# Location recommendation for business

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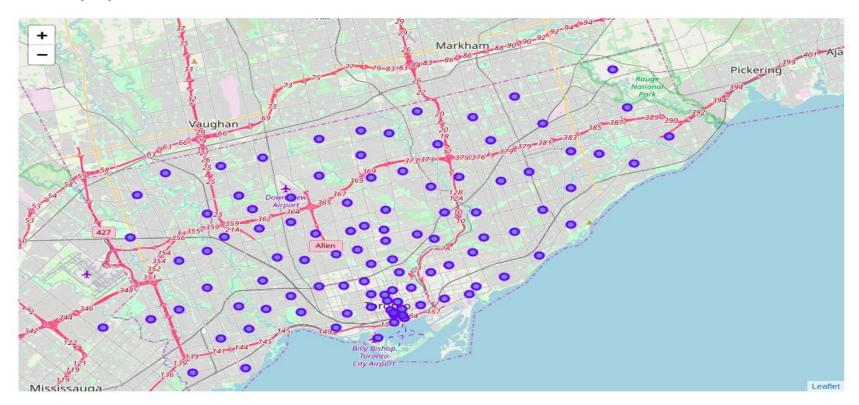
#### Location recommendation for business

- Location is important factor for business
  - Customer awareness
  - Transportation costs
  - Number of competitors
- Objective: Base on the data of neighborhoods in a given city, give a recommendation for a business owner.
  - o City: Toronto, Scarborough
  - Business type: Asian cuisine restaurant
- Interests: Restaurants/ Business owners, bring the most benefit from location.

### Data acquisitions and wrangling

- Data sources:
  - Wikipage about the postal code for neighborhoods of Toronto
  - Population per postal code on the official website of Toronto
  - Foursquare API
- Rows have missing data about borough are removed.
- Different neighborhoods share the same postal code are grouped.
- In total: 10 boroughs, 103 super neighborhoods.

# **EDA (1)**



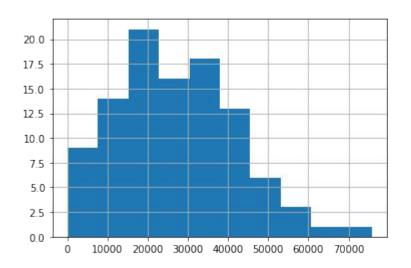
## **EDA** (2)

- Toronto: a sea city, good for seafood supply
- Density of neighborhoods is not homogeneous
- Data about location, population and from Foursquare API are merged together based on the postal code.
- This project considers only Scarborough.
- Foursquare's data suggests 59 categories of venues in this borough.

# Clustering step - segmentation for super neighborhood

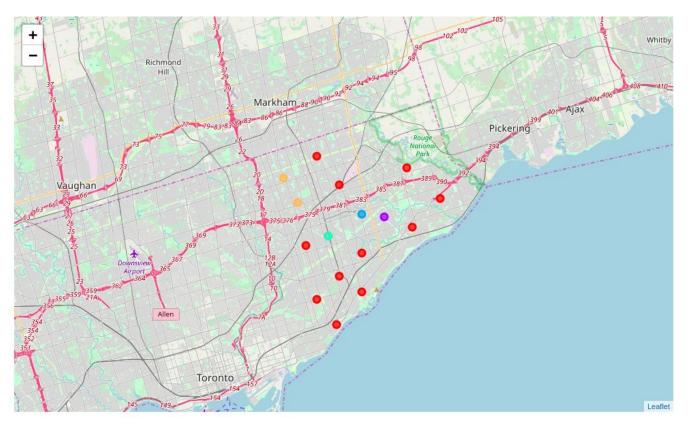
- Only select venues that have impacts on the Asian restaurants which is other Asian restaurants: 'Chinese Restaurant','Hakka Restaurant', 'Vietnamese Restaurant', 'Korean Restaurant', 'Thai Restaurant'
- Incorporate the population to the feature of representation to reflect the market size.

### Population in Toronto



- Mostly at least population of 20000 per neighborhoods
- Good market size for business.
- Some of super neighborhood could have large population which is even better for business.

### Cluster results - same color, same cluster



#### Cluster 1 - No Asian restaurant

|    | Neighborhood                                      | Chinese<br>Restaurant | Hakka<br>Restaurant | Vietnamese<br>Restaurant | Korean<br>Restaurant | Thai<br>Restaurant | Cluster<br>Labels | Population |
|----|---------------------------------------------------|-----------------------|---------------------|--------------------------|----------------------|--------------------|-------------------|------------|
| 0  | Agincourt                                         | 0.0                   | 0.0                 | 0.0                      | 0.0                  | 0.0                | 0                 | 37769.0    |
| 3  | Cliffside West,Birch Cliff                        | 0.0                   | 0.0                 | 0.0                      | 0.0                  | 0.0                | 0                 | 22136.0    |
| 5  | East Birchmount Park, Ionview, Kennedy<br>Park    | 0.0                   | 0.0                 | 0.0                      | 0.0                  | 0.0                | 0                 | 48434.0    |
| 6  | Golden Mile,Oakridge,Clairlea                     | 0.0                   | 0.0                 | 0.0                      | 0.0                  | 0.0                | 0                 | 35081.0    |
| 7  | L'Amoreaux East,Milliken,Agincourt<br>North,Steel | 0.0                   | 0.0                 | 0.0                      | 0.0                  | 0.0                | 0                 | 54680.0    |
| 9  | Maryvale, Wexford                                 | 0.0                   | 0.0                 | 0.0                      | 0.0                  | 0.0                | 0                 | 29858.0    |
| 10 | Rouge Hill, Highland Creek, Port Union            | 0.0                   | 0.0                 | 0.0                      | 0.0                  | 0.0                | 0                 | 35626.0    |
| 11 | Rouge, Malvern                                    | 0.0                   | 0.0                 | 0.0                      | 0.0                  | 0.0                | 0                 | 66108.0    |
| 12 | Scarborough Village                               | 0.0                   | 0.0                 | 0.0                      | 0.0                  | 0.0                | 0                 | 36699.0    |
| 13 | Scarborough Village<br>West,Cliffcrest,Cliffside  | 0.0                   | 0.0                 | 0.0                      | 0.0                  | 0.0                | 0                 | 22913.0    |
| 14 | West Hill, Morningside, Guildwood                 | 0.0                   | 0.0                 | 0.0                      | 0.0                  | 0.0                | 0                 | 46943.0    |

#### Cluster 2 - only Korean restaurant 1.12 rest. /100K

|    | Neighborhood | Chinese Restaurant | Hakka Restaurant | Vietnamese Restaurant | Korean Restaurant | Thai Restaurant | Cluster Labels | Population |
|----|--------------|--------------------|------------------|-----------------------|-------------------|-----------------|----------------|------------|
| 15 | Woburn       | 0.0                | 0.0              | 0.0                   | 1.122712          | 0.0             | 1              | 29690.0    |

#### Cluster 3 - Only Hakka and Thai restaurants

|   | Neighborhood | Chinese Restaurant | Hakka Restaurant | Vietnamese Restaurant | Korean Restaurant | Thai Restaurant | Cluster Labels | Population |
|---|--------------|--------------------|------------------|-----------------------|-------------------|-----------------|----------------|------------|
| 1 | Cedarbrae    | 0.0                | 0.455691         | 0.0                   | 0.0               | 0.455691        | 2              | 24383.0    |

#### Cluster 4 - only Chinese and Vietnamese restaurants

|   | Neighborhood                                        | Chinese<br>Restaurant | Hakka<br>Restaurant | Vietnamese<br>Restaurant | Korean<br>Restaurant | Thai<br>Restaurant | Cluster<br>Labels | Population |
|---|-----------------------------------------------------|-----------------------|---------------------|--------------------------|----------------------|--------------------|-------------------|------------|
| 4 | Dorset Park, Wexford Heights, Scarborough<br>Town C | 0.313483              | 0.0                 | 0.313483                 | 0.0                  | 0.0                | 3                 | 45571.0    |

### Cluster 5 - Chinese (and Thai) restaurants

|   | Neighborhood                             | Chinese<br>Restaurant | Hakka<br>Restaurant | Vietnamese<br>Restaurant | Korean<br>Restaurant | Thai<br>Restaurant | Cluster<br>Labels | Population |
|---|------------------------------------------|-----------------------|---------------------|--------------------------|----------------------|--------------------|-------------------|------------|
| 2 | Clarks Corners,Sullivan,Tam<br>O'Shanter | 0.206513              | 0.0                 | 0.0                      | 0.0                  | 0.206513           | 4                 | 34588.0    |
| 8 | L'Amoreaux West                          | 0.229232              | 0.0                 | 0.0                      | 0.0                  | 0.000000           | 4                 | 48471.0    |

#### Conclusion and future directions

- Asian restaurants are not popular in Scarborough, more chance for Asian business owners.
- The best option for super neighborhood is Rouge and Malvern for their large population and lacking of Asian restaurants.
- Good clusters showed that number of venues per 100k population is good feature.
- Real project will require more features for better recommendations, current model is simple for realistic recommendation.
- This capstone project is a base for future projects.