

# Thiago Scarelli

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**website** [thiagoscarelli.github.io](https://thiagoscarelli.github.io)

## EDUCATION

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### Paris School of Economics (France)

2019 – current Ph.D. candidate in Economics

2017 – 2019 M.A. Economics

### Universidade de São Paulo (Brazil)

2009 – 2014 B.A. Economics

2003 – 2007 B.A. Journalism

### Goethe-Universität Frankfurt (Germany)

2005 – 2006 Academic exchange program in Philosophy and Sociology

## TEACHING EXPERIENCE

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### Adjunct Professor at Sciences Po (France)

Spring 2020, 21 **Statistics Applied to Social Sciences**, undergraduate, face-to-face and online, English

### Teaching Assistant at Université Paris I Panthéon-Sorbonne (France)

Fall 2019, 22 **Statistiques : Probabilité**, undergraduate, face-to-face, French

Fall 2020, 21 **Econométrie appliquée**, masters, face-to-face, French

Spring 2020, 21 **Introduction à l'économétrie**, undergraduate, face-to-face and online, English

Fall 2020, 21 **Statistiques descriptives**, undergraduate, face-to-face, French

### Invited Speaker at École Normale Supérieure (France)

Fall 2021 **Atelier d'introduction à la recherche**, face-to-face, English

## PROFESSIONAL EXPERIENCE

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2013 – 2017 Credit Analyst at **Moody's Investors Service** (Brazil)

2012 – 2013 Economic Research Intern at **Banco Bradesco** (Brazil)

2011 – 2012 Research Analyst at **Frost & Sullivan** (Brazil)

2009 – 2011 Journalist at **Universo Online** (Brazil)

2008 – 2009 Journalist at **Agenzia Nazionale Stampa Associata** (Brazil)

## PUBLICATIONS

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forth. **Occupations and Wealth in Developing Countries**, *Revue d'économie du développement*.

This paper examines 1,313 regions from 46 developing countries to document that individuals working outside the context of a firm (own-account workers and family workers) are consistently overrepresented among the poorest workers in their labor markets.

## WORKING PAPERS

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2022 **When You Can't Afford to Wait for a Job: The Role of Time Discounting for Own-Account Workers in Developing Countries** (with David N. Margolis).

Frictional labor markets impose a fundamental trade-off: individuals may work on their own at any time, but can only take a potentially better-paid wage job after spending some time looking for it, suggesting that intertemporal considerations affect how people choose their occupation. We formalize this intuition under the job search framework and show that a sufficiently high subjective discount rate can justify the choice for own-account work even when it pays less than wage work. With this simple model, we estimate a lower bound for the discount rate that is implicit in the occupational choice of urban own-account workers in Brazil. We find that at least 65 percent of those workers appear to discount the future at rates superior to those available in the credit market, which suggests constrained occupational choice. Finally, we show that the estimated lower bound of the preference for the present is positively associated with food, clothing, and housing deprivation.

## RESEARCH CONFERENCES

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### Research papers presented at

- 2022 **EALE Conference**, European Association of Labor Economists (Italy)
- 2022 **International Conference on Development Economics**, CERDI/AFEDEV (France)
- 2022 **Journées de Microéconomie Appliquée**, CREM/SMART/TEPP (France)
- 2022 **SOLE Annual Meeting**, Society of Labor Economists (United States)
- 2020 **Jobs and Development Conference**, IZA/World Bank/NJD/UNU-WIDER (Poland)

### As conference organiser

- 2022 **17th Doctorissimes Conference**, Panthéon-Sorbonne (France)
- 2020 **16th Doctorissimes Conference**, Panthéon-Sorbonne (France) [cancelled due to Covid]

## JOURNAL SERVICE

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Referee for Journal of International Development, *Revue d'Économie Politique*.

## OTHER PROJECTS

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- 2021     Development of educational materials in Statistics for [OpenIntro](#)
- 2018     Development of training materials for civil servants in São Tomé and Príncipe,  
          within the **United Nations Development Programme**, with David Leite

## LANGUAGES

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<b>Portuguese</b> (native)	<b>English</b> (fluent)	<b>French</b> (fluent)
<b>Spanish</b> (fluent)	<b>Italian</b> (intermediate)	<b>German</b> (intermediate)

## REFERENCES

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**David N. Margolis** ([david.margolis@psemail.eu](mailto:david.margolis@psemail.eu))

Directeur de recherche CNRS at the Paris School of Economics

*Last updated: January 5, 2023*