

Gšwb DBj mb,
wKWwb QvovB Nŕi teovq tMvUv cŵ_ex

evBk eQi AvtM Zvi `ŕtUv wKWwbB tdtj t`qv ntqtQ| BDwi bvi x wmt÷ gl bvB| wg. Gšwb DBj mb, eqm 42, Aŕŕj qvi bvMwi K| wKWwb QvovB Nŕi teovt"Qb Gt`k t_tK l t`k| Aŕŕj qvi AZ"š-j vfRbK e`emv Zvi tfovi Lvgti t_tK ckg Drcv`b l tcvkvK cŕZ Kiv| Avq Kti b cPi | e`q Kivi mvg_°Ges B"Qv `ŕtUvB i tqtQ Zvi ht_ó; wKš'...?

evBk eQti KLtbvB gŕ-Z`vM Kti b wbñ GUvl wK mæ! Gi Kg tKšZnj DŕxcK Z_` tctq QŕU tMj vg MŕgxY e`vstKi AvšRwZK mæúK°wefvtM| `fŕM", ZZŕl tb wdti tMtQb wZwb t`tki Dŕŕtk`| t`Lv nqwb| Bŕ"Q _vKtj l tKv_vl `ŕw` tbi tewk t_tK hvevi tRvŕ tbB Zvi! tmB mŕZi eQi eqtm K`vŶvi aiv covi ci Povš-chŕtq Acvti kb Kti BDwi bvi x wmt÷ g mn `ŕtUv wKWwb tdtj t`qvi mvŕ_ mvŕ_ Rxeb t_tK cŕiv Lv` Zvwj KvUvB ewwZj ntq tMtQ gnŕZŕ Awekŕm"! Zte wK wKQB Lvb bv wZwb! AvmtjB ZvB| kixŕi AwZ Avek`Kxq cwi cvKZšŭvtK mŕPZb `ú`tb RxBŕq ivLŕZB nqtZv Aewkó Rxeŕbi Rb` GKgvŕ eiŕi wZbŕej v wZbwU Avŕcj | mvŕ_ AbwaK Pvi AvDŶ cvwb| Kx A™ŕ e`vcvi! cPwj Z avi Yvq GUvtK Lvevi ewj Kx Kti! GŕZ wK GKUv gvb| teŕP _vKŕZ cvŕi? Avmtj gvbŕi Amva` wKQB tbB| Gi cŕvY wg. Gšwb DBj mb| cŕZ `ŕw`b Ašŕ Aeavwi Z Ges AwZ e`qeŭj Wvqvŕj wmtmi gva`tg ewW-mvKkb Kti iŕ³ i gŕa` Rŕg l Vv ActŕqvRbxq eR° mwi tq ci ewZ°wZbw` tbi cŕqvRbxq cŕó-Dcv`vb i³ -kixŕi Rgv Kti wbŕZ nq hvŕK| GRŕb` cŕZ mŕvŕn tŕŕ KiŕZ nq AvovB nvRvi BD Gm Wj vi| cŵ_exi thLvŕbB hvb bv tKb, G Kvi tYB `ŕw` tbi tewk tKv_vl Ae`vb KiŕZ cvŕi b bv wZwb|

mvgŕ_ŕ Zj bvq A_ŭv Zvi KvŕQ wKQB bq nqtZv| ZeyRj R`vš-GB cŵ_exi hveZxq DcŕfvŕMi meKŕUv `i Rv hLb wbi fcvq AbwaMg` ntq l ŕV, gvb| evŕP Kx Kti? t`LŕZ i bŕZ PgrKvi Moŕbi GšwbŕK t`ŕL bwK eŕvi tKvb DcvqB tbB th G cŵ_exi Rj nvl qvq wePi Y Kti l wKQB Zvi B>`xqŕfvM` bq|

gvbŕi Rxeb KŕĖv tQvU| Gšwbi fvŕl`, mŕZŕi vi cŕi B ŕG- ŕUbkb j vBdŕ KvUvŕ"Qb wZwb| Avi KZw`b KvUvŕZ cvi ŕeb Zv Rvŕbb bv| Zey GUKŕw` tqB gvbŕi Rb` wKQ Kti thŕZ Pvb| G Rŕb`B Pŕl teovt"Qb cŵ_exUv| evsj vt`tkl GŕmtQb| wMtŕtQb Avgvŕ`i cŕZ`š-Mŕŕgi mvavi Y gvb| ŕj vi KvŕQl | Advi Kti tQbñ Kx Pvq Zvi v| wKš' Kx Avŕhŕ? wbi šŕ Afve hvŕ`i wbZ` mw½, Avgvŕ`i evŕvj x- gŕbi tmB Mi xe gwnj vi v Zvi cvi tmvbj tŕŕdvBj Rvbi ci Avi wKQB Pvq wb Zvi KvŕQ| Zvi Bŕ"QŕK mnvbj wZ mvajev` RwbŕtŕtQ i ay Avi cŕYfŕi ŕt`vqvŕ Kti tQ Zvi Rŕb`| Gšwb wK AwffZ? Avevŕi v Avmtŕeb wZwb evsj vt`tk| tdi KLtbv t`Lv ntj

Zvi Dcj wäi KvQB nqZv RvbZ PvBtevÑ my`i fvte teP _vKtZ
GKUv gvbtl i Kx Kx GKvš-Avek`K |

Atoj q bvMwi K Gšwb DBj mbi mv_ t`Lv nqwb Avgvi | Zej
wel qUv wK mWZ` wekymthvM`? Bt`Q Kti B Zvi ti tL hvl qv GtWm-
Anthony Wilson, E-mail: awilson@executiveinfluence.com -G Xkv nqwb, hw`
AvnZ nB! Avgvt`i KZ i Ktgi Pvl qv-cvl qv, KZ AZwB!

Ñ i Y`xcg emy XvKv, evsj vt`k |