

Accenture Delivery Methods and Tools for SAP

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Consistency, speed and quality for organizations implementing SAP-based solutions to achieve high performance

Businesses and governments that are successful achieving high performance have closed the gap between business needs and solution delivery.

Collaborating with Accenture helps to accelerate project cycle times because we leverage unparalleled experience and research-based knowledge. We have developed an industrialized delivery approach, including stringent methodologies and structured toolsets to drive toward the high-quality and predictable solutions expected by CIOs and business owners today.

Accenture's delivery experience packaged into this approach provides differentiated capabilities to meet "time-cost-quality" demands, thereby helping to control costs, meet deadlines and master risks while contributing to delivering high-quality solutions that help businesses and governments on their journey to high performance. Organizations can now turn their attention to using their SAP systems "creatively"—that is, as a strategic asset—contributing to their competitive advantage and ability to outperform the competition.

"Accenture is the best-in-class when it comes to implementation skills. It has an excellent SAP Methodology, it has developed tools and processes to expedite and improve the SAP implementation experience; its project management skills are best-in class."

Forrester Wave: SAP Implementation Providers, Q4 '07 (December 2007)

Unmatched experience embedded in Accenture Delivery Methods for SAP

Delivering more than 1,500 projects in 2007, Accenture is a leader in designing, building and launching innovative SAP-based solutions, particularly large-scale implementations related to global SAP rollouts. These solutions support organizations implementing processes to improve their performance in increasingly complex environments.

Accenture leverages Accenture Delivery Methods for SAP to ensure that each SAP project receives the tangible benefits of past SAP project successes and can draw on the wealth of Accenture's business process and technology knowledge capital including those beyond SAP-based projects. Our approach is differentiating:

- Because an industrialized approach does not mean "one size fits all"—Accenture Methods and Tools for SAP can be tailored to any client organization, to any technology or business needs.
- Because it is a holistic approach covering all aspects of a project—for example, it does not only include solution delivery, but also project management, planning, change management activities (such as business and organizational impact analysis and communication) and supports the transition of applications to the maintenance/support organization.

Bringing the best of Accenture to every SAP project

Every time an organization engages Accenture to deliver SAP-based solutions and services, we bring the best of our insights, investments and experience. Accenture Delivery Methods for SAP is designed and frequently updated to:

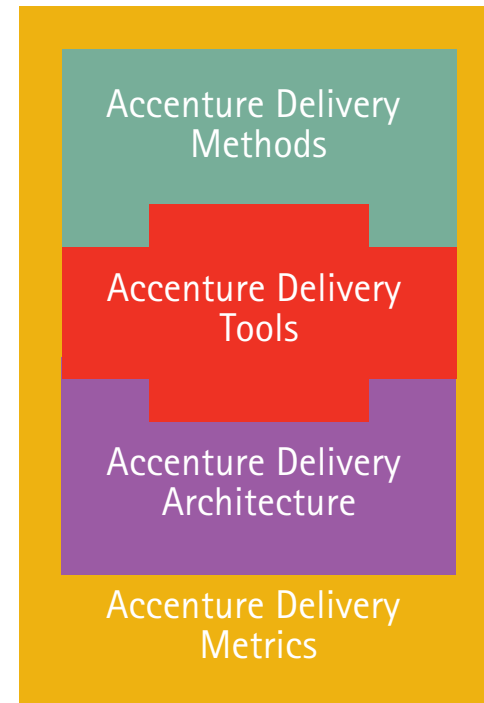
- Support businesses and governments in successfully delivering, from standalone SAP implementations to highly, complex roll out implementations covering broad functional scope, complex solution landscapes and multiple geographies.

- Provide a common language across Accenture: a key enabler to guarantee solution delivery consistency across geographies. Through easy-to-use delivery methods, tools and metrics, our SAP delivery teams are tightly synchronized regardless of their working location or role.
- Maintain Accenture's investment and leadership in SAP-related methodologies and to thereby bring the very best of that distilled knowledge to every SAP project. Accenture Delivery Methods for SAP reflect a continuous cycle of updating and enriching, one that is part of Accenture's heritage.
- Ensure that our clients benefit from a flexible, easy-to-tailor approach, allowing them to unleash their creativity, while delivering with structured, proven approaches.

What are the components of Accenture Delivery Methods and Tools for SAP?

The Accenture Delivery Methods and Tools provide a framework for solution delivery throughout the project life cycle.

- **Accenture Delivery Methods for SAP** (ADM for SAP) – is a reference methodology ensuring consistency across our multidisciplinary teams. Delivery Methods for SAP spans the life cycle of the project: from plan to analyze, through design, build, test and onto deploy. It includes comprehensive descriptions of tasks and step-by-step methodologies, required input and output deliverables, recommended templates and samples from SAP projects, recommended role and organization examples, and guidelines for distributed work.
- **Accenture Delivery Estimators for SAP** – provides robust bottom-up and top-down estimating approaches based on actual data captured from Accenture SAP projects. These estimators are designed to predict the workload and the resources required to complete work. The results are provided per project phase and activity, and per project role, as well as per hour or day.



The Accenture Delivery Suite for SAP



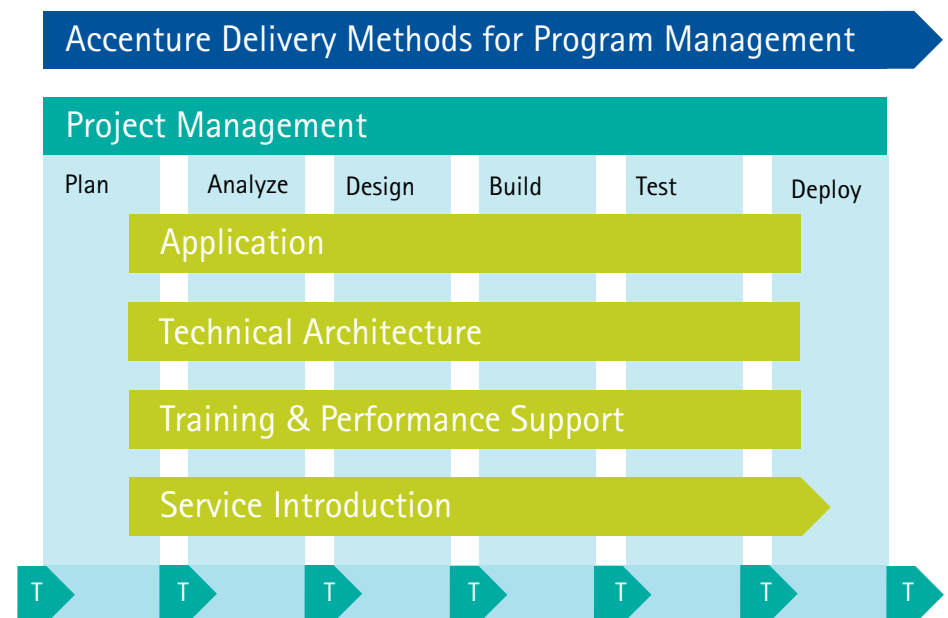
- **Accenture Delivery Tools for SAP** (ADT for SAP) – is the common project team workbench, accessible on team desktops, used to execute daily tasks. Samples of project deliverables managed are: requirements, process descriptions, configuration documentation, functional and technical-specific development documentation, end-user training material.
- **Accenture Business Process Repository** (ABPR) – is a collection of SAP and business processes content embedded with Accenture's best practices and knowledge capital. The Business Process Repository includes approximately 3,000 documents including processes, sub-processes, configuration guides and user scripts. The documents are in a deliverable-ready format to accelerate SAP design and build efforts.

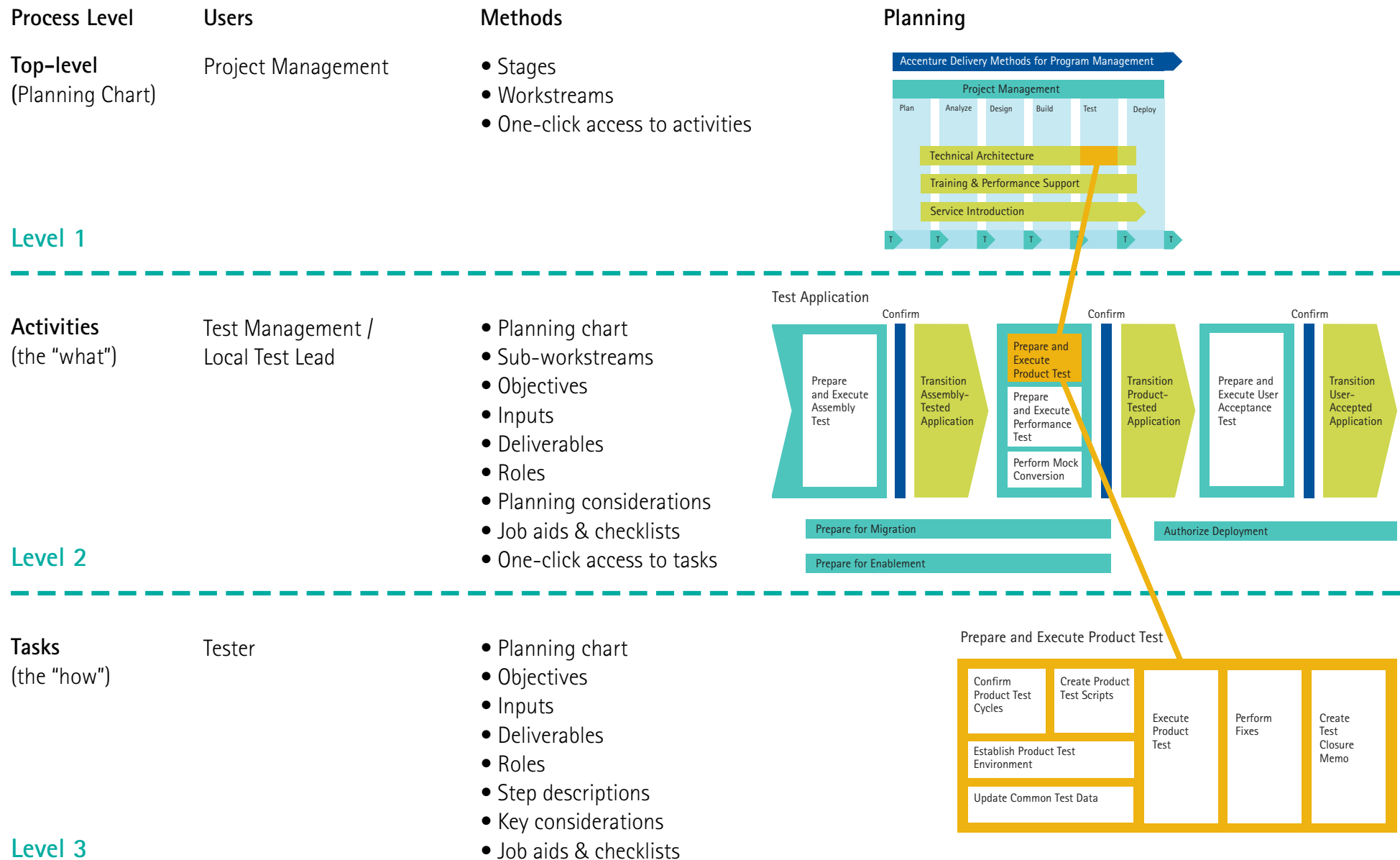
Accenture Delivery Methods for
SAP framework

T denotes Transition point

Deep dive into Accenture Delivery Methods for SAP

Accenture Delivery Methods for SAP provides one global approach over six phases, from Plan through to Deploy, to cover the full project life cycle. Tasks are described for each workstream: Project management, Application, Technical Architecture, Training & Performance Support, and Service Introduction. Each phase includes a formal transition. The transition points act as a gate for completing one phase before moving onto the next, thereby promoting quality through verification, validation and testing.





Accenture Delivery Methods for SAP provide the "how to do", as well as the "what to do"

Guiding the team through the phases of the project, Delivery Methods for SAP also provides a comprehensive collection of job aids and best insight.

Key benefits of Accenture Delivery Methods and Tools for SAP

- Predictable outcomes
- Accelerated implementation
- Increased reliability and repeatability
- Monitored risks
- Greater discipline and rigor
- Improved quality
- Multi-location scalability
- Common language
- Avoid "one-size-fits-all" pitfall.

About Accenture

Accenture is a global management consulting, technology services and outsourcing company. Combining unparalleled experience, comprehensive capabilities across all industries and business functions, and extensive research on the world's most successful companies, Accenture collaborates with clients to help them become high-performance businesses and governments. With more than 180,000 people in 49 countries, the company generated net revenues of US\$19.70 billion for the fiscal year ended Aug. 31, 2007. Its home page is www.accenture.com.

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For more information

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