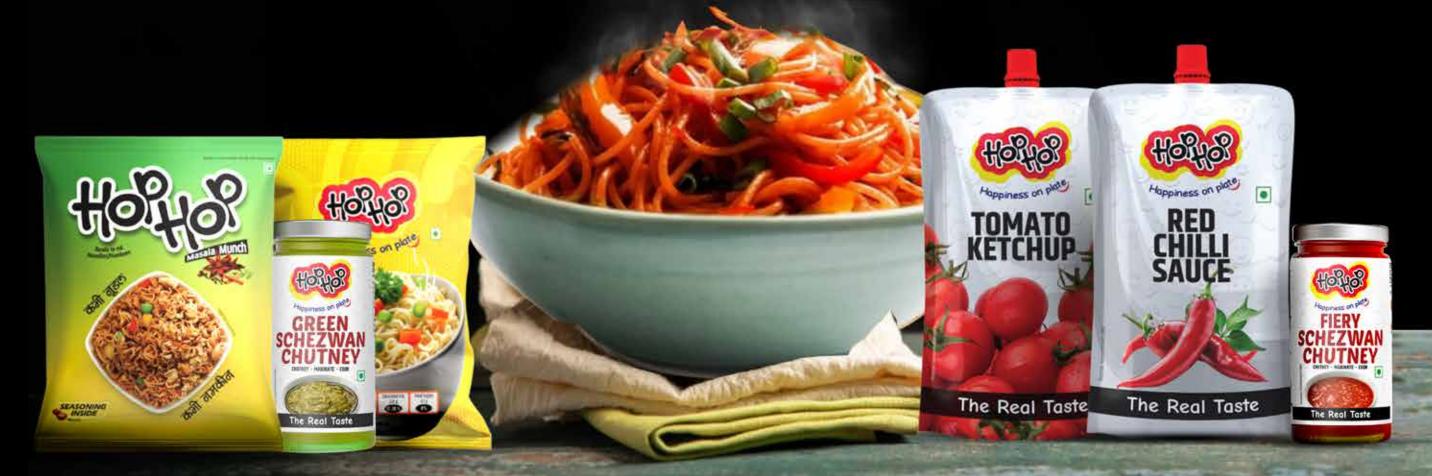


# KRISHAANGI AGRO FOODS PVT. LTD.



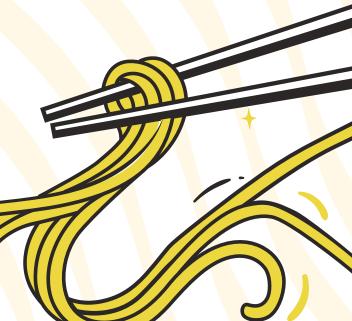


# **COMPANY OVERVIEW**

KRISHAANGI: Enhancing Everyday Living Through Food Innovation



Krishaangi Agro Foods was established in 2017 in Indore, Madhya Pradesh – the Food Capital of India. The company began its operations in 2020 with the manufacturing of noodles and masala.



its product portfolio to include Hakka Noodles, Sauces, Chutneys and Soya chunks, all developed with a strong focus on taste, quality, and everyday convenience.

Over time, the company expanded



Currently, Krishaangi Agro Foods manufactures instant noodles at its facility in Indore. The company is also in the process of increasing its production capacity and installing a wet line production unit within the existing plant.



Krishaangi Agro
Foods is also the
creator of the
HOP-HOP brand,
which has gained
strong recognition
and presence in the
FMCG market.

Currently the company has partnered with a manufacturer in Ratlam for the production of Sauces and Chutneys.





# **VISION**

To become the most admired food company, inspiring people to explore new culinary possibilities while staying deeply committed to quality, innovation, and sustainability.





# **MISSION**

We aim to create high-quality food solutions that simplify cooking while delivering exceptional taste. Through continuous innovation, we strive to empower consumers to explore and enjoy new culinary possibilities with ease & confidence.



### **AT A GLANCE**

### **CORE STRENGTH**

Industry Experts with more than 20+ yrs of experience

No. of Employees

186

**Noodles Sold** 

8,86,99,650 Packets

**8,57,079** Boxes

6808

No of Outlets reached so far

### **PRODUCTS & SKU'S**

No. of products

**12** 

No of SKU's

22

**Upcoming Products** 

09

SKU's to be launched

10

### MANUFACTURING FACILITIES & DISTRIBUTION NETWORK

**Total Installed Capacity** 

Noodles: 9000 MT per Annum

Hakka Noodles: 12000

MT per Annum

Wet Line: 12000 MT per Annum

Masala: 4000 MT

per Annum

**Soya Chunks :** 900 MT per Annum

No. of Distributors & Sub-stockists

98

# TRACK RECORD OF ROBUST FINANCIALS

Revenue CAGR (FY 22-25)\*

**1234** 

EBITDA CAGR (FY 22-25)\*

**1234** 

PAT CAGR (FY 22-25)\*

**1234** 

**ROE & ROCE** 

**1234** 

"\* FY 22-24 Audited data & FY 25 Provisional data"

### QUALITY AND ASSURANCE

QMS Certificate ISO 9001:2015

FSMS Certificate ISO 22000:2018

FSSAI Central & State License



# **COMPANY MILESTONES**

2017

# **Company Incorporation**

Krishaangi Agro Foods was officially incorporated, marking the beginning of its journey in the food innovation space. 2018

### **Breaking Ground** on the First Plant

Construction of the company's first noodles manufacturing facility began in Indore, setting the stage for production. 2020

### Production Commences – The Journey from Vision to Reality

Krishaangi Agro Foods manufacturing plant in Indore became fully operational, signifying the transition from planning to full-scale production and turning vision into reality. 2021

### First Sales – A Taste of Success

After years of preparation, Krishaangi Agro Foods launched its products in the market and achieved its first successful sales.

2023

# Explosive Growth - 7x Increase

In just two years, the company recorded a remarkable 7x growth compared to its initial sales year, reflecting strong consumer demand and brand traction.

2024

# Expansion Backed by Investor Confidence

Raised its first round of funding from investors, enabling expansion at strategic locations:



### 2025

### **Distribution Channel & Geographical Expansion**

- Appointed a National Sales Head in Mumbai with extensive FMCG experience.
- Onboarded Senior Sales Professionals across Delhi, Punjab, MP, Chhattisgarh, UP, Bihar, West Bengal, Andhra Pradesh, Telangana, Rajasthan.
- Appointed Super Stockists and Distributors in major cities in Madhya Pradesh, Chhattisgarh, West Bengal, North East States, Bihar, Jharkhand, Orissa, Andhra Pradesh, Telangana, Delhi & NCR, Punjab.



# PRODUCT PORTFOLIO AND SKU'S

# INSTANT NOODLES

NOODLES

### Masala Noodles







Ready to Eat Noodles



Manchurian Noodle



Fiery Schzwan Noodle



Curry Noodle



Chowmein



Veg Hakka Noddles





# PRODUCT PORTFOLIO AND SKU'S





Chilli Sauce



















Dark Soya Sauce







**Tomato** Ketchup





Ginger Garlic Paste







# PRODUCT CATEGORY AND CAPACITY

Product Types	INSTANT NOODLES	SAUCES & CHUTNEY	SOYA CHUNKS & OTHERS	
Installed Capacity	9000 MT	Plant in commissioning	Plant in commissioning phase,	
Capacity Utilisation	80.88%	phase, production to be commenced from May 2025	production to be commenced from April 2025	
	Horas on the Munch	CHERT CHILL SAUCE  SOYSAUCE  SOYSAUCE  CHERT CHILL SAUCE  CHILL	SOVA CHUNKS  Read tisrate  Britania  Read tisrate  Britania	



# NEW PRODUCT AND SKU'S GOING TO BE LAUNCHED

### **UPCOMING NEW PRODUCTS**





Pizza Pasta

Sauce

Mumbai Sandwich Chutney



Green Schewan Chutney



Fiery Schezwan Ketchup



Hakka Noodle



Fiery Schezwan Chutney



Chowmein Hakka Noodle









# MANUFACTURING FACILITIES



### **Expansion in Progress**

- Operational manufacturing unit for Instant Noodles
- Additional land acquired; registry completed
- Civil work for new Hakka Noodles & Wet Line line near completion
- Machinery orders placed; delivery expected by May 2025



### **Existing Facility:**

 Wet Line products are currently manufactured through a contract manufacturing arrangement with a partner facility based in Ratlam



### 3. NAGPUR

### **Future Expansion Plan**

- 8,500 sq. mtrs. land allotted at Butibori Industrial Area (Phase II)
- 100% payment made; lease agreement in process
- Planned production start in 9–12 months (Wet Line & Noodles)



### 4. JAMMU

### **Future Expansion Plan**

- Application for land processed and recommended to Directorate of Industries
- Awaiting allocation letter

### RAPIDLY GROWING ADEALER NETWORK Delhi & NCR Punjab • **Haryana** Uttar Pradesh Rajasthan • Gujarat **West Bengal** Madhya Pradesh Bihar Chhattisgarh **Jharkhand** Maharashtra Andhra Pradesh **T**elangana **Odisha** Goa **SUPER STOCKISTS & DISTRIBUTOR: 21** STOCKIST: 77 **TOTAL: 98** 11

# **CERTIFICATIONS**



None (1975) POSI Mandair

a. Dairy Business Desaits / डोवरी बारोबार डिवान हेंचू

5. Category of License / argetta ac of:

Issued On / fbdw: 17-02-2025 (Modified License) Valid Upto: / fbwt: 31-07-2025 (For details, refer Annexure)

### Annexures:

- 2. Validity Arinemia
- 3 Non-Epon C Annexum 4 Conditions Of License
- Note

 Application for renewal of License can be filed as early as 180 days prior to expiry date of License. You can file application for renewal or modification of License by login into FSSA's Food Safety Compliance System(<a href="https://isocostsai.gov.in">https://isocostsai.gov.in</a> witch your user id and password or call us at 1800112100 for any clarification.

2. This License is only to commence or carry on food businesses and not for any other purpose

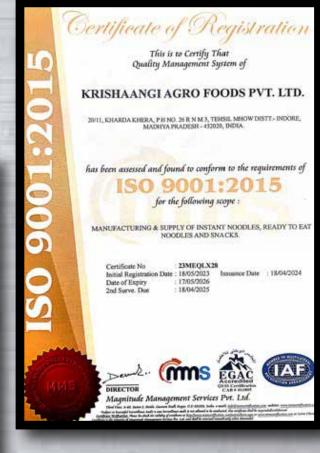
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# FSSAI CERTIFICATE OF NOODLE & WET LINE PLANT

# FSSAI CERTIFICATE OF MASALA DIVISION



You can file application for renewal or modification of License by login into FSSAI's Food Safety Compliance System(https://locus.html.gov.in) with your user id and password or call us at 1800112100



QMS CERTIFICATE

# FSMS CERTIFICATE





# BOARD OF DIRECTORS AND KMP'S



Mr. Harsh Garg
Director

- 30+ years' experience in Noodle manufacturing and Flour processing.
- Key contributor since inception, previously led noodle unit in Nepal for 25+ years.



Mr. Manohar Lal Agrawal
Director

- 40+ years experience in manufacturing with strong expertise in general management and accounting.



Mr. S. K. Virmani CEO

- A seasoned Food
Technologist with 45+ years
of experience, including 25+
years as Director & CEO at
Capital Foods (CHING's). He
has proven track record in
launching successful SKUs
and brings valuable expertise
to drive product innovation
and market expansion.



Mr. Shreyas Sancheti CFO

- CS and LLB by qualification with 6+ years' experience in finance and purchase
- Expert in streamlining operations, risk management, and financial resilience



# BOARD OF DIRECTORS AND KMP'S



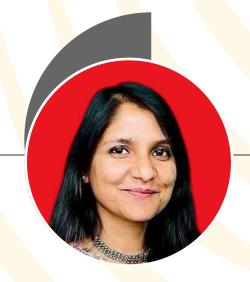
Mr. Vipin Khanna Independent Director

- Seasoned FMCG leader
  having worked as National
  Sales Head in Capital Foods
  (CHING's) and had also
  worked in leadership roles
  in Heinz India, Rupa & Co.
- Proven expertise in sales, marketing, P&L turnaround, and business transformation



Ms. Sonali Shah Independent Director

- Business owner in the biomass manufacturing sector, managing finance and administration across five units.
- Expert in bank finance, capital markets, legal and financial matters, and administrative functions



Ms. Rachita Somani Company Secretary & Compliance Officer

 Experience in Corporate compliance, she has worked with Link Intime and Anjani Synthetics as Compliance Officer. Skilled in handling compliance matters for limited companies.



# MANAGEMENT TEAM/ TOP LEVEL EXECUTIVES



### Mr. Vikas Sharma

### National Sales Head

A seasoned Sales and marketing professional with 29+ years of experience. Mr Sharma was National Sales Head in Capital Foods (CHINGs) before joining our company. He has led national level strategies across General Trade, Modern Trade and CSD Channels having worked in senior sales position with Companies like Cadbury, Reliance Retail, Heinz, LT Foods etc.



### Mr. Arvind Pujari

# President - Administration & Liaisoning

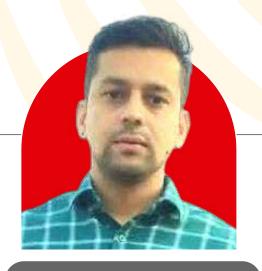
With over 42 years of
experience in Accounts,
Finance, Business
Development and Commercial
Functions. Mr Pujari has held
key roles in reputed
organizations like Kores India,
Rajratan Global Wire, Ruchi
Strips etc.



### Mr. Rajesh Barla

### President - Procurement & Planning

An accomplished industry expert with 38+ years of experience across Marketing, Logistics, Procurement, Production. He is an accomplished Techno Commercial person having worked with companies like Nippon Denro Ispat, Jindal Steel, Lloyd Steel, Rajratan Global Wire.



### Mr. Biplov Bhetwal

### Head - Operations Noodle Line

A B.Tech in Food Technology,
Mr. Bhetwal brings 12+ years
of hands-on experience in
noodle production, with
international exposure in
Nepal and Ghana through
roles at Kwality Noodles and
Blow Plast Industries.

# INDUSTRY OVERVIEW

Fast-moving Consumer Goods (FMCG) sector is India's fourth-largest sector, with expected revenue growth at a CAGR of 27.9% through 2021-27, reaching nearly Rs. 53,43,120 crore (US\$ 615.87 billion), while CRISIL forecasts 7-9% revenue growth in FY25 driven by increased volume and rural demand recovery.



The rise in disposable income among the Indian middle class, with GDP per capita increasing from \$2,045 in 2018 to \$2,202 in 2023, has led to higher spending on ready-to-eat food products such as instant noodles.



The global instant noodles market was valued at USD 57.73 billion in 2023 and is projected to grow from USD 61.08 billion in 2024 to USD 98.26 billion by 2032, exhibiting a CAGR of 6.12% during the forecast period.



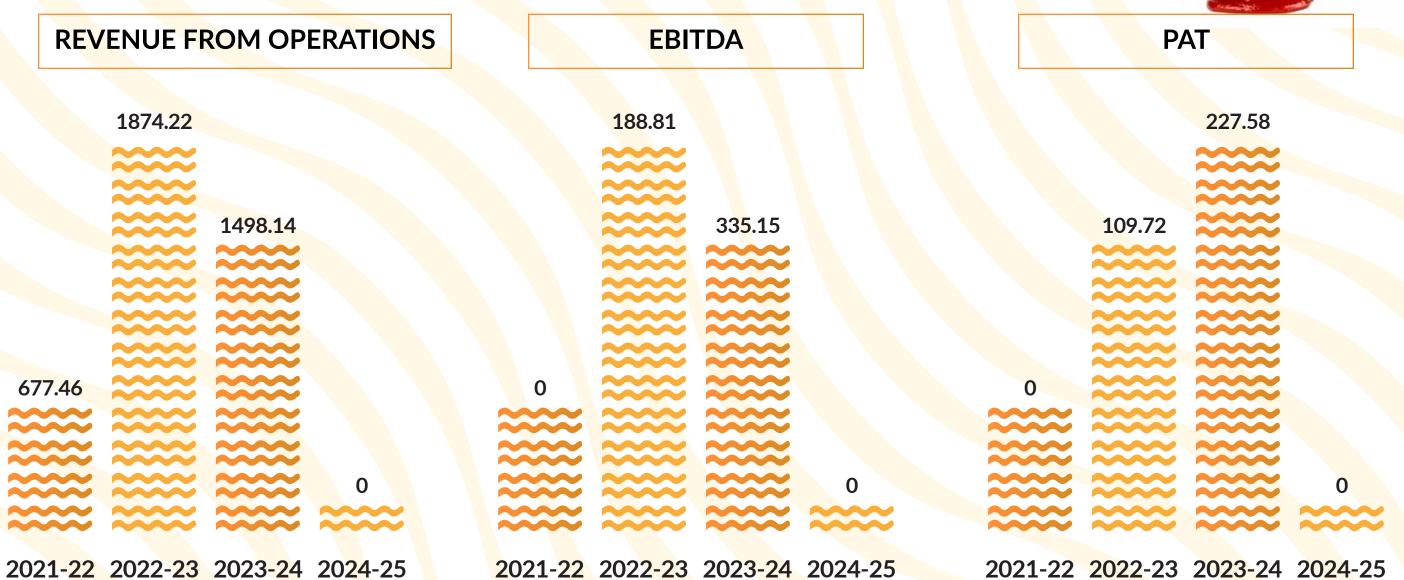
The instant noodles market in India is

growing at a much faster pace, set to jump from \$1.8 billion in 2023 to \$3.8 billion by 2028 with an annual growth rate of 15.3%, driven by increased demand for convenient food options, and is dominated by the northern region, particularly cities like Delhi, NCR, and Chandigarh.



# **RESULT SNAPSHOT\***



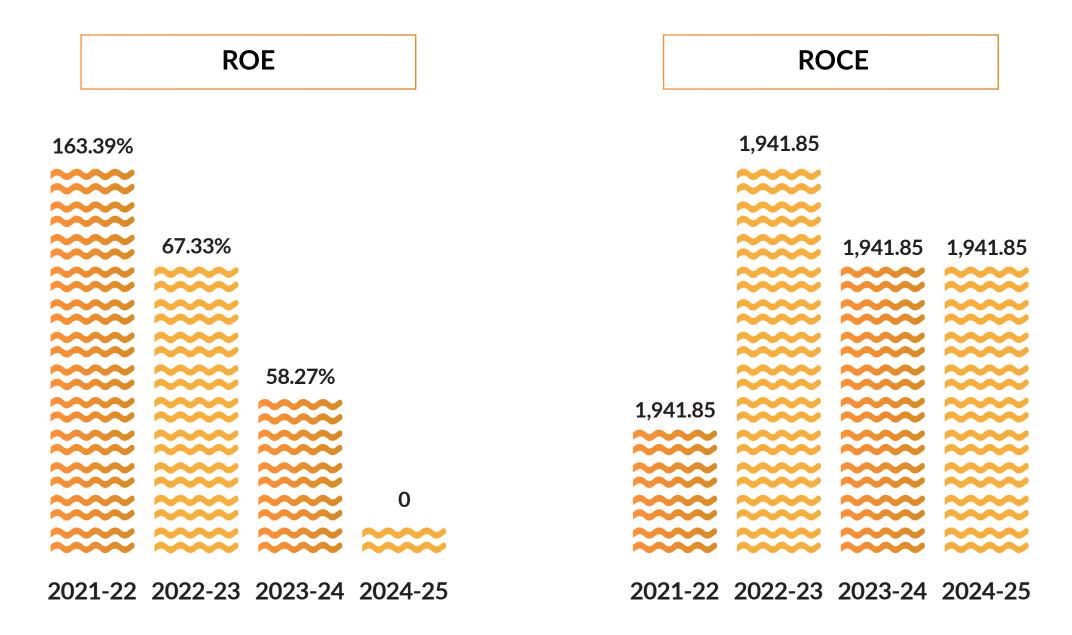


<sup>&</sup>quot;\* FY 22-24 Audited data & FY 25 Provisional data"



# **RESULT SNAPSHOT\***

(Rs. in Lakhs)



<sup>&</sup>quot;\* FY 22-24 Audited data & FY 25 Provisional data"



# **PROFIT AND LOSS**

(Rs. in Lakhs)

Particular	2022-23 (A)	2023-24 (A)	2024-25 (P)
Total Revenue	1,885.54	1,505.63	
Cost Of Goods Sold	1,285.55	836.24	
Gross Profit	599.99	669.39	
Gross Margins (%)	31.82%	44.46%	
Employee Benefit Expenses	95.33	118.74	
Other Expenses	315.86	215.51	
EBITDA	188.81	335.15	
EBITDA Margin (%)	10.01%	22.26%	
Depriciation and Ammortization	41.74	28.45	
EBIT	147.07	306.70	
EBIT Margin (%)	7.80%	20.37%	
Finance Cost	14.35	2.55	
PBT	132.72	304.16	
Tax	23.01	76.58	
PAT	109.72	227.58	
PAT Margin (%)	5.82%	15.11%	



# **PROJECTIONS**

(Rs. in Lakhs)

Particular	March 31'23	March 31'24	March 31'25	March 31'26	March 31'27	March 31'28
Total Revenue	Audited	Audited	Provisional	Projected	Projected	Projected
Total Revenue	18.85	15.05	21.32	80.24	150.24	250.24
Cost Of Goods Sold	12.85	7.42	8.96	36.77	75.38	126.97
Gross Profit	6.00	7.63	12.36	43.47	74.86	123.27
Gross Margins (%)	31.81%	50.70%	57.98%	54.18%	49.83%	49.26%
Employee Benefit Expenses	2.07	2.12	3.26	10.45	19.60	32.67
Other Expenses	2.04	2.16	2.50	7.50	10.00	12.50
EBITDA	1.89	3.35	6.60	25.52	45.26	78.11
EBITDA Margins (%)	10.00%	22.26%	30.98%	31.80%	30.12%	31.21%
Depriciation and Ammortization	0.42	0.28	2.12	5.53	7.73	12.44
EBIT	1.47	3.07	4.48	19.99	37.53	65.67
EBIT Margin (%)	7.77%	20.40%	21.03%	24.91%	24.98%	26.24%
Finance Cost	0.14	0.03	0.03	1.00	0.80	0.64
PBT	1.33	3.04	4.45	18.99	36.73	65.03
Tax	0.23	0.76	0.85	3.61	6.98	12.36
PAT	1.10	2.28	3.61	15.38	29.75	52.67
PAT Margin (%)	5.81%	15.15%	16.92%	19.17%	19.80%	21.05%



# STATE WISE REVENUE BIFURCATION

### **NORTH ZONE**

S.	NO.	ZONE	AMOUNT
	1	Delhi	1,09,200.00
	2	Hrayana	8,17,06,368.17
	3	Punjab	8,91,539.64
	4	Uttar Pradesh	1,43,92,705.49

### **South Zone**

S.NO.	ZONE	AMOUNT
5	Andra Pradesh	4.01.2 <mark>29</mark> .63
6	Telangana	13,67,17 <mark>5</mark> .68

### East Zone

S.NO.	ZONE	AMOUNT
7	Rajasthan	17,69,793.06
8	Gujrat	1,06,36,229.49
9	Maharashtra	2,42,64,893.24
10	Goa	2,48,040.00

### West Zone

	S.NO.	ZONE	AMOUNT
	11	Odisha	9,07,092.74
	12	West Bengal	50,52,600.53
-	13	Bihar	69,06,344.33
	14	Jharkhand	17,84,512.73
	15	Assam	10,88,077.09
-			

### Central Zone

S.NO.	ZONE	AMOUNT
16	Chattisga <mark>rh</mark>	31,43,564.81
17	Hr <mark>ay</mark> ana	8,17,06,368.17
3	Punjab	8,91,539.64
4	Madh <mark>ya Pr</mark> adesh	3,67,47,645.84



KRISHAANGI AGRO FOODS PVT. LTD.



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