## **Nick Buttrick**

### **Princeton University**

Princeton, NJ

buttrick@princeton.edu nickbuttrick.com osf.io/jdyg8 Updated 8/25/21

### Academic Positions

2020-2021 **Postdoctoral Research Associate**, School of Public and International Affairs, Princeton University

#### Education

### Ph.D. University of Virginia

Social Psychology, 2020

Dissertation: False Growth Mindsets: An exploration

Committee: Timothy Wilson, Sophie Trawalter, Gerald Clore, and Chris

Hulleman

### M.A. University of Virginia

Social Psychology, 2016

M.A. Thesis: Cultural differences in intentionally-enjoyed thought

Committee: Timothy Wilson and Shigehiro Oishi

#### **B.A.** Yale University

Cognitive Science, 2008

Thesis: Advertising effects in capuchin monkeys

**Advisor:** Laurie Santos

# Grants and Funding

	<u> </u>
2020	Follow-up Research Grant, Summer Institute in Computational Social Science
	[\$7,500].
2020	PI, Following the Decline Effect, Fetzer Franklin Fund [\$20,000].
2019	Consultant, The Lived Experience of Gun Ownership, NJ Gun Research Center
	Internal Funding Grant, Dr. Samantha Heintzelman, P.I. [\$7,500; \$100,000 total].
2018-2019	National Study of Learning Mindsets Early Career Fellow, Mindset Scholars
	Network [\$8,000].
2018	Society of Fellows Summer Fellowship Grant, University of Virginia Society of
	Fellows [\$4,000].
2017	Graduate Travel Award, Society for Personality and Social Psychology [\$500].
2016	A Psychology of Gun Ownership, NSF East Asia and Pacific Summer Institute,
	Grant #1613947 [\$5,400].

# Honors, Awards, and Fellowships

2021	Student Publication Award, Society for Personality and Social Psychology
2020	Elected to the Raven honor society, University of Virginia
2019	Invited to the Summer Institute in Social and Personality Psychology, Society for
	Personality and Social Psychology

National Study of Learning Mindsets Early Career Fellow, Mindset Scholars Network
 Elected Senior Junior Fellow, University of Virginia Society of Fellows
 Junior Fellow, University of Virginia Society of Fellows

### **Publications**

- Raza, S., Westgate, E. C., **Buttrick**, **N. R**., Heintzelman, S., Furrer, R., Gilbert, D. T., Libby, L. K., & Wilson, T. D. (in press). A trade-off model of intentional thinking for pleasure. *Emotion*. DOI: 10.1037/emo0001029
- **Buttrick**, N. R. & Oishi, S. (in press). The cultural dynamics of declining residential mobility. *American Psychologist*. DOI: 10.1037/amp0000881
- Wienk, M., **Buttrick**, **N. R.**, & Oishi, S. (in press). The psychology of income inequality and redistribution. *European Review of Social Psychology*. DOI: 10.1080/10463283.2021.1955458
- Burnette, J., Hoyt, C., **Buttrick, N. R.**, & Auster-Gussman, L. (2021). Well-being in the time of COVID-19: Do metaphors and mindsets matter? *International Journal of Psychology*. DOI: 10.1002/ijop.12785
- Nisa, C. F., Belanger, J. J., Faller, D. G., **Buttrick, N. R.**, Mireau, J. O., Austin, M.,... & Leander, N. P. (2021). Perceived economic risk (vs. health risk) motivates individual efforts to fight COVID-19: A multilevel analysis in 24 countries. *Scientific Reports*, 11, 9669. DOI: 10.1038/s41598-021-88314-4
- Westgate, E. C., Wilson, T. D., **Buttrick, N. R.**, Furrer, R., & Gilbert, D. T. (in press). What makes thinking for pleasure pleasurable? *Emotion*. DOI: 10.1037/emo0000941
- Ebersole, C. R., Mathur, M. B., Baranski, E., Bart-Plange, D.-J., **Buttrick, N. R.**,...& Nosek, B. A. (2020). Many Labs 5: Testing pre-data-collection peer review as an intervention to increase replicability. *Advances in Methods and Practices in Psychological Science*, *3*(3), 309-331. DOI: 10.1177/2515245920958687.
- Buttrick, N. R., Aczcel, B., Aeschbach, L. F., Bakos, B.,...& Wood, M. (2020). Many Labs 5: Registered Replication Report of Vohs & Schooler (2008), Study 1., *Advances in Methods and Practices in Psychological Science*, *3*(3), 429-438. DOI: 10.1177/2515245920917931
- Piester, H. E., DeRieux, C. M., Tucker, J. **Buttrick, N. R.**, Galloway, J. N., & Wilson, T. D. (2020). "I'll Try the Veggie Burger": Increasing purchases of sustainable foods with information about sustainability and taste. *Appetite*, 155(1). DOI: 10.1016/j.appet.2020.104842

- Oishi, S., Choi, H., Koo, M., Galinha, I., Ishii, K., Komiya, A., Luhmann, M.,...**Buttrick, N. R.,.**..& Besser, L. (2020). Happiness, meaning, and psychological richness. *Affective Science*, *1*, 107-115. DOI: 10.1007/s42761-020-00011-z
- **Buttrick**, N. R. (2020). Protective gun ownership as a coping mechanism. *Perspectives on Psychological Science*, 15(4), 835-855. DOI: 10.1177/1745691619898847
- Buttrick, N. R., Moulder, R., & Oishi, S. (2020). Historical change in the moral foundations of political persuasion. *Personality and Social Psychology Bulletin*, 46(11), 1523-1537.
  DOI: 10.1177/0146167220907467
  \*Society for Personality and Social Psychology Student Paper Award, 2021\*
- Axt, J. R., Conway, M. A., Westgate, E. C. & **Buttrick, N. R.** (2020). Implicit transgender attitudes independently predict beliefs about gender and transgender people. *Personality and Social Psychology Bulletin, 47*(2), 257-274. DOI: 10.1177/0146167220921065
- **Buttrick**, N. R.\*, Axt, J. R.\*, Ebersole, C. R., & Huband, J. (2020). Re-assessing the incremental predictive validity of Implicit Association Tests. *Journal of Experimental Social Psychology*, 88. DOI: 10.1016/j.jesp.2019.103941

  \*Authors contributed equally
- Oishi, S., Choi, H., **Buttrick, N. R.**, Heintzelman, S. J., Kushlev, K., Westgate, E. C., Tucker, J.,...& Besser, L. (2019). The Psychologically Rich Life Questionnaire. *Journal of Research in Personality* 81, 257-270. DOI: 10.1016/j.jrp.2019.06.010
- Wilson, T.D., Westgate, E.C., **Buttrick, N.R.**, & Gilbert, D.T. (2019). The mind in its own place: The difficulties and benefits of thinking for pleasure. *Advances in Experimental Social Psychology, 60*, 175-221. DOI: 10.1016/bs.aesp.2019.05.001
- Oishi, S., Koo, M., & **Buttrick**, **N.R.** (2019). The socio-ecological psychology of upward social mobility. *American Psychologist*, 74(7), 751-763. DOI: 10.1037/amp0000422
- **Buttrick**, N.R., Choi, H. Wilson, T.D, Oishi, S., ...& Wilks, D. (2019). Cross-cultural consistency and relativity in the enjoyment of thinking versus doing. *Journal of Personality and Social Psychology*. DOI: 10.1037/pspp0000198
- Camerer, C. F., Dreber, A., Holtzmeister, F., Ho, T.-H.,...**Buttrick, N.R.**,...& Wu, H. (2018). Evaluating the Replicability of Social Science Experiments in *Nature* and *Science* between 2010 and 2015. *Nature Human Behaviour*, *2*, 637-644. DOI: 10.1038/s41562-018-0399-z
- Buttrick, N.R., Heintzelman, S., & Oishi, S. (2017). Inequality & well-being. Current Opinion in Psychology, 18, 15-20. DOI: 10.1016/j.copsyc.2017.07.016
- Alahmadi, S., Buttrick, N.R., Gilbert, D., Hardin, A., Westgate, E., & Wilson, T.D.\* (2017).

- You can do it if you really try: The effects of motivation on enjoying one's own thoughts. *Motivation & Emotion, 41*(5), 545-561. DOI: 10.1007/s11031-017-9625-7 \*Authors in alphabetical order
- **Buttrick, N.R.** & Oishi, S. (2017). The psychological consequences of income inequality. *Social and Personality Psychology Compass, 11,* e12304. DOI: 10.1111/spc3.12304
- Wilson, T.D. & **Buttrick**, **N.R.** (2016). New directions in social psychological interventions to improve academic achievement. *Journal of Educational Psychology*, 108(3), 392-396. DOI: 10.1037/edu0000111
- Mitkidis, P., Xygalatas, D., **Buttrick, N.R.**, Porubanova, M., & Lienard, P. (2015). The impact of authority on cooperation: A cross-cultural examination of systemic trust. *Adaptive Human Behavior and Physiology*, *I*(3), 341-357. DOI: 10.1007/s40750-014-0011-3
- Catapano, R., **Buttrick, N.R.**, Widness, J., Goldstein, R., & Santos, L. (2014). Capuchin monkeys do not show human-like pricing effects. *Frontiers in Psychology, 5*, 1330. DOI: 10.3389/fpsyg.2014.01330

### Manuscripts Under Review & Invited

- **Buttrick**, N. R. & Oishi, S. (invited commentary). Socioecology and fiction. *Behavioral and Brain Sciences*.
- Protzko, J., Krosnick, J., Nelson, L., Nosek, B., Axt, J., Berent, M., **Buttrick, N. R.**,...& Schooler, J. (invited revision). High replicability of novel social-behavioral findings is achievable. *Nature*.

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- **Buttrick, N. R.\***, Bak, H.\*, & Mazen, J. (under review). Worries about appearing prejudiced decreased among Republicans after the 2016 election of Donald Trump.

  \*Authors contributed equally
- **Buttrick**, N. R., Cha, Y., & Oishi, S. (under review). Shifts in residential mobility predict shifts in culture.
- **Buttrick**, N. R. & Mazen, J. (under review). Historical prevalence of slavery predicts contemporary American gun ownership.
- **Buttrick**, N. R.\*, Medina-Devilliers, S.,\* & Wang, X. (under review). "A true friend with six hearts:" Holding a firearm helps gun-owners deal with the threat of electric shock.

  \*Authors contributed equally
- **Buttrick**, N. R., Silverman, D., & Wormington, S. (under review). False growth mindsets in teachers negatively impact student beliefs and achievement.

- **Buttrick**, N. R., Westgate, E. C., & Oishi, S. (under review). Building the Liberal Imagination: Reading literary fiction is associated with a more complex worldview.
- Protzko, J., **Buttrick, N. R.**, Ebersole, C. R., Lundmark, O. S., & Schooler, J. W. (under review). Not all explanations are equal: Only explanations invoking a change from the true self mitigate responsibility.
- Westgate, E., **Buttrick**, **N. R.**, Lin, Y., El Helou, G., Agostini, M., Belanger, J., Gutzkow, B,... & Leander, N. P. (under review). Global boredom in COVID-19: Predicting boredom and its consequences during self-isolation and quarantine.

#### Presentations and Posters

- **Buttrick**, N. R. (2020, February). 'A True Friend with Six Hearts' Using Firearms to Cope with Psychological Threat. In N. R. Buttrick (Chair). *New Directions in the Social Psychology of Firearms*. Symposium conducted at the meeting of the Society of Personality and Social Psychology, New Orleans, LA.
- **Buttrick**, N. R. (2019, February). Guns as a coping mechanism. In N. R. Buttrick (Chair). *The Social Psychology of Firearms and Firearm Ownership*. Symposium conducted at the meeting of the Society of Personality and Social Psychology, Portland, OR.
- **Buttrick**, N. R. (2019, February). *Growth mindset interventions may increase academic victim-blaming*. Poster presented at the Intervention Preconference of the meeting of the Society of Personality and Social Psychology, Portland, OR.
- **Buttrick**, N. R. (2019, January). Guns as a coping mechanism. *Student Choice Colloquium*. University of Virginia.
- **Buttrick**, N. R., Heintzelman, S., Weser, V., & Oishi, S. (2018, May). Higher population density and lower meaning in life. In M. Titova (Chair), *The Psychology of Place and Home*. Symposium conducted at the meeting of the Association for Psychological Science, San Francisco, CA.
- **Buttrick, N. R.**, Heintzelman, S., Weser, V., & Oishi, S. (2018, March). *Higher population density is associated with lower individual meaning in life*. Poster presented at the meeting of the meeting of the Society for Personality and Social Psychology, Atlanta, GA.
- **Buttrick, N. R.,** Choi, H., Oishi, S., & Wilson, T. D. (2017, January). *Cultural differences in enjoyment of thought*. Poster presented at the meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- **Buttrick, N. R.** & Oishi, S. (2016, January). A historical shift in the moral foundations of public persuasion. Poster presented at the meeting of the Society for Personality and Social Psychology, San Diego, CA.

**Buttrick**, N. R., Schwader, K., Haga, S., Olson, K. R., Bargh, J., & Santos, L.R. (2011, April). *The evolutionary origins of psychological warmth: Effects of tactile temperature primes on capuchin monkey interpersonal behavior*. Poster presented at the meeting of the Society for Research in Child Development, Montreal, Quebec, Canada.

### **Invited Presentations**

Topics:	Education Sessions and Workshops Implicit bias, diversity and inclusion, leadership, racial inequality, gender and disability issues in science, hiring discrimination, decision-making biases
Sep. 2019 Apr. 2019 Oct. 2018 Oct. 2018 Oct. 2017	U.S. District Court, Western District of Virginia. Roanoke, VA Albemarle County Government. Charlottesville, VA University of Virginia Office of Undergraduate Admissions. Charlottesville, VA Chemistry & Engineering News. Washington, DC Suffolk University Law School Fair Housing Conference. Boston, MA

## **Professional Service**

2017-2020	Team Lead, Deciphering the Decline Effect (osf.io/bnq5j/)
2016-2020	Team Lead, Many Labs 5: Can conducting formal peer review in advance
	improve replicability? (osf.io/7a6rd)
2016-2018	Team Lead, Social Sciences Replication Project (osf.io/pfdyw)

Ad-hoc Reviewer: National Science Foundation; Asian Journal of Social Psychology; British Journal of Social Psychology; Developmental Psychology; European Review of Social Psychology; Journal of Experimental Social Psychology; Journal of Gerontology: Social Sciences; Journal of Personality and Social Psychology; Journal of Threat Assessment and Management; Learning and Individual Differences; Personality and Social Psychology Bulletin; Social Psychological and Personality Science; Social Science Research

# Departmental Service

2018-2020	Building Committee, University of Virginia
2016-2020	Participant Pool Coordinator, University of Virginia
2016-2020	Social Area Representative, University of Virginia
2015-2020	Colloquium Committee, University of Virginia
2014-2020	Cohort Representative, University of Virginia
2015-2016	Social Area Speaker Series Organizer, University of Virginia

## **Teaching**

2021	Preceptor – Psychology for Public Policy, Princeton University School of Public
	and International Affairs
2019	Lab Teaching Assistant – Research Methods, University of Virginia
2017	Head Teaching Assistant – Social Psychology, University of Virginia
2016-2017	Section Teaching Assistant – Social Psychology, University of Virginia

2013	Head Teaching Assistant – Behavioral Economics, Duke Fuqua School of Business
2010-2011	Manager for REU Summer Internship Program in Comparative and
	Developmental Social Cognition, Yale University
Advising	
2019-2020	Advisor, Jun Seok Bae, Undergraduate Honors Thesis, University of Virginia
2017-2018	Advisor, Ted Obi, Undergraduate Honors Thesis, University of Virginia
2016-2017	Advisor, Seher Raza, Undergraduate Honors Thesis, University of Virginia
Other Research Experience	
2011-2014	Researcher at the Center for Advanced Hindsight, Duke University, Dan Ariely, P.I.
2008-2011	Lab Manager for the Comparative Cognition Laboratory, Yale University, Laurie Santos, P.I.
Professional Affiliations	

Professional Affiliations

Association for Psychological Science Society for the Improvement of Psychological Science Society for Personality and Social Psychology