

# Coursera MOOC Econometrics - Test Exercise 5

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**a)** The marginal effect of activity status is defined as

$$\frac{\partial \Pr[\text{resp}_i = 1]}{\partial \text{active}_i} = \Pr[\text{resp}_i = 1] \Pr[\text{resp}_i = 0] \beta_2$$

We could use this result to construct an activity status elasticity

$$\frac{\partial \Pr[\text{resp}_i = 1]}{\partial \text{active}_i} \frac{\text{active}_i}{\Pr[\text{resp}_i = 1]} = \Pr[\text{resp}_i = 0] \text{active}_i \beta_2$$

Use these results to compute the elasticity effect of active status for a 50-year-old active male customer.  
Do the same for a 50-year-old inactive male customer.

**Answer:**

Probability of response 0 of active 50-year male customer:

$$\frac{1}{1 + \exp(-2,49 + 0,95 + 0,91 + 0,07 \times 50 - 0,07 \times 0,5^2)} \approx 0,25$$

Elasticity is probability of above times the active dummy and caution:  
 $\approx 0,25 \times 1 \times 0,91 \approx 0,23$

For inactive male the dummy is 0 therefore:

$$\dots \times 0 \times 0,91 = 0$$

**b)** The activity status variable is only a dummy variable and hence it can take only two values. It is therefore better to define the elasticity as

$$\frac{\Pr[\text{resp}_i = 1; \text{active}_i = 1] - \Pr[\text{resp}_i = 1; \text{active}_i = 0]}{\Pr[\text{resp}_i = 1; \text{active}_i = 0]}$$

Show that you can simplify the expression for the elasticity as

$$(\exp(\beta_2) - 1) \Pr[\text{resp}_i = 0; \text{active}_i = 1]$$

**Answer:**

$$\frac{\Pr[\text{resp}_i = 1; \text{active}_i = 1] - \Pr[\text{resp}_i = 1; \text{active}_i = 0]}{\Pr[\text{resp}_i = 1; \text{active}_i = 0]} = \frac{\frac{\exp(\beta_2) 2_i}{1 + \exp(\beta_2) 2_i} - \frac{2_i}{1 + 2_i}}{\frac{2_i}{1 + 2_i}}$$

$$\frac{\exp(\beta_2)(1 + 2_i)}{1 + \exp(\beta_2) 2_i} - 1 = \frac{\exp(\beta_2)(1 + 2_i) - (1 + \exp(\beta_2) 2_i)}{1 + \exp(\beta_2) 2_i} = \frac{\exp(\beta_2) - 1}{1 + \exp(\beta_2) 2_i}$$

$$(\exp(\beta_2)-1) \times \frac{1}{1 + \exp(\beta_2)2_i} = (\exp(\beta_2)-1)\Pr[\text{resp}_i = 0; \text{active}_i = 1]$$

**c)** Use the formula in (b) to compute the activity elasticity of 50 years old male active customer

**Answer:**

$$(\exp(0,91) - 1) \frac{1}{1 + \exp(-2,49 + 0,95 + 0,91 + 0,07 + 50 - 0,07 \times (0,5)^2)} \approx 1,48 \times 0,24 \approx 0,35$$