

# Thomas Ford

 Lubbock, TX, 79403

 +1 (254) 262-5719

 thomasford3344@gmail.com

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ROI Solutions

RE: Manager, Software Development Modern Web Applications

I'm writing to express my interest in the Software Development Manager position at ROI Solutions. Over the past eight years, I've worked as a DevOps and Software Engineer, gradually taking on more leadership and architectural responsibility. I've led cloud-native projects, built out deployment pipelines, and guided teams in creating reliable, scalable applications. The blend of hands-on technical work and team leadership you're looking for is exactly the environment where I do my best work.

Much of my experience has involved owning the full lifecycle of the systems I build—architecture, development, automation, deployment, and performance tuning. I've designed microservices, built containerized workloads with Docker and Kubernetes, and worked extensively with event-driven patterns. I've also established and maintained CI/CD workflows and infrastructure-as-code setups that helped teams move faster while reducing operational issues.

In leadership roles, I'm very much a "lead by doing" type. I mentor engineers, help shape technical direction, and stay involved in the critical architectural decisions. I've always valued close collaboration with product and UX partners to make sure we're building systems that not only work well but deliver a clean and intuitive experience for users. While my primary strength is on the backend and platform side, I'm comfortable guiding front-end efforts and ensuring our UI integrates smoothly with backend services.

I've also spent a significant amount of time improving observability, reliability, and overall cloud health. Monitoring, security practices, cost management, and performance tuning have all been part of my day-to-day responsibilities. I like digging into complex systems, uncovering bottlenecks, and finding ways to make the entire platform run more efficiently.

What draws me to ROI Solutions—beyond the technical scope—is the mission. Building tools that directly support nonprofit organizations and socially responsible groups is meaningful work, and I'm excited about the idea of contributing to a platform that helps amplify their impact.

I'm based in Texas and can work fully on Eastern Standard Time. I'd appreciate the opportunity to talk more about how my experience in cloud architecture, DevOps, and engineering leadership could support your team and your clients.

Thank you for your time and consideration. I look forward to the chance to speak with you.

Sincerely,  
Thomas Ford

*Thomas Ford*