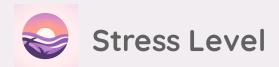
## ReduStress



By Justine Bouret, Maëlys Lafaurie, Mathéo Lamy and Thomas Zilliox

 $Link\ to\ the\ dashboard: https://lookerstudio.google.com/reporting/4d9fb468-0089-427d-b0df-2c721f2cceb1/page/p\_j9rfft3bcd$ 

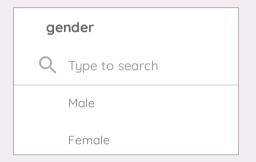


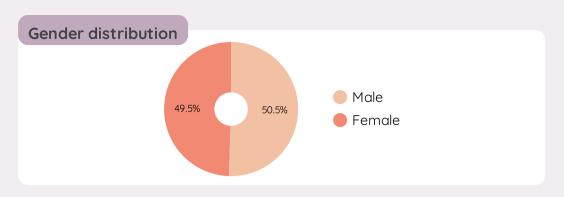
Stress Level (0-8) 5.39

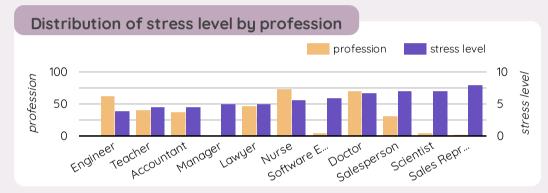
Number of people 374

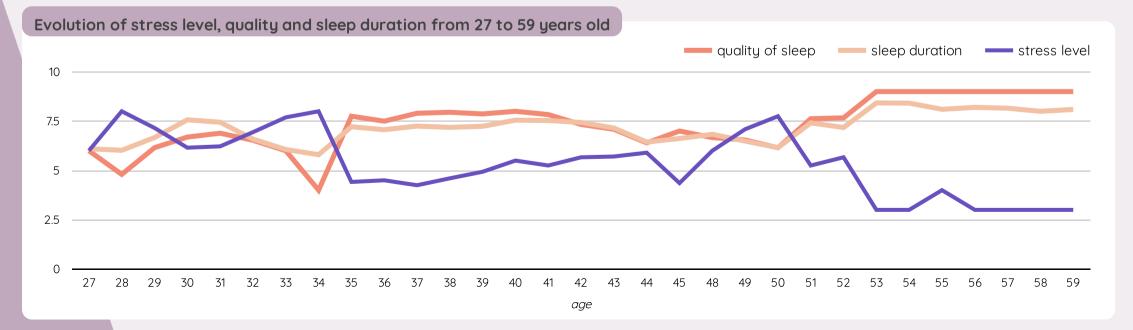


Occupation •









stress level •







## Mesure of stress

#### **Parameters**

snoring rate (DB): 96

respiration rate (bpm): 26

body temperature (°F): 85

limb movement (PLMS): 17

blood oxygen (SpO2): 82

eyes mouvement (REM): 100

sleeping hour: 5

heart rate (bpm): 75

Hi! My name is Tuka, I am 28 years old and I am a Data Analyst Teacher at Le Wagon!

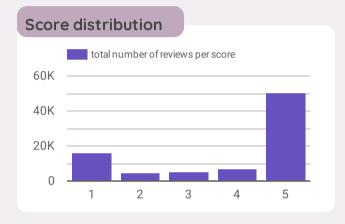
**Stress Level** 

4



App Name ▼

Number of reviews 82,821





#### **Review distribution**



Most frequent words in high score reviews

Highly-recommend

Love-love Help-relox Change-life
Definitely-recommend
Love-help Help-colm Help-anxiety

Help-sleep Sleep-well

Good-sleep Fall-asleep

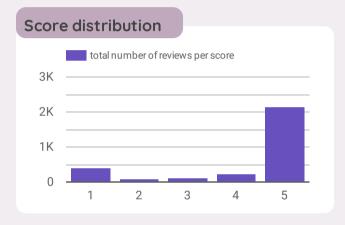
Most frequent words in low score reviews

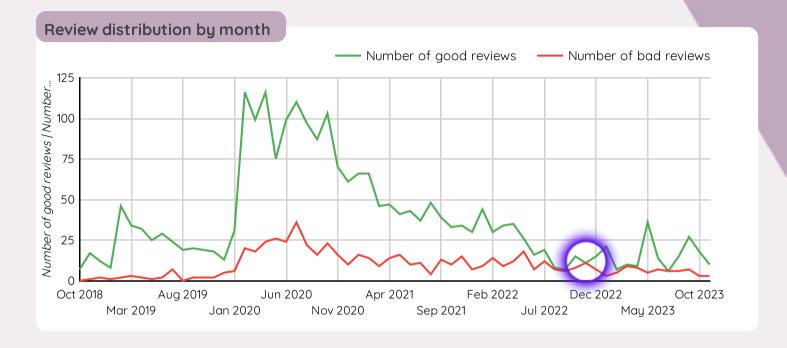
Free-version Behind-paywall
Free-trial
Something-wrong
Cancel-subscription
Waste-time Customer-service
Everything-lock
Nothing-free



App Name ▼

Number of reviews 2,985





#### **Review distribution**



Most frequent words in high score reviews

Highly-recommend

Love-love Help-relax Change-life
Definitely-recommend
Love-help Help-calm Help-anxiety
Help-sleep Sleep-well

Good-sleep Fall-asleep

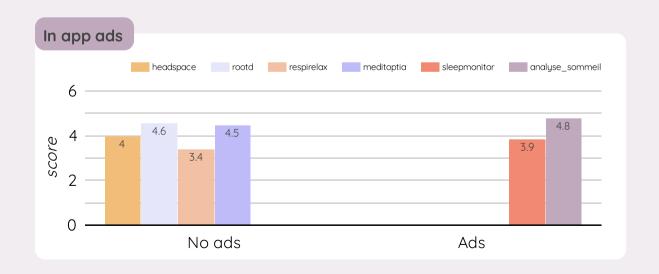
Most frequent words in low score reviews

Free-version Behind-paywall
Free-trial
Something-wrong
Cancel-subscription
Waste-time Customer-service
Everything-lock
Nothing-free



### Competitors prices

арр	monthly (€) ▼	yearly (€)	score/5		
sleepmonitor	17.99	29.99	3.9		
headspace	12.99	57.99	4.0		Free apps and the most expensive ones have the lower score
rootd	9.99	55.99	4.6		
analyse_sommeil	5.49	-	4.8		
meditoptia	4.16	49.99	4.5		
respirelax	-	-	3.4		





#### **Advised practices**

- Offer a free version, or free-trial.
- User friendly interface:
  - cancel-subscription button.
  - able to easily change plan.
- User-centric features:
  - personalisation.
  - Attention to reviews to help with in app improvements.
- Make a partnership with a company that makes connected devices to facilitate the sleep analysis

#### Advised price

## **Standard version**

- Prediction of the stress level with two features: sleep hours and body temperature.
- Ads.
- Limited access to breathing, and meditation exercices.
- Sleeping sounds playlist.
- Limited access to documentation on stress relief.

## Free

## **Premium version**

- Accurate prediction of stress level with all the features.
   (connected device needed)
- No ads.
- Full access to breathing and meditation courses and exercices.
- Sleeping sounds playlist.
- Full access to documentation on stress relief.

6,49 €/month

# Thank you

