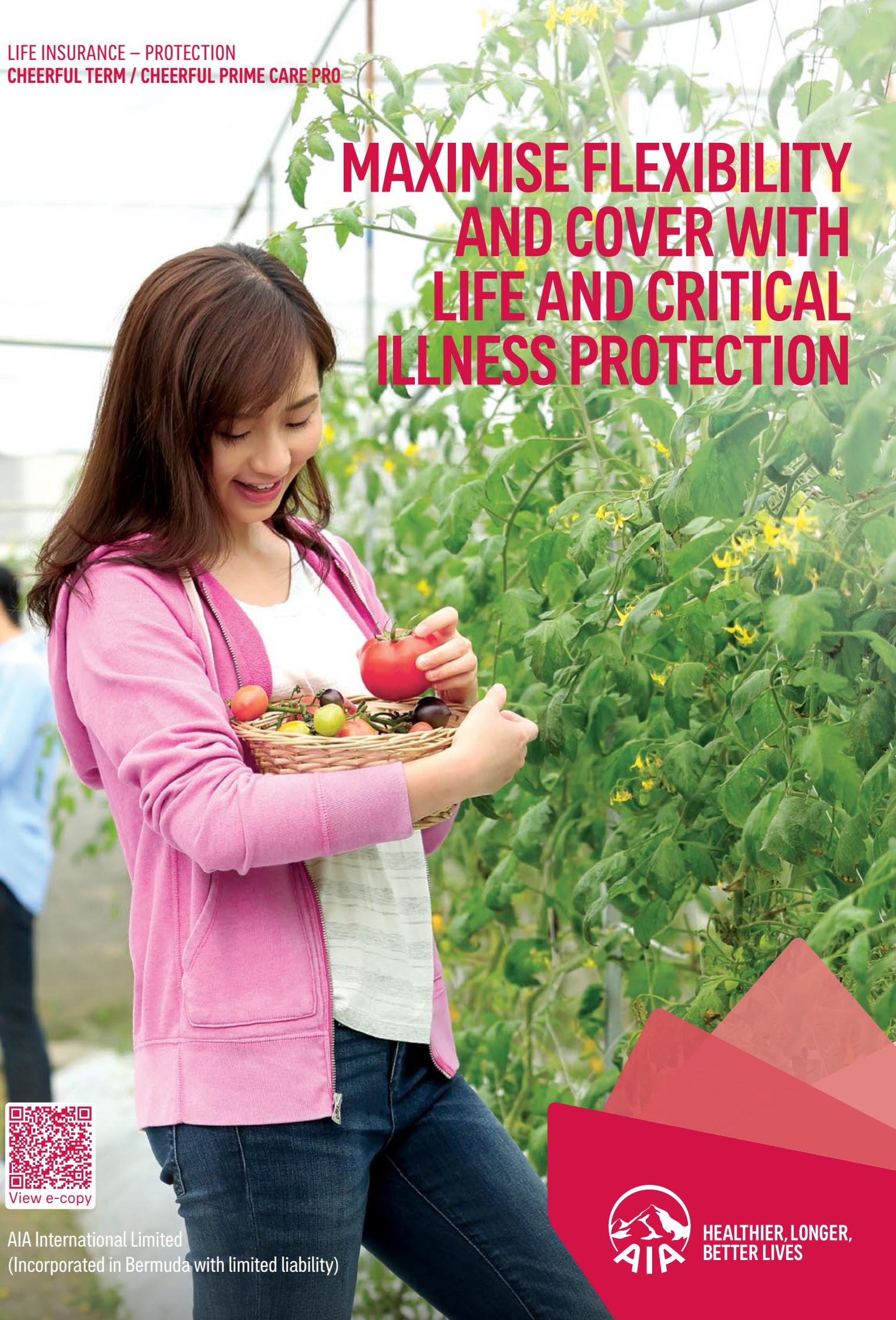


LIFE INSURANCE – PROTECTION
CHEERFUL TERM / CHEERFUL PRIME CARE PRO



MAXIMISE FLEXIBILITY AND COVER WITH LIFE AND CRITICAL ILLNESS PROTECTION



AIA International Limited
(Incorporated in Bermuda with limited liability)



HEALTHIER, LONGER,
BETTER LIVES

Single policy • Extra cover

**As your life companion,
AIA understands you may
have different needs at
different life stages and are
always looking for flexibility
in your insurance plan.**

Unit Deducting Supplementary Contracts are specially designed for the selected investment-linked assurance scheme. After deducting any applicable Premium Charge (please refer to the table of Premium Charge for details on the Premium Charge) from the premiums, the remaining amount will be used to purchase notional Units of investment options

Now you can attach a range of life and critical illness protection to the selected investment-linked assurance scheme according to your evolving needs and enjoy extra protection.

The premiums are invested

The premiums you pay, after deduction of applicable Premium Charge, are notionally invested into the Basic Account of the Basic Plan. The Basic Plan allows you to manage your investments efficiently to meet your everchanging financial needs.

At the time of application, we determine the amount of premium based on the issue age of the insured and the premium is not expected to increase with age. However, the premium of the Unit Deducting Supplementary Contracts are not guaranteed, and we reserve our right to review and adjust the premium from time to time.

which will be allocated to the Basic Account of the Basic Plan. The Cost of Insurance ("COI") of these supplementary contracts is then paid through redemption of Units from the Account of the Basic Plan. Unit Deducting Supplementary Contracts have four distinct advantages:

Premium holiday offers premium flexibility

To provide you flexibility, you can temporarily suspend paying premium of the Unit Deducting Supplementary Contracts from the 3rd Policy Year of the Basic Plan onwards as long as the account value of the Basic Plan is sufficient to cover all the charges of the Basic Plan, all charges and applicable premiums of Unit Deducting Supplementary Contracts and premiums of supplementary contracts (if any).

However, the account value of the Basic Plan will be significantly reduced and this may lead to a reduction in the death benefit and loyalty bonus. Furthermore, if the account value is insufficient to cover the charges after the exercise of premium holiday, the Policy will lapse and you may lose all your investments and benefits.

Once premium holiday has been exercised, the Conditional 10-year No Lapse Privilege will cease and will no longer be applicable regardless of subsequent resumption of premium payment or reinstatement.

Please refer to the Policy contract of the Basic Plan for the relevant terms and conditions.



Loyalty bonus

To reward your contribution of premiums for the long term, a loyalty bonus will be provided for selected Unit Deducting Supplementary Contracts if you meet certain conditions. Please refer to "Loyalty bonus" under "Extra critical illness protection with **Cheerful Prime Care Pro**".



Conditional 10-Year No Lapse Privilege¹

Regardless of the market situation and investment return, there is no need to worry about the Account Value of your Basic Account of the Basic Plan being insufficient to cover the COI of these Unit Deducting Supplementary Contracts. The Conditional 10-Year No Lapse Privilege guarantees the Unit Deducting Supplementary Contracts will remain in-force throughout the first 10 Policy Years as long as you do not take any premium holidays, do not make withdrawals from the Basic Account of the Basic Plan, and the Policy has not been reinstated before.

We offer two Unit Deducting Supplementary Contracts, each providing you with an essential cover:

Life Cover	Cheerful Term – provides additional life cover
Critical Illness Cover	Cheerful Prime Care Pro – provides comprehensive early stage critical illness and critical illness cover to ensure that you and your family are well protected in the unfortunate event of diagnosis of critical illness. You can choose to attach Cheerful Prime Care Pro on Basic and Cheerful Prime Care Pro on Term ² to give you protection against critical illness.

The following table summarises the premium, charges and bonuses for each Unit Deducting Supplementary Contract:

		Applicable Unit Deducting Supplementary Contracts		
		Cheerful Term	Cheerful Prime Care Pro on Basic	Cheerful Prime Care Pro on Term
Premium	Premium#	✗	✓	✗
Charges	Premium Charge	✗	✓	✗
	Account Value Charge	✗	✓	✗
	Cost of Insurance ("COI")*	✓	✓	✓
Bonus	Loyalty bonus	✗	✓	✗

Your financial planner can provide you with a personalised illustration document which will show the premium required for your selected coverage.

* The COI rates will increase by the insured's attained age and is non-guaranteed. AIA reserves the right to revise the rates.

1. The Conditional 10-Year No Lapse Privilege is a feature of your Basic Plan. Please refer to the Product Brochure of the Basic Plan or the policy contract of your Basic Plan for details. The Conditional 10-Year No Lapse Privilege will only be in-force within the first 10 Policy Years of the Basic Plan regardless of the time the Unit Deducting Supplementary Contracts are added. In order to enjoy the Conditional 10-Year No Lapse Privilege in the first 10 Policy Years, the following conditions must be met:
 - no premium holidays have been exercised;
 - no partial withdrawals have been made from the Basic Account of your Basic Plan; and
 - the Policy has not been reinstated before
2. Cheerful Prime Care Pro on Term is only applicable to Policy already attached with or attaching Cheerful Prime Care Pro on Basic at the same time.



Table of Premium Charge

The premium charge of **Cheerful Prime Care Pro on Basic** will be a percentage of the premium received for the Unit Deducting Supplementary Contract. The following table shows the applicable premium charge percentage.

Premium Payment Year	Premium Charge Percentage
1st year	100%
2nd year	30%
3rd year – 6th year	10%
7th year and onwards	Nil

The premium payment mode of the add-on plan (annually, semi-annually, quarterly and monthly) should follow the corresponding basic plan.

We reserve the right to vary the policy charges or impose new charges with not less than one month's prior written notice or such shorter period of notice in compliance with the relevant regulatory requirements.

The fees and charges will be reviewed at least once per year and may be adjusted accordingly at the end of policy year if necessary with not less than one month's prior written notice period or such shorter period of notice in compliance with the relevant regulatory requirements. The review will be subject to (but not limited to) the following factors:

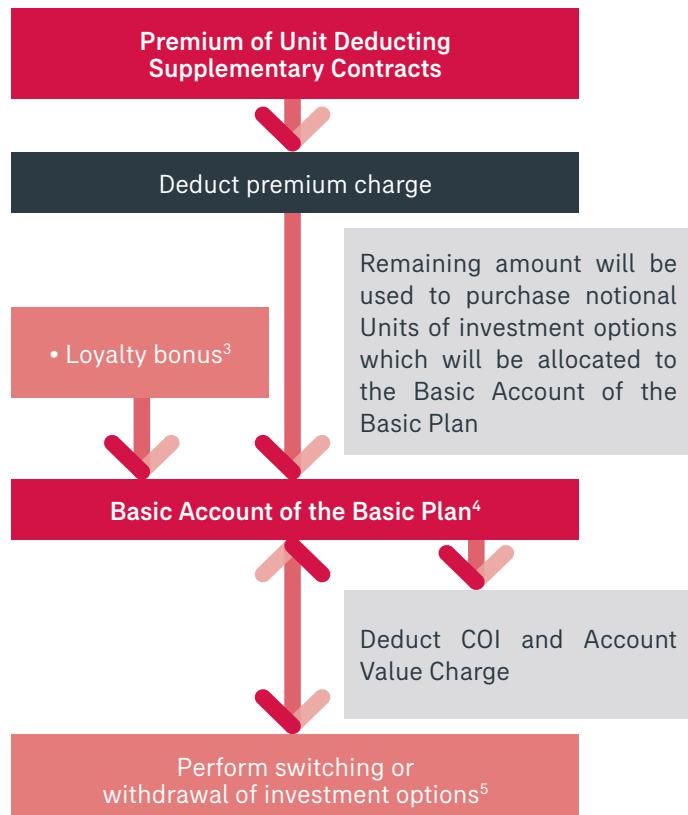
Surrenders: include policy surrenders, partial withdrawals and policy lapses.

Claims: include the cost of providing the death benefits and other insured benefits under the product.

Expenses: include both expenses directly related to the policy (e.g. commission, underwriting, issue and premium collection expenses) and indirect expenses allocated to the product group (e.g. general administrative costs).



Operating flow of Unit Deducting Supplementary Contracts



Account Value Charge

The Account Value Charge is a charge under the Basic Plan. The Account Value Charge is charged beginning from the 7th Policy Year onwards. The Account Value Charge is a monthly charge and is equal to 0.5% / 12 of the Basic Account Value. For details, please refer to the product brochure of the Basic Plan.

3. Subject to terms and conditions, please refer to "Loyalty bonus" under "Extra critical illness protection with Cheerful Prime Care Pro" for details.

4. The Basic Account of the Basic Plan is subject to the fees and charges of the Basic Plan.

5. Switching and withdrawal of investment options are subject to the terms and conditions of the Basic Plan.



Extra life protection with Cheerful Term

You may have just started your career; you may have just bought a new home; you may have just quit your job and decided to continue your education. In these critical moments of life, you need extra protection for your family. Whatever the circumstances, AIA offers you extra life protection to ensure you are protected in a cost-effective way.



Additional life cover

You can add **Cheerful Term** as an additional rider to your selected Basic Plan to boost your life cover. While your Basic Plan is in-force, you may apply for **Cheerful Term**⁶ to enjoy extra whole life cover.



No additional premium required⁷

You don't have to worry about arranging additional payment for this protection; the COI for **Cheerful Term** will be charged monthly via the deduction of Units of investment options from the Basic Account of the Basic Plan starting automatically from the second Policy Year.



Conversion privilege⁸

Your need for cover will change as you enter different life stages. You can convert **Cheerful Term** to a whole life plan any time before the insured's age of 70 without further health declarations or medical examinations. What's more, if you have attached **Cheerful Prime Care Pro** to **Cheerful Term**, you can convert **Cheerful Term** together with **Cheerful Prime Care Pro** to a whole life plan which provides critical illness cover before the insured's age of 65.

6. The insured's age of application for Cheerful Term must be 15 days to 70 years old. The maximum issue limit of the Sum Assured under Cheerful Term is subject to one time of the Face Amount of Basic Plan and is also subject to AIA's prevailing underwriting requirement. Minimum sum assured is US\$10,000 / HK\$75,000.
7. As long as Cheerful Term is added during the first Policy Year of the Basic Plan, no COI will be charged in the first Policy Year. Starting from the second Policy Year when the Cheerful Term is added to the Basic Plan, the COI will be charged via deduction of Units of investment options from the Basic Account of the Basic Plan.
8. AIA reserves the right to define the product range available for the purpose of such conversion. The sum assured of the new policy cannot exceed the sum assured of Cheerful Term unless otherwise agreed by us. If you convert to a whole life policy with critical illness cover, the sum assured of the new policy cannot exceed the sum assured of Cheerful Prime Care Pro attached to Cheerful Term unless otherwise agreed by us. Please refer to the policy contract of Cheerful Term for other terms and conditions of this conversion option.

Extra critical illness protection with Cheerful Prime Care Pro

Critical illness is best dealt with early. Early diagnosis and timely management is the key to overcoming illnesses. This increases the chances of recovery and could help reduce medical expenses for late diagnosis. AIA makes sure you are protected. In the unfortunate event of diagnosis of a critical illness, you can still make comprehensive medical arrangements as well as receive financial support to help you overcome the disease.



Critical illness protection

Cheerful Prime Care Pro is a **critical illness protection insurance plan** that offers critical illnesses protection. This plan can be purchased as an add-on plan and can be added as shown below to give you protection against critical illnesses:

- Attach **Cheerful Prime Care Pro on Basic** to selected Basic Plan
- Attach **Cheerful Prime Care Pro on Term** to **Cheerful Term⁹**

You can choose the sum assured under **Cheerful Prime Care Pro¹⁰** that matches your protection needs. The benefits paid are advanced from and can be up to the sum assured of Basic Plan and / or **Cheerful Term**.



Comprehensive cover for 93 illnesses protection

With **Cheerful Prime Care Pro**, not only you can enjoy protection from 54 Critical Illnesses and 4 Severe Child Diseases but also protection from **35 Early Stage Critical Illnesses** up to the age of 100. Its cover is comprehensive, covering various diseases and treatments and offering all round protection even during the early stages of illness.

Diabetic complications

Diabetes is a chronic lifestyle disease. There are about 700,000 people suffering from diabetes in Hong Kong[#]. Without early treatment, serious cases can lead to diabetic eye disease and amputation due to diabetes affecting the foot. Protection against diabetic complications is therefore essential. **Cheerful Prime Care Pro's** cover for Diabetic

Retinopathy and Endovascular Treatment of Peripheral Arterial Disease allows patients to receive treatment and reduce the risk of blindness or amputation due to diabetes.

Source

[#] Diabetes Hongkong October 2018

Minimally invasive surgery and treatment

Minimally invasive surgery is a new trend in surgery today. Many common lifestyle diseases can be treated by this method of surgery, which causes minimal trauma and shortens recovery time. However, this method of surgery is expensive. **Cheerful Prime Care Pro** covers a variety of minimally invasive surgeries and treatments.

Carcinoma-in-situ and early stage cancer

If a cancer patient accesses appropriate treatment in the early stages, the probability of the cancer becoming a Critical Illness could be reduced. **Cheerful Prime Care Pro** provides comprehensive cover for Carcinoma-in-situ and early stage cancer, covering numerous organs, and including skin cancer. It also provides cover for up to 2 incidences of Carcinoma-in-situ¹¹.

Systemic lupus erythematosus

Systemic lupus erythematosus is a common illness in Hong Kong. It affects one's skin and organs. Patients should access treatment in the early stages of the disease. **Cheerful Prime Care Pro** provides cover to protect patients, as early when they are suffering from Less Severe Systemic Lupus Erythematosus, an early stage of systemic lupus erythematosus.

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9. Cheerful Prime Care Pro on Term is only applicable to Policy already attached with or attaching Cheerful Prime Care Pro on Basic at the same time.
 10. Cover of Cheerful Prime Care Pro on Term ceases on the Policy Anniversary on or immediately following the Insured's 100th birthday or the day on which the Basic Plan, Cheerful Term or Cheerful Prime Care Pro on Basic is terminated (except cover for Loss of Independent Existence, in which cover will cease after the Insured attains the age of 65). Severe Child Disease is covered up to the age of 18 and Osteoporosis with Fractures is covered up to the age of 70.
 11. Only applicable to Carcinoma-in-situ occurring in 2 different organ groups, provided that the aggregate of the 2 Limited Advance Payments shall not exceed HK\$240,000 / US\$30,000.



Loyalty bonus

A one-off loyalty bonus for **Cheerful Prime Care Pro on Basic** will be provided to you when this rider has been attached for 20 years[^], provided that you have paid the premium for at least 120 Policy Months (whether consecutive or non-consecutive) within the first 20 years. The loyalty bonus will be calculated as follows :

$$\text{Loyalty bonus} = \frac{\text{Number of months with premium of Cheerful Prime Care Pro on Basic paid in the first 20 years}^*}{240} \times \text{Lowest annualised premium of Cheerful Prime Care Pro on Basic in the first 20 years}$$

[^] Calculated from the date since the Cheerful Prime Care Pro on Basic is attached to the Basic Plan.

* The premium of this rider must have been paid for at least 120 Policy Months, otherwise the loyalty bonus will not be paid.

Please note the loyalty bonus will be reduced when premium holiday has been exercised or the premium of **Cheerful Prime Care Pro on Basic** has been reduced in the first 20 years. The loyalty bonus is not applicable to **Cheerful Prime Care Pro on Term**.



Easy financial planning

To allow for easy budgeting, the premium for **Cheerful Prime Care Pro on Basic** will not increase by attained age (subject to AIA's right to revise premium rates) and is payable up to the Policy Anniversary on or immediately following the Insured's 100th birthday. The COI for **Cheerful Prime Care Pro on Basic** is waived for the first 12 months of this rider.

Premium is not required for **Cheerful Prime Care Pro on Term** and the COI is waived for the first Policy Year of your Basic Plan.



Conversion privilege¹²

With **Cheerful Prime Care Pro** attached to your Basic Plan or **Cheerful Term**, you can convert the Basic Plan or **Cheerful Term** together with **Cheerful Prime Care Pro** to a whole life plan which provides critical illness cover at any time

before the insured's age of 65 without requiring additional health information, subject to additional premium and choices of products then made available for the purpose of the privilege, and provided (in the case of conversion from a Basic Plan) that the Basic Plan has been in-force for at least 2 years and no benefit has been paid or is payable under **Cheerful Prime Care Pro**.



Cover period for critical illness protection

You can enjoy cover periods for critical illness protection as shown below:

Cheerful Prime Care Pro on Basic	Cover up to Age 100
Cheerful Prime Care Pro on Term	Cover up to Age 100

12. AIA reserves the right to define the product range available for the purpose of such conversion. The sum assured of the new Policy cannot exceed the sum assured of Cheerful Prime Care Pro unless otherwise agreed by us. Please refer to the policy contract of the Basic Plan and Cheerful Term for other terms and conditions of this conversion option.

Covered Illnesses Schedule (applicable to Cheerful Prime Care Pro only)

I. Critical Illness Benefit covering the following 54 Critical Illnesses

A Major Illnesses	
Group 1 Cancer	
1 Cancer	
Group 2 Illnesses related to the Heart	
2 Cardiomyopathy	6 Infective Endocarditis
3 Coronary Artery Surgery	7 Other Serious Coronary Artery Disease
4 Heart Attack	8 Pulmonary Arterial Hypertension (Primary)
5 Heart Valve Replacement and Repair	9 Surgery to Aorta
Group 3 Illnesses related to the Nervous System	
10 Alzheimer's Disease / Irreversible Organic Degenerative Brain Disorders	18 Motor Neurone Disease (including Spinal Muscular Atrophy, Progressive Bulbar Palsy, Amyotrophic Lateral Sclerosis and Primary Lateral Sclerosis)
11 Apallic Syndrome	
12 Bacterial Meningitis	19 Multiple Sclerosis
13 Benign Brain Tumour	20 Muscular Dystrophy
14 Coma	21 Paralysis
15 Encephalitis	22 Parkinson's Disease
16 Hemiplegia	23 Poliomyelitis
17 Major Head Trauma	24 Progressive Supranuclear Palsy
	25 Severe Myasthenia Gravis
	26 Stroke
Group 4 Illnesses related to Major Organs and Functions	
27 Acute Necrohemorrhagic Pancreatitis	32 Kidney Failure
28 Aplastic Anaemia	33 Major Organ Transplant
29 Chronic Liver Disease	34 Medullary Cystic Disease
30 End-stage Lung Disease	35 Systemic Lupus Erythematosus (SLE) with Lupus Nephritis
31 Fulminant Viral Hepatitis	36 Systemic Scleroderma
Group 5 Other Major Illnesses	
37 AIDS due to Blood Transfusion	46 Loss of Two Limbs
38 Blindness	47 Major Burns
39 Chronic Adrenal Insufficiency (Addison's Disease)	48 Necrotising Fasciitis
40 Creutzfeldt-Jakob Disease	49 Occupationally Acquired HIV
41 Ebola	50 Pheochromocytoma
42 Elephantiasis	51 Severe Rheumatoid Arthritis
43 Loss of Hearing	52 Loss of Independent Existence
44 Loss of One Limb and One Eye	53 Terminal Illness
45 Loss of Speech	
B Minor Illnesses	
54 Cerebral Aneurysm Requiring Surgery	

Remarks:

- Please refer to the policy contract for the definitions of covered illnesses.

Covered Illnesses Schedule (continued)

II. Early Stage Critical Illness Benefit covering the following 35 Early Stage Critical Illnesses

Early Stage Critical Illnesses / Treatment	Related Major Illnesses
Group 1 Cancer	
1 Carcinoma-in-situ	Cancer
2 Early Stage Malignancy	Cancer
Group 2 Illnesses related to the Heart	
3 Endovascular Treatments of Aortic Disease or Aortic Aneurysm	Surgery to Aorta
4 Less Invasive Treatments of Heart Valve Disease	Heart Valve Replacement and Repair
5 Less Severe Heart Disease (including cardiac pacemaker or defibrillator insertion)	Heart Attack
6 Minimally Invasive Direct Coronary Artery By-pass	Coronary Artery Surgery
7 Percutaneous Coronary Intervention	Other Serious Coronary Artery Disease
Group 3 Illnesses related to the Nervous System	
8 Angioplasty or Endarterectomy for Carotid Arteries	Stroke
9 Cerebral Shunt Insertion	Stroke
10 Endovascular Treatment for Cerebral Aneurysm	Stroke
11 Less Severe Bacterial Meningitis	Bacterial Meningitis
12 Less Severe Coma	Coma
13 Less Severe Encephalitis	Encephalitis
14 Moderately Severe Brain Damage	Major Head Trauma
15 Moderately Severe Paralysis	Paralysis
16 Surgery for Subdural Haematoma	Major Head Trauma
17 Surgical Removal of Pituitary Tumour	Benign Brain Tumour
Group 4 Illnesses related to Major Organs and Functions	
18 Biliary Tract Reconstruction Surgery	-
19 Chronic Lung Disease	End-stage Lung Disease
20 Hepatitis with Cirrhosis	Fulminant Viral Hepatitis
21 Less Severe Aplastic Anaemia	Aplastic Anaemia
22 Less Severe Kidney Disease	Kidney Failure
23 Less Severe Systemic Lupus Erythematosus	Systemic Lupus Erythematosus (SLE) with Lupus Nephritis
24 Liver Surgery	Chronic Liver Disease
25 Major Organ Transplantation (on Waiting List)	Major Organ Transplant
26 Surgical Removal of One Lung	End-stage Lung Disease

Covered Illnesses Schedule (continued)

II. Early Stage Critical Illness Benefit covering the following 35 Early Stage Critical Illnesses (continued)

Early Stage Critical Illnesses / Treatment	Related Major Illnesses
Group 5 Other Illnesses	
27 Diabetic Retinopathy	Blindness
28 Endovascular Treatment of Peripheral Arterial Disease	Loss of Two Limbs
29 Facial Burns due to Accident	Major Burns
30 Facial Reconstructive Surgery for Injury due to Accident	-
31 Less Severe Burns to Body due to Accident	Major Burns
32 Loss of Hearing in One Ear	Loss of Hearing
33 Loss of One Limb	Loss of Two Limbs
34 Loss of Sight in One Eye	Blindness
35 Osteoporosis with Fractures	-

III. Severe Child Disease Benefit covering the following 4 Severe Child Diseases

Severe Child Disease
1 Insulin Dependent Diabetes Mellitus
2 Kawasaki Disease with Heart Complications
3 Osteogenesis Imperfecta - Type III
4 Still's Disease



Covered illnesses

You may browse the website to understand covered illnesses for reference purpose:
<http://www.aia.com.hk/en/our-products/critical-illness-protection/illness.html>

Key Exclusions (applicable to Cheerful Prime Care Pro only):

- Early Thyroid Cancer (at TNM classification T1N0M0 or a lower stage); early prostate cancer (at TNM classification T1a or T1b or a lower stage); early chronic lymphocytic leukemia classified as less than RAI Stage III; skin cancer (except malignant melanoma); any cancer where HIV Infection is also present; and any pre-malignant or non-invasive cancer or carcinoma-in-situ are all excluded from the cover of "Cancer" under "Major Illnesses".
- Any Cancer or Fulminant Viral Hepatitis caused directly or indirectly by AIDS or HIV Infection.
- Self-inflicted injury.
- Any illness due to a congenital defect or disease which has manifested or was diagnosed before the Insured attains 17 years of age.
- Any pre-existing condition prior to or condition manifesting itself occurred within 90 days following, the later of the Issue Date or the latest Commencement Date of the Policy.

The above list is for reference only. Please refer to the policy contract of this plan for the complete list and details of exclusions.

Cover Illnesses Benefits Schedule (applicable to Cheerful Prime Care Pro only)

Type of Protection	Covered Illness	Benefit Term	Benefit ^a (Percentage of Initial Sum Assured)
54 Critical Illnesses			
Major Illness (Lump Sum Advance Payment for Critical Illness)	<ul style="list-style-type: none"> • 53 Major Illnesses 	Up to the insured's age of 100	100% advance payment ^b
Minor Illness (Limited Advance Payment for Critical Illness)	<ul style="list-style-type: none"> • Cerebral Aneurysm Requiring Surgery 	Up to the insured's age of 100	50% advance payment
35 Early Stage Critical Illnesses			
Early Stage Critical Illness (Limited Advance Payment)	<ul style="list-style-type: none"> • Carcinoma-in-situ • Diabetic Retinopathy • Early Stage Malignancy • Endovascular Treatment of Peripheral Arterial Disease • Minimally Invasive Direct Coronary Artery By-pass • Percutaneous Coronary Intervention 	Up to the insured's age of 100	20% advance payment subject to a maximum of HK\$240,000 / US\$30,000 per life for each Early Stage Critical Illness
	<ul style="list-style-type: none"> • Osteoporosis with Fractures 	Up to the insured's age of 70	10% advance payment subject to a maximum of HK\$120,000 / US\$15,000 per life
	<ul style="list-style-type: none"> • 28 Early Stage Critical Illnesses (excluding the above) 	Up to the insured's age of 100	20% advance payment
Severe Child Diseases			
Severe Child Disease (Limited Advance Payment)	<ul style="list-style-type: none"> • Insulin Dependent Diabetes Mellitus • Kawasaki Disease with Heart Complications • Osteogenesis Imperfecta – Type III • Still's Disease 	Below the insured's age of 18	20% advance payment subject to a maximum of HK\$240,000 / US\$30,000 per life for each Severe Child Disease

Remarks:

- While Cheerful Prime Care Pro is in-force and subject to available cover, the benefit for Major Illness, Minor Illness and Severe Child Disease is payable once only, and the benefit for Early Stage Critical Illness is payable up to 100% of the Initial Sum Assured of Cheerful Prime Care Pro (an advance payment will be payable one time for each covered Early Stage Critical Illness, except Carcinoma-in-situ, the advance payment set out for different organ groups may be paid up to 2 times). Under this rider, the total claim payments for illnesses shall not exceed 100% of the Initial Sum Assured of Cheerful Prime Care Pro.
- Critical Illness Benefit will be reduced by any partial payment for Minor Illness, Early Stage Critical Illness and / or Severe Child Disease.

CHEERFUL TERM / CHEERFUL PRIME CARE PRO

Effective from 1 January 2018, all policy owners are required to pay a levy on each premium payment made for both new and in-force Hong Kong policies to the Insurance Authority (IA). For levy details, please visit our website at www.aia.com.hk/useful-information-ia-en or IA's website at www.ia.org.hk.

Important Information

This brochure does not contain the full terms and conditions of the policy. It is not, and does not form part of, a contract of insurance and is designed to provide an overview of the key features of this product. The precise terms and conditions of this plan are specified in the policy contract. Please refer to the policy contract for the definitions of capitalised terms, and the exact and complete terms and conditions of cover. In case you want to read policy contract sample before making an application, you can obtain a copy from AIA. This brochure should be read along with the illustrative document (if any) and other relevant marketing materials, which include additional information and important considerations about this product. We would like to remind you to review the relevant product materials provided to you and seek independent professional advice if necessary.

This brochure is for distribution in Hong Kong / Macau only.

Key Product Risks

1. **Cheerful Term** and **Cheerful Prime Care Pro** are Unit Deducting Supplementary Contracts specially designed for the selected investment linked assurance scheme. The related COI is paid through redemption of Units in proportion to the value of the investment options from the Basic Account. When the Basic Account is insufficient to pay for the COI, the outstanding COI will be deducted from the Regular Investment Account followed by Lump Sum Investment Account. If the Total Account Value is insufficient to pay the COI, the Policy will lapse and you may lose all your investments and benefits, unless the Conditional 10-year No Lapse Privilege applies. You should read the offering documents of the selected investment linked assurance scheme for details.
2. During premium holiday, COI for the Basic Policy and Unit Deducting Supplementary Contracts (if any) and Account Value Charge of the Basic Account will continue to be deducted from the Basic Account monthly while the Policy is in force. When the Basic Account is insufficient to pay for the COI or Account Value Charge, the outstanding amounts will be deducted from the Regular Investment Account followed by Lump Sum Investment Account. Hence, the account value of the Basic Plan, will be significantly reduced and this may therefore lead to a reduction in the death benefit and loyalty bonus. Furthermore, if the account value is insufficient to cover such charges after the exercise of premium holiday, the Policy will lapse and you may lose all your investments and benefits. Once premium holiday has been exercised, the Conditional 10-year No Lapse Privilege will cease and will no longer be applicable regardless of subsequent resumption of premium payment or reinstatement. You should read the offering documents of the selected investment-linked assurance scheme for details.
3. You may request for the termination of your policy by notifying us in written notice. Also, we will terminate your supplementary contract(s) and you / the insured will lose the cover on the earliest occurrence of the following events:

Cheerful Term

- the Basic Plan is terminated or converted to a whole life plan;
- Cheerful Term is converted to a whole life plan; or
- the total amount of payment(s) made hereunder and/or under any attached Accelerated Benefit Payment Rider(s) reaches the sum assured of the Cheerful Term.

Cheerful Prime Care Pro on Basic

- anniversary on or immediately following the insured's 100th birthday;
- the Basic Plan is terminated; or
- the aggregate advance payment(s) reaches 100% of Initial Sum Assured of **Cheerful Prime Care Pro**.

Cheerful Prime Care Pro on Term

- anniversary on or immediately following the insured's 100th birthday;
- the Basic Plan is terminated;
- the add-on plan to which **Cheerful Prime Care Pro on Term** attached is terminated; or
- the aggregate advance payment(s) reaches 100% of Initial Sum Assured of **Cheerful Prime Care Pro**.

4. The selected investment-linked assurance scheme which **Cheerful Term** and / or **Cheerful Prime Care Pro** attached to involves investment risks. You should read the offering documents of the selected investment-linked assurance scheme for details.
5. We underwrite **Cheerful Term** and **Cheerful Prime Care Pro** and you are subject to our credit risk. If we are unable to satisfy the financial obligations of the policy, you may lose your premium paid and benefits.
6. You are subject to exchange rate risks for plans denominated in currencies other than the local currency. Exchange rates fluctuate from time to time. You may suffer a loss of your benefit values and the subsequent premium payments (if any) may be higher than your initial premium payment as a result of exchange rate fluctuations. You should consider the exchange rate risks and decide whether to take such risks.
7. Your current planned benefit may not be sufficient to meet your future needs since the future cost of living may become higher than they are today due to inflation. Where the actual rate of inflation is higher than expected, you may receive less in real terms even if we meet all of our contractual obligations.

Premium Adjustment (applicable to Cheerful Prime Care Pro on Basic only)

In order to provide you with continuous protection, we will review the premium of your plan from time to time and adjust it accordingly at the end of policy year if necessary. During the review, we may consider factors including but not limited to the following:

- claim costs incurred from all policies under this plan and the expected claim outgo in the future which reflects the impact of change in the incidence rate of deaths;
- policy surrenders and lapses; or
- expenses directly related to the policy and indirect expenses allocated to this product.

We will give you a written notice of any revision 31 days before renewal.

Claim Procedure

If you wish to make a claim, you must send us the appropriate forms and relevant proof. You can get the appropriate claim forms in www.aia.com.hk, from your financial planner, by calling the AIA Customer Hotline (852) 2232 8888 in Hong Kong, or (853) 8988 1822 in Macau, or by visiting any AIA Customer Service Centre. For details related to making a claim, please refer to the policy contract. If you wish to know more about claim related matter, you may visit "File A Claim" section under our company website www.aia.com.hk.

Please contact your financial planner or call AIA Customer Hotline for details

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