

# UNSUPERVISED LEARNING

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# AGENDA

Introduction

EDA

KMeans

Hierrachy

PCA

# INTRODUCTION

The dataset is “Wholesale Data” from Kaggle. It refers to a client of a wholesale distributor.

In this project, we will do the EDA and use K-means, hierarchy to identify the number of clusters.

We will also use PCA for feature reductions

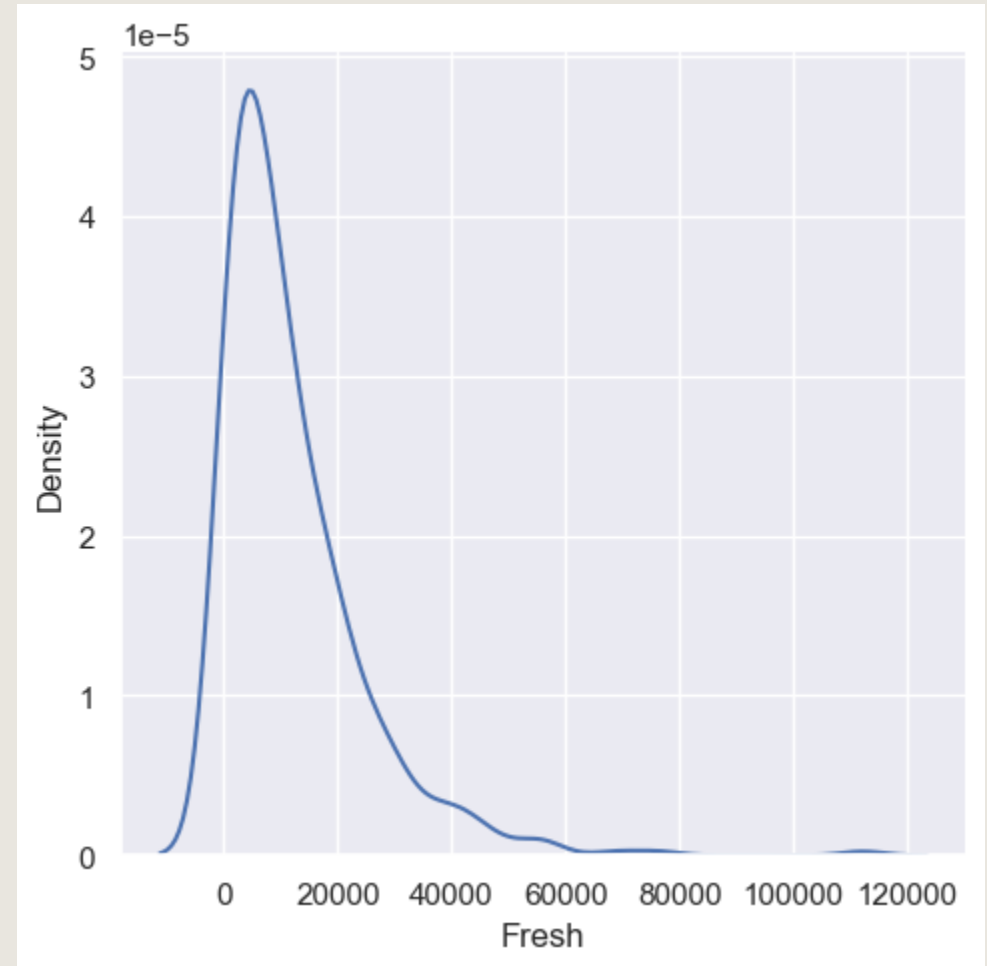
# EDA

During the EDA, there are some steps have been done

- Check missing values
- Check outliers
- Use data visualization to show the distribution of data
- Show the pairplot

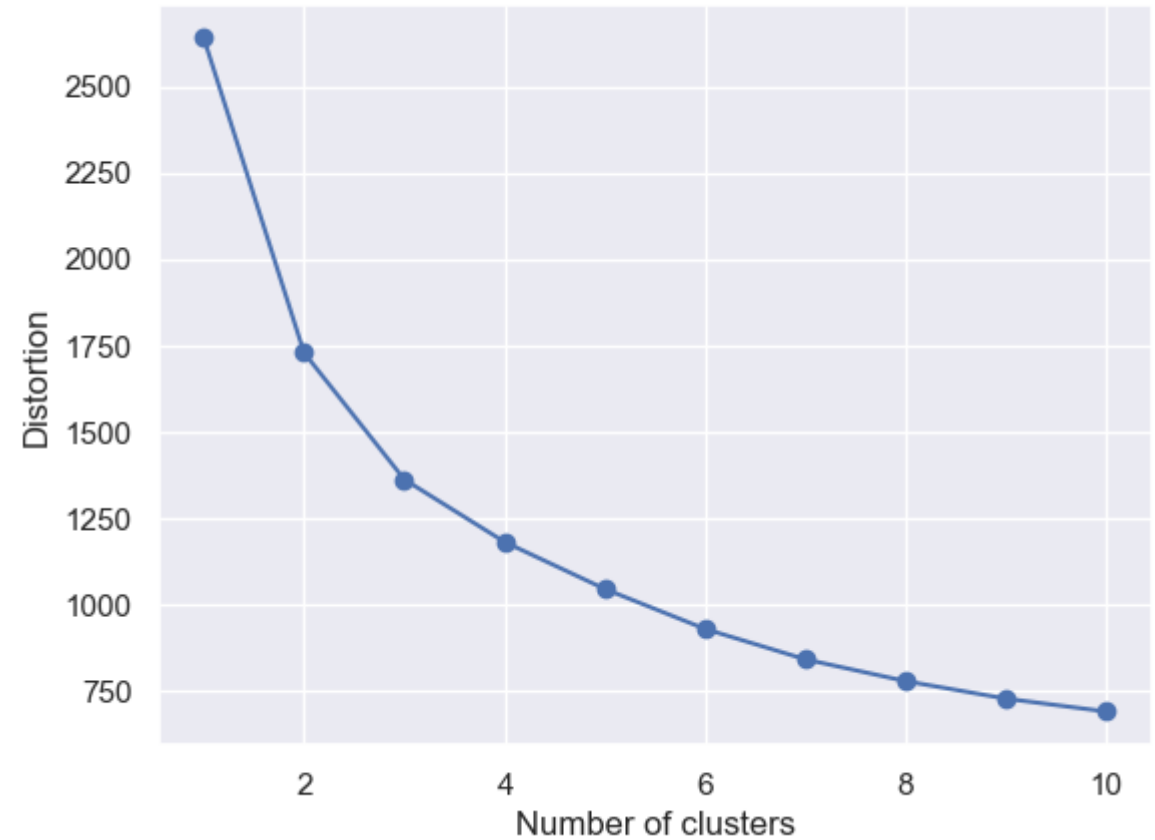
## Summary

- There are 440 datapoints (observations)
- There are 8 features, including 2 categorical features (`Channel`, `Region`) and 6 numerical features
- There are no missing values.
- There are outliers in numerical features, which should be handled.



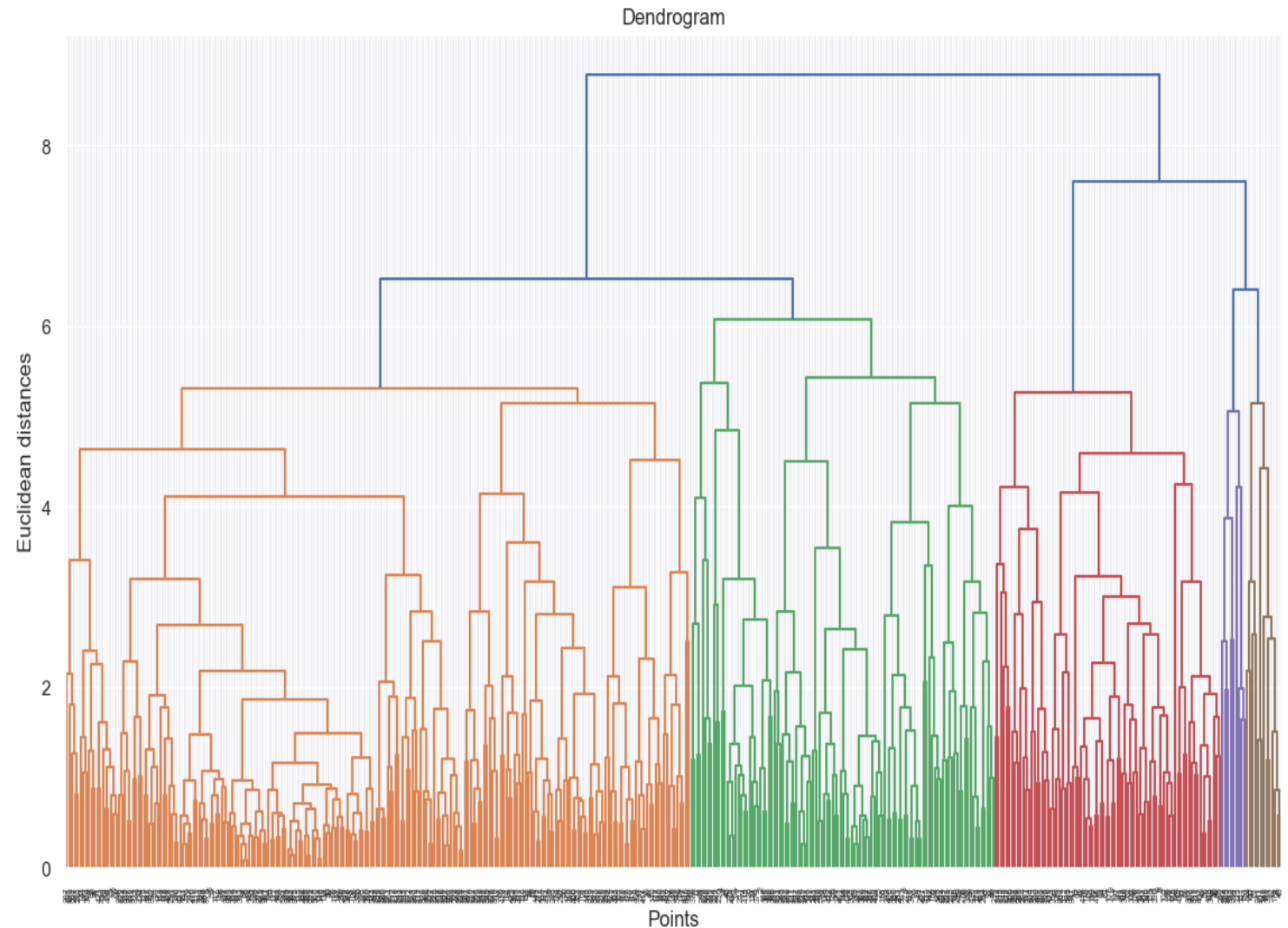
# K-MEANS

- Using the Elbow method to identify the optimum number of clusters in K-Mean
- Summary: The optimum number can be from 5-6



# HIERRACHY

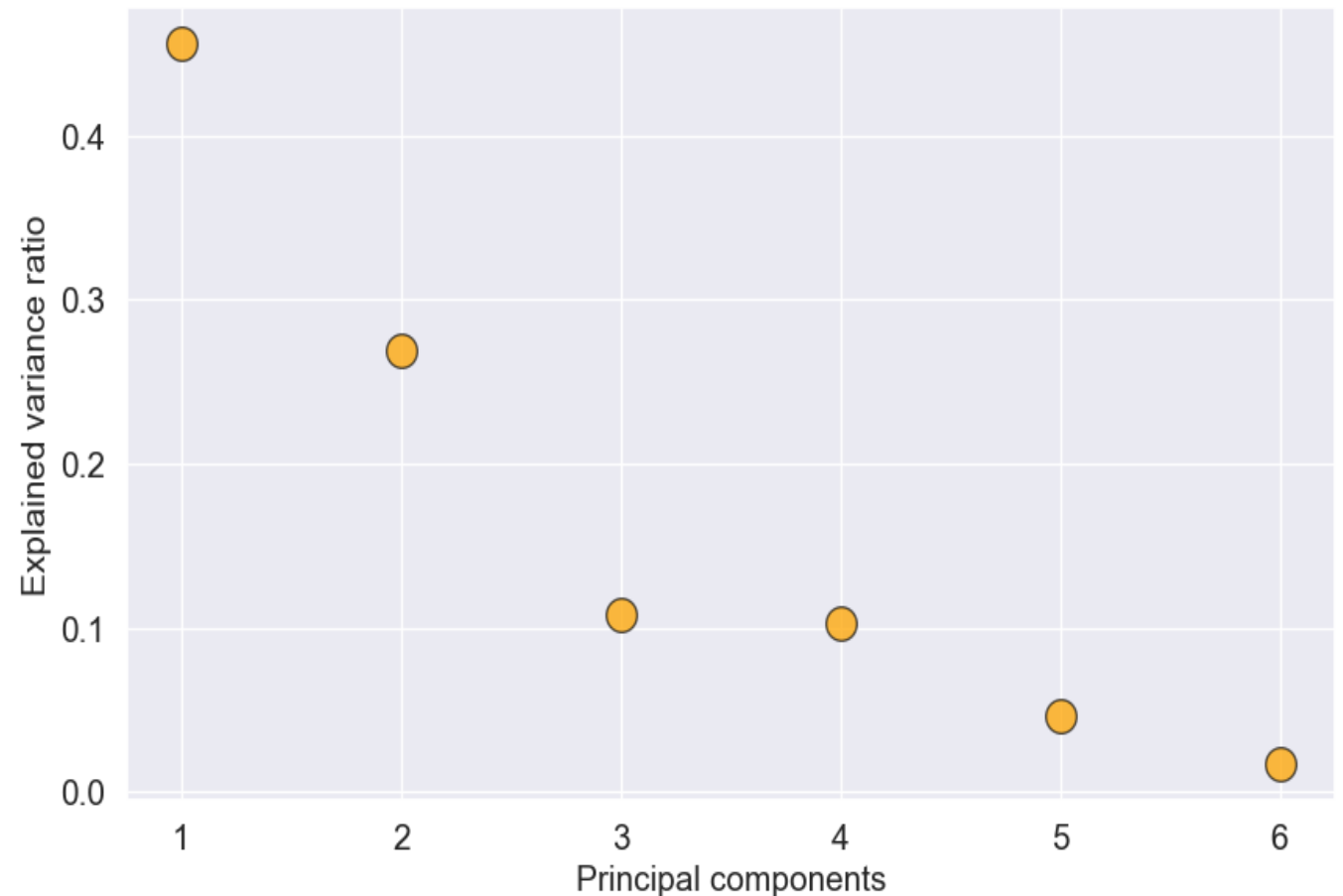
- Using the Dendrogram to check the number of clustering
- Summary: The optimum number is 5



## PCA

Explained variance ratio of the fitted principal component vector

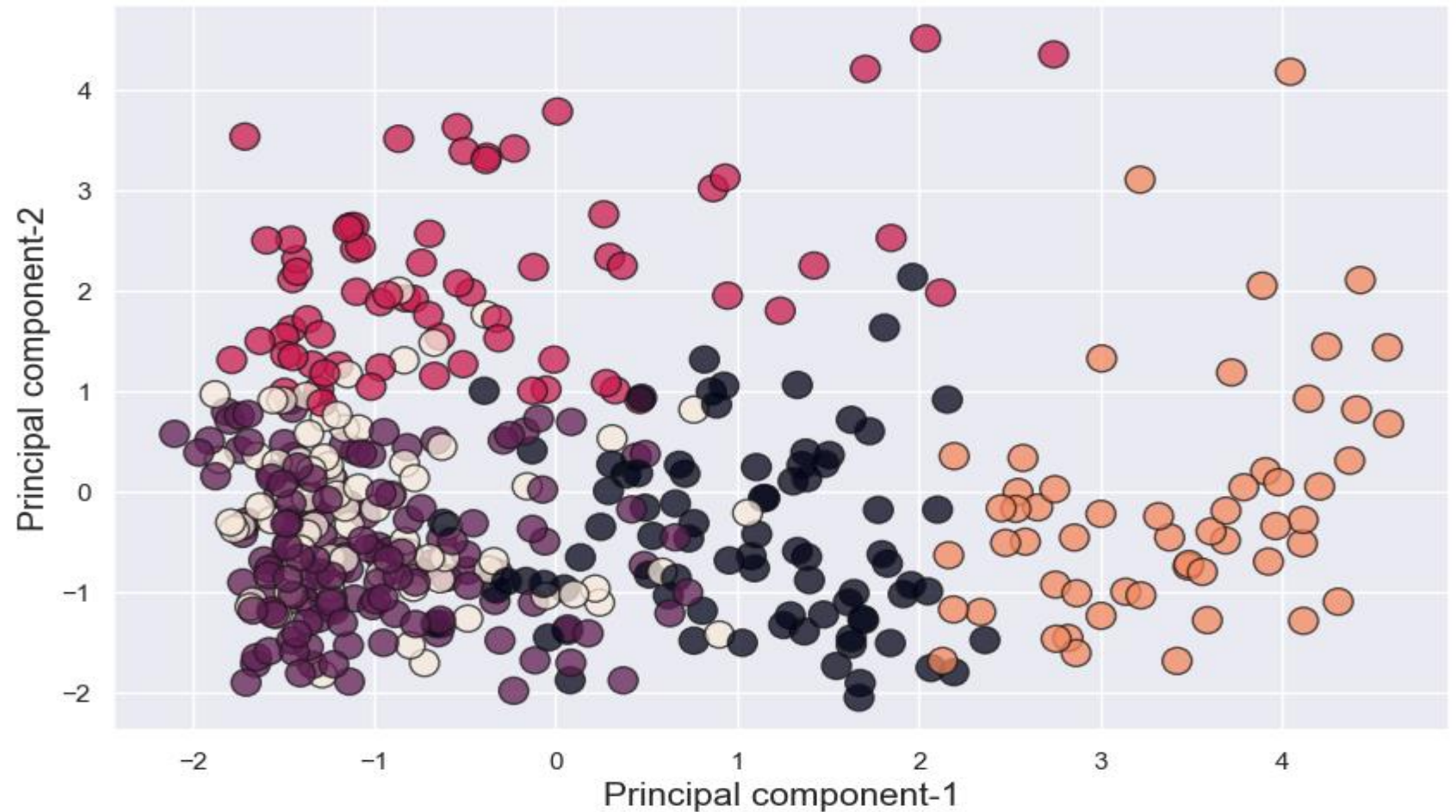
- Check the variance ratio
- Summary: The first 2 components has most of the information



# PCA

Class separation using first two principal components

- The class separation using the first 2 components
- We can see there are 5 clusters







# CONCLUSION

- There are outliers in the dataset that must be handled
- The data should be scaled for learning
- The K-means clustering and hierarchy clustering can be used together to cross-check the optimum cluster number
- PCA has 2 components, the first holds 45% and the second holds 27% of the information
- By using Clustering, we can segment the customers into 5 groups
- Each groups has different needs about product and spending which is good for company to have the insight so that they can plan or take action properly

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# THANK YOU