# FINDING A GOOD LOCATION FOR GOURMET PIZZA PLACES IN CUYAHOGA COUNTY

IBM Data Science Professional Capstone Project

April 2019

#### **OBJECTIVE**

- Basilico Pizzeria, a local gourmet pizza chain in the Cleveland, Ohio area, wants to open 2 new restaurants.
- Need to choose cities without a lot of competition and where the population and median income are high enough to support the business.
- The restaurant business is very competitive, so the owners want to base their 2 new ventures on some solid data.

#### DATA ACQUISITION AND CLEANING

Data for latitude and longitude for all US cities was downloaded from:
 <u>https://simplemaps.com/data/us-cities</u>. Removed the non-Ohio locations and uploaded the CSV. See header below.

city	county	lat	lng	population
Dunkinsville	Adams	38.8559	-83.4713	NaN
Cherry Fork	Adams	38.8862	-83.6146	155
Peebles	Adams	38.9463	-83.4094	1753
West Union	Adams	38.7917	-83.5441	3074
Manchester	Adams	38.6902	-83.6053	1978

 Obtained Ohio median income data from https://www.cleveland.com/datacentral/2016/12/median family income household.ht ml and converted it to a CSV and uploaded it. See header below.

city	median_income
New Albany	\$214,850
Indian Hill	\$211,795
Pepper Pike	\$186,765
Powell	\$146,442
Dublin	\$144,005

# DATA ACQUISITION AND CLEANING (CON'T)

 Next, merge the dataframes and filter dataframe to include only cities in Cuyahoga County. See header below.

city	lat	lng	population	median_income
University Heights	41.4948	-81.5348	13126.0	84594.0
Lakewood	41.4824	-81.8008	50279.0	70448.0
Richmond Heights	41.5589	-81.5029	10421.0	63029.0
Shaker Heights	41.4744	-81.5496	27448.0	107938.0
Brecksville	41.3079	-81.6193	13425.0	121974.0

• To the right is a map of our dataset.



#### DATA ANALYSIS

• Let's begin by looking at the summary statistics.

	lat	lng	population	median_income
count	38.0000	38.0000	38	38
mean	41.4375	-81.6611	67026	80272
std	0.0731	0.1576	277729	30601
min	41.3079	-81.9315	6198	30466
25%	41.3848	-81.8115	12780	58253
50%	41.4356	-81.6289	18711	76733
75%	41.4844	-81.5228	27791	102063
max	41.5904	-81.4401	1731637	186765

- We will use the population and median income statistics as a factor in our decision making.
- Particularly we will be looking for population and median income near the 75 percentile.

- Remove population and median income before clustering.
- Below is the header of the dataset we will use for clustering

city	county	lat	lng
University Heights	Cuyahoga	41.4948	-81.5348
Lakewood	Cuyahoga	41.4824	-81.8008
Richmond Heights	Cuyahoga	41.5589	-81.5029
Shaker Heights	Cuyahoga	41.4744	-81.5496
Brecksville	Cuyahoga	41.3079	-81.6193

- Next we need to look at the competition.
- We'll use Foursquare to get venues in our cities.
- Our query returned 417 venues and 129 unique categories. Below is the header.

city	Venue	Venue Latitude	Venue Longitude	Venue Category
University Heights	Bialy's Bagels	41.4979	-81.5360	Bagel Shop
University Heights	Geraci's Restaurant	41.4982	-81.5368	Restaurant
University Heights	HomeGoods	41.4985	-81.5363	Furniture / Home Store
University Heights	Peter's Tailor Shop	41.4983	-81.5361	Tailor Shop
University Heights	Quagmire's	41.4934	-81.5402	Bar

• Next let's filter the data frame to look at only pizza places. Below is the result.

city	Venue	Venue Latitude	Venue Longitude	Venue Category
Strongsville	Pizza Hut	41.3121	-81.8346	Pizza Place
Lyndhurst	Tasty Pizza	41.5199	-81.4956	Pizza Place
Lyndhurst	Vicinato Pizzeria	41.5194	-81.4969	Pizza Place
Garfield Heights	Papa John's Pizza	41.4164	-81.6059	Pizza Place
Garfield Heights	Pizza Pan	41.4214	-81.6091	Pizza Place
North Olmsted	Little Caesars Pizza	41.4180	-81.9192	Pizza Place
Berea	Marco's Pizza	41.3716	-81.8689	Pizza Place
Berea	Romeo's Pizza	41.3725	-81.8680	Pizza Place
Parma Heights	Pizza Hut	41.3867	-81.7690	Pizza Place
Parma Heights	Godmother's Pizza & Subs	41.3856	-81.7611	Pizza Place
East Cleveland	Happy's Pizza	41.5292	-81.5826	Pizza Place
North Royalton	Marco's Pizza	41.3135	-81.7492	Pizza Place
Solon	Domino's	41.3846	-81.4394	Pizza Place
Solon	Papa John's Pizza	41.3871	-81.4415	Pizza Place
Solon	Pizza Hut	41.3854	-81.4364	Pizza Place
Solon	Antonio's Pizza Solon	41.3840	-81.4362	Pizza Place
Fairview Park	Domino's	41.4460	-81.8550	Pizza Place

• Next, let's get the counts by city with the groupby function. Below is the result.

	V DAY AND BUILDING
city	counts
Berea	2
East Cleveland	1
Fairview Park	1
Garfield Heights	2
Lyndhurst	2
North Olmsted	1
North Royalton	1
Parma Heights	2
Solon	4
Strongsville	1
THE PLAN IN THE SAME THE PERSON NAMED IN	

- I'm surprised there aren't more pizza places listed.
- I'm sure they have a lot of chain and carryout pizza places that aren't reported as much on Foursquare, but that's not our market anyway.
- This does tell us we don't want to open up our pizza place in Solon!

• Below are the resulting dataframe and map.



		1st Most Common		
city	Cluster	Venue	2nd Most Common Venue	3rd Most Common Venue
University Heights		Restaurant	Bar	Furniture / Home Store
Lakewood	-	Sandwich Place	Salon / Barbershop	Mobile Phone Shop
Shaker Heights	4	Light Rail Station	Women's Store	Football Stadium
Bedford Heights	8	1101110 0011100	Rest Area	Intersection
Strongsville	0	American Restaurant	Shoe Store	Bank
Cleveland	0	Pub	Molecular Gastronomy Restaurant	Bus Station
Lyndhurst	0	American Restaurant	Pizza Place	Shipping Store
Cleveland Heights	0	ATM	Pool	Park
Parma	0	Convenience Store	Sandwich Place	Golf Course
Seven Hills	7	Baseball Field	Pool	Women's Store
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Middleburg Heights		Automotive Shop	American Restaurant	Community Center
Mayfield Heights	0		Women's Store	Men's Store
South Euclid		Ice Cream Shop	Bar	Flower Shop
Euclid	-	Pet Store	Women's Store	Convenience Store
Maple Heights	0	Sandwich Place	Convenience Store	Deli / Bodega
Garfield Heights		Pharmacy	Fast Food Restaurant	Pizza Place
North Olmsted	0	American Restaurant	Sandwich Place	Fast Food Restaurant
Olmsted Falls	2	Flower Shop	Women's Store	Hot Dog Joint
Bay Village	10	Soccer Field	Gym / Fitness Center	Italian Restaurant
Brooklyn	10	Park	Football Stadium	Soccer Field
Berea	0	Pizza Place	Ice Cream Shop	Sandwich Place
Brook Park	1	Beach	Convenience Store	Deli / Bodega
Broadview Heights	5	Gym	Women's Store	Food Truck
Bedford	0	Bar	Hot Dog Joint	Café
Beachwood	12	Intersection	Bakery	Women's Store
Parma Heights	0	Pizza Place	Bar	Chinese Restaurant
East Cleveland	0	Mobile Phone Shop	Mattress Store	American Restaurant
Warrensville Heights	0	Gym / Fitness Center	Discount Store	Fast Food Restaurant
North Royalton	9	Pool	Gym / Fitness Center	Pizza Place
Rocky River	10	Gym / Fitness Center	Pub	Playground
Highland Heights	3	Concert Hall	Hot Dog Joint	Cosmetics Shop
Independence	11	Theater	Sandwich Place	Art Gallery
Solon	0	Pizza Place	Grocery Store	Sandwich Place
Fairview Park	0	Ice Cream Shop	Italian Restaurant	Donut Shop

- We have an interesting finding.
- Category 0 has the most members it's members appear to have more pizza places and other restaurants.
- Remove category 0 and merge with median income data.
- This is the dataset from which we will pick the 2 new locations.

		median inco	Clust			
city	populati on	median_inco	er	lst	2nd	3rd
Brook Park	18691	60571	1	Beach	Convenience Store	Deli / Bodega
Olmsted Falls	8890	79699	2	Flower Shop	Women's Store	Hot Dog Joint
Highland Heights	8397	114792	3	Concert Hall	Hot Dog Joint	Cosmetics Shop
Shaker Heights	27448	107938	4	Light Rail Station	Women's Store	Football Stadium
Broadview Heights	19197	99286	5	Gym	Women's Store	Food Truck
Euclid	47360	49668	6	Pet Store	Women's Store	Convenience Store
Seven Hills	11655	92235	7	Baseball Field	Pool	Women's Store
Bedford Heights	10555	51591	8	Home Service	Rest Area	Intersection
North Royalton	30247	90771	9	Pool	Gym / Fitness Center	Pizza Place
Bay Village	15328	109673	10	Soccer Field	Gym / Fitness Center	Italian Restaurant
Brooklyn	10828	54293	10	Park	Football Stadium	Soccer Field
Rocky River	20264	100334	10	Gym / Fitness Center	Pub	Playground
Independence	7114	105600	11	Theater	Sandwich Place	Art Gallery
Beachwood	11707	115536	12	Intersection	Bakery	Women's Store

#### CONCLUSION

- Based on population, median income, and the amount of competition, it looks like Rocky River and Shaker Heights are good locations for our 2 gourmet pizza places.
- This is based on selecting the 2 cities with over \$100k median income and then the highest population among those.
- Both population and median incomes are well above the mean for Cuyahoga county and close to the 75 percentile.

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