

With over a decade of experience in venture building, renewable energy finance, commercialisation and operative excellence, I thrive in dynamic environments, catalyzing growth and innovation.

Work Experience

Fractional Chief Commercial Officer, AMMP

Remote

- 01/24** • Revival of existing relationships and conversion to customers
- now • 2,000+ leads and doubling the existing customer base in 2024
• Development of a GTM strategy, leading to a focus on South Africa as AMMP's key market
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Co-Founder & Fractional COO, Sánate

Barcelona, Spain

- Building key technology and processes in-house for B2B2C platform.
- 11/23** • Development of a B2C marketplace with plug-and-play technology, including a custom video calling feature and automatic onboarding processes for new clients
- Implementation of internal processes for revenue management and customer support.
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Co-Founder & COO/CEO, Several Startups

London, UK & Barcelona, Spain

- 11/21** • Developed business model for 3 startup ideas
- 11/23** • Initial customer development and product market fit
- Signed MOUs worth 5MEUR for project co-funding
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Co-Founder & COO/Head of Investments, Trine

Gothenburg, Sweden

- Created dealflow worth 200+MEUR and 200+ leads.
- 08/14** • Designed and executed DD process on 100+ investments totalling over 60 million EUR
- Hired global team in 3 countries and 2 continents.
- 11/21** • Initiated partnerships with institutions such as DFC, Sida, and African Guarantee Fund
- Lead restructuring of non-performing loans, keeping the default rate below 2%
 - Created internal processes for 30 people team and brought operational leadership
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Education

MSc Sustainable Energy Systems, Chalmers

Gothenburg, Sweden

- 09/12** • Passed with honours
- • Chalmers Students for Sustainability Board
- 07/14** • Business project with Statkraft Norway on business opportunities in solar energy
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BSc Energy, Transport & Environmental Management, FH Joanneum

Graz, Austria

- 09/09** — Internship at electric mobility startup
- 07/12** • Passed with honours (Austrian grade system 1-5: GPA: 1.1)
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09/11 – Exchange Semester, Turku University of Applied Sciences

Turku, Finland

- 12/11** • Exchange semester with exposure to new cultures and international environment
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07/11 – London School of Economics and Political Science

London, UK

- 08/11** Summer School, Environmental Economics and Sustainable Development, Passed with A+
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Other Activities/Skills

- 11/21** – present Coaching startups as part of Techstars, Newchip, Beko Global and Startup Bootcamp
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- 2023** – present Teaching social innovation and entrepreneurship at Toulouse Business School, UAB, CIEE
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Author of "Mind Your Money – A practical guide to sustainable investment"

German – native

English – professional

Swedish - advanced

Spanish – intermediate

References available upon request