



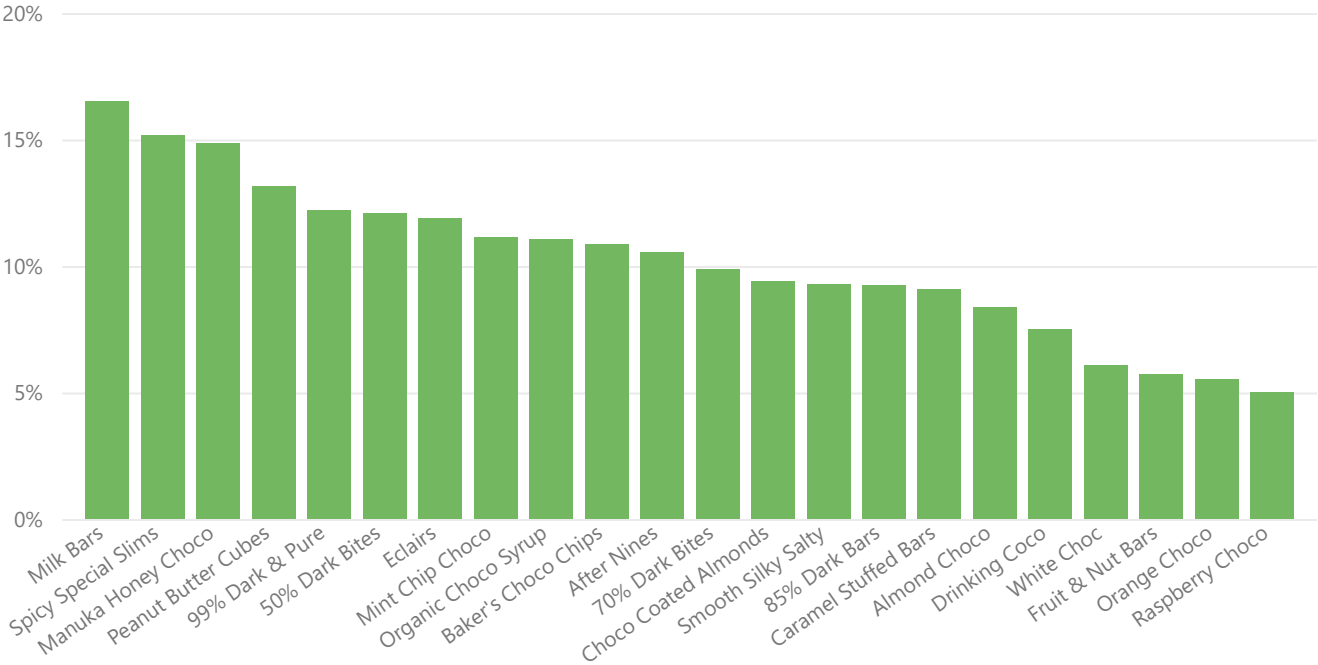
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LBS Count	LBS%	Profit %	Total Boxes	Total Cost	Total Profit	Total Sales
624	10.21%	60.3%	2,077,844	\$13,518,441	\$20,524,070	\$34,042,511

LBS% by Product



Start of Month	Total Sales	Date
2/1/2023	\$151,322	Wednesday, February 01, 2023
2/1/2023	\$150,428	Thursday, February 02, 2023
2/1/2023	\$52,513	Friday, February 03, 2023
2/1/2023	\$293,992	Monday, February 06, 2023
2/1/2023	\$47,702	Tuesday, February 07, 2023
2/1/2023	\$184,478	Wednesday, February 08, 2023
2/1/2023	\$84,490	Thursday, February 09, 2023
2/1/2023	\$163,361	Friday, February 10, 2023
2/1/2023	\$105,059	Monday, February 13, 2023
2/1/2023	\$133,027	Tuesday, February 14, 2023
2/1/2023	\$34,679	Wednesday, February 15, 2023
2/1/2023	\$54,506	Thursday, February 16, 2023
2/1/2023	\$101,799	Friday, February 17, 2023
2/1/2023	\$148,619	Monday, February 20, 2023
2/1/2023	\$89,541	Tuesday, February 21, 2023
2/1/2023	\$118,672	Wednesday, February 22, 2023
2/1/2023	\$86,675	Thursday, February 23, 2023
2/1/2023	\$114,552	Friday, February 24, 2023
2/1/2023	\$28,625	Monday, February 27, 2023
2/1/2023	\$127,688	Tuesday, February 28, 2023
3/1/2023	\$166,633	Wednesday, March 01, 2023
3/1/2023	\$121,370	Thursday, March 02, 2023
3/1/2023	\$131,522	Friday, March 03, 2023
3/1/2023	\$162,047	Monday, March 06, 2023
3/1/2023	\$17,696	Tuesday, March 07, 2023
3/1/2023	\$74,687	Wednesday, March 08, 2023
Total	\$34,042,511	

Start of Month	Total Sales	Total Sales prev month	MOM sales change%	Latest Date	Total sales latest month	Latest MoM sales change%
2/1/2023	\$2,271,726			2/1/2023 12:00:00 AM	2,271,726.00	
3/1/2023	\$2,769,476	\$2,271,726	21.9%	3/1/2023 12:00:00 AM	2,769,475.50	21.9%
4/1/2023	\$2,395,139	\$2,769,476	-13.5%	4/1/2023 12:00:00 AM	2,395,138.50	-13.5%
5/1/2023	\$2,797,045	\$2,395,139	16.8%	5/1/2023 12:00:00 AM	2,797,044.75	16.8%
6/1/2023	\$2,543,715	\$2,797,045	-9.1%	6/1/2023 12:00:00 AM	2,543,715.00	-9.1%
7/1/2023	\$2,599,720	\$2,543,715	2.2%	7/1/2023 12:00:00 AM	2,599,719.75	2.2%
8/1/2023	\$2,591,705	\$2,599,720	-0.3%	8/1/2023 12:00:00 AM	2,591,705.25	-0.3%
9/1/2023	\$2,649,668	\$2,591,705	2.2%	9/1/2023 12:00:00 AM	2,649,667.50	2.2%
10/1/2023	\$2,845,233	\$2,649,668	7.4%	10/1/2023 12:00:00 AM	2,845,233.00	7.4%
11/1/2023	\$2,279,050	\$2,845,233	-19.9%	11/1/2023 12:00:00 AM	2,279,049.75	-19.9%
12/1/2023	\$2,938,829	\$2,279,050	28.9%	12/1/2023 12:00:00 AM	2,938,828.50	28.9%
1/1/2024	\$2,833,090	\$2,938,829	-3.6%	1/1/2024 12:00:00 AM	2,833,089.75	-3.6%
2/1/2024	\$2,528,118	\$2,833,090	-10.8%	2/1/2024 12:00:00 AM	2,528,118.00	-10.8%
Total	\$34,042,511			2/1/2024 12:00:00 AM	2,528,118.00	-10.8%



Total Sales

\$6M



This Month 487.79K
MoM% -5.4%

Total boxes

326K



Total cost

\$2M



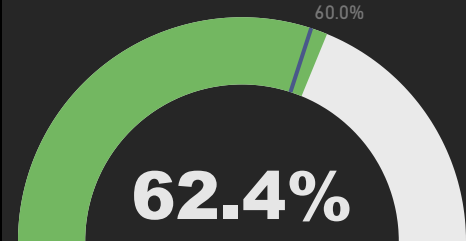
Total shipments

1K



Total profit

\$4M



Category

Bars

Bites

Other

Geography

Australia

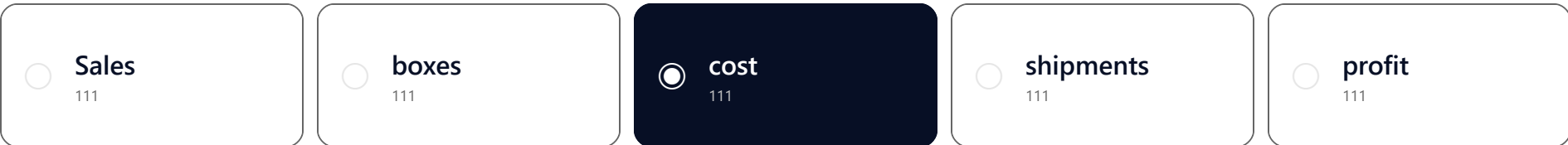
Canada

India

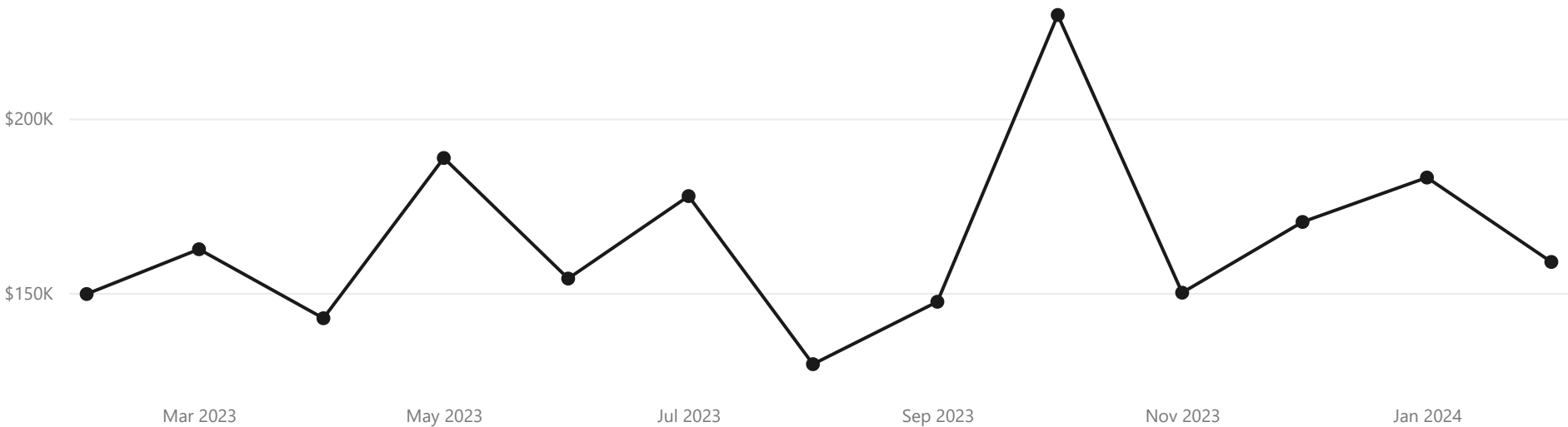
New Z...

UK

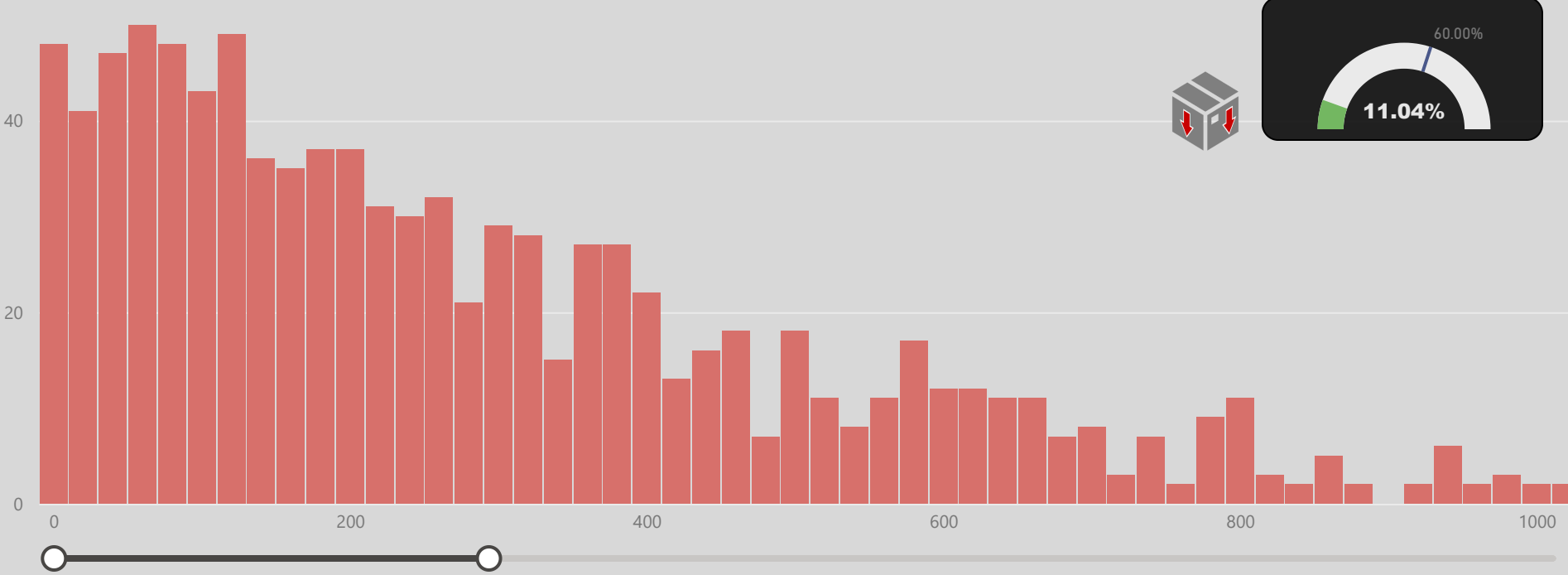
USA



cost by Start of Month



Shipment Analysis



People Details

Picture	Sales person	Sales	Total profit	Profit %	LBS%	
	Barr Faughny	\$243,873	\$149,513	61.3%	9.76%	
	Brien Boise	\$216,468	\$133,169	61.5%	10.26%	
	Camilla Castle	\$212,173	\$131,633	62.0%	15.00%	
	Ches Bonnell	\$225,106	\$143,612	63.8%	7.69%	
	Curtice Advani	\$230,108	\$164,424	71.5%	5.26%	
	Dotty Strutley	\$207,329	\$139,693	67.4%	15.79%	
	Gigi Bohling	\$268,796	\$175,502	65.3%	12.20%	
	Husein Augar	\$258,368	\$168,382	65.2%	10.26%	
	Kaine Padly	\$210,411	\$130,405	62.0%	7.69%	
	Karlen McCaffrey	\$249,514	\$164,641	66.0%	14.29%	
	Madelene Upcott	\$225,864	\$139,849	61.9%	14.63%	
	Mallorie Waber	\$220,511	\$134,943	61.2%	5.00%	
	Marney O'Brien	\$285,127	\$233,517	81.9%	17.95%	
	Rafaelita Blaksland	\$234,734	\$152,973	65.2%	11.90%	
	D. H. C.	\$210,075	\$140,000	66.7%	10.00%	



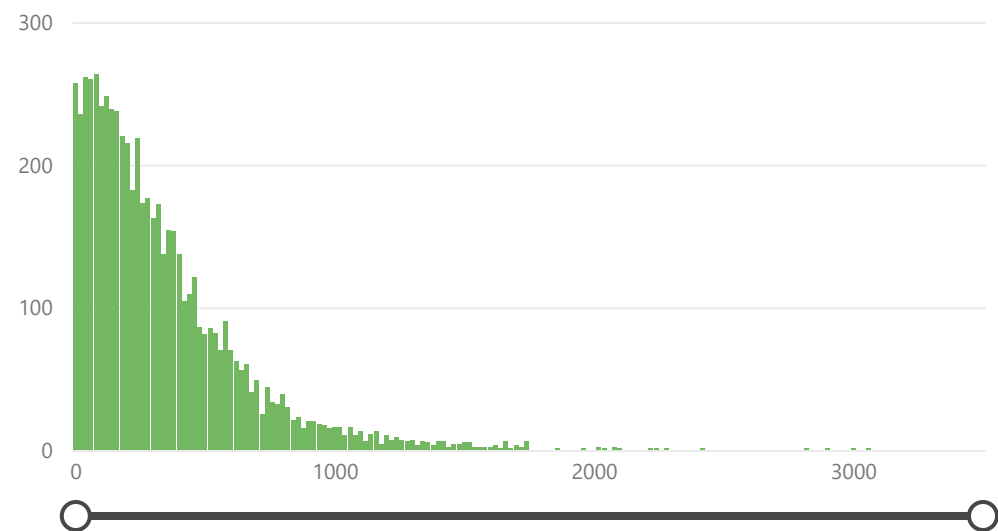


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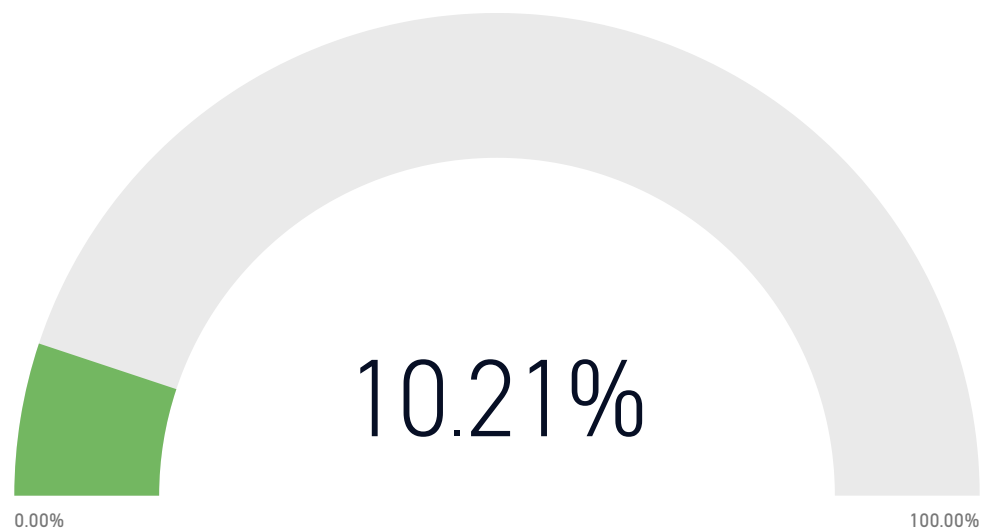
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Total shipments by Boxes (bins)



LBS%





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