# Enquiry Information Template

(Information to be shared to BD by Sales for a qualified enquiry)

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| Enquiry ID : |  |
| Customer : |  |
| Brief description of project: |  |
| Customer POC - Name /Email ID /Number |  |
| Integra Account Owner: |  |
| Preliminary checks pass: Yes/No | Yes / No |
| Further Plan Of Action / Next step: |  |
| Response required by : |  |
| Specific remarks if any: | 1.  2.  3.  4.  5.  6. |