

2013 EMPLOYMENT REPORT KELLOGG WORKS

CAREER MANAGEMENT CENTER

NORTHWESTERN UNIVERSITY



CAREER MANAGEMENT CENTER

A lifelong partner for career development.
An ever-deeper pool of talent for the world
of business and beyond.

On behalf of the Kellogg Career Management Center, thank you for your partnership.

We are thrilled that you are an active part of the Kellogg School of Management community. Your willingness to engage and recruit our students led to strong employment numbers among the graduated class of 2013 and the summer intern class of 2014. We hope that these talented new hires — all of whom are smart, agile and collaborative — will help drive further success at your organization, and that they realize their full leadership potential with you.

Enclosed are employment statistics for both classes. These key demographics paint a clear picture of our robust employment landscape.

In a rapidly changing and uncertain economy, Kellogg students continue to bring intellectual rigor, strong collaborative skills and a global perspective to their employers. We hope that as you gain a sense of your hiring needs for this year, you will reach out and let us know how we can assist you.

We look forward to working with you for many years to come.

Adnan Rukieh
Director, Part-Time and
Executive MBA Career Services

Liza Kirkpatrick
Director, Employer Relations

CONTENTS

1

CLASS OF 2013

- 2** Class of 2013 Profile
- 3** Base Salary Acceptances, Class of 2013
- 5** Major Industries Chosen by Graduates, 2009–2013
Base Salary Acceptances by Industry, Class of 2013
- 6** Major Functions Chosen by Graduates, 2009–2013
Base Salary Acceptances by Function, Class of 2013
- 7** Major Employers, Class of 2013
- 8** Sign-On Bonus Acceptances, Class of 2013
- 9** Corporate Recruiting Partners, 2012–2013
- 12** Job Acceptances by Organization, Class of 2013

19

CLASS OF 2014 SUMMER INTERNSHIPS

- 20** Major Industries Chosen by Summer Interns, 2009–2013
Monthly Salaries of Summer Interns by Industry, Class of 2014
- 21** Major Functions Chosen by Summer Interns, 2009–2013
Monthly Salaries of Summer Interns by Function, Class of 2014
- 22** Major Employers of Summer Interns, Class of 2014
- 23** Summer Intern Acceptances by Organization, Class of 2014

29

CORPORATE AFFILIATES, FISCAL YEAR 2012–2013

30

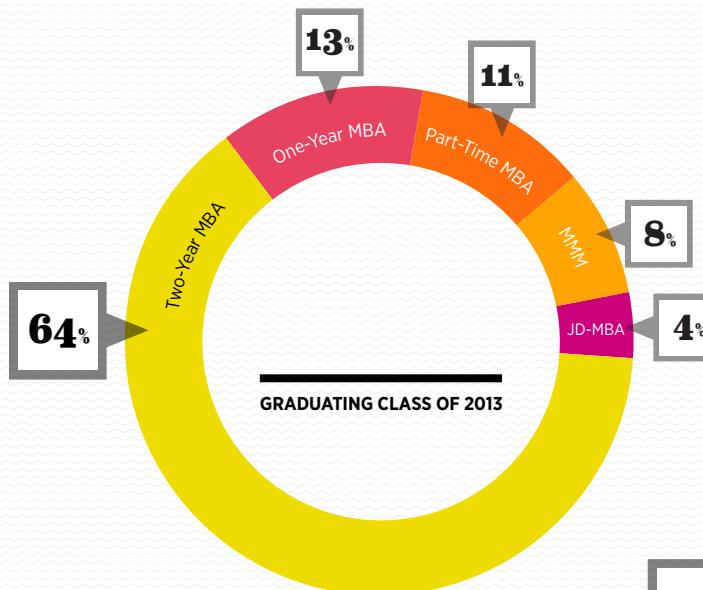
CAREER MANAGEMENT CENTER STAFF

CLASS OF 2013

CLASS OF 2013 PROFILE

DEMOGRAPHICS

Students graduating in the class of 2013	750
Two-Year MBA students	479
One-Year MBA students	97
Part-Time MBA students ¹	84
MMM students ²	60
JD-MBA students ³	30
Age range at graduation ⁴	27-32
Full-time work experience range (years) ⁴	3-7
Women	33%
U.S. minority	22%
International citizenship	36%



GEOGRAPHIC REGION OF MBA ENTRANTS

Northeast	17%
Mid-Atlantic	7%
South	5%
Midwest	19%
Southwest	6%
West	13%
International	34%

EMPLOYMENT SUMMARY⁵

Graduates seeking full-time employment, class of 2013	682
Job acceptances reported	624
First-year students seeking internships, class of 2014	527
Internship acceptances reported	520

Percentages have been rounded to the nearest whole number.

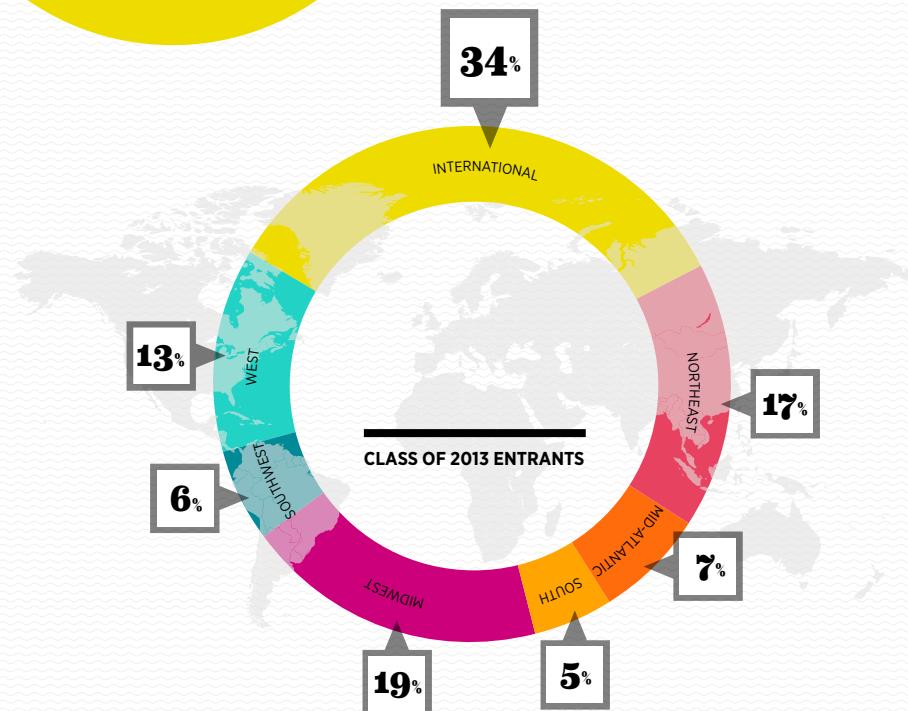
¹ Part-Time MBA students eligible to use CMC services.

² Dual-degree (MBA + MEM) program in design and operations.

³ Dual-degree Northwestern Law/Kellogg students.

⁴ Represents the middle 80%.

⁵ As reported to the Career Management Center.



CLASS OF 2013

BASE SALARY ACCEPTANCES

BY WORK EXPERIENCE



BY UNDERGRADUATE DEGREE

DEGREE	ACCEPTANCES (%)*	RANGE (\$)	AVERAGE (\$)	MEDIAN (\$)
Nontechnical	39	24,000–350,000	118,601	120,000
Technical	51	50,000–375,000	121,748	120,000
Other	10	52,275–175,000	122,164	125,000

BY AGE

AGE	ACCEPTANCES (%)*	RANGE (\$)	AVERAGE (\$)	MEDIAN (\$)
24-26	4	50,000–150,000	113,291	120,000
27-29	54	24,000–300,000	117,213	120,000
≥ 30	42	75,000–375,000	125,456	120,000

BY GENDER

GENDER	ACCEPTANCES (%)*	RANGE (\$)	AVERAGE (\$)	MEDIAN (\$)
Female	33	50,000–300,000	115,196	115,000
Male	67	24,000–375,000	123,221	120,000

Based on 87.3% of job accepting graduates who provided usable salary information.

* Percentages have been rounded to the nearest whole number.

CLASS OF 2013

BASE SALARY ACCEPTANCES

BY GEOGRAPHIC REGION

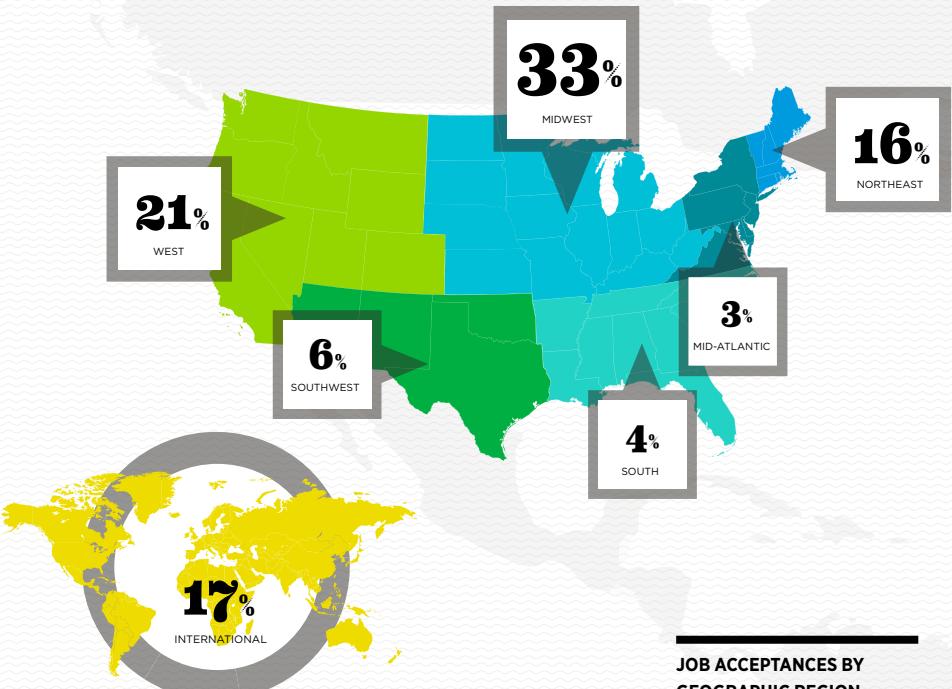
REGION	ACCEPTANCES (%)*	RANGE (\$)	AVERAGE (\$)	MEDIAN (\$)
United States	83	50,000–375,000	120,930	120,000
Northeast	16	57,000–375,000	124,610	125,000
Boston	3	90,000–350,000	138,750	135,000
New York City	12	57,000–375,000	123,452	125,000
Other Northeast	1	96,500–125,000	105,313	100,500
Mid-Atlantic	3	75,000–136,500	111,456	111,350
Washington, D.C.	2	75,000–136,500	112,836	112,000
Other Mid-Atlantic	1	95,000–125,000	109,286	110,000
South	4	72,000–136,000	115,136	112,500
Atlanta	2	95,000–136,000	127,889	135,000
Other South	2	72,000–130,000	106,308	110,000
Midwest	33	50,000–300,000	118,455	120,000
Chicago	27	50,000–300,000	120,793	125,000
Minneapolis/St. Paul	3	100,000–135,000	106,786	102,500
Other Midwest	3	78,000–135,000	108,700	110,000
Southwest	6	95,000–275,000	129,161	130,000
Dallas	3	95,000–275,000	128,933	130,000
Houston	2	105,000–225,000	139,444	130,000
Other Southwest	1	95,000–135,000	116,429	120,000
West	21	50,000–275,000	122,424	120,000
Bay Area	12	50,000–275,000	126,945	128,000
Los Angeles	3	80,000–206,000	122,294	120,000
Seattle	4	94,000–135,000	115,095	115,000
Other West	2	90,000–160,000	111,545	100,000

Based on 87.3% of job accepting graduates who provided usable salary information.

* Percentages have been rounded to the nearest whole number.

† Less than 1 percent of accepted offers.

REGION	ACCEPTANCES (%)*	RANGE (\$)	AVERAGE (\$)	MEDIAN (\$)
International	17	24,000–220,000	118,654	120,000
Africa	†			
Asia — East	5	67,500–163,000	114,459	115,700
Asia — South/Southeast	2	52,275–130,000	96,228	102,500
Australia/South Pacific	†			
Central America/Caribbean	1	100,000–136,500	117,776	120,000
Europe	1	102,850–135,000	119,827	120,550
Middle East	1	115,000–220,000	148,600	135,000
North America — Non-U.S.	1	110,000–175,000	138,810	135,000
South America	4	100,000–215,000	121,908	118,000

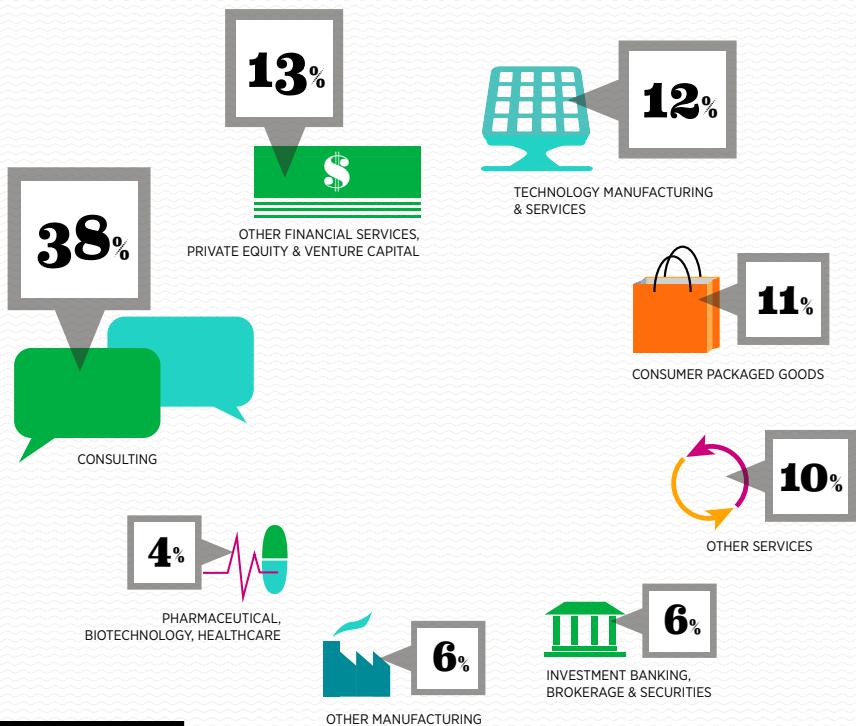


JOB ACCEPTANCES BY
GEOGRAPHIC REGION

MAJOR INDUSTRIES

CHOSEN BY GRADUATES, 2009–2013

INDUSTRY	ACCEPTANCES (%)*				
	2013	2012	2011	2010	2009
Consulting	38	39	37	31	38
Consumer Packaged Goods	11	9	10	12	10
Investment Banking, Brokerage & Securities	6	7	7	6	5
Other Financial Services, Private Equity & Venture Capital	13	12	12	10	10
Other Manufacturing	6	6	5	8	5
Other Services	10	10	12	14	15
Pharmaceutical, Biotechnology, Healthcare	4	5	7	8	8
Technology Manufacturing & Services	12	12	10	11	9



JOB ACCEPTANCES BY
SELECTED INDUSTRIES

BASE SALARY ACCEPTANCES

BY INDUSTRY, CLASS OF 2013

INDUSTRY	ACCEPTANCES (%)*	RANGE (\$)	AVERAGE (\$)	MEDIAN (\$)
Manufacturing	24	75,000–225,000	109,317	106,000
Energy/Utilities	1	95,000–225,000	138,375	130,000
Food and Beverage	8	80,000–125,000	100,051	100,000
General Healthcare	1	103,000–115,000	109,000	109,000
Household/Personal	2	95,000–120,000	104,400	100,000
Medical Devices	1	106,000–115,000	110,583	110,000
Other Manufacturing	3	90,000–125,000	113,865	120,000
Software	3	90,000–125,000	112,051	113,500
Technology Equipment/Hardware/Networking	2	89,000–141,000	123,621	128,000
Services	76	24,000–375,000	124,197	125,000
Consulting	38	50,000–175,000	129,570	135,000
Diversified Financial Services	2	72,000–160,000	115,091	115,000
Healthcare Providers & Services	2	95,000–120,000	113,830	115,000
Internet Services/E-Commerce	4	75,000–140,000	115,217	115,000
Investment Banking/Brokerage	6	100,000–163,000	111,059	100,000
Investment Management	3	70,000–375,000	121,900	100,000
Law/Legal Services	1	112,000–170,000	150,500	160,000
Nonprofit	1	50,000–95,000	74,625	76,750
Private Equity	5	100,000–350,000	156,484	125,000
Real Estate	1	50,000–125,000	102,311	106,740
Retail	3	94,000–125,000	109,094	110,000
Telecommunication Services	1	100,000–135,000	121,125	121,000
Transportation Services	1	96,000–206,000	129,500	108,000
Venture Capital	1	120,000–175,000	140,000	130,000

Based on 87.3% of job accepting graduates who provided usable salary information.

* Percentages have been rounded to the nearest whole number.

The following industries were each represented by less than 1 percent of reported acceptances and are not included in the above table: Advertising/Marketing Services, Aerospace/Aviation/Defense, Agribusiness, Apparel/Textiles, Automotive, Biotechnology, Commercial Banking, Construction, Economic Development/Microfinance, Education, Electronics, Entertainment/Leisure/Recreation, Financial – Other, Healthcare – Other, Heavy Equipment, Hedge Funds, Hospitality/Tourism, Insurance, Media, Metals/Mining, Multimedia Products & Services, Pharmaceuticals, Radio/TV/Cable/Film, Sports & Sports Management, Technology – General

MAJOR FUNCTIONS

CHOSEN BY GRADUATES, 2009-2013

FUNCTION	ACCEPTANCES (%)*				
	2013	2012	2011	2010	2009
Business Development	3	4	3	4	4
Consulting**	38	40	40	34	41
Finance	18	17	18	17	15
Management	11	8	8	9	6
Marketing	17	20	19	25	20
Other	7	7	8	7	7
Strategic Planning	6	4	4	4	7



JOB ACCEPTANCES
BY FUNCTION

BASE SALARY ACCEPTANCES

BY FUNCTION, CLASS OF 2013

FUNCTION	ACCEPTANCES(%)*	RANGE (\$)	AVERAGE (\$)	MEDIAN (\$)
Business Development	3	50,000-150,000	115,731	120,000
Consulting	38	24,000-175,000	128,976	135,000
Finance	18			
Corporate Finance	2	94,000-130,000	111,001	110,000
General Finance	2	95,000-155,000	115,000	115,000
Investment Banking	6	100,000-163,000	109,613	100,000
Investment Management	3	50,000-375,000	125,389	110,000
Mergers & Acquisitions	2	100,000-350,000	167,350	133,250
Other Finance	1	95,000-220,000	137,500	125,000
General Technology	1	110,000-135,000	119,800	120,000
Lawyer/Legal Professional	1	80,000-170,000	136,400	160,000
Management	11			
General Management/ Leadership Development	8	75,000-206,000	114,324	115,000
Operations/Production	1	120,000-127,000	123,400	125,000
Project Management	1	75,000-110,500	95,125	97,500
Marketing	17			
Brand/Product Management	11	78,000-140,000	103,717	100,000
Buyer/Merchandising	1	93,900-115,000	108,150	110,000
General Marketing	2	75,000-120,000	104,917	108,000
Sales	1	75,000-120,000	102,750	100,000
Other	2	90,000-300,000	135,556	120,000
Strategic Planning	6	57,000-225,000	114,323	112,500

Based on 87.3% of job accepting graduates who provided usable salary information.

*Percentages have been rounded to the nearest whole number.

** Includes consulting positions with public accounting firms as well as internal corporate consulting.

The following industries were each represented by less than 1 percent of reported acceptances and are not included in the above table:
 Analyst/Research, Commercial Banking, Communications/Public Relations, Corporate Development, Customer Relations, E-Commerce/
 Internet/Website Management, Entrepreneurship, Fundraising/Development, General Real Estate, Human Resources, Market Research,
 Merchandising/Retail, Other Management, Other Marketing, Private Client Services/Wealth Management, Product Development,
 Real Estate Development/Construction, Real Estate Finance, Restructure/Turnaround, Retail Management, Supply Chain/Logistics,
 Technology Business Analysis and Design, Treasury.

MAJOR EMPLOYERS

FIRMS HIRING THREE OR MORE STUDENTS

McKinsey & Company	46	General Mills	7	The Chartis Group	4	Danaher Corporation	3
Bain & Company	38	Booz & Company	6	Citi	4	Davita, Inc.	3
The Boston Consulting Group	34	Kraft Foods Group	6	DISH Network	4	Evercore Partners	3
Deloitte Consulting LLP	34	L.E.K. Consulting	6	J.P. Morgan	4	Nike, Inc.	3
Accenture	13	ExxonMobil	5	PepsiCo, Inc.	4	Samsung Global Strategy Group	3
Microsoft Corporation	10	Goldman, Sachs & Co.	5	Target Corporation	4	Schneider Electric	3
Amazon	9	PwC	5	The Cambridge Group	3	Sears Holdings Corporation	3
A.T. Kearney	8	Apple, Inc.	4	Cerner Corporation	3	Unilever	3
Cisco Systems	8	Bank of America Merrill Lynch	4	The Coca-Cola Company	3	Total	305



SOURCES OF ACCEPTED
FULL-TIME JOB OFFERS

All graduates who reported their employing company are included in this listing.

*Includes: Alumni referral, employer informational meeting/dinner, faculty referral, off-campus interview (CMC facilitated).

**Includes: Career forum, conferences, family-owned business, off-campus interview (non-CMC), search firm/employment agency.

CLASS OF 2013

SIGN-ON BONUS ACCEPTANCES

BY INDUSTRY

	ACCEPTANCES (%)*	RANGE (\$)	AVERAGE (\$)	MEDIAN (\$)
Consulting	43	5,000–50,000	27,602	25,000
Consumer Packaged Goods	12	5,000–45,000	21,563	20,000
Investment Banking, Brokerage & Securities	8	10,000–60,000	43,000	45,000
Other Financial Services, Private Equity & Venture Capital	6	5,000–55,000	23,977	20,000
Other Manufacturing	6	10,000–30,000	17,615	20,000
Other Services	7	4,000–30,000	15,170	15,000
Pharmaceutical, Biotechnology, Healthcare	5	7,500–50,000	22,194	20,000
Technology Manufacturing & Services	13	2,000–65,000	21,621	20,000

BY FUNCTION

	ACCEPTANCES (%)*	RANGE (\$)	AVERAGE (\$)	MEDIAN (\$)
Business Development	2	15,000–50,000	24,156	20,000
Consulting	42	5,000–50,000	27,512	25,000
Finance	14	4,000–60,000	32,530	40,000
Management	13	2,000–57,500	20,316	20,000
Marketing	19	5,000–65,000	21,232	20,000
Other	5	5,800–40,000	17,989	15,000
Strategic Planning	5	7,500–45,000	23,281	22,500

Based on 87.3% of job accepting graduates who provided usable salary information.

* Percentages have been rounded to the nearest whole number.

† Less than 1 percent of accepted sign-on bonuses.

CORPORATE RECRUITING PARTNERS

The following organizations recruited students from the Kellogg School of Management during fiscal year 2012-2013.

21st Century Oncology	Ardent Capital	Bratus Capital	Citi	Daiwa Securities Group Inc.
3M — Strategic Business Development	Ares Management LLC	Brave Warrior Advisors	Citrus Pay	Dalberg Global Development Advisors
500 Startups	Arezzo & Co.	Bridger Capital LLC	Civic Consulting Alliance	Danaher Corporation
7-Eleven, Inc.	The Armoury Group	The Bridgespan Group	Classified Ventures, LLC — Cars.com	Darden Restaurants, Inc.
AAEF	Asian Development Bank	* Brightstar Corp.	ClearSky Power & Technology Fund	David Yurman
Abbott	Assisted Living Concepts	British Telecommunications	Cleary Gottlieb Steen & Hamilton	Davita, Inc.
AbbVie	* AT&T	* Brown-Forman Corporation	Cleveland Indians Baseball Club	Deere & Company — John Deere
Accenture	A.T. Kearney	BTG Pactual/Celfin	The Clifton Group	Dell Inc.
access mobile	AuraSense Therapeutics	Caesars Entertainment	* The Clorox Company	Del Monte Foods
Accord Group Holdings LLC	Bain & Company	Calamos Investments	Cobalt Transport Services, Inc.	Deloitte Consulting LLP
Ace Metrix	Baker Botts	* Cambridge Associates	The Coca-Cola Company	Delta Institute
Acumen Fund	Banco Itaú S/A	□ The Cambridge Group	Colgate-Palmolive Company	Delta Partners Group
Adobe Systems	Bank of America	Cambridge Leadership Associates (CLA)	Commit!	Development Bank of Japan Inc.
* Aetna Inc.	* Bank of America Merrill Lynch	* Campbell Alliance	Compass Group Management	Diageo plc
Agamya Capital LLC	Barclays Capital	Campbell Soup Company	ConAgra Foods, Inc.	Dimensional Fund Advisors
Albright Stonebridge Group	Baring Private Equity Asia	* Capgemini Consulting	* Consumers Energy	DIRECTV
Alcoa, Inc.	□ Baxter Healthcare	CapitalSpring	Context Network	* Discover Financial Services
Altman Vilandrie & Company	BD — Becton, Dickinson and Company	□ Cargill	Continuum	DISH Network
* Alvarez & Marsal	Beam Inc.	* Catholic Health Initiatives	Conversion Partners	DISQUS
Alyeska Investment Group	Bechtel Enterprises	CCS	* Cooper Industries	Dover Corporation
Amazon	Belcorp	* Cerner Corporation	CORPBANCA	The Dow Chemical Company
AMD Ventures	Bertelsmann	The Chamberlain Group, Inc.	Corporación Lindley / Coca-Cola Bottling	Dow Corning Corporation
American Airlines, Inc.	Best Coast Wines	The Chartis Group	Coyote Logistics	Dreamit Ventures
American Express	Biogen Idec	Cheil Worldwide	Creation Investments Capital Management, LCC	D-Rev: Design Revolution
Amgen Inc.	BioMarin	□ Chevron	* Credit Suisse	DTE Energy
Amphenol Alden Products	BizCorps	Chicago Cubs	Crescent Capital Group LP	Duff & Phelps
Amphenol Corporation	B Lab	Chicago Fire Soccer Club	Cummins Inc.	DuPont
* Analysis Group, Inc.	Blue Canyon Partners	□ Chrysler Group LLC	CustomMade	E & J Gallo Winery
Angie's List, Inc.	* BMO Capital Markets	Cicero Group	CVS/Caremark	Recruited on campus for:
Anheuser-Busch InBev	The Boeing Company	* CIGNA	Cyrela	* Full-time employees
* Aon Corporation	□ Booz & Company	CIM Group, LP.		* Summer interns
Apple, Inc.	* Bose Corporation	□ Cisco Systems		Both full-time employees and summer interns
AppNexus	□ The Boston Consulting Group	* Citadel		

Eastdil Secured	General Motors	(Asia) Pte. Ltd.	LAN Airlines	Microsoft Corporation
Eaton Corporation	General Motors Treasurer's Office	IMS Consulting Group	Land O'Lakes, Inc.	MillerCoors
* eBay, Inc.	Genzyme, a Sanofi company	* INDITEX	Latam Capital Advisors	Minimal Design
ECOLAB Inc.	GlaxoSmithKline	Indu Projects Limited	Latham and Watkins	Mitsubishi Corporation
Education Pioneers	Goldman, Sachs & Co.	* Infosys, Limited	* Laureate Education, Inc.	Mizuho Corporate Bank, Ltd.
Element Bars — Element Endurance	Goodwin Procter, LLP	ING DIRECT	Lazard Frères & Co. LLC	Moet Hennessy USA
Eli Lilly and Company	Google	Insight Equity	* Lazard Middle Market LLC	Mondelez International, Inc.
Emerson Electric Company	Gotham Consulting Partners	Integradora de Servicios	Lebua Hotels & Resorts	Monitor Deloitte
* Empresas CMPC	Goudy Park Capital	Petroleros Oro Negro	L.E.K. Consulting	* Monitor Group
Endeavor Global	Grassroot Soccer	Intel Corporation	* Level 3 Communications	Monroe Capital
Enfoca	gravitytank	Interbank	Liberty Mutual Insurance Company	Moore & Warner Farm Management
Enphase Energy, Inc.	Great Hill Partners	International Business Machines Corporation (IBM)	* Lincoln International LLC	Morgan Stanley
Ernst & Young	Groupon Inc.	* International Finance Corporation	LinkedIn	Mosaic
Evercore Partners	The Growth Hub	Interproperties	Lojas Americanas	Motorola Mobility, Inc.
Everstring	Grupo ABX	Intuit	Macquarie Capital	Motorola Solutions
Expedia, Inc.	Grupo Santander	* Intuitive Surgical	Macquarie Group	Narrative Science
Experian	GTCR Golder Rauner LLC	Invenergy LLC	Macy's, Inc.	Nations Photo Lab
Export-Import Bank of Korea	Gulf Capital	Itaú Unibanco	* M&T Bank Corporation	* Navigant Consulting, Inc.
ExxonMobil	Halliburton	Jefferies & Company, Inc.	* Marakon	Navis Investment Partners (Asia) Limited
Facebook	Handybook	Johnson & Johnson	Mars, Incorporated	Nestlé USA
Farmers Insurance Group	Hanwha Chemical	Johnson Controls Inc.	Martin Investment Management, LLC	Nike, Inc.
FBR Capital Markets	Hanwha Life Insurance	Jones Lang LaSalle, Inc.	* Masco Corporation	* Nissan North America, Inc.
* Federal Bureau of Investigation	The Hartford Financial Services Group	* J.P. Morgan	Match.com	Nordstrom Inc.
Fenwick & West	Heirlume	JPMorgan Chase	* Mattel, Inc.	Northern Light Venture Capital
Fidelity Business Consulting	The Hershey Company	Kaiser Permanente	MBA Manufacturing	Northwestern Memorial Hospital
First Capital Partners	Hewlett-Packard	Kellogg Center for Research in Technology & Innovation (CRTI)	McDermott Will & Emery LLP	* Northwestern Mutual Capital
* FMC Technologies	Hillshire Brands Company	Kellogg School of Management	McDonald's Corporation	Northwestern University
Ford Motor Company	* Hines	* The Keystone Group	McKesson Corporation	Innovation and New Venture Office
Freedom	H.J. Heinz Company	Kimberly-Clark Corporation	McKinsey & Company	Novartis Pharmaceuticals
Frontier Communications	Houlihan Lokey	Kinea	McNally Capital	* Oliver Wyman
Front Row Education	HSBC North America	Kirkland & Ellis LLP	Medline Industries, Inc.	OMERS Private Equity
Furie Petroleum	Hudson Advisors	* Kohl's	* Medtronic, Inc.	
Gap Inc.	Hypermarcas S.A.	Konga Online Shopping Ltd	* Mercer	
GE Capital	IBM Global Business Services	* Kraft Foods Group	* Merck	
Genentech, Inc.	IDEO, Inc.	Krung Thai Bank	MetLife, Inc.	
General Electric	Imagine Easy Solutions	KVH Co. Ltd	MGM Resorts International	
General Mills	Impact Investment Exchange		* MHT Partners	

Recruited on campus for:
 * Full-time employees
 ☉ Summer interns
 ☉ Both full-time employees and summer interns

OMERS Ventures	Reckitt Benckiser	Simpson Thacher & Bartlett LLP	Tresalia Capital	World Bank Group — International Bank for Reconstruction and Development
* Omnicom Group, Inc.	Related Companies	SK Group	TriBridge Residential	Yieldex Inc.
Oppa	Relay Health	Skyline Global Partners	TripAdvisor	Zillow.com
Oppenheimer Funds, Inc.	Results for Development	Sony Electronics Inc.	Tuthill Corporation	* Zimmer, Inc.
Orbitz Worldwide	Revelry Brands	Sony Network Entertainment International	UBS Investment Bank	□ ZS Associates
✉ Ovative/Group	Reyes Holdings, LLC	Sony Pictures Entertainment	UBS Securities Japan	
✉ Pacific Alternative Asset Management Company	Riot Games	Sound Physicians	UNICEF Innovation	
Pacific Eagle Asset Management	The Riverside Company	□ Sprint	□ Unilever	
Pacific Life	Riverwood Capital	Standish Mellon Asset Management, LLC	* United Airlines	
Page Vault	□ Robert W. Baird & Co. Incorporated	✉ Starbucks Coffee Company	* UnitedHealth Group	
Paramount Pictures	Roland Berger Strategy Consultants	✉ Starwood Hotels & Resorts Worldwide Inc.	* URS	
✉ The Parthenon Group	Rouse Asset Services	* Stax, Inc.	U.S. Department of the Treasury	
PayPal Inc.	* Royal Caribbean Cruises Ltd.	Sterling Partners	Van Eck Global Investors	
Pearson Education	Sage Clarity	Sterling Ventures	Vanguard	
▣ PepsiCo, Inc.	Samsung Card	Storm8	Varsity Healthcare Partners	
Pfizer, Inc.	Samsung Global Strategy Group	* Surgical Care Affiliates	Vino Volo	
Philip Morris Healthcare	✉ Samsung Telecommunications America	SVI Public Company	Virtus Partners	
PIMCO	Sandbox Industries, LLC	Swellbox	✉ VISA Inc.	
Pine Tree Equity Partners	□ Schlumberger Business Consulting	* Symantec Corporation	VIVO Ventures	
✉ Piper Jaffray & Co.	* Schneider Electric	SYPartners	VMware	
▣ Point B, Inc.	✉ SC Johnson	Taco Bell	VNT Industry Company Limited	
* Praxis Management International, LLC	□ Sears Holdings Corporation	✉ Takeda Pharmaceuticals USA, Inc.	Vosges Haut-Chocolat	
Principia Management Group	Sephora	Taleris (GE/Accenture JV)	✉ Walgreens	
▣ Procter & Gamble	Shasta Ventures	□ Target Corporation	✉ Walmart, Inc.	
Project Frog	Shell Oil Company	Tarpon Investimentos S/A	The Walt Disney Company	
Prolec GE	Shipston Group LTD	✉ Tata Consultancy Services	* Waterstone Management Group LLC	
▣ Prophet	Shree Paramhans Processing Works Pvt. Ltd.	Teach for America	Waud Capital Partners	
Prospect Hill Group	Sibson Consulting	TechnoServe	WellPoint, Inc.	
Prospect Partners, LLC	□ Siemens Management Consulting	Terlato Wine International	* Wells Fargo & Company	
Provident Equity Partners	Silver Spring Networks	TerraCycle	□ William Blair and Company, L.L.C.	
* Prudential Financial	Simmons & Company International	Tokyo Gas Co., Ltd.	* Wilshire Media Group	
▣ PwC	* Simon-Kucher and Partners	Toyota Motor Sales USA, Inc.	Wind Point Partners	
Qualcomm Ventures		TPG Capital	□ The Wine Group	
Qualtrics		Trammell Crow Company	Wm. Wrigley Jr. Company	
QuinStreet, Inc.			Wolverine Worldwide Inc.	
Raymond James Financial, Inc.				

Recruited on campus for:

* Full-time employees

✉ Summer interns

▣ Both full-time employees and summer interns

JOB ACCEPTANCES BY ORGANIZATION

This listing includes all graduates who reported their employing company. In some cases, graduates may have chosen not to include their names. We have included the total number of graduates hired by each organization in parentheses after the organization name.

3M (1)

Koh, Nigel Chong Hoe

A**ABBOTT (1)****ABBVIE (1)**

Sanderson Schrems, Kelly Jo

ACCENTURE (13)

Burnett, Leslie Hardin

DePalma, Michael Paul

Gaur, Vikas

Gordon, Graham Charles

Hart, Elizabeth

Kemper, Jason Myles

Mills, Casey Austin

Perez-Hobrecker, Gabriela

Poddar, Varun

Reynolds, Hannah

Sommer, Gil Zvi

ACCORD GROUP HOLDINGS LLC (1)

McKinney, Malachi Eric

ACUMEN FUND (1)

Collery, John

ADOBE SYSTEMS (2)

Jenks, Catherine Jameson

Lyell, Jennifer Marie

ALBRIGHT STONEBRIDGE GROUP (1)

Mayekar, Samir

ALCOA, INC. (1)**ALVAREZ & MARSHAL (2)**

Nelson, Kyle Nels

AMAZON (9)

Ali, Tahsin

Bhatnagar, Nilay

Naim, Fahim

Saranow, David Martin

Singh, Abhishek Kumar

Thowatana, Pintira

Vadakkanmarveettil, Jayadev

AMD VENTURES (1)

Ebrahim, Tabrez Yusuf

AMERICAN AIRLINES, INC. (2)

Malinowski, Daniel Patrick

Xie, Jihui

AMERICAN EXPRESS (1)

Ng, Serena

ANHEUSER-BUSCH INBEV (1)

Zwiener, Carolyn Jean

AON CONSULTING (1)

McLachlan, Michael Charles

APPLE, INC. (4)

Oliver, Carson Alexander Carmichael

Salam, Remi

Tan, Jingfei

Yang, Annie

APPNEXUS (1)

Tellis, Viren

ARES MANAGEMENT LLC (1)

Goel, Anup

THE ARMOURY GROUP (1)

Son, Kan Ho

ASSISTED LIVING CONCEPTS (1)

Kerns, Kristen

A.T. KEARNEY (8)

Calahorro Jimenez, Rafael

de Barros Barreto, Guilherme

Faria de Oliveira Filho, Fabio

Koh, Geok Hui

Lima de Almeida, Joao Caetano

Moiz, Shehzad

Ortigosa Agudo, Ricardo

Premkumar, Jayant

B**BAIN & COMPANY (38)**

Ahluwalia, Arjun

Ali, Afsheen Aziz

Amu, Chudi

Blazevich, Rex Blake

Bronson, Daniel David

Bushy, Mackenzie Catherine

Chan, Chung Yan

Dip, Daniel

Duncan, Jamie Marcus

Goel, Gaurav

Grey, Amanda Kathryn

Han, James Junewoo

Iyer, Prashant

Johnson, Katherine Case

Khandelwal, Sushant

Kinn, Carlyn Kener

Langsen, Matthew Kirwan

LeMay, Gregory Charles

Meehan, John Patrick

Olenak, Matthew Thomas

Pan, Jiuzhu

Poindexter, Elliot Jason

Rodriguez Sada, Marcelo de Jesus

Rossen, Stuart Graham

Schuster, Joseph

Shah, Nisha

Singhal, Shobhit

Smyth, Alexander David

Sparling, Elena Marie Roe

Tarlecki, Derek Scott

Ujereh, Sebastine Onyema-Echi

Valentine, David Aldon

Walker, Jordan Christina

Wallace, Michael Thompson

BANK OF AMERICA (1)

Tacha, Nathan Grethen

BANK OF AMERICA MERRILL LYNCH (4)

Goel, Akshat

Kruse, Edward

Washington, Shelby Lauren

BARCLAYS CAPITAL (2)

Das, Ananya

BAXTER HEALTHCARE (2)

Barrett, Lydia Renata

Candler, Samuel

BD — BECTON, DICKINSON AND COMPANY (2)

Chatterjee, Aniruddha

BEAM INC. (1)

Lindsay, Tanya Marie

BECHTEL ENTERPRISES (1)

Haygood, Corey James

BELCORP (1)

Vojvodic Perez, Piero Adan

BERTELSMANN (1) Rosenbaum, Christopher	Moschner, Matthew Frank Nieto Filho, Regis Rand, Itay	Strine, Steven Wang, Christine Ellen	CIM GROUP, LP. (2) Faron, Douglas James Lin, Edward	COMPASS GROUP MANAGEMENT (1) Sawtelle, Zachary Taylor
BEST COAST WINES (1) Sainati, Nicholas Rogers	Sacchetti, Benjamin Michael Saunders, Dominic Sheth, Rushi Rajesh Tang, Shenqing Toh, Hung Yi		CAMPBELL SOUP COMPANY (1) Williams, Ryan C	CONAGRA FOODS, INC. (2) De Saboia, Henrique Elias Jas, Aparajita
BIZCORPS (1) John, Asuquo Tommy	Wheatley, Kristin Elizabeth Wu, Quansheng Zhang, Susan Yunshi Zhong, Ran		CAPGEMINI CONSULTING (2) Meuschke, Timothy Brennan	Lu, Yesu Nguyen, Bao Nguyen Park, Ji Hoon Poturnak, Nikolay
BLUE CANYON PARTNERS (1) Terese, Adam Nicholas	BRATUS CAPITAL (1)		CAPITALSPRING (1) Stern, Michael Scott	CONTEXT NETWORK (1) Creagh, Daniel Halsey
BMO CAPITAL MARKETS (1) Butcher, Corbin Shusta	BRAVE WARRIOR ADVISORS (1) Monson, Matthew Blake		CARGILL (2) Sethi, Ankit	CONTINUUM (1) Bee, Sydney
BOOZ & COMPANY (6) Bronston, William Jacob Mani, Rakesh Margain Gonzalez, Roberto Xavier Pensky, Yury Vishwanath, Nina Walter, David Alan	BRIDGER CAPITAL LLC (1) Parana Barbosa Lemes, Paulo Henrique		CCS (1) Steinberg, Briel Lauren	CONVERSION PARTNERS (1) Coelho, Angelo Jose
THE BOSTON CONSULTING GROUP (34) Barkley, Amber Nicole Beattie, Andrew Gatto, Jeanne Marie Gulati, Aakanksha Harris, Mark J Hayward, Sara Catherine Jatukanyaprateep, Ploy Kambic, Matthew Dominic Karkowski-Schelar, Robin Nicole Keiserman, Bruna Kinn, Matthew James Martinez, Martin Josel Mathewson, Sean David Meyer, Travis Orin	THE BRIDGESPAN GROUP (1) Sweat, Earnest Lee		CERNER CORPORATION (3) Griffin, Marc Carlton Smith, Kevin Klees Speller, Junelle Patien	CORPBANCA (1) CORPORACIÓN LINDLEY / COCA-COLA BOTTLING (1) Gomez Milla, Erik Luis
	BRIGHTSTAR CORP. (1) Segal Wenker, Robert Amos		THE CHAMBERLAIN GROUP, INC. (1)	CREATION INVESTMENTS CAPITAL MANAGEMENT, LCC (1) Code, Adam Joseph
	BTG PACTUAL/CELFIN (1)		THE CHARTIS GROUP (4) Frankel, Eviatar Frantz, Robert William Shah, Saurabh	CREDIT SUISSE (1) Dammrich, Matthew Thomas
	— CAESARS ENTERTAINMENT (1)		CHEIL WORLDWIDE (1) Ryu, Heejoon	CRESCENT CAPITAL GROUP LP (1) Olfson, Hayes Shaw
	CALAMOS INVESTMENTS (1) Jiang, Kelvin		CHICAGO FIRE SOCCER CLUB (1) Kim, Jenny Hyomin	CUMMINS INC. (1) Zhang, Yu
	THE CAMBRIDGE GROUP (3) Perkins, Jessica Leigh		CICERO GROUP (1) Neuner, Scott James	
			COMMIT! (1) Desai, Sagar Pankaj	

D**DAIWA SECURITIES GROUP INC.
(2)**

Fujita, Muneyoshi
Kiuchi, Nobutaka

DANAHER CORPORATION (3)

Braden, Brooks Darby
Younus, Danish Mohammed
Zamora Palacios, Sergio Alejandro

DARDEN RESTAURANTS, INC. (1)

Felton, John Leslie

DAVID YURMAN (1)

Wolfe, Daniel

DAVITA, INC. (3)

Sequeira, Priya Ann
Westcott, Spencer Ely

DEERE & COMPANY (1)

Silva, Brad Anthony

DELL INC. (1)

Bodicherla, Kartik Prakash

DEL MONTE FOODS (2)

Coy, Elizabeth Strother
Khuu, Theresa Heather

DELOITTE CONSULTING LLP (34)

Antani, Isha
Balbale, Rashaad Sami
Bhagavatula, Sai Krishna Kumar
Brooks, Traci Nicole
Drake, Adam Dale
Garfinkel, Amanda Clair
Gendler, Alexandra

Golden, Matthew William

Gunturu, Phanindra

Hanna, Jaymes Francis

Hess, Benjamin

Hoyle, Caroline Teresa

Kotowsky, Mathew Paul

Kuvich, Inna

Lothrop, Amanda Marie Bennett

Mercep, Eric John

Nehru, Vishal

Noodlement, Justin

Osinubi, Oluwafemi Michael

Roach, Michael Vincent

Santoso, Katherine

Schonfeld, Daniel Reuben

Semere, Solomon

Semmer, Kathryn Holton

Sender, Juliana Wesley

Shen, SiSi

Shree, Kanu

Sood, Supriya

Spitulnik, Alyssa Lynn

Sullivan, Emily Jo Roesner

Wong, Art

DELTA INSTITUTE (1)

To, Tsz Chung

DELTA PARTNERS GROUP (2)

Romero Ramirez, Mauricio

DEVELOPMENT BANK OF JAPAN INC. (2)

Ikeno, Ken

Kuroda, Kotaro

DIAGEO PLC (1)

Shome, Ratula Milly

DIRECTV (1)

Aksoy, Sezin

DISCOVER FINANCIAL SERVICES (1)

Endres, Jacqueline Anne

DISH NETWORK (4)

Bishnoi, Ankit

Dave, Sunil

Kim, Jee Yun

Pomeroy, Mark Warren

DISQUS (1)

Wong, Ernest

DUFF & PHELPS (1)

Sieglen, Michael Benjamin

E**E & J GALLO WINERY (1)****EASTDIL SECURED (1)****EATON CORPORATION (2)**

Duffett, Katheron Charee

van der Vaart, Hendrik Hubertus

EMERSON ELECTRIC COMPANY (2)

Weil, Matthew

EMPRESAS CMPC (1)

Rodriguez Lopez, Emilio

ENFOCA (1)

Rodrigo, Jorge-Luis Fernando

ERNST & YOUNG (2)

Gebisa, Lello

Vella, Christopher Andre

EVERCORE PARTNERS (3)

Eisenberg, Aaron

Tobias, Michael

Venugopal, Bharat

EXPEDIA, INC. (1)

Finkel, Daniel Jacob

EXPERIAN (1)

Tanno, Andre Mamoru

EXPORT-IMPORT BANK OF KOREA (1)

Park, Daekyoo

EXXONMOBIL (5)

Foster, Taft Michael

Johnston, Jordan Chad

Ng, Adrian Hoyin

Zakarian, John Crossy

F**FARMERS INSURANCE GROUP (1)**

Snoddy, Crystal M

FBR CAPITAL MARKETS (1)

Dugan, Jeffrey Stephen

FREEDOM (1)

Lashkari, Dheer Vijay

FRONTIER COMMUNICATIONS (1)

Parikh, Arpit

FURIE PETROLEUM (1)

Chenault, William Iley

G**GAP INC. (2)**

Gallien, Laurie Beth

Yam, Michelle

GE CAPITAL (1)**GENENTECH, INC. (1)**

Fernandez, Daniel Higinio

GENERAL ELECTRIC (1)

Agbesi, Kwaku

GENERAL MILLS (7)

Bortinger, Michael David

Day, Jeffrey

Frantz, Collin Godard

Miller, Stefan Lawrence

Timm, Aubrey Tera

Wagner, Andrew James

Yu, Shana

GENERAL MOTORS (1)

Early, Mitchell Arnold

GENERAL MOTORS TREASURER'S OFFICE (1)

Liu, Yangxian

GLAXOSMITHKLINE (1)

Martinez, Joaquin

GOLDMAN, SACHS & CO. (5)

Browne, Elizabeth Allcorn

Byczek, Alison Elizabeth

Marcus, Gabriel
Miller, Brett
Zhu, Lingbo

GOODWIN PROCTER, LLP (1)

GOOGLE (2)
Kletzl, Christian
Phillips, Matthew Ryan K

GORTON'S (1)
Holbrook, Jake

GOTHAM CONSULTING PARTNERS (1)

GOUDY PARK CAPITAL (1)
Liao, Roy Joel

GRAVITYTANK (1)
Marcus, Leah Robin

GREAT HILL PARTNERS (1)
Byrnes, Craig Kenneth

GROUPON INC. (1)
Uyeshiro, Lauren Lan Ko

GRUPO ABX (1)
Hauser Garcia, Alejandro David

GRUPO SANTANDER (1)
Sanchez-Rey Rambla, Juan Agustin

GTCR GOLDER RAUNER LLC (1)

GULF CAPITAL (1)
Isaac, Paul

H

HANWHA LIFE INSURANCE (1)
Yang, Seok Chin

THE HERSHEY COMPANY (2)
Criezis, Anthony William
Minderman, Amy B

HEWLETT-PACKARD (1)
Hong, Timothy Junggih

HILLSHIRE BRANDS COMPANY (1)
Thomas, Kathleen Elizabeth

HINES (1)
Engleman, Benjamin Smith

H.J. HEINZ COMPANY (1)
Gibson, Ashleigh

HSBC NORTH AMERICA (1)
Khandelwal, Rahul

HYPERMARCAS S.A. (1)

I

IBM (2)
Lee, Justin H
Perez, Paul Anthony

IDEO, INC. (1)
Dhillon, Tejpal Singh

IMAGINE EASY SOLUTIONS (1)
Kalita, Rahul M

IMS CONSULTING GROUP (1)
Pfister, Matthew Edward

INDU PROJECTS LIMITED (1)
Indukuri, Sidharth Reddy

INSIGHT EQUITY (1)
Dobbs, William Fisher

INTEGRADORA DE SERVICIOS PETROLEROS ORO NEGRO (1)

INTEL CORPORATION (1)
Powe, Audrey N

INTERBANK (1)
Alegria Motte, Javier

INTERPROPERTIES (1)
Ikeda Campos, Ricardo Nobuo

INTUIT (2)
Chang, Eric Chibong
Sethia, Tarang S

INVENERGY LLC (1)
Palmer, Marc

J

JOHNSON & JOHNSON (2)
Esguerra, Alison Anree
Utts, Kathryn Lindy

JONES LANG LASALLE, INC. (1)
Haynes, Deana Alexandra

J.P. MORGAN (4)
Lamba, Digvijay
Sidana, Gajendra

Thorne, Robert Tyler

JPMORGAN CHASE (2)
Charbonneau, Kristine
Lee, Yuan Chung

K

KAISER PERMANENTE (1)
Janczyk, Paul Anthony

KELLOGG SCHOOL OF MANAGEMENT (1)
Alcaino Lamarca, Alfredo

KIRKLAND & ELLIS LLP (2)

KRAFT FOODS GROUP (6)
Cerato, Kimberly Marie
Guerten, Nicholas Paul
Madden, Nicholas
Valenti, Kate Elizabeth
Wyrwicz, Allison M

KRUNG THAI BANK (1)

KVH CO. LTD (1)

L

LAN AIRLINES (1)
Griffith Semsch, Pamela Dee

LAZARD FRÈRES & CO. LLC (1)
Lukehart, Laura Marilyn

L.E.K. CONSULTING (6)

Huang, Anna Julia
O'Neil, Timothy
Swieboda, Jakub
Trakhtenberg, Ilya
Wong, Austin

LIBERTY MUTUAL (1)
Ngo, Charles Quang

LINCOLN INTERNATIONAL LLC (1)
Molinaro, Scott Allan

LINKEDIN (1)
Abou-Said, Zeina Leslie

LOJAS AMERICANAS (1)
Montes Zegers, Juan Luis

M

MACQUARIE CAPITAL (2)
Feeley, Patrick James
Rakyan, Saahil Kumar

MACQUARIE GROUP (1)
Yang, Suo

MACY'S, INC. (1)
Glassman, Bennett Jacob

MARAKON (1)
Grzywacz, Christopher George

MASCO CORPORATION (1)
Clay, Kenneth Harvey

MATCH.COM (1)	Riederer, Guilherme	MILLERCOORS (1)	Jairaj, Aditya	PACIFIC LIFE (1)
MATTEL, INC. (1)	Roux, Rebecca Parsons	Robberson, Sean Joseph	Newman, Andre	
Froeb, Aislinn Boyer	Sakurai, Yasuaki			
MBA MANUFACTURING (1)	Sawhney, Rahul	MITSUBISHI CORPORATION (1)	Berger, Gabrielle Marie	THE PARTHENON GROUP (1)
Itterman, Brett Thomas	Schneider, Edward	Takata, Kazuhiro	Shulga, Natalya	
MCKESSON CORPORATION (1)	Shum, Richard			
Iyer, Simrata	Skinner, Valerie Rachael	MIZUHO CORPORATE BANK, LTD. (1)	NORTHWESTERN MEMORIAL HOSPITAL (1)	PAYPAL INC. (2)
MCKINSEY & COMPANY (46)	Thakur, Saurav	Maruyama, Kentaro	McCarthy, Daniel Patrick	Mehta, Devanshi
Arni, Sudhir	Thomas, Tarra Elysse			Shah, Amar Anil
Bandi, Ravi Tej	Travis, Thomas Wesley	MONDELEZ INTERNATIONAL, INC. (2)	NORTHWESTERN MUTUAL CAPITAL (1)	PEPSICO, INC. (4)
Bauer, Florian Josef	Wu, Jiabin	Burditt, Elise Carver	Roberts, John Charles	Cabanas Suarez, Jorge Rodrigo
Bernard, Christopher Whitten	Yoon, Tyler Jae			Cease, Elizabeth
Biederman, Michael Robert	You, Yeongmin	MONITOR DELOITTE (1)	OLIVER WYMAN (2)	Gambill, Emily Herzog
Broeker, Thomas Jamison	Yu, Huiling	Maduck, Joel Anthony	Lyden, Timothy	Khan, Sarah
Chang, Carroll Jung	Zhang, Feng		Ravindranath, Deepa	
Doverspike, Daniel Leon		MONITOR GROUP (2)	OMERS PRIVATE EQUITY (1)	PFIZER, INC. (1)
Dychter Shenberg, Samuel		Sherman, Barry Grant	Bunn, Ryan Robert	Kittel, Laura
Goel, Abhinav		MONROE CAPITAL (1)		PHILIPS HEALTHCARE (1)
Greene, Michael Frederick		Molzahn, Thomas Walter		Tuli, Sunaina
Hopson, Adam Drew		MOORE & WARNER FARM MANAGEMENT (1)	OMERS VENTURES (1)	PIMCO (1)
Hu, Qinyu		Kolb, Jonah Allan	Gupta, Megh	Jin, Ronald
Ivory, Julia Mary		MORGAN STANLEY (2)	OMNICOM GROUP, INC. (1)	PINE TREE EQUITY PARTNERS (1)
Jhalani, Jitendra		Schlock, Timothy Alan	Char, Radhika Usha	Briedis, David Paul
Johnson, Rebecca Margaret		Tan, Swee Cheng		PROCTER & GAMBLE (1)
Jokel, Nathan Andrew			ORBITZ WORLDWIDE (1)	Wang, Christina
Klempner, Jesse Maxwell		N	Chookaszian, David Charles	
Klippenstein, David Tomoji		NATIONS PHOTO LAB (1)		PROJECT FROG (1)
Kovalevich, Nicholas		NESTLÉ USA (1)		So, Monique
Laures, Christopher		McLaughlin, Kerry Ann		PROLEC GE
Lee, Jung In				Montemayor Cantu, Jorge Jose
Mellors, Nicholas Michael		NIKE, INC. (3)	PACIFIC EAGLE ASSET MANAGEMENT (1)	
Mesa Molina, Rebeca		He, Qin	Tantitham, Praeo	PROPHET (1)
Mowery, Aaron Joseph				Schumeister, Stacey
Opsomer, Rob Joris Dirk				
Putornak, Tatyana				

PROSPECT HILL GROUP (1) Pihl, Ian	REYES HOLDINGS, LLC (1)	SEPHORA (1) Lo, Teresa J	STAX, INC. (1) Schellpfeffer, Amelia Anne	TPG CAPITAL (2) Kannukkaden, Sebby Jos
PROSPECT PARTNERS, LLC (1) Hunter, Heath Scott	RIOT GAMES (1) Bonaparte, Ruthven Anderson	SHASTA VENTURES (1) Chopra, Nitin	STERLING PARTNERS (1) Friedman, Joshua Sallen	TRAMMELL CROW COMPANY (1) Bills, Casey
PROVIDENCE EQUITY PARTNERS (1) Rowland, Nicholas Edward	THE RIVERSIDE COMPANY (1) Flanigan, Andrew Allen	SHIPSTON GROUP LTD (1) Tremain, Brett Allan	STERLING VENTURES (1) Harrington, Douglas	TRESALIA CAPITAL (1) Bravo Bustamante, Francisco Javier
PWC (5) Chirasani, Divya Fritzsche, Allison Anne Gupta, Archna Takou Tuh, Jacques	RIVERWOOD CAPITAL (1) ROBERT W. BAIRD & CO. INCORPORATED (2) Arras, Daniel Peter Fiser, Jeremy Daniel	SHREE PARAMHANS PROCESSING WORKS PVT. LTD. (1) Goel, Nripraj Rakesh	STORM8 (1) Poon, John How Yin	TRIPADVISOR (1) Sung, Samuel
	ROUSE ASSET SERVICES (1) Rusch, Douglas	SILVER SPRING NETWORKS (1) Peterson, Guy Edward	SVI PUBLIC COMPANY (1)	TUTHILL CORPORATION (1) Tuthill, Andrew Butler
—	S	SK GROUP (1) Kim, Soyeon	SWELLBOX (1) Khomut, Boris	—
QUALTRICS (1) Maughan, Michael Hanks	SAMSUNG GLOBAL STRATEGY GROUP (3) Alley, Kevin James Buntornvorapun, Sirunya Hadley, Patrick Russell	SONY ELECTRONICS INC. (1) Pan, Beily	SYMANTEC CORPORATION (1) Joseph, Joel Antony Xavier	UNILEVER (3) Akey, Lisa Kristen Isaacson, David Reiman, Mitchell Stuart
QUINSTREET, INC. (1) Ernis, Elodie Julie Caroline		SONY PICTURES ENTERTAINMENT (1) Farkas, Daniel Erez	SYPARTNERS (1) Zhao, Christina Veronica	—
—	SCHLUMBERGER BUSINESS CONSULTING (1)	SOUND PHYSICIANS (1)	T	UNITED AIRLINES (1) Andrade, Saul
RAYMOND JAMES FINANCIAL, INC. (1) Lynch, Brendan Patrick	SCHNEIDER ELECTRIC (3) Singh, Dipeshwar Yang, Lei Yuan, Jim Wangji	SPRINT (1) Arivukkarasu, Anand	TARGET CORPORATION (4) Iles, Anne Schuler Quinn, Jamie Donchess Trotter, Nicole Gabrielle	U.S. DEPARTMENT OF THE TREASURY (1) Eng, Tiffany
RECKITT BENCKISER (1) Chowdhury, Rahul		STANDISH MELLON ASSET MANAGEMENT, LLC (1) Earle, Nathaniel Dallas	TEACH FOR AMERICA (1) Camargo, Marcela	V
RELAY HEALTH (1) Fujita, Lindsey	SC JOHNSON (1) Overbey, Susannah Christine	STARBUCKS COFFEE COMPANY (2) Herod, Katherine Elizabeth Rumsey, Erin Reed	TERLATO WINE INTERNATIONAL (1) Johnson, Daniella	VAN ECK GLOBAL INVESTORS (1) Smith, Colgate
RESULTS FOR DEVELOPMENT (1) Tyler, Nikki Lee	SEARS HOLDINGS CORPORATION (3) Kwiatek, Marta Eliza		TOKYO GAS CO., LTD. (1) Saito, Shu	VIRTUS PARTNERS (1) Fantoni, Juan Francisco

VISA INC. (1)

Ribero, Michael Anthony

VIVO VENTURES (1)

**VNT INDUSTRY COMPANY
LIMITED (1)**

Rattanaruengyot, Vimolmas

W

WALMART ECOMMERCE (1)

Garg, Karan

WALMART, INC. (1)

WAUD CAPITAL PARTNERS (1)

Lattner, Kyle Douglas

WELLPOINT, INC. (1)

Klufio, Melissa-Claire Naa Adzorkor

WELLS FARGO & COMPANY (1)

**WILLIAM BLAIR AND COMPANY,
L.L.C. (2)**

Meyer, Devin Lester

Rozylowicz, Paul Andrew

THE WINE GROUP (1)

WM. WRIGLEY JR. COMPANY (1)

Mesdag, Kira Ann

Y

YIELDEX INC. (1)

Nath, Sonali

Z

ZILLOW.COM (1)

Wang, Stephanie

ZS ASSOCIATES (1)

Moran, Sean Patrick

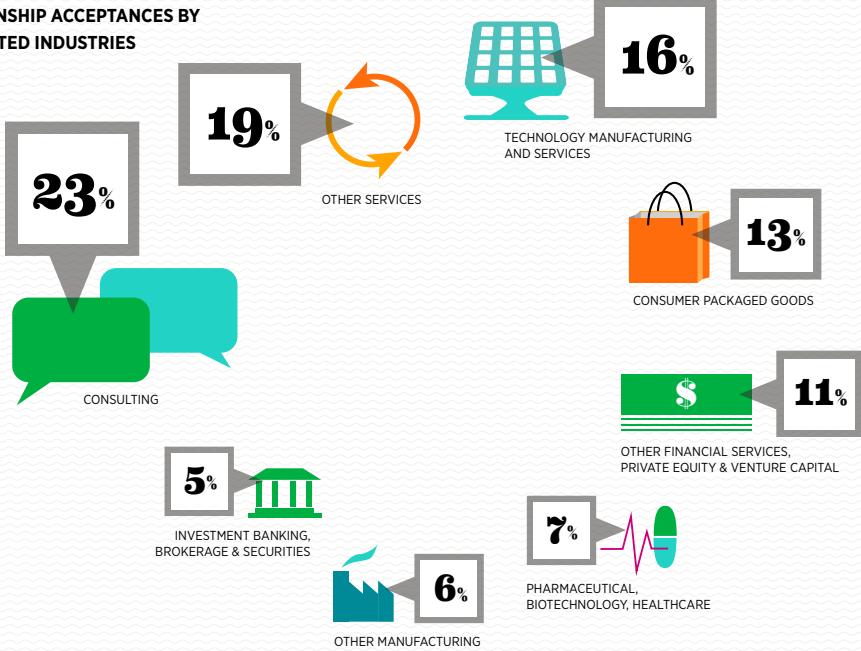
CLASS OF 2014 SUMMER INTERNSHIPS

MAJOR INDUSTRIES

CHOSEN BY SUMMER INTERNS, 2009-2013

INDUSTRY	ACCEPTANCES (%)*				
	2013	2012	2011	2010	2009
Consulting	23	25	25	21	15
Consumer Packaged Goods	13	13	14	12	14
Investment Banking, Brokerage & Securities	5	7	8	7	7
Other Financial Services, Private Equity & Venture Capital	11	14	10	13	12
Other Manufacturing	6	5	5	8	7
Other Services	19	17	16	19	20
Pharmaceutical, Biotechnology, Healthcare	7	5	8	9	13
Technology Manufacturing & Services	16	14	14	11	12

INTERNSHIP ACCEPTANCES BY
SELECTED INDUSTRIES



Based on 96.3% of internship accepting first-years who provided usable salary information.

* Percentages have been rounded to the nearest whole number.

The following industries were each represented by less than 1 percent of reported acceptances and are not included in the above table: Aerospace/Aviation/Defense, Agribusiness, Commercial Banking, Economic Development/Microfinance, Electronics, Engineering Services, Entertainment/Leisure/Recreation, Environmental Services & Sustainability, Insurance, Luxury Goods, Media, Medical Devices, Multimedia Products & Services, Other Consumer Products, Sports & Sports Management, Transportation/Logistics.

MONTHLY SALARIES

BY INDUSTRY, SUMMER INTERNS, CLASS OF 2014

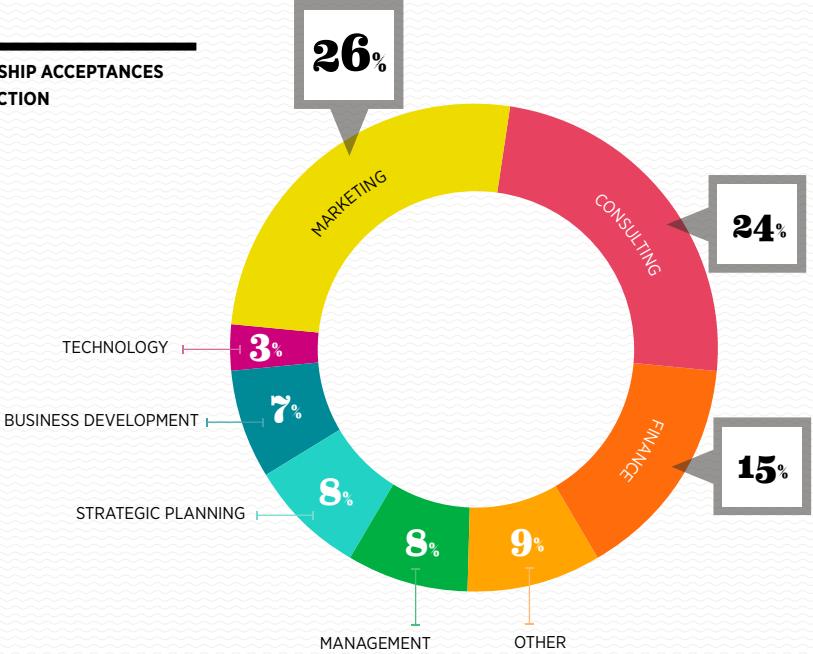
INDUSTRY	ACCEPTANCES (%)*	RANGE (\$)	AVERAGE (\$)	MEDIAN (\$)
Manufacturing	34	1,000-11,700	6,594	6,600
Apparel/Textiles	1	4,900-7,276	5,985	6,292
Automotive	1	4,200-7,500	6,125	6,250
Biotechnology	1	2,800-7,200	5,647	6,500
Chemicals	1	1,800-9,600	6,942	8,183
Food and Beverage	9	2,000-7,500	6,271	6,371
Household/Personal	2	3,000-7,750	6,190	6,100
Other Manufacturing	3	6,000-9,200	7,555	7,332
Other Technology	3	1,000-8,000	5,475	6,400
Pharmaceuticals	2	3,200-7,625	6,504	6,873
Software	3	4,000-8,500	7,220	8,000
Technology Equipment/Hardware/Networking	4	5,280-10,000	7,328	8,000
Services	66	625-20,000	8,058	8,000
Consulting	23	1,250-11,575	10,095	11,000
Diversified Financial Services	2	6,000-9,000	7,523	7,200
Education	2	2,000-6,000	3,829	3,200
Energy/Utilities	2	1,250-10,200	5,952	6,200
Healthcare Providers & Services	2	3,300-7,686	5,784	6,600
Hospitality/Tourism	2	4,000-6,800	5,324	5,500
Internet Services/E-Commerce	5	2,500-10,000	7,061	8,000
Investment Banking/Brokerage	5	4,100-10,850	8,678	8,333
Investment Management	3	2,500-8,350	7,313	8,300
Law/Legal Services	2	10,000-14,175	12,459	12,400
Nonprofit	2	1,195-5,000	2,933	2,600
Other Financial	1	1,200-8,333	5,133	5,500
Other Healthcare	1	6,000-8,000	6,874	6,800
Private Equity	3	2,000-20,000	9,731	8,000
Real Estate	1	2,000-7,050	3,816	2,400
Retail	7	4,000-9,850	6,429	6,500
Telecommunications	1	6,150-11,675	8,052	8,000
Venture Capital	2	625-8,000	5,060	5,000

MAJOR FUNCTIONS

CHOSEN BY SUMMER INTERNS, 2009–2013

FUNCTION	ACCEPTANCES (%)*				
	2013	2012	2011	2010	2009
Business Development	7	7	6	6	3
Consulting**	24	28	27	22	19
Finance	15	18	19	19	22
Management	8	5	4	4	4
Marketing	26	24	24	29	30
Other	9	11	13	11	14
Strategic Planning	8	7	7	8	8
Technology	3	—	—	—	—

INTERNSHIP ACCEPTANCES
BY FUNCTION



Based on 96.3% of internship accepting first-years who provided usable salary information.

*Percentages have been rounded to the nearest whole number.

**Includes consulting positions with public accounting firms as well as internal corporate consulting.

The following functions were each represented by less than 1 percent of reported acceptances and are not included in the above table:
Administration, Commercial Banking, Corporate Development, Economic Analysis/Research, Financial Analyst/Research, Healthcare/Medical Professional, Human Resources, Market Research, Merchandising/Retail, Other Technology, Real Estate Development/Construction, Real Estate Finance, Research & Development, Retail Management, Sales, Technology Integration/Implementation.

MONTHLY SALARIES

BY FUNCTION, SUMMER INTERNS, CLASS OF 2014

FUNCTION	ACCEPTANCES (%)*	RANGE (\$)	AVERAGE (\$)	MEDIAN (\$)
Business Development	7	1,500–9,175	5,993	6,400
Consulting	24	1,300–11,575	10,030	11,000
Entrepreneurship	2	625–9,175	3,573	2,250
Finance	15			
Corporate Finance	3	5,000–7,500	6,563	6,500
Investment Banking	5	4,100–10,833	8,612	8,333
Investment Management	2	2,500–8,333	7,154	8,167
Mergers & Acquisitions	1	2,000–20,000	9,497	8,450
Other Finance	2	1,195–11,000	6,142	7,300
Private Client Services/ Wealth Management	1	8,000–8,333	8,272	8,333
Lawyer/Legal Professional	2	10,000–14,175	12,459	12,400
Management	8			
General Management/ Leadership Development	4	2,000–9,850	6,886	7,000
Operations/Production	1	4,200–8,200	6,767	7,600
Project Management	1	3,600–8,000	6,200	6,450
Supply Chain/Logistics	1	1,200–8,200	5,460	6,000
Marketing	26			
Brand/Product Management	14	1,440–8,500	6,466	6,371
Buyer/Merchandising	2	6,500–9,000	6,813	6,500
General Marketing	7	1,250–10,175	6,024	6,400
Product Development	1	3,880–8,200	7,216	8,000
Other	3	2,800–8,000	6,076	6,600
Strategic Planning	8	1,000–11,675	5,969	6,283
Technology	3			
Business Analysis and Design	1	4,000–8,800	7,025	7,650
E-Commerce/Internet/ Website Management	1	7,500–8,000	7,900	8,000

MAJOR EMPLOYERS OF SUMMER INTERNS

FIRMS HIRING THREE OR MORE STUDENTS

The Boston Consulting Group	22	Johnson & Johnson	6	L.E.K. Consulting	4	Kellogg Center for Research in Technology & Innovation (CRTI)	3
Bain & Company	18	Walmart, Inc.	6	PepsiCo, Inc.	4	Mattel, Inc.	3
McKinsey & Company	17	Danaher Corporation	5	Wm. Wrigley Jr. Company	4	MillerCoors	3
Apple, Inc.	14	Davita, Inc.	5	7-Eleven, Inc.	3	Morgan Stanley	3
Amazon	12	Dell Inc.	5	Baxter Healthcare	3	PwC	3
Kraft Foods Group	11	General Mills	5	Cambridge Leadership Associates (CLA)	3	Starbucks Coffee Company	3
Booz & Company	10	Groupon Inc.	5	DuPont	3	Starwood Hotels & Resorts Worldwide Inc.	3
Deloitte Consulting LLP	10	J.P. Morgan	5	Education Pioneers	3	UBS Financial Services	3
Target Corporation	10	VISA Inc.	5	Ernst & Young	3	Unilever	3
A.T. Kearney	7	Accenture	4	Evercore Partners	3	Total	283
Microsoft Corporation	7	Bank of America Merrill Lynch	4	Facebook	3		
Nike, Inc.	7	The Coca-Cola Company	4	Genentech, Inc.	3		
Goldman, Sachs & Co.	6	Dow Corning Corporation	4	Google	3		



SOURCES OF ACCEPTED INTERNSHIP JOB OFFERS

All first-years who reported their employing company are included in this listing.

*Includes: Alumni referral, employer informational meeting/dinner, faculty referral, off-campus interview (CMC facilitated).

**Includes: Career forum, conferences, search firm/employment agency, starting own business.

SUMMER INTERN ACCEPTANCES BY ORGANIZATION

This listing includes all first-years who reported their employing company. In some cases, students may have chosen not to include their names. We have included the total number of students hired by each organization in parentheses after the organization name.

21ST CENTURY ONCOLOGY (1)

Garcia, Carolina Nunez

ACE METRIX (1)

Davis, Brynna Gauer

3M — STRATEGIC BUSINESS DEVELOPMENT (1)

Quell, Michael James

500 STARTUPS (1)

Espinosa de los Monteros, Miguel Castillo

7-ELEVEN, INC. (3)

Mathews, Geetha Jane

Ness, Erin Leigh

Vranderic, Peter Fenwick

A**AAEF (1)**

Cabiri, Ertjan

ABBVIE (1)

Speelman, Christopher Aaron

ACCENTURE (4)

Eckhardt, Douglas William

Fraier, Joseph

Gast, Rebecca

Siu, Sonia Tim-Chi

ACCESS MOBILE (1)

Price, Alexander Stevens

ACUMEN FUND (1)

O'Dell, Holly

ADOBE SYSTEMS (2)

Hartz, Neil Eric

Venzon, Matthew

AGAMYA CAPITAL LLC (1)

Poucel Sanchez Medal, Pablo

ALYESKA INVESTMENT GROUP (1)

Saretsky, Matthew

AMAZON (12)

Archer, William Andrew

Chatterjee, Anirban

Han, Chuhuang

Ingalsbe, Adam Howard

Li, Kangcheng

Pan, Ang

Pan, Caroline

Sathyamoorthy, Vinayak

Shaban, Yousef

Suri, Kritarth

Yokoshima, Emi

AMPHENOL ALDEN PRODUCTS (1)

Ahn, Young-Eun

ANGIE'S LIST, INC. (1)

Benefiel, Ty Eugene

ANHEUSER-BUSCH INBEV (2)

Carnero Pinto, David

Fumagalli, Matthew William

APPLE, INC. (13)

Fong, Lisa

Fraser, Christine Allison

Lee, Eric Wonsuk

Littel, Christopher John

Longenbaker, Patrick William

Novielli, Colleen Susan

Phichaphop, Napat

Saha, Susmita

Ventura, Dyanne Liwanag

Wang, Julia Elise Jiuzhu

Zafirovski, Matthew D

APPLE, INC. — ITUNES (1)

Shah, Ravi Kirit

ARDENT CAPITAL (1)

Assavarujikul, Ekachat

AREZZO & CO. (1)

Fernandes, Leonardo Gurgel

ASIAN DEVELOPMENT BANK (1)

Tumewu, Elma Melinda Dorothy

AT&T (1)

Veal, Matthew Aaron

A.T. KEARNEY (7)

Bhatia, Siddharth

Chafin, Jesse Ryan

Coleman, Lowell

Goel, Dhruv

Goyal, Hemant

Kinnear, Bryan Javier

Villaca Lopes da Cruz, Luis

Guilherme

AURASENSE THERAPEUTICS (1)

Marques Nogueira, Marcelo

BAIN & COMPANY (18)

Abdollahian, Aydin Mohamad

Anwar, Sameer

Arnone, Scott Peter

Badanes, Elizabeth Corinne

Beckmann, Andrew David

Ford, Tyson Eliot

Kaneko, Yukihiro

Khandelwal, Richie

Narui, Jun

Nguyen, Trinh Huong

Sandig, Robert Laurence

Sepehrnia, Sahand

Steward, Oscar Colin

Thompson, Brenton Jarrett

Xanthakis, Chris

Xu, Jing

Zhang, Yuan

BAKER BOTTS (1)

Halverson, Joseph Thomas

BANCO ITAÚ S/A (1)

Reinoso Garcia Calderon, Maria Teresa

BANK OF AMERICA (1)

Woodley, Aria Ruth

BANK OF AMERICA MERRILL LYNCH (4)

Chen, Xi

Saxena, Manvendra S

Schachman, Matthew David

Setia, Vishwas

BARCLAYS CAPITAL (1)

Craig, Charles Douglas

BARING PRIVATE EQUITY ASIA (1)

Fang, Kai

BAXTER HEALTHCARE (3)

Danforth, Steven Dewitt

Ogieguata, Dominic Edosa

Villaroya, Aaron Paul

BD — BECTON, DICKINSON AND COMPANY (2)

Berman, Yael

Herleman, Andrew Robert

BIOGEN IDEC (1)	Kosuge, Reina	CHICAGO CUBS (2)	Pan, Nancy
Coughlin, Jonathan Joseph	Miton, Christopher	Barrack, Tyler Pilkington	Shastri, Priya
BIOMARIN (1)	Murali, Rajiv	Rucci, Edmund Platt	Stutz, Sara Therese
Chen, Cindy Ju-Hsin	Ross, Kaleigh Elizabeth		
B LAB (1)	Roy, Nilotpal	CHRYSLER GROUP LLC (1)	DELL INC. (5)
Hand, Katherine MacMillan	Schepp, Richard Charles	Sax, Daniel	EI Manser, Otmane
THE BOEING COMPANY (1)	Serlin, Joshua Allen		Popelard, Alexandre
Brunns, Lauren Elizabeth	Strott, Johnathan Thomas	CIM GROUP, LP. (1)	Zvoma, Muchadei Tichafa
BOOZ & COMPANY (10)	Unangst, Gilbert Stewart	Bryer, Nicholas Gilman	
Briones Eraso, Maria		CISCO SYSTEMS (2)	DELOITTE CONSULTING LLP (10)
Diniz de Almeida, Tarcisio		Zhou, Meng	Aidasani, Divesh Kishan
Inoue, Yasutaka		CITI (2)	Aromire, Olakunle Olukayode
Levy, Rachel Pauline		Lai, Yi-Ling	Evans, Meladee LaShae
Luo, Jiali		CITRUS PAY (1)	Hatch, Westin Russell
Miller, Itai Solomon		Goyal, Tina	Karnes, Laurel Kemp
Nene, Deepti		CIVIC CONSULTING ALLIANCE (1)	Orr, Ryan Daniel
Rocha de Freitas, Elisabeth		Fischer, Cody Michael	Perales Oltra, Javier
Shekhar, Sudhanshu		CLASSIFIED VENTURES, LLC — CARS.COM (1)	Subramanian, Rohit
Thakor, Akshay Ramesh		Kelly, Asheley Danielle	Wang, Sara Qian
BOSE CORPORATION (1)		CLEARSKY POWER & TECHNOLOGY FUND (1)	DIMENSIONAL FUND ADVISORS (2)
Dronamraju, Harsha Sri		Suri, Riti	Brown, Patrick Dean
THE BOSTON CONSULTING GROUP (22)		CLEARY GOTTLIEB STEEN & HAMILTON (1)	Wampler, Samuel Rogers
Arayakarnkul, Pochara		Waldin, Benjamin Edward	
Barbour, Christopher		THE CLOROX COMPANY (1)	DOVER CORPORATION (2)
Binder, Carl Johan		Dobrowski, Aimee Catherine	Murray, Michael James Chiotti
Casaretto Caycho, Guillermo		THE COCA-COLA COMPANY (4)	Sajjan, Sanjeev
Mariano		Barnes, Julia Kathleen	
Christopoulos, Nicole Jana		Burzinski, Christopher Michael	THE DOW CHEMICAL COMPANY (1)
Colgan, Mitchell John		Markham, Kathryn Anne	Ali, Mir Khalid
Fang, Kai		DAVITA, INC. (5)	
Gagnon, Jane Marie		Bajaj, Shoib	DOW CORNING CORPORATION (4)
Inglesby, Jaclyn		Nagarajan, Anand	Chen, Yizhou
Kimes, Tyler Glen			Dong, Li-Wei
			Kim, Byung Sung
			Wang, Liangliang

DREAMIT VENTURES (1)

O'Briant, Jeremy

D-REV: DESIGN REVOLUTION (1)

Harvey, Megan Elizabeth

DUPONT (3)Feng, Hsin-Yi
Gutgutia, Abhishek
Sato, Hiroyasu**E****E & J GALLO WINERY (1)**

Sharma, Mala Karuna

EBAY, INC. (1)

Banerjee, Shayak

EDUCATION PIONEERS (3)Desmond, Colleen Marie
Pramatarova, Tatyana Ivanova**ELEMENT BARS—ELEMENT ENDURANCE (2)**Dhir, Sandhya
Ellis, Jeffrey David**ELI LILLY AND COMPANY (2)**Ebihara, Shindo
Shin, Seung Ho**EMERSON ELECTRIC COMPANY (1)**

Kim, Andrew J

ENDEAVOR GLOBAL (1)

Assavarujikul, Ekachat

ENPHASE ENERGY, INC. (1)

Arumilli, Gautham Venkat

ERNST & YOUNG (3)Antonio, Nene Akuteye
Kreimer, Abraham Baruch
Piggee, Javier**EVERCORE PARTNERS (3)**Burke, Kerry Elizabeth
Comtois, Marcel Dominic
Waite, Adam Blair**EVERSTRING (1)**

Chu, Zhuxiu

EXPEDIA, INC.—HOTELS.COM (1)

Wheless, Wesley

F**FACEBOOK (3)**Chae, Iris Yesla
Chew, Ming-Hwei
Vijay, Rajeev**FENWICK & WEST (1)**

Yang, Liu

FIRST CAPITAL PARTNERS (1)

James, Brian Daniel

FMC TECHNOLOGIES (1)

Boatwright, Austin Leeland

FORD MOTOR COMPANY (1)

Mosco, Christopher Robert

FRONT ROW EDUCATION (1)

Edwards, Jackson Aljian

FRONTIER COMMUNICATIONS (2)

Lahav, Ouri

G**GENENTECH, INC. (3)**Chen, Gina
Shetty, Pooja Narayana
Zeiberg, Max**GENERAL ELECTRIC—GE CAPITAL (1)**

Proulx, Geoffrey

GENERAL ELECTRIC—GE ENERGY (1)

Brozek, Kamil Piotr

GENERAL MILLS (5)Crump, Stephen Alexander
Henry, Michael John
Lynch, Jenna Marie
Nankiinga, Louise**GENERAL MOTORS TREASURER'S OFFICE (1)**

Iguchi, Marcio

GENZYME, A SANOFI COMPANY (1)

Del Alcazar Gil-Casares, Diego

GOLDMAN, SACHS & CO. (6)Adams, Samuel Anderson
Diwakar, Gayathri Nagamannar
Lundquist, Kasey Boyer

Mills, Michael Garrett

Qu, Xianda

GOOGLE (3)Besquin Neumann, Daniel
Carvajal, Rudolph Thomas
Cunningham, Anna Esther**GRASSROOT SOCCER (1)**

Hsu, Joshua

GROUPON INC. (5)Amouyal, David Ryan
Banks, Carlos Edwin
Dube, Richard Joseph
Semwal, Preeti
Snyder, Eric Robert**THE GROWTH HUB (1)**

Haerum, Stina Merete

H**HALLIBURTON (1)**

Aggarwal, Hitesh

HANDYBOOK (1)

McKelvy, James Peter

HANWHA CHEMICAL (1)

Kim, Jonghyuk

THE HARTFORD FINANCIAL SERVICES GROUP (1)

Ackuaku, Yorm

HEIRLUME (1)

Frucher, David MacArthur

HUDSON ADVISORS (1)

Smith, David Hal

IBM GLOBAL BUSINESS SERVICES (1)

Libershteyn, Yekaterina

IDEO, INC. (1)

Gurr, Jeffrey Ryan

IMPACT INVESTMENT EXCHANGE (ASIA) PTE. LTD. (1)

Kiriyama, Takuya

INFOSYS, LIMITED (1)

Skouloudis, Andreas

INSIGHT EQUITY (1)

Henry, Jay Ross

INTERNATIONAL BUSINESS MACHINES CORPORATION (IBM) (1)

Seward, Andrew Grant

INTUIT (1)

Donner, Alan Joseph

INTUITIVE SURGICAL (1)

Larkin, Gregory Byrne

ITAÚ UNIBANCO (1)

Mones Cazon, Pedro Jose

J**JEFFERIES & COMPANY, INC. (1)**

Park, Soo Jin

JOHNSON & JOHNSON (2)

Obiri, Angelique Balthazar
Ross, Rochelle

JOHNSON & JOHNSON — ETHICON ENDO-SURGERY, INC. (1)

Golden, Katherine

JOHNSON & JOHNSON — MCNEIL (2)

Craig, Kathleen Elizabeth
Dorsten, Margaret Elizabeth

JOHNSON & JOHNSON — NEUTROGENA (1)

Siemak, Renee Cristina

JOHNSON CONTROLS INC. (1)

Sinha, Karn Raj

J.P. MORGAN (5)

Aranguren, Matias
Cooney, Ellen Noreen
Kellert, Kevin
O'Grady, Sean Frederick
Shen, John

JPMORGAN CHASE (2)

Kawar, Nicholas Raji

K**KAISER PERMANENTE — THE PERMANENTE MEDICAL GROUP (1)**

Mele-Algus, Alexandra

KELLOGG CENTER FOR RESEARCH IN TECHNOLOGY & INNOVATION (CRTI) (3)

Milazzo, Megan Lynne
Vij, Diksha
Wenger, Jordan Elizabeth

KIMBERLY-CLARK CORPORATION (1)

Kan, Thomas

KINEA (1)

Nunes Cerchiari Almeida, Ana Paula

KIRKLAND & ELLIS LLP (2)

Calderon, Catherine Reed
Essen, Rosalyn Kristine

KONGA ONLINE SHOPPING LTD (1)

Odogwu, Amaka Frances

KRAFT FOODS GROUP (11)

Agrawal, Nisa Shivprasad
Facey, Tonya Natasha
Fleming, Evan Davis
Gonzales, Angela Paraiso
Hazelrig, Michael John
Larkin, Andrew
Palmer, Terika Lanese
Reardon, Marisa Lem
Rollins, Marcus Jamaal
Waterhouse, Jeff Irwin

L**LATAM CAPITAL ADVISORS (1)****LATHAM AND WATKINS (1)**

Scherbring, Bridget

LAZARD FRÈRES & CO. LLC (1)

Cromelin, Paul Bowen

LEBUA HOTELS & RESORTS (2)

Prabhakaran, Balaji
Yu, Yijing

L.E.K. CONSULTING (4)

Akhaury, Nitesh
Chin, Zheng
Darland, Gregory Alexander
Pollak, Charles Fisher

LIBERTY MUTUAL INSURANCE COMPANY (2)

Bernardi, Elizabeth
Mei, Xiaojing

LINCOLN INTERNATIONAL LLC (1)

Orr, Richard Lowman

LINKEDIN (1)

Lien, Jennifer Su Yuan

M**MARTIN INVESTMENT MANAGEMENT, LLC (1)**

Shao, Wan-Ting

MATTEL, INC. (3)

Baumann, Elizabeth Marie

Brito Cleto Lopes Domingues,
Pedro Miguel

Wu, Justin

MCDERMOTT WILL & EMERY LLP (1)

Tanton, Alexander Herrick

MCDONALD'S CORPORATION (1)

Darcy, Matthew John

MCKINSEY & COMPANY (17)

Bellido Hoefken, Ximena
Broit, Ori

Cadieux, Stephanie
Gonzalez Rugamas, Ricardo Miguel
Joyce, Thomas Michael

Kaul, Gayatri
Kim, Do Yeon
Lai, Eric
Liu, Caleb

Panikkar, Krishna Rohit
Quirolo, Michael Joseph
Ramaa, Ranjani

Shangkuan, Jason
Wein, Lauren
White, Matthew Joseph
Yokoshima, Emi

MCNALLY CAPITAL (1)

Willich, Barrett John

MEDTRONIC, INC. (1)

Harris, Ashley Peace

METLIFE, INC. (1)

Bassey, Utibe Odokwo

MGM RESORTS INTERNATIONAL (1)

Shapiro, Joshua David

MICROSOFT CORPORATION (7)

Chon, Christopher Dongho
Gaw, Jonathan Allen
Kurdin, Georgy
Lane, Jessica Danielle
Paine, Justin Seth
Rewari, Malavika
Roy, Sumanta

MILLERCOORS (3)

Bergson, Alexander
Brown, Taylor Kim
Clark, Joshua Daniel

MINIMAL DESIGN (1)

Sclater, Edward Ian

MOET HENNESSY USA (1)

Dana Beyda, Mauricio

MONDELEZ INTERNATIONAL, INC. (2)

Poon, Jim
Thompson, Ian Matthew

MORGAN STANLEY (3)

Kilduff, Daniel
Narui, Jun
Ning, Jing

MOSAIC (1)

Colman, Alexander Eric

MOTOROLA MOBILITY, INC. (1)

Zuo, Zhibo

MOTOROLA SOLUTIONS (1)

Navarro Garcia, Alejandro

N**NARRATIVE SCIENCE (1)**

Rennaker, Ryan Webster

NAVIS INVESTMENT PARTNERS (ASIA) LIMITED (1)

Cheng, Zhi Wei

NESTLÉ USA (1)

Biason, Kimberly Villanueva

NIKE, INC. (7)

Bates, Melvin
 Binder, Joel Samuel
 Galindo Escobedo, Sharon Andrea
 Stamp, Todd Hunter
 Taha, Rahshiene
 Wickramasekara, Sachira Udes
 Zarhar, Mark Matthew

NISSAN NORTH AMERICA, INC. (1)

Lee, Chul Heon

NORDSTROM INC. (2)

Ku, Angela Hai Sy
 Richeda, Elizabeth Shauffer

NORTHERN LIGHT VENTURE CAPITAL (1)

Su, Chia-Chen

NORTHWESTERN UNIVERSITY INNOVATION AND NEW VENTURE OFFICE (1)

Hsieh, Edward

NOVARTIS PHARMACEUTICALS (1)

Kewalramani, Ritesh

O**OPPA (1)**

Adhanom, Emanuel B

OPPENHEIMER FUNDS, INC. (1)**OVATIVE/GROUP (1)**

Langone, Danielle

P**PACIFIC ALTERNATIVE ASSET MANAGEMENT COMPANY (1)**

Qu, Xianda

PAGE VAULT (2)

Cervieri, Guilherme
 Olguin Perez, Jose Ignacio

PARAMOUNT PICTURES (1)

Screwvalla, Aviv Zarire

THE PARTHENON GROUP (2)

Sarah, Gaurav

PEARSON EDUCATION (1)

Bronesky, Antoinette Almeda

PEPSICO INTERNATIONAL (1)

Maqsood, Khurram

PEPSICO, INC. (3)

Patel, Priti Mafat
 Riddell, Katherine Ann

Wilderotter, Daniel Philip

PFIZER, INC. (1)

Burke, Blair Elizabeth

PRINCIPIA MANAGEMENT GROUP (1)

Jeon, Donghoon

PROCTER & GAMBLE (1)

Irving, Camiel J

PROPHET (2)

Cooper-Mullin, Emma
 John, Sara Elizabeth

PWC (3)

Bass, Joseph Daniel
 Mitra, Abhishek
 Turner, Cory

Q**QUALCOMM VENTURES (1)**

Jain, Varun

R**RECKITT BENCKISER (2)**

Pagliuca, Alessio
 Raghvendra, Namrta

RELATED COMPANIES (1)**REVELRY BRANDS (1)**

Cook, Alexander Andrews

ROLAND BERGER STRATEGY CONSULTANTS (2)

Rastogi, Gautam
 Thum, Eric Jonathan

SAGE CLARITY (1)

Oliphant, Thomas Jason

SAMSUNG CARD (1)

Chung, So Young

SAMSUNG GLOBAL STRATEGY GROUP (2)

Kenley, Joseph Alexander
 Wang, Shiyuan

Sandbox Industries, LLC (1)**SC JOHNSON (1)**

Congress, Catherine Rose

SEARS HOLDINGS CORPORATION (1)

Su, Ya-Hsuan

SEPHORA (1)**SHELL OIL COMPANY (1)**

Bennett, Malachi Causey

SIBSON CONSULTING (1)

Stolarczuk, Elizabeth

SIMMONS & COMPANY INTERNATIONAL (1)

Iyengar, Vinu Sampath

SIMPSON THACHER & BARTLETT LLP (2)

Im, Hyung Jean
 Yang, Liu

SKYLINE GLOBAL PARTNERS (1)

Strother, Emory Shepard

SONY NETWORK ENTERTAINMENT INTERNATIONAL (1)

Assedou, Guy Shlomo

STARBUCKS COFFEE COMPANY (3)

DeJulio, Nicholas Gordon
 Nguyen, Hiep Tan
 Ogunmola, Eniola Mojisol

STARWOOD HOTELS & RESORTS WORLDWIDE INC. (3)

Alexander, Christopher Kevin George
 Berengut, Zarifa
 Jin, Ye

STERLING PARTNERS (1)

Berghorst, Alexander Carter

SYMANTEC CORPORATION (1)

Sheth, Vaidehi Rajen

T**TACO BELL (1)**

Huang, Linda Jingzhou

TAKEDA PHARMACEUTICALS USA, INC. (2)

Bechtel, Andrea Leigh

Ellingson, Brandon Christopher

TALERIS (GE/ACCENTURE JV) (1)

Cepeda, Daniel Enrique

TARGET CORPORATION (10)

Brennen, Michael Joseph

Colyer, Christine Elizabeth

Henry, Claire Elizabeth

Mulrain, Brendan Timothy

Padgett, Elizabeth Kashi

Souffrant, James

Spackey, Natasha Pelayo

Tran, Diana

Whalen, Andrew Christopher

Zwiener, Laura Burr

TARPON INVESTIMENTOS S/A (1)

Rodrigues Aranha, Raniery

TECHNOSERVE (1)

TERRACYCLE (1)

Furr, Jessica Lynne

TOYOTA MOTOR SALES USA, INC. (1)

Greenberg, Julia

TRIBRIDGE RESIDENTIAL (1)

Ahmed, Ashfaque

U

UBS INVESTMENT BANK (2)

Tafuna, David Finau

UBS SECURITIES JAPAN (1)

Kosuge, Reina

UNICEF INNOVATION (1)

Krishnan, Charag

UNILEVER (3)

Hubbard, Paul

Jagannath, Diana Jaffe

URS (1)

Kumar, Rupesh

W

WALGREENS (2)

Kaplan, Ann Yahr

Rachmiel, Sarah Reisler

WALMART, INC. (4)

Kargbo, Mohamed Sahid

Lin, Christina

Molinaro, Lisa

WALMART LABS (1)

Goldman, Kyle

WAL-MART STORES, INC. (1)

Dalphonse, Diana Ivanova

THE WALT DISNEY COMPANY (1)

Moore, Eric Timothy

WELLS FARGO & COMPANY (2)

Cornell, William Hendrick

Elenjickal, Mathew Joseph

WILLIAM BLAIR AND COMPANY, L.L.C. (1)

McCourt, Michael Patrick

WIND POINT PARTNERS (1)

Lawler, Joseph Christopher

THE WINE GROUP (2)

Lauderdale, Christopher James

Tangney, Melinda Anne

WM. WRIGLEY JR. COMPANY (4)

Angle, Devin James

Barot, Aasha

Healey, Dustin Jerome

Wan, Ting-wei

WOLVERINE WORLDWIDE INC. (1)

Crowley, Meredith

WORLD BANK GROUP — INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT (1)

Muramatsu, Takechi

CORPORATE AFFILIATES

\$250,000+

Abbott Laboratories Fund

\$25,000 to \$49,999

Bain & Company
 BMO Harris Bank
 Booz & Company
 Deere & Company
 General Mills
 General Motors Foundation
 New World Ventures
 The Raytheon Company
 Target Corporation

\$50,000 to \$249,999

BP International
 Deloitte
 Eisai Co. Ltd.
 Illinois Tool Works
 Northern Trust Company
 Qualcomm

\$10,000 to \$24,999

Accenture
 Anheuser-Busch
 The Boeing Company
 The Boston Consulting Group
 Brown-Forman Corporation
 Chevron
 ConAgra Foods, Inc.
 Danaher
 Eaton Corporation
 Eli Lilly & Co
 Emerson
 Goldman, Sachs & Co.
 Johnson & Johnson
 Leo Burnett
 Macquarie Capital Group
 Mead Johnson Nutrition
 McKinsey & Company
 Mondelez International Inc.
 Nike, Inc.
 Northwood Investors, LLC
 PricewaterhouseCoopers LLP
 Telephone and Data Systems, Inc.
 Teradata
 Unilever

\$5,000 to \$9,999

Alliance for a Green Revolution
 Banco de Credito Del Peru
 Bank of America
 Baxter Healthcare Corporation
 BD — Becton Dickinson and Company
 Bristol-Myers Squibb Co.
 Dermody Properties
 Equity Office Properties
 Green Mountain Coffee Roasters, Inc.
 Kirkland and Ellis LLP
 Minute Suites, LLC
 Oando Energy Resources
 ProLogis
 SC Johnson & Son Inc.
 Vendome Capital, LLC
 Ventas Realty Limited Partnership
 Wal-Mart Stores Inc.
 Winston & Strawn LLP
 Zall Development Group Ltd.

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