Auto-insurance Claim Prediction

XI y Hes

1. Overview

This dataset has 9,134 entries of customers from an anonymous auto insurance company with information on their demography (location type, education, employment status, gender, income, marital status) and their auto insurance plan (claim amount, monthly premium, months since last claim, months since policy inception, number of complaints, number of policies, policy type, claim reasons, vehicle class, vehicle size).

The goal for this analysis is to find how this information can be used to predict the insurance claim, which can be helpful and applicable for insurance companies to identify riskier customers and thus to customize suitable auto insurance plans.

Set up

2. Preliminary Analysis

Sneak peak into the data

```
dim(autoinsurance)
## [1] 9134
              26
colnames(autoinsurance)
   [1] "CUSTOMER"
                                         "COUNTRY"
##
  [3] "STATE CODE"
                                         "STATE"
  [5] "CLAIM AMOUNT"
                                         "RESPONSE"
   [7] "COVERAGE"
                                         "EDUCATION"
##
   [9] "EFFECTIVE TO DATE"
                                         "EMPLOYMENT"
## [11] "GENDER"
                                         "INCOME"
## [13] "LOCATION CODE"
                                         "MARITAL STATUS"
## [15] "MONTHLY PREMIUM"
                                         "MONTHS SINCE LAST CLAIM"
## [17] "MONTHS_SINCE_POLICY_INCEPTION" "NUMBER_COMPLAINTS"
## [19] "NUMBER POLICIES"
                                         "POLICY TYPE"
## [21] "POLICY"
                                         "CLAIM REASON"
## [23] "SALES CHANNEL"
                                         "TOTAL CLAIM"
                                         "VEHICLE SIZE"
## [25] "VEHICLE CLASS"
#There are 26 variables.
sum(is.na(autoinsurance))
```

```
## [1] 0
```

```
# This dataset is all filled!
```

The dataset contains 9,134 cases with 26 variables as listed below. There is no missing value in the dataset.

```
#Reduce columns autoinsurance[c(4,7,8,10,11,12,13,14,15,16,17,18,19,20,22,24,25,26)]
```

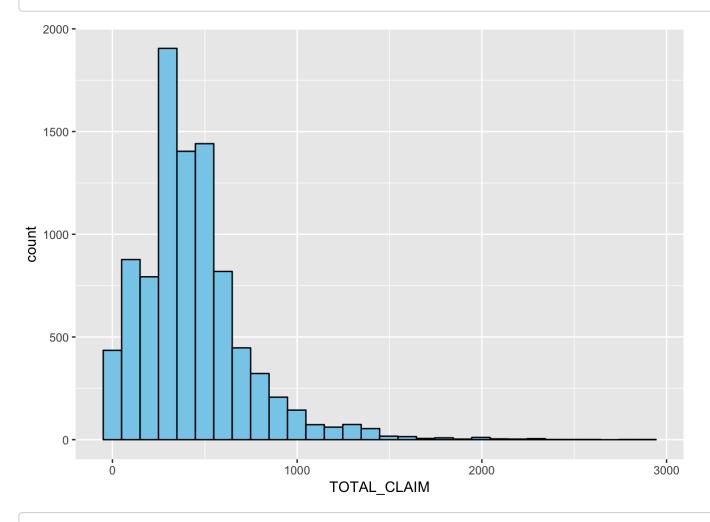
We are interested in the "Total Claim variable"

```
summary(autoinsurance$TOTAL_CLAIM)
```

```
## Min. 1st Qu. Median Mean 3rd Qu. Max.
## 0.099 272.258 383.945 434.089 547.515 2893.240
```

ggplot(autoinsurance, aes(x=TOTAL_CLAIM)) + geom_histogram(color="black", fill="sky blu
e")

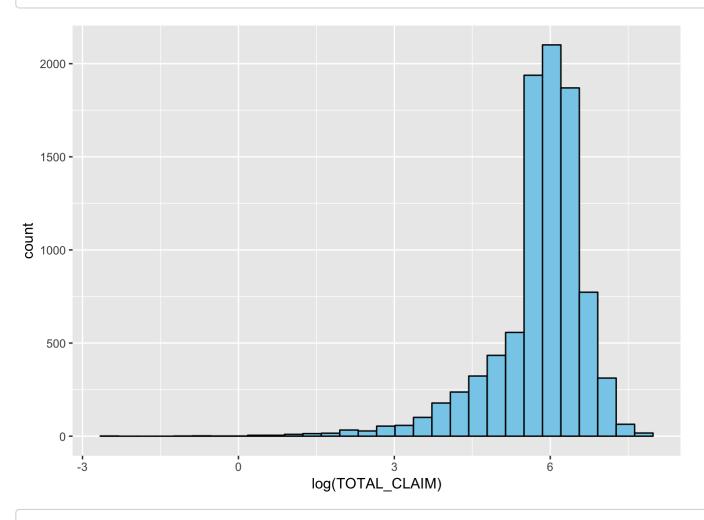
`stat_bin()` using `bins = 30`. Pick better value with `binwidth`.



library(e1071)
skewness(autoinsurance\$TOTAL CLAIM)

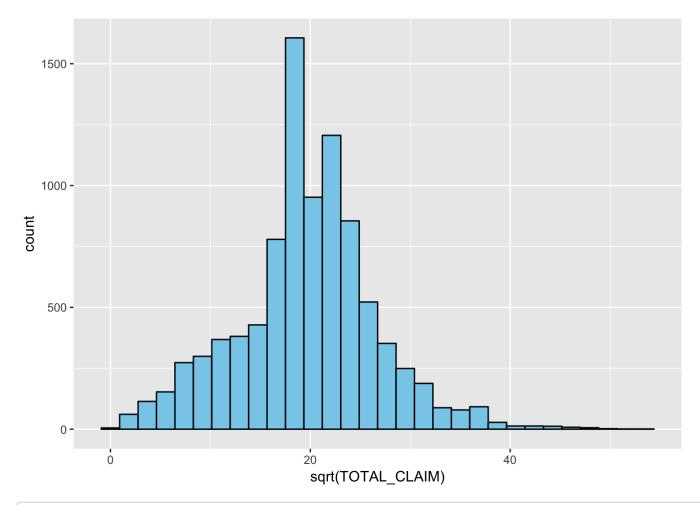
It's very skewed. So I will transform the data.
ggplot(autoinsurance, aes(x=log(TOTAL_CLAIM))) + geom_histogram(color="black", fill="sky blue")

`stat_bin()` using `bins = 30`. Pick better value with `binwidth`.



ggplot(autoinsurance, aes(x=sqrt(TOTAL_CLAIM))) + geom_histogram(color="black", fill="sk
y blue")

`stat_bin()` using `bins = 30`. Pick better value with `binwidth`.



```
# Sqrt data looks better. Let's create a new column for this.
autoinsurance <- autoinsurance %>%
  mutate(SQRT_TOTAL_CLAIM = sqrt(TOTAL_CLAIM))
skewness(autoinsurance$SQRT_TOTAL_CLAIM)
```

```
## [1] 0.1371862
```

```
summary(autoinsurance$SQRT_TOTAL_CLAIM)
```

```
## Min. 1st Qu. Median Mean 3rd Qu. Max.
## 0.3146 16.5003 19.5945 19.6496 23.3990 53.7888
```

Taking square root has considerably reduced the skewness. Sqrt(TOTAL_CLAIM) will be the new predicted value.

```
# Factorize the categorical variables
autoinsurance$STATE <- factor(autoinsurance$STATE)
autoinsurance$COVERAGE <- factor(autoinsurance$COVERAGE)
autoinsurance$EDUCATION <- factor(autoinsurance$EDUCATION)
autoinsurance$EMPLOYMENT <- factor(autoinsurance$EMPLOYMENT)
autoinsurance$GENDER <- factor(autoinsurance$GENDER)
autoinsurance$LOCATION_CODE <- factor(autoinsurance$LOCATION_CODE)
autoinsurance$MARITAL_STATUS <- factor(autoinsurance$MARITAL_STATUS)
autoinsurance$POLICY_TYPE <- factor(autoinsurance$POLICY_TYPE)
autoinsurance$CLAIM_REASON <- factor(autoinsurance$CLAIM_REASON)
autoinsurance$VEHICLE_CLASS <- factor(autoinsurance$VEHICLE_CLASS)
autoinsurance$VEHICLE_SIZE <- factor(autoinsurance$VEHICLE_SIZE)
```

```
# Create a subset of categorical variables
num_var <- autoinsurance[, c(6,9,10,11,12,13,16,19)]
cat_var <- autoinsurance[, -c(6,9,10,11,12,13,16,19)]</pre>
```

```
for (i in 1:11) { # Loop over loop.vector

# Get uniques
  print(unique(cat_var[,i]))
}
```

```
## # A tibble: 5 x 1
## STATE
## <fct>
## 1 Kansas
## 2 Nebraska
## 3 Oklahoma
## 4 Missouri
## 5 Iowa
## # A tibble: 3 x 1
   COVERAGE
##
## <fct>
## 1 Basic
## 2 Extended
## 3 Premium
## # A tibble: 5 x 1
## EDUCATION
## <fct>
## 1 Bachelor
## 2 College
## 3 Master
## 4 High School or Below
## 5 Doctor
## # A tibble: 5 x 1
## EMPLOYMENT
  <fct>
## 1 Employed
## 2 Unemployed
## 3 Medical Leave
## 4 Disabled
## 5 Retired
## # A tibble: 2 x 1
  GENDER
## <fct>
## 1 F
## 2 M
## # A tibble: 3 x 1
## LOCATION CODE
## <fct>
## 1 Suburban
## 2 Rural
## 3 Urban
## # A tibble: 3 x 1
  MARITAL_STATUS
##
## <fct>
## 1 Married
## 2 Single
## 3 Divorced
## # A tibble: 3 x 1
## POLICY_TYPE
## <fct>
## 1 Corporate Auto
## 2 Personal Auto
## 3 Special Auto
```

```
## # A tibble: 4 x 1
##
     CLAIM_REASON
     <fct>
## 1 Collision
## 2 Scratch/Dent
## 3 Hail
## 4 Other
## # A tibble: 6 x 1
##
   VEHICLE_CLASS
##
    <fct>
## 1 Two-Door Car
## 2 Four-Door Car
## 3 SUV
## 4 Luxury SUV
## 5 Sports Car
## 6 Luxury Car
## # A tibble: 3 x 1
##
   VEHICLE_SIZE
##
   <fct>
## 1 Medsize
## 2 Small
## 3 Large
```

```
# Random sample indexes
set.seed(123)
train_index <- sample(1:nrow(autoinsurance), 0.75 * nrow(autoinsurance))
test_index <- setdiff(1:nrow(autoinsurance), train_index)

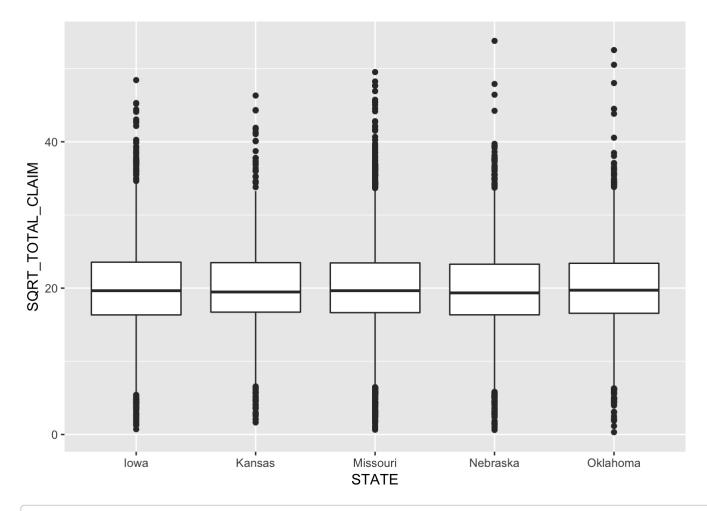
# Split train test data
train <- autoinsurance[train_index,]
test <- autoinsurance[test_index,]

num_var_train <- train[, c(6,9,10,11,12,13,16,19)] #numerical variables
cat_var_train <- train[, -c(6,9,10,11,12,13,16,19)] #categorical variables</pre>
```

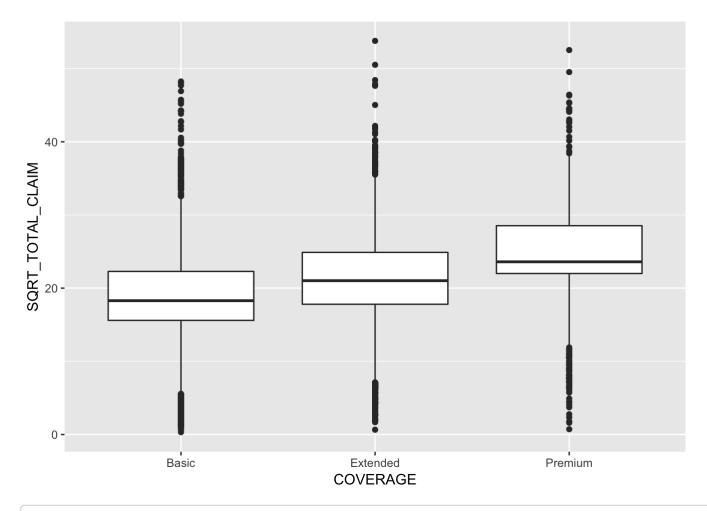
```
# Categorical Variables: STATE, COVERAGE, EDUCATION, EMPLOYMENT, GENDER, CLAIM_REASON, L OCATION_CODE, MARITAL_STATUS, POLICY_TYPE, CLAIM_REASON, VEHICLE_CLASS, VEHICLE_SIZE
```

3. Fitting Multiple Linear Regression Model

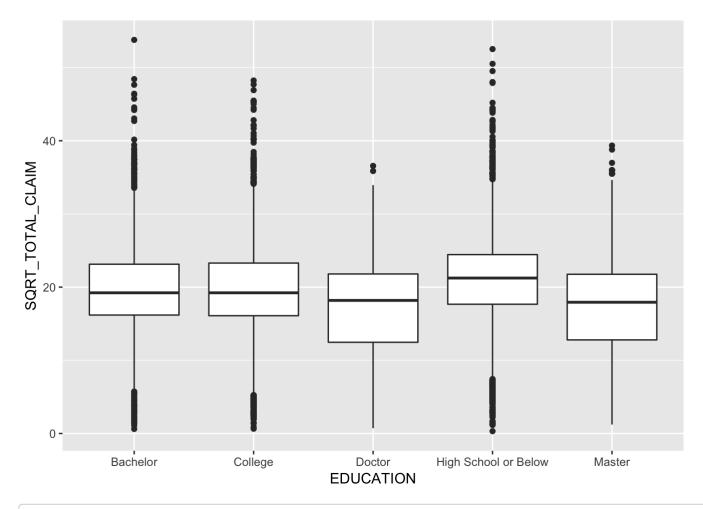
```
ggplot(autoinsurance, aes(x = STATE, y = SQRT_TOTAL_CLAIM)) + geom_boxplot()
```



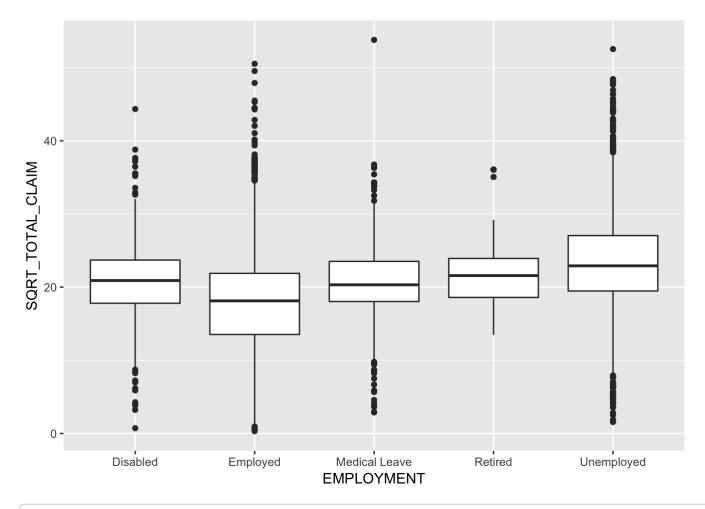
ggplot(autoinsurance, aes(x = COVERAGE, y = SQRT_TOTAL_CLAIM)) + geom_boxplot()



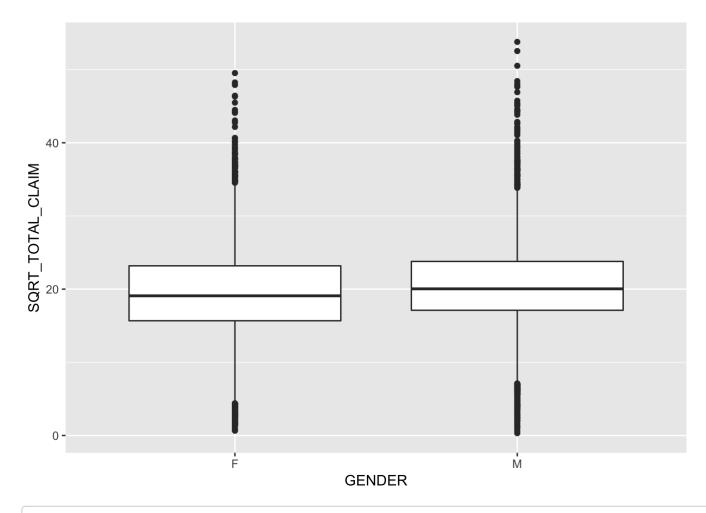
ggplot(autoinsurance, aes(x = EDUCATION, y = SQRT_TOTAL_CLAIM)) + geom_boxplot()



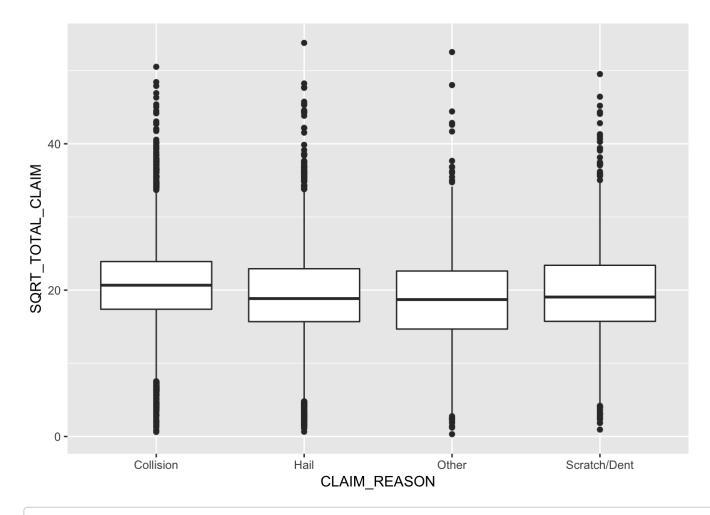
ggplot(autoinsurance, aes(x = EMPLOYMENT, y = SQRT_TOTAL_CLAIM)) + geom_boxplot()



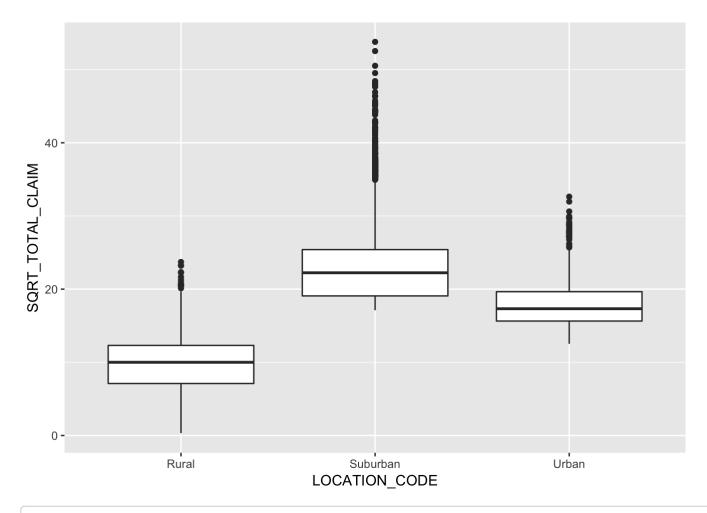
```
ggplot(autoinsurance, aes(x = GENDER, y = SQRT_TOTAL_CLAIM)) + geom_boxplot()
```



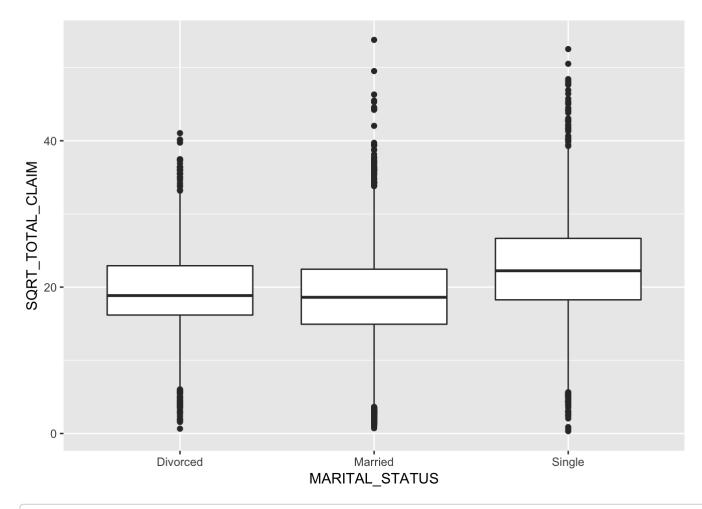
ggplot(autoinsurance, aes(x = CLAIM_REASON, y = SQRT_TOTAL_CLAIM)) + geom_boxplot()



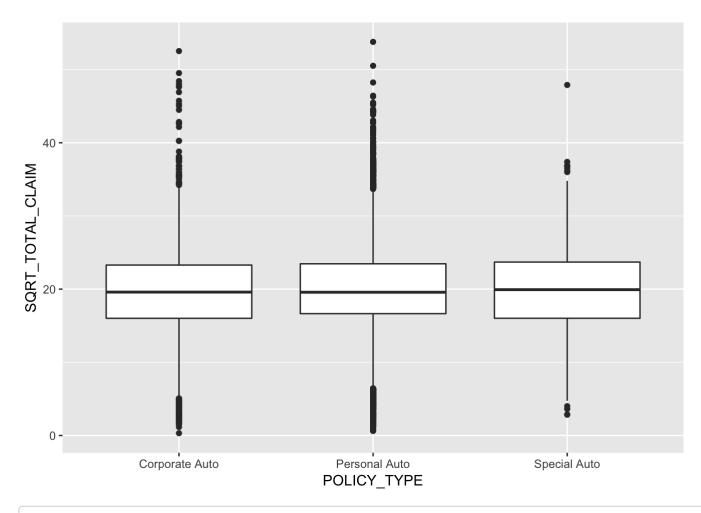
 $ggplot(autoinsurance, aes(x = LOCATION_CODE, y = SQRT_TOTAL_CLAIM)) + geom_boxplot()$



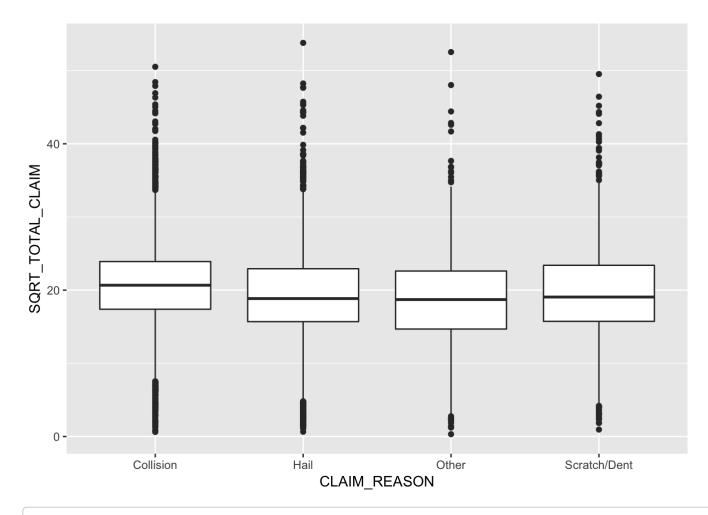
ggplot(autoinsurance, aes(x = MARITAL_STATUS, y = SQRT_TOTAL_CLAIM)) + geom_boxplot()



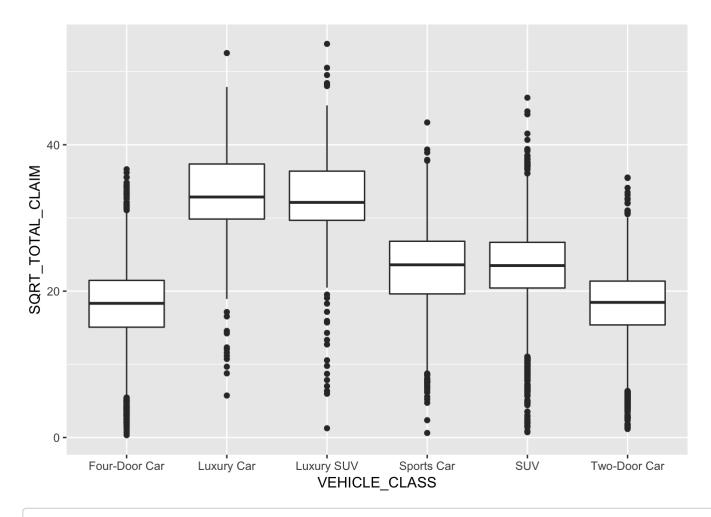
ggplot(autoinsurance, aes(x = POLICY_TYPE, y = SQRT_TOTAL_CLAIM)) + geom_boxplot()



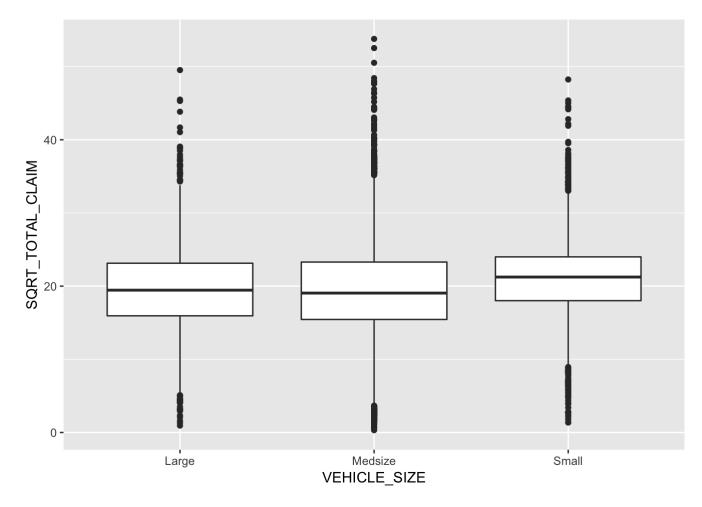
ggplot(autoinsurance, aes(x = CLAIM_REASON, y = SQRT_TOTAL_CLAIM)) + geom_boxplot()



ggplot(autoinsurance, aes(x = VEHICLE_CLASS, y = SQRT_TOTAL_CLAIM)) + geom_boxplot()



ggplot(autoinsurance, aes(x = VEHICLE_SIZE, y = SQRT_TOTAL_CLAIM)) + geom_boxplot()



Looing at the boxplots, the mean between the groups mostly differ in LOCATION_CODE, EMPLOYMENT, VEHICLE_CLASS.

ANOVA analysis

```
anova(aov(SQRT_TOTAL_CLAIM ~ MARITAL_STATUS, data=train))

## Analysis of Variance Table
##
## Response: SQRT_TOTAL_CLAIM
## Df Sum Sq Mean Sq F value Pr(>F)
## MARITAL_STATUS 2 19069 9534.3 215.47 < 2.2e-16 ***
## Residuals 6847 302974 44.2
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1</pre>
```

```
anova(aov(SQRT_TOTAL_CLAIM ~ EDUCATION, data=train))
```

```
## Analysis of Variance Table
##
## Response: SQRT_TOTAL_CLAIM
              Df Sum Sq Mean Sq F value
             4 6693 1673.30 36.321 < 2.2e-16 ***
## Residuals 6845 315350 46.07
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
anova(aov(SQRT_TOTAL_CLAIM ~ STATE, data=train))
## Analysis of Variance Table
##
## Response: SQRT_TOTAL_CLAIM
##
              Df Sum Sq Mean Sq F value Pr(>F)
## STATE
                    87 21.715 0.4617 0.7639
## Residuals 6845 321956 47.035
```

anova(aov(SQRT_TOTAL_CLAIM ~ COVERAGE, data=train))

```
## Analysis of Variance Table
##
## Response: SQRT TOTAL CLAIM
             Df Sum Sq Mean Sq F value Pr(>F)
            2 21341 10670.5 242.97 < 2.2e-16 ***
## COVERAGE
## Residuals 6847 300702 43.9
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

anova(aov(SQRT_TOTAL_CLAIM ~ EMPLOYMENT, data=train))

```
## Analysis of Variance Table
##
## Response: SQRT_TOTAL_CLAIM
              Df Sum Sq Mean Sq F value Pr(>F)
## EMPLOYMENT 4 44764 11191.0 276.26 < 2.2e-16 ***
## Residuals 6845 277279 40.5
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

anova(aov(SQRT TOTAL CLAIM ~ CLAIM REASON, data=train))

```
## Analysis of Variance Table
##
## Response: SQRT_TOTAL_CLAIM
##
                 Df Sum Sq Mean Sq F value
                3 4149 1382.91 29.782 < 2.2e-16 ***
## Residuals 6846 317894
                           46.44
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
anova(aov(SQRT_TOTAL_CLAIM ~ LOCATION_CODE, data=train))
## Analysis of Variance Table
##
## Response: SQRT_TOTAL_CLAIM
##
                 Df Sum Sq Mean Sq F value Pr(>F)
## LOCATION CODE 2 183682 91841 4544.9 < 2.2e-16 ***
## Residuals 6847 138361
                                20
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
anova(aov(SQRT_TOTAL_CLAIM ~ VEHICLE_CLASS, data=train))
## Analysis of Variance Table
## Response: SQRT TOTAL CLAIM
                 Df Sum Sq Mean Sq F value Pr(>F)
## VEHICLE CLASS 5 72086 14417.3 394.76 < 2.2e-16 ***
## Residuals 6844 249957
                            36.5
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
anova(aov(SQRT TOTAL CLAIM ~ POLICY TYPE, data=train))
## Analysis of Variance Table
##
## Response: SQRT TOTAL CLAIM
                Df Sum Sq Mean Sq F value Pr(>F)
## POLICY TYPE 2 68 34.118 0.7255 0.4841
## Residuals 6847 321975 47.024
anova(aov(SQRT TOTAL CLAIM ~ VEHICLE SIZE, data=train))
```

The ANOVA result shows that there is not a significant difference in the group means between STATE and POLICY_TYPES.

One of the assumption of multiple regression is that the predictor variables are numeric or are categorical with maximal two categories. However in our dataset we have the variable region containing four categories. Normally we should use dummy variables. However this is something the Im function in R does automatically.

```
# Fitting the first model with all categorical variables
fit1 <- lm(SQRT_TOTAL_CLAIM ~ STATE + COVERAGE + EDUCATION + EMPLOYMENT + GENDER + CLAIM
_REASON + LOCATION_CODE + MARITAL_STATUS + POLICY_TYPE + VEHICLE_CLASS + VEHICLE_SIZE, d
ata=train)
summary(fit1)</pre>
```

```
##
## Call:
## lm(formula = SQRT_TOTAL_CLAIM ~ STATE + COVERAGE + EDUCATION +
##
      EMPLOYMENT + GENDER + CLAIM REASON + LOCATION CODE + MARITAL STATUS +
##
      POLICY TYPE + VEHICLE CLASS + VEHICLE SIZE, data = train)
##
## Residuals:
                1Q Median
       Min
                                30
                                        Max
## -15.7546 -1.7961 -0.3764 1.6571 19.3149
##
## Coefficients:
##
                             Estimate Std. Error t value Pr(>|t|)
                              7.09055 0.25291 28.036 < 2e-16 ***
## (Intercept)
## STATEKansas
                              0.14850 0.13313 1.115 0.264676
                              0.02313 0.08781 0.263 0.792285
## STATEMissouri
## STATENebraska
                              0.01648 0.10409 0.158 0.874206
                              0.06481 0.13035 0.497 0.619094
## STATEOklahoma
                             2.16117 0.07740 27.923 < 2e-16 ***
## COVERAGEExtended
                             5.03780 0.12591 40.010 < 2e-16 ***
## COVERAGEPremium
## EDUCATIONCollege
                             -0.19144 0.08986 -2.130 0.033167 *
                             -0.40427 0.19174 -2.108 0.035034 *
## EDUCATIONDoctor
## EDUCATIONHigh School or Below 0.11881 0.09148 1.299 0.194045
                             -0.17928 0.13992 -1.281 0.200125
## EDUCATIONMaster
                             -0.22930 0.17570 -1.305 0.191901
## EMPLOYMENTEmployed
## EMPLOYMENTMedical Leave
                             0.40817 0.23212 1.758 0.078717 .
                             -0.33809 0.25612 -1.320 0.186863
## EMPLOYMENTRetired
## EMPLOYMENTUnemployed
                              1.35710 0.18466 7.349 2.23e-13 ***
## GENDERM
                              ## CLAIM REASONHail
                              0.18100 0.08434 2.146 0.031902 *
## CLAIM REASONOther
                              0.06615 0.12040 0.549 0.582758
                             0.19353 0.10484 1.846 0.064935 .
## CLAIM REASONScratch/Dent
                             11.93919 0.09959 119.884 < 2e-16 ***
## LOCATION CODESuburban
                              8.04409 0.11541 69.698 < 2e-16 ***
## LOCATION CODEUrban
## MARITAL STATUSMarried
                             -0.16099 0.10228 -1.574 0.115518
## MARITAL STATUSSingle
                              1.04972 0.11732 8.948 < 2e-16 ***
                             0.10478 0.08493 1.234 0.217373
## POLICY TYPEPersonal Auto
## POLICY TYPESpecial Auto
                             0.19152 0.18255 1.049 0.294161
## VEHICLE_CLASSLuxury Car
                            12.67504 0.27186 46.624 < 2e-16 ***
## VEHICLE CLASSLuxury SUV
                            12.39251 0.25536 48.530 < 2e-16 ***
## VEHICLE CLASSSports Car
                              4.75509 0.16250 29.263 < 2e-16 ***
## VEHICLE CLASSSUV
                              4.72582 0.09292 50.858 < 2e-16 ***
                             0.07520 0.09044 0.831 0.405759
## VEHICLE CLASSTwo-Door Car
## VEHICLE SIZEMedsize
                              0.08047 0.11617 0.693 0.488524
## VEHICLE SIZESmall
                              0.37994 0.13491 2.816 0.004874 **
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 2.871 on 6818 degrees of freedom
## Multiple R-squared: 0.8255, Adjusted R-squared: 0.8248
## F-statistic: 1041 on 31 and 6818 DF, p-value: < 2.2e-16
```

```
# Remove STATE, POLICY_TYPE, the ones with no significance
fit2 <- lm(SQRT_TOTAL_CLAIM ~ COVERAGE + EDUCATION + EMPLOYMENT + GENDER + CLAIM_REASON
+ LOCATION_CODE + MARITAL_STATUS + VEHICLE_CLASS + VEHICLE_SIZE, data=train)
summary(fit2)</pre>
```

```
##
## Call:
## lm(formula = SQRT TOTAL CLAIM ~ COVERAGE + EDUCATION + EMPLOYMENT +
##
      GENDER + CLAIM_REASON + LOCATION_CODE + MARITAL_STATUS +
##
      VEHICLE_CLASS + VEHICLE_SIZE, data = train)
##
## Residuals:
                1Q Median
##
       Min
                                30
                                        Max
## -15.7634 -1.7845 -0.3783 1.6541 19.3220
##
## Coefficients:
                            Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                             7.20187 0.23862 30.182 < 2e-16 ***
                             2.16159 0.07737 27.939 < 2e-16 ***
## COVERAGEExtended
                             5.03657 0.12586 40.018 < 2e-16 ***
## COVERAGEPremium
                             -0.19079 0.08984 -2.124 0.033729 *
## EDUCATIONCollege
                             -0.40056 0.19161 -2.090 0.036612 *
## EDUCATIONDoctor
## EDUCATIONHigh School or Below 0.12087 0.09144 1.322 0.186273
                             -0.17178 0.13978 -1.229 0.219145
## EDUCATIONMaster
                             -0.23007 0.17565 -1.310 0.190302
## EMPLOYMENTEmployed
## EMPLOYMENTMedical Leave
                             0.40974 0.23205 1.766 0.077482 .
## EMPLOYMENTRetired
                             -0.33599 0.25605 -1.312 0.189486
## EMPLOYMENTUnemployed
                              1.35319 0.18460 7.330 2.56e-13 ***
## GENDERM
                              0.25920 0.07004 3.701 0.000216 ***
## CLAIM REASONHail
                             ## CLAIM REASONOther
                             0.06452 0.12036 0.536 0.591962
## CLAIM_REASONScratch/Dent
## LOCATION CODESuburban
                             0.19289 0.10481 1.840 0.065747 .
                            11.94274 0.09954 119.983 < 2e-16 ***
                             8.04813 0.11533 69.782 < 2e-16 ***
## LOCATION CODEUrban
                            -0.15811 0.10222 -1.547 0.121955
## MARITAL STATUSMarried
## MARITAL STATUSSingle
                             1.05577 0.11723 9.006 < 2e-16 ***
## VEHICLE_CLASSLuxury Car 12.67059 0.27176 46.624 < 2e-16 ***
## VEHICLE CLASSLuxury SUV
                            12.38579 0.25523 48.527 < 2e-16 ***
                             4.75253 0.16239 29.267 < 2e-16 ***
## VEHICLE CLASSSports Car
## VEHICLE CLASSSUV
                             4.72225 0.09286 50.856 < 2e-16 ***
## VEHICLE_CLASSTwo-Door Car 0.07371 0.09038 0.816 0.414781
## VEHICLE SIZEMedsize
                             0.08091 0.11614 0.697 0.486052
                             0.37970 0.13486 2.815 0.004884 **
## VEHICLE SIZESmall
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 2.87 on 6824 degrees of freedom
## Multiple R-squared: 0.8255, Adjusted R-squared: 0.8248
## F-statistic: 1291 on 25 and 6824 DF, p-value: < 2.2e-16
```

```
anova(fit1,fit2)
```

```
## Analysis of Variance Table
##
## Model 1: SQRT_TOTAL_CLAIM ~ STATE + COVERAGE + EDUCATION + EMPLOYMENT +
##
      GENDER + CLAIM_REASON + LOCATION_CODE + MARITAL_STATUS +
##
      POLICY_TYPE + VEHICLE_CLASS + VEHICLE_SIZE
## Model 2: SQRT_TOTAL_CLAIM ~ COVERAGE + EDUCATION + EMPLOYMENT + GENDER +
##
      CLAIM_REASON + LOCATION_CODE + MARITAL_STATUS + VEHICLE_CLASS +
##
      VEHICLE_SIZE
##
             RSS Df Sum of Sq
    Res.Df
                                  F Pr(>F)
## 1
      6818 56182
      6824 56210 -6 -27.413 0.5544 0.7668
## 2
```

With a p value > 0.05, we can see that there is not much difference between model 2 and model 1. Thus we keep model 2 for less variables. Without STATE and POLICY_TYPE, both model explains 82.55% the variability in SQRT_TOTAL_CLAIM.

Now, let's explore the numerical variables

```
# Numerical variables:
cormatrix <- round(cor(num_var_train), 3)
cormatrix</pre>
```

```
INCOME MONTHLY_PREMIUM
##
## INCOME
                                1.000
                                                -0.020
## MONTHLY PREMIUM
                                -0.020
                                                1.000
## MONTHS SINCE LAST CLAIM
                               -0.031
                                                0.001
## MONTHS SINCE POLICY INCEPTION 0.002
                                                0.028
## NUMBER COMPLAINTS
                                0.014
                                               -0.008
## NUMBER POLICIES
                               -0.013
                                               -0.008
## TOTAL_CLAIM
                               -0.357
                                                0.632
                               -0.378
## SQRT TOTAL CLAIM
                                                 0.539
##
                                MONTHS_SINCE_LAST_CLAIM
## INCOME
                                                 -0.031
## MONTHLY PREMIUM
                                                  0.001
                                                  1.000
## MONTHS SINCE LAST CLAIM
## MONTHS SINCE POLICY INCEPTION
                                                 -0.049
## NUMBER COMPLAINTS
                                                  0.007
## NUMBER POLICIES
                                                  0.012
## TOTAL_CLAIM
                                                  0.003
## SQRT_TOTAL_CLAIM
                                                 -0.008
##
                                MONTHS_SINCE_POLICY_INCEPTION
## INCOME
                                                        0.002
## MONTHLY PREMIUM
                                                        0.028
## MONTHS SINCE LAST CLAIM
                                                       -0.049
## MONTHS SINCE POLICY INCEPTION
                                                        1.000
## NUMBER COMPLAINTS
                                                        0.002
## NUMBER POLICIES
                                                       -0.010
## TOTAL CLAIM
                                                        0.010
## SQRT TOTAL CLAIM
                                                        0.007
##
                                NUMBER COMPLAINTS NUMBER POLICIES
                                                          -0.013
## INCOME
                                            0.014
## MONTHLY PREMIUM
                                           -0.008
                                                          -0.008
## MONTHS SINCE LAST CLAIM
                                            0.007
                                                           0.012
## MONTHS SINCE POLICY INCEPTION
                                           0.002
                                                          -0.010
## NUMBER COMPLAINTS
                                            1.000
                                                           0.001
## NUMBER POLICIES
                                            0.001
                                                           1.000
## TOTAL CLAIM
                                           -0.012
                                                            0.009
## SQRT TOTAL CLAIM
                                           -0.009
                                                            0.009
##
                                TOTAL CLAIM SQRT TOTAL CLAIM
## INCOME
                                     -0.357
                                                      -0.378
## MONTHLY PREMIUM
                                      0.632
                                                      0.539
## MONTHS SINCE LAST CLAIM
                                     0.003
                                                      -0.008
## MONTHS SINCE POLICY INCEPTION
                                     0.010
                                                      0.007
## NUMBER COMPLAINTS
                                     -0.012
                                                     -0.009
## NUMBER POLICIES
                                      0.009
                                                      0.009
## TOTAL CLAIM
                                      1.000
                                                       0.961
## SQRT TOTAL CLAIM
                                      0.961
                                                       1.000
```

There is only noticeable correlation with INCOME and MONTHLY PREMIUM.

```
# Trying the models with numerical variables
summary(lm(SQRT_TOTAL_CLAIM ~ INCOME, data = train))
```

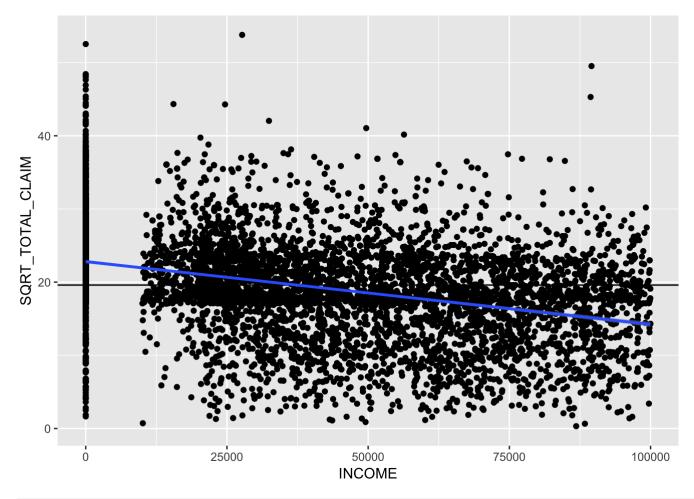
```
##
## Call:
## lm(formula = SQRT_TOTAL_CLAIM ~ INCOME, data = train)
##
## Residuals:
##
      Min
               1Q Median
                               3Q
                                      Max
## -21.220 -3.628 -0.038
                            3.720 34.401
##
## Coefficients:
##
                Estimate Std. Error t value Pr(>|t|)
## (Intercept) 2.281e+01 1.220e-01 187.00 <2e-16 ***
              -8.578e-05 2.535e-06 -33.83 <2e-16 ***
## INCOME
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 6.348 on 6848 degrees of freedom
## Multiple R-squared: 0.1432, Adjusted R-squared: 0.1431
## F-statistic: 1145 on 1 and 6848 DF, p-value: < 2.2e-16
```

```
summary(lm(SQRT_TOTAL_CLAIM ~ MONTHLY_PREMIUM, data = train))
```

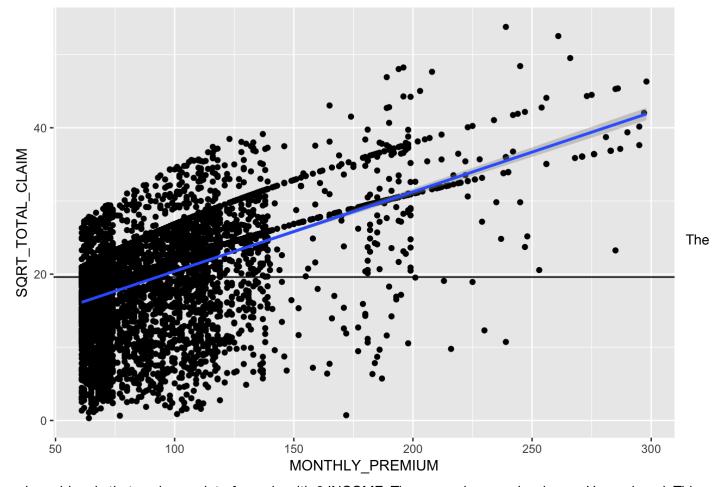
```
##
## Call:
## lm(formula = SQRT TOTAL CLAIM ~ MONTHLY PREMIUM, data = train)
##
## Residuals:
##
      Min
               1Q Median
                               3Q
                                      Max
## -27.487 -2.286
                  1.222 2.857 18.306
##
## Coefficients:
##
                  Estimate Std. Error t value Pr(>|t|)
                  9.529281 0.202448 47.07
                                               <2e-16 ***
## (Intercept)
## MONTHLY PREMIUM 0.108590
                             0.002049
                                        52.98
                                               <2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 5.775 on 6848 degrees of freedom
## Multiple R-squared: 0.2908, Adjusted R-squared: 0.2906
## F-statistic: 2807 on 1 and 6848 DF, p-value: < 2.2e-16
```

Each numerical variable alone explains a considerable percentage of the variability in SQRT_TOTAL_CLAIM.

```
ggplot(train, aes(x = INCOME, y = SQRT_TOTAL_CLAIM)) +
geom_point() +
geom_hline(yintercept = mean(train$SQRT_TOTAL_CLAIM)) +
geom_smooth(method='lm')
```



```
ggplot(train, aes(x = MONTHLY_PREMIUM, y = SQRT_TOTAL_CLAIM)) +
geom_point() +
geom_hline(yintercept = mean(train$SQRT_TOTAL_CLAIM)) +
geom_smooth(method='lm')
```



only problem is that we have a lot of people with 0 INCOME. These are also people who are Unemployed. This might be a colinearity problem for these two variables.

```
# Incorporate numerical variables into the model
fit3 = lm(SQRT_TOTAL_CLAIM ~ COVERAGE + EDUCATION + EMPLOYMENT + GENDER + CLAIM_REASON +
LOCATION_CODE + MARITAL_STATUS + VEHICLE_CLASS + VEHICLE_SIZE + INCOME + MONTHLY_PREMIU
M, data=train)
summary(fit3)
```

```
##
## Call:
## lm(formula = SQRT_TOTAL_CLAIM ~ COVERAGE + EDUCATION + EMPLOYMENT +
##
      GENDER + CLAIM REASON + LOCATION CODE + MARITAL STATUS +
##
      VEHICLE CLASS + VEHICLE SIZE + INCOME + MONTHLY PREMIUM,
##
      data = train)
##
## Residuals:
##
       Min
                      Median
                 10
                                  30
                                          Max
## -17.1001 -1.6959 -0.4657 1.6712 17.5809
##
## Coefficients:
##
                                 Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                                1.155e+00 4.105e-01 2.814 0.004913 **
                                2.348e-01 1.279e-01 1.836 0.066418 .
## COVERAGEExtended
## COVERAGEPremium
                               4.991e-01 2.733e-01 1.826 0.067927 .
                               -1.737e-01 8.760e-02 -1.983 0.047355 *
## EDUCATIONCollege
## EDUCATIONDoctor
                               -4.596e-01 1.869e-01 -2.460 0.013929 *
## EDUCATIONHigh School or Below 1.671e-01 8.923e-02 1.872 0.061188 .
                               -2.126e-01 1.363e-01 -1.560 0.118892
## EDUCATIONMaster
## EMPLOYMENTEmployed
                               -5.675e-02 1.828e-01 -0.310 0.756220
                                3.950e-01 2.263e-01 1.746 0.080875 .
## EMPLOYMENTMedical Leave
## EMPLOYMENTRetired
                                -3.290e-01 2.497e-01 -1.318 0.187678
## EMPLOYMENTUnemployed
                                1.212e+00 1.843e-01 6.575 5.21e-11 ***
## GENDERM
                                 3.107e-01 6.835e-02 4.546 5.56e-06 ***
## CLAIM REASONHail
                                1.983e-01 8.243e-02 2.406 0.016150 *
## CLAIM REASONOther
                                5.432e-02 1.174e-01 0.463 0.643521
## CLAIM REASONScratch/Dent
                                2.448e-01 1.022e-01 2.395 0.016652 *
## LOCATION CODESuburban
                                1.184e+01 9.871e-02 119.928 < 2e-16 ***
## LOCATION CODEUrban
                                8.043e+00 1.125e-01 71.520 < 2e-16 ***
                               -1.093e-01 9.972e-02 -1.096 0.272909
## MARITAL STATUSMarried
## MARITAL STATUSSingle
                                1.101e+00 1.143e-01 9.632 < 2e-16 ***
## VEHICLE CLASSLuxury Car
                                3.194e-01 7.157e-01 0.446 0.655436
## VEHICLE CLASSLuxury SUV
                               -3.803e-02 7.127e-01 -0.053 0.957454
## VEHICLE CLASSSports Car
                                5.686e-01 2.748e-01 2.069 0.038574 *
## VEHICLE CLASSSUV
                                6.663e-01 2.362e-01 2.821 0.004808 **
## VEHICLE CLASSTwo-Door Car
                               5.357e-02 8.813e-02 0.608 0.543310
                                3.163e-02 1.133e-01 0.279 0.780055
## VEHICLE SIZEMedsize
## VEHICLE SIZESmall
                               3.417e-01 1.316e-01 2.597 0.009431 **
                                -6.677e-06 1.981e-06 -3.370 0.000756 ***
## INCOME
## MONTHLY PREMIUM
                                9.363e-02 5.035e-03 18.597 < 2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 2.798 on 6822 degrees of freedom
## Multiple R-squared: 0.8341, Adjusted R-squared: 0.8335
## F-statistic: 1271 on 27 and 6822 DF, p-value: < 2.2e-16
```

Adding the two numerical variables increases 1 percent in the proportion of variability in Y explained by the model. the small p-value shows that both these variables are significant in the model.

```
anova(fit2, fit3)
```

```
## Analysis of Variance Table
##
## Model 1: SQRT_TOTAL_CLAIM ~ COVERAGE + EDUCATION + EMPLOYMENT + GENDER +
##
       CLAIM_REASON + LOCATION_CODE + MARITAL_STATUS + VEHICLE_CLASS +
##
       VEHICLE SIZE
## Model 2: SQRT_TOTAL_CLAIM ~ COVERAGE + EDUCATION + EMPLOYMENT + GENDER +
##
       CLAIM_REASON + LOCATION_CODE + MARITAL_STATUS + VEHICLE_CLASS +
##
       VEHICLE_SIZE + INCOME + MONTHLY_PREMIUM
##
    Res.Df
             RSS Df Sum of Sq
                                    F
                                         Pr(>F)
## 1
       6824 56210
## 2
       6822 53420 2
                        2790.2 178.16 < 2.2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

The anova analysis shows that model fit3 performs much better than model fit2. Now we explore the assumptions:

Independence assumption with durbin watson test:

```
library(car)
## Loading required package: carData
##
## Attaching package: 'car'
## The following object is masked from 'package:dplyr':
##
##
       recode
## The following object is masked from 'package:purrr':
##
##
       some
dwt(fit3)
   lag Autocorrelation D-W Statistic p-value
##
           -0.001097147
                             1.999783
##
   Alternative hypothesis: rho != 0
```

It's very close to 2 and large p value => our independence assumption is met.

```
#Checking multicolinearity
vif(fit3)
```

```
##
                        GVIF Df GVIF<sup>(1/(2*Df))</sup>
                    6.044328 2
## COVERAGE
                                        1.567967
## EDUCATION
                    1.067521 4
                                        1.008201
## EMPLOYMENT
                    3.467672 4
                                        1.168166
## GENDER
                    1.021167 1
                                        1.010528
## CLAIM REASON
                    1.111120 3
                                        1.017717
## LOCATION CODE
                    1.404628 2
                                        1.088655
## MARITAL_STATUS
                    1.257113 2
                                        1.058872
## VEHICLE_CLASS
                   20.645922 5
                                        1.353578
## VEHICLE_SIZE
                    1.054642 2
                                        1.013389
## INCOME
                    3.142434 1
                                        1.772691
## MONTHLY_PREMIUM 25.704005 1
                                        5.069912
```

```
1/vif(fit3)
```

```
##
                                     Df GVIF^(1/(2*Df))
                         GVIF
## COVERAGE
                  0.16544437 0.5000000
                                              0.6377684
## EDUCATION
                  0.93674943 0.2500000
                                              0.9918658
                  0.28837794 0.2500000
                                              0.8560424
## EMPLOYMENT
## GENDER
                  0.97927137 1.0000000
                                              0.9895814
## CLAIM_REASON 0.89999284 0.3333333
                                              0.9825919
## LOCATION_CODE 0.71193251 0.5000000
                                              0.9185646
## MARITAL STATUS 0.79547367 0.5000000
                                              0.9444010
## VEHICLE CLASS
                  0.04843571 0.2000000
                                              0.7387825
## VEHICLE SIZE
                  0.94818896 0.5000000
                                              0.9867877
## INCOME
                  0.31822466 1.0000000
                                              0.5641141
## MONTHLY PREMIUM 0.03890444 1.0000000
                                              0.1972421
```

```
mean(vif(fit3))
```

```
## [1] 3.334855
```

A VIF larger than 10 indicates multicolinearity. There seems to be multicolinearity between Vehicle Class and Monthly Premium. This makes sense. Keeping MONTHLY_PREMIUM gives a higher R-squared that keeping Vehicle Class. We keep MONTHLY_PREMIUM

```
fit4 = lm(SQRT_TOTAL_CLAIM ~ COVERAGE + EDUCATION + EMPLOYMENT + GENDER + CLAIM_REASON
+ LOCATION_CODE + MARITAL_STATUS + MONTHLY_PREMIUM + VEHICLE_SIZE + INCOME, data=train)
summary(fit4)
```

```
##
## Call:
## lm(formula = SQRT_TOTAL_CLAIM ~ COVERAGE + EDUCATION + EMPLOYMENT +
##
      GENDER + CLAIM REASON + LOCATION CODE + MARITAL STATUS +
##
      MONTHLY PREMIUM + VEHICLE SIZE + INCOME, data = train)
##
## Residuals:
             1Q Median
##
       Min
                                  30
                                         Max
## -16.8586 -1.6951 -0.4345 1.7038 16.6683
##
## Coefficients:
##
                                Estimate Std. Error t value Pr(>|t|)
                                8.989e-01 2.527e-01 3.557 0.000377 ***
## (Intercept)
## COVERAGEExtended
                               1.192e-01 7.920e-02 1.505 0.132243
                                2.242e-01 1.362e-01 1.647 0.099617 .
## COVERAGEPremium
## EDUCATIONCollege
                               -1.590e-01 8.769e-02 -1.814 0.069775 .
                               -4.535e-01 1.873e-01 -2.421 0.015497 *
## EDUCATIONDoctor
## EDUCATIONHigh School or Below 1.794e-01 8.931e-02 2.009 0.044601 *
                              -2.034e-01 1.366e-01 -1.489 0.136513
## EDUCATIONMaster
## EMPLOYMENTEmployed
                              -7.790e-02 1.832e-01 -0.425 0.670755
                               3.645e-01 2.267e-01 1.608 0.107959
## EMPLOYMENTMedical Leave
                               -3.310e-01 2.502e-01 -1.323 0.185915
## EMPLOYMENTRetired
## EMPLOYMENTUnemployed
                               1.210e+00 1.847e-01 6.550 6.15e-11 ***
                                3.157e-01 6.845e-02 4.612 4.06e-06 ***
## GENDERM
## CLAIM_REASONHail
                               1.755e-01 8.251e-02 2.127 0.033464 *
                               -1.195e-03 1.173e-01 -0.010 0.991870
## CLAIM REASONOther
## CLAIM REASONScratch/Dent
                               2.261e-01 1.024e-01 2.207 0.027358 *
## LOCATION CODESuburban
                               1.183e+01 9.889e-02 119.604 < 2e-16 ***
                               8.047e+00 1.127e-01 71.379 < 2e-16 ***
## LOCATION CODEUrban
## MARITAL STATUSMarried
                              -8.541e-02 9.986e-02 -0.855 0.392387
## MARITAL_STATUSSingle
                               1.106e+00 1.145e-01 9.654 < 2e-16 ***
## MONTHLY PREMIUM
                               9.892e-02 1.135e-03 87.189 < 2e-16 ***
## VEHICLE_SIZEMedsize
                               4.682e-02 1.135e-01 0.413 0.679876
## VEHICLE SIZESmall
                               3.421e-01 1.319e-01 2.593 0.009533 **
## INCOME
                               -6.705e-06 1.986e-06 -3.376 0.000740 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 2.806 on 6827 degrees of freedom
## Multiple R-squared: 0.8331, Adjusted R-squared: 0.8325
## F-statistic: 1549 on 22 and 6827 DF, p-value: < 2.2e-16
```

vif(fit4)

```
##
                              GVIF Df GVIF<sup>(1/(2*Df))</sup>
## COVERAGE
                         1.295593 2
                                                  1.066884
## EDUCATION
                         1.060239 4
                                                  1.007339
## EMPLOYMENT 3.456135 4
## GENDER 1.018812 1
## CLAIM_REASON 1.100356 3
                                                 1.167680
                                                 1.009362
                                              .016067
1.088089
1.05
## LOCATION_CODE 1.401707 2
## MARITAL_STATUS 1.251469 2
## MONTHLY_PREMIUM 1.298255 1
## VEHICLE_SIZE 1.051681 2
                                                1.139410
                                                 1.012677
## INCOME
                         3.140399 1
                                                  1.772117
```

There is still multicolinearity between INCOME and EMPLOYMENT. This also makes sense. Removing INCOME gives a better model that removing EMPLOYMENT.. (82.55 > 82.3 Rsqure). Thus we keep EMPLOYMENT in the model.

```
fit5 = lm(SQRT_TOTAL_CLAIM ~ COVERAGE + EDUCATION + GENDER + CLAIM_REASON + LOCATION_CO
DE + MARITAL_STATUS + MONTHLY_PREMIUM + VEHICLE_SIZE + EMPLOYMENT, data=train)
summary(fit5)
```

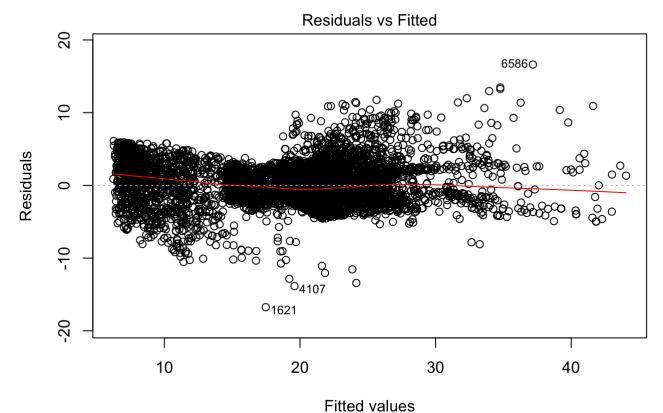
```
##
## Call:
## lm(formula = SQRT_TOTAL_CLAIM ~ COVERAGE + EDUCATION + GENDER +
##
      CLAIM REASON + LOCATION CODE + MARITAL STATUS + MONTHLY PREMIUM +
##
      VEHICLE SIZE + EMPLOYMENT, data = train)
##
## Residuals:
           1Q Median
##
      Min
                               30
                                      Max
## -16.7572 -1.6863 -0.4356 1.7202 16.6151
##
## Coefficients:
##
                             Estimate Std. Error t value Pr(>|t|)
                             ## (Intercept)
                            0.126893 0.079227 1.602 0.10928
## COVERAGEExtended
## COVERAGEPremium
                            0.220067 0.136252 1.615 0.10633
## EDUCATIONCollege
                            -0.158772 0.087761 -1.809 0.07047 .
                            -0.443695 0.187421 -2.367 0.01794 *
## EDUCATIONDoctor
## EDUCATIONHigh School or Below 0.169954 0.089331 1.903 0.05715 .
                            -0.197864 0.136689 -1.448 0.14779
## EDUCATIONMaster
## GENDERM
                            0.311564 0.068496 4.549 5.49e-06 ***
## CLAIM REASONHail
                            0.154071 0.082327 1.871 0.06133 .
                            -0.008390 0.117364 -0.071 0.94301
## CLAIM REASONOther
                            0.221997 0.102507 2.166 0.03037 *
## CLAIM REASONScratch/Dent
                           11.888366 0.097350 122.120 < 2e-16 ***
## LOCATION CODESuburban
## LOCATION_CODEUrban
                            8.051076 0.112811 71.368 < 2e-16 ***
                           -0.080365 0.099924 -0.804 0.42127
## MARITAL STATUSMarried
## MARITAL STATUSSingle
                            1.105942 0.114623 9.648 < 2e-16 ***
## MONTHLY PREMIUM
                            0.045499 0.113546 0.401 0.68865
## VEHICLE SIZEMedsize
## VEHICLE SIZESmall
                            0.326371 0.131934 2.474 0.01339 *
                           -0.294125 0.171823 -1.712 0.08698 .
## EMPLOYMENTEmployed
## EMPLOYMENTMedical Leave
                            0.365407 0.226904 1.610 0.10736
## EMPLOYMENTRetired
                            -0.341569 0.250377 -1.364 0.17254
## EMPLOYMENTUnemployed
                            ## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 2.808 on 6828 degrees of freedom
## Multiple R-squared: 0.8328, Adjusted R-squared: 0.8323
## F-statistic: 1620 on 21 and 6828 DF, p-value: < 2.2e-16
```

vif(fit5)

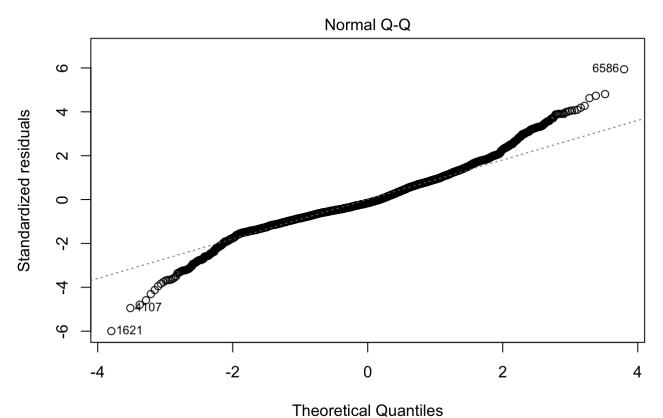
```
##
                       GVIF Df GVIF^(1/(2*Df))
## COVERAGE
                   1.294082 2
                                      1.066573
## EDUCATION
                   1.058040 4
                                      1.007077
## GENDER
                   1.018481 1
                                    1.009198
## CLAIM_REASON 1.093464 3
## LOCATION_CODE 1.341603 2
                                      1.015003
                                      1.076232
## MARITAL_STATUS 1.250977 2
                                      1.057578
## MONTHLY_PREMIUM 1.298243 1
                                      1.139405
## VEHICLE_SIZE
                   1.049136 2
                                      1.012064
## EMPLOYMENT
                   1.505025 4
                                      1.052429
```

Multicolinearity is all solved!

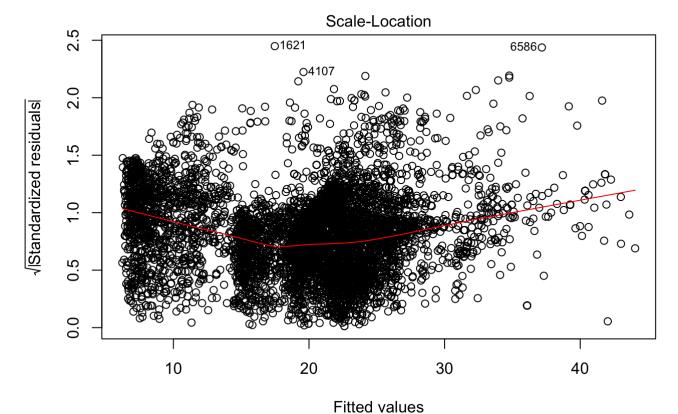
```
plot(fit5)
```



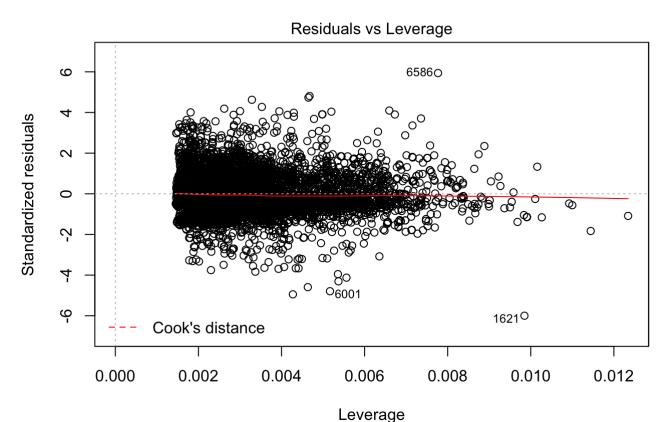
n(SQRT_TOTAL_CLAIM ~ COVERAGE + EDUCATION + GENDER + CLAIM_REASON + LOC



n(SQRT_TOTAL_CLAIM ~ COVERAGE + EDUCATION + GENDER + CLAIM_REASON + LOC



n(SQRT_TOTAL_CLAIM ~ COVERAGE + EDUCATION + GENDER + CLAIM_REASON + LOC



n(SQRT_TOTAL_CLAIM ~ COVERAGE + EDUCATION + GENDER + CLAIM_REASON + LOC

Residual plots for the assumptions should be acceptable. However, the relationship is not completely linear and there might be a better statistical model to fit the data.

```
predlm <- predict(fit5, test)</pre>
summary(predlm)
##
     Min. 1st Qu. Median
                              Mean 3rd Qu.
                                              Max.
##
     6.137 16.229 20.453 19.739 23.528 41.834
summary(test$SQRT_TOTAL_CLAIM)
##
      Min. 1st Qu. Median
                              Mean 3rd Qu.
                                              Max.
##
   0.6181 16.5846 19.8393 19.8028 23.3923 50.5207
library(ModelMetrics)
##
## Attaching package: 'ModelMetrics'
##
  The following objects are masked from 'package:caret':
##
##
       confusionMatrix, precision, recall, sensitivity, specificity
##
  The following object is masked from 'package:base':
##
##
       kappa
RMSE(test$SQRT TOTAL CLAIM, predlm)
## [1] 2.979767
```

4. Decision Tree - Conditional Inference Trees

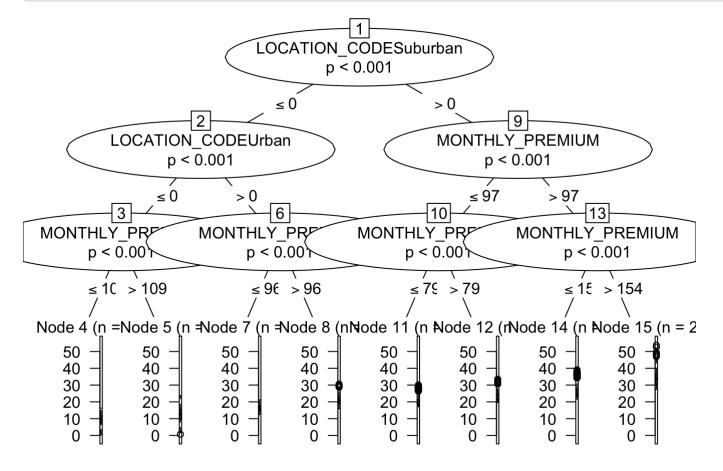
Conditional Inference Trees avoids the variable selection bias of normal decision trees (and related methods). They tend to select variables that have many possible splits or many missing values. Unlike the others, Conditional Inference Trees uses a significance test procedure in order to select variables instead of selecting the variable that maximizes an information measure (e.g. Gini coefficient).

The significance test, or better: the multiple significance tests computed at each start of the algorithm (select covariate - choose split - recurse) are permutation tests, that is, the "the distribution of the test statistic under the null hypothesis is obtained by calculating all possible values of the test statistic under rearrangements of the labels on the observed data points." (from the wikipedia article).

(Source: Stack exchange https://stats.stackexchange.com/questions/12140/conditional-inference-trees-vs-traditional-decision-trees (https://stats.stackexchange.com/questions/12140/conditional-inference-trees-vs-traditional-decision-trees))

Since we are interested in a lot of categorical predictors, let's try conditional inference tree:

```
fit.tree <- train(
   SQRT_TOTAL_CLAIM ~ COVERAGE + EDUCATION + GENDER + CLAIM_REASON + LOCATION_CODE + MARI
TAL_STATUS + MONTHLY_PREMIUM + VEHICLE_SIZE + EMPLOYMENT, data = train, method = "ctree
2")
plot(fit.tree$finalModel)</pre>
```



```
pred.tree <- predict(fit.tree, test)
RMSE(test$SQRT_TOTAL_CLAIM, pred.tree)

## [1] 3.230054</pre>
```

The RMSE is higher compared to our fit5 multiple regression model. MONTHLY_PREMIUM is the variable that has the most possible split hence it appears in most of the nodes. Let's upgrade the tree to Random Forest.

5. Random Forest

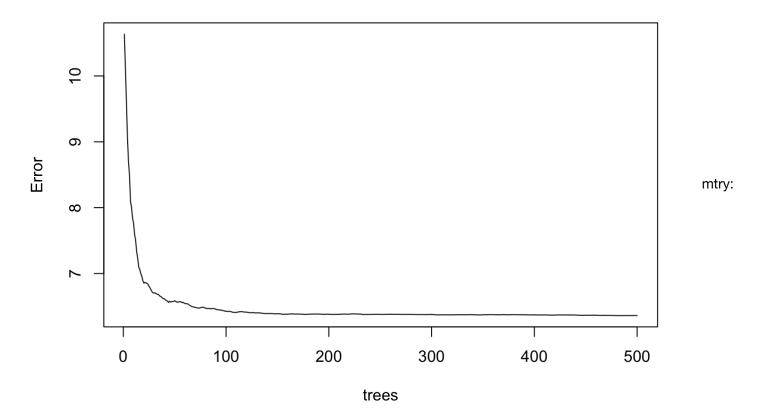
Random forests are an ensemble learning method for classification, regression and other tasks, that operate by constructing a multitude of decision trees at training time and outputting the class that is the mode of the classes (classification) or mean prediction (regression) of the individual trees. Random decision forests correct for decision trees' habit of overfitting to their training set.

```
library(randomForest)
## randomForest 4.6-14
## Type rfNews() to see new features/changes/bug fixes.
##
## Attaching package: 'randomForest'
## The following object is masked from 'package:dplyr':
##
##
       combine
## The following object is masked from 'package:ggplot2':
##
##
       margin
train$SQRT_TOTAL_CLAIM <- as.numeric(train$SQRT_TOTAL_CLAIM)</pre>
train$INCOME <- as.numeric(train$INCOME)</pre>
train$MONTHLY_PREMIUM <- as.numeric(train$MONTHLY_PREMIUM)</pre>
fit.rf = randomForest(SQRT TOTAL CLAIM ~ COVERAGE + EDUCATION + GENDER + CLAIM REASON +
LOCATION CODE + MARITAL STATUS + MONTHLY PREMIUM + VEHICLE SIZE + EMPLOYMENT, data=trai
n)
fit.rf
##
## Call:
## randomForest(formula = SQRT TOTAL CLAIM ~ COVERAGE + EDUCATION +
                                                                            GENDER + CLAIM
```

```
##
## Call:
## randomForest(formula = SQRT_TOTAL_CLAIM ~ COVERAGE + EDUCATION + GENDER + CLAIM
_REASON + LOCATION_CODE + MARITAL_STATUS + MONTHLY_PREMIUM + VEHICLE_SIZE + EMPLOYM
ENT, data = train)
## Type of random forest: regression
## No. of variables tried at each split: 3
##
## Mean of squared residuals: 6.361841
##
## Wean of squared residuals: 86.47
```

```
plot(fit.rf)
```

fit.rf



Number of variables randomly sampled as candidates at each split. ntree: Number of trees to grow.

The plot illustatres error rate as we average across more trees and shows that the error rate stabalizes with around 200 trees, and slowly decrease afterwards. Rsqured = 86.43 is better than the multiple regression model.

```
pred.rf <- predict(fit.rf, test)
RMSE(test$SQRT_TOTAL_CLAIM, pred.rf)

## [1] 2.684745</pre>
```

RMSE = 2.677 is also smaller than RMSE = 2.979 in our multiple regression model. This Random Forest model seems to be a better model to fit. Now let's try tuning the parameters to see if we can achieve an even better Random Forest model

```
# number of trees with lowest MSE
which.min(fit.rf$mse)
```

```
## [1] 487
```

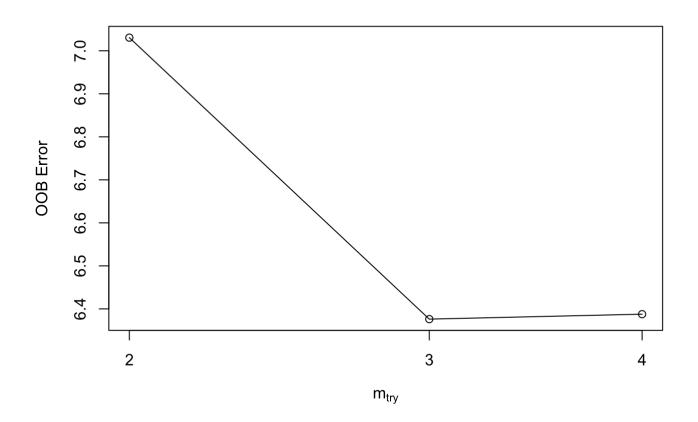
```
# RMSE of this optimal random forest
sqrt(fit.rf$mse[which.min(fit.rf$mse)])
```

```
## [1] 2.522043
```

```
finalfeatures <- train[c(2,3,4,5,7,8,9,15,18)]
```

Let's use tuneRf for quick and easy tuning assesment. tuneRF will start at a value of mtry that is suppled and increase by a certain step factor until the OOB error stops improving be a specified amount. The below starts with mtry = 3, just as our default model started, and increases by a factor of 1.5 until the OOB error stops improving by 1%.

```
## -0.10262 0.01
## -0.001801799 0.01
```



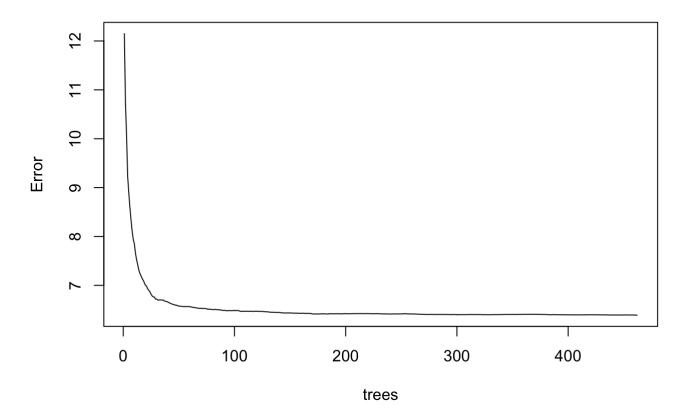
=> best mtry is 3, just as our default model.

```
fit.rf3 = randomForest(SQRT_TOTAL_CLAIM ~ COVERAGE + EDUCATION + GENDER + CLAIM_REASON +
LOCATION_CODE + MARITAL_STATUS + MONTHLY_PREMIUM + VEHICLE_SIZE + EMPLOYMENT, data=trai
n, ntree=462)
fit.rf3
```

```
##
## Call:
## randomForest(formula = SQRT_TOTAL_CLAIM ~ COVERAGE + EDUCATION +
                                                                           GENDER + CLAIM
_REASON + LOCATION_CODE + MARITAL_STATUS +
                                                MONTHLY_PREMIUM + VEHICLE_SIZE + EMPLOYM
ENT, data = train,
                        ntree = 462)
##
                  Type of random forest: regression
##
                        Number of trees: 462
## No. of variables tried at each split: 3
##
##
             Mean of squared residuals: 6.391302
##
                       % Var explained: 86.41
```

plot(fit.rf3)

fit.rf3

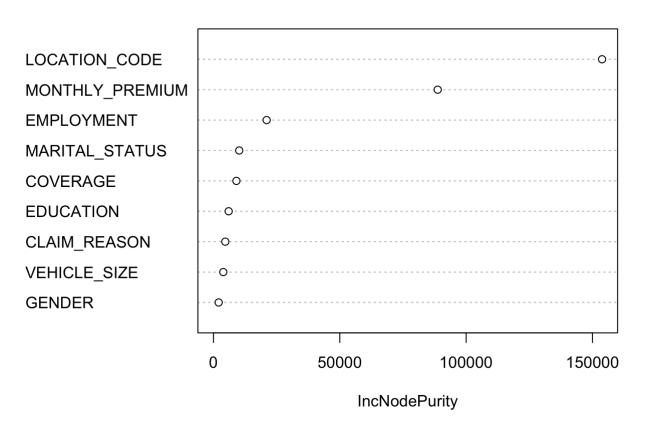


```
pred.rf3 <- predict(fit.rf3, test)
RMSE(test$SQRT_TOTAL_CLAIM, pred.rf3)</pre>
```

% var explained has slightly decreased and RMSE has slightly increase. Let's stick to the original model fit.rf.

varImpPlot(fit.rf)

fit.rf



Variable importance plot. It's interesting that Location Code is the most important variable, followed by Monthly Premium and Employment. Marital Status, Coverage, Education, Claim Reason and Vehicle Size all add a smaller amount of importance to the model. Gender doesn't seem to be that predictive.

5. Conclusion

A multiple regression has been fitted, explaining but since the relationship between the is not completely linear, a better type of model might be better. Conditional Inference Trees and Random Forest are briefly explored. We conclude that out Random Forest model provides the best fit and prediction.