

Pensionomics 2021:

Measuring the Economic Impact of DB Pension Expenditures

Key Findings

Benefits paid by state and local pension plans support a significant amount of economic activity in the state of Utah.

Pension benefits received by retirees are spent in the local community. This spending ripples through the economy, as one person's spending becomes another person's income, creating a multiplier effect.

In 2018, expenditures stemming from state and local pensions supported...

- 19,639 jobs that paid \$934.8 million in wages and salaries
- \$3.3 billion in total economic output
- \$557.6 million in federal, state, and local tax revenues

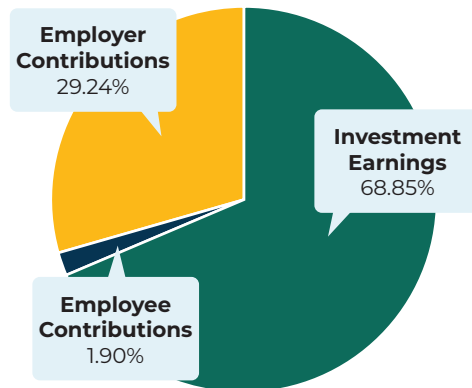
... in the state of Utah.

Each dollar paid out in pension benefits supported \$1.63 in total economic activity in Utah.

Each dollar "invested" by Utah taxpayers in these pension plans supported \$5.58 in total economic activity in the state.

Overview

Expenditures made by retirees of state and local government provide a steady economic stimulus to Utah communities and the state economy. In 2018, 79,608 residents of Utah received a total of \$2.0 billion in pension benefits from state and local pension plans.



The average pension benefit received was \$2,141 per month or \$25,697 per year. These modest benefits provide retired teachers, public safety personnel, and others who served the public during their working careers income to meet basic needs in retirement.

Between 1993 and 2018, 29.24% of Utah's pension fund receipts came from employer contributions, 1.90% from employee contributions, and 68.85% from investment earnings.* Earnings on investments and employee contributions—not taxpayer based contributions—have historically made up the bulk of pension fund receipts.

Impact on Jobs and Incomes

Retiree expenditures stemming from state and local pension plan benefits supported 19,639 jobs in the state. The total income to state residents supported by pension expenditures was \$934.8 million.

To put these employment impacts in perspective, in 2018 Utah's unemployment rate was 3.0%. The fact that DB pension expenditures supported 19,639 jobs is significant, as it represents 1.30 percentage points in Utah's labor force.

Economic Impact

State and local pension funds in Utah and other states paid a total of \$2.0 billion in benefits to Utah residents in 2018. Retirees' expenditures from these benefits supported a total of \$3.3 billion in total economic output in the state, and \$1.8 billion in value added in the state.

\$1.4 billion in direct economic impacts were supported by retirees' initial expenditures. An additional \$1.1 billion in indirect impact resulted when these businesses purchased additional goods and services. \$810.3 million in induced impacts occurred when workers employed by businesses as a result of the direct and indirect impacts made expenditures.

Total Economic Impact **\$3.3 billion**

DIRECT IMPACT
\$1.4 billion

INDIRECT IMPACT
\$1.1 billion

INDUCED IMPACT
\$810.3 million

Economic Multipliers

Taxpayer Contribution Factor*



\$1.00

contributed by taxpayers to Utah pensions over 30 years



\$5.58
total output



Each \$1 in taxpayer contributions to Utah's state and local pension plans supported \$5.58 in total output in the state. This reflects the fact that taxpayer contributions are a minor source of financing for retirement benefits—investment earnings and employee contributions finance the lion's share.

Pension Benefit Multiplier



\$1.00

pension benefits paid to retirees in Utah



\$1.63
total output



Each \$1 in state and local pension benefits paid to Utah residents ultimately supported \$1.63 in total output in the state. This "multiplier" incorporates the direct, indirect, and induced impacts of retiree spending, as it ripples through the state economy.

*Caution should be used in interpreting these numbers. See the Technical Appendix of the full *Pensionomics* report for details.

Impact on Tax Revenues

State and local pension payments made to Utah residents supported a total of \$557.6 million in revenue to federal, state, and local governments. Taxes paid by retirees and beneficiaries directly out of pension payments totaled \$201.1 million. Taxes attributable to direct, indirect, and induced impacts accounted for \$356.5 million in tax revenue.

Federal Tax	\$264.2 million
State/Local Tax	\$293.3 million
Total	\$557.6 million

Economic Impacts by Industry Sector

The economic impact of state and local pension benefits was broadly felt across various industry sectors in Utah. The ten industry sectors with the largest employment impacts are presented in the table below.

Industry	Employment Impact (# Jobs)	Labor Income Impact	Value Added Impact	Output Impact
Limited-service restaurants	905.60	\$17,944,126	\$28,719,637	\$66,582,596
Hospitals	699.30	\$51,957,371	\$63,224,330	\$121,834,271
Other real estate	645.60	\$17,054,857	\$41,094,672	\$116,909,405
Full-service restaurants	612.00	\$14,146,947	\$20,864,044	\$38,707,161
Offices of physicians	530.60	\$49,984,965	\$58,885,034	\$90,517,461
Retail - General merchandise stores	521.90	\$17,114,252	\$24,163,255	\$38,452,584
Retail - Food and beverage stores	442.50	\$14,160,150	\$18,952,687	\$31,784,561
Other financial investment activities	441.40	\$6,071,955	\$6,988,958	\$42,660,695
Nursing and community care facilities	380.30	\$12,868,135	\$15,321,912	\$28,309,972
Offices of other health practitioners	336.60	\$14,571,794	\$13,398,175	\$21,197,917

Industry totals include the first round of impacts from pension payments to state residents, and do not account for recaptured "leakage" to or from other states.