



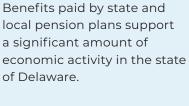
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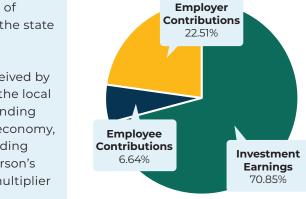
Measuring the Economic Impact of DB Pension Expenditures

Overview

Expenditures made by retirees of state and local government provide a steady economic stimulus to Delaware communities and the state economy. In 2018, 44,717 residents of Delaware received a total of \$1.1 billion in pension benefits from state and local pension plans.



Key Findings



Pension benefits received by retirees are spent in the local community. This spending ripples through the economy, as one person's spending becomes another person's income, creating a multiplier effect.

The average pension benefit received was \$1,974 per month or \$23,688 per year. These modest benefits provide retired teachers, public safety personnel, and others who served the public during their working careers income to meet basic needs in retirement.

In 2018, expenditures stemming from state and local pensions supported... Between 1993 and 2018, 22.51% of Delaware's pension fund receipts came from employer contributions, 6.64% from employee contributions, and 70.85% from investment earnings.* Earnings on investments and employee contributions—not taxpayer based contributions—have historically made up the bulk of pension fund receipts.

 8,940 jobs that paid \$507.4 million in wages and salaries

Impact on Jobs and Incomes

\$1.6 billion in total economic output

Retiree expenditures stemming from state and local pension plan benefits supported 8,940 jobs in the state. The total income to state residents supported by pension expenditures was \$507.4 million.

 \$261.9 million in federal, state, and local tax revenues To put these employment impacts in perspective, in 2018 Delaware's unemployment rate was 3.8%. The fact that DB pension expenditures supported 8,940 jobs is significant, as it represents 1.94 percentage points in Delaware's labor force.

... in the state of Delaware.

Economic Impact

Each dollar paid out in pension benefits supported \$1.55 in total economic activity in Delaware.

State and local pension funds in Delaware and other states paid a total of \$1.1 billion in benefits to Delaware residents in 2018. Retirees' expenditures from these benefits supported a total of \$1.6 billion in total economic output in the state, and \$1.0 billion in value added in the state.

Each dollar "invested" by Delaware taxpayers in these pension plans supported \$6.87 in total economic activity in the state. \$691.0 million in direct economic impacts were supported by retirees' initial expenditures. An additional \$548.3 million in indirect impact resulted when these businesses purchased additional goods and services. \$399.6 million in induced impacts occurred when workers employed by businesses as a result of the direct and indirect impacts made expenditures.

- Total Economic Impact **\$1.6 billion** -

DIRECT IMPACT \$691.0 million **INDIRECT IMPACT** \$548.3 million

INDUCED IMPACT \$399.6 million

Economic Multipliers



\$1.00

contributed by taxpayers to Delaware pensions over 30 years



\$6.87





Each \$1 in taxpayer contributions to Delaware's state and local pension plans supported \$6.87 in total output in the state. This reflects the fact that taxpayer contributions are a minor source of financing for retirement benefits—investment earnings and employee contributions finance the lion's share.

Pension Benefit Multiplier



\$1.00 pension benefits paid to retirees in Delaware



\$1.55 total output



Each \$1 in state and local pension benefits paid to Delaware residents ultimately supported \$1.55 in total output in the state. This "multiplier" incorporates the direct, indirect, and induced impacts of retiree spending, as it ripples through the state economy.

Impact on Tax Revenues

State and local pension payments made to Delaware residents supported a total of \$261.9 million in revenue to federal, state, and local governments. Taxes paid by retirees and beneficiaries directly out of pension payments totaled \$80.0 million. Taxes attributable to direct, indirect, and induced impacts accounted for \$181.9 million in tax revenue.

Federal Tax	\$137.1 million	
State/Local Tax	\$124.8 million	
Total	\$261.9 million	

Economic Impacts by Industry Sector

The economic impact of state and local pension benefits was broadly felt across various industry sectors in Delaware. The ten industry sectors with the largest employment impacts are presented in the table below.

Industry	Employment Impact (# Jobs)	Labor Income Impact	Value Added Impact	Output Impact
Hospitals	530.60	\$50,988,913	\$58,107,457	\$102,544,163
Full-service restaurants	418.50	\$10,883,518	\$15,026,670	\$27,240,546
Limited-service restaurants	412.30	\$9,315,810	\$13,084,236	\$30,320,959
Other real estate	275.50	\$6,305,106	\$20,467,704	\$52,813,158
Offices of physicians	274.20	\$28,619,969	\$33,512,013	\$49,849,745
Nursing and community care facilities	254.00	\$12,481,052	\$12,834,783	\$21,522,776
Retail - Food and beverage stores	246.00	\$8,366,352	\$10,240,442	\$17,375,456
Retail - General merchandise stores	229.80	\$6,590,324	\$7,720,920	\$14,031,300
Offices of other health practitioners	161.70	\$9,976,434	\$9,064,972	\$12,841,474
Individual and family services	160.40	\$4,728,409	\$4,164,555	\$6,361,146

^{*}Caution should be used in interpreting these numbers. See the Technical Appendix of the full Pensionomics report for details.