

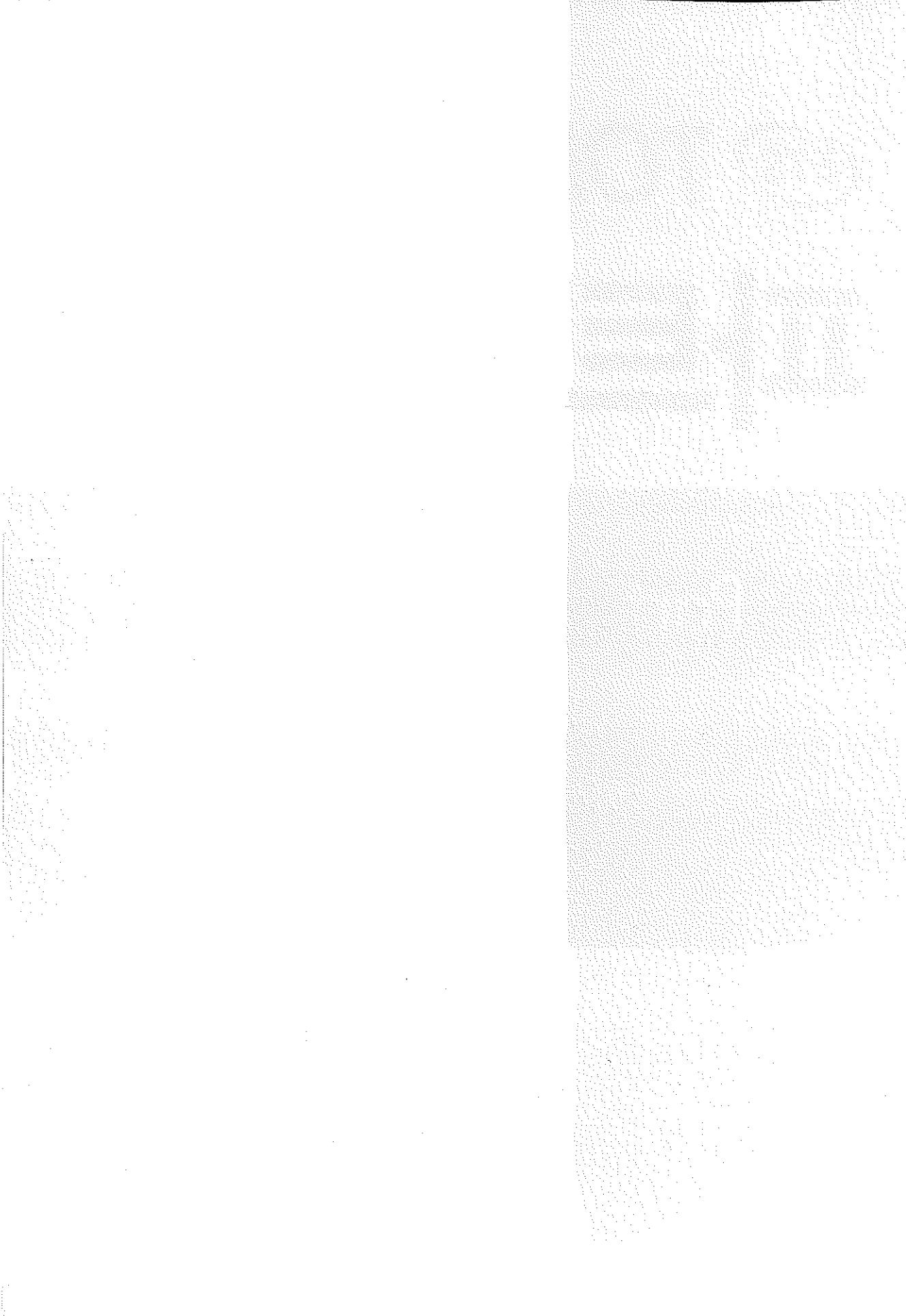


# 파트별 실전

Part



문제집



# PART

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# TEST 1

## PART 7

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 153–154 refer to the following announcement.

[www.muratafurniture.com/news](http://www.muratafurniture.com/news)

The screenshot shows a website for Murata Furniture. At the top left is a small icon of a chair. In the center is the brand name "Murata Furniture" in a large, bold, serif font. To the right is a small icon of a sofa. Below the header is a navigation bar with four items: "HOME" (underlined), "LOCATIONS", "CONTACT US", and "GALLERY". The main content area contains text about the opening of two new stores, listing addresses, opening dates, and phone numbers. Below this is a note about arranging meetings with sales staff.

**Murata Furniture**

**HOME**    LOCATIONS    CONTACT US    GALLERY

We are pleased to announce the opening of two additional Murata stores. Join us on the following dates from 9 A.M. to 7 P.M. for special discounts, giveaways, and more. Enter our in-store raffle on opening day for a chance to win a living room set!

<b>Store Address</b>	<b>Opening Date</b>	<b>Phone Number</b>
100 Grove Avenue, Athens, Georgia	Friday, April 27	(706) 555-0129
7800 Maple Road, Cincinnati, Ohio	Saturday, May 5	(513) 555-0186

To arrange a meeting with a member of our sales staff, please call in advance; both shops will be open for private showings the week of April 23.

**153.** What is being announced?

- (A) Job opportunities in sales
- (B) Expanded store hours
- (C) The relocation of a furniture store
- (D) Events to celebrate new stores

**154.** Why are readers asked to call Murata Furniture?

- (A) To receive a discount
- (B) To make an appointment
- (C) To enter a contest
- (D) To order a product

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**Questions 155-156 refer to the following memo.**

**MEMO**

From: Eun Mi Ha, CEO  
To: All Employees  
Subject: January 10 Meeting  
Date: January 13

As announced at the company meeting on January 10, we will be changing the regular work hours for most employees as part of our initiative to reduce energy costs. Since our energy costs are generally higher in the late afternoon, it will be to our advantage to perform more work in the morning. Therefore, beginning on Monday, February 24, the workday will officially start at 8:00 A.M. instead of 9:00 A.M., and it will end at 4:00 P.M. instead of 5:00 P.M. The last day of the old schedule will be Friday, February 21, and the office will close at 5:00 P.M. on that day.

Employees in the accounting department will not be affected by the change, since their schedule is determined by normal banking hours.

**155. What are employees asked to do?**

- (A) Adjust their typical work schedules
- (B) Switch to energy-efficient light bulbs
- (C) Take a shorter break in the afternoon
- (D) Submit their time sheets to the accounting department

**156. When will the change go into effect?**

- (A) On January 10
- (B) On January 13
- (C) On February 21
- (D) On February 24

Questions 157–159 refer to the following notice.

2003  
*The Oakview Café*

12 Torpoint Hill, Aylesbury, Buckinghamshire, HP21 7SR  
01632 399196  
[www.oakviewcafe.co.uk](http://www.oakviewcafe.co.uk)

The Oakview Café proudly presents Gordon Macaulay in a solo concert at 7 P.M. on 10 September. Mr. Macaulay is known for his poetic songs and fluid guitar playing. Lauren Tighe of *The Aylesbury Record* writes, "Gordon Macaulay has one of the most melodious voices I have ever heard." Don't miss this rare opportunity to hear him in the intimate setting of the Oakview Café. Our award-winning chef, Lucas Brizard, will prepare a selection of unique dishes, but our regular menu items will also be available on the day of the show. Space is limited — purchase your tickets now by phone or at the café during normal business hours. For more information about us and a full listing of our dishes for the event, please visit our Web site.

- 157.** What is suggested about the Oakview Café?
- (A) It opens for dinner at 7 P.M.
  - (B) It advertises in a local newspaper.
  - (C) It is located in the city's business district.
  - (D) It is a small restaurant.
- 158.** Who most likely is Ms. Tighe?
- (A) A newspaper reporter
  - (B) A musician
  - (C) A café owner
  - (D) A chef
- 159.** What does the notice encourage readers to do online?
- (A) Purchase tickets for an event
  - (B) View a full dinner menu
  - (C) Listen to samples of music
  - (D) Read reviews of a performance

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**Questions 160-161 refer to the following article.**

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OSTRAVA (20 February) — Old City Museum in Ostrava, Czech Republic, will undergo a major refurbishment beginning 1 April. The site houses the area's largest collection of seventeenth- and eighteenth-century paintings. The repair of the 300-year-old building began nearly a decade ago but had been put on hold because of a lack of financial support. Thanks to funds from the Czech Architectural Preservation Society and significant private donations to the museum, the project can now be completed. Architect Zbysek Dvorak, who is based in Prague, says, "Since the museum's board first contacted me during the initial stages of the project, I have been committed to maintaining the building's original architectural elements." The museum will close during the months of April and May, but key parts of the museum will be reopened to the public in June, just as tourist season begins.

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**160. What does the article mainly discuss?**

- (A) The history of an architectural firm
- (B) The business hours of a museum
- (C) The restoration of a building
- (D) The purchase of an art collection

**161. What is suggested about Mr. Dvorak?**

- (A) He is in charge of the Architectural Preservation Society.
- (B) His business is based in Ostrava.
- (C) His work on the project began ten years ago.
- (D) He made a financial donation to Old City Museum.

Questions 162–164 refer to the following e-mail.

To:	Lisa Pak <lpak@watkins.com>
From:	Robert Thierry <r.thierry@cooa.ca>
Subject:	Final Notice
Date:	March 8

Dear Ms. Pak:

This reminder is being sent because your annual membership in the Canadian Organization of Accountants (COOA) will expire on March 31. If you renew now, you will not miss a single issue of *Accounting News*, which is complimentary with your associate-level membership. As you know, it is filled with informative articles and discusses current topics in the accounting world.

To maintain your active status with our organization, go to [www.cooa.ca](http://www.cooa.ca). Please use April as your renewal month when prompted in the online application form.

Finally, if you have not done so already, be sure to visit [www.cooa.ca/membersportal.html](http://www.cooa.ca/membersportal.html) to access the members-only section of our Web site. This area has up-to-date job notices, an index of relevant courses for professional development, industry-specific articles, and a video archive of past conference presentations. For access, you will need the COOA identification number listed on your membership card.

Sincerely,

Robert Thierry  
Executive Director

- 162.** Why did Mr. Thierry send the e-mail to Ms. Pak?
- (A) To invite her to join a new organization
  - (B) To let her know about a change in benefits
  - (C) To ask her to recommend new members
  - (D) To advise her to renew her membership
- 163.** What is indicated about Ms. Pak?
- (A) She has been receiving *Accounting News*.
  - (B) She has written articles for *Accounting News*.
  - (C) She previously contacted Mr. Thierry.
  - (D) She will attend the annual convention.
- 164.** According to the e-mail, what is NOT available on the Web site?
- (A) Job postings
  - (B) Conference videos
  - (C) A directory of accounting firms
  - (D) A list of educational opportunities

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**Questions 165-167 refer to the following policy.**

## **Marsdin Medical Equipment**

### **Shipping Policy**

Unless otherwise specified, orders are sent from our Louisville warehouse by standard ground shipping via JMO Transport, which provides special handling for fragile and bulk items to ensure that orders are delivered in perfect condition. Please allow up to five business days for in-state delivery and ten for deliveries outside Kentucky. If you require expedited service, select Express or Next Day handling in your online order form. Express orders will arrive within two to four business days. For guaranteed arrival of orders by the following business day, choose Next Day and submit your order by 5:00 P.M. Additional fees for expedited service will be charged to your account. For an estimate of the amount, call the shipping department at 502-555-0171, Monday–Friday, 8:00 A.M.–6:00 P.M. Note that orders may be delayed if payment cannot be processed, the shipping address is incorrect, or the item is temporarily out of stock. Should your order be delayed, our customer service department will contact you by phone or e-mail.

- 165.** According to the policy, why has JMO Transport been selected as the delivery service?
- (A) It charges low fees.
  - (B) It ships to locations overseas.
  - (C) It delivers products with care.
  - (D) It offers delivery on Sunday.
- 166.** What is true about Express delivery?
- (A) It requires the customer's signature.
  - (B) It ensures the order is received by 5:00 P.M.
  - (C) It costs more than Next Day shipping.
  - (D) It takes up to four business days.
- 167.** According to the policy, why might a delivery be late?
- (A) An account number was not provided.
  - (B) The order contains especially large items.
  - (C) An item needs special packaging.
  - (D) There is an error in the recipient's address.

Questions 168–171 refer to the following schedule.

 <b>The Pharmaceutical Association of South Africa (PASA)</b> <b>29th Annual Conference in Durban</b> <b>1–3 April</b>	
<b>Day 1</b>	
9:30–10:00 A.M.	Opening address – Joyce Wang, PASA President
10:00–10:45 A.M.	Annual update: Newly approved medications for children and adolescents – Hans Kreuzer, Pharm.D., Rheingeld Laboratories (Pretoria)
11:00–11:45 A.M.	The development of international standards in pharmacy education – Dr. Maria Rodriguez, Medical University of Madrid
12:00–1:30 P.M.	Luncheon with PASA president and officers (Tickets can be purchased the same day by visiting the PASA booth.)
2:00–2:45 P.M.	Advances in patient database and electronic prescription management – Mohammed Aljamal, Clinical Information Systems (Bangalore)
3:00–3:45 P.M.	A risk analysis of changing global distribution networks in the pharmaceutical industry – Jeffrey Knapp, Morgan & Hyde Consulting (New York)
3:45–4:45 P.M.	The labeling of makeup and personal care products – Eileen Bolocco, South African Institute for Health and Consumer Protection (Johannesburg)

168. What is Ms. Wang's role in the conference?

- (A) She will give an introductory talk.
- (B) She will cater the luncheon.
- (C) She will lead a training seminar.
- (D) She will announce the presenters.

169. What is the topic of Mr. Kreuzer's talk?

- (A) Improvements in pharmaceutical technology
- (B) Changes in marketing regulations
- (C) Medicine for young people
- (D) Guidelines for laboratory technicians

170. When is the presentation that concerns cosmetics?

- (A) At 10:00 A.M.
- (B) At 11:00 A.M.
- (C) At 2:00 P.M.
- (D) At 3:45 P.M.

171. What is NOT indicated about the conference?

- (A) It will include a discussion about distribution challenges.
- (B) It will address international issues.
- (C) It will be held for the first time in Durban.
- (D) It will take place over three days.

**Questions 172-175 refer to the following information.**



### Avina Nature Reserve

The Avina Nature Reserve Access (ANRA) card allows you, your passengers, and your vehicle to enter the Avina Nature Reserve at Amber Falls. Daily, weekly, monthly, and annual cards are available. These can be purchased for a fee of \$10, \$25, \$40, and \$60, respectively, at the visitor information center located at the park's entrance. Cards can also be ordered online at [www.avinapark.com](http://www.avinapark.com). Online orders will be delivered to your address within approximately a week of your order.

As a special courtesy to annual card holders, we currently offer a 50 percent discount on fees charged for facilities and services including camping, swimming, boat rentals, and fishing equipment rentals. Please note that visitors are required to make all payments at the time of purchase using cash or a personal credit card.

Please note that proof of purchase of an ANRA card is not sufficient to enter the park; the actual card is required. Once on the premises of the Avina Nature Reserve, please make sure your card is in an area of your car, such as on the dashboard, that is clearly visible from the outside. Also, since the ANRA card carries the license plate number of the vehicle registered with the Avina Nature Reserve, it cannot be used with another vehicle.

172. For whom is the information probably intended?
- (A) Park guests  
(B) Job applicants  
(C) Parking area attendants  
(D) Local tour guides
173. How much does a monthly pass cost?
- (A) \$10  
(B) \$25  
(C) \$40  
(D) \$60
174. What is stated about the ANRA card?
- (A) It is available for a discounted price online.  
(B) It is valid for only one vehicle.  
(C) It may be used for more than one year.  
(D) It can be used to charge expenses at the park.
175. What are ANRA card holders advised to do after entering the park?
- (A) Receive a stamp on their card  
(B) Keep their card on view inside their cars  
(C) Obtain a proof of purchase for their card  
(D) Submit their card to the information center

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**Questions 176-180 refer to the following article.**

4 JUNE – Readers of one of the largest business newspapers in Singapore can now access the paper on the Web. *Shenton Way Gazette* launched [www.shentonwaygazette.com](http://www.shentonwaygazette.com) yesterday, and the Web site already has thousands of registered users.

“We are extremely pleased to offer enterprise professionals an even more convenient way to keep themselves informed,” said the *Gazette*’s editor in chief, Nathan Wong, at a news conference immediately after the launch. The *Gazette*, which reports on national and international business news, began as a free newspaper geared toward local small-business owners but is now distributed throughout the city.

Although the *Gazette* will continue to be published and distributed Monday to Friday, some stories will be updated on the Web site several times a day.

“Readers will be able to stay up-to-date

on the latest happenings online while still enjoying the in-depth comprehensive reporting the paper is famous for,” Mr. Wong said.

Every story on the site will have a form at the end through which readers can post comments or e-mail the writer directly. “We hope to make the site a hub for interaction,” said Mr. Wong. “As the city’s main business newspaper, we need to hear from Singaporean business professionals.”

The *Gazette* will be celebrating twenty years of publication on 27 July. A special print edition of the paper will contain a commemorative insert featuring a detailed time line of its history and accompanying photos of the central business district through the years. The paper’s online archives are also scheduled to open that day, granting readers access to every article since the inception of the *Gazette*.

176. Why was the article written?
- (A) To describe a business opportunity  
(B) To profile an editor in chief  
(C) To celebrate a company's fifth anniversary  
(D) To publicize a new service
177. When did the Web site launch?
- (A) On June 3  
(B) On June 4  
(C) On July 26  
(D) On July 27
178. What is indicated about the regular print edition of the *Gazette*?
- (A) It is printed every day of the week.  
(B) It contains color photographs.  
(C) It covers national events.  
(D) It is distributed internationally.
179. According to the article, how can readers use the Web site?
- (A) To place an advertisement  
(B) To join a mailing list  
(C) To contact reporters  
(D) To e-mail articles
180. The word "granting" in paragraph 5, line 9, is closest in meaning to
- (A) transferring  
(B) permitting  
(C) acknowledging  
(D) naming

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**Questions 181-185 refer to the following memo and e-mail.**

**MEMO**

**SIMFLOW LANGUAGE LTD.**

From: Petch Aromdee, Translation Supervisor

To: Translation Staff, Bristol Office

Subject: New Projects

Date: 16 April

First, I would like to congratulate team members Evelyn Witt and Rishi Shah, who have recently been approved to participate in audio projects for French and Hindi, respectively. They will now be supervising recording sessions at our Swindon office two days a month. Anyone else interested in joining the Simflow audio team should contact Denise Charles at d.charles@simflowlanguage.co.uk.

As I mentioned last week, we are taking on four new projects next month. Details are listed below.

<b>Project</b>	<b>Language</b>	<b>Due Date</b>
Frampton Clothes catalog	Russian	2 June
Cole and Rukavina Law Firm file	Portuguese	8 June
Misty Springs Meals advertisement	Korean	13 June
Alden Auto Parts manual	Farsi	16 June

Provisional assignments for each project will be e-mailed to you tomorrow afternoon. All assignments will be finalized on 29 April. Please contact me with any questions.

**From:**

Marie Nolan <m.nolan@simflowlanguage.co.uk>

**To:**

Petch Aromdee <p.aromdee@simflowlanguage.co.uk>

**Subject:**

Project Assignment

**Date:**

21 April

Hi Petch,

I have a question regarding next month's new projects. Would it be possible for me to switch assignments with Daniel Newman? I used to work in the marketing department at Frampton Clothes, and I feel that my experience would allow me to make a unique contribution to their project. I thought switching with Daniel might be feasible because, as you know, we both work in the same two languages.

Let me know what you think. If you would like to speak with me in person, I will be available between 2:00 P.M. and 4:00 P.M. today.

Thank you,

Marie

181. What is suggested about Ms. Witt and Mr. Shah?
- (A) They both speak French and Hindi.  
(B) They are part of the translation staff.  
(C) They transferred to the Swindon office.  
(D) They were hired by Denise Charles.
182. What is indicated about Simflow Language Ltd.?
- (A) It is recruiting additional translators.  
(B) It pays its translators per project.  
(C) It sells translation software.  
(D) It provides recordings in different languages.
183. When will staff members receive their tentative assignments?
- (A) On April 16  
(B) On April 17  
(C) On April 21  
(D) On April 29
184. What is the language of the project on which Ms. Nolan would like to work?
- (A) Russian  
(B) Portuguese  
(C) Korean  
(D) Farsi
185. What is mentioned about Ms. Nolan?
- (A) She was employed by a client of Simflow Language Ltd. in the past.  
(B) She is currently working on two projects.  
(C) She will be working directly with Mr. Newman on a joint assignment.  
(D) She will leave her workplace at 2:00 P.M.

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**Questions 186-190 refer to the following advertisement and e-mail.**



### Verdi Mountain Inn

[www.verdimfinn.com](http://www.verdimfinn.com)

928-555-0113

First-rate accommodations near spectacular Verdi Mountain –  
access hiking and biking trails right from our backyard.

- |  |             |
|--|-------------|
| • Executive Suite (oversize rooms with mountain and courtyard views) | \$200/night |
| • Verdi Mountain Suite (breathtaking mountain views)                 | \$150/night |
| • Courtyard Suite (beautiful courtyard views)                        | \$100/night |
| • Economy Suite (convenient, first-floor room near the lobby)        | \$80/night  |

Every room is equipped with air-conditioning, a television, and wireless Internet access (free for members of our Frequent Stay program only). Our full-service business center is available free of charge to guests who have arranged to use one of our business conference rooms. Room service is available from 6:00 A.M. to 11:30 P.M.

On the premises are the highly rated Verdi Mountain Restaurant and a number of gathering rooms for personal or business events of any scale.

Demand is high, especially during peak seasons, so book your room early. We take reservations up to a year in advance.

To:	customer_service@verdimfinn.com
From:	rsingh@westhealth.com
Date:	August 4
Subject:	Query

Dear Customer Service Staff:

I stayed at Verdi Mountain Inn for the first time on July 22 and 23 during the National Medical Writers Conference. As I was preparing to submit my expense report, I reviewed the hotel invoice more closely and realized that I might have been overcharged. The bill was as follows.

Two-night stay at \$100/night: \$200.00

Restaurant charges: \$34.95

Telephone charges: \$12.80

Miscellaneous fees: \$22.00

Total paid: \$269.75

I do not know what the miscellaneous fees are for. I did access the Internet from my suite to check my e-mail messages; however, I believe this service is free for all guests.

Could you review this matter as soon as possible? Thank you.

Ranita D. Singh

186. What is indicated about the Verdi Mountain Inn?
- (A) It has space for meetings.
  - (B) It offers discounts to conference attendees.
  - (C) It requires reservations a year in advance.
  - (D) It charges guests for use of the business center.
187. What is NOT an advertised feature of the Verdi Mountain Inn?
- (A) Scenic views
  - (B) Extra-large guest rooms
  - (C) A dining area
  - (D) An exercise facility
188. Why did Ms. Singh write the e-mail?
- (A) To request a report
  - (B) To register for a conference
  - (C) To complain about her room
  - (D) To dispute a charge
189. Where did Ms. Singh most likely stay?
- (A) In an Executive Suite
  - (B) In a Verdi Mountain Suite
  - (C) In a Courtyard Suite
  - (D) In an Economy Suite
190. What is suggested about Ms. Singh?
- (A) She requested room service.
  - (B) She is a conference organizer.
  - (C) She did not pay her hotel bill.
  - (D) She is not a Frequent Stay member.

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Questions 191-195 refer to the following information and order form.



For the past two decades, the *Journal of Interior and Garden Design* (JIGD) has been the leading monthly publication on modern residential design in Australia. To mark the occasion of our twentieth anniversary, we are offering our subscribers a unique opportunity. Those who would like to add to or complete their JIGD collection can now order back issues from any publication year at a substantial discount.

Reprints of back issues are available at 20 percent off the standard reprint price, in colour, black and white, or as an electronic file. Purchase the entire JIGD library in any format and receive a free 280 × 508 mm colour print of a JIGD cover photograph.

To place your order, visit [www.jigd.com.au/back\\_issues](http://www.jigd.com.au/back_issues) or complete the attached mail-in order form. Be sure to reference the promotional code DESIGN in your order.

This promotion is valid until 30 June. Hurry and take advantage of this limited opportunity!

## JIGD Journal of Interior and Garden Design

### Back Issue Order Form

Please complete all sections. Incomplete forms cannot be processed. E-mail address must be included for orders of digital issues.

#### ORDER DETAILS

Issue number	Colour: \$12 each	Black and white: \$8 each	Electronic: \$4 each
72	[ ]	[ ]	[X]
40	[ ]	[ ]	[X]
JIGD collection (80 issues)	[x]	Colour: \$960	[ ] Black and white: \$640 [ ] Electronic: \$320

#### SHIP TO

Name	Hyonjin Jeong
Address	223 Milburn Drive, Dunedin 9001, New Zealand
E-mail	<a href="mailto:hjeong@mailtomail.com">hjeong@mailtomail.com</a>
Telephone	(03) 555-0137

#### PAYMENT

Promotional code	DESIGN
Amount due	\$774.40
Payment type	[ ] Check (enclosed) [X] Credit card (details on back) [ ] Send me an invoice

[ ] Check here if you would like to receive the JIGD newsletter.

191. According to the information, how is the JIGD celebrating its twentieth anniversary?
- (A) By lowering prices  
(B) By introducing a new product  
(C) By opening a new headquarters  
(D) By offering its stock to the public
192. What is indicated about the JIGD?
- (A) It focuses on corporate design.  
(B) It is primarily purchased by libraries.  
(C) It releases a new issue every month.  
(D) It was founded in Dunedin.
193. What is true about the back issues?
- (A) They are offered in different formats.  
(B) They can be purchased only by credit card.  
(C) They are available in limited quantities.  
(D) They can be ordered by phone.
194. How many electronic issues does Mr. Jeong order?
- (A) One  
(B) Two  
(C) Forty  
(D) Eighty
195. What will be sent to Mr. Jeong along with his order?
- (A) A newsletter  
(B) A photograph  
(C) A survey  
(D) An invoice

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Questions 196-200 refer to the following notice and article.

## Crennon Day Festival On 5 June

First held 21 years ago, the annual Crennon Day Festival has become the largest street fair in the region, drawing visitors and vendors from the local community as well as the surrounding areas.

The festival will take place along Hopkins Street between Doyle Road and McHale Road from 9:00 A.M. to 5:00 P.M. General admission is free. Taste popular dishes from Inki Café, Rosa's Restaurant, and other local restaurants. Try your hand at jewelry making with Bhatt's Beads. Enjoy live music from the Lily Pad Trio and Mitch Casey. Children can ride a miniature train, a carousel, or a real tractor from Dale Hill Farms.

Both serious and casual runners and cyclists are invited to take part in our races.



- 5 kilometer run – 9:30 A.M.
- 8 kilometer run – 11:00 A.M.
- 8 kilometer bicycle race – 12:30 P.M.
- 16 kilometer bicycle race – 2:00 P.M.



Each first-place athlete will receive a gift certificate from one of our vendors. Race participants may register either by going to [www.crennon.ie/festival](http://www.crennon.ie/festival) by 4 June or by visiting Racers' Pavilion on the day of the festival. The pavilion is located at the festival entrance on Doyle Road. The €5 registration fee required of all entrants will be donated to the Crennon Animal Care Society.

6 JUNE—Julie Nam returned home on Saturday night doubly decorated. A native of Medford, she not only won a Crennon Day Festival race as a runner with no formal training but became the only person to win on a first attempt.

Ms. Nam claims she is as surprised as anyone else. "I entered because my friends in Crennon encouraged me to, and because I thought it would be fun," she said. "I certainly wasn't expecting to win."

Ms. Nam defeated 73 competitors in a race that spanned eight kilometers, starting on Hopkins Street and ending with two full laps around Lake Mue. She attributes her success to a love of running fostered from a

young age. "My siblings and I would always be racing each other when we were young," Ms. Nam said. "Before we knew it, we were running longer and longer distances in shorter and shorter times, and we've just kept with it ever since."

At the awards ceremony immediately following the event, Crennon mayor Joseph Reilly recognized Ms. Nam for her double achievement.

"One of the race organizers apparently realized the milestone and told Mayor Reilly just before the presentation of the awards," Ms. Nam said. "I actually had no idea until he announced it, but I'm honored that he did."

196. What is NOT mentioned as part of the Crennon Day Festival?

- (A) Crafts
- (B) Rides
- (C) Food samples
- (D) Dance performances

197. What is true about the race participants?

- (A) They must pay an entry fee.
- (B) They must register by June 4.
- (C) They must live in Crennon.
- (D) They must meet at Racers' Pavilion.

198. What was the start time of Ms. Nam's race?

- (A) 9:30 A.M.
- (B) 11:00 A.M.
- (C) 12:30 P.M.
- (D) 2:00 P.M.

199. What is suggested about Ms. Nam?

- (A) Her siblings are professional runners.
- (B) Her friends had predicted that she would win.
- (C) She has attended several Crennon Day Festivals.
- (D) She received a prize upon winning.

200. Why did Mayor Reilly recognize Ms. Nam?

- (A) She won multiple races in one day.
- (B) She won the race on her first try.
- (C) She was the only amateur to compete in the race.
- (D) She had the most wins in the festival's history.

# TEST 2

## PART 7

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 153–154 refer to the following advertisement.



**Get away from it all...  
with Getaway Tours!  
Visit Niagara Falls!**

*We offer two fantastic tour packages:  
choose the one that's right for you and your family!*

**Package 1**

- \* Boat tour of Niagara Falls(morning or afternoon)
- \* 2-day, 1-night accommodations at nearby Hotel Niagara
- \* 15% discount on rental car
- \* 20% discount at the Niagara Falls souvenir shop

Adults 18–64 ... \$120 Adults 65+ ... \$100  
Teens 13–17 ... \$80 Children 5–12 ... \$60

**Package 2**

Includes everything from Package 1 PLUS:

- \* 25% discount at Niagara Viewing Tower Restaurant
- \* Free admission to nightly fireworks show

Adults 18–64 ... \$140 Adults 65+ ... \$120  
Teens 13–17 ... \$100 Children 5–12 ... \$80

For more information, call 877-555-1600  
or visit us on the Web at [www.getaway\\_tours.com](http://www.getaway_tours.com)

153. What discount is offered on the cost of renting a car?

(A) 10 percent  
(B) 15 percent  
(C) 20 percent  
(D) 25 percent

154. How much would a seventy-year-old person pay for the package that includes a firework display?

(A) \$80  
(B) \$100  
(C) \$120  
(D) \$140

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**Questions 155-157 refer to the following letter.**

Ms. Kayla Jackson  
820 NE 96th St.  
Seattle, WA 98115

October 2

Dear Ms. Jackson:

I am happy to confirm your employment as a full-time Network Systems Specialist with International Investments, Inc., effective Monday, October 17. In this position, you will be reporting to Steve Warrick, the head of our technology department, and your responsibilities will include maintenance and upgrades to the company's computer network.

As an employee, you will be eligible for salary increases based upon your performance and length of service. You are eligible for paid sick leave, paid vacation, and participation in the company retirement plan. Details will be provided by Greg Kimoto from Human Resources in an orientation meeting for new employees scheduled for Thursday, October 20.

We look forward to working with you here at International Investments, Inc., and we are pleased to welcome you to our team.

Sincerely,

*Carla Chan*

Carla Chan  
Personnel Manager  
International Investments, Inc.

**155. What is the purpose of the letter?**

- (A) To give driving directions to a job interview
- (B) To announce a job opening
- (C) To provide details about a job
- (D) To recommend someone for a job

**156. Who supervises the technology department?**

- (A) Kayla Jackson
- (B) Steve Warrick
- (C) Greg Kimoto
- (D) Carla Chan

**157. What is the purpose of the meeting on October 20?**

- (A) To improve employees' computer skills
- (B) To introduce new employees to the management team
- (C) To give employees feedback on their performance
- (D) To inform new employees of their job benefits

Questions 158-161 refer to the following note.

	Dear Jean,
	I wanted to write you a note to thank you. I am sorry that you felt disappointed that your work responsibilities were not what you expected. I have enjoyed having your assistance with my projects.
	Although the tasks we handled were not as varied as you would have liked, just think about what you and I have accomplished since September. We organized the annual small business conference, updated the association's Web site, and answered scores of inquiries, many in great detail, from business owners who needed advice on a range of topics: loans, benefits, licensing, etc.
	I feel the year has been very productive for both of us. You've been a congenial and conscientious assistant and all of us have the highest regard for your abilities. Please feel free to call upon me for a recommendation if you require one for future employment.
	Best of luck, Thomas

158. What can be inferred about Jean?

- (A) She was unhappy in her job.
- (B) She asked for a promotion.
- (C) She started a new business.
- (D) She lent money to Thomas.

159. What is NOT cited as part of Jean's work?

- (A) Organizing conferences
- (B) Processing business loans
- (C) Corresponding with clients
- (D) Maintaining a Web site

160. What does Thomas say about Jean?

- (A) She is a skillful writer.
- (B) She is a diligent worker.
- (C) She is an excellent teacher.
- (D) She is an experienced supervisor.

161. What does Thomas offer to do for Jean?

- (A) Raise her salary
- (B) Reduce her hours
- (C) Decrease her workload
- (D) Recommend her for a job

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**Questions 162-163 refer to the following card.**

**Don't Let Your Subscription to *Biz News Weekly* Lapse!**

*Fill out and return this card today to keep up with the latest news and trends in business!*

- 3-month renewal—\$26.00       6-month renewal—\$45.00  
 12-month renewal—\$75.00 (*Our best value – approximately \$1.44 an issue!*)

(Please print)

Name \_\_\_\_\_  
Address \_\_\_\_\_ Suite/Apartment \_\_\_\_\_  
City \_\_\_\_\_ State/Province \_\_\_\_\_ ZIP/Postcode \_\_\_\_\_

Choose one:

- Payment enclosed.       Bill me later.

Would you like to receive FREE offers and promotions from our partner companies via e-mail?

- Yes, my e-mail address is \_\_\_\_\_.       No, thank you.

*Biz News Weekly* is published once a week. Please allow 4-6 weeks for delivery of first issue. The savings are based on 12-month cover price of \$104.00. For subscription questions, please call 476-555-2378 or visit our Web site at [www.bnw.com/subscriptions](http://www.bnw.com/subscriptions).

**162. What information must the subscriber provide to receive promotional offers?**

- (A) A name
- (B) An address
- (C) A telephone number
- (D) An e-mail address

**163. What information is included on this card?**

- (A) The company's mailing address
- (B) The amount of time before delivery begins
- (C) The names of partner companies
- (D) The cost of a multiple-year subscription

Questions 164–165 refer to the following advertisement.

# Hotel Bella

Madrid, Spain

## Find out what people are saying about us!

“This was our first stay at Hotel Bella and it was definitely worth every cent — friendly service — sparkling clean rooms — wonderful! Thank you for a great few days!” J.G.

“The service was excellent, everything was in working order and the staff was courteous and warm. Very, very nice. Don’t change anything.” R.S.

“Absolutely fabulous! The front desk staff was extremely helpful with directions to points of interest in the area. The restaurant — the dinner menu in particular — was simply superb. We have stayed at numerous hotels, but this has to be the best!” L.G.

“On Day 1, I was pleasantly surprised by the complimentary breakfast. I am going to tell all my family and friends to visit your hotel when they travel to Madrid.” K.K.

“Hotel Bella is close to public transportation, the city center, the theaters, the museums — an excellent location for the traveler who wants to do it all.” E.M.

- 164.** According to the advertisement, what is provided for free at the hotel?
- (A) A meal  
(B) A theater ticket  
(C) Transportation to the city center  
(D) The first night’s lodging
- 165.** What is NOT mentioned about the hotel?
- (A) Clean rooms  
(B) Friendly staff  
(C) Reasonable rates  
(D) Convenient location

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Questions 166-168 refer to the following book review.

*A History of Sports from Ancient Times to the Present*  
By Rebecca Jean Porter  
Illustrated, 248 pp.  
Oakview Press, Westport, CT \$32.95

Rebecca Jean Porter, the author of *Olympic Dreams*, has attained another perfect score in this engaging and readable history. *A History of Sports from Ancient Times to the Present* covers everything from sporting events in ancient Rome to the origins of team sports in North America, and it includes a section on sports played on contemporary university campuses. I highly recommend the chapter with detailed instructions on how to play games that had previously been lost over time. Porter's comprehensive introduction and bibliography, as well as the time line of dates and events, make this a reference work that should be purchased by all public libraries. An online companion volume will be published next year.

— Andrew Huff

- |  |  |
|--|--|
| <p><b>166.</b> What does Andrew Huff suggest about the book?</p> <p>(A) It is not as good as <i>Olympic Dreams</i>.<br/>(B) It does not cover previous centuries in detail.<br/>(C) It is a well-written work.<br/>(D) It is currently available online.</p> | <p><b>168.</b> For what group is the book particularly recommended?</p> <p>(A) Community libraries<br/>(B) University students<br/>(C) Sports centers<br/>(D) Sports players</p> |
| <p><b>167.</b> What is NOT mentioned as being included in the book?</p> <p>(A) Names of reference sources<br/>(B) A listing of historical dates<br/>(C) A thorough opening section<br/>(D) A schedule of local sporting events</p>                           |  |

**Questions 169-172 refer to the following letter.**

138/70 Nares Road

Bangkok

Thailand 10500

June 30

Dear Ms. Baharn,

I'd like to thank you for the time you spent with me discussing the marketing researcher position at Amarin, Ltd. After interviewing with you and touring the facility, I feel strongly that this company would be an ideal place for me to work.

I now understand why Amarin, Ltd., is considered the premier publisher of travel and tourism books in the region. I am impressed by the fact that it has been listed as one of Thailand's ten most successful businesses since it was founded six years ago. The company's reputation for quality is also reflected in its outstanding record of employee retention.

I wanted to emphasize the fact that I attended a three-week intensive seminar on MarkTrends™, the foremost marketing-research software package. I know the job description mentions the ability to use MarkTrends™, and I wanted to let you know that I am very comfortable using this software.

Again, thank you for your time and consideration. I hope to hear from you soon concerning your hiring decision.

Yours truly,

*Anusak Arinchai*

Anusak Arinchai

**169.** What kind of business is Amarin, Ltd.?

- (A) A marketing firm
- (B) A trading company
- (C) A research institute
- (D) A publishing company

**170.** What is stated in the letter about Amarin, Ltd.?

- (A) It was started six years ago.
- (B) It plans to expand its operations to other countries.
- (C) It will be hiring several marketing researchers.
- (D) It has been successful because of its marketing strategies.

**171.** What did the writer want to emphasize about his background?

- (A) His degree in marketing
- (B) His overseas travel experience
- (C) His familiarity with a software program
- (D) His presentations at professional seminars

**172.** What does the letter indicate is a sign that Amarin, Ltd., is doing very well?

- (A) Its large number of employees
- (B) Its international reputation
- (C) Its use of up-to-date computer technology
- (D) Its high ranking on a list of successful businesses

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**Questions 173-175 refer to the minutes of a meeting.**

### ***Meeting of the Milton Public Library Trustees***

December 4

**Present:** Les Elder(chairperson), Nancy Johnson(treasurer), Jennifer Palmatier(secretary), Justin Mayrand (technical consultant), Megan Sprague(librarian)

**Absent:** Mary Erwin(trustee), Max Johnson(trustee)

Mr. Elder began the meeting at 6:00 P.M.

#### **Treasurer's Report/Budget Review**

The library has \$4,300.00 remaining in this year's budget. This includes a donation of \$2,300.00 made by Robert Erwin, former trustee and president of the National Library Organization, and must be spent by December 31.

Ms. Johnson suggested that the trustees spend the \$2,300.00 as follows: \$900.00 will be allocated for books; \$400.00, for supplies; and \$1,000.00, for building repairs. All members present agreed.

#### **Building Repairs and Improvements**

Mr. Elder expressed concern about the recent electricity bills, which were quite high. The issue will be discussed at the January 14 meeting after the year's budget has been reviewed.

#### **Miscellaneous Business**

Ms. Sprague noted that the library building should be kept locked when it is not officially open to the public, even if staff or cleaning crews are present in the building.

Mr. Elder ended the meeting at 7:00 P.M.

The next meeting will be on Thursday, December 18, at 5:00 P.M. in the Milton Public Library.

**173. What institution is being discussed?**

- (A) A school
- (B) A bookstore
- (C) A library
- (D) A housing complex

**174. Who contributed money to this institution?**

- (A) Nancy Johnson
- (B) Les Elder
- (C) Robert Erwin
- (D) Max Johnson

**175. According to the minutes, what remark did Ms. Sprague make?**

- (A) The performance of the cleaning crew is poor.
- (B) The cost of electricity is very high.
- (C) The December meeting should be rescheduled.
- (D) The doors of the library should be locked during nonbusiness hours.

Questions 176-180 refer to the following page from a brochure.

**Classique Lighting** floor lamps and ceiling light fixtures are an easy way to update any room. We offer lighting to fit every need and budget.

### HERE IS A LIST OF OUR BEST-SELLING MODELS

#### *Calypso*

Very affordable, available in a wide variety of colors and patterns, Calypso is our most economical and versatile ceiling light. Works equally well in offices, retail stores, and home environments. Not recommended for rooms exposed to moisture.

#### *Trend*

Create a modern look that will enhance any office setting. This competitively priced metal light is excellent for conference rooms, office cubicles, or any business where bright lighting is important. Only available in black, gray, or off-white. Can be directly mounted to the ceiling by professionals or any skilled home owner.

#### *Mystic*

This floor lamp is suitable in both homes and offices. It creates a warm atmosphere with its soft light. Moderately priced and available in several colors.

We recommend that you use energy-efficient lighting. In addition to being inexpensive, energy-efficient lighting has several advantages over standard lighting:

- Uses 2/3 less energy
- Generates 70% less heat
- Lasts up to ten times longer

176. Which model is best if cost is a concern?
- (A) Calypso  
 (B) Baroque  
 (C) Mystic  
 (D) Trend
177. What is suggested about changing the lighting in a home or office?
- (A) It is usually expensive.  
 (B) It is an easy way to modernize a room.  
 (C) It will increase the resale value of the home or office.  
 (D) It should be done only after consulting a designer.
178. Why are the lighting models mentioned in the brochure?
- (A) They are sold in most stores.  
 (B) They will soon be discontinued.  
 (C) Their prices have been reduced.  
 (D) They are the most popular models.
179. According to the brochure, what is NOT true of energy-efficient lights?
- (A) They last longer than standard lights.  
 (B) They use less energy than regular lights do.  
 (C) They are more expensive than standard lights.  
 (D) They generate less heat than other types of lights do.
180. What is true of Mystic lights?
- (A) They are floor lamps.  
 (B) They come in many sizes.  
 (C) They need to be professionally installed.  
 (D) They can be exposed to moisture.

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Questions 181-185 refer to the following article and letter.

### Cook's forum presents ...

#### Kitchen Test

Every month, our magazine features a comparison of new cooking products available on the market. This month, we are looking at four of the top-selling brands of stainless steel cookware sets. We thought this might be helpful to our readers because stainless steel is the preferred type of pots and pans for professional and novice cooks alike.

Brand	Construction	Cleaning	Other	Cost
Chef Pro Stainless	Stainless steel over aluminum core that extends up pan sides. Silicone insert on bottom of handles for grip stability.	Hand washing recommended.	Oven safe up to 260°C.	£295 (10 pieces)
Cuisine 500 Series	Stainless steel exterior. Copper disk built into pan bottoms. Heat-resistant handles. Straining holes in lids.	Dishwasher safe.	Includes a 6-piece utensil set. Only 7 pots and pans in the set. Heavier than other brands.	£210 (20 pieces)
LeDeux Bistro Collection	Stainless steel over aluminum base. Pouring spouts on saucepans.	Dishwasher safe.	Lightest-weight stainless steel cookware on the market.	£230 (10 pieces)
Millennium Stainless Collection	Copper core on bottom and up pan sides. Bound with stainless steel. Clear, tempered-glass lids.	Hand washing with special stainless steel cleaner recommended.	Oven safe up to 260°C.	£355 (12 pieces)

### Cook's forum Readers Respond

Dear Editor,

As a professional chef, I enjoy your magazine immensely and look forward to its arrival every month.

In regard to last month's comparison of stainless steel cookware in the Kitchen Test section, I'd like to offer your readers some advice. Purchase cookware that is constructed around a copper core, not an aluminum core. Copper distributes heat more evenly. Also, make sure the copper core is on the bottom and extends up the sides of the pan. This will result in evenly cooked food. I can't stress the importance of these two features enough. The right pots and pans will bring a lifetime of good cooking and eating. And what could be more important than that?

Adam Wiley  
Head Chef, Rhapsody Bistro

181. What is the purpose of the Kitchen Test section of Cook's Forum magazine?
- (A) To review area restaurants  
(B) To compare available cooking tools  
(C) To rate recipes submitted by readers  
(D) To suggest kitchen design ideas
182. What feature do the Cuisine 500 Series and the LeDeux Bistro Collection have in common?
- (A) They have heat-resistant handles.  
(B) Their price is the same.  
(C) They do not have to be washed by hand.  
(D) They do not weigh very much.
183. Who is Adam Wiley?
- (A) A magazine editor  
(B) A restaurant owner  
(C) A cookware designer  
(D) A professional chef
184. What product would Adam Wiley probably recommend?
- (A) Chef Pro Stainless  
(B) Cuisine 500 Series  
(C) LeDeux Bistro Collection  
(D) Millennium Stainless Collection
185. In the letter, the word "stress" in paragraph 2, line 5, is closest in meaning to
- (A) strain  
(B) emphasize  
(C) strengthen  
(D) extend

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**Questions 186-190 refer to the following letter and schedule.**

Dear WHKK Radio,

I heard a wonderful symphony on my car radio last Tuesday morning around 10 A.M. Unfortunately I got to work before the host announced the composer and name of the piece. I would like to have this information because I think a recording of this music would make an excellent birthday present for my wife.

As long as I am writing, let me add that I moved to the area recently and have been delighted by the variety of types of music that your station plays. Also, is it possible to get a list of your programs and the times they are broadcast?

Yours,

*Joseph Bernard*

Joseph Bernard

## **WHKK Radio Broadcast Schedule for July**

<b>Monday–Friday</b>	<b>Saturday &amp; Sunday</b>
8 A.M.–11 A.M. Morning Classical with Todd Hampton	Local and National News
11 A.M.–1 P.M. Classic Jazz with Roger Freed	Latin Rhythms with José Campo
1 P.M.–5 P.M. Rock (host varies)	Oldies
5 P.M.–7 P.M. National News	Night Talk with Randall Tyler

For more information about the music played on any program, call station at 555-9765 and ask to speak to the host of the program. Subscribe to our newsletter for advance notice of concerts and other events by calling 555-9766.

186. What is suggested about Mr. Bernard in the letter?
- (A) He is not married.  
(B) He has lived in the area a long time.  
(C) He enjoys listening to the news.  
(D) He commutes to work by car.
187. In the letter, the word "add" in paragraph 2, line 1, is closest in meaning to
- (A) calculate  
(B) give to  
(C) state further  
(D) attach
188. To whom should Mr. Bernard probably speak for more information?
- (A) Todd Hampton  
(B) Roger Freed  
(C) Randall Tyler  
(D) Jose Campo
189. When can jazz be heard on WHKK Radio?
- (A) On Wednesday at 10 A.M.  
(B) On Thursday at 12 noon  
(C) On Saturday at 9 A.M.  
(D) On Sunday at 6 P.M.
190. According to the schedule, what does the newsletter include?
- (A) Instructions for advertisers  
(B) Interviews with performers  
(C) Listings of events  
(D) Surveys of listeners

**Questions 191-195 refer to the following advertisement and application letter.**

## **Job Opening: Marketing Director, Mumbai Museum of Natural History**

The Mumbai Museum of Natural History is currently seeking a full-time marketing director.

The marketing director is responsible for raising public awareness of the museum and its activities in India and abroad, particularly in Southeast Asia.

Primary responsibilities include

- preparing training manuals
- gathering information on visitors' needs
- recruiting new members
- designing advertisements for magazines, television, and radio
- developing promotional materials

The ideal candidate will have a master's degree in marketing management or a related field and at least four years of experience in marketing and event planning. Other requirements include knowledge of word processing and excellent communication and interpersonal skills. Prior experience working in a museum is preferred but not required.

Applications can be filed online at our Web site [www.mmnh.org.in](http://www.mmnh.org.in) or by writing to

Ms. Chandra Kumar, Human Resources Manager, Mumbai Museum of Natural History,  
675 Sharma Road, Mumbai, Maharashtra, India. Fax: (22) 555-2874.

E-mail: [ckumar@mmnh.org.in](mailto:ckumar@mmnh.org.in).

The deadline for applications is March 31.

**Neela Rao**  
272 Theater Road  
Calcutta, West Bengal

Ms. Chandra Kumar  
Human Resources Manager  
Mumbai Museum of Natural History  
675 Sharma Road  
Mumbai, Maharashtra

March 14

Dear Ms. Kumar:

I am writing to apply for the position of marketing director advertised in the *Calcutta Samachar* newspaper. I have an advanced degree in business with a specialization in marketing from the London School of Finance.

I am currently the marketing manager for Wildlife India. My job is to promote the organization and its objectives by designing magazine and online advertisements. In addition, I write training manuals for managers and make presentations to government officials and community groups about wildlife management.

Four years ago I began working with Wildlife India to raise public concern about the extinction of Bengal tigers. Our efforts resulted in the People for Bengal Tigers campaign. The campaign included a series of radio and television programs focusing on the protection of the Bengal tiger. I also helped organize a conference on the cultural and economic significance of the Bengal tiger that was widely covered by the media.

As circumstances require that I relocate to Mumbai within the next two months, I would welcome an opportunity to work for an organization with a social mission, such as yours. If you care to discuss my application in greater detail, please e-mail me at [neela\\_rao@calcuttanet.net](mailto:neela_rao@calcuttanet.net) or call me at (33)555-0741. I look forward to hearing from you.

Sincerely,

**Neela Rao, Ph. D.**

Neela Rao, Ph. D.

191. What is stated as a requirement of the job being advertised?
- (A) Willingness to travel  
(B) The ability to speak and write clearly  
(C) Prior job experience in an art gallery  
(D) Familiarity with computer programming
192. What is the goal of the organization Wildlife India?
- (A) To advertise its products  
(B) To raise money for a zoo  
(C) To sell textbooks on wildlife protection  
(D) To inform the public about an endangered animal
193. In what area that is described in the job advertisement has Dr. Rao already had experience?
- (A) Promoting the protection of wildlife  
(B) Producing a television documentary  
(C) Recruiting museum subscribers  
(D) Organizing an event
194. In the application letter, the word "covered" in paragraph 3, line 4, is closest in meaning to
- (A) reported  
(B) replaced  
(C) hidden  
(D) protected
195. According to the application letter, why is Dr. Rao interested in this position?
- (A) She wants to work for a government agency.  
(B) She plans to move to Mumbai.  
(C) The museum has an international reputation.  
(D) The job will allow her to travel to other countries.

**Questions 196-200 refer to the following brochure and e-mail message.**



## CASCADIA PAPER INTERNATIONAL

Do you need high-quality paper for your office printers and copiers? Is your company looking for disposable food containers or other durable packaging material? Cascadia Paper International can help. Thanks to CPI's state-of-the-art production methods, its 40 years of market experience, and above all, the commitment of its dedicated and energetic staff, we can offer you the best products currently available on the market.

Packaging material makes up more than half of all the products we manufacture. And with exports exceeding 40% annually, this product is our biggest seller overseas. But the production and sale of stationery, newsprint — which is paper primarily used for printing newspapers — and recycled paper has also steadily risen over the last five years.

For more information about CPI or to order our products, please visit us on the Web at [www.cpi.com.sg](http://www.cpi.com.sg), call 65-555-7850, or send an e-mail to Angel Khim Ling, our External Relations Manager, at [akhimling@cpi.com.sg](mailto:akhimling@cpi.com.sg). And when in Singapore, please visit our showroom at 3000 Chong Guan Street, located in the heart of beautiful Singapore.

*Trust CPI to keep an "I" on your business!*

To:	<a href="mailto:akhimling@cpi.com.sg">akhimling@cpi.com.sg</a>
From:	<a href="mailto:ahmed_jubrani@mymail.net.sa">ahmed_jubrani@mymail.net.sa</a>
Date:	October 14

Dear Ms. Khim Ling,

My name is Ahmed Jubrani, and I'm the Marketing Director of Mideast Foods, a large Saudi Arabian company specializing in the production and distribution of local food items. We have been in business for eight years now and our export market includes the entire Middle East and parts of Southeast Asia.

Over the last three years, the demand for our products has grown exponentially and with that, of course, our need for more packaging material. We have calculated that we will need over one million containers for the coming year, with a projected increase of 5% to 10% over the next five years. In this respect, your company might be of service to us.

I will be in Singapore from October 25 to October 30 and would like to meet with you then to discuss the possibility of doing business with you. Could you please let me know which date, day, and time would be good for setting up a meeting with you? In addition to e-mail, I can be reached by telephone at 966-3-555-9087. Alternatively, you can also fax me your response at 966-3-555-0258.

Sincerely,  
Ahmed Jubrani

196. What is the main purpose of the brochure?
- (A) To promote the services of a company
  - (B) To present figures on newspaper sales
  - (C) To explain techniques in paper manufacturing
  - (D) To provide statistics on the export of paper products
197. In the brochure, the word “primarily” in paragraph 2, line 4 is closest in meaning to
- (A) originally
  - (B) vitally
  - (C) simply
  - (D) chiefly
198. According to the brochure, which of the products manufactured by Cascadia Paper International is sold globally in the greatest quantities?
- (A) Stationery
  - (B) Recycled paper
  - (C) Packaging materials
  - (D) Newsprint
199. Why is Mr. Jubrani contacting Ms. Khim Ling?
- (A) To offer a service
  - (B) To make an appointment
  - (C) To recommend a product
  - (D) To help correct a calculation
200. What do the two companies have in common?
- (A) They are located in the same country.
  - (B) They have experienced an increase in production.
  - (C) They are more than a decade old.
  - (D) They accept orders over the Internet.

# TEST 3

## PART 7

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 153–154 refer to the following e-mail message.

\*E-mail\*

From: Megan Campbell

To: Marta Apter

Marta:

I'm sorry I didn't respond to your e-mail earlier. I had a problem with my e-mail system for a few days, and I wasn't able to retrieve new messages. I would be delighted to take on the assignment you propose. Please send me all the details about the project and the deadline. I will be out of town next week, but I look forward to hearing from you.

Megan

153. What is Megan's main purpose in writing this e-mail?

- (A) To apologize to Marta for not finishing an assignment
- (B) To tell Marta she will accept an assignment
- (C) To tell Marta she will be unable to complete an assignment on time
- (D) To explain to Marta her problems with an assignment

154. Why did Megan not respond to Marta earlier?

- (A) She needed to work on another project.
- (B) She was not able to accept new work.
- (C) She was out of town.
- (D) She had a computer problem.

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**Questions 155-156 refer to the following letter.**

**Lamberts Bank**  
206 Rampton Hill  
Thompson, WY 82073-3341

June 26

Mr. Michael Hunter  
92 Woodvale Road  
Wilton, WY 82007

Dear Mr. Hunter:

Your application for a bank account has been successful, and we are able to offer you the following:

- Checkbook
- Check guarantee/debit card
- Use of Lamberts automatic teller machines (ATM's) and CONNEX ATM's
- Online banking and 24-hour telephone banking

A copy of the bank account conditions that apply to your account is enclosed.

Please deposit a minimum of \$100 into your account. Once this has cleared, we will send your check guarantee/debit card to you.

Thank you for your business.

Sincerely,

*Jean Villiers*

Jean Villiers (Ms.)  
Accounts Manager

**155. Why is the bank writing to Mr. Hunter?**

- (A) He lost his check book and check guarantee card.
- (B) There are new charges to his account.
- (C) He asked to open an account.
- (D) He needed instructions for using the ATM's.

**156. What is Mr. Hunter asked to do after receiving the letter?**

- (A) Telephone the bank
- (B) Register online
- (C) Sign a contract
- (D) Make a deposit

Questions 157–159 refer to the following letter.

**Excelon Travel Services, Inc.**  
711 Market Street  
San Francisco, California 94102

Dear Mr. Mirza:

Thank you for giving Excelon Travel Services the opportunity to arrange your family's vacation travel plans. As an additional service to you, we have provided an overview of your travel and hotel arrangements (all times are local):

Date	Flight No.	Place/Time Depart	Place/Time Arrive
March 3	CM 045	San Francisco—8:40 A.M.	Honolulu—10:50 A.M.
March 10	CM 1226	Honolulu—1:00 P.M.	San Francisco—8:50 P.M.

Upon your arrival at Honolulu, your rental car will be waiting for you—just go to the Fritz Rentals service desk. As we discussed, room reservations have been made at the Mahalo Hotel; directions to the hotel will be available at the car rental desk.

We pride ourselves on over twenty years of providing the highest level of customer satisfaction and would very much appreciate your feedback on your experience with Excelon Travel Services. To help us continue to improve, please visit our Web site at [www.excelonts.com](http://www.excelonts.com) and fill out our customer satisfaction survey.

Once again, thank you very much for your business.

Sincerely,

**Janet S. Ono**

Janet S. Ono  
Customer Service Associate  
Excelon Travel Services

**157.** Why will Mr. Mirza travel to Honolulu?

- (A) To conduct a business transaction
- (B) To attend a conference
- (C) To set up a Web site
- (D) To go on vacation with his family

**159.** What does Ms. Ono ask Mr. Mirza to do?

- (A) Call her when he gets to Honolulu
- (B) Send payment as soon as possible
- (C) Complete a survey
- (D) Give her his e-mail address

**158.** Where will Mr. Mirza get directions?

- (A) At the travel agency
- (B) At the Fritz Rentals desk
- (C) At the Mahalo Hotel
- (D) At Excelon's Web site

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**Questions 160 -162 refer to the following article.**

## **£50m Print Works to Open**

The city of Reading this week landed one of the biggest and most significant investments in the city in years—a £50m print works that promises 1,000 jobs. The Scorpia Group, one of Europe's largest independent printing companies, has chosen a site on Compton Way for its new plant. This was the former Hartland Steelworks location.

Local leaders are delighted at the prospect of hundreds of highly skilled jobs and training opportunities being created in the Reading area. Robert Andrews, chief executive of the Reading City Investment Initiatives said, “The scale and nature of this project will give a huge boost to the local economy.”

The printing plant will offer top-quality and fast color production of magazines, catalogs, and other publications. The Compton Way site is owned by Scorpia's development partner, which was asked to draw up plans for the site. The company has chosen the Compton Way site on the basis of its location, the financial grants that are available from the central government, and the local labor market.

The chief executive of Scorpia said, “The location of our new plant, with access to the road network and rail freight links, and the reputation of the workforce in the region had a big impact on our decision-making process. In addition, the attitude and cooperation of local authorities in Reading is a positive example to the rest of the country of how to attract new investments.”

**160. What is the article mainly about?**

- (A) Job openings at a steelworks factory
- (B) Investment opportunities in Europe
- (C) The proposed site of a new plant
- (D) New laws enacted by the Reading City Council

**161. What is NOT mentioned as a reason for choosing the location on Compton Way?**

- (A) It has good road and rail links.
- (B) It has been enlarged recently.
- (C) The government offers financial assistance.
- (D) Plenty of labor is available locally.

**162. Why does the head of Scorpia praise Reading's local government?**

- (A) It has established strong ties with Europe.
- (B) It cooperates with the local news reporters.
- (C) It has encouraged development in the city.
- (D) It offers financial aid to residents.

Questions 163–165 refer to the following memorandum.

## Memorandum

To: Motor Pool Users  
From: Hafid Benabou, Director  
Date: February 27  
Subject: Motor Pool Checkout Card

Company policy states that everyone who uses a company vehicle must have a valid motor pool checkout (MPC) card. All MPC cards will expire April 30. Current cardholders should apply for renewal by March 31. New cards will be approved only for employee drivers fulfilling the requirements below.

1. Vehicles are lent ONLY to carry out company business.
2. All drivers must be in compliance with all current motor vehicle laws.
3. All drivers must complete an eight-hour National Safety Council (NSC) defensive driving course before an MPC card will be issued.

Please fax MPC card requests to Mark Fernández (1149 27384). Include your driver's license number and expiration date, a certified copy of your driving record (obtainable from the central police station), and a copy of your NSC defensive driving certificate. To enroll in the defensive driving course (next session, March 15), phone Jennifer Latourche (ext. 2525).

**163. What is the purpose of the memo?**

- (A) To announce a change in staffing assignments
- (B) To notify employees of a new course
- (C) To remind employees of a company policy
- (D) To introduce new staff members

**165. What does NOT need to be faxed with the card request?**

- (A) Driver's license information
- (B) A copy of a driving course certificate
- (C) A copy of a driving record
- (D) A copy of the old MPC card

**164. When does the next driving course start?**

- (A) February 27
- (B) March 15
- (C) March 31
- (D) April 30

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**Questions 166-169 refer to the following letter.**

December 4

Benedetto Consulting Services  
Riva Schiavoni 5321  
Venice, Italy

Dear Sir/Madam:

I am interested in applying for the managing consultant position you have posted on your Web site. I believe that my background and experience make me an attractive candidate for your consideration.

After graduating from State University, I founded a small computer graphic-design company, Online Style. This company became increasingly successful over the years. I hold 65 percent of the shares and continue on its board of directors as chairperson, although I have relinquished my position as general manager and stepped down as CEO.

The agency I now direct, Business First, provides consulting services for companies interested in improving the effectiveness of their advertising. Despite the success of this new business venture, I am seeking at this time to relocate to Venice for personal reasons.

As you can see from the enclosed résumé, I have a broad background in business development and marketing as well as advertising. Because of my diverse experience, I have developed strong skills in financial consulting. I have also acquired expertise in designing presentations for large audiences and planning successful business meetings.

I believe my skills and abilities fit the description of the person you are seeking. While I am knowledgeable about general business issues in both the domestic and international arenas, I will want to thoroughly understand those that are unique to your business, and I am confident that I can do so rapidly. One of your requirements, maintaining good community relations, happens to be one of my greatest strengths. I would be happy to provide you with names of people who can personally testify to this.

I would welcome the opportunity to discuss how my skills could benefit your organization. Please find my telephone number and e-mail address in my résumé. I look forward to hearing from you.

Sincerely,

**Estelle Juti**

Estelle Juti

enclosure

166. How is Ms. Juti currently involved with Online Style?
- (A) She is the business manager.
  - (B) She is the chairperson of the board of directors.
  - (C) She is the financial consultant.
  - (D) She is the head graphic designer.
167. What kind of service does Business First provide?
- (A) Marketing
  - (B) Foreign investment
  - (C) Consulting
  - (D) Computer repair
168. What does Ms. Juti say about why she wants to relocate to Venice?
- (A) Her new company is not successful.
  - (B) Her reasons are personal.
  - (C) She needs more experience.
  - (D) Her family is in Venice.
169. What does Ms. Juti NOT say is one of her qualifications?
- (A) She has worked in many different countries.
  - (B) She has extensive business experience.
  - (C) She has a background in advertising.
  - (D) She has expertise in arranging business meetings and presentations.

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**Questions 170-172 refer to the following information.**

**Milltown Community Theater**

Board Meeting Minutes

Sunday, November 16

Milltown Public Library

**OPENING:** President Eliot Rogers conducted the meeting. He introduced the new board member, Anita Russell. Ms. Russell has volunteered at the theater since its beginning. She most recently worked to successfully secure financial support for next season's productions.

**MINUTES:** Minutes from the September 28 meeting were approved with minor corrections.

**FINANCIAL REPORT:** The financial statements from October were reviewed by Patty Schmidt, Treasurer. She explained that recent reductions noted in the operating fund were due to a rise in the price of heating oil. Schmidt noted that a grant has been received from the Acme Savings Bank. These funds will be used to initiate a summer program for children.

**DEVELOPMENT COMMITTEE:** Members of the committee led discussions of recent attempts to obtain new grants, other fund-raising possibilities, and an initiative to attract publicity for the theater through local businesses.

**NEXT BOARD MEETING:** The next meeting of the board will be on Sunday, January 25, at 2:00 P.M. in the Milltown Public Library.

Meeting adjourned at 3:45 P.M.

Respectfully submitted,

*Nancy Fordham*

Nancy Fordham

170. Who was in charge of conducting the meeting?

- (A) Eliot Rogers
- (B) Anita Russell
- (C) Patty Schmidt
- (D) Nancy Fordham

171. What has recently increased?

- (A) The cost of gifts for new board members
- (B) Fees for administering a grant
- (C) Expenses for a summer program for children
- (D) The cost of heating fuel

172. What was NOT discussed in the meeting?

- (A) Efforts to increase funding
- (B) Advertising in the local community
- (C) Plans to attract new volunteers
- (D) The report of the September meeting

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**Questions 173-176 refer to the following letter.**

*Peterson Turbines  
500 Main Boulevard  
Peoria, IL 55490*

June 20

Mr. Fred Higgins  
President  
First Rate Lawn Supply  
31 Nightshade Street  
Peoria, IL 55490

Dear Mr. Higgins:

Three years ago we chose to buy lawn sprinkler valves from you for our new headquarters because we knew of you as a neighborhood business that lives up to the reputation of its company slogan: "Quality is our main priority."

As you may recall, your sales representative Andrew Peters spoke to me at length about our needs. I told him that we were more interested in durability than in saving a few dollars. Andrew said that you carried both brass and plastic valves, brass for \$75 each and plastic for \$50 each, both from reliable manufacturers. We knew that the brass are usually good for 6 years. Andrew assured us that the plastic would hold up as well, if not better.

On Andrew's recommendation our company purchased 48 plastic automatic sprinkler valves from you. Over the past 3 months the sleeve connecting the top of the valve to the main water pipe has burst or cracked on 12 of the valves. Last Sunday one-third of the lawn was flooded for a full day, since 2 valves broke while our small maintenance crew was out handling a problem in another building across town.

The result is that besides repairing considerable damage to the lawn (estimates run about \$1,000), we will need to replace the 12 valves.

We are aware that our warranty expired a year ago. However, since the plastic valves were purchased on your recommendation, we think you should be willing to stand behind your work and provide the labor to install brass valves. We are willing to pay for the new valves themselves.

Sincerely yours,

*Maria Palmer*

Maria Palmer  
Maintenance supervisor

173. When did Peterson Turbines purchase valves from First Rate Lawn Supply?
- (A) Three months ago
  - (B) Six months ago
  - (C) One year ago
  - (D) Three years ago
174. Why did Peterson Turbines choose to do business with First Rate Lawn Supply?
- (A) First Rate had offered a substantial discount.
  - (B) First Rate had a reputation for commitment to quality.
  - (C) First Rate had the best selection of products.
  - (D) First Rate had relocated to a convenient neighborhood.

175. Who is Andrew Peters?
- (A) An employee of First Rate Lawn Supply
  - (B) The owner of Peterson Turbines
  - (C) A colleague of Maria Palmer
  - (D) A salesperson at the valve manufacturer
176. What does Maria Palmer ask Mr. Higgins to do?
- (A) Repair damage to her lawn
  - (B) Pay the water-damage bill
  - (C) Provide workers to replace the valves
  - (D) Pay for new brass valves

**Questions 177-180 refer to the following letter.**

**Department of International Business  
Bangkok Business University  
1855 Henry Dunant Road \* Bangkok 10330**

March 30

Ms. S. Veratanavanit  
Diwikar Oil and Gas Corporation  
Bangkok

Dear Ms. Veratanavanit,

I am writing to thank you for authorizing Mr. Shinawakra of your staff to arrange a very fruitful visit by fifteen graduate students and faculty from the Bangkok Business University to the Diwikar Oil and Gas Corporation. Mr. Shinawakra planned a very interesting round-table discussion in the morning with several of your senior executives responsible for strategy implementation, concentrating in particular upon consumer behavior, cost dynamics, and corporate social responsibility—some of my students' particular areas of interest.

After eating lunch with the group, Mr. Shinawakra presented a very professional summary of career opportunities in corporate Thailand, especially at Diwikar Corporation. As a former executive of Diwikar, I was pleased that he did such an excellent job representing the company. We were all extremely impressed by his professional demeanor and the attention he gave to many details of the visit.

Very truly yours,

*Thaksin Panupong*

Thaksin Panupong

177. What is the purpose of this letter?
- (A) To commend a company employee
  - (B) To authorize an official visit
  - (C) To arrange for a discussion
  - (D) To explore future collaborations
178. Where does Thaksin Panupong work?
- (A) At an accounting office
  - (B) At a travel agency
  - (C) At a university
  - (D) At an engineering firm
179. Which of the following did the visitors NOT do in the afternoon?
- (A) Eat lunch with Mr. Shinawakra
  - (B) Take a tour of Diwikar Corporation
  - (C) Learn about corporate Thailand
  - (D) Hear about career opportunities
180. What does Thaksin Panupong say about Mr. Shinawakra?
- (A) He works in the human resources department.
  - (B) He has a good sense of humor.
  - (C) His position is senior executive.
  - (D) He is attentive to detail.

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**Questions 181-185 refer to the following advertisement and e-mail.**

**Graphic Designer** wanted. Design and create graphics for weekly newspaper. University degree in communication art or design necessary, plus one year of job-related experience. Familiarity with publishing helpful. Applicants should also possess knowledge of current trends in technology. Send résumé by July 5 to Betty Kang, *Computer Times Weekly*, 225 Camble St., Vancouver, BC V5Z1M2 or bkang@computertw.com

From: Tanaka, Stephen  
To: Kang, Betty  
Cc:  
Subject: Graphic Designer Position Sent: Fri 6/15 11:33 AM

Dear Ms. Kang:

I am writing in response to your advertisement for a graphic designer that appeared in the May 30 issue of the *BC Bulletin*. I believe I am very qualified for this position. As you will see from my attached résumé, I have a college degree in communication design and have worked as a graphic designer in Los Angeles for the past two years. I will be relocating to the Vancouver area on August 1, and I am available for employment from that time.

Please do not hesitate to contact me if you need additional information. I will be happy to supply references and to submit a portfolio of my designs.

Sincerely,

Stephen Tanaka  
stanaka@email.net



Tanaka resume.doc

181. Where does Betty Kang work?
- (A) At a university
  - (B) At a public-relations firm
  - (C) At a computer store
  - (D) At a newspaper
182. What is NOT mentioned as a requirement for the position?
- (A) Former employment in graphic design
  - (B) Knowledge of computer programming
  - (C) A college degree in the field
  - (D) Familiarity with recent developments in technology
183. By what date should applicants respond to Betty Kang?
- (A) May 30
  - (B) June 15
  - (C) July 5
  - (D) August 1
184. Why does Stephen Tanaka mention his work in Los Angeles?
- (A) He has more experience than the minimum amount required.
  - (B) He met Betty Kang once at his office there.
  - (C) He needs more advice about a project he is doing.
  - (D) He is not sure if his background is appropriate.
185. What did Stephen Tanaka enclose with his letter?
- (A) An advertisement
  - (B) Some designs
  - (C) Some references
  - (D) A résumé

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**Questions 186-190 refer to the following two memos.**

## MEMO

**TO:** All Staff  
**FROM:** Norma Nguyen, product-development team  
**DATE:** May 13  
**RE:** Request for new product ideas

I would like to announce that a product-development team has been formed to review new product ideas for personal-care products. We strongly encourage you to submit any ideas you have for new products. One advantage of submitting your ideas through the team is that we make your participation in the development of the product possible, giving you valuable insights into the development process as a whole.

The team has created an idea submission guide, which outlines the kind of information necessary for the team to review your new product idea, offer you feedback, and move your idea forward toward implementation. Please contact me if you would like me to send you a copy of the guide.

Please do not hesitate to contact me, or any member of the team, if you have questions about the new product-submission procedures. We look forward to your participation!

**TO:** Norma Nguyen  
**FROM:** Sam Patel  
**DATE:** May 17  
**RE:** Request for new product ideas

I have little experience in the area of developing personal-care products, but I have been thinking about the potential of a hair-care product line for men that might interest the product-development team. Please forward a copy of the idea submission guide to me. In addition, I would like to talk with you to make sure this is the type of product your team is interested in developing. Please contact me at extension 553 at your earliest convenience.

Thank you.

186. What is the purpose of Norma Nguyen's memo?
- (A) To announce a new line of personal-care products
  - (B) To tell staff about a new product-development team
  - (C) To encourage staff to buy personal-care products
  - (D) To ask staff to review competitors' products
187. What is a stated advantage of contacting the product-development team?
- (A) Employees can receive a bonus for developing a successful product.
  - (B) Employees can participate in developing the products they have proposed.
  - (C) Employees can meet regularly to come up with new product ideas.
  - (D) Employees can get discounts on new products.
188. What can be inferred about the idea submission guide?
- (A) It is being sent to every employee.
  - (B) It gives examples of new products.
  - (C) It is attached to Ms. Nguyen's memo.
  - (D) It explains the new product-development process.
189. Who is Sam Patel?
- (A) An applicant for a job
  - (B) A member of the product-development team
  - (C) An employee with an idea
  - (D) A hair-care specialist
190. What will Norma Nguyen probably do when she receives the memo from Sam Patel?
- (A) Send him the idea submission guide
  - (B) Contact him for a job interview
  - (C) Ask him to submit a cost analysis of his idea
  - (D) Ask him about his experience working on personal-care products

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**Questions 191-195 refer to the following article and letter.**

## **STEREO REVIEW**

### **SMALL WONDER MAKES BIG SOUND**

by William Franklin

After 30 years at Superior Sound Labs (SSL), legendary audio engineer John Anderson has left and started an independent firm, Anderson Associates, to sell his latest creation. The A2000 radio is only 5 centimeters tall, but despite its small dimensions, it delivers excellent sound and usually gets very good reception. Mr. Anderson is best known as one of the engineers who invented the RX3 noise-reduction system.

From the outside, the design of his new product is breathtakingly simple. The A2000 radio consists of two knobs and a speaker—the large knob is the tuning dial and the small one controls the volume. The A2000 sounds far better than anything else in its modest price range. I tested it against an expensive stereo system I own and was very surprised at how well its performance compared. My only complaints are that the radio comes only in white and that I had a little trouble picking up one of my favorite stations on the tuner.

To: Editors of Stereo Review

Thank you for your positive review of our new product. I feel that the A2000 is designed for people who care more about how a radio sounds than how it looks. However, my business partners have convinced me that not everyone feels the way I do. Consequently, I would like to inform your readers that we will be releasing the A2000 in four decorator colors in time for the holidays this year.

To improve FM reception, try moving the radio closer to a window or outside wall, plugging it into a different outlet, or moving around the power cord (which also functions as an antenna wire).

By the way, your review contains one inaccuracy that I would like to take this opportunity to correct. I was an engineer employed by SSL at the time that RX3 was developed, but I was not involved with that project in any way.

Sincerely,

John Anderson  
President, Anderson Associates

191. What is unusual about the A2000?
- (A) Its distribution system
  - (B) Its color
  - (C) Its development schedule
  - (D) Its size
192. What comparison is made in the review?
- (A) The RX3 to the A2000
  - (B) The product's performance to the product information brochure
  - (C) The A2000 to an expensive stereo system
  - (D) Superior Sound Labs to Anderson Associates
193. What is the purpose of Mr. Anderson's letter?
- (A) To correct information in a previous letter
  - (B) To inform the editors of a new partnership
  - (C) To respond to comments in a magazine article
  - (D) To request extra copies of a magazine
194. What was Mr. Anderson's occupation when he worked at SSL?
- (A) Musician
  - (B) Engineer
  - (C) Editor
  - (D) Historian
195. What suggestion does Mr. Anderson NOT make to Mr. Franklin about his radio?
- (A) Adjust the power cord
  - (B) Put it near a window
  - (C) Plug it into a different outlet
  - (D) Buy a newer model

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**Questions 196-200 refer to the following two letters.**

**BLACK DIAMOND ARCHIVES**

February 27

Ms. Susan Lanford  
Lanford, Ltd.

Dear Ms. Lanford,

Thank you for your recent inquiry regarding our filing services. This letter is to follow up on our call of February 23 and to set forth our terms in writing for your reference and company approval.

As you know, Black Diamond Archives has been a trusted partner since 1937 to the thousands of companies that turn to us for their records management needs. We have 400 records centers worldwide where we offer storage, duplication, and shredding of documents.

In our conversation we discussed the standard pick-up and storage rate for approximately 40 to 50 cartons of files, to be taken to our fully air-conditioned Westhaven facility. I am pleased to inform you that after further consideration I am able to offer you a special volume rate of \$300 per month, plus a \$60 pick-up fee, effective March 1. If this special rate is acceptable, please call me at 699-555-1857 as soon as possible, and I will send over an authorization form for your signature. I look forward to doing business with you.

Yours truly,

***Jeremy Tarrt***

Jeremy Tarrt  
Manager

**DIAL-A-FILE  
HOME OFFICE SERVICES**

Dear Potential Customer:

Your company's name was given to us as someone who might be interested in huge savings on their file organization costs. You may not have heard of us before now, but ask any of our customers about Dial-A-File, and you'll hear about our great reputation.

Call us anytime, and we'll bring a large filing cabinet to your office very quickly on the same day. When it is full and ready to be stored, just call us again, and we'll pick it up within three hours. Anytime you need access to those files, we will deliver the cabinet to your office within 24 hours. That is the Dial-A-File advantage: we come to you whenever you need us. We even offer free pickup and delivery for customers signing a five-year contract.

Our storage facility has state-of-the-art security and automatic climate control systems. For more information about our services and customer testimonials, please check out our Web site at [www.dialafile.com](http://www.dialafile.com).

Sincerely yours,

***Matt Weinstein***

Matt Weinstein

196. What service do both of these companies provide?
- (A) They store files.  
(B) They record meetings in company offices.  
(C) They provide air-conditioning for office facilities.  
(D) They design filing cabinets.
197. What feature is advertised by both companies?
- (A) Extended contracts  
(B) Superior security  
(C) Free pickup  
(D) Temperature control
198. What can be inferred about the \$300 monthly rate Mr. Tatt offers Ms. Lanford?
- (A) It is lower than his previous offer.  
(B) It is applicable at all Black Diamond facilities.  
(C) It is cheaper than the Dial-A-File rate.  
(D) It will double after March 1.
199. What can be inferred about Mr. Weinstein from his letter?
- (A) He manages the Black Diamond Web site.  
(B) He works at a facility in Westhaven.  
(C) He has not done business before with Lanford, Ltd.  
(D) He is interested in buying office furniture.
200. What does Mr. Weinstein emphasize about the service provided by his company?
- (A) It has a money-back guarantee.  
(B) It is very fast.  
(C) It is inexpensive.  
(D) It is available internationally.

# TEST 4

## PART 7

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 153-154 refer to the following invitation.

You are invited to attend  
**The 7th Annual  
European Household Appliances Exhibition**  
Lucien Pernet Hall, Geneva, Switzerland  
October 19-23  
**"New Solutions in Home Equipment"**

A wide range of products, from kitchen appliances to air conditioning equipment, will be displayed throughout the five days of the exhibition. This year's focus will be on cleaning systems, with laundry appliances representing over half of the exhibits.

153. When does the event start?

- (A) On October 5
- (B) On October 7
- (C) On October 19
- (D) On October 23

154. What type of products will be emphasized?

- (A) Refrigerators
- (B) Cooking ranges
- (C) Air conditioners
- (D) Washing machines

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**Questions 155-156 refer to the following advertisement.**

### *The Perfect Gift*

Imagine sharing a new, special picture every day of the year with friends and loved ones! Gold Coast Imagination, Inc., will use images that you provide to create a personalized daily calendar using images of special people, memorable places, or important events.

Just go through your photo album and select the pictures you want to include. We will use your digital images or traditional print photographs to create a personalized gift. Birthdays, anniversaries, and the dates of special events can be indicated for no additional fee!

One of our consultants will help you choose from dozens of formats and styles. For more information, give us a call at (07) 7010 2390 or visit us online at [www.gci.co.au](http://www.gci.co.au).

*Gold Coast Imagination, Inc.*



**155. What is being advertised?**

- (A) Travel postcards
- (B) Photograph albums
- (C) Birthday cards
- (D) Personalized calendars

**156. According to the advertisement, what will the consultant do?**

- (A) Provide free price estimates
- (B) Give advice about design options
- (C) Photograph family members
- (D) Create an online gallery of photographs

**Questions 157-159 refer to the following e-mail.**

**TEST 4**

<b>From:</b>	aviera@e-last.com
<b>To:</b>	hmiyakawa@e-last.com
<b>Subject:</b>	Repair crews
<b>Date:</b>	May 10

Dear Mr. Miyakawa,

The executive committee met this morning to discuss some complaints from our residential Internet subscribers. More and more of them are being asked to wait a week or longer for service from a repair crew. It seems that our customer base has expanded more quickly than projected, and technical support requests have increased by about 30 percent. This means that the number of technicians available to assist customers is now insufficient.

The committee feels an expansion of the repair team is necessary to restore customer satisfaction. We are expecting even more customers to have our equipment installed in their homes, and with the present number of technical crews, we may not be able to handle their service needs. The committee has authorized you to recruit five more people who have the appropriate training.

Best regards,

Adelina Viera, Personnel Director  
E-last Internet, Inc.

- 157.** For whom is this message probably intended?
- (A) A repair technician
  - (B) A hiring supervisor
  - (C) An Internet subscriber
  - (D) A customer service representative

- 158.** What problem have customers been reporting?
- (A) Frequent disconnections
  - (B) A high subscription charge
  - (C) Low speeds on the Internet
  - (D) A long wait for repairs

- 159.** What did the executive committee approve?
- (A) Offering better equipment to customers
  - (B) Improving training for technical crews
  - (C) Employing more repair workers
  - (D) Reducing service fees

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**Questions 160-162 refer to the following memo.**

From: Liam Perry, marketing director

To: All marketing staff

Date: August 5

Re: New line of juice products

Last week was the end of the free-sample program for our new line of fruit juices. Potential customers received complimentary bottles of the drinks and 15% discount coupons for future purchases. They were then asked to complete feedback questionnaires. The program ran from July 15 to July 31, and the discount, which applies to our full range of products, will be good until October 1.

The following briefly summarizes information gathered through the program:

- Three varieties were measured, listed here in descending order of customer popularity: Mango Mountain, Great Guava, and Yum Cocoplum
- Analysis of the feedback questionnaires showed that customers felt Yum Cocoplum contained too much sugar. (This is a surprising finding because none of the brands are artificially flavored and they all preserve the natural taste of the fruit they are based on.)
- Many customers rated the flavor combinations in Mango Mountain and Great Guava as “superb.”

I would like to hold a meeting with you next week to discuss these points in more detail. Jess Bronsky is putting together the agenda for the meeting and will notify you soon of the time and place.

**160. What is the purpose of the memo?**

- (A) To report the results of a study
- (B) To request a deadline extension
- (C) To recommend new product names
- (D) To propose a new discount

**162. What concern was reported by potential customers?**

- (A) Artificial ingredients were used.
- (B) The discount procedure was confusing.
- (C) The juice portions were too small.
- (D) One of the juices was too sweet.

**161. What did potential customers NOT receive?**

- (A) A discount certificate
- (B) A list of ingredients
- (C) A free sample of juice
- (D) A feedback form

Questions 163–165 refer to the following instructions.

### Aquapedra Water Filters

The Aquapedra A5 water filter improves the taste and quality of drinking water. Once it is installed on a tap with cold running water, it is ready for frequent use with minimum maintenance. Periodic replacement of the filtering cartridge is all that is necessary. On average, after four months of use, the cartridge will lose effectiveness and should be replaced (there are three spare cartridges in the package). In most cases, little visible deposit accumulates in the cartridge for up to two months.

To extend the lifetime of a cartridge, the filter is equipped with a switch that changes the mode from “filtered” to “unfiltered.” When the water dispensed from the tap is to be used for purposes other than drinking, this switch allows the water to bypass the filter.

TEST 4

163. What do the instructions explain?

- (A) How to use a filter cartridge effectively
- (B) How to choose the appropriate water filter
- (C) How to order necessary repairs on the filter
- (D) How to analyze the quality of running water

165. What is the purpose of the switch?

- (A) To release the filter for removal
- (B) To clean the cartridge
- (C) To adjust the water temperature
- (D) To select the filtering mode

164. How often should the cartridges be replaced?

- (A) Every two months
- (B) Every three months
- (C) Every four months
- (D) Every five months

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**Questions 166-170 refer to the following letter.**

Olsenburg Business Association  
110 Cornell Rd  
Olsenburg City, WI 530030

January 17

Mr. Kenneth Damian  
Olsenburg City Mayor  
City Hall  
Olsenburg City, WI 23090

Dear Mr. Mayor:

I am writing on behalf of the Olsenburg Business Association to urge you to support legislation modifying the ban on overnight parking of large vehicles in our area. The number of tourists who travel in campers, motor homes, and other recreational vehicles (RVs) has increased significantly nationwide. While the proportion of visitors who arrive by RV is still small compared to more traditional tourists, I am sure you will agree that forcing RV tourists to leave every evening only compromises our efforts to promote tourism, which is connected to a substantial amount of income for our city. We are confident that making Olsenburg "RV friendly" will benefit the local tourism industry and its employees.

Three nearby cities that have lifted similar bans have reported positive results. Tocasta Town, Gamma Village, and Arcoda City are evidence that welcoming RV tourists can promote tourism, generating more revenue for restaurants and local shops. Next month, Arcoda City will even begin adding special RV parking areas in its parks.

As you know, the tourism and food service industries employ over 25 percent of our workforce. Currently, however, many of our visitors are here only during the daytime, so we are losing business to neighboring cities. RV tourism would not compete with hotel tourism. In fact, it would only increase the total number of visitors to our city.

I look forward to seeing you at the meeting next Thursday, where the city council will address this important issue.

Respectfully yours,

*Linda Defrey*

Senior Vice President of Governmental Affairs  
Olsenburg Business Association

166. What is the purpose of the letter?
- (A) To inquire about local tourism  
(B) To advertise a new organization  
(C) To recommend a change in the city law  
(D) To support cooperation with neighboring cities
167. The word “compromises” in paragraph 1, line 7, is closest in meaning to
- (A) weakens  
(B) adjusts  
(C) matches  
(D) determines
168. What is suggested about Arcoda City?
- (A) It is building a new hotel.  
(B) It has more parks than Tocasta Town.  
(C) It is far away from Olsenburg City.  
(D) It expects to attract more visitors.
169. What is indicated about tourism in Olsenburg City?
- (A) The number of tourists decreased last year.  
(B) Local hotels are frequently overbooked.  
(C) Most tourists arrive in recreational vehicles.  
(D) Local restaurants rely on business from tourists.
170. What will be discussed during next week’s meeting?
- (A) Increasing advertising rates  
(B) Permitting overnight parking  
(C) Establishing a tourism committee  
(D) Attracting workers to the area

**Questions 171-174 refer to the following memo.**

From: James Bell  
To: Renaissance Table executive chefs  
Date: March 20  
Re: Our twentieth anniversary

To commemorate the twentieth anniversary of the Renaissance Table restaurant chain, we are assembling a cookbook containing recipes for some of our customers' favorite dishes. In addition to a selection of recipes for our traditional French dishes and desserts, we would also like to include recipes invented by our chefs especially for the cookbook. The best submissions for original recipes will be included in a special chapter entitled "Kitchen Table Renaissance."

Bear in mind the following points as you prepare submissions for "Kitchen Table Renaissance."

- The final book will include a serving guide of dishes that go well together. If your recipe is for a dessert, soup, or other item recommended as a side course, please make sure your submission includes suggestions for main dishes that it would complement.
- We are looking for recipes characterized by unique flavors but also commonly available ingredients and methods of preparation familiar to the average amateur cooking enthusiast.
- The cost of ingredients and nutritional variety are important, but dishes in this section need to be, above all, easily made by the average person at home in a minimum of time.
- Selected dishes will be photographed later by a professional, so there is no need to include pictures with your submissions.

All submissions should be sent by e-mail to [cookbook@renaissancetable.com](mailto:cookbook@renaissancetable.com) by the end of April. We expect the selection process to take a little over a month, and the authors of the winning recipes will be notified in June. In addition to inclusion in the final cookbook, winning submissions will also be rewarded with a small cash bonus. We expect to have the manuscript prepared by the end of July so that we can publish the collection in time for the restaurant's anniversary in November.

- 171.** What does the memo announce?
- (A) The revision of nutritional guidelines
  - (B) Changes to a restaurant menu
  - (C) New sources of ingredients
  - (D) The publication of a new book
- 172.** What is most important about the recipes in the special chapter?
- (A) They contain unique ingredients.
  - (B) They require little time to prepare.
  - (C) They are popular with customers.
  - (D) They are not expensive to make.
- 173.** According to the memo, what should be included with submissions?
- (A) Serving suggestions
  - (B) Estimated preparation time
  - (C) Color photographs
  - (D) Nutritional data
- 174.** When will selections be announced?
- (A) In April
  - (B) In June
  - (C) In July
  - (D) In November

**Questions 175–176 refer to the following article.**

Due to rising fuel costs, many airlines have recently reduced the allowable weight limits on checked luggage. Here are some things you can do before you fly to avoid any unexpected surprises at the airport.

- Find out what your airline charges for overweight bags before you arrive at the airport. You can find this information on your airline's Web site.
- When shopping for luggage, choose a product made of lightweight materials. Some bags are heavier than others, even when empty.
- Bring travel-sized containers of shampoo and other toiletry items instead of full-sized containers. Also, avoid packing more clothing than necessary.

**175.** For whom is this article most likely intended?

- (A) Airport employees
- (B) Airline travelers
- (C) Travel industry experts
- (D) Luggage manufacturers

**176.** What is NOT mentioned as a way to reduce the weight of luggage?

- (A) Choosing bags recommended on airline Web sites
- (B) Packing smaller bottles of shampoo
- (C) Limiting the amount of clothing that is packed
- (D) Purchasing lightweight pieces of luggage

Questions 177-180 refer to the following information.

### Tylart Electronics

#### Service & Support

Tylart Warranty Service is provided for all Tylart computers purchased directly from a Tylart store or from an official Tylart retailer. Warranty service does not extend to computers repurchased from another seller or from a third party.

To report a defect, call our national service hotline 24 hours a day at (310) 555-9807 or send an e-mail to [warranty@tylart.co.ca](mailto:warranty@tylart.co.ca). If the problem cannot be solved over the phone or by e-mail, you will be given a case number and referred to technicians at an authorized service center in your area.

If a Tylart computer develops a defect within three (3) years of the purchase date, the customer is entitled to free repair at Tylart service centers. For a fee, customers can also have repairs done on site at their homes or offices. This requires making special arrangements with a local service center. Service centers require a case number for all repairs.

Computers in the first two (2) years of the warranty period are eligible for the Tylart Quality Exchange (TQE) program. TQE replacements can only be authorized by the national service hotline and are not provided at local service centers. Under the TQE program, a replacement will be shipped free of charge to the customer if Tylart determines that a replacement is necessary. Once the replacement unit has been received by the customer, the defective computer should be returned to Tylart. It is the customer's responsibility to obtain an exchange authorization letter from Tylart and to arrange for proper shipping. Failure to return the defective item within five (5) business days of receiving the replacement will result in a charge for the full price of the item.

**177. Who issues a case number?**

- (A) The Tylart Quality Exchange
- (B) An authorized service center
- (C) The national hotline
- (D) An official Tylart retailer

**179. What is indicated about local service centers?**

- (A) They perform on-site repairs.
- (B) They charge for repairs at the center.
- (C) They provide telephone support.
- (D) They are open 24 hours a day.

**178. How long is the warranty period?**

- (A) Two years
- (B) Three years
- (C) Four years
- (D) Five years

**180. Under the TQE program, what are customers required to do?**

- (A) Contact the authorized service center in their area
- (B) Return the defective item before receiving the replacement
- (C) Get authorization from the national service hotline
- (D) Pay for the shipping of the replacement

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**Questions 181-185 refer to the following survey and report.**

## **ALSBERG International Airport**

**Dear Traveler,**

**Please take a moment to answer two questions about your experience at the Alsberg International Airport.**

**1. What about our airport would you most like to see changed?**

(Please select only one option.)

- A. Distance between gates
- B. Selection of food
- C. Number of shops
- D. Information signs
- E. Other \_\_\_\_\_

(Please use the reverse side if you would like to add any comments.)

**2. In the past five years, how often have you used Alsberg International Airport?**

- A. Less than once a year
- B. Once a year
- C. Once a month
- D. More than once a month

**Thank you for your time and suggestions. Please leave your questionnaire in any of the boxes located in the Main Terminal.**

Space below this line to be left blank.

---

Alsberg IA .....

Ref. DD2 .....

### **REPORT ON FINDINGS**

Thursday, August 10, Alsberg

This is to present the results of a study conducted to learn more about and better attend to the needs of the passengers at the Alsberg airport. The survey was carried out this week from Monday to Wednesday (typically the busiest days of the week at the airport). Survey sheets were picked up from the collection boxes yesterday evening. A total of 623 individuals completed the survey.

In question #1, as expected, the first option was marked by most respondents (450 altogether). Option C was indicated 156 times. Options B and D were chosen by only 10 and 7 respondents, respectively, and they were marked by those frequent travelers who marked options C and D in question #2.

This pilot study included only two questions. An additional survey with more questions is planned so that we can be better informed about changes we may need to make to service at Alsberg. The new, more extensive questionnaires have already been prepared and will be distributed next week.

181. Where are respondents told to write any additional comments?

- (A) On the back of the page
- (B) On the suggestion board
- (C) On another sheet of paper
- (D) At the bottom of the survey

182. Who was surveyed?

- (A) Airplane pilots
- (B) Airline passengers
- (C) Airport employees
- (D) Flight attendants

183. When were the surveys collected?

- (A) On Monday
- (B) On Tuesday
- (C) On Wednesday
- (D) On Thursday

184. What did most survey respondents indicate about the airport?

- (A) The gates are too far apart.
- (B) There are not enough varieties of food.
- (C) There are not enough shops.
- (D) The signs are confusing.

185. What is indicated about the next survey?

- (A) More individuals will be asked to participate.
- (B) The questionnaires will be translated into more languages.
- (C) The sheets will be distributed on board planes.
- (D) A greater number of questions will be included.

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**Questions 186-190 refer to the following e-mails.**

E-Mail Message

**From:** amgarcia@mail.evertontimes.com  
**To:** mskolski@vierramotors.com  
**Date:** June 19  
**Subject:** Vierra Motors story

Dear Mr. Skolski,

Your assistant Betsy Kim gave me your e-mail address when I spoke with her on the phone earlier today. She suggested that this would be the best way to contact you, as you are checking e-mail regularly.

The reason I am writing is that we are planning to run a story about automakers in the inaugural issue of the Sunday magazine supplement of the *Everton Times*. We would like to accompany this article with an interview focusing on your experience as executive manager of design at Vierra Motors. Would you be willing to talk to Dave Clarkson about your work in the car manufacturing industry? The conversation would be published in the second week of August.

Mr. Clarkson would like to interview you in person but could certainly arrange a discussion by telephone or videoconference. In fact, we have already scheduled with your assistant a tentative meeting for July 30. We are hoping to include photos of you at your office, so please let us know if we can hold this date for a photo session or whether your office has suitable photos available that we could use if we do an interview by distance instead. Of course, we are happy to leave logistics regarding the meeting and photo session to your discretion.

Please let me know if you need more information concerning the interview. I look forward to hearing from you.

Ana Malta Garcia  
Assistant International Section Editor  
*Everton Times*

E-Mail Message

**From:** mskolski@vierramotors.com  
**To:** amgarcia@mail.evertontimes.com  
**Date:** June 20  
**Subject:** Re: Vierra Motors story

Dear Ms. Garcia,

It is a pleasure—and an honor—to be considered for this. I'm currently away on extended business, and I don't think it's likely that I'll be back in the country before the first week in August. Perhaps Dave and I could arrange to speak on the phone sometime this week or next? If so, I'm sure you can get the photos you'll need from Betsy.

With best regards,  
Martin Skolski

186. Why did Ms. Garcia write her e-mail?

- (A) To thank Mr. Skolski for reviewing an article
- (B) To request photographs of cars
- (C) To ask Mr. Skolski to meet with a reporter
- (D) To advertise a job opportunity

187. Who is Mr. Skolski?

- (A) A company executive
- (B) A newspaper editor
- (C) A photographer
- (D) A journalist

188. In the first e-mail, the word “discretion” in paragraph 3, line 7, is closest in meaning to

- (A) separation
- (B) judgment
- (C) feature
- (D) tact

189. What is suggested about Mr. Skolski?

- (A) He will be unable to attend a meeting.
- (B) He wants to change the design of a car.
- (C) He will shorten a business trip.
- (D) He will talk to Mr. Clarkson after August 1.

190. What is indicated in Mr. Skolski’s e-mail?

- (A) He has received a copy of the magazine.
- (B) He has not received an invitation.
- (C) He is currently out of the country.
- (D) He refuses to give interviews.

**Questions 191-195 refer to the following e-mail and order log.**

**E-Mail Message**

<b>To:</b>	jettinger@mmail.net
<b>From:</b>	JLOnline@jl.co.ie
<b>Date:</b>	November 23
<b>Subject:</b>	Order confirmation

Dear Mr. Ettinger,

Thank you for ordering from the J&L Online Store. This is to confirm that payment for your order has been received. While your order is being prepared for dispatch, we need further information about your preferred method of delivery. One item is currently out of stock (marked "WD" on the online shipment-status log) and is not due for delivery to our warehouse until tomorrow. The items marked "AO" ("in stock") can be mailed out immediately along with "PP" and "TN" ("preferred order" and "regular order") items. Do you want your order delivered in two separate shipments, or should they be dispatched together when all items become available?

*Note:* In the unlikely event that you are not satisfied with your delivery, returns can be made within fifteen days of purchase, except for special offer items (available at less than €8), which cannot be returned. All items on your order list qualify for return. The cost of a return shipment for defective or damaged items not exceeding €30 is reimbursed by the J&L Online Store.

Sincerely,  
Maria Delgado  
Shipping Department

<b>J&amp;L</b> Online Store		
<b>ORDER TRACKING LOG</b>		
<b>Customer:</b> Ettinger	<b>Customer ID:</b> 21352	<b>Order number:</b> 909322
<b>Order placed:</b> Nov 23, 04:24	<b>Last updated:</b> Nov 23, 16:24	
<b>Title / Item Description</b> <b>Quantity</b> <b>Item Status</b>		
1. <i>Enjoy Cooking Series</i> (DVD)	1	AO
2. <i>April Piano Concerto</i> (CD)	1	TN
3. <i>Ecuador—Live</i> (travel guidebook)	1	PP
4. <i>Sleight of Hand</i> (novel by J. Ochoa)	2	WD
5. <i>Kegworth Flight</i> (video game)	1	AO
<i>Important: You may want to check this log again later, as status updates are posted online in regular four-hour intervals.</i>		

191. What is Mr. Ettinger asked to do?
- (A) Make a payment  
(B) Choose a shipping option  
(C) Order a special offer item  
(D) Confirm the quantities of items ordered
192. In the e-mail, the word “due” in paragraph 1, line 4, is closest in meaning to
- (A) owed  
(B) proper  
(C) delayed  
(D) expected
193. What is suggested about the items ordered by Mr. Ettinger?
- (A) They each cost over €8.  
(B) They need to be returned.  
(C) They will be shipped for free.  
(D) They were not found to be defective.
194. What item is NOT yet available for delivery?
- (A) *April Piano Concerto*  
(B) *Ecuador—Live*  
(C) *Sleight of Hand*  
(D) *Kegworth Flight*
195. What is NOT indicated on the order log?
- (A) The customer's name  
(B) When the items were ordered  
(C) How frequently the log is updated  
(D) When the order will be delivered

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**Questions 196-200 refer to the following e-mails.**

E-Mail Message

<b>From:</b>	jtobin@wosmag.com
<b>To:</b>	dgerard@wosmag.com
<b>Date:</b>	May 12
<b>Subject:</b>	Cumulative edition of World of Science

Dear Mr. Gerard,

We have received quite a few requests from our readers to release an archive of *World of Science* magazine on CD. Both Andrew Stevenson and I have experience with designing computer interfaces that allow users to browse articles on a CD. Using articles from the last three years, we have put together a small-scale sample presentation of what a *World of Science* archive could look like. If the idea is approved, we would be happy to create a comprehensive graphic interface for a large-scale version that includes all issues, starting from the first one put out nine years ago.

Janet Tobin  
Graphic Division

E-Mail Message

<b>From:</b>	dgerard@wosmag.com
<b>To:</b>	jtobin@wosmag.com
<b>Date:</b>	May 13
<b>Subject:</b>	Re: Cumulative edition of World of Science

Dear Ms. Tobin,

This sounds like a good idea that is definitely worth implementing. You will be happy to learn that our editor in chief had been suggesting exactly the same thing and would be interested to see what you and Andrew have designed. I suggest we all meet tomorrow at 10:00 A.M. in room 12 so you can show us how it would work.

In the meantime, do you think another year of *World of Science* would fit on the one CD? Next year, on January 12, we'll be celebrating ten years of our existence, and that would be an excellent opportunity to offer a larger archive to our subscribers.

Warm regards,

Dennis Gerard  
Assistant to Editor in Chief

196. Why did Ms. Tobin write to Mr. Gerard?

- (A) To suggest changing a magazine's content
- (B) To recommend publishing a reader's letter
- (C) To propose a new product
- (D) To order a sample CD

197. For how long has the magazine been published?

- (A) One year
- (B) Three years
- (C) Nine years
- (D) Ten years

198. What has the editor in chief suggested?

- (A) Releasing an archive of a magazine
- (B) Offering an extended subscription
- (C) Designing a new magazine cover
- (D) Writing a review of a CD

199. What is Ms. Tobin asked to do?

- (A) Find an old article in the archive
- (B) Write a story for the next issue
- (C) Call the editor's office
- (D) Give a demonstration

200. What will happen on January 12?

- (A) The magazine will celebrate its anniversary.
- (B) The editorial board will meet with readers.
- (C) The editor in chief will retire.
- (D) The best magazine photographs will be exhibited.

# TEST 5

## PART 7

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

**Questions 153-154 refer to the following announcement.**

**CHO TO APPEAR ON YOUR WORLD NOW**

Mi-Sun Cho, who works in our international media department, will be appearing on the nationally syndicated news program *Your World Now* this Thursday. Cho will be interviewed about her first book, *Through My Eyes*, which chronicles her years traveling internationally as a journalist. The book has sold thousands of copies and has received many positive reviews. To watch and support one of our own, tune in to channel 17 at 6 P.M. this Thursday.

- 153.** What is the purpose of the announcement?

(A) To describe a television program  
(B) To advertise a job position  
(C) To recommend a travel guide  
(D) To promote a travel service

**154.** What is indicated about Ms. Cho?

(A) She has written a book.  
(B) She has been offered a new job.  
(C) She is moving to another country.  
(D) She works in a bookstore.

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Questions 155-156 refer to the following registration card.

**Thank you for purchasing a new Romulus camera!**

Please take a moment to fill out this card and officially register your purchase with us. In return, we will enter your name into a drawing to win one of a variety of prizes including a new Romulus television and a Romulus T35 portable CD player!

Name Abdul Khosa

Address 43 Springdale Rd., Penn, Wolverhampton WV4 3HN

Please return to Romulus Ltd., 515 Shanley Road, Liverpool L88 4HG.

**155.** What type of goods does Romulus Ltd. produce?

- (A) Music CDs
- (B) Electronics
- (C) Software
- (D) Videos

**156.** What is indicated about Mr. Khosa?

- (A) He has requested a mail-order catalog.
- (B) He works for Romulus Ltd.
- (C) He will be entered into a contest.
- (D) He has bought a new television.

Questions 157–159 refer to the following table of contents.

<i>Great Nature Magazine</i>	
<b>CONTENTS</b>	
<i>Pg. 3</i>	<b>This Week's Environmental News</b>
<i>Pg. 9</i>	<b>Letters to the Editor</b>
<i>Pg. 12</i>	<b>Cover story: Fire and Ice</b> Researcher Amy Vicucci recently spent three months observing a pack of wolves in northern Canada.
<i>Pg. 30</i>	<b>Secrets of the Marshlands</b> Biologists have been researching the behavior of tigers in the marshlands of eastern India—and their discoveries may change the way we think about these big cats.
<i>Pg. 43</i>	<b>A Conversation with Laurent Makombo</b> Meet the African politician who is campaigning to enact a landmark law for the protection of endangered wildlife in his country.
<i>Pg. 58</i>	<b>And the Winners Are ...</b> We received hundreds of submissions from our readers for our 12 <sup>th</sup> annual <i>Great Nature</i> wildlife photography competition. See the winners here.

**157.** What is the topic of the magazine?

- (A) Outdoor recreation
- (B) Canadian news
- (C) Wild animals
- (D) Nature photography

**158.** On what page can an article about new scientific research be found?

- (A) Page 9
- (B) Page 30
- (C) Page 43
- (D) Page 58

**159.** Based on the table of contents, what CANNOT be found in the magazine?

- (A) A book review
- (B) Contest results
- (C) News reports
- (D) An interview

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**Questions 160-161 refer to the following announcement.**

The KaweiBen Corporation awards educational scholarships to children of full-time employees who meet certain qualifications. Interested candidates must be high school graduates or must be graduating from high school during the year the application is submitted. Candidates must present a copy of an acceptance letter from a university. Scholarship recipients must attend university full time.

Scholarships will be paid directly to the university on a yearly basis. Any student who does not maintain passing grades will not be eligible to receive the scholarship in the following academic year.

Application forms can be found online at [www.kaweiBen.com/scr](http://www.kaweiBen.com/scr), along with more details about the program.

**160. What is being announced?**

- (A) A scholarship for students who want to work at KaweiBen Corporation
- (B) An information session about educational scholarships
- (C) A scholarship which requires students to make passing grades
- (D) Financial aid for employees who want to attend university

**161. What is NOT indicated about scholarship recipients?**

- (A) They must be related to a KaweiBen employee.
- (B) They must graduate from high school.
- (C) They must have been accepted to a university.
- (D) They must have demonstrated leadership in the community.

Questions 162-164 refer to the following letter.

**Globalsuite Travel**  
San Francisco, CA 94109  
1-888-555-2499  
[www.globalsuitetravel.com](http://www.globalsuitetravel.com)

Dr. Geoffrey Marsh  
2324 W. Bradford Ct.  
West Chester, PA 19380

Trip: Madrid and Barcelona  
Date: September 10-September 21  
Account ID: 8987

April 14

Dear Dr. Marsh:

Thank you for your deposit of \$600.00. You are registered for the Autumn in Spain trip, which departs from Philadelphia and takes you to Madrid and Barcelona. Your complete itinerary and an historical guide to the region will be mailed to you in August. Please make sure we receive your final payment by July 25.

Enclosed is Globalsuite Travel's Essential Checklist, which will help you in making arrangements for your trip. Using your account ID, you can also log onto our Web site, where you will find tips about packing, a chart for calculating currency exchange rates, and descriptions of the hotels where you will be staying.

Please let me know if you have any questions.

Sincerely,

*Megan Schaeffer*

Megan Schaeffer  
Client Services

**162.** Why was the letter written?

- (A) To notify Dr. Marsh of a change of airport
- (B) To thank Dr. Marsh for his final payment
- (C) To request information about currency exchange
- (D) To communicate information about travel arrangements

**164.** What information is NOT included on the Web site?

- (A) Hints about packing
- (B) Rates of currency exchange
- (C) Historical information
- (D) Details about hotels

**163.** According to the letter, what will Dr. Marsh receive after July 25?

- (A) Maps of Madrid and Barcelona
- (B) An itinerary
- (C) A checklist
- (D) An account ID

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Questions 165-168 refer to the following notice.

### Attention Museum Members

The Haines Museum is hosting a traveling exhibition of works by renowned nineteenth-century artist Gerard Delaceaux. Delaceaux is known for his landscape paintings as well as his detailed miniature portraits. A native of France, he traveled throughout Europe and parts of Africa and Asia looking for inspiration for his works. Museums and private collectors from around the world have joined together to present the most complete display of Delaceaux's works to date. This exhibition will be open to the public from May 11 through June 25. Tickets for the exhibition are 25 euros and may be reserved by calling the Office of Museum Programs at [O]20 7946 0000. Tickets can be picked up at the south entrance admission counter, next to the museum café. Please note: exhibition hours will not be the same as museum hours. The exhibition will open each day at 10 A.M., one hour after the museum opening, and will close at 5 P.M., one hour before the museum closes. Please plan your visit accordingly.

165. Who most likely issued this notice?

- (A) A group of French artists
- (B) Mr. Delaceaux
- (C) A group of museum members
- (D) An employee of the museum

166. What is NOT indicated about Mr. Delaceaux?

- (A) He is famous for painting portraits.
- (B) He painted with watercolors.
- (C) He traveled to many parts of the world.
- (D) He was born in France.

167. What are reservations taken for?

- (A) Lunch at the museum's café
- (B) A trip to France
- (C) Private tours of the museum
- (D) Tickets to see the exhibition

168. What is indicated about the exhibition?

- (A) It will be open during special hours.
- (B) It will first open on Mr. Delaceaux's birthday.
- (C) It will include sculptures from South America
- (D) It will feature the work of several artists.

Questions 169–172 refer to the following article.

## Nature Center Opens at Stony Cove

CEDARPORt – On Saturday afternoon, the Cedarport Parks Commission officially opened its newest facility to the public. Stony Cove Nature Center, which was first proposed two years ago and has been under construction for the past eleven months, was supposed to open in August. However, the quick construction schedule, coupled with funds from private donors, enabled the commission to unveil it several months earlier than they had planned.

“The Cedarport city council has been extremely helpful since the first day the center was proposed,” said Madeline Kittleson, head of the Parks Commission. “But we wouldn’t have been able to open our doors as soon as we did without the generosity of local residents and businesses who donated money toward the center.”

The new 1,750-square-meter facility includes a number of permanent nature exhibits, space

for a rotating exhibit, and several lecture rooms. Starting next Monday, the lecture rooms will be used both as a setting for public nature programs and as classrooms for selected environmental science classes from the University of Cedarport, which is located nearby.

The exhibits will focus on the natural diversity of Stony Cove, including sections about the plants that grow in the cove’s seaside environment and the sea animals that live in and around the cove.

Over the next few weeks, the Stony Cove Nature Center will be hosting a variety of events, including several educational programs for schoolchildren and a nature walk for members of a local club called Environmental Friends. The full schedule can be found on Stony Cove Nature Center’s Web site.

**169.** What is the purpose of the article?

- (A) To describe the construction of the new nature center
- (B) To highlight a difficulty that the new nature center is having
- (C) To announce the date that the new nature center will open
- (D) To provide an overview of the new nature center

**170.** What is indicated about the new nature center?

- (A) It was completed ahead of schedule.
- (B) It follows all environmental regulations.
- (C) It was built by a local environmental club.
- (D) It is owned by the University of Cedarport.

**171.** Who is Ms. Kittleson?

- (A) A science professor at the University of Cedarport
- (B) The person in charge of Cedarport’s parks
- (C) A local resident who donated a large sum of money
- (D) The head of the city council

**172.** Who does the article NOT mention will come to the nature center within the next few weeks?

- (A) Students from a local university
- (B) Young children
- (C) A representative from the Parks Commission
- (D) Members of a nature organization

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**Questions 173-177 refer to the following memo.**

## MEMO

To: New Products Department  
From: Arianna Lee, Focus Group Coordinator  
Date: October 12  
Subject: Focus group number 4829

On October 10, I conducted a formal taste test of the four new bottled iced tea drinks developed as summer specials. The flavors tested were Summer Raspberry, Fresh Mint, Fresh Mint with Lemon, and Hint of Peach. Several of you have been asking about the taste test, so I'd like to provide a brief summary.

Two groups with twelve participants each from the local area were selected at random. They met during the day of October 10 at an off-site location. Participants in the first group were given a sample of each flavor and asked to rate each sample on a scale of 1 to 10, with 1 signifying that the drink was not enjoyable at all and 10 signifying that the drink was highly enjoyable. Participants in the second group were given the same samples, but the samples were labeled by name. They were then asked to rate the samples on two scales from 1 to 10: how much they enjoyed the drink and how well it satisfied the expectation created by its name. The purpose of this test was to determine if the flavors of the drinks actually match the expectation created by the name of the product.

Results of the group taste test are being processed and analyzed and will be available next week. As always, the results are confidential, so my assistant will hand deliver a paper copy of the report directly to your offices rather than sending it as an e-mail attachment. Remember, our competition is eager to find out the results. If you think you need to share any details with anyone outside our department, please check with me first.

173. What is the purpose of the memo?

- (A) To share details about a product test
- (B) To provide an opinion of one of the drinks
- (C) To explain the results of a customer satisfaction survey
- (D) To recommend changes to focus group procedures

174. The word “rate” in paragraph 2, line 3, is closest in meaning to

- (A) price
- (B) judge
- (C) deserve
- (D) understand

175. Why were some of the samples labeled?

- (A) To provide health information
- (B) To communicate the task to participants
- (C) To compare the name of the drink to the taste
- (D) To help participants keep the drink samples

176. What is NOT mentioned about the study?

- (A) Its participants were divided into groups.
- (B) It was conducted by Ms. Lee's assistant.
- (C) Its participants were selected by chance.
- (D) It was held away from the corporation's offices.

177. According to the memo, what will occur next week?

- (A) More people will sample the drinks.
- (B) The drinks will be put on the market.
- (C) The procedure will be redesigned.
- (D) Results of the study will be available.

**Questions 178-180 refer to the following article.**

### ***Rice Crop Expected to Reach Near-Record Levels***

The National Department of Agriculture has reported that the nation's farms are on pace to produce their second-largest annual rice crop and fourth-largest annual soybean crop ever. As a result, grain prices are expected to drop across the nation over the next several months, according to the government's economic advisory office.

The forecast is based on actual field visits and farmer surveys conducted by the department. Because of higher-than-average rainfall during the early summer planting season, previous estimates had been much lower than normal. But cooler, ideal weather since then has helped many of the nation's farmers recover from June's heavy rains. The department forecasts that farmers will harvest 4.3 billion bushels of rice, up more than 670 million bushels from last month's estimate of 3.6 billion. The new estimate is only 3 percent lower than last year's record crop of 4.5 billion bushels.

That recovery is expected to lead to lower prices for rice and soybeans, two of the nation's most important agricultural exports. That may provide some relief to meat producers who use rice and soybeans for feed, as well as for regular citizens who had expected to pay higher prices for rice and rice products at the supermarket. The department has lowered its estimate for soybeans slightly, to 2.97 billion bushels from 3 billion last month.

The new estimate is welcome news for many other businesses as well. High rice prices had cut deeply into profits for restaurant chains, for instance, since they spend a significant portion of their budget on rice and rice products.

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178. What is expected for rice production this year?
- (A) It will be of better quality than last year's crop.  
(B) It will drop by 3 percent because of flooding.  
(C) It will be higher than earlier forecasts.  
(D) It will break records for the fourth year in a row.
179. Who is NOT mentioned as being affected by grain prices?
- (A) Meat producers  
(B) Supermarket shoppers  
(C) Soybean packagers  
(D) Restaurant owners
180. When was rice production the highest?
- (A) This year  
(B) Last year  
(C) Two years ago  
(D) Three years ago

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**Questions 181-185 refer to the following e-mails.**

E-Mail Message	
To:	Thomas Whitman
From:	Charles Roberts
Date:	June 27
Re:	Inquiry

Dear Mr. Whitman,

I'm responding to your e-mail inquiry about renting an apartment for your upcoming vacation. I'm happy to say that the unit is still available for the dates in July that you have requested.

As I said in the advertisement that you saw in last week's *Province News Times*, the rental costs \$1,000 per week. Therefore, it would be \$2,000 for the two-week period that you proposed. I also require a \$400 security deposit to cover any potential damage to the property during your stay. This amount will be returned to you after your vacation as long as everything in the apartment remains in good condition.

Just to clarify, this furnished unit has an updated kitchen with all necessary appliances and equipment to meet your cooking needs. Per your request, I have also attached a number of photographs to this e-mail so that you can get a better sense of the available amenities.

Please send me an e-mail by tomorrow at 12 noon to confirm that you would like to rent the apartment. Then, please write a check to my name for the full amount (\$2,400) and send it to: 601 Beach Walk Avenue, Carlton City, VA 06698.

Sincerely,  
Charles Roberts

E-Mail Message	
To:	Charles Roberts
From:	Thomas Whitman
Date:	August 3
Re:	Thank you

Dear Mr. Roberts,

I just wanted to thank you again for the use of your apartment and to let you know that I just received your note and the enclosed check. I'm glad you found everything in the apartment to be in good condition. I really appreciate that you returned my deposit so quickly.

My family and I had a wonderful time and are fortunate to have found such a wonderful rental on such short notice. It was great to have the beach located so close. The views from the balcony were superb. We had never traveled to Carlton City before, and were impressed by how many restaurants and shops were all within walking distance.

In fact, we enjoyed our stay so much that we are already trying to plan a return trip to Carlton City. Please let me know if you are renting the unit again next summer. If so, we'd love to go ahead and reserve it for three weeks.

Kind regards,  
Thomas Whitman

181. What is the purpose of the first e-mail?

- (A) To schedule a meeting
- (B) To respond to an advertisement
- (C) To request an explanation
- (D) To provide additional information

182. For how long did Mr. Whitman rent the apartment?

- (A) One week
- (B) Two weeks
- (C) Three weeks
- (D) Four weeks

183. What is NOT indicated about the rental apartment?

- (A) It is near the beach.
- (B) It has a balcony.
- (C) It is on the second floor.
- (D) It has a renovated kitchen.

184. Why did Mr. Whitman receive a check?

- (A) The property was in good condition.
- (B) He was guaranteed a discount.
- (C) The advertisement was not published.
- (D) He received rent from a tenant.

185. What plan does Mr. Whitman discuss in the second e-mail?

- (A) The purchase of a vacation home
- (B) An annual trip to Carlton City
- (C) A trip to the beach with additional family members
- (D) A longer stay in the same rental

**Questions 186-190 refer to the following schedule and article.**

<b>Tanika James' schedule, Week of April 5</b>	
<b>Monday, April 5</b>	11:00 A.M. – Photo shoot at <i>Drama Talk Magazine</i> 3:30 P.M. – Interview with Boris Hahn at <i>Carter City Magazine</i> 5:00 P.M. – Rehearsal at Pennview Theater
<b>Tuesday, April 6</b>	10:00 A.M. – Radio interview at 108.5 FM with host Michelle Lambert 12:00 noon – Costume fitting at Pennview Theater 1:00 P.M. – Rehearsal at Pennview Theater
<b>Wednesday, April 7</b>	10:30 A.M. – Full day dress rehearsal at Pennview Theater 5:00 P.M. – Fitness center for personal training session with Akira Tsubo
<b>Thursday, April 8</b>	10:00 A.M. – Final rehearsal 4:00 P.M. – Costume and make-up 6:00 P.M. – Final preparation 8:00 P.M. – Opening performance
<b>Friday, April 9</b>	8:30 A.M. – Interview with Andrea Cruz at Channel 1 News 10:00 A.M. – Interview with Daniel Cho at the <i>Carter Daily News</i> 8:00 P.M. – Performance at Pennview Theater

### ***Spotlight on Tanika James***

By Maryann Marks

Renowned performer Tanika James made her theater debut last night, starring in the hit show *Flying High*. The story of a young flight attendant who travels the world looking for a new city to call home, *Flying High* is based on the critically acclaimed novel written by Jee-Soo Chin.

*Flying High* opened last year on November 15, starring theater legend Dolores Luna. The show has received excellent reviews over its six-month run, and there has been some debate over whether replacing Ms. Luna would affect the show's popularity. Ms. Luna left the show last month to prepare to take the lead role in the upcoming production of *Forget*.

Ms. James is best known for her role on the popular television show *The Becker Family* and for her role in the film *Lighthouse*, for which she received the Winston Actors Award last year for Best Leading Actress.

In a recent interview with a reporter from *Carter City Magazine*, Ms. James spoke in detail about her adjustment to the theater world. "So far this has been a great learning experience for me," said Ms. James. "It's certainly very different from what I'm used to, and it took some time to get adjusted to performing in front of a live audience instead of a camera; it's something I would certainly like to pursue further."

Last night, the *Flying High* audience was packed with a crowd of celebrities, including many of Ms. James' television and film costars.

*Flying High* is scheduled to run until December 30. For tickets and information, call the Pennview Theater box office at 555-0177.

186. According to the schedule, when will Ms. James spend time exercising?

- (A) On Tuesday
- (B) On Wednesday
- (C) On Thursday
- (D) On Friday

187. What is the purpose of the article?

- (A) To introduce a television program
- (B) To promote a movie
- (C) To profile a performer
- (D) To announce an award

188. When was the article published?

- (A) On April 8
- (B) On April 9
- (C) On November 15
- (D) On December 30

189. What character does Ms. James play in *Flying High*?

- (A) A reporter
- (B) An actor
- (C) A novelist
- (D) A flight attendant

190. Who did Ms. James most likely talk to about adjusting to the theater?

- (A) Boris Hahn
- (B) Michelle Lambert
- (C) Andrea Cruz
- (D) Daniel Cho

**Questions 191-195 refer to the following e-mails.**

**\*E-mail\***

To:	customer.service@kitchenaus.com
From:	lbowers@tapmail.com
Date:	October 1
Subject:	Order number 158967

To Whom It May Concern:

I recently placed an online order with Kitchen Australia for an Outfit-Your-Kitchen set (order number 158967). When it arrived, I discovered that the 22-centimeter baking dish that is supposed to be included in the set was missing. Moreover, the medium frying pan was dented.

In the past, I have ordered both an ice-cream maker and a cutting board from Kitchen Australia. I received both of those shipments in perfect condition. Consequently, I am surprised to find problems with this order. I hope this matter can be resolved quickly.

Lawrence Bowers

**\*E-mail\***

To:	lbowers@tapmail.com
From:	customer.service@kitchenaus.com
Date:	October 2
Subject:	Re: Order number 158967

Dear Mr. Bowers:

I sincerely apologize for the mistakes with your order, and want to let you know that the piece that was not included in your order will be sent immediately. As for the damaged piece, please send it back and we will replace it once we have received it from you.

Attached to this e-mail, please find a label that you can print out and use for the return of the damaged item. The label gives you free shipping for the item.

Again, we apologize for the mistakes. For your trouble, we would like to give you a 10 percent discount on your next purchase. Please use coupon code AC9Y128 to receive the discount. Also, we will send all new orders you place by October 31 by express post for no extra charge.

Thank you, and we hope to do business with you again.

Anne Hosaki

191. What is the purpose of the first e-mail?

- (A) To report problems with an order
- (B) To request a shipping label
- (C) To change a delivery date
- (D) To ask for product information

192. What does Mr. Bowers indicate about his history with Kitchen Australia?

- (A) He has never ordered from the company before.
- (B) He has never used the company's online ordering service before.
- (C) He has never received damaged goods from the company before.
- (D) He has never had a delayed delivery from the company before.

193. What is the purpose of the second e-mail?

- (A) To ask Mr. Bowers for more information
- (B) To help solve problems with Mr. Bowers' order
- (C) To remind Mr. Bowers that he needs to send payment
- (D) To recommend a product that Mr. Bowers might like

194. According to Ms. Hosaki, what will be sent immediately?

- (A) A baking dish
- (B) A cutting board
- (C) A dishwasher
- (D) A frying pan

195. What does Ms. Hosaki NOT offer to provide?

- (A) Express shipping during the month of October
- (B) A replacement ice-cream maker
- (C) A discount on a future purchase
- (D) A label for complimentary shipping

**Questions 196-200 refer to the following letters.**

Dr. Ralph Jones  
Director, School of Library Science  
Talson City University

September 12

Dear Dr. Jones,

We have five jobs available at Talson City Library that may be of interest to your students. Below are the minimum qualifications for these positions. Unless otherwise indicated, the jobs are open to students in their final year. Full job descriptions are available on our Web site. I'd like to encourage current students and recent graduates of your program to apply.

Regards,

*John Foster*

John Foster  
Head Librarian, Talson City Library

**Circulation Clerk and Senior Circulation Clerk:** Must demonstrate excellent organizational skills; applicants with two years of experience in circulation qualify for a senior position.

**Periodicals Specialist:** Must have at least one year of experience in a supervisory role.

**Reference Assistant:** Must have previous work experience in a library setting, online research skills are required.

**Children's Librarian:** Must have completed a library science degree and have at least three years of experience working with children in a public library.

To apply for these positions, fax a cover letter, résumé, and two letters of recommendation to John Foster at 555-0199.

John Foster  
Head Librarian, Talson City Library  
September 22

Dear Mr. Foster,

I am writing in reference to Frank Fox, who is applying for a position at the Talson City Library. Frank is a student in the library science program here at Talson City University, and will be graduating this spring. He has been my employee for the last two years at the information desk in the university library. Frank is highly resourceful, excellent with patrons, and is dedicated to providing quality service.

Frank also has a strong commitment to educating the youth of Talson City. He has been a volunteer at an after-school center for children for the last three years, teaching computer skills and Internet search techniques.

I believe Frank would be an excellent addition to your library staff.

Sincerely,  
Betsy Miller

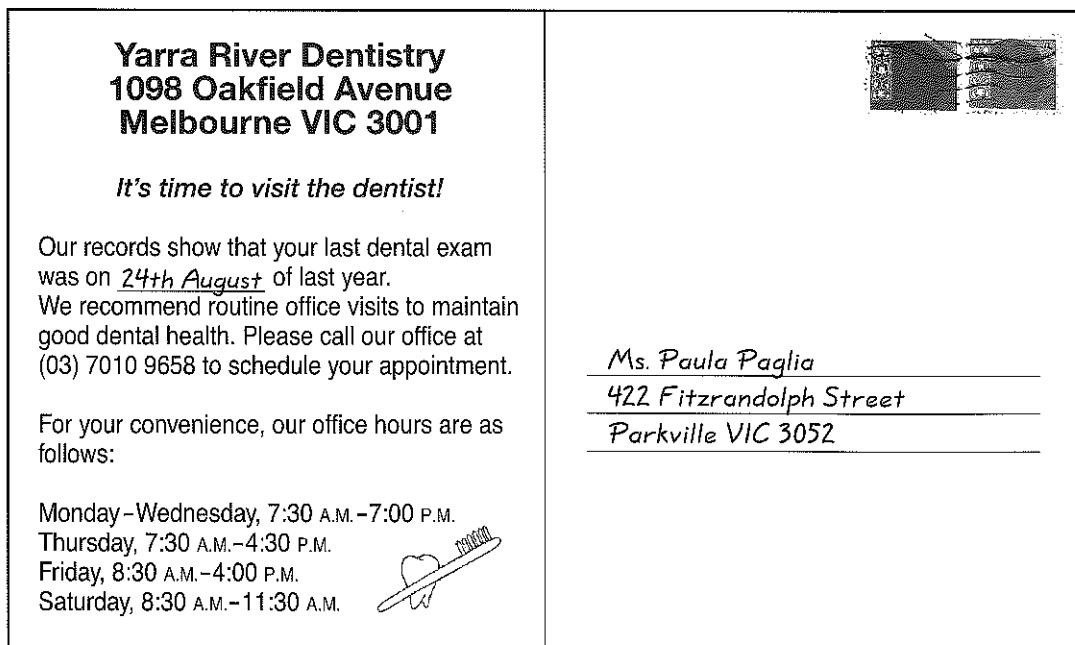
196. Why does Mr. Foster write to Dr. Jones?
- (A) To encourage him to apply for a job
  - (B) To request a letter of recommendation
  - (C) To ask him to distribute job information
  - (D) To request information about a Web site
197. What is a requirement for the senior circulation clerk position?
- (A) A degree in library science
  - (B) Three years of relevant work experience
  - (C) Experience managing others
  - (D) The ability to organize
198. In the second letter, the word “program” in paragraph 1, line 2, is closest in meaning to
- (A) classroom in a university
  - (B) course of studies
  - (C) computer software
  - (D) radio broadcast
199. For what position is Mr. Fox most qualified?
- (A) Circulation clerk
  - (B) Periodicals specialist
  - (C) Reference assistant
  - (D) Children’s librarian
200. What is indicated about Ms. Miller?
- (A) She has known Mr. Fox for four years.
  - (B) She runs a volunteer program in which Mr. Fox participates.
  - (C) She used to supervise Mr. Fox at the Talson City Library.
  - (D) She works with Mr. Fox at Talson City University.

# TEST 6

## PART 7

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 153-154 refer to the following postcard.



153. Why was the postcard sent?

- (A) To welcome a new patient
- (B) To remind a patient to make an appointment
- (C) To announce a change in office hours
- (D) To recommend a dental product

154. On what day is the office open only in the morning?

- (A) Wednesday
- (B) Thursday
- (C) Friday
- (D) Saturday

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**Questions 155–156 refer to the following notice.**

<b>MCCC</b> Mantero City Community Center Summer Cooking Classes			
<b>Class</b>	<b>Date</b>	<b>Time</b>	<b>Cost</b>
Soups and Appetizers	July 9	4:00 P.M.–6:00 P.M.	\$20
Poultry and Meat Dishes	July 11	1:00 P.M.–3:00 P.M.	\$35
Quick Pasta Dishes	July 13	9:00 A.M.–11:00 A.M.	\$25

Classes will be held at the Mantero City Community Center, 3535 Springdale Boulevard, Mantero City. Registration will begin on July 1. To reserve a place, visit the administration office. Alternatively, you may send your information to Rosa Morales by fax at 928-555-0198 or by e-mail at [rmorales@manterocc.net](mailto:rmorales@manterocc.net). Please include your name, the name of the class you wish to attend, and a telephone number.

**155. What is the main purpose of the notice?**

- (A) To advertise classes
- (B) To list new hours of operation
- (C) To ask customers for suggestions
- (D) To provide directions to an event

**156. In what way are readers NOT instructed to respond?**

- (A) By e-mail
- (B) By telephone
- (C) By fax
- (D) In person

Questions 157-159 refer to the following billing statement.

TEST 6

<b>South Vancouver Municipal Authority</b> 473 Adler Drive Vancouver BC V5Y 1V6			
Account Number 8754	Property ID Lot 45	Meter # 90044539	Service Address 14 Turner Road
Date of Last Meter Reading: June 2		Date of Current Meter Reading: September 3	
Service Water	Previous Reading 20939 cubic meters	Current Reading 21039 cubic meters	Use 100 cubic meters
<b>Current Charges</b>			
Basic Service Charge ..... \$14.06			
Meter Water Charge ... 100 cubic meters @ \$0.61023 / cubic meter ..... \$61.02			
Summary ..... \$75.08			
Past Due Amount \$0.00	Current Charges \$75.08	Net Amount Due \$75.08	Due Date October 24
<b>NOTES:</b> If payment is received more than 15 days after the due date, your account will incur a late fee of \$7.80. Your next meter reading is scheduled for December 1. Please do not send questions or payments related to electricity or heating oil service. For information about these services, call 604-555-0129.			

157. For what service was the bill issued?

- (A) Property maintenance
- (B) Electricity
- (C) Heating oil
- (D) Water

159. What is indicated on the bill?

- (A) Ownership of the property has recently changed.
- (B) A previous bill has been left unpaid.
- (C) A fee will be applied for late payment.
- (D) The meter is scheduled to be replaced.

158. By what date should the bill be paid?

- (A) June 2
- (B) September 3
- (C) October 24
- (D) December 1

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**Questions 160-161 refer to the following e-mail.**

E-Mail Message

To:	Stephen Clayton <stephen@claytongym.com>
From:	Amanda Palmer <apalmer@linkedmail.net>
Date:	October 26
Subject:	Fitness Center Membership

Dear Mr. Clayton,

This e-mail is in response to your letter of October 14, which stated that my membership at your fitness center will expire on October 31. I wish to let you know that I have chosen not to renew it.

When I first became a member, the cost was \$25 per month. Now the cost is \$50 per month. Aside from this significant increase in cost, I have been dissatisfied with some of the services at the fitness center. There never seems to be enough equipment available for use at peak hours during the day. In addition, many of the new aerobics classes that I registered for were canceled due to low attendance.

Sincerely,

Amanda Palmer

**160. Why did Ms. Palmer send the e-mail?**

- (A) To explain why she will not renew her membership
- (B) To recommend an increase in staff
- (C) To ask for information about the center
- (D) To report that a machine is not working

**161. What is NOT one of Ms. Palmer's concerns?**

- (A) Fitness equipment is sometimes unavailable.
- (B) Some aerobics classes were canceled.
- (C) The membership fees are too high.
- (D) The fitness trainers are inexperienced.

Questions 162–164 refer to the following memo.

## MEMO

From: Alexander Huber, Manager  
To: All Melodia Music Store employees  
Date: May 24  
Re: Summer store hours

The Cedarville Business Association recommends that downtown shops remain open for an extra hour on at least two days each week in the summer to foster more tourism and shopping in the commercial district. Accordingly, Melodia Music will close at 7:00 P.M. on Fridays, instead of at 6:00 P.M., and at 5:00 P.M. on Saturdays, instead of at 4:00 P.M. To accommodate the extra hour, the first shift of each day will be lengthened by half an hour, and the second shift will begin half an hour later than usual and end an hour later than usual. All affected employees will be compensated for the extra time. If you need to adjust your schedule because of this change, please see me as soon as possible.

Thank you for your cooperation.

**162.** Why will the store's hours be changed?

- (A) To accommodate shoppers' requests
- (B) To allow staff to take time off
- (C) To boost business in town
- (D) To reduce downtown traffic congestion

**164.** How will the change be implemented?

- (A) Each shift will be longer.
- (B) Another shift will be added.
- (C) Additional employees will be hired.
- (D) Employees will work fewer hours on other days.

**163.** At what time will the store close on Saturdays during the summer?

- (A) 4:00 P.M.
- (B) 5:00 P.M.
- (C) 6:00 P.M.
- (D) 7:00 P.M.

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Questions 165–168 refer to the following product review.

**OMETROELECTRIC.COM**

Customer reviews

REVIEWS    HOME    PRODUCTS    PURCHASE

**Posted by:** John Dietrich  
**Date:** April 16, 09:22

Ometro Electric is known for the high quality of its household and kitchen appliances, and, as the owner of an Ometro microwave oven, I decided to buy a top-of-the-line Ometro refrigerator for my newly remodeled kitchen. Like other Ometro kitchen appliances, the OM2010 is a high-priced item. But despite the cost, I purchased this model because it was the most spacious one available. The advertisements mentioned easy-to-adjust shelves and a large freezer drawer on the bottom, and I was convinced that I would be able to store just about anything I needed to. Unfortunately, there were some problems. The refrigerator's shelves were actually very difficult to adjust. A clasp broke when I was attempting to remove a shelf, and the interior wall of the refrigerator was scratched. I called the manufacturer to explain the problem, but the customer support specialist was not helpful; he offered to replace the broken shelf but did not know how to address the initial problem of adjusting the shelves. I had been planning to buy an Ometro washing machine as well, but after this unsatisfactory experience, I think I will choose a different brand.

165. What product is being reviewed?

- (A) A microwave oven
- (B) A refrigerator
- (C) A bookcase
- (D) A washing machine

166. What advantage of the product is mentioned?

- (A) Dependability
- (B) Ease of use
- (C) Affordable price
- (D) Storage capacity

167. Why did the customer contact the manufacturer about the product?

- (A) It did not arrive on time.
- (B) It was delivered in damaged condition.
- (C) It was missing some parts.
- (D) It did not fit the advertised description.

168. What did the company offer to the customer?

- (A) A full refund
- (B) A repair suggestion
- (C) A replacement part
- (D) A discount on a purchase

Questions 169–171 refer to the following advertisement.

### **Office Assistant Needed**

A financial services firm in central Dublin seeks a responsible and organized individual to provide part-time support to a senior account manager in charge of high-profile customer accounts. The assistant will be expected to carry out a range of tasks from simple clerical duties to complex assignments requiring some project management skills.

The successful candidate will have a minimum of five years of experience in a similar role. In addition, excellent verbal and written communication skills, proficiency in the use of industry-specific and general office software, and the ability to thrive in a fast-paced work environment are necessary. A university degree is preferred, but candidates with secondary school certificates are also eligible.

Hours will be 8:30 A.M. to 3:00 P.M., three days a week. The specific hours cannot be changed, but there is some flexibility regarding the days of the week. The candidate must be able to start on February 1. The salary offer will be commensurate with the candidate's experience and education.

Interested individuals are encouraged to send an e-mail with their résumé and the names of three professional references to Dennis Donovan, Director of Human Resources, at [ddonovan@sagefinance.ie](mailto:ddonovan@sagefinance.ie).

TEST 6

- 169.** In what area of the company will the assistant most likely work?

- (A) Client account services
- (B) Human resources
- (C) Information technology
- (D) Financial research

- 171.** What is negotiable?

- (A) The working hours
- (B) The working days
- (C) The start date
- (D) The job responsibilities

- 170.** What is NOT a requirement of the position?

- (A) Computer skills
- (B) Previous work experience
- (C) A university degree
- (D) The ability to write well

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**Questions 172-175 refer to the following e-mail.**

E-Mail Message	
To:	Nancy Norling <nnorling@mgcindustries.com>
From:	Gabriel Tshaba <gtshaba@mgcindustries.com>
Date:	January 20
Subject:	Greetings
Cc:	Mei Xu <mxu@mgcindustries.com>; James Novak <jnovak@mgcindustries.com>
<p>Dear Ms. Norling:</p> <p>As president of MGC Industries I am happy to welcome you to our company. All of the references we contacted indicated that you are an excellent mechanical engineer and that we are fortunate to be hiring you. I am particularly impressed with your professional accomplishments up to this point, and I know that the research and development group is thrilled that a robotics specialist will finally be joining their team.</p> <p>Initially you will be working under Mei Xu, a senior engineer in the research and development group. Dr. Xu is a part-time faculty member at Eliseus University, and although you graduated from there years before she arrived, I am sure you will have much to talk about! Dr. Xu will be showing you around and familiarizing you with the facilities, as well as with company policies and procedures. Feel free to contact her or Jerome Tobin, your assigned human resources officer, with any questions you may have.</p> <p>On Friday afternoon at 2:00 we will have an informal tea in the conference room so that you can meet your new colleagues. My assistant will be sending out an e-mail on Friday morning to remind all employees about the gathering and to tell them a little bit about you. Could you give him a few biographical details to include in the introduction? His name is James Novak, and he is listed in the company directory.</p> <p>I send you best wishes for a happy and successful career at MGC Industries.</p> <p>Gabriel Tshaba</p>	

- 172.** What is suggested about Ms. Norling?
- (A) She has expertise that her colleagues do not have.
  - (B) She has access to university engineering laboratories.
  - (C) She has studied in several countries.
  - (D) She is just beginning her career.
- 173.** Why should Ms. Norling attend the event on Friday?
- (A) To get to know her coworkers
  - (B) To hear a talk by a senior engineer
  - (C) To learn about company policies
  - (D) To tour the facilities
- 174.** Who is James Novak?
- (A) A human resources officer
  - (B) A senior engineer
  - (C) An executive assistant
  - (D) A company president
- 175.** What is Ms. Norling asked to provide?
- (A) The details of an assignment
  - (B) Information about herself
  - (C) Notes on a research study
  - (D) The date of an event

**Questions 176-180 refer to the following letter.**

16 December

Ms. Emma Girard  
Girard & Durand  
281 Jakes Street  
Pretoria, 2902

Dear Ms. Girard:

I received your contact information from Clara Moreau of Moreau Catering Service. Ms. Moreau tells me that she has worked with your company over the past few years to promote her business. She speaks very highly of your expertise and finds your work ethic to be outstanding. She is also enjoying more sales as a result of the increased exposure you have provided for her.

I am one of the owners of the D.T. Vincent Hotel in Rosebank, which is just north of downtown Johannesburg. We opened three months ago, and we would like to find a way to increase our visibility in the local market. Though our room rates are reasonable, we are struggling to compete with the nearby Grand Regents Hotel, which already has an established customer base both here in town and internationally.

To draw more guests, we would like to emphasize our luxury in-room amenities and excellent customer service. Our hotel also features an indoor swimming pool, a health spa, two exercise rooms, and a French-inspired restaurant that offers both fine dining and casual fare. I should mention as well that my partners and I are planning to open a facility in Randburg within the next two years; I would expect that any marketing we do now for the Rosebank site will also benefit the new hotel.

I am interested in how you would address the concerns I have explained above, and I would like to schedule a meeting to discuss whether your agency might be able to assist us. I will telephone you soon to follow up.

Kind regards,

*Giles Bodenham*  
Giles Bodenham  
D.T. Vincent Hotel Group

176. Why did Mr. Bodenham choose to contact Girard & Durand?
- (A) He worked with the company in the past.  
(B) He knows Ms. Girard personally.  
(C) He was impressed with the company's promotional materials.  
(D) He received a recommendation from a friend.
177. The word "finds" in paragraph 1, line 3, is closest in meaning to
- (A) considers  
(B) recovers  
(C) supplies  
(D) attains
178. What is implied about the Grand Regents Hotel?
- (A) It is going out of business.  
(B) It is managed by Giles Bodenham.  
(C) It serves many local customers.  
(D) It employs staff from around the world.
179. What is stated about the D.T. Vincent Hotel?
- (A) Its guests have been displeased.  
(B) It has more than one restaurant.  
(C) It will change its location in two years.  
(D) It has been open for only a few months.
180. What kind of company is Girard & Durand?
- (A) A financial institution  
(B) An advertising company  
(C) A news reporting agency  
(D) An interior design group

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Questions 181-185 refer to the following notice and e-mail.

**Grand Opening Celebration  
Second Street Art Space  
325 Second Street  
San Francisco, CA 94132**

Celebrated watercolorist and California native Frederick Portman is opening his own gallery, which will feature a permanent exhibit of his early works. Mr. Portman's current works will also be available for purchase through the gallery. The grand opening festivities will run from March 8 through March 11.

Date	Event	Time	Cost
March 8	Opening Reception	8:00 P.M.-11:00 P.M.	\$40
March 9	Print and Portrait Signing	10:00 A.M.-11:30 A.M.	\$10
March 10	Watercolor Painting Class	1:00 P.M.-4:30 P.M.	\$50
March 11	Artist's Talk: "New York Landscapes"	7:00 P.M.-9:00 P.M.	\$15

Space is limited for these events. If you would like to reserve tickets, send an e-mail to Sonya Arroyo at [sonya@secondstreetart.net](mailto:sonya@secondstreetart.net). If you cannot attend the festivities, we hope you will visit the gallery soon!

E-Mail Message

To:	toddchernock@bexonline.net
From:	sonya@secondstreetart.net
Date:	March 4
Re:	Tickets

Dear Mr. Chernock:

I received your e-mail dated March 3 indicating that you would like to purchase tickets for the event scheduled for March 11 at the Second Street Art Space. Unfortunately, tickets for this event are sold out. There are still a few tickets remaining for the painting class that Mr. Portman will be teaching on March 10. If you would like to purchase tickets for this class, please call me at 415-555-0025 as soon as possible.

I am sorry that we were not able to accommodate your initial request, and I hope that you will visit our gallery in the near future.

Sincerely,

Sonya Arroyo, Manager  
Second Street Art Space

- 181.** What is the purpose of the notice?
- (A) To advertise a museum exhibit  
(B) To announce a new art gallery  
(C) To recruit volunteers for an event  
(D) To promote a conference for artists
- 182.** What is suggested about Mr. Portman?
- (A) He no longer paints.  
(B) He will not attend the reception.  
(C) He sells some of his paintings.  
(D) He was born in New York.
- 183.** In the notice, the word “run” in paragraph 1, line 4, is closest in meaning to
- (A) move  
(B) function  
(C) pursue  
(D) continue
- 184.** When did Mr. Chernock initially contact Ms. Arroyo?
- (A) On March 3  
(B) On March 4  
(C) On March 8  
(D) On March 10
- 185.** What event did Mr. Chernock hope to attend?
- (A) The reception  
(B) The signing  
(C) The class  
(D) The talk

Questions 186-190 refer to the following advertisement and book review.

### New from Kessler Publishing!

#### Our Friends in the Sky

by Elsa Bolocco

Popular nature enthusiast Elsa Bolocco has written what may be the definitive guide to bird-watching. Having traveled the world for more than a decade, Dr. Bolocco has observed and catalogued over 400 species of birds, and the result is a superbly written book that even casual admirers of birds will find hard to put down. The book provides information about every species Dr. Bolocco has observed but gives special attention to 50 birds that she considers to be the most intriguing. Detailed and entertaining descriptions of these birds are accompanied by color photographs from acclaimed nature photographer Thomas Roche. In addition, the introduction by ornithologist Erica Faber offers a substantial overview of bird ecology. Whether you are an avid bird-watcher or simply a lover of nature books, *Our Friends in the Sky* will be a valuable addition to your library.

**About the author:** Elsa Bolocco is one of the world's premier ornithologists. Formerly a professor at Arizona Eastern University, Dr. Bolocco has traveled the world to study bird behavior. She is currently the host of her own television show, "Getting to Know Nature." Dr. Bolocco lives in Rio de Janeiro, Brazil.

#### Notable Book of the Month

reviewed by Dae-Ho Han

*Our Friends in the Sky*  
By Elsa Bolocco  
Illustrated. 450 pages  
Kessler Publishing. \$29.95

Fans of Elsa Bolocco's successful television show, "Getting to Know Nature," will be delighted to learn that she has published a book detailing her lifelong study of birds around the world. While a faculty member at Arizona Eastern University, Dr. Bolocco studied hundreds of birds, cataloging their physical characteristics, eating habits, and travel patterns. All of this information is neatly captured in the book's intricate charts and thorough appendices. However, much of the pleasure of the book comes from the author's recounting of her personal experiences as she observed these magnificent creatures, as well as from the stunning color photographs by the skillful Thomas Roche. Overall, the book should appeal to the casual reader, although the section by Erica Faber seems out of place and too technical for a non-specialist.

186. What is probably true about the fifty birds chosen by Elsa Bolocco?
- (A) They are native to South America.  
(B) They are the birds she observed most frequently.  
(C) They have the most unusual characteristics.  
(D) They are well-known throughout the world.
187. What is NOT mentioned about Elsa Bolocco?
- (A) She has traveled internationally.  
(B) She has taught at a university.  
(C) She has worked on a television program.  
(D) She has published several books.
188. What is suggested about Thomas Roche?
- (A) He lives in Brazil.  
(B) He teaches nature photography.  
(C) He is highly regarded in his field.  
(D) He is an award-winning writer.
189. According to the review, what is included in *Our Friends in the Sky*?
- (A) Bird-watching advice  
(B) Personal stories  
(C) Wildlife drawings  
(D) Travel recommendations
190. What part of the book does the reviewer think is least successful?
- (A) The introduction  
(B) The appendices  
(C) The bibliography  
(D) The illustrations

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Questions 191-195 refer to the following notice and e-mail.

### Call for Submissions

*Traveler's Quarterly*, a new travel magazine to be published four times a year with distribution throughout the United States, is seeking original submissions for its inaugural issue. Both professional and amateur writers are invited to submit articles for publication. Submitted articles should pertain to some aspect of international travel; articles that describe appealing travel destinations, provide useful travel tips, or include personal anecdotes are especially encouraged. Photographs may accompany article submissions.

Article submissions should not exceed 3,000 words, and no more than five photographs should be submitted by a single contributor. Please include an e-mail address and telephone number with each submission. Send submissions to: Jun Ito, *Traveler's Quarterly*, 526 Crenshaw Street, Suite 21, New York, NY 10005.

Please note that the editors anticipate a high volume of submissions. For this reason, submissions will not be returned, and only authors of accepted or provisionally accepted submissions will be contacted.

#### E-Mail Message

To:	Robert Hoffman < <a href="mailto:rhoffman@dpgeo.com">rhoffman@dpgeo.com</a> >
From:	Jun Ito < <a href="mailto:jito@tqzine.com">jito@tqzine.com</a> >
Date:	Monday, November 30
Subject:	Your article on Botswana

Dear Mr. Hoffman:

Thank you for your recent submission to *Traveler's Quarterly*. We found your article about your time in Botswana to be well crafted and informative.

We would like to include this piece in our first issue, but we do not have the space to print the article in its entirety. We would like to work with you to edit the article so that it conforms to our guidelines.

Given our deadline, we will need to finalize the edited version next week. Could you let me know as soon as possible whether you will be able to revise your article by Thursday of this week? We will then review your revision and propose final changes if necessary. If I do not hear from you by tomorrow, we will not be able to publish your article. I hope to hear from you soon.

Sincerely,

Jun Ito, Associate Editor  
*Traveler's Quarterly*

- 191.** What is the purpose of the notice?
- (A) To request pieces of writing  
(B) To advertise writing classes  
(C) To announce a travel opportunity  
(D) To describe a magazine subscription offer
- 192.** What is indicated about *Traveler's Quarterly*?
- (A) It will be published monthly.  
(B) It will be distributed internationally.  
(C) It may include the work of amateurs.  
(D) It may sponsor photography contests.
- 193.** In the notice, the word "volume" in paragraph 3, line 1, is closest in meaning to
- (A) sound  
(B) edition  
(C) weight  
(D) quantity
- 194.** What is suggested about Mr. Hoffman's submission?
- (A) It was published previously.  
(B) It exceeds the stated word limit.  
(C) Its topic is unsuitable for the publication.  
(D) It was received after the deadline.
- 195.** What does Ms. Ito want Mr. Hoffman to do?
- (A) Negotiate a new deadline  
(B) Make changes to an article  
(C) Accept an assignment in Botswana  
(D) Schedule a meeting with editors

**Questions 196-200 refer to the following article and letter.**

## **Desparte Systems to Open New Data Centers**

by Cheryl Wittenauer

MONTREAL—Desparte Systems, a diversified manufacturing and distributing company, has announced plans to build a 2,800-square-meter data center in Montreal as part of its effort to reorganize its global business operations. In addition, other data centers will be built in Dallas, Brussels, and Bangalore. Currently, Desparte's two largest data centers are in London and Chicago, in facilities owned by other companies. Desparte plans to close smaller centers in Seattle and Mumbai.

Desparte vice president for operations Elena Fontaine said the changes will enhance business efficiency and improve productivity. She stressed that Desparte personnel will

face minimal job loss as a result of the changes because the data centers, which are essentially large rooms customized to house computer servers, employ relatively few people. Fontaine said that the new centers will be more secure and also more energy-efficient. The transition is expected to take place over the next two years.

The new Montreal site will serve as the central location for the company's operations. The Montreal and Dallas centers will be built first at a combined cost of approximately C\$35 million. The company will lease a facility in Montreal next year while construction of the permanent center takes place.



### **Desparte Systems**

December 2

Simon Stevens, Editor  
*Global Business Magazine*  
1500 Weston Ave.  
Dallas, TX 75208

Dear Mr. Stevens:

I am writing in regard to Cheryl Wittenauer's article on Desparte Systems in the November 30 issue of *Global Business Magazine*. While I appreciate the coverage we received by your magazine, I want to call your attention to a few inaccuracies. First, we will only be closing one of our active data centers. The Mumbai center will remain open and will focus on running quality-control checks. Second, the centers in Montreal and Bangalore will be built first; the site in Dallas has not yet been officially scheduled for construction.

I would appreciate it if you would print these corrections in an upcoming issue of your magazine. If you have any questions, please call me directly at 450-555-0054.

Sincerely,

*Martin Gervais*

Martin Gervais, Director of Public Relations  
Desparte Systems

196. What does the article imply about Desparte Systems?
- (A) It plans to borrow money.  
(B) It will retain most of its employees.  
(C) It is reorganizing its marketing department.  
(D) It will merge with another company.
197. What is NOT mentioned as an expected benefit of the company's changes?
- (A) Fewer employee safety concerns  
(B) Greater company productivity  
(C) Reduced energy consumption  
(D) Increased information security
198. What is indicated about the data center in Chicago?
- (A) It has the largest number of employees.  
(B) Its equipment has never been upgraded.  
(C) It is in a building that is not owned by Desparte Systems.  
(D) Its facilities are shared with another manufacturer.
199. Why did Mr. Gervais write to Mr. Stevens?
- (A) To report factual errors in an article  
(B) To complain about a missed magazine issue  
(C) To request permission to reprint an article  
(D) To praise a journalist's reportage
200. According to the letter, which data center will be closed?
- (A) Dallas  
(B) London  
(C) Mumbai  
(D) Seattle

# TEST 7

## PART 7

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

**Questions 153-154 refer to the following notice.**

**Posted May 1**

The annual employee picnic will be held on Thursday, May 19 at 12:30 P.M. in the courtyard outside the cafeteria. The rain date is Wednesday, May 25. Please contact Mary Chu by Tuesday, May 17 to let her know whether you will be attending. You can reach her at mchu@santostech.com or by calling her at 555-7324 ext. 322. In addition to delicious food and enjoyable games, Mary is also hoping to arrange entertainment. Contact her if you have any ideas.

**153. What is the purpose of the notice?**

- (A) To tell staff about new cafeteria hours
- (B) To announce an upcoming event
- (C) To advertise a cooking show
- (D) To report on a contest for employees

**154. By what date should Mary Chu be contacted?**

- (A) May 1
- (B) May 17
- (C) May 19
- (D) May 25

**Questions 155-156 refer to the following advertisement.**



*For over twenty years, Business World has been the store for all of your business needs ... from pens and paper to computers and printers.*

**Business World's Copy Center is now open.**

Black-and-white copies	\$0.10 per page
Color copies	\$0.15 per page
Business World preferred customers	10% off your total order

Copies can be made while you wait or while you finish your shopping.

**Store Hours:**

Sunday	11:00 A.M.-7:00 P.M.
Monday-Friday	8:00 A.M.-9:00 P.M.
Saturday	9:30 A.M.-8:00 P.M.

**Business World  
4276 Grove Blvd.**

(Across from the 3rd St. train station)

**155. What is the purpose of the advertisement?**

- (A) To invite customers to a grand opening of a shop
- (B) To introduce a new service offered at a store
- (C) To announce the anniversary of a business
- (D) To promote a sale on selected items

**156. When does the store close on Sunday?**

- (A) At 7:00 P.M.
- (B) At 8:00 P.M.
- (C) At 9:00 P.M.
- (D) At 9:30 P.M.

Questions 157–158 refer to the following message.

OFFICE MESSAGE		
TO: <u>Takashi Matsumoto</u>		
FROM: <u>Karen Lang</u>		
TIME: <u>9:30, Thursday</u>		
<input checked="" type="radio"/> Telephone	Fax	Office Visit
<b>MESSAGE:</b> <u>Karen Lang from C&amp;P Accounting called. She wants to arrange a new meeting time with you. Instead of on Monday at 11, can you see her on Tuesday at 1:30? She'll be able to go over the contract with you then. She'll try to contact you again this afternoon.</u>		
Taken By: <u>Mike Nguyen</u>		

TEST 7

157. Why did Ms. Lang call Mr. Matsumoto?

- (A) To reschedule an appointment with him
- (B) To ask if he will be able to meet a deadline
- (C) To inquire where a meeting will take place
- (D) To request that he send a new contract

158. What will Ms. Lang probably do?

- (A) See Mr. Matsumoto on Monday
- (B) Call Mr. Matsumoto again this afternoon
- (C) Contact a representative of C&P Accounting
- (D) Make a reservation for a lunch meeting

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**Questions 159-161 refer to the following advertisement.**

### *Silver Poseidon Cruises*

Do you want to see the world? Then plan to visit the Silver Poseidon Cruises Career Fair on Tuesday, November 15 from 9 A.M. to 4 P.M. or Wednesday, November 16 from 5 P.M. to 9 P.M. We are looking for food servers, entertainers, and maintenance staff to work aboard our many vessels. Free travel is just the beginning when you work for Silver Poseidon Cruises.

We offer paid training, great benefits, and opportunities to advance. Applicants should have at least three years of related work experience as well as good communication skills and be able to work nights and holidays. Selected applicants will be called back for a second interview by Sunday, November 20.

For advance registration, please visit our Web site at [www.silverposeidoncruises.com](http://www.silverposeidoncruises.com) by Sunday, November 13.

For more information,  
please call 1-800-555-7962  
or  
e-mail Elena Ruiz at  
[eruiz@silverposeidoncruises.com](mailto:eruiz@silverposeidoncruises.com).

- 159.** Where will the employees who are hired for the advertised positions work?
- (A) At an amusement park  
(B) At a jewelry shop  
(C) On a cruise ship  
(D) In a factory
- 160.** What benefit is NOT mentioned in the advertisement?
- (A) Time off for holidays  
(B) Free travel  
(C) Career advancement opportunities  
(D) Paid training programs
- 161.** How are interested people instructed to register?
- (A) By visiting the corporate office  
(B) By calling Ms. Ruiz  
(C) By sending an e-mail  
(D) By going to the Web site

Questions 162–165 refer to the following information.

### ***Northwood Community Center***

#### **March Employee of the Month**

Employee: Linda Ahn

Classes: Watercolor Painting  
Pen and Ink Drawing

Interests: Photography

Art instructor Linda Ahn is one of the most popular figures at our community center. She teaches on Tuesday and Saturday mornings and Thursday nights, and her classes are usually filled to capacity. In May she is going to start teaching an afternoon beginner's drawing class on Mondays and Wednesdays.

Linda began teaching here last July, but her creative talents have taken her in many directions. Before teaching here she was a costume designer for the Copenhagen Theater Company for three years. Linda is also an accomplished amateur photographer who has taken pictures of the many places she has visited while touring with the theater group. She displayed some of them in the Town Hall gallery in October.

So sign up for one of Linda's classes—you'll be glad you did!

**162.** What is the purpose of the information?

- (A) To publicize the opening of a community center
- (B) To explain some painting techniques
- (C) To advertise a gallery exhibit
- (D) To describe an employee

**163.** On what day of the week does Linda Ahn teach an evening class?

- (A) On Monday
- (B) On Tuesday
- (C) On Wednesday
- (D) On Thursday

**164.** According to the information, what will happen in May?

- (A) A new employee will start working.
- (B) An afternoon class will begin meeting.
- (C) The building will close for renovations.
- (D) Enrollment for classes will resume.

**165.** What was Linda Ahn's former job?

- (A) Costume designer
- (B) Art gallery manager
- (C) Photographer
- (D) Tour guide

**Questions 166-168 refer to the following letter.**

June 10

Ms. Ngaire Umaga  
14 Raven Court  
Hillsborough  
Auckland 1041

---

Account ID: 3565  
Trip No: Gr867  
Trip: Greece, April 7-17  
Group leader: Jeff Lorber

Dear Ms. Umaga:

We are pleased that you have chosen Explorer Voyage Travel Service to help you plan your upcoming trip to Greece. We have received your registration form and deposit. You will soon be receiving an invoice listing your payments and the balance due. Please make sure that we receive your final payment by December 30 to avoid any late fees. Also, if you decide to cancel your trip, you must notify us in writing at least 10 days before your departure date to receive a refund.

Enclosed is a copy of "Are You Ready to Travel?" This brochure will provide you with information you may find useful in preparing for your trip, including tips about packing, shopping, and sightseeing. You may also check out our Web site for additional material. Just log in using your account ID.

Sincerely,

*Richard Donaldson*  
Client Services

**166. Who most likely is Richard Donaldson?**

- (A) A tour participant
- (B) A group leader
- (C) A travel agent
- (D) An accountant

**168. What was sent with the letter?**

- (A) An invoice
- (B) A brochure
- (C) A coupon
- (D) A registration form

**167. What is indicated in the letter?**

- (A) Ms. Umaga canceled her trip.
- (B) Ms. Umaga has changed her trip itinerary.
- (C) Ms. Umaga needs to correct her registration form.
- (D) Ms. Umaga has paid part of the cost of her trip.

Questions 169–172 refer to the following book review.

*From Coins to Credit: Banking Throughout the Ages* is a concise history of banks and the banking industry from ancient times to the present. James Gallagher, who has made a career of covering financial news for several newspapers, has done a careful job of investigating his subject. Although he presents the facts carefully, Mr. Gallagher has made what could have been a dry book into one that is interesting and enjoyable. By telling amusing anecdotes about historical figures, he makes them come alive. Even people who are not particularly attracted to the subject matter will find this book engrossing.

169. What most likely is Mr. Gallagher's job?
- (A) Banker  
(B) Librarian  
(C) Journalist  
(D) Publisher
170. What does the reviewer NOT mention about the book?
- (A) It is very long.  
(B) It is entertaining.  
(C) It describes people from the past.  
(D) It is well researched.
171. The word "dry" in line 5 is closest in meaning to
- (A) dull  
(B) vacant  
(C) arid  
(D) humorous
172. What does the reviewer suggest?
- (A) Most people are not interested in history.  
(B) The banking industry is in a state of chaos.  
(C) Mr. Gallagher is an experienced lecturer.  
(D) The book will appeal to different groups of people.

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**Questions 173-175 refer to the following news article.**

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MUMBAI, India, June 3 — Star Airways, Mumbai's dominant airline for the past five years, has reported it is planning to replace its entire aircraft fleet with European-produced Skystream jets.

Starting with an initial purchase of 90 jets, Star Airways expects the changeover to take a decade to complete. The new planes will enable the airline to expand its international routes as well as provide replacements for its aging fleet of jet planes. Star Airways and Skystream, in a joint announcement at the Brussels Air Show on Thursday, said that the order included seventeen of the new AWB850 aircraft. This will make Star Airways the first Indian carrier to fly the AWB850, an aim it has had since the powerful jets were first produced.

---

**173. What is the purpose of the article?**

- (A) To describe recent renovations at an airport
- (B) To announce a new business agreement
- (C) To inform investors of updated project plans
- (D) To report on the merger of two airlines

**174. How long is the change expected to take?**

- (A) Three years
- (B) Five years
- (C) Ten years
- (D) Seventeen years

**175. What is NOT reported as a goal of Star Airways?**

- (A) To relocate its international headquarters
- (B) To be among the first to use a new aircraft
- (C) To replace the older planes in its fleet
- (D) To increase its number of flight destinations

Questions 176–180 refer to the following article.

## Plans Approved for Local Attraction

Tuesday, February 26

After hearing recommendations proposed by the panel commissioned eight months ago to evaluate the Marsh Point Lighthouse, local officials announced on Monday that a major restoration of the lighthouse tower would begin in two months. To the untrained eye, the lighthouse appears to be in good shape. However, according to chief engineer Edward Sayer, the tower is in dire need of repair to replace loose bricks and address severe corrosion at the base of the structure. President of the Marsh Point Historical Society Glenda Lewis remarks, “For almost 200 years, the lighthouse has been an aid to navigation. Restoring the lighthouse now may extend its service for another two centuries.”

The lighthouse is also important for cultural reasons. As Stephanie Lansbury

of the city tourist board notes, “The Marsh Point Lighthouse is a local landmark. It has been featured on posters and signs and even plays a pivotal role in the movie classic *A Clear Beam of Light*. ”

Restoration of the structure will be done in phases over the next eighteen months, and will include work on the interior as well as the exterior of the lighthouse. Parts of the structure will remain open to the public while the work is being done, as will the museum and gift shop also on the premises. The completion of the project is expected to coincide with the building’s bicentennial. Donations to help support the cost of the restoration are being solicited from local individuals and corporate sponsors.

**176.** What is the article mainly about?

- (A) The restoration of a historic landmark
- (B) The construction of a new museum
- (C) The filming of an upcoming movie
- (D) The election of a local official

**177.** When is the project scheduled to begin?

- (A) In two months
- (B) In eight months
- (C) In eighteen months
- (D) In two years

**178.** Who is Stephanie Lansbury?

- (A) A chief engineer
- (B) A bank official
- (C) A historical society member
- (D) A tourist board spokesperson

**179.** What is suggested about the lighthouse?

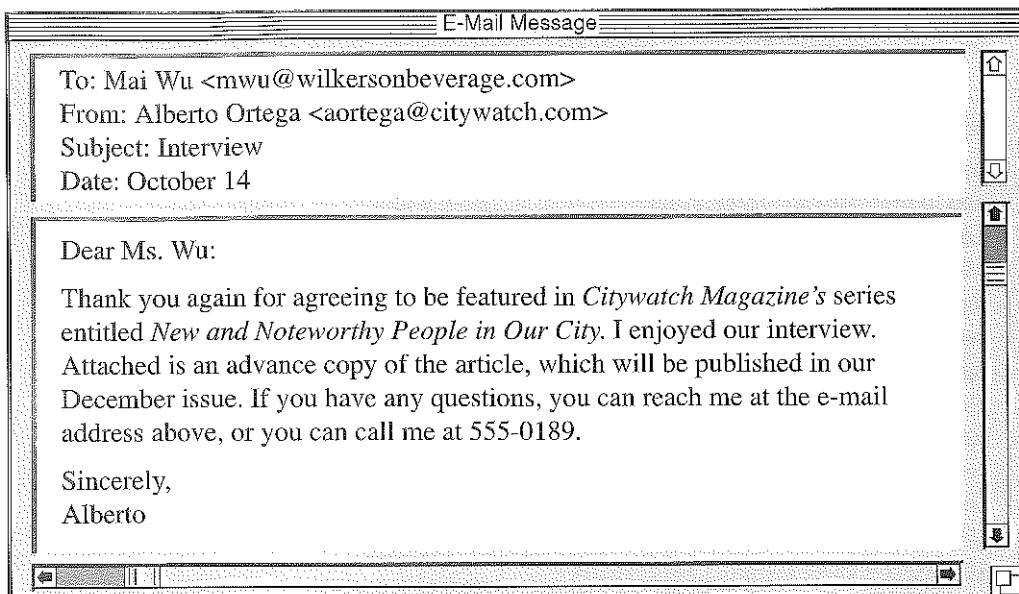
- (A) It has been in operation for nearly two centuries.
- (B) It is open only to members of the historical society.
- (C) It was constructed for a movie set.
- (D) It is in good condition.

**180.** The word “pivotal” in paragraph 2, line 6, is closest in meaning to

- (A) characteristic
- (B) revolving
- (C) crucial
- (D) well-known

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Questions 181-185 refer to the following e-mail and article.



Mai Wu can often be seen sipping coffee early in the morning at a small café near her office in downtown Chicago. “I like to use the time to focus my thoughts before I start my day,” says Wu. Recently appointed vice president of Wilkerson Beverage Company, this notable resident transferred from the firm’s office in Amsterdam to its main headquarters in Chicago. While in Amsterdam, Wu was marketing director of Wilkerson’s European division. Before that, Wu worked in Taipei. She graduated from a university in Sydney with a degree in business.

Routinely working 16-hour days, the confident entrepreneur savors her quiet moments in the coffee shop. “I love this job,” she confesses, “even though it’s sometimes very difficult, and I love this city. It’s a beautiful city, and the people are friendly.”

**181.** What city is the subject of *Citywatch Magazine*?

- (A) Sydney
- (B) Amsterdam
- (C) Chicago
- (D) Taipei

**182.** What is the purpose of the article?

- (A) To profile a local businessperson
- (B) To report on an increase in tourism
- (C) To describe a local business event
- (D) To discuss the opening of a new café

**183.** What is Ms. Wu's current position?

- (A) Coffee shop owner
- (B) Marketing director
- (C) Business journalist
- (D) Corporate executive

**184.** What is indicated about the Wilkerson Beverage Company?

- (A) It plans to market new products in December.
- (B) It operates offices in multiple cities.
- (C) It has an opening for a vice president.
- (D) It produces a line of coffee drinks.

**185.** What does Ms. Wu say about her job?

- (A) It is temporary.
- (B) It is challenging.
- (C) It requires a lot of travel.
- (D) It pays well.



Questions 186-190 refer to the following press release and e-mail.

SEOUL, South Korea, March 15—On Monday, Seoul-based Jupiter Corporation announced it is opening a new automobile manufacturing plant in Daejeon. Sales of its newest four-door sedan, the Flame, have been increasing at a dramatic rate since the car model's release in February of last year. According to a Jupiter Corporation spokesperson, sales of other cars produced by Jupiter Corporation are also at an all-time high. Jupiter expects the new factory will be able to meet consumer demand without any difficulty. The plant is anticipated to be in operation by late June, and the grand opening celebration is scheduled for July 5.

E-Mail Message

<b>To:</b>	Ja-Hoon Lee <jhlee@jupiterco.com>
<b>From:</b>	Robin Bertolli <rbertolli@jupiterco.com>
<b>Date:</b>	March 17
<b>Subject:</b>	Press release

Dear Ja-Hoon,

I just read the press release, and I wanted to let you know that you're doing an excellent job as spokesperson for the company.

We're almost ready to start our advertising campaign in South America. The tentative schedule for the campaign hasn't changed very much, but I would like to brief you on the plan before your next press conference. I'll send you the documents later this week. Also, I'll be in Rio de Janeiro for the next few months, so e-mail is probably the fastest way for us to communicate with each other after I get there. I look forward to seeing you in Daejeon for the grand opening.

Sincerely,  
Robin

**186.** What is the subject of the press release?

- (A) An increase in car advertisements
- (B) A decline in consumer confidence
- (C) The building of a car parking garage
- (D) The planned opening of a new factory

**187.** What is indicated about Jupiter Corporation?

- (A) It will release a new car model next year.
- (B) Its headquarters are in Seoul.
- (C) It has received several customer complaints.
- (D) Its sales have remained steady.

**188.** Who is Ja-Hoon Lee?

- (A) A corporate spokesperson
- (B) A factory employee
- (C) An advertising manager
- (D) An automobile salesperson

**189.** What will Robin Bertolli probably send Ja-Hoon Lee?

- (A) A schedule for the grand opening of a factory
- (B) A report of the company's quarterly sales
- (C) A summary of an advertising campaign
- (D) A document containing construction plans

**190.** When does Robin Bertolli expect to see Ja-Hoon Lee?

- (A) In February
- (B) In March
- (C) In June
- (D) In July

**Questions 191-195 refer to the following e-mail and survey.**

E-Mail Message

To:	Klara Wagner <kwagner@clearnet.net>
From:	Front Desk <reservations@persimmonroyalhotel.com>
Subject:	Reservation confirmation
Date:	September 25

Thank you for choosing Persimmon Royal Hotel in Bangkok. This e-mail is to confirm your reservation for November 15-22. Your confirmation number is KW27-40118.

While you stay with us, we hope that you will try Elan, our award-winning restaurant featuring the culinary talents of chef Niwat Parnpradub, and Waterworks, our poolside café. If you would like to explore Bangkok, our concierge service is more than happy to recommend tourist activities and book you a table at any restaurant.

After your stay, please fill out a customer satisfaction survey that is available in each room and on our Web site. We will send you a voucher for one free night at any of our hotel locations, including Sapporo and Melbourne. For a complete listing of locations and information about our grand opening in Macau, please visit our Web site.

If you have any questions or concerns, please contact us at +66 2 555 8657.

The Persimmon Royal Hotel Front Desk

### *Persimmon Royal Hotel* Customer Satisfaction Survey

Name Klara Wagner

Where did you stay? Persimmon Royal Hotel in Bangkok

	Excellent	Good	Average	Below Average	Poor
Menu variety				X	
Quality of service			X		
Quality of room			X		
Housekeeping service		X			
Hospitality of staff	X				

#### *Comments and Questions*

This was my first visit to your hotel in Bangkok, although I have stayed at the hotel's other locations while on business. I am usually satisfied with the accommodations and services. However, this particular time I was charged three times for poolside snacks that I did not order. In fact, I did not eat at the hotel at all during my stay; I only ate at Bai Makrut and Café Galanga, which are both restaurants outside of the hotel. I pointed this out to the desk clerk, and the situation was quickly resolved.

As for my voucher, I would like to ask if the coupon will be valid at your future location. Your Web site indicates that the grand opening is scheduled for February, and I have to go to a conference there in March.

- 191.** What is the purpose of the e-mail?
- (A) To reserve a table at a hotel restaurant  
(B) To inquire about hotel rates  
(C) To confirm a hotel reservation  
(D) To inform a hotel employee of a problem
- 192.** What is NOT one of Ms. Wagner's opinions about the hotel?
- (A) The quality of the housekeeping is good.  
(B) The variety of menu options is below average.  
(C) The quality of customer service is average.  
(D) The hospitality of the staff is average.
- 193.** What is indicated about Ms. Wagner?
- (A) She has stayed at several Persimmon Royal locations.  
(B) She feels the hotel restaurants are expensive.  
(C) She will soon travel to Bangkok for business.  
(D) She received a bill in the mail from the hotel.
- 194.** What restaurant mistakenly charged Ms. Wagner?
- (A) Bai Makrut  
(B) Café Galanga  
(C) Waterworks  
(D) Elan
- 195.** In March, where will Ms. Wagner attend a conference?
- (A) In Bangkok  
(B) In Macau  
(C) In Sapporo  
(D) In Melbourne

**Questions 196-200 refer to the following letter and order form.**

*Gala Theatre Company*

Dear Valued Member:

Thank you for your support of the Gala Theatre Company. Not only do your donations help us to provide the community with quality arts and music programs but they also make you eligible for discounts and special events.

Please join us at the Peyton Street Theatre as we proudly present the world premiere of *The Sun Princess*, a comic musical by Claude Jones. The delightful show is conducted by Akira Murata and stars England's most prominent vocalist, Margo Schmidt, in an entertaining role as the witty Princess.

As a member and sponsor of the Gala Theatre Company, you are invited to a special performance for members only on Thursday, June 17 at 7:30 P.M. Members at the Patron level and above will receive two free tickets.

Show Date	Show Time	Ticket Prices		
		Member	Nonmember	Student
Thursday, June 17	7:30 P.M.	£ 12	—	—
Friday, June 18	8:00 P.M.	£ 18	£ 23	£ 12
Saturday, June 19	8:00 P.M.	£ 20	£ 25	£ 12
Sunday, June 20	7:00 P.M.	£ 18	£ 23	£ 10

Be the first to see what is sure to become a masterpiece. To reserve your tickets, fill out the order form below and send it to:

Gala Theatre Company  
175 Marbury Drive  
London, EC5 3GP

We look forward to seeing you there!

Sincerely,

*Mariama Abdalla*  
Mariama Abdalla  
Gala Theatre Company President

*Gala Theatre Company*

*The Sun Princess*

Order Form

Membership account number: 654KJ

Performance date:  June 17  June 18  June 19  June 20

Price per ticket: £12

Number of tickets: 2

Total: £24

Name: Hemant Bhatia

Address: 13 Kings Road, London, SE23 7NW

E-mail: hbhatia@biginternet.com

196. What is suggested about *The Sun Princess*?      199. On what day will Mr. Bhatia attend the performance?
- (A) It was written by Akira Murata.  
(B) It will be Margo Schmidt's first role.  
(C) It has received positive reviews from critics.  
(D) It will be performed for the first time on June 17.
197. What is NOT suggested about the Gala Theatre Company in the letter?
- (A) It accepts donations from people in the community.  
(B) It offers reduced ticket prices to members.  
(C) It organizes lecture tours on the arts.  
(D) It hosts special performances for members.
198. In the letter, the word “prominent” in paragraph 2, line 3, is closest in meaning to
- (A) famous  
(B) noticeable  
(C) protruding  
(D) obvious

# TEST 8

## PART 7

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 153-154 refer to the following schedule.

### New Administrative Employee Training

Monday, August 7

#### Tour of Packaging Facility

9:00-9:30 A.M.	Meet in cafeteria; continental breakfast will be provided.
9:30 A.M.	Shuttle bus leaves for packaging facility.
10:00-10:20 A.M.	Tom Miller, Vice President of Operations, discusses facility goals and recent improvements.
10:20-10:30 A.M.	Meet with tour guides (all guides are experienced facility employees).
10:30-11:15 A.M.	Group A: Visit publishing area. Group B: Visit distribution center. Group C: Visit packaging area (protective gear required).
11:15 A.M.-12:00 noon	Group A: Visit distribution center. Group B: Visit packaging area (protective gear required). Group C: Visit publishing area.
12:00 noon-1:00 P.M.	Lunch with Anna Towers, Coordinator of Packaging Activities.
1:00-1:45 P.M.	Group A: Visit packaging area (protective gear required). Group B: Visit publishing area. Group C: Visit distribution center.
1:45-2:30 P.M.	Panel discussion with directors of packaging, publishing, and distribution.
2:30 P.M.	Shuttle bus returns to administrative offices.

153. What are new administrative employees scheduled to do?

- (A) Distribute mail to the administrative offices
- (B) Visit a company facility
- (C) Discuss their jobs with Mr. Miller
- (D) Guide customers around the company

154. When will group A go to the distribution area?

- (A) From 10:20 A.M. to 10:30 A.M.
- (B) From 10:30 A.M. to 11:15 A.M.
- (C) From 11:15 A.M. to 12:00 noon
- (D) From 1:00 P.M. to 1:45 P.M.

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**Questions 155-157 refer to the following e-mail message.**

**From:** Lettore Books Online [order-info@lettorebooks.com]  
**To:** Andrea Polokov [apolokov@mail.com]  
**Subject:** Order Confirmation

Dear Andrea Polokov:

This is to inform you that we are in receipt of your order placed on December 2.

Your order confirmation number is YB-145970. Should you have any questions regarding your order, you will be asked to refer to this number.

Two of the titles you requested are currently in stock; these materials should ship within 1-3 days. However, the video title is on backorder. We expect that it should be available and shipped to you within the next 3 weeks. When your order is shipped, you will receive an e-mail detailing the date and method of shipment as well as the estimated delivery date.

For your convenience, you can track the status of your order online by visiting your account link at <http://www.lettorebooks.com/acctinfo/login>. There you can track shipment status, review estimated delivery dates, cancel unshipped items, and contact customer service 24 hours a day.

You can also call our customer service number at 1-800-555-2346. Service representatives are available Monday through Friday from 8:00 A.M. until 5:00 P.M.

Thank you once again for shopping with us.

Sincerely,  
Lettore Books Online

**155. What does this e-mail confirm?**

- (A) An order is being processed.
- (B) A delivery method has been changed.
- (C) An item has been discontinued.
- (D) A shipment has been sent.

**156. What information are customers asked to have available if they have questions about their orders?**

- (A) A delivery address
- (B) A confirmation number
- (C) Shipping details
- (D) A credit card number

**157. What is NOT listed as a service available through the account link?**

- (A) Stopping shipment of an item
- (B) Returning merchandise
- (C) Tracking delivery status
- (D) Contacting customer service

Questions 158–160 refer to the following information.

**GOLDEN VALLEY UNIVERSITY  
CAMPANALE DISTINGUISHED LECTURER SERIES**

Golden Valley University is committed to the personal growth of all faculty, staff, and students through discussion and debate in a scholarly community. We hope that this year's Campanale Distinguished Lecturer Series, named in honor of Golden Valley's former president Jackie Campanale, will stimulate and energize the Golden Valley community.

**Tuesday, February 15**

**Dr. Ada N. Chamberlain**  
**Professor of art history**

Dr. Ada N. Chamberlain will lecture about the commercial art market in seventeenth-century Holland. Author of the prize-winning book *Rembrandt and the Art of Portraiture*, Dr. Chamberlain is a professor of art history at Packard University.

**Tuesday, April 18**

**Mr. Alvin Hewing**  
**Poet and Author**

Mr. Alvin Hewing will read from one of his latest collections, *Someday: New and Selected Poems*. Mr. Hewing is the author of ten books of poetry. He holds a master's degree in comparative literature from a major university in France.

**Tuesday, May 2**

**Dr. Charles Kenyon**  
**Professor of astronomy**

Amazing new developments in astronomy have begun to show us the origins of the universe and what may be its fate. Dr. Kenyon, who earned his Ph.D. from Stewart University, is a professor of astronomy at Roget College.

- 158.** What is the main purpose of the lecture series?
- To aid in the personal development of members of the university community
  - To explore current issues in a particular field of study
  - To generate interest in the university with residents in surrounding areas
  - To settle an ongoing debate among university scholars
- 159.** Who will read aloud selections from a book?
- Jackie Campanale
  - Ada Chamberlain
  - Alvin Hewing
  - Charles Kenyon
- 160.** Which topic will NOT be addressed in the lecture series?
- Contemporary poetry
  - French literature
  - The history of Dutch art
  - The beginning of the universe

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**Questions 161-162 refer to the following advertisement.**

**ECI Printing, Inc.**

***Specializing in printing for small businesses for over 40 years***

- |   |  |
|---|--|
| <input type="checkbox"/> Letterheads    | <input type="checkbox"/> Labels          |
| <input type="checkbox"/> Envelopes      | <input type="checkbox"/> Folders         |
| <input type="checkbox"/> Flyers         | <input type="checkbox"/> Brochures       |
| <input type="checkbox"/> Business cards | <input type="checkbox"/> Signs & posters |
| <input type="checkbox"/> Business forms | <input type="checkbox"/> Newsletters     |

**We offer a full range of promotional products:**

hats  T-shirts  sweatshirts  key chains  magnets  and much more

**Allow our graphic-design specialists to develop a logo for you!**

**Black & white and color copying at the lowest prices, guaranteed . . . next-day service available**

**Two convenient locations to serve you:**

Levering Hill 116 S. Klein Rd. (754) 555-3352	Newport Plaza 1577 Kings Highway (533) 555-8622
---	---

**Monday-Friday 8:00 A.M.-6:00 P.M.  
e-mail: eci@vortex.com**

Visit our Web site at [www.eci.com](http://www.eci.com)

**161. Who are the main customers of ECI Printing?**

- (A) Chain stores
- (B) Private individuals
- (C) Universities
- (D) Small businesses

**162. What service is NOT offered by ECI Printing?**

- (A) Photograph developing
- (B) Newsletter printing
- (C) Graphic design
- (D) Photocopying

**Questions 163-165 refer to the following e-mail message.**

**From:** Julia Chen [j.chen@sanderson.com]  
**To:** Sanderson Staff-Lakewood  
**Subject:** Fitness-at-Work Program

You've probably heard about the new fitness-at-work program initiated by the head office to encourage us to incorporate some exercise into our daily work routine. Sandra Maxwell of personnel has taken on responsibility for the fitness-at-work program at the Lakewood facility. She has nominated me to set up a walking group, to be known as Walk at Work. We are lucky to work in a beautiful area surrounded by parks, so what better place to take a walk?

Walk at Work will meet during the lunch break, beginning next Monday. The aim is to walk together along the footpaths for at least twenty minutes. There will be two walks each day, one at 12:30 P.M., led by me, and the second at 1:00 P.M., led by Jim Dixon.

This program is fully supported by Sanderson Associates, which has arranged for all staff who enroll in Walk at Work to receive a ten percent discount on membership at Lakewood Fitness Center, a state-of-the-art fitness complex with gyms, a swimming pool, and exercise classes.

We think this is a great idea, and we hope you will too, so why not join us? You can e-mail me or just meet us at the main entrance on Monday at 12:30 P.M. or 1:00 P.M.

Happy walking!  
Julia Chen

TEST 8

- 163.** Who asked Ms. Chen to organize the walking group?

- (A) Lakewood Recreation Department
- (B) Sandra Maxwell
- (C) Jim Dixon
- (D) The management of Lakewood Fitness Center

- 165.** Who is Jim Dixon?

- (A) He is a representative of Lakewood Fitness Center.
- (B) He is one of the leaders of Walk at Work.
- (C) He is head of the personnel department.
- (D) He is a gardener at Lakewood Parks.

- 164.** What benefit is offered to employees who join Walk at Work?

- (A) They can attend swimming classes free of charge.
- (B) They will receive a bonus at the end of the year.
- (C) They will be able to take a longer lunch break.
- (D) They can save money at a local exercise center.

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**Questions 166-169 refer to the following letter.**

June 8

Ms. Eunice Cha  
Project Leader  
B.S. Consultants  
10-EE Central City Building  
Bangalore 560 097 India

Dear Ms. Cha:

I very much enjoyed your talk at the International Conference on Public Architecture in Mumbai. I especially appreciated your assessment of the competing demands of function, budget, and public expectations on municipal projects.

Our firm has recently been awarded the contract for the design of a large public swimming facility here in Singapore, and I think that our staff would be most interested in your remarks. It would provide useful discussion points for us as we plan and execute the project.

Would it be possible to obtain a copy of your speech and reproduce twenty copies for our internal use only? We would not distribute any part of it outside the company without first obtaining permission from you, nor would we include any part of it in any of our presentations to external bodies without your permission and without acknowledgement of you as the author.

It might be that you have plans to publish the material in some form in a journal or trade magazine. If that is the case, I understand that you would not want to release it to us. In that event, would you please inform me when and where it will be published?

Thank you very much for your consideration and for a superb presentation.

Sincerely,

*David Wong*

David Wong  
President  
Wong Architecture, Pty. Ltd.

- 166.** What can be inferred about Mr. Wong?
- (A) He attended a presentation given by Ms. Cha.
  - (B) He is seeking employees for his architecture firm.
  - (C) He would like to submit an article for publication.
  - (D) He wants to purchase a subscription to a trade journal.
- 167.** What is Mr. Wong's company working on?
- (A) Giving a public presentation
  - (B) Planning an awards ceremony
  - (C) The construction of a new conference center
  - (D) The design of a swimming pool
- 168.** What is Mr. Wong requesting?
- (A) The opportunity to bid on a contract
  - (B) Copies of published project design plans
  - (C) Permission to distribute information to his colleagues
  - (D) A review of a municipal annual budget
- 169.** The word “trade” in paragraph 4, line 1, is closest in meaning to
- (A) exchange
  - (B) diligence
  - (C) industry
  - (D) substitute

**Questions 170-173 refer to the following document.**

**Unadilla Fence and Supply, Inc.**

3220 Rt. 7 East, Unadilla, NY 13849

1-800-555-4344

Sales – Installation – Repairs  
Residential – Industrial  
All Types of Fencing  
Landscape Supplies – Sheds – Outdoor Furniture

Proposal submitted to <i>Manesh Goyal</i>	Home Phone <b>607-555-1327</b>
Street <i>78 Chippewa Trail</i>	Job Location <i>West on Rt. 7 to County Line Rd. Left after one mile to Arapaho Trail. Left onto Chippewa Trail.</i>
City and State <i>Unadilla, NY</i>	

We hereby submit specifications and estimates for the furnishing and installation of the following:

*Take down and remove 20 sections of 3-rail fence with attached wire mesh. Install approximately 205 feet of 4-foot-high fence with regular posts. 26 fence sections, 4-foot gates. Top of fence to be as level as possible.*

Customer responsible for determining property lines and location of fence, clearing fence line, and obtaining permits.

We hereby propose to furnish labor and materials in accordance with the above specifications for the sum of *Three Thousand Eight Hundred and Ninety dollars (\$3,890)*. 50 percent deposit required. Balance due upon completion.

This proposal may be withdrawn by Unadilla Fence and Supply if not accepted within 30 days.

**170.** What type of document is this?

- (A) An advertisement
- (B) A proposal
- (C) A work schedule
- (D) An order form

**171.** What kind of work is being discussed?

- (A) Replacement of a fence
- (B) Installation of a patio
- (C) Lawn maintenance
- (D) Furniture repair

**172.** What is NOT stated in the document?

- (A) The terms may no longer apply after 30 days.
- (B) The total amount must be paid in advance.
- (C) The customer must get permits for the work.
- (D) The materials are included in the price.

**173.** The word “balance” in paragraph 4, line 3 is closest in meaning to

- (A) deficit
- (B) remainder
- (C) resource
- (D) supply

**Questions 174-176 refer to the following letter.**

**INTELICOM**  
Kingston, Ontario

October 22

Ms. Susan Newman  
320 Victoria Street  
Toronto, Ontario M5H 3N2

Dear Ms. Newman:

This is to confirm that the completed forms from your pre-employment health assessment have now been received. Therefore, I confirm that you will be able to start employment with INTELICOM as an interim administrative assistant in the research department on October 30.

The terms and conditions of your appointment are as follows:

**Salary:** Actual salary \$22,000 per year (based on \$44,000 a year full time).

**Working Pattern:** Working commitment is 50 percent of full time. This equates to 128 days to be scheduled as agreed with the head of the research department and is inclusive of 6 days of annual leave.

**Duration of Service:** One year.

**Payment of Salary:** Please complete a bank authorization form (enclosed) and bring it, together with proof of identity, to the payroll office (fourth floor, Connaught Building) as soon as possible.

Please sign and date the duplicate copy of this agreement and mail it back to me by October 25. Only when the signed document is received in this office will a contract exist between you and INTELICOM according to the conditions set out above.

We look forward to having you with us at INTELICOM.

Yours sincerely,

*Ms. R.A. Palermo*

Ms. R. A. Palermo  
Director of Human Resource Management

**ENDORSEMENT**

I have received the original of this letter dated October 22 and accept the appointment on the terms and conditions specified.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_  
(Ms. Susan Newman)

**174.** According to the letter, what has Ms. Newman already done?

- (A) She has visited the payroll office.
- (B) She has had a health checkup.
- (C) She has signed a contract.
- (D) She has submitted some research.

**175.** When will Ms. Newman start work?

- (A) On October 10
- (B) On October 22
- (C) On October 25
- (D) On October 30

**176.** What is NOT indicated in the letter?

- (A) A part-time position is being offered to Ms. Newman.
- (B) The contract will take effect as soon as Ms. Newman signs it.
- (C) Ms. Newman will be entitled to six days of vacation each year.
- (D) Ms. Newman's appointment will be for a limited period.

**Questions 177-180 refer to the following article.**

## **NEW TRENDS IN RETAILING**

In past years retailers in North America have sounded a consistent theme: Bigger is better. Superstores increased in number and spread rapidly, often at the expense of smaller, family-owned retail stores. Today these superstores are more than 50 percent larger than in the 1980's and can be over 30,000 square meters in size.

But small retail stores are now making a comeback. Many of the largest retailers have begun experimenting with small-store formats. Rather than operating the small stores as separate outlets, though, the companies are managing all the stores in an area together as a closely knit network. By distributing small outlets throughout an area, a retailer can guarantee that one of them will almost always be closer to a given shopper than the superstore at the edge of town. Moreover, small stores are often located within walking distance of public transportation, and, once inside, customers can easily find the products they are looking for.

One advantage of the big stores has been the variety of products they are able to carry because they are so large. One way that has been found to increase variety in small stores is to use electronic kiosks for online shopping. Although the number of products in the stores is small, there are enough actual items to inform customers about the range and quality of products. Customers are then offered computer access to a Web site that provides the full product line.

With regard to costs, small stores that are managed as networks have become as inexpensive to operate as superstores. By combining the orders of these stores, for instance, retailers can take advantage of the full-truckload delivery price rather than incur the higher cost of partial truckload deliveries.

- 177.** What is implied about the kind of stores preferred by customers in North America?
- (A) They have many products made by the same manufacturer.  
(B) They have many sales during the year.  
(C) They carry many different kinds of products.  
(D) They sell famous brands of electronics equipment.
- 178.** What does the author indicate about superstores in the 1980's?
- (A) They were more expensive than smaller retail stores.  
(B) There were 30,000 of them in the country.  
(C) They were not very profitable.  
(D) They were much smaller than they are now.
- 179.** What is NOT stated in the article about stores with an electronic kiosk?
- (A) They offer a large number of products to the consumer.  
(B) They provide information about the quality of products.  
(C) They have a limited inventory on display.  
(D) They offer good prices on the newest computer models.
- 180.** According to the article, what would cause costs to rise for small retailers?
- (A) Being managed in a network  
(B) Receiving deliveries only on the weekends  
(C) Using delivery trucks that are only partly full  
(D) Combining their orders with those of superstores

Questions 181-185 refer to the following recipe and letter.

### APPLE AND CELERY SALAD

100ml mayonnaise  
50g chopped fresh cilantro leaves  
50ml fresh lemon juice  
8 celery stalks  
6 crisp red apples

Whisk together mayonnaise, cilantro, and lemon juice in a small bowl until combined. Add salt and pepper to taste. Cut celery and apple into pieces. Toss together celery, apple, and dressing.

Total preparation time: 5 minutes  
Serves 8 as a side dish.

To: Editors of *Eat Right Magazine*

As a long-time subscriber to *Eat Right Magazine*, I have frequently sampled your recipes and must credit you with some excellent results. Your recent April-May issue was, as always, packed with healthy, delicious meals, many of which I have already prepared at home.

Several days ago, however, I attempted to make the apple and celery salad from the recipe on page 57 of the magazine in the Healthy, Quick, and Easy section. While the salad was flavorful, I was not satisfied with the recipe for two reasons. First, it should be noted that a salad containing 100ml of mayonnaise, to be divided among eight servings, is not particularly healthy. I was surprised to find a recipe with so much mayonnaise in an *Eat Right* recipe. Second, while the directions suggested that five minutes' preparation time was sufficient, I found the time to be underestimated by quite a bit. Finely slicing so much celery and so many apples was quite time consuming and certainly took longer than five minutes. You might adjust this assessment when you publish this recipe in the future.

I look forward to receiving the next issue of *Eat Right Magazine*, and I hope that it will contain more of the simple, nutritious recipes that I have come to expect.

Sincerely,

**Francesca Bertolini**

Francesca Bertolini

- 181.** According to the recipe, what should be done first?
- (A) The apples should be peeled.  
(B) The mayonnaise, cilantro, and lemon juice should be mixed.  
(C) The celery should be chopped.  
(D) The salt and pepper should be measured.
- 182.** How many servings does this recipe make?
- (A) Four  
(B) Five  
(C) Six  
(D) Eight
- 183.** Who is Francesca Bertolini?
- (A) A subscriber to *Eat Right Magazine*  
(B) A magazine editor  
(C) A restaurant chef  
(D) A writer at *Eat Right Magazine*
- 184.** What surprised Ms. Bertolini about the salad recipe?
- (A) Its directions were difficult to follow.  
(B) It did not taste good.  
(C) It was to be divided among eight people.  
(D) It contained too much mayonnaise.
- 185.** What does Ms. Bertolini suggest?
- (A) Printing an apology in the next issue of the magazine  
(B) Omitting mayonnaise from the recipe  
(C) Modifying the stated preparation time of the recipe  
(D) Verifying ingredients with an editor before publication

Questions 186-190 refer to the following notice and billing statement.

## Estimated Bills

Although we try to read your gas meter every month, there are times when we simply cannot. We may not be able to access it if there is no one at your home to let us in. Weather conditions sometimes make it unsafe for meter readers to do their job. And meters do occasionally malfunction, making an accurate reading impossible.

When your meter is not actually read, you will receive an estimated bill. The estimate is based on weather trends and how much energy you have used in the past. When we are unable to get an actual meter reading, you will see the word "estimated" printed next to the meter reading on your bill.

**Estimates can be avoided** if you send us a reading that you have taken yourself. Here are two ways to help prevent an estimated bill.

**Call us with your meter reading at 1-800-555-1991.** The best time to call is one day before your scheduled meter-reading day. (Your meter-reading date appears on page one of your Newtown Gas Company bill.)

**Go to our Web site at [www.newtowngasco.com/meter](http://www.newtowngasco.com/meter) to send us your meter reading.** Send your reading at least one day before your scheduled meter-reading day.

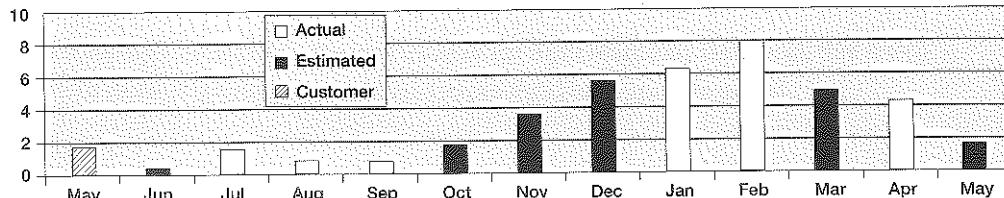
If you use either of these two methods to provide us with your reading, you will see the words "customer reading" next to the reading on your bill. If your meter readings have been estimated for four straight months, you must call us with your meter reading.

**NEWTOWN NATURAL GAS COMPANY**  
Monthly statement – May  
Account number 52 526 70

Saurabh Khan  
80 Mount Street  
Vancouver, Canada

<b>Usage – Meter 1546774</b>			<b>Account Summary</b>	
Actual reading	April 20	133 therms	Payment received April 30	\$145.76
Customer reading	May 19	49 therms	<b>Total amount due June 7</b>	<b>\$ 57.74</b>

Average daily gas use (in therms)



Please mail your payment to **Newtown Natural Gas Company**, P.O. Box 388, Vancouver, Canada. Your next meter reading is scheduled for June 18.

- 186.** What is NOT mentioned as a reason for an estimated bill?
- (A) No one was at home to answer the door.  
(B) Bad weather prevented a meter reading.  
(C) No appointment was made for a meter to be read.  
(D) The meter was not working properly.
- 187.** According to the notice, how does Newtown Gas estimate the amount of gas used?
- (A) By checking records of a customer's previous gas usage  
(B) By taking the average home usage for the month  
(C) By adding a fixed amount to the past month's usage  
(D) By determining gas usage at neighboring homes
- 188.** When did a Newtown Gas employee last read Saurabh Khan's meter?
- (A) In February  
(B) In March  
(C) In April  
(D) In May
- 189.** What did Mr. Khan do in May?
- (A) He made an appointment for an actual reading.  
(B) He provided Newtown Gas with his meter reading.  
(C) He stayed at home on the scheduled meter-reading day.  
(D) He paid a bill based on an actual reading.
- 190.** When is Mr. Khan's next meter reading?
- (A) On April 20  
(B) On May 19  
(C) On June 7  
(D) On June 18

**Questions 191-195 refer to the following letter and document.**

96 Rumbold Street  
Ayresford  
Hampshire W13 1PW  
May 19

Jetline Claims Office  
Jetline UK Limited  
35 Manchester Road  
London EC2 3HD

Dear Sir or Madam:

I am writing with regard to damage to my suitcase incurred during a recent trip to Italy. I was traveling from Milan to Gatwick Airport on Jetline flight JT23 on May 14, and on picking up my suitcase from the baggage claim at Gatwick, I found that the latch was badly damaged and the handle had become detached from the suitcase on one side. I reported this to the Jetline office at Gatwick and completed a property-irregularity form.

I have had the suitcase looked at by a local luggage retailer, Simpsons Limited, to see if they could repair it. They feel that they can only partially repair it (enclosed is a copy of their estimate), and they would suggest a replacement. I would therefore be pleased if you could reimburse me for the cost of a new suitcase as indicated in Simpsons' estimate. Due to the amount of damage to the suitcase, I was unable to travel from the airport by public transport as planned and had to take a taxi. I would also ask you to reimburse me for the taxi fare, which was £45.00.

Yours sincerely,

*Richard Turner*

Richard Turner

**Simpsons Limited: Retailers of Quality Luggage**  
43 High Street, Ayresford W4 8RT  
Tel: 01203 431796

**Estimate of Repair**

**Date: May 17**

**Item to be repaired:** Large dark green cloth suitcase manufactured by Crossleys, Ltd.

**Nature of repair:** Replace damaged latch, reattach handle

**Estimated cost:** £20.00 (but see note below)

**Notes:** Although the latch can be replaced, it will not be possible to reattach the handle securely (damage to handle attachment on suitcase body). The cost to replace it with a similar model is £105.00 (Dixons executive suitcase, model X23).

- 191.** What is the purpose of the letter?
- (A) To report some lost property  
(B) To claim some expenses  
(C) To complain about a flight  
(D) To request a copy of a form
- 192.** Why did Mr. Turner take a taxi from the airport?
- (A) He had missed the last train.  
(B) He was late for an appointment.  
(C) He was not feeling well.  
(D) He could not easily carry his luggage.
- 193.** Why did Mr. Turner go to the Simpsons store?
- (A) To buy a suitcase  
(B) To ask for a refund  
(C) To inquire about repair costs  
(D) To pay an outstanding bill
- 194.** Which company made the damaged suitcase?
- (A) Dixons  
(B) Jetline  
(C) Simpsons  
(D) Crossleys
- 195.** Why has Mr. Turner enclosed a document with his letter?
- (A) To provide an example of a form  
(B) To show that a suitcase has been repaired  
(C) To support a request for reimbursement  
(D) To suggest a store for Jetline to use

**Questions 196-200 refer to the following news report and memo.**

### **News Report**

Randolph Chemical announced earlier today the selection of Michelle Brown as its new chief executive officer. Willard Strong, Chairman of the Board of Randolph Chemical, said, "We are delighted to have found someone of Michelle's caliber to lead our organization."

Michelle Brown brings to the table a reputation as a strict cost cutter. Prior to joining Randolph, Dr. Brown was CEO of Popovich Materials, where she reduced expenses by almost a third in her four-year tenure. Dr. Brown has a bachelor's degree in chemistry from Wyler College and a Ph.D. in analytical chemistry from Porter University.

Industry analysts remain skeptical that she can turn around the company's ailing fortunes. After her selection was announced, company stock dropped 1.2 percent in one afternoon.

Randolph Chemical is a global technology-based company that manufactures and distributes plastics, chemicals, and agricultural products. Their search, which took eleven months, was conducted with the aid of Darren Consulting.

Memorandum from: Michelle Brown  
TO: All Randolph Chemical employees

As you have probably heard, I will be assuming responsibility for leading Randolph Chemical effective Monday morning. I want to take a moment to reaffirm the commitment of Randolph Chemical and of myself as its new head to treating every single employee with the fairness and dignity that he or she deserves.

In the months to come I will be initiating steps to sell off those portions of our business in which we do not have the potential to become industry leaders, leaving us to focus on what we do best. Due to time constraints, we will not be commissioning a new study of all of our holdings. Instead, we will base decisions on current in-house performance figures derived from our ongoing review process.

This is the beginning of a long journey for all of us, one I am proud to say we will make together. I hope to meet as many of you as possible personally, and I urge you to become fully engaged in the process and to contribute your own ideas.

196. What was the subject of the news release by Randolph Chemical?
- (A) The selection of a new chief executive officer  
(B) The announcement of a new chairman of the board  
(C) The merger of Randolph Chemical and Popovich Materials  
(D) Recent trends in stock prices for chemical companies
197. What is suggested about Randolph Chemical?
- (A) It is planning to move its main office.  
(B) It is searching for additional board members.  
(C) It is experiencing financial problems.  
(D) It is looking for new products to market.
198. What is implied in the memorandum?
- (A) The company will be doing more work overseas.  
(B) Dr. Brown has met many of the employees at Randolph Chemical.  
(C) Some positions in the company may be eliminated.  
(D) Temporary employees will be offered permanent jobs.
199. Why is Dr. Brown not planning a new study of all of Randolph Chemical holdings?
- (A) It would be very expensive.  
(B) It would take too much time.  
(C) There are not enough employees available to help.  
(D) Darren Consulting has already completed the study.
200. What was Dr. Brown known for in her previous job that she will probably continue in her new position?
- (A) Moving into new markets  
(B) Introducing new products for agricultural use  
(C) Consulting with experts outside the company  
(D) Reducing operating costs

# TEST 9

## PART 7

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 153–154 refer to the following advertisement.

## Valentino's Corner

895 Havana Circle

Toronto, Canada

Telephone: 905-555-7683

\*\*\*

*Serving the Greater Toronto area since 1970!*

\*\*\*

- Italian & North American dishes
- Vegetarian food
- Children's menu
- Delicious ice cream desserts
- Service provided by an experienced and courteous staff
- Delivery & take-out service

\*\*\*

Hours 8:00 A.M.–10:00 P.M. Sunday–Thursday

10:00 A.M.–12:00 A.M. Friday & Saturday

\*\*\*

Learn more about our menu on the Web at [www.valentinoscorner.ca](http://www.valentinoscorner.ca)

153. What kind of business is Valentino's Corner?      154. What information does NOT appear in the

- (A) A restaurant  
(B) A bakery  
(C) A pottery shop  
(D) A courier service

advertisement?

- (A) The types of offerings available to the establishment's customers  
(B) The hours during which the establishment is open  
(C) How much items cost at the establishment  
(D) How long the establishment has been in business

GO ON TO THE NEXT PAGE

**Questions 155-157 refer to the following calendar.**

## July Community Calendar

### **July 10: Reiman Gardens Art Fair**

Reiman Gardens, 10 A.M. to 4 P.M.

The work of over 50 sculptors and designers of garden statues will be on display and for sale to the public. Children's activities are available all day with musical entertainment provided by pianists Donna and David Wilder at 3:00. Free

### **July 14: Ames Municipal Band Concert**

Ames Park, 7:30 P.M.

The Ames Municipal Band will begin their final month of performances this Thursday. Preconcert entertainment (comedy) begins at 7 P.M. Free

### **July 30: Rick Macon**

Stephens Auditorium, 8 P.M.

Singer Rick Macon is coming to the Stephens Auditorium. Macon has sold more than 18 million records worldwide with such hits as "Twilight Song" and "Strangers Forever." Advance tickets will be on sale at Ames Library and Goodall Grocery.

### **Through August 1: Kite Tales Exhibit**

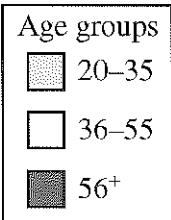
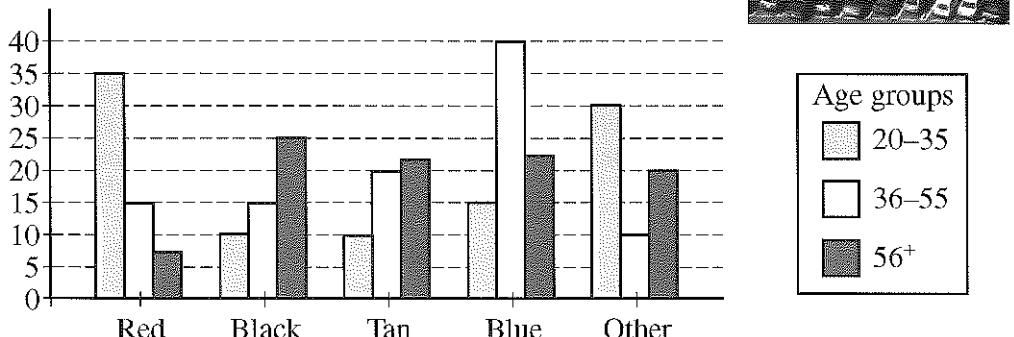
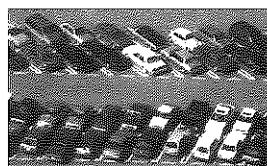
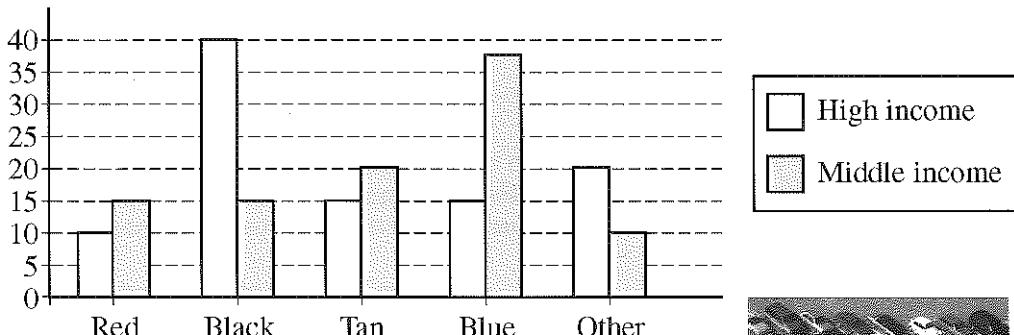
Pioneer Library, 10 A.M. to 5 P.M.

"Colorful Kite Tales" is a documentary poster display that provides basic information about how kites work as well as fun historical facts. Free

- 155.** What time does the entertainment at Ames Park begin?
- (A) At 3:00 P.M.  
(B) At 4:00 P.M.  
(C) At 7:00 P.M.  
(D) At 7:30 P.M.
- 156.** Where are posters being exhibited?
- (A) Pioneer Library  
(B) Ames Park  
(C) Reiman Gardens  
(D) Stephens Auditorium
- 157.** Which event is NOT free?
- (A) The art fair  
(B) The municipal band concert  
(C) The Rick Macon concert  
(D) The kite exhibit

Questions 158-162 refer to the following survey results.

### COLOR PREFERENCES AMONG FUTURE CAR BUYERS



Color Preference survey conducted in twelve countries in South America and Asia.  
Not funded by any government.

Source: *International Marketing Trends* magazine, reporting on a survey by market research firm Transigo, Ltd. that queried customers on likely colors of future car purchases. Survey conducted among individuals who were planning to purchase a sedan in the next 12 months. Survey respondents were shown photographs of both European and Asian car models.

- 158.** Who conducted the survey?
- (A) A car manufacturer  
(B) *International Marketing Trends* magazine  
(C) A government agency  
(D) Transigo, Ltd.
- 159.** What is indicated about black cars?
- (A) Affluent individuals strongly preferred black cars.  
(B) Black is equally favored by all age groups.  
(C) Men and women bought black cars in equal numbers last year.  
(D) Black cars are more popular in South America than in Asia.
- 160.** Based on the survey results, what color car should be used in an advertisement aimed at young adults?
- (A) Black  
(B) Red  
(C) Tan  
(D) Blue
- 161.** What was shown to survey participants?
- (A) Charts of color preference  
(B) Drawings of car prototypes  
(C) Pictures of automobiles  
(D) Magazine advertisements
- 162.** What group of people were included in the survey?
- (A) Potential car buyers  
(B) Market researchers  
(C) Factory employees  
(D) Car dealers

Questions 163-165 refer to the following form.



**Frank's Auto Repair**  
**112 Central Avenue**

**Customer Feedback Form**

Your opinions are important to us. We will use the information collected in this survey to help improve our service. Please tell us how important each of the following factors is to you when you choose a business for automotive repair. Circle a number from 1-6.

	Not important			Very important		
	1	2	3	4	5	6
Price					(5)	6
Convenient Location	1	(2)	3	4	5	6
Experienced Mechanics	1	2	3	4	5	(6)
Courteous Office Staff	1	2	3	(4)	5	6

Did our staff:

Clearly explain the work your vehicle needed? No  Yes \_\_\_\_\_

Treat you politely and with respect? No \_\_\_\_\_ Yes

Accurately estimate the amount of time the work would take? No \_\_\_\_\_ Yes

Tell you the cost before repairing your vehicle? No \_\_\_\_\_ Yes

Comments

I'm not sure I understand what was wrong with the car, but the mechanics were able to fix it quickly and easily. The price was reasonable, too. But it would be helpful next time if I could get more information about the repair.

- 163.** What does the customer consider unimportant when choosing a repair service?
- (A) The location of the company  
(B) The respect shown by the employees  
(C) The experience of the company's mechanics  
(D) The price of the company's services
- 164.** With which aspect of the service was the customer NOT satisfied?
- (A) The cost of the necessary parts  
(B) The amount of information given about the repair work  
(C) The amount of time needed to make the repairs  
(D) The politeness of the employees
- 165.** What is suggested about the customer?
- (A) The customer has been to the repair service more than once.  
(B) The customer will not do business with Frank's Auto Repair again.  
(C) The customer was satisfied with the repair costs.  
(D) The customer knew what the problem was with the car.

**Questions 166-169 refer to the following memo.**

## MEMORANDUM

**DATE:** January 28

**TO:** Building M community

**FROM:** Janis Ting, Director of the Office Space Committee

**SUBJECT:** Jay Voon Auditorium Renovation

We wanted to alert you to the fact that the renovation of the Jay Voon Auditorium, the first phase of a two-phase project, will begin in mid-February. The second phase, reconstruction of the first-floor offices adjacent to the auditorium, could begin as early as August, with an intended completion date of late November.

A project of this scope, in such a central location, will necessarily cause a certain degree of disruption to our community, and every effort will be made to minimize this disruption. Plans have already been made to provide alternative venues during renovation; for those of you who anticipate needing to schedule events for these alternative venues, inform Lidia Ibrahim(ext. 3372, librahim@m.galleries.com) as soon as possible.

Should these time lines change in any way as this work progresses, we will keep the community informed.

We greatly appreciate your patience as we continue to enhance our facilities.

- 166.** Why was the memo written?
- (A) To announce alternative venues  
(B) To warn about possible disruptions  
(C) To revise the schedule for a project  
(D) To inform employees about new staff
- 167.** What does the second phase of the renovation involve?
- (A) Adding another floor  
(B) Reconstructing office space  
(C) Centralizing event facilities  
(D) Upgrading an adjacent building
- 168.** When is the project expected to be completed?
- (A) In January  
(B) In February  
(C) In August  
(D) In November
- 169.** What should people who want to reserve a large space do?
- (A) E-mail Janis Ting  
(B) Contact Lidia Ibrahim  
(C) Complete the new forms  
(D) Fill out an online application

Questions 170-173 refer to the following notice.

## ANNOUNCING...

### *A Talk by Ami Wibowo, Chief Curator of Mustika Museum*

**Date & Time:** February 2, 10:00 am-12 noon  
**Location:** Mustika Museum, Conference Room J1  
Kramat Raya 81, Jakarta

**Bio:** Ami Wibowo has been the chief curator of the Mustika Museum, the oldest museum of Indonesian art and artifacts, since 1987. She holds a Master of Arts degree from Surabaya University and has been promoting the country's culture and heritage since 1971. She is cochair of the National Heritage Commission and currently serves as the chair of the ASEAN Culture Foundation. She also started the annual Pan-Indonesian Art Conference in Jakarta.

Under her leadership, Mustika Museum has developed several award-winning services, ranging from the "Museums as Classrooms" program to international exhibits such as "Masks of the Java Seas" and "A Transcultural Mosaic," showcasing artifacts from the permanent collection. Her most recent exhibit is "Hornbills and Dragons," which is receiving overwhelmingly positive reviews in New York.

Ms. Wibowo is frequently featured in art journals and on radio and television talk shows. Among her many publications is the international best seller, *Postcards from the Far East*.

For more information, please call the Ministry of Culture at 555-3003 and speak to Benny Sutrisno.

170. What is the purpose of the notice?

- (A) To advertise an event
- (B) To announce a new exhibit
- (C) To publicize a new museum
- (D) To remind participants about a trip

172. Where will Ami Wibowo be speaking?

- (A) At Mustika Museum
- (B) At the Pan-Indonesian Art Conference
- (C) At Surabaya University
- (D) At the Ministry of Culture

171. Which of the following is NOT an international exhibition?

- (A) Hornbills and Dragons
- (B) Masks of the Java Seas
- (C) A Transcultural Mosaic
- (D) Museums as Classrooms

173. What is one of Ami Wibowo's achievements?

- (A) She is the founder of Mustika Museum.
- (B) She wrote *Postcards from the Far East*.
- (C) She is a professor at Surabaya University.
- (D) She started a broadcasting company.

Questions 174–175 refer to the following memo.

## Memo

To: All employees  
From: Marsha Gray, Business Manager  
Date: October 5  
Subject: copy machines

A copying machine has been placed next to the staff lounge. You may use it to copy tour brochures, ticket information, customer itineraries, and reservation confirmations. You can find extra paper in the supply room. Do not allow customers to use the machine. If you have to make more than 25 photocopies, please use the high-speed copier located on the second floor. In any case, you should make your own copies and not ask the administrative assistants to do it. Should a copy machine require repair or maintenance, please contact Trish Leslie in the accounting office (555-1664, extension 470) and she will notify the manufacturer.

174. What kind of company does Marsha Gray most likely work for?

(A) A computer company  
(B) A copy machine manufacturer  
(C) An accounting firm  
(D) A travel agency

175. Who should employees notify if one of the copiers needs service?

(A) The copier manufacturer  
(B) An administrative assistant  
(C) Trish Leslie  
(D) Marsha Gray

Questions 176-177 refer to the following e-mail message.

From:	National Parks Visitors Bureau
To:	ECSmith@eastcoast.net
Subject:	Correction to Newsletter
Date:	Aug 5, 5:44 A.M.

A correction has been made to the August issue of our *National Parks Newsletter*. The North Mountain Views Rails to Trails package – combining two nights at the High Point Lodge, a half-day guided tour, one night at the Trail's End Inn, and two tickets on the Scenic Shores Railroad – was listed incorrectly in the newsletter as \$295. The actual price per person for this package is \$529 plus tax and is based on double occupancy.

In addition, please note that Lake Zephyr Sports and Culture offer is valid only at the Hidden Cove Resort Hotel. Prices are for two adults, and the package includes breakfast and dinner for three days. Each additional adult will pay \$222; for an additional child, the extra cost is \$202.

We apologize for any inconvenience.

The National Parks Visitors Bureau

176. What error was included in the August newsletter?

- (A) Trip dates were inaccurate.
- (B) A tourist area was incorrectly described.
- (C) A quoted price was wrong.
- (D) The name of a hotel was misspelled.

177. What limit is placed on the Lake Zephyr offer?

- (A) It is available only in August.
- (B) It applies to only one hotel.
- (C) Children are not allowed on the trip.
- (D) Meals are not included in the price.

**Questions 178-180 refer to the following letter.**

Association of Financial Consultants

Boca Raton, FL 33429  
Telephone: 1-561-555-8286  
Fax: 1-561-555-8287  
[www.afincon.com](http://www.afincon.com)

Suzette Bowman  
1492 Oak Drive  
Silver Spring, MD 20902

January 15

Dear Ms. Bowman:

You recently received an informational packet concerning the upcoming Association of Financial Consultants conference. I need to clarify the charges for existing members. The cover letter that I enclosed with your conference booklet should have included the sentence, "If you are not AFC member, please submit \$35 for your membership." As you have already paid this year's membership dues, you do not need to send the \$35 listed on the conference registration form. Please forgive the mistake. When you return your registration form, please write "already a current member" on it. However, you will still need to enclose the \$50 conference fee and \$275 for your room and banquet meal no later than February 10.

If you have any other questions, please feel free to contact me. The best way is to e-mail me at [jeffhorne@afincon.com](mailto:jeffhorne@afincon.com), but if necessary, you may also leave me a message at 1-561-555-8286, extension 432, and I will get back to you as quickly as possible.

Sincerely,

*Jeff Horne*

Jeff Horne  
Membership Coordinator

**178. What is the main purpose of the letter?**

- (A) To ask for a payment
- (B) To explain an error
- (C) To discuss a conference
- (D) To answer a question

**179. How much does it cost to belong to the AFC?**

- (A) \$10
- (B) \$35
- (C) \$50
- (D) \$75

**180. How does Mr. Horne prefer to be contacted?**

- (A) By phone
- (B) By fax
- (C) By mail
- (D) By e-mail

**GO ON TO THE NEXT PAGE**

**Questions 181-185 refer to the following letter and newspaper article.**

Cape Town, July 15

Dear Mr. Wyman,

We are happy to inform you that Neorela Electronics has been named a finalist in this year's Commerce & Technology Review Awards. Neorela Electronics, whose entry you submitted on June 20, was selected from among 1,500 contestants.

You are invited to attend the awards ceremony on August 15 at the Kenstovich Hotel in Cape Town. Please note that for accommodation and scheduling purposes, we need a response to this invitation by August 1 indicating whether or not you will attend the ceremony.

I look forward to hearing from you.

Best regards,

*Jill Hanover*

Jill Hanover

Two Kimberley-based companies have been awarded this year's Commerce & Technology Review Awards. Neorela Electronics and Alfane Systems won in the Best Innovation and Best Technology categories, respectively. Winners in fifteen categories, including Best Debut and Best Employer, were announced last Sunday during the annual awards ceremony known as the Comtech Gala at the Kenstovich Hotel in Cape Town. The Commerce & Technology Review Awards is a national business awards program honoring excellence in the workplace and in business activities.

Neorela Electronic and Alfane Systems specialize in the production of high-tech household equipment. The former is known for its quality air-conditioning systems, and the latter focuses on new solutions in antitheft alarm equipment. Other companies honored at the gala include renowned producer of kitchen appliances Dessem, and Replicomp, a leader in computer software. This year's awards for Neorela and Alfane mark a change in this and other similar events, whose judges had not nominated small businesses before.

- 181.** What is Mr. Wyman asked to do?
- (A) Distribute a schedule within his company  
(B) Confirm his participation in an event  
(C) Submit an entry for consideration  
(D) Pay for his accommodation
- 182.** When was the Comtech Gala held?
- (A) On June 20  
(B) On July 15  
(C) On August 1  
(D) On August 15
- 183.** Which award did Alfane Systems receive?
- (A) Best Innovation  
(B) Best Employer  
(C) Best Technology  
(D) Best Debut
- 184.** What does Neorela Electronics produce?
- (A) Air-conditioning systems  
(B) House alarm equipment  
(C) Personal computers  
(D) Kitchen appliances
- 185.** What can be inferred about the awards in previous years?
- (A) Fewer awards were presented.  
(B) They were given only to large companies.  
(C) The results were not made public.  
(D) Winners were selected by renowned judges.

**Questions 186-190 refer to the following letters.**

*Jessica Lawrence*  
**Personnel Manager**  
**System Tech, Inc. • 97 Bishopsgate • London, United Kingdom EC2M 3BH**

Richard Symington  
Mainframe Resolutions  
1185 Victoria Rd.  
Sydney, Australia NSW 2114  
September 10

Dear Mr. Symington.

We recently interviewed Terrence Wills for the position of computer systems programmer. In his résumé he states that he was previously employed at Mainframe Resolutions for a total of two years, and he lists your name as a business reference.

Since it is our policy to verify all references, I am writing to request your appraisal of Mr. Willis' skills and qualifications, confirmation of the dates of his employment, and the reason he left your employ. The individual we hire as systems programmer must have at least two years of on-the-job experience in writing programs to maintain and control computer systems software, so we are particularly interested in learning what portion of the two years Mr. Willis spent at Mainframe Resolutions was devoted exclusively to systems programming.

Thank you in advance for your cooperation.

Very truly yours,  
*Jessica Lawrence*  
Jessica Lawrence



**Steven Preston, Administrator**  
**Mainframe Resolutions**  
1185 Victoria Rd.  
Sydney, Australia NSW 2114

Jessica Lawrence  
System Tech, Inc.  
97 Bishopsgate  
London, United Kingdom EC2M 3BH  
September 21  
Dear Ms. Lawrence,

Your request was given to me by Mr. Symington who has no access to our records of past employees. My division, human resources, handles the records containing the information you require.

Terrence Willis began working for Mainframe Resolutions as an apprentice in the programming department and after nine months was accepted into our systems programming training course, an intensive eight-month program. After successful completion of the course, Terrence worked as a qualified systems programmer for four months before returning to his permanent home in London.

In the opinion of his superiors, Terrence was a dependable team player, whose good judgment and mature outlook resulted in a logical and reliable approach to the endeavors. I hope you find this information helpful.

Sincerely,

*Steven Preston*  
Steven Preston

- 186.** Why did Ms. Lawrence write to Mr. Symington?
- (A) To apply for a position  
(B) To confirm a reference  
(C) To announce a job opening  
(D) To order computer software
- 187.** In the first letter, the word “appraisal” in paragraph 2, line 1, is closest in meaning to
- (A) scrutiny  
(B) revision  
(C) measurement  
(D) evaluation
- 188.** In what department does Steven Preston work?
- (A) Human resources  
(B) Accounting  
(C) Advertising  
(D) Systems programming
- 189.** For how long did Mr. Willis participate in the Mainframe Resolutions training course?
- (A) Four months  
(B) Six months  
(C) Eight months  
(D) Nine months
- 190.** What will most likely prevent Mr. Willis from being offered the job with System Tech, Inc.?
- (A) His permanent home is in London.  
(B) Mainframe Resolutions has no record of his employment.  
(C) He was fired from his previous position.  
(D) He has insufficient experience in systems programming.

**Questions 191-195 refer to the following report and table.**

**Note:** This is an abridged version of a survey report commissioned by Hesky Foods Company on June 15.

The purpose of this survey was to find out the reasons behind the purchasing decisions concerning four selected Hesky products. The study was conducted on July 2 in twelve supermarkets from the Fontes, BuyWay, KTS, and MaxiDome chains. This report summarizes the results obtained during the initial survey; the study will be repeated on August 2 (results analysis due August 4).

The appended table shows the percentages of purchase reasons given by customers who had just purchased the products in question. For example, 42% of those who bought Portalegre iced coffee did so for reasons of quality.

#### **Results and Suggestions**

Generally, the results show that Hesky Foods products are recognized for their quality, as attested by ratings consistently above 40%. Only one product (the fruit juice) scored 10% in this respect, but as a newly launched item, its reputation among customers is not yet established.

Only 3% of subjects indicated the TV commercial as a reason for buying Icy Waterfalls mineral water; this figure is reasonable for a product whose TV commercial was last aired more than five months ago. However, it must be stressed that this figure is based only on Fontes, BuyWay, and MaxiDome customers because KTS is not currently carrying this brand.

Although 20% were satisfied with the price of Alpinissimo at the supermarkets and 46% considered the quality to be very high, many other customers felt they were being overcharged. It seems sales of this product will not improve much unless the price is lowered, which would be preferable to designing new advertising.

**REASONS GIVEN FOR THE PURCHASE BY PERCENTAGE OF CUSTOMERS SURVEYED**

	Lemonique (fruit juice)	Icy Waterfalls (mineral water)	Portalegre (iced coffee)	Alpinissimo (milk shake)
TV commercial	48%	3%	32%	29%
Quality	10%	45%	42%	46%
Price	32%	46%	20%	20%
Other	10%	6%	6%	5%

- 191.** When was the initial survey carried out?
- (A) June 15
  - (B) July 2
  - (C) August 2
  - (D) August 4
- 192.** Which product has been recently introduced on the market?
- (A) Lemonique
  - (B) Icy Waterfalls
  - (C) Portalegre
  - (D) Alpinissimo
- 193.** In which supermarket chain is Icy Waterfalls mineral water NOT available?
- (A) Fontes
  - (B) BuyWay
  - (C) KTS
  - (D) MaxiDome
- 194.** What does the report suggest about Icy Waterfalls mineral water?
- (A) Its price is regarded as too high.
  - (B) It was never widely marketed.
  - (C) It has not been advertised on TV recently.
  - (D) Its sales have not been studied.
- 195.** What does the author of the report recommend for the Alpinissimo milk shake product?
- (A) Reducing its price
  - (B) Improving its quality
  - (C) Selling it at more supermarkets
  - (D) Investing more in its advertising

Questions 196-200 refer to the following advertisement and e-mail.



## **Internship Opportunity Announcement With The South Asian Journal of Business**

The south Asian Journal of Business (SAJOB) is inviting applications for its internship program in Islamabad, Pakistan. The program, which this year will run from September 15 through December 15, will offer internships in the following areas: writing, editing, visual arts, and photography.

Writers are responsible for researching and developing reports and articles on business issues affecting South Asia, while editors proofread the written material and check the accuracy of the facts presented. In addition to designing advertisements, visual artists prepare digital files for online publication and assist in updating the journal's Web site. Photographers conduct photo research and produce high-quality photos for publication to enhance the articles of the journal.

Students in business journalism are preferred, but we will consider students who are specializing in either journalism or business. Candidates will be those students entering or completing their last year of study. Knowledge of computer software programs relevant to the internship areas indicated is an absolute necessity.

To apply, please send a cover letter, a copy of your résumé, and a sample of your work to Haroon Raja, head of the Office of Recruitment. Applications can also be filed electronically by sending an e-mail to [Haroon.raja@sajob.com.pk](mailto:Haroon.raja@sajob.com.pk). The deadline for applications is July 1.

To:	haroon.raja@sajob.com.pk
From:	sdesai@greenshades.com.in
Date:	May 22
Re:	Internship opportunity

Dear Mr. Raja,

My name is Sujata Desai and this e-mail is in regard to SAJOB's internship program that was advertised in the April 30 edition of *CUB FACTS*, the student paper of the City University of Bangalore(CUB). I am hereby applying for the position of visual artist.

I am about to graduate from CUB with a degree in business and a secondary specialization in visual arts. As my résumé makes evident, I have worked as a part-time visual artist for a variety of midsize companies in India. In addition, I have some experience as a technical writer. As for my work sample, I refer you to my Web site, [www.desaiarts.com](http://www.desaiarts.com), where you will find a selection of my creations. For your convenience, I have also attached a list of references.

I believe the skills and experiences I have to offer might be quite useful for SAJOB. If you wish to contact me, I can be reached by phone at 91-80-555-8921 or at the e-mail address above.

Thank you for your interest.

Sujata

- 196.** According to the advertisement, what is one of the job requirements?
- (A) Proficiency in computer programs  
(B) Professional experience in journalism  
(C) A degree in business management  
(D) A willingness to travel abroad
- 197.** What is the applicant NOT required to submit?
- (A) A résumé  
(B) A photograph  
(C) A letter of application  
(D) A work sample
- 198.** What intern position is Ms. Desai interested in?
- (A) Editor  
(B) Researcher  
(C) Reporter  
(D) Visual artist
- 199.** What quality makes Ms. Desai a suitable candidate for the internship program?
- (A) Her expertise in creating computer software  
(B) Her experience in technical writing  
(C) Her status as a graduating business student  
(D) Her work with midsize companies in India
- 200.** In the advertisement, the word “absolute” in paragraph 3, line 4, is closest in meaning to
- (A) perfect  
(B) definite  
(C) demanding  
(D) unlimited

# TEST 10

## PART 7

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

**Questions 153-154 refer to the following survey.**

**Thank you for dining at Callaghan's!**

For a chance to win a Callaghan's gift card, please use the survey form below and tell us what you think about your visit. Forms must be completed in full to be entered in the monthly drawing.

Name: \_\_\_\_\_

Telephone number or e-mail address: \_\_\_\_\_

Meal: [ ] Breakfast [ ] Lunch [ ] Dinner

Quality of food: [ ] Excellent [ ] Good [ ] Fair [ ] Poor

What else did you enjoy about your dining experience?

[ ] Watching the large-screen TV [ ] Listening to musicians

[ ] Relaxing on the garden patio [ ] Service [ ] Other: \_\_\_\_\_

Please leave this form in the box at the front register or with a member of the waitstaff. We hope to see you again soon.

- 153.** What must a customer do to be eligible to win a gift card?

- (A) Have a waitstaff member sign the survey
- (B) Submit a completed survey
- (C) Join the Callaghan's mailing list
- (D) Refer another customer to Callaghan's

- 154.** What is NOT mentioned on the Callaghan's survey form?

- (A) Live entertainment
- (B) Daily specials
- (C) Outdoor dining
- (D) Lunchtime service

Questions 155–156 refer to the following Web page.

The screenshot shows a web browser window with the URL [www.villaraval.co.es/features](http://www.villaraval.co.es/features) in the address bar. The page itself has a decorative header with a stylized logo and the text "Villa Raval". Below this, a section titled "Our hotel offers:" lists several amenities. At the bottom of the page is a call-to-action button labeled "Click here to make your reservation or call +34 93 555 0142." and the address "Villa Raval • La Rambla, 555 • 08022 Barcelona". The browser interface includes standard navigation buttons (back, forward, search) and scroll bars on the right side.

**Villa Raval**

**Our hotel offers:**

- \* Beautiful guest rooms with city views
- \* Free wireless Internet access in each room
- \* An award-winning restaurant, *Café Azul*, serving lunch and dinner
- \* Banquet and meeting rooms for up to 60 people
- \* Ten percent off your bill at the on-site spa and restaurant
- \* Vouchers for reduced admission to the aquarium, the zoo, and nearby museums

[Click here to make your reservation or call +34 93 555 0142.](#)

Villa Raval • La Rambla, 555 • 08022 Barcelona

155. What is suggested about Villa Raval?

- (A) It no longer accepts reservations by phone.
- (B) It is located in a historic area of the city.
- (C) It includes space for business functions.
- (D) It charges a small fee for Internet access.

156. According to the Web page, what is offered at a discount?

- (A) Transportation to area attractions
- (B) Dinner at *Café Azul*
- (C) Catering services
- (D) Guest rooms

**Questions 157-158 refer to the following advertisement.**

**Perelman Furnishings** is seeking a person to deliver furniture Monday through Friday from 8:00 A.M. to 5:00 P.M. Responsibilities include transporting goods by truck, delivering orders to customers, and assembling pieces as needed. Must be courteous and professional. Must be able to lift heavy items and use tools for moving and assembly. Valid commercial driver's license and excellent driving record required. Call delivery supervisor Jun Mifune at 237-555-0109.

- 157.** According to the advertisement, what must applicants be able to do?
- (A) Put together furniture
  - (B) Make Saturday deliveries
  - (C) Telephone customers
  - (D) Supervise employees
- 158.** What is NOT mentioned as a requirement of the job?
- (A) Polite behavior
  - (B) Immediate availability
  - (C) The ability to use tools
  - (D) A special type of driver's license

**Questions 159-161 refer to the following letter.**

Millan Property Management  
892 Hollydell Street  
Ottawa, Ontario K1P 5G2

June 8

Claudia Porter  
92 West Blackwood Road  
Toronto, Ontario M5H 2M9

Dear Ms. Porter:

I am enclosing a copy of the signed contract for the lease on apartment 1A at 172 Carleton Street, Ottawa, Ontario K1N 9M9. I have received your payment of \$3,000. Half of this sum will be held as a security deposit for the property, and the other half will be applied to the first month's rent.

According to the terms of the lease, you will be allotted one parking space. Heat, water, and electricity are not included in the rent. Therefore, you will need to make arrangements to activate these with the utility companies. Likewise, cable television service is not provided; to set up service, please contact a cable company directly. The apartment is unfurnished; however, the kitchen includes a microwave oven, dishwasher, refrigerator, and stove. A new washing machine and clothes dryer were installed last week.

Your key will be available at the office after June 30. If you have any questions, please call me at (613) 555-0155.

Sincerely,

*Ankur Gupta*

Ankur Gupta  
Millan Property Management

**159.** Why did Mr. Gupta send the letter to Ms. Porter?

- (A) To remind her to send a rent payment
- (B) To provide her with rental information
- (C) To ask whether she had returned a contract
- (D) To request that she mail a security deposit

**160.** According to the letter, what is included in the rent?

- (A) The cost of electricity
- (B) Cable television service
- (C) A parking space
- (D) Telephone service

**161.** What was recently added to the apartment?

- (A) A heating system
- (B) A microwave oven
- (C) Living room furniture
- (D) Laundry appliances

**Questions 162–164 refer to the following article.**

MILAN, Italy—Few industries change as rapidly as the fashion industry, in which designers are constantly trying to create innovative versions of traditional garments. Even so, last week's fashion show in Milan was particularly notable for the vast number of garments made partly or entirely out of silk. From eveningwear to sportswear, many designers featured colorful silks in their collections.

The designers were likely responding to a market trend: a dramatically increased demand for colorful silk products. “Our sales

of silk shirts and dresses have reached an all-time high,” said Christina Alvarez, a buyer for Gatsby’s in London. “Silk items have been flying off the racks.”

Economic analysts were surprised by the trend, since they had predicted that the rise of dry-cleaning costs would take a toll on silk manufacturers. However, comfort may have been a greater factor than price, especially given the unusually hot weather this past summer. “Today’s silk garments,” said Ms. Alvarez, “are lighter and cooler than many other types of clothing.”

**162. What does the article discuss?**

- (A) A growing demand for Italian dress designs
- (B) An increase in the number of fashion shows each year
- (C) A rise in the popularity of a certain clothing material
- (D) A change in the cost of products made in England

**163. Where does Ms. Alvarez most likely work?**

- (A) At a department store
- (B) At a marketing agency
- (C) At a fashion magazine
- (D) At an economic consulting firm

**164. According to the article, what is the reason for the market trend?**

- (A) More colorful advertisements
- (B) Improved cleaning techniques
- (C) Warm weather conditions
- (D) New manufacturing practices

**GO ON TO THE NEXT PAGE**

**Questions 165-167 refer to the following letter.**

Mei Hayashi  
Piedmont Publishing  
1452 Magellan Drive  
Chicago, IL 60602

September 4

Dear Ms. Hayashi:

Recently you requested permission on behalf of Charles Stanton, managing editor of Piedmont Publishing, to reprint "Expanding X-Ray Capabilities" by Dr. Mia Giordano. The article was originally published in *Medical Technology Journal* on April 8 of this year.

You indicated that the material requested will be used as a chapter in a medical encyclopedia currently being compiled by Mr. Stanton.

After reviewing the request, Dr. Giordano has provided her permission; note that a credit line acknowledging Dr. Giordano's work must be included. The contract acknowledging legal permission for Piedmont Publishing to reprint the material is enclosed. This document specifies how Dr. Giordano should be credited.

Please refrain from utilizing or publishing any of the material until the contract has been completed, signed, and returned to me. If you have any questions, please call me at 847-555-0188 or e-mail [kndiaye@smtpubs.org](mailto:kndiaye@smtpubs.org).

Sincerely,

*Karim Ndiaye*  
Karim Ndiaye, Publisher  
Society of Medical Technology

Enclosure

**165. What is the purpose of the letter?**

- (A) To authorize the use of an article
- (B) To ask questions about a contract
- (C) To submit an article for publication
- (D) To request technological assistance

**167. What must be returned to Mr. Ndiaye?**

- (A) A medical journal
- (B) A legal document
- (C) A credit application
- (D) A subscription form

**166. Who most likely is Ms. Hayashi?**

- (A) A member of the Society of Medical Technology
- (B) A writer of technology articles
- (C) An assistant to Mr. Stanton
- (D) A student of Dr. Giordano's

Questions 168-171 refer to the following advertisement.

### Karanja Tea Plantation Tour

Karanja Road, Molongo, Kenya

Phone: 254-20-275-0015

Surrounded by beautiful scenery and located just one hour outside Nairobi, the historic Karanja Tea Plantation provides the perfect respite from the city noise and crowds.

Join us on a tour and learn how tea is grown, harvested, and processed. Visitors begin with a scenic tour around the grounds of the plantation to view tea plants from seedlings to mature bushes. The harvest season runs February through November, and guests can watch as the leaves are carefully picked by hand. This walk is followed by a tour of the tea processing facility where the raw leaves are dried and packaged. The tour concludes with a tasting of our most popular teas and a traditional snack in our Tea House Café. Our gift shop offers a wide array of specialty teas and a selection of original design teapots and accessories for purchase.

These reasonably priced tours are available Wednesday through Sunday from 9:00 A.M. to 5:00 P.M. The farm is closed December and January. A shuttle bus, which can accommodate up to 12, is available if you need transportation from Nairobi. It departs from Capital Market on Ngugi Street at 9:00 A.M. and returns at 5:00 P.M. Please call a day in advance if you wish to request bus service.

168. What is indicated about the Karanja Tea Plantation?

- (A) It operates a tea shop on Ngugi Street.
- (B) It offers discounts for large groups.
- (C) It gives tours only during harvest season.
- (D) It opened one year ago.

169. The word “grounds” in paragraph 2, line 2 is closest in meaning to

- (A) owners
- (B) elements
- (C) property
- (D) evidence

170. What is NOT included in the price of the tour?

- (A) A walk through the plantation
- (B) A light meal
- (C) A sampling of tea
- (D) A unique teapot

171. In the advertisement, why are people instructed to call the Karanja Tea Plantation?

- (A) To cancel a reservation
- (B) To arrange a tour for more than 12 people
- (C) To request a tour on Sunday
- (D) To schedule transportation

**Questions 172-175 refer to the following e-mail.**

To:	All employees
From:	Sarwar Ahmed
Date:	May 13
Subject:	Construction notice

Starting May 18, construction will begin at Abrinton Insurance headquarters. We are very excited about the renovations to our office space and believe that they will enhance our work environment tremendously. However, during the construction period, we ask that employees make some basic changes to their office routines.

First of all, please use only the back door until May 26, as the front door will be blocked. In addition, the kitchen on the first floor will be inaccessible while it is being updated. Consequently, all employees must use the third-floor kitchen until the update is finalized on May 28. Since we will be sharing a much smaller kitchen space, please label the food items you keep in the refrigerator and minimize the time you spend on food preparation in the kitchen. Apart from some unavoidable noise and extra traffic, the second through fourth floors should not be affected by construction.

If the construction crew is able to complete the work on schedule, the renovations will be finished on June 2. Thank you in advance for your patience.

Sarwar Ahmed  
Facilities Manager

- 172.** What is the purpose of the e-mail?
- (A) To explain temporary changes in the workplace
  - (B) To provide steps for a kitchen renovation
  - (C) To describe different construction techniques
  - (D) To repeat company policies on kitchen use
- 173.** What are employees instructed to do?
- (A) Avoid making noise
  - (B) Use a different entrance
  - (C) Modify their work hours
  - (D) Clean out the refrigerator
- 174.** When will the update to the first-floor kitchen be completed?
- (A) On May 13
  - (B) On May 18
  - (C) On May 26
  - (D) On May 28
- 175.** The word “traffic” in paragraph 2, line 7 is closest in meaning to
- (A) movement through an area
  - (B) transportation of shipments
  - (C) communication
  - (D) trade

**Questions 176-180 refer to the following article.**

5 February—The construction of the long-awaited Alitas International Airport has been completed. The airport is intended to relieve overcrowding at Garas Regional Airport, and government officials hope that the new facility will further contribute to the growth of tourism on the island of Ponta Mira.

In recent years, new hotels have appeared in Mona City, Ponta Mira's capital, and the island has seen an increase in the number of tourists. However, the growth of tourism had been hampered by the fact that, because of its proximity to the water, Garas Regional Airport cannot be expanded to accommodate an increased volume of traffic.

Additionally, long lines in crowded ticketing and baggage areas and lack of space in waiting areas of the terminal were noted by travelers as reasons to avoid the

airport. While the island can be reached by ferry, this option is available only from the seaside cities of Port-de-Bastique and Reolas. Tourists have to fly to one of these destinations and then embark on a sea journey that takes at least 90 minutes.

Lipali was chosen as the site for the new airport because it is away from the city, providing ample room for a spacious facility, complete with several eateries, comfortable waiting areas, expanded ticketing areas, and Internet access.

Travelers using the new Alitas International Airport can easily get to and from the facility by bus or car. Moreover, to increase access, an express railway connection between Mona City and the new airport is under construction, with expectations that it will be fully functional before the end of the year.

**176.** What is suggested about Ponta Mira?

- (A) It is constructing new government offices.
- (B) It is closing one of its airports.
- (C) It is a popular vacation destination.
- (D) It is located near a lake.

**177.** Why have travelers complained about Garas Regional Airport?

- (A) Baggage is frequently lost.
- (B) The ticketing system is outdated.
- (C) The airport is far from the city.
- (D) The terminal is too small.

**178.** In addition to air travel, how can travelers get to Ponta Mira?

- (A) By boat
- (B) By train
- (C) By car
- (D) By bus

**179.** Where will the new airport be located?

- (A) In Lipali
- (B) In Mona City
- (C) In Port-de-Bastique
- (D) In Reolas

**180.** According to the article, what is available at Alitas International Airport?

- (A) Free public transportation to the capital
- (B) An express check-in service
- (C) A number of dining options
- (D) An on-site hotel

**Questions 181-185 refer to the following Web site and letter.**

www.brisbanescience museum.org/membership

## Brisbane Science Museum

The benefits of joining the Brisbane Science Museum are numerous. All members receive free annual admission to the museum, including the Wayver Planetarium and Dinosaur Gallery, and are invited to members-only lectures, parties, and other gatherings. Members also receive reduced rates on special exhibitions, a 10 percent discount on all purchases made in the museum store, \$5 off tickets to all films at the 3-D Film Center, and priority registration for all workshops and tours.

Choose from the following membership levels:

- Student \$25**  
For an individual age 26 and under (with valid student identification)
- Standard \$45**  
For an individual of any age
- Museum Circle \$60**  
For an individual plus one guest (guest card must be used in conjunction with member card); includes complimentary parking
- Museum Household \$85**  
For two adults and up to four children age 18 and under (one family card issued); includes complimentary parking

## Brisbane Science Museum

14 High Street  
Brisbane City QLD 4000  
(073) 363-0110

14 High Street  
Brisbane City QLD 4000  
(073) 363-0110

24 August

Jin-Sook Choi  
86 Morgan Road  
Spring Hill QLD 4004

Dear Ms. Choi:

I am glad that you have decided to renew your membership to the Brisbane Science Museum. Your membership fee helps fund the maintenance of our permanent exhibitions, the cost of special exhibitions, and important scientific research.

Please take a few moments to review your membership information on the reverse side of this letter. If you have questions about your membership, please contact us by phone.

Your membership card, guest card, and parking permit are enclosed. I have also included a copy of our most recent visitor guide, which includes a feature article on the opening next month of the Sun and Wind Power exhibition; advance sales begin on 1 September.

We hope you enjoy your membership and take advantage of all that the Brisbane Science Museum has to offer.  
Sincerely,

*Craig Tremaine*

Craig Tremaine  
Director of Membership  
Enclosure

- 181.** What is NOT mentioned as a feature of the Brisbane Science Museum?
- (A) A cafeteria  
(B) A parking area  
(C) A movie theater  
(D) A gift shop
- 182.** What is listed on the Web site as a benefit of museum membership?
- (A) A discount on workshops  
(B) A subscription to a newsletter  
(C) Access to a members-only Web site  
(D) Invitations to special events
- 183.** Why did Mr. Tremaine send the letter to Ms. Choi?
- (A) To provide her with membership passes  
(B) To request a donation for a future exhibition  
(C) To ask that she provide additional information  
(D) To invite her to give a lecture
- 184.** What membership did Ms. Choi purchase?
- (A) Student  
(B) Standard  
(C) Museum Circle  
(D) Museum Household
- 185.** What is suggested about Ms. Choi?
- (A) She registered for a tour of the Dinosaur Gallery.  
(B) She purchased tickets to *Sun and Wind Power*.  
(C) She recently attended a lecture at the museum.  
(D) She had been a member of the museum previously.

Questions 186-190 refer to the following advertisement and e-mail.

## Agosti Apparel

### Shirt Special

Don't miss this special deal on select colors and sizes of our Classic Shirt—now only \$44. This long-sleeved dress shirt was an instant hit when it was first introduced ten years ago, and it has remained our most popular product. Made from a blend of cotton and polyester, the shirt is wrinkle resistant. Imported. Machine wash and dry.

To purchase, visit our store at 500 Raymond Boulevard, New London, CT 06320, or call 1-800-555-0192 and provide the product number.

	Medium	Large
Deep red	SC-021	SC-030
Aspen green	SC-023	SC-031
Cool cream	SC-024	SC-034
Powder blue	SC-027	SC-036

*Absolutely no refunds on promotional items. Promotion runs from February 14 through February 28.*

<b>From:</b>	a.bisset@vonocorp.com
<b>To:</b>	help@agostiaapparel.com
<b>Subject:</b>	Shirt exchange
<b>Date:</b>	February 21

Dear Customer Service,

On February 15 I ordered a Classic Shirt, product number SC-030, which I received on February 20. After trying it on, I realized that the shirt is too large for me, so I would like to exchange it for a size medium shirt. However, my work requires that I move abroad for an extended period of time; I am scheduled to leave on the evening of February 27. I sent the shirt to you by regular mail today. Will my exchange be processed in time for me to receive the new shirt at my current address? If not, would I be required to pay additional charges for having the shirt sent to my new location in Paris, France? In that case, I would like to request a refund.

Thank you for your help.

Alain Bisset

186. What is suggested about the Classic Shirt?
- (A) It is available in four sizes.
  - (B) It is manufactured in New London.
  - (C) It must be washed by hand.
  - (D) It is a best-selling item.
187. How can customers obtain a discount on the shirt?
- (A) By purchasing a minimum of two shirts
  - (B) By ordering during a certain time period
  - (C) By providing a special account number
  - (D) By joining a mailing list
188. What color shirt did Mr. Bisset order?
- (A) Deep red
  - (B) Aspen green
  - (C) Cool cream
  - (D) Powder blue
189. By when must the smaller shirt be delivered to Mr. Bisset's current address?
- (A) By February 15
  - (B) By February 20
  - (C) By February 27
  - (D) By February 28
190. What is suggested about Mr. Bisset?
- (A) He will soon leave for a vacation.
  - (B) He will not be able to receive a refund.
  - (C) He has not yet returned the shirt.
  - (D) He has recommended the shirt to a colleague.

**Questions 191-195 refer to the following e-mail and letter.**

<b>From:</b>	Hannah Grant <granth@lynottconsulting.ie>
<b>To:</b>	Siobhán Sullivan <ssullivan@harmont.ie>
<b>Date:</b>	12 March
<b>Subject:</b>	Arjun Verma

Dear Ms. Sullivan,

Arjun Verma listed you as a reference when he applied for the position of Equities Analyst at Lynott Consulting. I have had a preliminary phone interview with Mr. Verma, and he is now under consideration for a final interview. Since you were his supervisor, I would like to get your review of his performance at Harmont & Company in the position of Junior Analyst. Particularly, I would like to know about his ability to use Allox Pro, STYS Technology, and other statistical software programs. Additionally, since the position here requires some supervisory skills, did he have an opportunity to manage any staff members?

Thank you for your time and help.

Sincerely,

Hannah Grant  
Market Equities Director

Lynott Consulting  
Dublin • Glasgow • Hong Kong • Singapore

25 March

Arjun Verma  
40 Pace Park  
Ongar, Dublin 15

Dear Mr. Verma,

Based on the strong referral I received from Siobhán Sullivan, I would like to invite you to a final interview for the position of Equities Analyst at the Lynott Consulting headquarters in Dublin. Ms. Sullivan noted that not only did you complete bimonthly statistics workshops offered by your previous employer, but you also trained junior members in the department, with much success. Ms. Sullivan also confirmed that you are a highly skilled user of Allox Pro and STYS Technology. As part of our interview process, we ask candidates to use both of these programs to analyze market data and provide recommendations. I trust this part of the interview will go very smoothly for you.

Please contact me at [granth@lynottconsulting.ie](mailto:granth@lynottconsulting.ie) to schedule a date and time to meet. I look forward to hearing from you.

Sincerely,

*Hannah Grant*

Hannah Grant  
Market Equities Director

- 191.** What is suggested about Mr. Verma?
- (A) He is moving to Dublin.  
(B) He is searching for an entry-level job.  
(C) He has interviewed for a new position.  
(D) He has recently received a promotion.
- 192.** Who most likely is Ms. Sullivan?
- (A) A developer of Allox Pro  
(B) An analyst for STYS Technology  
(C) A job candidate at Lynott Consulting  
(D) A manager at Harmont & Company
- 193.** According to the e-mail, what is required of the equities analyst?
- (A) Strong academic performance  
(B) Effective presentation abilities  
(C) Technical writing skills  
(D) Specific software experience
- 194.** Why does Ms. Grant write to Mr. Verma?
- (A) To inform him of a decision  
(B) To invite him to a workshop  
(C) To ask that he provide some data  
(D) To request that he process an application
- 195.** What is suggested about Harmont & Company?
- (A) It frequently invests in new technologies.  
(B) It regularly provides training for employees.  
(C) It operates in four international cities.  
(D) It plans to expand its financial services.

**Questions 196-200 refer to the following announcement and e-mail.**

**Sant Business Reporting**, a leading source of information on global business and financial news, has internships available at its headquarters at the Henston Corporate Center in the following areas.

- **Newsroom:** Research story ideas, answer phones, respond to e-mail correspondence, and provide support to newsroom staff. Knowledge of current business events is required.
- **SantNews.com:** Proofread, edit, and update online content for the online editorial staff. Excellent writing and editing skills are a prerequisite. A writing sample is mandatory.
- **Studio Operations:** Assist engineers and technicians with cameras, microphones, lighting, and other television studio equipment. Experience using audio-visual equipment is essential. Please supply two references.
- **Archives:** Organize video, audio, and written content in the company archival system. Search the system for content requested by various departments. The position demands a detail-oriented intern with strong research skills.

Candidates should be currently enrolled in a degree program in a related field or have recently graduated. Interns must work at least twenty hours per week, have superior communication and computer skills, and have an interest in broadcast news. To be considered, complete an application, available from [www.santbusiness.com/intern](http://www.santbusiness.com/intern), and forward it, along with your résumé, to [internship@santbusiness.com](mailto:internship@santbusiness.com) by May 15. Some departments require additional materials; include these with your application as needed.

<b>From:</b>	rpoznanski@drea.edu
<b>To:</b>	internship@santbusiness.com
<b>Date:</b>	May 5
<b>Subject:</b>	Available Internship
<b>Attachment:</b>	RP_resume.txt; RP_writing_sample.txt

To Whom It May Concern,

I am writing to apply for an internship at Sant Business Reporting. Please find attached my application, résumé, and the required writing sample.

As a communications major at Drea University with previous experience as a research assistant at Blakely Media Outlet and as an administrative assistant at Rinwell Corporation, I am an ideal candidate for your internship. Currently, I am employed on a part-time basis at my university's library but can work at Sant Business Reporting for fifteen hours weekly throughout the summer as well as the academic year.

I hope to hear from you soon.

With best regards,

Robert Poznanski

196. What is suggested about Sant Business Reporting?
- (A) It provides housing for interns.
  - (B) It sells financial training videos.
  - (C) It offers certificates in journalism.
  - (D) It broadcasts news on television.
197. What is required of all internship applicants?
- (A) An advanced degree in business
  - (B) An ability to communicate effectively
  - (C) Previous work experience in journalism
  - (D) Two letters of reference
198. What department is Mr. Poznanski most likely applying to?
- (A) Archives
  - (B) Newsroom
  - (C) SantNews.com
  - (D) Studio Operations
199. Why might Mr. Poznanski's application be declined?
- (A) He is available for fewer hours than required.
  - (B) He was employed by Sant Business Reporting in the past.
  - (C) He cannot work during the academic term.
  - (D) He did not provide his application by the deadline.
200. Where does Mr. Poznanski currently work?
- (A) At Blakely Media Outlet
  - (B) At Drea University
  - (C) At Henston Corporate Center
  - (D) At Rinwell Corporation



# PART

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# Test 1 출제기관이 엄선한 빈출 어휘와 패러프레이징

## Vocabulary

<b>additional</b> 추가의, 부가적인	<b>premises</b> (pl) 부지, 구내
<b>discount</b> 할인(하다)	<b>visible</b> 눈에 보이는, 볼 수 있는
<b>in-store</b> 매장 내의, 매장 내에 있는	<b>access</b> 접속하다, 입수하다
<b>in advance</b> 미리, 사전에	<b>launch</b> 출시(하다), 개시(하다)
<b>initiative</b> 시작, 발단, 전략	<b>enterprise</b> 사업, 기업체
<b>reduce</b> 줄이다, 감소시키다	<b>convenient</b> 편리한, 형편에 좋은
<b>to one's advantage</b> ~에게 유리하게	<b>gear toward</b> ~을 (요구에) 맞추다, 맞게 조정하다
<b>officially</b> 공식적으로	<b>distribute</b> 배급하다, 배포하다
<b>accounting department</b> 경리부	<b>in-depth</b> 심층적인, 깊이
<b>affect</b> ~에게 영향을 주다, 영향을	<b>comprehensive</b> 종합적인, 포괄적인
<b>be known for</b> ~으로 알려지다, ~으로 유명하다	<b>hub</b> 중심, 중추
<b>intimate</b> 친밀한, 친숙한	<b>interaction</b> 상호 작용, 대화
<b>available</b> 이용할 수 있는, 살 수 있는	<b>commemorative</b> 기념의, 기념이 되는, 기념으로 발행된
<b>undergo</b> 경험하다, 겪다	<b>insert</b> (서적·잡지에 별색로) 끼워 넣는 페이지, 삽입 광고
<b>house</b> 소장하다, 수용하다	<b>feature</b> 특집으로 꾸미다, ~을 특별히 다룬다
<b>put on hold</b> 보류하다	<b>accompanying</b> 첨가된
<b>be committed to</b> ~에 전념하다	<b>grant</b> 주다, 수여하다, 허기하다
<b>reminder</b> 독촉장, 알림, 메모	<b>inception</b> 시작, 개시
<b>expire</b> (기한이) 만료되다	<b>participate in</b> ~에 참여하다, 참가하다
<b>renew</b> 기한을 연장하다, 갱신하다 cf. renewal 갱신, 재계약	<b>session</b> 기간, 어떤 일을 하는 시간
<b>informative</b> 유익한, 유용한 정보를 제공하는	<b>take on</b> (일 등을) 떠맡다
<b>specify</b> 자세히 말하다, 명기하다, 명시하다	<b>manual</b> 매뉴얼, 사용 설명서
<b>fragile</b> 깨지기 쉬운, 손상되기 쉬운	<b>provisional</b> 잠정적인, 임시의
<b>bulk</b> 디량의	<b>assignment</b> 임무, 할당된 일
<b>deliver</b> 배달하다, 전해주다 cf. delivery 배달	<b>finalize</b> 마무리하다
<b>expedite</b> 신속히 처리하다	<b>regarding</b> ~에 관하여
<b>prescription</b> 처방전, 처방약	<b>switch</b> 바꾸다, 교환하다
<b>risk analysis</b> 위험 분석	<b>contribution</b> 공헌, 기여
<b>distribution</b> 유통, 판매	<b>feasible</b> 실행할 수 있는, 실현 가능한
<b>respectively</b> 각각, 각자	<b>first-rate</b> 제1급의, 일류의
<b>entrance</b> 입구, 출입구	<b>spectacular</b> 장관을 이루는, 극적인
<b>approximately</b> 약, 대략	<b>trail</b> 오솔길, 등산로
<b>courtesy</b> 예의바름, 공손	<b>breathtaking</b> 깜짝 놀랄 만한, 기가 막힌
<b>proof of purchase</b> 구입 증명서, 구매 사실을 증명하는 서류	<b>free of charge</b> 무료로, 공짜로
<b>sufficient</b> 충분한	<b>on the premises</b> 부지 내에서, 구내에서

## Paraphrasing

<b>the opening of two additional stores</b>	<b>new stores</b>
추가로 두 개 매장을 개점	새로운 매장
<b>arrange a meeting</b> 약속을 정하다	<b>make an appointment</b> 약속을 하다
<b>changing the regular work hours</b> 정규 근무 시간 변경	<b>adjust their typical work schedules</b> 일반 근무 스케줄을 조정하다
<b>Web site</b> 웹사이트	<b>online</b> 온라인으로
<b>a full listing of our dishes</b> 요리 전체 목록	<b>a full dinner menu</b> 모든 저녁 메뉴
<b>refurbishment</b> 정비	<b>restoration</b> 복원
<b>job notices</b> 구인 광고문	<b>job postings</b> 채용 공고
<b>an index of relevant courses</b> 관련 프로그램 목록	<b>a list of educational opportunities</b> 교육 기회 목록
<b>special handling</b> 특별 취급	<b>deliver products with care</b> 제품을 조심히 배달하다
<b>within two to four business days</b> 영업일 기준으로 2일에서 4일 이내에	<b>up to four business days</b> 영업일 기준으로 최대 4일
<b>shipping address</b> 발송 주소	<b>recipient's address</b> 수령인의 주소
<b>be incorrect</b> 잘못되다	<b>There is an error.</b> 오류가 있다.
<b>opening address</b> 개회사	<b>introductory talk</b> 개회사
<b>medications for children and adolescents</b> 어린이와 청소년용 약물	<b>medicine for young people</b> 청소년용 약물
<b>makeup and personal care products</b> 화장품과 미용 용품	<b>cosmetics</b> 화장품
<b>card</b> 카드	<b>pass</b> 입장권
<b>It cannot be used with another vehicle.</b> 다른 차량에는 사용할 수 없다.	<b>It is valid for only one vehicle.</b> 한 대의 차량에만 유효하다
<b>report on national business news</b> 국내 비즈니스 뉴스를 보도하다	<b>cover national events</b> 국내 행사를 다룬다
<b>e-mail the writer directly</b> 기자에게 직접 이메일을 보내다	<b>contact reporters</b> 기자들과 연락하다
<b>Russian, Portuguese, Korean, Farsi</b> 러시아어, 포르투갈어, 한국어, 페르시아어	<b>in different languages</b> 다른 언어로
<b>a number of gathering rooms for personal or business events of any scale</b> 규모에 상관없이 사적인 행사나 업무 행사를 위한 많은 회의실	<b>space for meetings</b> 회의 공간
<b>oversize rooms</b> 아주 큰 방들	<b>extra-large guest rooms</b> 아주 넓은 객실들
<b>restaurant</b> 레스토랑	<b>dining area</b> 식당
<b>at a substantial discount</b> 상당히 할인된 가격으로	<b>by lowering prices</b> 가격을 할인하여
<b>monthly publication</b> 월간지	<b>release a new issue every month</b> 매달 새로운 호를 출판하다
<b>registration fee required of all entrants</b> 모든 참가자들은 참가비를 내야 함	<b>They must pay an entry fee.</b> 그들은 참가비를 내야 한다.

# Test 2 출제기관이 엄선한 빈출 어휘와 패러프레이징

## Vocabulary

accommodations	숙박 시설	community	지역 사회
admission	입장	list	목록[명부]에 올리다
confirm	확인하다	found	창립하다
employment	고용	quality	품질
full-time	풀타임의, 전임의	outstanding	눈에 띠는, 현저한
effective	효력이 있는, 유효한	job description	직무 분석표
sick leave	병가	strategy	전략
human resources	인사부	up-to-date	최신의
eligible for	~의 자격이 있는	budget	예산
benefits	(공제회 등의) 복지 혜택	donation	기부(금)
assistance	원조, 도움	allocate	할당하다
a range of	여러 가지의	supplies	소모품, 비품
loan	대부	improvement	개선
productive	생산적인	electricity bill	전기요금 고지서
recommendation	추천서	miscellaneous	잡다한
process	처리하다	nonbusiness hours	영업[업무] 외 시간
client	고객	fit	적합하다
skillful	숙련된	affordable	(가격이) 알맞은, 저렴한
raise	올리다, 인상하다	enhance	높이다, 강화하다
subscription	구독, 구독료	in addition to	~ 이외에
latest	최신의	last	오래 가다, 유지되다
renewal	갱신	up to	최고 ~까지
approximately	대략	brochure	팸플릿, 광고 전단
bill	~에게 청구서를 보내다	feature	특집으로 하다; 특징
via	~을 통하여	top-selling	가장 잘 팔리는
absolutely	절대적으로, 완전히	in regard to	~에 관하여
in particular	특히	section	항목, (신문·잡지의) 난
complimentary	무료의	result in	결국 ~이 되다
public transportation	대중 교통	commute	통근하다
convenient	편리한	manual	안내서, 지도서
cover	다루다	prior	이전의
contemporary	그 당시의, 당대의	describe	묘사하다, 설명하다
previously	이전에	on the market	시판 중인
comprehensive	포괄적인, 종합적인	demand	수요
thorough	철저한, 완전한	distribution	배급, 유통

## Paraphrasing

<b>head</b> 장	supervises 감독하다
<b>disappointed</b> 실망한	unhappy 불만족스러워 하는
<b>free offers and promotions</b> 무료 특가 제안과 홍보물	promotional offers 홍보물
<b>complimentary</b> 무료의	for free 무료로
<b>excellent location</b> 최상의 위치	convenient location 편리한 위치
<b>bibliography</b> 참고문헌	names of reference sources 참고 자료명
<b>time line of dates and events</b> 날짜와 경기의 연대순	listing of historical dates 역사적인 날짜들의 목록
<b>comprehensive introduction</b> 포괄적인 서론	a thorough opening section 상세한 서론
<b>public libraries</b> 공립 도서관	community libraries 지역 도서관
<b>publisher</b> 출판사	publishing company 출판사
<b>founded</b> 설립하다	started 시작하다
<b>it has been listed as one of Thailand's ten most successful businesses</b> 태국에서 가장 성공한 10대 기업 중 하나로 선정되어 왔다	Its high ranking on a list of successful businesses 성공한 기업 명단에서의 높은 순위
<b>donation</b> 기부	contributed money 돈을 기부했다
<b>when it is not officially open to the public</b> 대중에게 공식적으로 개방하는 시간이 아닌 때	nonbusiness hours 문을 열지 않는 시간
<b>update</b> 갱신하다	modernize 현대화하다
<b>best-selling</b> 가장 잘 팔리는	most popular 가장 인기 있는
<b>a comparison of new cooking products available</b> 시판 중인 신상품 조리 기구들 비교 조사	compare available cooking tools 시판 중인 조리 기구들을 비교하다
<b>dishwasher safe</b> 식기세척기 사용 가능	They do not have to be washed by hand. 꼭 손으로 세척하지 않아도 된다.
<b>advance notice of concerts and other events</b> 콘서트 및 기타 행사는 사전 공지	listings of events 행사 목록
<b>communication skills</b> 커뮤니케이션 기술	ability to speak and write clearly 명확히 말하고 쓸 수 있는 능력
<b>relocate to</b> ~으로 이사하다	move to ~으로 이사하다
<b>our biggest seller overseas</b> 해외에서 가장 잘 팔리는 제품	sold globally in the greatest quantities 세계적으로 가장 많이 판매된
<b>would like to meet with</b> ~와 만나고 싶다	to make an appointment 약속을 정하기 위해

# Test 3 출제기관이 업선한 빈출 어휘와 패리프레이징

## Vocabulary

assignment 할 일, 업무	headquarters (pl.) 본사
look forward to -ing ~하기를 고대하다	durability 내구성
application for ~에 대한 신청	manufacturer 제조업체
debit card 직불 카드, 현금 카드	damage to ~에 대한 피해[손상]
automatic teller machine 현금 자동 인출기(=ATM)	warranty 보증 (기간)
local 현지의	expire 만료되다
make a deposit 입금하다	be willing to 부정사 기꺼이 ~하다
overview 개괄, 개요	supervisor 관리자, 부서장
fill out (서식 따위를) 작성하다	substantial 상당한, 많은
associate 동료, 조합원	authorize 권한을 주다, 위임하다
transaction 거래	implementation 수행
significant 중요한, 의미 있는	collaboration 공조, 협력
prospect 전망	applicant 지원자
chief executive 수석 이사; 최고 경영자	possess 소유하다
initiative 선도, 주도	attached 첨부된
draw up (계획 따위를) 입안하다, 세우다	reference 추천서, 보증서
authorities (지방) 당국	requirement 필요 조건
job opening 일자리	appropriate 적절한
council (지방 자치제의) 의회	insight 시견, 통찰력
aid 보조, 원조	outline 개괄하다
candidate 후보자	procedure 절차
board of directors 이사회	area 분야
step down 물러나다	potential 가능성
venture 신규 개발 사업	make sure 확실히 하다
relocate to ~으로 이사하다[옮기다]	extension 내선(=ext.)
expertise 전문 지식	at one's earliest convenience 끼도록 빨리
Maintain 유지하다	competitor 경쟁자
enclosure 동봉물	participate in ~에 참여[관여]하다
involved with ~에 관련하는	regularly 정기적으로
qualification 자격 조건	come up with ~을 내놓다[제안하다]
minute 회의록, 의사록	release 출시하다
fund-raising 기금 모금의	distribution 유통
adjourn 정회하다, 마치다	partnership 제휴[협력] 관계
submit 상신하다, 제출하다	duplication 복사(본)
boulevard 대로	state-of-the-art 첨단의

## Paraphrasing

<b>take on the assignment</b> 업무를 맡다	<b>accept an assignment</b> 업무를 수락하다
<b>a problem with my e-mail system</b> 이메일 시스템의 문제	<b>a computer problem</b> 컴퓨터 문제
<b>application for a bank account</b> 은행 계좌 신청	<b>ask to open an account</b> 계좌 개설을 요청하다
<b>fill out</b> 작성하다	<b>complete</b> (서식을 빠짐없이) 기입하다
<b>has chosen a site for its new plant</b> 신축 공장을 위한 장소를 정했다	<b>proposed site of a new plant</b> 새로운 공장 부지로 제안된 곳
<b>road network and rail freight links</b> 도로망과 철도 화물 시스템	<b>road and rail links</b> 도로와 철도 연결망
<b>financial grants</b> 보조금	<b>financial assistance</b> 재정 지원
<b>driver's license number and expiration date</b> 운전면허증 번호와 유효 기간 만기일	<b>driver's license information</b> 운전면허증 정보
<b>broad background in business development</b> 사업 개발 분야에서 폭넓은 이력	<b>extensive business experience</b> 광범위한 업무 경험
<b>planning successful business meetings</b> 성공적인 업무 회의 기획	<b>arranging business meetings</b> 업무 회의 일정 조정
<b>heating oil</b> 난방용 기름	<b>heating fuel</b> 난방용 연료
<b>recent attempts to obtain new grants</b> 새로운 자금 확보를 위한 최근의 시도	<b>efforts to increase funding</b> 자금을 늘리기 위한 노력들
<b>publicity for the theater through local businesses</b> 지방 업무를 통한 극장 광고	<b>advertising in the local community</b> 지역 커뮤니티를 이용한 광고
<b>minutes from the September 28 meeting</b> 9월 28일자 회의록	<b>report of the September meeting</b> 9월 회의 보고서
<b>provide the labor to install brass valves</b> 청동 밸브 설치를 위한 인력을 제공하다	<b>provide workers to replace the valves</b> 밸브 교체에 필요한 인력을 제공하다
<b>your staff</b> 귀사의 직원	<b>company employee</b> 회사 직원
<b>the attention he gave to many details</b> 그가 많은 사항들에 보인 관심	<b>He is attentive to detail.</b> 그는 세부 사항에 세심한 주의를 기울인다.
<b>one year of job-related experience</b> 1년간의 업무 관련 경험	<b>former employment in graphic design</b> 그래픽 디자인 경력
<b>announce that a product-development team has been formed</b> 제품 개발팀이 발족되었음을 알리다	<b>tell staff about a new product-development team</b> 새로 생긴 제품 개발팀을 직원들에게 알리다
<b>participation in the development of the product</b> 제품 개발 참여	<b>participate in developing the products they have proposed</b> 자신이 제안한 제품 개발에 참여하다
<b>try moving the radio closer to a window</b> 라디오를 창가로 이동하다	<b>put it near a window</b> 창가 근처에 놓다
<b>fully air-conditioned facility</b> 완벽한 냉방 시설	<b>temperature control</b> 온도 조절
<b>automatic climate control</b> 자동 온도 조절장치	

# Test 4 출제기관이 엄선한 빈출 어휘와 패러프레이징

## Vocabulary

<b>equipment</b> 장비, 설비	<b>recipe</b> 조리법
<b>display</b> 전시하다	<b>complement</b> 보완하다
<b>go through</b> 조사[검토, 검사]하다	<b>commonly</b> 일반적으로
<b>indicate</b> 나타내다, 표시하다	<b>above all</b> 무엇보다도
<b>complaint</b> 불평	<b>revision</b> 개정
<b>assist</b> 돕다	<b>guidelines</b> (pl.) 지침, 가이드라인
<b>insufficient</b> 불충분한	<b>estimated</b> 어림의, 추측[예상]의
<b>restore</b> 회복하다	<b>manufacturer</b> 제조업체[회사]
<b>handle</b> 처리하다	<b>warranty</b> (품질 등의) 보증(서)
<b>recruit</b> (사원을) 모집하다	<b>third party</b> 제3자
<b>charge</b> 요금	<b>hotline</b> 전화 상담 서비스
<b>approve</b> 허가하다	<b>defective</b> 결함이 있는
<b>summarize</b> 요약하다	<b>obtain</b> 얻다, 획득하다
<b>contain</b> 포함하다	<b>authorization</b> 허가, 승인
<b>preserve</b> 보존하다	<b>business day</b> 영업일
<b>be based on</b> ~에 기반하다, 기초를 두다	<b>comment</b> 의견
<b>put together</b> 모으다, 편집하다	<b>leave blank</b> 빈칸으로 남겨 두다
<b>agenda</b> 의제, 협의 사항	<b>on board</b> 탑승한, 비행기에 타고 있는
<b>notify</b> 통보하다	<b>inaugural</b> 개시[개회]의
<b>certificate</b> 증명서	<b>accompany</b> ~에 결들이다, 덧붙이다
<b>ingredient</b> 성분, 구성 요소	<b>article</b> 기사
<b>install</b> 설치하다	<b>tentative</b> 일시적인, 임시의
<b>replacement</b> 교체	<b>leave ~ to one's discretion</b> ~을 …의 판단에 맡기다
<b>on average</b> 평균적으로	<b>on business</b> 업무차
<b>effectiveness</b> 효과, 효력	<b>business trip</b> 출장
<b>be equipped with</b> ~이 설치되어 있다	<b>dispatch</b> 발송
<b>association</b> 협회	<b>preferred</b> 선호되는
<b>on behalf of</b> ~을 대신하여, ~을 대표하여	<b>out of stock</b> 재고가 없는
<b>urge</b> 설득하다, 쟌족하다	<b>due</b> ~할 예정인, ~하기로 되어 있는
<b>ban</b> 금지(령)	<b>return</b> 반품
<b>force A to</b> 부정사 A가 ~하도록 강요하다	<b>exceed</b> 초과하다
<b>substantial</b> 상당한, 많은	<b>reimburse</b> 변상하다, 배상하다
<b>governmental affairs</b> 정부	<b>tracking</b> 추적
<b>permit</b> 허가하다	<b>make a payment</b> 결제하다
<b>establish</b> 설립하다	<b>division</b> 부서, 부문

## Paraphrasing

<b>exhibition</b> 전시회	event 행사
<b>laundry appliances</b> 세탁 기기	washing machines 세탁기
<b>formats and styles</b> 형태와 스타일	design options 디자인 선택사항
<b>wait a week or longer for service from a repair crew</b> 수리팀의 서비스를 받는 데 1주일 이상 기다리다	a long wait for repairs 수리를 위한 장시간 대기
<b>authorize</b> 권한을 부여하다	approve 허가하다
<b>information</b> 정보	the results of a study 조사 결과
<b>discount coupons</b> 할인 쿠폰	discount certificate 할인권
<b>complimentary bottles of the drinks</b> 무료 음료	free sample of juice 주스의 무료 샘플
<b>feedback questionnaires</b> 설문 조사	feedback form 설문지
<b>contained too much sugar</b> 설탕이 너무 많이 들어 있는	too sweet 너무 단
<b>change the mode</b> 모드를 바꾸다	select the filtering mode 여과 모드를 선택하다
<b>urge you to support legislation modifying the ban</b> 금지령을 변경하는 법안을 지지해 주실 것을 요청합니다	recommend a change in the city law 시 법안의 변경을 권고하다
<b>food service industries</b> 요식업	local restaurants 지역 식당
<b>modifying the ban on overnight parking</b> 심야 주차 금지령을 변경	permitting overnight parking 심야 주차 허가
<b>assemble a cookbook</b> 요리책을 편집하다	publication of a new book 새로운 책의 출판
<b>a minimum of time</b> 최소의 시간	require little time to prepare 준비 시간이 거의 필요하지 않다
<b>bring travel-sized containers of shampoo</b> 여행용 용기에 든 샴푸를 가져가다	packing smaller bottles of shampoo 작은 병에 든 샴푸를 챙기는 것
<b>avoid packing more clothing than necessary</b> 필요 이상의 옷가지를 짐에 넣지 마라	limiting the amount of clothing that is packed 짐에 넣는 옷의 양을 제한하는 것
<b>choose a product made of lightweight materials</b> 가벼운 재질로 만들어진 것을 고르라	purchasing lightweight pieces of luggage 가벼운 가방을 구입하는 것
<b>add any comments</b> 의견을 추가하다	write any additional comments 추가 의견을 쓰다
<b>traveler</b> 여행객	airline passengers 비행기 승객들
<b>more extensive questionnaires</b> 보다 광범위한 설문지들	a greater number of questions 더 많은 질문들
<b>executive manager of design</b> 디자인 분야의 중역	company executive 회사 종역
<b>method of delivery</b> 배송 방법	shipping option 배송 방법 선택
<b>show us how it would work</b> 어떻게 작동하는지 보여 주다	give a demonstration 시연을 하다
<b>celebrate ten years of our existence</b> 10주년을 축하하다	celebrate its anniversary 기념일을 축하하다

# Test 5 출제기관이 엄선한 빈출 어휘와 패러프레이징

## Vocabulary

<b>promote</b> 홍보하다	<b>in charge of</b> ~을 담당하고[책임지고] 있는
<b>in return</b> 답례로, 회답으로	<b>representative</b> 대표
<b>drawing</b> 제비뽑기, 복권	<b>conduct</b> 수행하다
<b>portable</b> 휴대용의, 들고 다닐 수 있는	<b>formal</b> 공식적인
<b>contest</b> 경쟁, 겨루기, 경연	<b>flavor</b> 풍미, 맛
<b>outdoor</b> 야외의	<b>participant</b> 참가자
<b>award</b> (상을) 수여하다	<b>at random</b> 무작위로
<b>scholarship</b> 장학금	<b>not at all</b> 전혀 ~이 아니다
<b>qualification</b> 자격	<b>determine</b> 결정하다
<b>recipient</b> 수령인	<b>confidential</b> 기밀의
<b>financial aid</b> 재정적인 원조	<b>task</b> 직무, 과제
<b>demonstrate</b> 논증하다, 증명하다	<b>crop</b> 농작물, 수확물
<b>deposit</b> 계약금, 보증금	<b>advisory</b> 자문[고문]의
<b>depart</b> 출발하다	<b>forecast</b> 예상, 예보
<b>itinerary</b> 여행 일정	<b>previous</b> 앞의, 이전의
<b>make an arrangement</b> 준비하다	<b>estimate</b> 견적, 추정
<b>log on</b> 접속하다	<b>recover</b> 회복하다
<b>currency exchange rate</b> 환율	<b>cut into</b> (이익 등을) 줄이다
<b>description</b> 기술, 서술	<b>in a row</b> 연속해서
<b>host</b> 주최하다	<b>property</b> 재산, 자산
<b>renowned</b> 유명한	<b>as long as</b> ~하기만 하면, ~하는 한
<b>inspiration</b> 영감	<b>(be) in good condition</b> 보존 상태가 좋다, 파손되지 않다
<b>to date</b> 오늘[현재, 오늘날]까지	<b>clarify</b> 명백하게 하다
<b>pick up</b> 찾아가다	<b>furnished</b> 기구가 떨린
<b>accordingly</b> 그에 따라서, 그에 알맞게	<b>appliance</b> (가정용) 기기
<b>under construction</b> 공사 중인, 건설 중인	<b>a variety of</b> 여러 가지의
<b>donor</b> 기증자	<b>rental</b> 임대, 임대[차]율
<b>resident</b> 거주자	<b>tenant</b> 세입자
<b>permanent</b> 영구적인, 불변의	<b>adjustment</b> 조정; 적응
<b>rotate</b> 순환하다, 회전하다	<b>box office</b> 매표소
<b>focus on</b> ~에 집중하다	<b>place an order</b> 주문하다
<b>diversity</b> 다양성, 변화	<b>be supposed to</b> ~하기로 되어 있다
<b>highlight</b> 강조하다	<b>missing</b> 빠진, 분실된
<b>overview</b> 개관, 개요	<b>shipment</b> 수송, 발송
<b>regulation</b> 규칙, 법규	<b>consequently</b> 그 결과, 따라서

## Paraphrasing

<b>news program</b> 뉴스 프로그램	<b>television program</b> 텔레비전 프로그램
<b>television and a portable CD player</b> 텔레비전과 휴대용 시디 플레이어	<b>electronics</b> 전자제품
<b>wildlife</b> 야생 생물	<b>wild animals</b> 야생 동물
<b>discoveries</b> 발견	<b>new scientific research</b> 새로운 과학 연구
<b>maintain passing grades</b> 합격 점수를 유지하다	<b>make passing grades</b> 합격 점수를 받다
<b>high school graduates</b> 고등학교 졸업자	<b>graduate from high school</b> 고등학교를 졸업하다
<b>acceptance letter from a university</b> 대학으로부터 받은 합격증	<b>accepted to a university</b> 대학 입학 허가를 받다
<b>tips about packing</b> 짐 꾸리기 요령	<b>hints about packing</b> 짐 꾸리기 요령
<b>currency exchange rates</b> 환율	<b>rates of currency exchange</b> 환율
<b>descriptions of the hotels</b> 호텔 설명	<b>details about hotels</b> 호텔에 대한 세부 사항
<b>detailed miniature portraits</b> 세밀한 소형 초상화	<b>portraits</b> 초상화
<b>throughout Europe and parts of Africa and Asia</b> 유럽 전역과 아프리카와 아시아의 일부 지역	<b>many parts of the world</b> 전 세계 여러 지역
<b>a native of France</b> 프랑스 태생	<b>He was born in France.</b> 프랑스에서 태어났다.
<b>tickets for the exhibition</b> 전시회 입장권	<b>tickets to see the exhibition</b> 전시회 관람권
<b>head of the Parks Commission</b> 공원 위원회 회장	<b>person in charge of Cedarport's parks</b> 시다포트 공원 책임자
<b>schoolchildren</b> 학생들	<b>young children</b> 어린이들
<b>two groups with twelve participants</b> 12명의 참가자들로 구성된 두 그룹	<b>divided into groups</b> 그룹으로 나뉘었다
<b>selected at random</b> 무작위로 선정했다	<b>selected by chance</b> 무작위로 선정했다
<b>an off-site location</b> 회사 밖	<b>away from the corporation's offices</b> 사무실에서 떨어진 곳에서
<b>last month's estimate</b> 지난달의 추정치	<b>earlier forecasts</b> 이전에 예상했던 것
<b>regular citizens</b> 일반 시민들	<b>supermarket shoppers</b> 슈퍼마켓 이용객
<b>restaurant chains</b> 식당 체인점	<b>restaurant owners</b> 음식점 소유자
<b>send all new orders you place by October 31 by express post</b> 10월 31일까지 새로 주문하는 물품을 별도의 비용 없이 빠른 우편으로 배달한다	<b>express shipping during the month of October</b> 10월 한 달 동안 빠른 배송
<b>give you a 10 percent discount on your next purchase</b> 다음 구매 시 10퍼센트 할인을 제공한다	<b>discount on a future purchase</b> 다음 번 구매 시 할인
<b>free shipping</b> 무료 배송	<b>complimentary shipping</b> 무료 배송
<b>organizational skills</b> 조직 기술	<b>ability to organize</b> 조직 능력

# Test 6 출제기관이 업선한 번출 어휘와 패리프레이징

## Vocabulary

<b>routine</b> 정기적인	<b>reference</b> 신원 보증인
<b>convenience</b> 편의, 편리	<b>requirement</b> 조건, 요건
<b>make an appointment</b> 약속을 잡다, 진료 예약을 하다	<b>negotiable</b> 협상할 수 있는
<b>announce</b> 알리다	<b>accomplishment</b> 성취, 성과, 업적
<b>attend</b> 참가하다, 수강하다	<b>initially</b> 처음에, 시초에
<b>list</b> 목록에 올리다	<b>show around</b> 안내하다, 관광시키다
<b>operation</b> 운행, 운영	<b>gathering</b> 모임, 회합
<b>suggestion</b> 제안, 제언	<b>biographical</b> 역사의
<b>municipal</b> 자치 도시의, 시의	<b>expertise</b> 전문 기술
<b>property</b> 재산, 부동산, 소유지	<b>executive</b> 중역, 임원, 경영진
<b>current</b> 현재의	<b>contact information</b> 연락처
<b>due date</b> 납부일, 만기일	<b>catering</b> 출장 연회 서비스
<b>issue</b> 발행하다	<b>reasonable</b> (가격이) 적정한
<b>maintenance</b> 보수 관리	<b>amenity</b> 편의시설
<b>aside from</b> ~을 제쳐놓고, ~을 제외하고	<b>go out of business</b> 파산하다
<b>dissatisfy</b> 불만을 느끼게 하다	<b>exhibit</b> 전시
<b>extra</b> 여분의, 가외의	<b>sold out</b> 매진된
<b>foster</b> 육성하다, 촉진하다	<b>recruit</b> 모집하다
<b>compensate</b> 보상하다, 배상하다	<b>decade</b> 10년
<b>adjust</b> 조절하다, 맞추다	<b>observe</b> 관찰하다
<b>traffic congestion</b> 교통 체증	<b>ecology</b> 생태
<b>hire</b> 고용하다	<b>avid</b> 욕심 많은, 열심인
<b>convince</b> 확신하다	<b>premier</b> 첫째의, 최고의
<b>store</b> 저장하다	<b>unusual</b> 특이한
<b>attempt</b> 시도하다, 꾀하다	<b>field</b> 분야
<b>on time</b> 제때, 제시간에	<b>bibliography</b> 참고문헌
<b>refund</b> 환불	<b>quarterly</b> (잡지 등) 연 4회 발행의
<b>part-time</b> 비상근, 파트타임	<b>distribution</b> 유통
<b>carry out</b> 수행하다	<b>destination</b> 목적지, 행선지
<b>clerical</b> 사무원의	<b>anecdote</b> 일화, 기담
<b>complex</b> 복잡한	<b>deadline</b> 마감 시간
<b>assignment</b> 임무, 할당된 일	<b>revise</b> 교정하다, 수정하다
<b>proficiency</b> 숙달, 능숙	<b>sponsor</b> 후원하다
<b>thrive</b> 번영하다, 성공하다	<b>essentially</b> 본질적으로, 본래
<b>flexibility</b> 유연성	<b>customize</b> 주문에 응하여 만들다

## Paraphrasing

<b>due date</b> 납부일	<b>date should the bill be paid</b> 요금을 납부해야 하는 날
<b>Your account will incur a late fee.</b> 귀하의 계좌에 연체료가 부과됩니다.	<b>A fee will be applied for late payment.</b> 연체하면 수수료가 부과될 것이다.
<b>foster more tourism and shopping</b> 더 많은 관광객을 유치하고 쇼핑을 장려하기 위해서	<b>boost business</b> 경기를 부양하다
<b>will be lengthened</b> 연장될 것이다	<b>will be longer</b> 좀 더 길어질 것이다
<b>spacious</b> 공간이 넓은	<b>storage capacity</b> 저장 용량
<b>high quality</b> 고급	<b>dependability</b> 믿을 수 있음
<b>proficiency in the use of industry-specific and general office software</b> 업계 특성 및 일반 사무 소프트웨어의 능숙한 사용 능력	<b>computer skills</b> 컴퓨터 기술
<b>a minimum of five years of experience</b> 최소 5년 정도의 업무 경험	<b>previous work experience</b> 이전 업무 경험
<b>written communication skills</b> 서면 의사소통 능력	<b>ability to write well</b> 훌륭한 작문 능력
<b>there is some flexibility</b> 조정할 수 있다	<b>negotiable</b> 협상이 가능한
<b>meet your new colleagues</b> 새 동료들을 만난다	<b>get to know her coworkers</b> 동료들과 인사를 하다
<b>biographical details</b> 약력 사항	<b>information</b> 정보
<b>be available for purchase</b> 구매가 가능하다	<b>sell</b> 판매하다
<b>most intriguing</b> 가장 흥미로운	<b>most unusual</b> 가장 특이한
<b>traveled the world</b> 세계를 여행하다	<b>traveled internationally</b> 국제적으로 여행을 했다
<b>host of her own television show</b> 자신의 단독 텔레비전 프로그램의 진행자이다	<b>has worked on a television program</b> 텔레비전 프로그램에서 일했다
<b>acclaimed</b> 뛄어난	<b>highly regarded</b> 높이 평가된
<b>articles</b> 기사	<b>pieces of writing</b> 저작물
<b>revise your article</b> 기시를 수정하다	<b>make changes to an article</b> 기사를 바꾸다
<b>more energy-efficient</b> 더욱 에너지 효율적인	<b>reduced energy consumption</b> 줄어든 에너지 소비
<b>a few inaccuracies</b> 몇 가지 틀린 점	<b>factual errors</b> 사실이 틀린 부분들

# Test 7 출제기관이 엄선한 빈출 어휘와 패러프레이징

## Vocabulary

<b>annual</b> 해마다의, 연례의	<b>reviewer</b> 평론가, 서평자
<b>ext.</b> 내선, 구내 전회(=extension)	<b>chaos</b> 대혼란
<b>entertainment</b> 오락, 유혹	<b>appeal</b> 호소하다, 흥미를 끌다
<b>upcoming</b> 다가오는, 이번의	<b>dominant</b> 지배적인, 가장 유력한
<b>grand opening</b> 개업식	<b>aircraft</b> 항공기
<b>selected</b> 선별된	<b>enable</b> ~을 가능하게 하다
<b>accounting</b> 회계	<b>aging</b> 노화하는, 고물이 되어 가는
<b>instead of</b> ~ 대신에	<b>carrier</b> 운송 회사, 항공 회사
<b>go over</b> 검토하다, 논하다	<b>merger</b> 합병
<b>contract</b> 계약(서)	<b>relocate</b> 이전하다
<b>take place</b> (사건, 행사 등이) 열리다	<b>headquarters</b> (pl.) 본사, 본부
<b>cruise</b> 유람 항해	<b>approve</b> 승인하다
<b>aboard</b> 승선하여	<b>commission</b> 위임하다, 일을 위탁하다
<b>vessel</b> (대형) 배, 선박	<b>evaluate</b> 평가하다
<b>advance</b> 승진하다, 출세하다	<b>official</b> 공무원, 관리
<b>applicant</b> 지원자	<b>restoration</b> 복구
<b>related</b> 관련된	<b>landmark</b> 랜드마크, 상징물
<b>call back</b> 니중에 다시 전화하다	<b>premises</b> (pl.) (건설이 끝난) 토지, 구내
<b>amusement park</b> 놀이 공원, 유원지	<b>coincide</b> 동시에 일어나다
<b>time off</b> 휴무, 휴식	<b>spokesperson</b> 대변인
<b>advancement</b> 전진, 승진	<b>appoint</b> 임명하다
<b>corporate</b> 기업의, 회사의	<b>vice president</b> 부사장
<b>photography</b> 사진술, 사진 촬영	<b>beverage</b> 음료
<b>figure</b> 인물, 명사	<b>transfer</b> 옮기다, 전임하다
<b>costume</b> 의상, 복장	<b>entrepreneur</b> 기업가
<b>amateur</b> 아마추어의, 직업적이 아님	<b>indicate</b> 암시하다
<b>display</b> 전시하다	<b>line</b> 제품군
<b>sign up for</b> ~에 등록하다, 신청하다	<b>temporary</b> 일시적인, 임시(변통)의
<b>renovation</b> 수리, 개수	<b>all-time</b> 진대미문의, 사상 처음 보는
<b>enrollment</b> 등록	<b>anticipate</b> 예상하다
<b>resume</b> 다시 시작하다	<b>celebration</b> 기념식
<b>account</b> 거래 관계, 고객	<b>press release</b> (언론 기관에 배포하는) 보도 자료
<b>voyage</b> 항해, 비행	<b>hospitality</b> 환대, 친절
<b>balance due</b> 차감 부족[잔여]액, 잔금	<b>accommodations</b> (pl.) 숙박 시설
<b>departure</b> 출발	<b>valid</b> 유효한

## Paraphrasing

<b>annual employee picnic</b> 연례 직원 야유회	upcoming event 앞으로 있을 행사
<b>arrange a new meeting time</b> 회의 시간을 새로 정하다	reschedule an appointment 약속시간을 변경하다
<b>vessels</b> 선박들	a cruise ship 유람선
<b>opportunities to advance</b> 승진의 기회	career advancement opportunities 승진 기회
<b>offer paid training</b> 유급 교육을 제공하다	paid training programs 유급 교육 프로그램
<b>visit our Web site</b> 저희 웹사이트를 방문하다	going to the Web site 웹사이트를 방문
<b>deposit</b> 예약금	pay part of the cost of her trip 여행 비용의 일부를 지불하다
<b>who has made a career covering financial news for several newspapers</b> 다수의 신문사에서 경제 뉴스를 취재하면서 경력을 쌓아 온 사람	journalist 기자
<b>interesting and enjoyable</b> 흥미롭고 재미있는	entertaining 재미있는
<b>telling amusing anecdotes about historical figures</b> 역사적 인물들에 대한 재미있는 일화들을 이야기하다	describe people from the past 과거의 사람들을 묘사하다
<b>has done a careful job of investigating</b> 면밀히 조사했다	well researched 충분히 조사된
<b>find this book engrossing</b> 이 책에서 눈을 뗄 수 없다	The book will appeal. 이 책은 흥미를 끌 것이다.
<b>has reported it is planning to replace</b> 교체할 계획이라고 밝혔다	announce a new business agreement 새로운 사업 계약을 발표하다
<b>the first Indian carrier to fly the AWB850</b> AWB850 기종을 이용하는 첫 번째 인도 항공	be among the first to use a new aircraft 새로운 항공기를 이용하는 첫 번째 회사들 중 하나가 되는 것
<b>provide replacements for its aging fleet of jet planes</b> 낡은 항공기들을 교체하다	replace the older planes in its fleet 보유하고 있는 오래된 항공기들을 교체하다
<b>enable the airline to expand its international routes</b> 이 항공사가 국제 항로를 확장할 수 있도록 하다	increase its number of flight destinations 취항지의 수를 늘리다
<b>bicentennial</b> 200주년 기념일	two centuries 2세기
<b>entrepreneur</b> 기업가	local businessperson 지역의 기업인
<b>vice president</b> 부사장	corporate executive 기업 임원
<b>difficult</b> 어려운	challenging 어려운
<b>opening a new automobile manufacturing plant</b> 새로운 자동차 생산 공장 개장	opening of a new factory 새로운 공장의 개장
<b>Seoul-based</b> 서울에 본사를 두고 있는	headquarters are in Seoul 본사가 서울에 있다
<b>documents</b> 문서들	summary of an advertising campaign 광고 캠페인의 요약
<b>eligible for discounts</b> 할인 받을 수 있는	offer reduced ticket prices 할인가로 입장권을 제공하다
<b>special events</b> 특별 행사들	special performances 특별 공연들

# Test 8 출제기관이 엄선한 반출 어휘와 패러프레이징

## Vocabulary

<b>administrative</b> 관리의, 경영상의	<b>specification</b> 명세서, 설계서
<b>tour</b> 견학, 여행	<b>permit</b> 허가증, 증명서
<b>cafeteria</b> (공장·회사 등의) 구내 식당	<b>withdraw</b> 철회하다, 취하하다
<b>protective gear</b> 보호 장비	<b>order form</b> 주문 양식, 주문서
<b>director</b> 총역, 이사	<b>term</b> 조항, 조건
<b>refer to</b> ~을 조회하다	<b>in advance</b> 미리, 사전에
<b>estimated</b> 견적의, 추정의	<b>duplicate</b> 복제하다, 복사하다
<b>discontinue</b> (생산 등을) 중단하다	<b>specify</b> 명기하다, 상술하다
<b>shipment</b> 발송, 출하	<b>infer</b> 추측하다, 추론하다
<b>merchandise</b> (집합적) 상품, 제품	<b>take effect</b> 효력을 발휘하다
<b>distinguished</b> 저명한, 뛰어난	<b>be entitled to</b> ~의 권리가 있다
<b>faculty</b> 대학의 교수단, 교직원	<b>subscription</b> (정기 간행물의) 정기 구독
<b>stimulate</b> 자극하다, 고무하다	<b>retailer</b> 소매상
<b>lecturer</b> (영국) 대학 등의 강사, 강연자	<b>public transportation</b> (버스·지하철 등의) 대중 교통 수단
<b>master's degree</b> 석사 학위	<b>take advantage of</b> ~을 이용하다
<b>fitness center</b> 피트니스 센터	<b>incur</b> 초래하다
<b>origin</b> 기원, 유래	<b>inventory</b> 재고품
<b>Ph. D</b> 박사 학위(=Doctor of Philosophy)	<b>attempt to</b> 부정사 ~을 시도하다
<b>aid</b> 돕다, 원조하다	<b>modify</b> 수정하다
<b>explore</b> 조사하다, 탐구하다	<b>prevent</b> ~을 방지하다
<b>ongoing</b> 전진하는, 진행 중의	<b>checkup</b> 건강 검진
<b>address</b> 다루다, 처리하다	<b>imply</b> 암시하다, 함축하다
<b>contemporary</b> 동시대의, 현대의(=modern)	<b>notice</b> 공지, 고지
<b>photocopy</b> (사진) 복사	<b>claim</b> 배상의 청구(액), 클레임
<b>flyer</b> 전단지, 광고	<b>reimburse</b> 변상하다, 배상하다
<b>newsletter</b> 사보, 회보	<b>fare</b> (버스·배 등의) 운임, 요금
<b>set up</b> 시작하다, 창설하다	<b>similar</b> 동등한, 유사한
<b>free of charge</b> 공짜의, 무상의	<b>miss</b> 놓치다
<b>consultant</b> 상담역, 고문	<b>assume</b> (역할·임무 등을) 맡다
<b>public</b> 공중의, 대중의	<b>deserve</b> ~할 가치가 있다
<b>municipal</b> 시의, 지방 자치의	<b>be engaged in</b> ~에 관여하다
<b>compete</b> 경쟁하다, 겨루다	<b>contribute</b> 공헌하다, 기여하다
<b>award</b> (상·장학금 등을) 주다, 수여하다	<b>main office</b> 본사, 본점
<b>acknowledgement</b> 승인, 인정	<b>overseas</b> 해외에서, 외국에서
<b>residential</b> 주거의, 주택에 알맞은	<b>eliminate</b> 없애다, 제거하다

## Paraphrasing

<b>tour of packaging facility</b> 포장 시설 견학	<b>visit a company facility</b> 회사 시설을 방문하다
<b>distribution center</b> 배송 센터	<b>distribution area</b> 배송 구역
<b>cancel unshipped items</b> 발송되지 않은 물품을 취소하다	<b>stopping shipment of an item</b> 물품의 배송 중단
<b>track shipment status</b> 배송 상태를 추적하다	<b>tracking delivery status</b> 배송 상황을 추적
<b>personal growth</b> 개인적 성장	<b>personal development</b> 개인적 발전
<b>new and selected poems</b> 현대 시선	<b>contemporary poetry</b> 현대시
<b>black &amp; white and color copying</b> 흑백 및 컬라 복사	<b>photocopying</b> 복사
<b>set up</b> 마련하다	<b>organize</b> 조직하다
<b>discount</b> 절감하다	<b>save money</b> 돈을 절약하다
<b>fitness center</b> 피트니스 센터	<b>exercise center</b> 운동 센터
<b>led by</b> ~에 의해 운영되다	<b>one of the leaders</b> 운영진 중 한 명
<b>a large public swimming facility</b> 대형 공공 수영 시설	<b>a swimming pool</b> 수영장
<b>take down and remove fence</b> 담장을 허물고 제거하다	<b>replacement of a fence</b> 담장 교체
<b>health assessment</b> 건강 평가	<b>health checkup</b> 건강 진단
<b>50 percent of full time</b> 정규직의 50퍼센트	<b>part-time</b> 파트타임의
<b>6 days of annual leave</b> 연차 휴가 6일	<b>six days of vacation each year</b> 매년 6일간의 휴가
<b>one year</b> 일 년	<b>a limited period</b> 한정된 기간
<b>a variety of products</b> 여러 가지 상품들	<b>many different kinds of products</b> 많은 다양한 종류의 상품들
<b>provide the full product line</b> 전체 제품 라인을 제공하다	<b>offer a large number of products to the consumer</b> 고객에게 다수의 상품을 제공하다
<b>inform customers about the range and quality of products</b> 고객들에게 상품의 종류와 품질에 대한 정보를 알려 주다	<b>provide information about the quality of products</b> 제품의 품질에 대한 정보를 제공하다
<b>the number of products in the stores is small</b> 매장에 있는 물건의 수가 적다	<b>have a limited inventory on display</b> 전시할 수 있는 재고품이 별로 없다
<b>partial truckload</b> 트럭에 짐을 일부분만 실은	<b>partly full</b> 부분적으로 채워진
<b>combine</b> 결합하다	<b>mix</b> 섞다
<b>adjust</b> 조정하다	<b>modify</b> 수정하다
<b>item to be repaired</b> 수리해야 하는 물품	<b>damaged suitcase</b> 파손된 가방
<b>company's ailing fortunes</b> 침체된 회사	<b>experience financial problems</b> 재정적인 문제를 겪다
<b>due to time constraints</b> 시간 압박 때문에	<b>It would take too much time.</b> 시간이 너무 많이 걸릴 것이다.

# Test 9 출제기관이 엄선한 빈출 어휘와 패러프레이징

## Vocabulary

<b>vegetarian</b> 채식주의자(의)	bureau 사무국, 안내소: 국, 과
<b>pottery</b> 도자기, 도기류	<b>guided tour</b> 안내인이[가이드가] 끌린 여행
<b>establishment</b> (기계·영업소 등) 시설	<b>apologize for</b> ~에 대해 사과하다
<b>be in business</b> 영업 중이다	<b>quote</b> (가격을) 부르다; 인용하다
<b>for sale</b> 팔 물건인, 팔려고 내놓은	<b>cover letter</b> 첨부 편지[설명서]
<b>municipal</b> 시(市)의	<b>no later than</b> 늦어도 ~까지
<b>preference</b> 기호, 선호(도)	<b>belong to</b> ~에 속하다; ~의 소유이다
<b>conduct</b> 실시하다, 행하다	<b>workplace</b> 직장; 작업장
<b>market research</b> 시장 조사	<b>the former</b> 전자
<b>aimed at</b> ~을 대상으로 한	<b>kitchen appliance</b> 주방용품
<b>prototype</b> 원형, 모델	<b>nominate</b> 지명하다, 추천하다
<b>dealer</b> 판매업자, 상인	<b>make public</b> 일반에게 알리다, 공표하다
<b>factor</b> 요인, 요소	<b>judge</b> 심사위원
<b>mechanic</b> 수리공, 정비사	<b>résumé</b> 이력서
<b>courteous</b> 공손한, 친절한	<b>qualification</b> 자질, 자격
<b>vehicle</b> 틀것, 차량	<b>on-the-job</b> 근무 중의, 직장에서의
<b>accurately</b> 정확히, 틀림없이	<b>portion</b> 부분, 몫
<b>aspect</b> 상황; 양상; 측면	<b>exclusively</b> 전문적으로; 오로지 ~만
<b>part</b> 부품, 부속품	<b>cooperation</b> 협조
<b>do business with</b> ~와 거래를 하다	<b>access</b> 접근, 이용 권리
<b>memorandum</b> 메모, 회람	<b>intensive</b> 집중적인, 철저한
<b>alert</b> ~에게 주의를 환기하다, 경보를 발하다	<b>superior</b> 상관, 선임
<b>phase</b> 단계, 시기	<b>reliable</b> 신뢰할 만한, 믿을 만한
<b>intended</b> 의도된, 계획된	<b>endeavor</b> 노력
<b>adjacent to</b> ~에 인접한	<b>measurement</b> 측정
<b>alternative</b> 선택적인, 대안의	<b>append</b> 덧붙이다, 부기[추가]하다
<b>reserve</b> 마련해 두다, 예약하다	<b>attest</b> 증명하다, 입증하다
<b>application</b> 신청서, 지원서	<b>launch</b> 시작하다, 착수하다
<b>artifact</b> 유물, 공예품	<b>subject</b> 실험자, 조사 대상자
<b>heritage</b> 유산	<b>figure</b> 수치, 숫자
<b>range from A to B</b> A부터 B까지 이르다	<b>preferable</b> 바람직한
<b>overwhelmingly</b> 압도적으로	<b>evident</b> 명백한, 분명한
<b>copy machine</b> 복사기 (=copying machine, copier)	<b>technical</b> 기술적인, 전문적인
<b>accounting office</b> 경리부	<b>as for</b> ~에 대해서 말하자면
<b>travel agency</b> 여행사	<b>proficiency</b> 숙달, 숙련, 능숙

## Paraphrasing

<b>high income</b> 고소득층	☞ <b>affluent individuals</b> 부유한 사람들
<b>photographs of car models</b> 자동차 모델 사진	☞ <b>pictures of automobiles</b> 자동차 사진
<b>alert</b> 알려주다	☞ <b>warn</b> 경고하다
<b>a certain degree of disruption</b> 어느 정도의 혼란	☞ <b>possible disruption</b> 발생 가능한 혼란
<b>reconstruction of the first-floor offices</b> 1층 사무실의 재건축	☞ <b>reconstructing office space</b> 사무실 공간 재건축
<b>late November</b> 11월 말에	☞ <b>in November</b> 11월에
<b>a talk</b> 강연	☞ <b>an event</b> 행사
<b>was listed incorrectly in the newsletter as \$295</b> 뉴스레터에 295달러로 잘못 수록되었다	☞ <b>A quoted price was wrong.</b> 제시된 가격이 틀렸다.
<b>be valid only at the Hidden Cove Resort Hotel</b> 하든 코브 리조트 호텔에서만 유효하다	☞ <b>apply to only one hotel</b> 한 호텔에만 적용되다
<b>Please forgive the mistake.</b> 작오가 있었던 점 양해 부탁 드립니다.	☞ <b>explain an error</b> 작오를 설명하다
<b>whether or not you will attend the ceremony</b> 사상식의 참여 여부	☞ <b>confirm his participation in an event</b> 그의 행사 참석 여부를 확인하다
<b>verify all references</b> 보증인들로부터 사실을 확인하다	☞ <b>confirm a reference</b> 보증인 확인
<b>conducted</b> 실시한	☞ <b>carried out</b> 수행한
<b>newly launched</b> 새로 출시된	☞ <b>recently introduced on the market</b> 시장에 최근 출시된
<b>TV commercial was last aired more than five months ago.</b> 5개월 전에 마지막으로 TV 광고를 했다.	☞ <b>It has not been advertised on TV recently.</b> 최근에 TV 광고를 하지 않았다.
<b>unless the price is lowered</b> 가격을 내리지 않는 한	☞ <b>reducing its price</b> 가격 인하
<b>knowledge of computer software programs</b> 컴퓨터 소프트웨어 프로그램 지식	☞ <b>proficiency in computer programs</b> 능숙한 컴퓨터 프로그램 능력
<b>a cover letter</b> 자기 소개서	☞ <b>a letter of application</b> 지원서
<b>a sample of your work</b> 작품 샘플	☞ <b>a work sample</b> 작품 샘플
<b>about to graduate from CUB with a degree in business</b> 경영학 학사로 CUB를 졸업할 예정인	☞ <b>graduating business student</b> 졸업을 앞둔 경영학 전공자

# Test 10 출제기관이 엄선한 빈출 어휘와 패러프레이징

## Vocabulary

<b>survey</b> 조사	<b>utility company</b> (가스·수도·전화·전기 따위의) 공익 사업체
<b>form</b> 서식, 양식	<b>microwave oven</b> 전자 레인지
<b>in full</b> 전부, 전액	<b>unfurnished</b> 가구를 갖추지 않은, 비품이 없는
<b>patio</b> 안뜰, 테라스	<b>dishwasher</b> 식기세척기
<b>register</b> 등록하는 곳	<b>laundry</b> 세탁물, 빨랫감
<b>mailing list</b> 우편 발송자 명단	<b>popularity</b> 인기
<b>daily specials</b> (식당의) 오늘의 특별 요리	<b>publishing</b> 출판(사)
<b>guest room</b> (호텔의) 객실, (개인집의) 손님용 침실	<b>compile</b> 자료를 모으다, 편집하다
<b>view</b> 시야, 전망	<b>remind</b> 상기시키다, 당부하다
<b>wireless</b> 무선의	<b>constantly</b> 항상, 끊임없이, 지속적으로
<b>access</b> 접속, 접근	<b>innovative</b> 혁신적인, 획기적인
<b>banquet</b> 연회, 촉연	<b>traditional</b> 전통적인
<b>on-site</b> 현장의, 현지의	<b>weather conditions</b> 기상 조건
<b>voucher</b> (현금 대용의) 상품권, 쿠폰	<b>conclude</b> 끝내다, 종결하다
<b>admission</b> 입장(료)	<b>specialty</b> 특제품·특별한
<b>nearby</b> 가까이의, 인근의	<b>reasonably</b> 합리적으로
<b>attraction</b> 매력, 매력 있는 것	<b>tremendously</b> 엄청나게
<b>assemble</b> 조립하다, 모이다	<b>label</b> 라벨을 붙이다, 분류하다
<b>driver's license</b> 운전 면허증	<b>minimize</b> 최소화하다
<b>supervisor</b> 감독관, 관리자	<b>apart from</b> ~와 별도로 하여, 게다가
<b>transport</b> 수송하다, 운반하다	<b>relieve</b> 줄이다, 경감하다
<b>courteous</b> 정중한	<b>contribute to</b> ~에 기여하다, ~에 공헌하다
<b>put together</b> 조립하다(= assemble)	<b>embark</b> 배를 타다, 비행기에 탑승하다
<b>requirement</b> 자격 요건	<b>functional</b> 기능을 다하는, 작동하는
<b>availability</b> 이용할 수 있음, 유용성	<b>resistant</b> 저항력이 있는
<b>property</b> 부동산, 소유지	<b>account number</b> 계좌 번호
<b>enclose</b> 동봉하다, 첨부하다	<b>preliminary</b> 예비의, 준비의
<b>security deposit</b> 보증금	<b>edit</b> 편집하다
<b>be applied to</b> ~에 적용되다	<b>statistical</b> 통계의, 통계학상의
<b>rent</b> 임대료; 빌리다	<b>supervisory</b> 관리하는
<b>lease</b> 임대(하다)	<b>financial service</b> 금융 서비스
<b>terms</b> (계약) 조건	<b>newsroom</b> 뉴스 편집실, 편집국, 보도국
<b>allot</b> 할당하다, 배당하다	<b>correspondence</b> 문서, 통신문, 편지
<b>electricity</b> 전기	<b>proofread</b> 교정보다
<b>activate</b> 활성화하다, 작동시키다	<b>mandatory</b> 강제적인, 의무적인

## Paraphrasing

<b>for a chance to win a Callaghan's gift card</b>	<b>eligible to win a gift card</b>
캘러한의 기프트 카드를 받고자	기프트 카드를 받으려면
<b>listening to musicians</b> 음악 연주 감상	<b>live entertainment</b> 라이브 공연
<b>lunch</b> 점심	<b>lunchtime service</b> 점심시간 서비스
<b>ten percent off your bill</b> 10% 할인	<b>at a discount</b> 할인가로
<b>must be courteous</b> 정중해야 한다	<b>polite behavior</b> 예의 바른 행동
<b>use tools for moving and assembly</b> 운반하거나 조립하는 도구를 사용하다	<b>ability to use tools</b> 도구를 사용할 수 있는 능력
<b>valid commercial driver's license</b> 유효한 영업용 운전 면허증	<b>special type of driver's license</b> 특별한 종류의 운전 면허증
<b>washing machine and clothes dryer</b> 세탁기와 빨래 건조대	<b>laundry appliances</b> 세탁용 가전 제품
<b>last week</b> 지난주에	<b>recently</b> 최근에
<b>installed</b> 설치된	<b>added to the apartment</b> 아파트에 추가된
<b>silk</b> 실크	<b>a certain clothing material</b> 특정 의류 자재
<b>unusually hot weather</b> 이상 고온	<b>warm weather conditions</b> 따뜻한 기상 조건
<b>contract</b> 계약서	<b>legal document</b> 법률 문서
<b>grounds</b> 부지	<b>property</b> 소유지
<b>request bus service</b> 버스 서비스를 요청하다	<b>schedule transportation</b> 교통편 일정을 잡다
<b>traffic</b> 교통량	<b>movement through an area</b> 통행
<b>lack of space in waiting areas of the terminal</b> 터미널 대기실 부족	<b>The terminal is too small.</b> 터미널이 너무 작다.
<b>by ferry</b> 여객선으로	<b>by boat</b> 배로
<b>several eateries</b> 몇몇 식당	<b>a number of dining options</b> 다양한 식당
<b>membership card, guest card</b> 회원 카드, 게스트 카드	<b>membership passes</b> 회원 카드
<b>our most popular product</b> 가장 인기 있는 제품	<b>a bestselling item</b> 가장 잘 팔리는 제품
<b>superior communication skill</b> 우수한 의사소통 능력	<b>an ability to communicate effectively</b> 효과적으로 의사소통하는 능력

# Answer Keys

## Test 1

153 (D)	154 (B)	155 (A)	156 (D)
157 (D)	158 (A)	159 (B)	160 (C)
161 (C)	162 (D)	163 (A)	164 (C)
165 (C)	166 (D)	167 (D)	168 (A)
169 (C)	170 (D)	171 (C)	172 (A)
173 (C)	174 (B)	175 (B)	176 (D)
177 (A)	178 (C)	179 (C)	180 (B)
181 (B)	182 (D)	183 (B)	184 (A)
185 (A)	186 (A)	187 (D)	188 (D)
189 (C)	190 (D)	191 (A)	192 (C)
193 (A)	194 (B)	195 (B)	196 (D)
197 (A)	198 (B)	199 (D)	200 (B)

## Test 2

153 (B)	154 (C)	155 (C)	156 (B)
157 (D)	158 (A)	159 (B)	160 (B)
161 (D)	162 (D)	163 (B)	164 (A)
165 (C)	166 (C)	167 (D)	168 (A)
169 (D)	170 (A)	171 (C)	172 (D)
173 (C)	174 (C)	175 (D)	176 (A)
177 (B)	178 (D)	179 (C)	180 (A)
181 (B)	182 (C)	183 (D)	184 (D)
185 (B)	186 (D)	187 (C)	188 (A)
189 (B)	190 (C)	191 (B)	192 (D)
193 (D)	194 (A)	195 (B)	196 (A)
197 (D)	198 (C)	199 (B)	200 (B)

## Test 3

153 (B)	154 (D)	155 (C)	156 (D)
157 (D)	158 (B)	159 (C)	160 (C)
161 (B)	162 (C)	163 (C)	164 (B)
165 (D)	166 (B)	167 (C)	168 (B)
169 (A)	170 (A)	171 (D)	172 (C)
173 (D)	174 (B)	175 (A)	176 (C)
177 (A)	178 (C)	179 (B)	180 (D)
181 (D)	182 (B)	183 (C)	184 (A)
185 (D)	186 (B)	187 (B)	188 (D)
189 (C)	190 (A)	191 (D)	192 (C)
193 (C)	194 (B)	195 (D)	196 (A)
197 (D)	198 (A)	199 (C)	200 (B)

## Test 4

153 (C)	154 (D)	155 (D)	156 (B)
157 (B)	158 (D)	159 (C)	160 (A)
161 (B)	162 (D)	163 (A)	164 (C)
165 (D)	166 (C)	167 (A)	168 (D)
169 (D)	170 (B)	171 (D)	172 (B)
173 (A)	174 (B)	175 (B)	176 (A)
177 (C)	178 (B)	179 (A)	180 (C)
181 (A)	182 (B)	183 (C)	184 (A)
185 (D)	186 (C)	187 (A)	188 (B)
189 (A)	190 (C)	191 (B)	192 (D)
193 (A)	194 (C)	195 (D)	196 (C)
197 (C)	198 (A)	199 (D)	200 (A)

**Test 5**

153 (A)	154 (A)	155 (B)	156 (C)
157 (C)	158 (B)	159 (A)	160 (C)
161 (D)	162 (D)	163 (B)	164 (C)
165 (D)	166 (B)	167 (D)	168 (A)
169 (D)	170 (A)	171 (B)	172 (C)
173 (A)	174 (B)	175 (C)	176 (B)
177 (D)	178 (C)	179 (C)	180 (B)
181 (D)	182 (B)	183 (C)	184 (A)
185 (D)	186 (B)	187 (C)	188 (B)
189 (D)	190 (A)	191 (A)	192 (C)
193 (B)	194 (A)	195 (B)	196 (C)
197 (D)	198 (B)	199 (C)	200 (D)

**Test 6**

153 (B)	154 (D)	155 (A)	156 (B)
157 (D)	158 (C)	159 (C)	160 (A)
161 (D)	162 (C)	163 (B)	164 (A)
165 (B)	166 (D)	167 (D)	168 (C)
169 (A)	170 (C)	171 (B)	172 (A)
173 (A)	174 (C)	175 (B)	176 (D)
177 (A)	178 (C)	179 (D)	180 (B)
181 (B)	182 (C)	183 (D)	184 (A)
185 (D)	186 (C)	187 (D)	188 (C)
189 (B)	190 (A)	191 (A)	192 (C)
193 (D)	194 (B)	195 (B)	196 (B)
197 (A)	198 (C)	199 (A)	200 (D)

**Test 7**

153 (B)	154 (B)	155 (B)	156 (A)
157 (A)	158 (B)	159 (C)	160 (A)
161 (D)	162 (D)	163 (D)	164 (B)
165 (A)	166 (C)	167 (D)	168 (B)
169 (C)	170 (A)	171 (A)	172 (D)
173 (B)	174 (C)	175 (A)	176 (A)
177 (A)	178 (D)	179 (A)	180 (C)
181 (C)	182 (A)	183 (D)	184 (B)
185 (B)	186 (D)	187 (B)	188 (A)
189 (C)	190 (D)	191 (C)	192 (D)
193 (A)	194 (C)	195 (B)	196 (D)
197 (C)	198 (A)	199 (A)	200 (C)

**Test 8**

153 (B)	154 (C)	155 (A)	156 (B)
157 (B)	158 (A)	159 (C)	160 (B)
161 (D)	162 (A)	163 (B)	164 (D)
165 (B)	166 (A)	167 (D)	168 (C)
169 (C)	170 (B)	171 (A)	172 (B)
173 (B)	174 (B)	175 (D)	176 (B)
177 (C)	178 (D)	179 (D)	180 (C)
181 (B)	182 (D)	183 (A)	184 (D)
185 (C)	186 (C)	187 (A)	188 (C)
189 (B)	190 (D)	191 (B)	192 (D)
193 (C)	194 (D)	195 (C)	196 (A)
197 (C)	198 (C)	199 (B)	200 (D)

**Test 9**

153 (A)	154 (C)	155 (C)	156 (A)
157 (C)	158 (D)	159 (A)	160 (B)
161 (C)	162 (A)	163 (A)	164 (B)
165 (C)	166 (B)	167 (B)	168 (D)
169 (B)	170 (A)	171 (D)	172 (A)
173 (B)	174 (D)	175 (C)	176 (C)
177 (B)	178 (B)	179 (B)	180 (D)
181 (B)	182 (D)	183 (C)	184 (A)
185 (B)	186 (B)	187 (D)	188 (A)
189 (C)	190 (D)	191 (B)	192 (A)
193 (C)	194 (C)	195 (A)	196 (A)
197 (B)	198 (D)	199 (C)	200 (B)

**Test 10**

153 (B)	154 (B)	155 (C)	156 (B)
157 (A)	158 (B)	159 (B)	160 (C)
161 (D)	162 (C)	163 (A)	164 (C)
165 (A)	166 (C)	167 (B)	168 (C)
169 (C)	170 (D)	171 (D)	172 (A)
173 (B)	174 (D)	175 (A)	176 (C)
177 (D)	178 (A)	179 (A)	180 (C)
181 (A)	182 (D)	183 (A)	184 (C)
185 (D)	186 (D)	187 (B)	188 (A)
189 (C)	190 (B)	191 (C)	192 (D)
193 (D)	194 (A)	195 (B)	196 (D)
197 (B)	198 (C)	199 (A)	200 (B)