

# **Business Analytics Workshop**

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# Welcome



# Business Analytics Workshop

BA MBA Class of 2026



Welcome to the Business Analytics Workshop 2025!

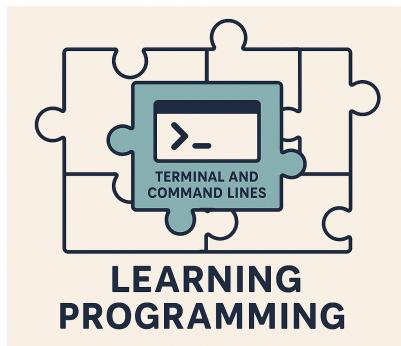
Building on prior exposure to programming and modeling fundamentals, this workshop focuses on real-world applications through cutting-edge tools like VS Code, Git, GitHub Copilot, and no-code/low-code AI agent platforms. You will engage with case-based exercises and live demonstrations to explore how modern data-driven teams collaborate, code, and build AI-enhanced solutions in agile business environments. This workshop seeks to bridge analytical modeling, modern software practices, and AI development workflows.

The material is prepared for the BA MBA Business Analytics Workshop.

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# 1 Command Lines and Terminal

## 1.1 The Missing Piece



Many students begin your programming journey by writing Python directly in platforms like **Google Colab** - no setup, no files, no terminals. These Jupyter notebook environments make coding easy; however, this convenience often means skipping an important part of programming: **working with real Python files (.py) and using the terminal to run and manage code.**

This “missing piece” is **essential** for understanding how programming works in real projects, **servers**, and **production systems**.

### Importance of Command Line and Terminal

*If you skip learning command line skills or avoid the terminal, you'll struggle to work on real-world projects, collaborate effectively with teams, or operate in servers or cloud platforms — where graphical interfaces aren't available. The terminal isn't just a tool for experts; it's the foundation for professional workflows in data science and engineering.*

So, before diving deeper into advanced business data workflows, we'll start by filling this gap, and learn the command lines and terminal to navigate files, run Python scripts, and operate in professional computing environments.

### What You'll Learn Next

- Main operating systems: Windows, macOS, Linux/Unix

- GUI vs terminal and why terminals matter
- Bash shell basics for programming and data science

## 1.2 Operating Systems Overview

Most students in this course use **Windows**, which dominates *personal computers* with roughly **70–75%** of the global desktop market. **macOS** holds about **15–20%**, while **Linux** and others make up a small share of *personal use*.

In contrast, the **enterprise, cloud, AI/ML, and high-performance computing (HPC)** worlds are very different. **Linux** and other **Unix-like systems** are the backbone in web servers, cloud computing and supercomputers, making up nearly half of cloud workloads and being the OS for **all top 500 supercomputers**. Popular Unix and Linux systems include:

- **Ubuntu**
- **Debian**
- **Fedora**
- **Red Hat Enterprise Linux (RHEL)**

 macOS is Unix-based

Although **macOS** looks different, it is actually **Unix-based**, meaning the **terminal commands** and **Bash shell** you'll learn in this course work much the same on both macOS and Linux.

- **Servers** Linux holds a 62.7% market share for server operating systems.
  - Web servers: **77–88%** of public web servers run on **Linux or other Unix-like systems**. It is the most used operating system for web servers globally.
- **Cloud computing** Cloud workloads are heavily dependent on **Linux-based** operating systems. As of mid-2025, Linux powers 49.2% of all global cloud workloads.
- **Supercomputers** Linux has a complete monopoly in the supercomputing sector. 100% market share: Since 2017, **100% of the world's top 500 supercomputers have run on Linux**.
- **AI and ML workloads** Linux is the clear leader for AI and ML projects and infrastructure. In mid-2025, 87.8% of machine learning workloads ran on **Linux infrastructure**. Large ML and data science deployments predominantly run on Linux-based or Unix-based servers.
  - Cloud environments: Cloud providers like AWS, Google Cloud (GCP), **Colab**, and Microsoft Azure, which are leading providers for AI services, primarily offer Linux-based instances for running AI and ML tasks.

Source: [Wikipedia - Usage share of operating systems](#) [Azure Official Page](#), [Microsoft Tech Community Update \(Feb 2025\)](#)

### 1.2.1 What Operating System does Google Colab use?

Let's take a look at what is the operating system (OS) that running Google Colab. You can type the following command lines in the Terminal.

```
# Bash  
# Display info about the operating system  
cat /etc/*-release  
  
# Display the Linux kernel version and build info  
cat /proc/version
```

See image below for the outputs.

```
1 !pip install pandas  
2  
3  
4  
5  
6  
7  
8 this is a bash command (not Python code)  
9 you add the "!" at the beginning,  
10 so colab can run it in a Python code cell.  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27
```

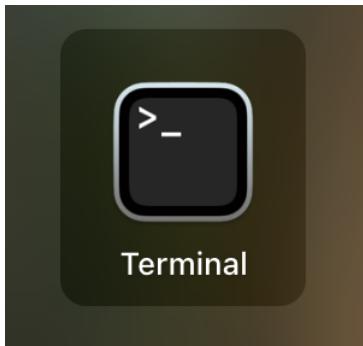
② This is the bash terminal in Colab,  
which is running on a linux system

③ ! This is where we usually run terminal command

④ This is where we usually run terminal command

```
[0] 0:bash* "c535e4a7d264" 07:44 14-Oct-25
```

## 1.3 What Is a Terminal?



A **terminal** (also called a **command line** or **shell**) is a text-based interface that lets you interact directly with your computer by typing commands.

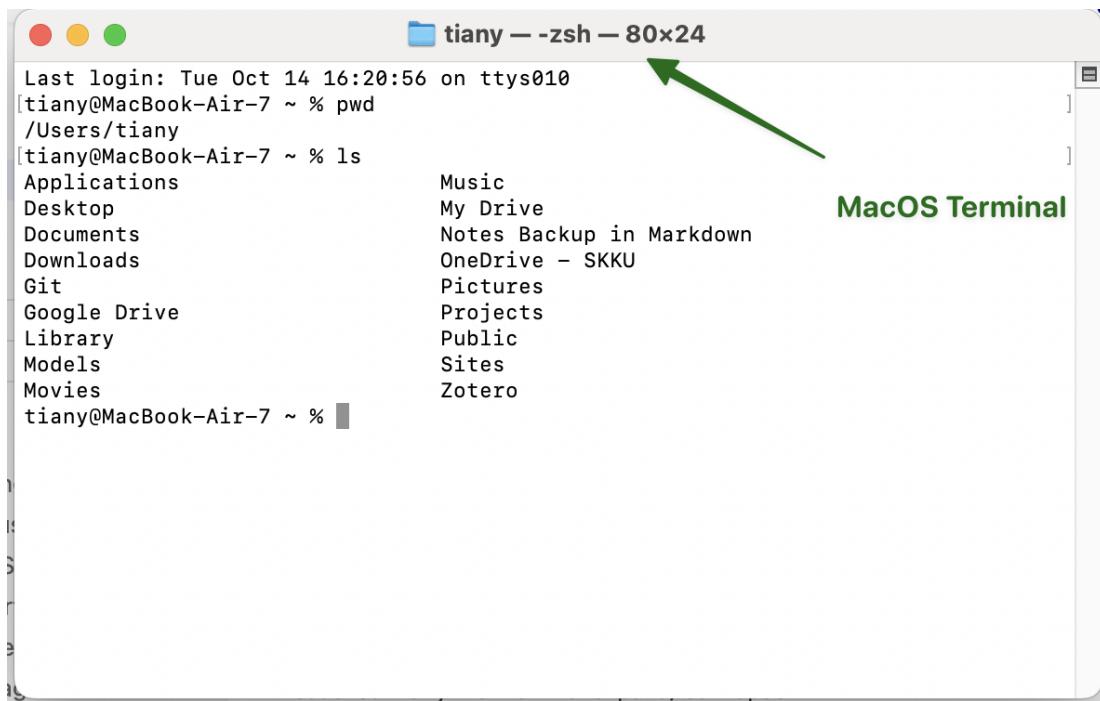
Before graphical interfaces (with windows, icons, and a mouse) were invented, the **terminal was the primary way users operated computers** — to run programs, manage files, and control hardware.

**EVERY** operating system includes a terminal app:

- **Windows:**
  - Command Prompt(`cmd`)
  - **PowerShell**
  - or Bash (through Windows Subsystem for Linux)
  - **Linux:** **Bash** is the default shell on most Linux systems (see [Colab terminal](#))
- **macOS:** **Zsh** in Terminal app (based on Unix) is the default terminal in MacOS, see image below.

**i** Bash vs Zsh

- Both **Bash** and **Zsh** are terminals that interpret your commands, and **they work almost the same**.



A screenshot of a Mac OS Terminal window titled "tiany — zsh — 80x24". The window shows a file listing in the current directory. A green arrow points from the text "MacOS Terminal" to the title bar of the terminal window.

```
Last login: Tue Oct 14 16:20:56 on ttys010
[tiany@MacBook-Air-7 ~ % pwd
/Users/tiany
[tiany@MacBook-Air-7 ~ % ls
Applications          Music
Desktop               My Drive
Documents             Notes Backup in Markdown
Downloads             OneDrive - SKKU
Git                   Pictures
Google Drive          Projects
Library               Public
Models                Sites
Movies                Zotero
tiany@MacBook-Air-7 ~ %
```

The terminal can do almost everything you normally do with a mouse:

- Navigate files and folders
- Run programs or scripts
- Install and manage software
- Connect to remote servers
- Automate repetitive tasks with shell scripts

Data scientists and developers rely on the **terminal** for its speed and automation, especially when working in **cloud environments** like Google Colab, GitHub codespaces, or on Linux servers.

## 1.4 Why Learn Bash commands and Terminal?

First, data science projects often run on **servers or cloud environments**, not personal laptops which lack the computational power for large-scale training, data processing, or deployment.

These servers — such as AWS EC2, Azure VMs, or Google Cloud Compute instances — usually run Linux or Unix systems and don't include a **graphical user interface (GUI)** by default. — they are managed entirely through the **command line interface (CLI)**. To interact with them efficiently, you use **Bash**, a powerful and widely used command-line shell.

#### 💡 What is a GUI?

A **Graphical User Interface (UI)** is the visual part of your computer — windows, buttons, and menus you click with the mouse. However, **Linux servers** don't usually have this kind of visual interface.

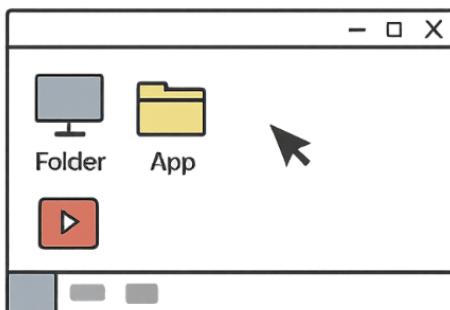
Instead, users interact with them through **script commands** typed into a **terminal** such as **bash**.

### 1.4.1 GUI, CLI, Terminal and Desktop

## GUI vs Terminal

### GUI

(Graphical User Interface)



- Click to **open or run**
- Windows & icons
- Mouse-driven

### CLI

(Command Line Interface)

```
user@server: $  
> ls  
> cd data  
> python train.py
```

A simple icon of a terminal window. The window is dark with white text. It shows a command-line prompt "user@server: \$" followed by three command lines: "ls", "cd data", and "python train.py". The window has standard minimize, maximize, and close buttons at the top right.

- Type commands
- Text-based
- Keyboard-driven

- **GUI (Graphical User Interface)** – The visual interface you use with a **mouse, icons, and windows**, such as Windows desktop, macOS Finder. GUIs are user-friendly but less efficient for automation or remote access.

- **CLI (Command Line Interface)** – A **text-based interface** where you type commands instead of clicking.
- **Terminal** – The **program that provides access to the CLI**. It's like a window that lets you type commands and see text output, such as Windows PowerShell, macOS Terminal, Linux bash Terminal.
- **Desktop Environment** – The **collection of GUI components** that make up the user's graphical workspace — including the taskbar, file explorer, and app windows; such as Windows Desktop, macOS.

 Summary

- The **Terminal** gives you access to the **CLI**, while the **Desktop Environment** provides a **GUI**.
- Both let you control the same computer — one through text, the other through graphics.

## 1.5 Learning Bash commands in Colab

Mastering Bash is essential. It enables you to write scripts, manage jobs, and execute commands directly on compute servers — a critical skill when working with **large datasets** or **LLM pipelines**.

We are going to learn **basic** bash commands to:

- Navigate and manage files
- Run **Python (.py) scripts** and other programs (e.g., pip) directly from the command line
- Work efficiently within **server-based** or **local terminal** environments

We will use Google Colab to learn bash commands in Linux system.

Please create or open a new Colab notebook, and then open the Terminal panel.

### 1.5.1 File Directory in Google Colab

When you launch a new Colab notebook, the environment starts with a temporary Linux file system that looks like this:

```
/  
bin/  
boot/  
content/  
    drive/           ← your Google Drive (if mounted)  
    sample_data/     ← sample datasets provided by Colab  
    (your files)      ← any files you upload or create  
dev/  
etc/  
home/  
    root/  
lib/  
media/  
mnt/  
opt/  
proc/  
root/          ← default home directory if you type `cd ~`  
run/  
sbin/  
srv/  
sys/  
tmp/  
usr/
```

### 1.5.2 Lab: Linux and bash

- Display info about the operating system.

```
cat /etc/*-release
```

- Display the Linux kernel version and build info.

```
cat /proc/version
```

### 1.5.3 Lab: Paths, Folders, Directories (pwd)

- Print your current working directory (the folder you are “in”). A directory is a folder, directory and folder are the same thing.

```
pwd  
#/content
```

Please type `pwd` 5 times and each time say “print working directory”.

When to use `pwd?` if you lost in folders and don’t know where you are in the directories or folders, `pwd` will tell you where you are.

```
/content# pwd  
#/content
```

#### 1.5.4 Lab: List Directory (`ls`)

The `ls` command is used to **list files and folders** in a directory.

Here are some of the most commonly used ones with options (such as `-a`, `-l`)

```
# List files and folders in the current directory  
ls  
  
# List **all** files, including hidden ones (those starting with .)  
ls -a  
  
# List files in a detailed (**long**) format - shows permissions, owner, size, and date  
ls -l  
  
# Combine options: show all files in detailed view  
ls -la  
  
# Sort files by modification **time** (newest first)  
ls -lt
```

#### 1.5.5 Lab: Change Directory (`cd`)

- `cd sample_data`: go the `sample_data` folder under the current directory.
- `cd ..`: go the parent folder.
- `cd ~`: go to the home folder. In Colab, the home folder is `\root`. If you are lost in a directory and want to start over from a **safe** directory – your home. You can type `cd ~`, and you will be taken to the home directory.

```
# go into the sample_data folder  
ls  
cd sample_data  
ls  
  
# Move up one folder (to the parent directory /content)
```

```
cd ..  
  
# Go back to your "home" folder (/root in Colab)  
cd ~  
pwd  
  
# To-do: find a way to go back to the /content folder.
```

### 1.5.6 Lab: Make A Directory (`mkdir`)

```
# Create a new folder named "data" under /content  
mkdir data  
  
# Make multiple folders at once  
mkdir project scripts results  
  
# Check that they were created  
ls
```

### 1.5.7 Lab: curl

Go to the "data" directory, and download a file from the internet. in `curl -O <URL>`, `-O` stands for saving file with the same name as on the web server.

```
# Go to the "data" Directory  
  
cd data  
  
# Download a small sample text file and save it with the same name.  
curl -O https://raw.githubusercontent.com/jbrownlee/Datasets/master/pima-indians-diabetes.dat  
  
# List files to confirm it's there  
ls
```

### 1.5.8 Lab: Clear the Screen (`clear`)

```
# Clear the terminal screen  
clear
```

### **1.5.9 Lab: Remove Directory (rmdir)**

```
# Create an empty folder named "temp_folder"  
rmdir temp_folder  
  
# Remove the empty folder  
rmdir temp_folder  
  
# Create multiple empty folders and remove them  
mkdir folder1 folder2  
rmdir folder1 folder2
```

### **1.5.10 Lab: Making Empty Files (touch)**

```
# Create an empty file named "notes.txt"  
touch notes.txt  
  
# Create multiple files at once  
touch a.txt b.txt c.txt  
  
# Verify files were created  
ls
```

### **1.5.11 Lab: Copy a File (cp)**

```
# Copy a file to a new file  
cp notes.txt notes_backup.txt  
  
# Create a folder to copy into  
mkdir backup  
  
# Copy a file into a different folder  
cp notes.txt backup/  
  
# Check the results  
ls backup
```

### **1.5.12 Lab: Moving/Rename a File (mv)**

```
# Move a file into a different folder  
mv notes_backup.txt backup/
```

```
# Rename a file  
mv notes.txt todo.txt
```

```
# Verify the changes  
ls
```

### 1.5.13 Lab: Stream a File (cat)

```
# Display the contents of a file  
cat todo.txt
```

```
# To-do: Display the README.md file in the "sample_data" folder:
```

```
# Display a system file (try this!)  
cat /etc/*-release
```

### 1.5.14 Lab: Removing a File (rm)

```
# Create some temporary files first  
touch old.txt temp.txt sample.txt
```

```
# Remove a single file  
rm old.txt
```

```
# Remove multiple files  
rm temp.txt sample.txt
```

```
# Remove an entire folder and its contents (be careful!)  
rm -r backup
```

### 1.5.15 Lab: Exiting Your Terminal (exit)

```
# Exit the current terminal session  
exit
```

## 1.6 Summary Table – Common Bash Commands

Command	Purpose	Example
<code>pwd</code>	Print working directory	<code>pwd</code>
<code>ls</code>	List files and folders	<code>ls -la</code>
<code>cd</code>	Change directory	<code>cd /content</code>
<code>mkdir</code>	Make a new directory	<code>mkdir data</code>
<code>rmdir</code>	Remove an empty directory	<code>rmdir temp_folder</code>
<code>curl</code>	Download a file from the internet	<code>curl -O https://example.com/file.txt</code>
<code>touch</code>	Create an empty file	<code>touch notes.txt</code>
<code>cp</code>	Copy a file	<code>cp notes.txt backup/</code>
<code>mv</code>	Move or rename a file	<code>mv old.txt new.txt</code>
<code>cat</code>	View contents of a file	<code>cat notes.txt</code>
<code>rm</code>	Remove a file or folder	<code>rm -r foldername</code>
<code>clear</code>	Clear the screen	<code>clear</code>
<code>exit</code>	Exit the terminal	<code>exit</code>

## 1.7 Directory Structure in GitHub Codespace Terminal

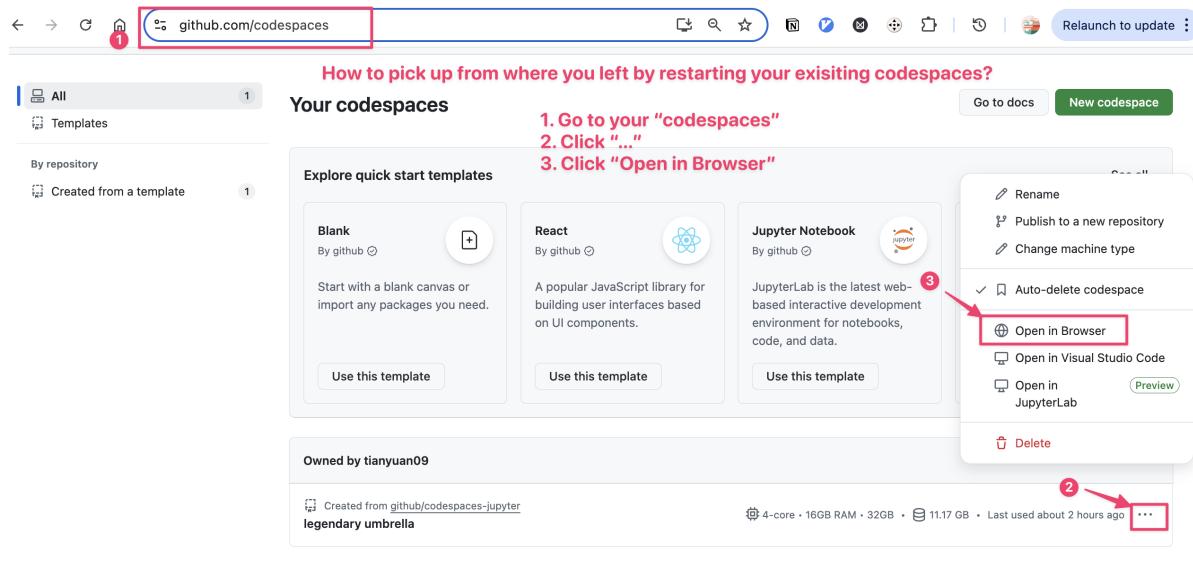
```

/
bin/
boot/
dev/
etc/
home/
    codespace/           ← your user home directory if you do `cd ~`
lib/
lib64/
media/
mnt/
opt/
proc/
root/
run/
sbin/
srv/
sys/
tmp/
usr/
workspaces/
    /codespaces-jupyter   ← your GitHub repo (default working dir)

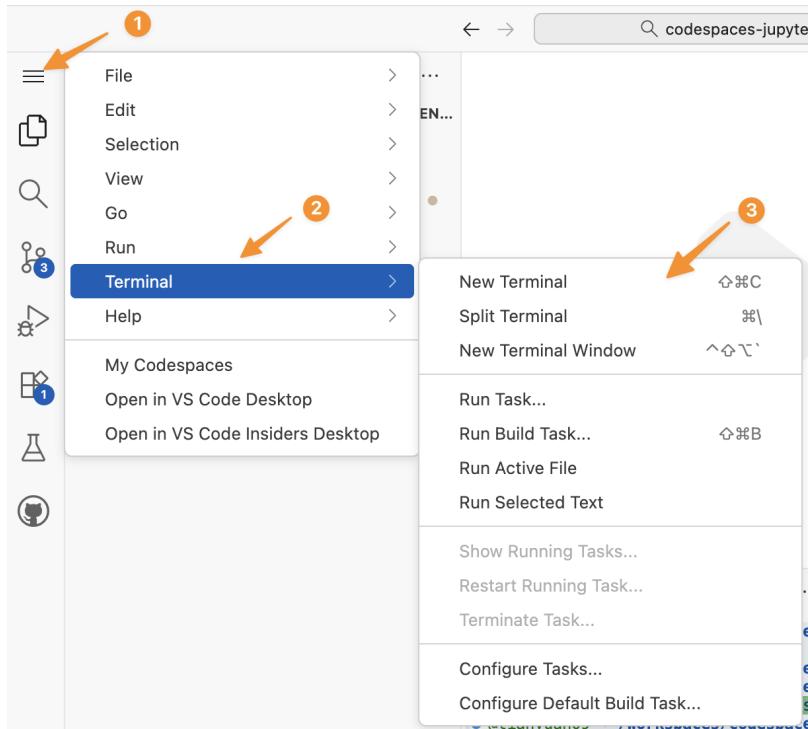
```

### 1.7.1 Bash in VS codespaces

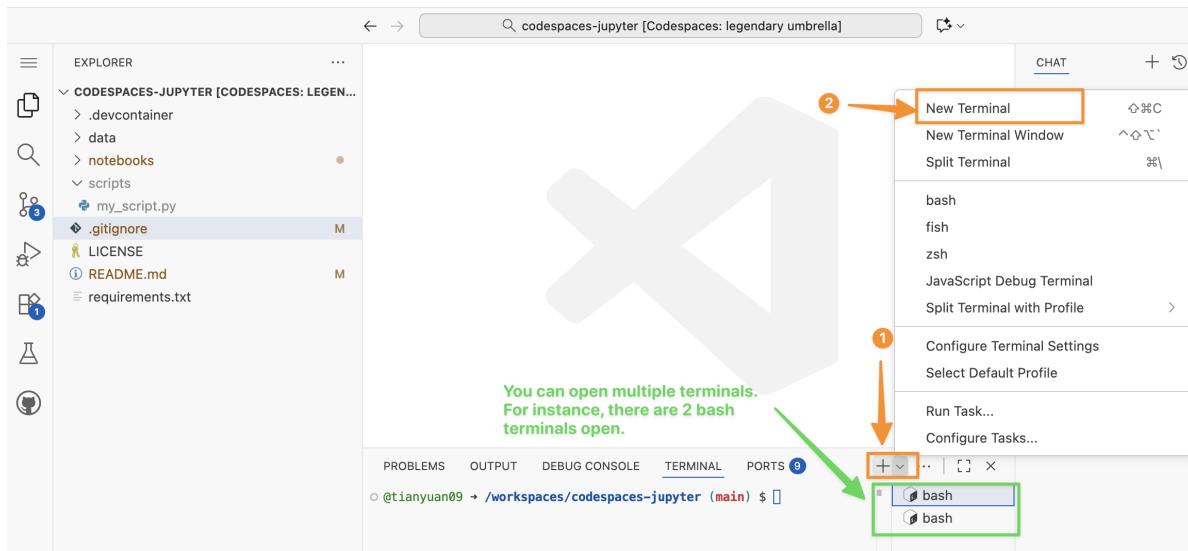
Restart your github codespaces.



Make sure your can see the Terminal panel. If you accidentally closed your terminal, you can always start one (or many) following the steps below.



You also can start a second terminal via the Terminal panel.



### 1.7.2 Lab: create the scripts folder

Using the bash terminal to create a `scripts` folder under GitHub default working dir `/workspaces/codespaces-jupyter`, and create an empty `my_script.py` file in the `scripts` folder.



Tip

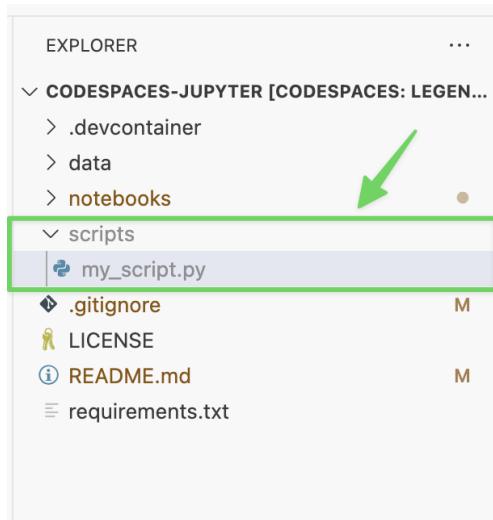
You may find the commands `pwd`, `mkdir`, `ls`, `cd`, and `touch` helpful for completing this exercise.

Your task is to:

- Verify your current working directory.
- Create a new folder called `scripts` inside the project root.
- List the directory contents to confirm that `scripts` was created successfully.
- Navigate into the `scripts` folder.
- Confirm it is empty.
- Create a new Python file named `my_script.py` inside the `scripts` folder.

Write the Bash commands needed to accomplish each step.

Once you complete the task, your explorer should look like below:



### 🔥 Solution

```
@tianyuan09 /workspaces/codespaces-jupyter (main) $ pwd
/workspaces/codespaces-jupyter
@tianyuan09 /workspaces/codespaces-jupyter (main) $ mkdir scripts
@tianyuan09 /workspaces/codespaces-jupyter (main) $ ls
LICENSE README.md data notebooks requirements.txt scripts
@tianyuan09 /workspaces/codespaces-jupyter (main) $ cd scripts
@tianyuan09 /workspaces/codespaces-jupyter/scripts (main) $ ls
@tianyuan09 /workspaces/codespaces-jupyter/scripts (main) $ touch my_script.py
```

# 2 Run .py scripts with Bash

## 2.1 Why Run Python Scripts from Terminal?

While interactive environments like **Jupyter notebooks** are great for exploration and prototyping, running **Python scripts (.py files)** from the terminal is essential for:

- **Production workflows:** Automated data processing, model training, and deployment
- **Server environments:** Most servers don't have graphical interfaces
- **Batch processing:** Running scripts on large datasets or multiple files
- **Scheduling:** Using cron jobs or task schedulers to run scripts automatically
- **Command-line arguments:** Passing parameters to scripts dynamically
- **Performance:** Scripts often run faster than notebooks for large tasks

### For Example

Data scientists often submit training jobs via Bash scripts like:

```
python train_model.py --epochs 10
```

It runs the Python script `train_model.py` to train the model for 10 epochs.

## 2.2 .ipynb Notebook vs .py Script Files

Figure 2.1 illustrates the difference between running Python code in `.ipynb` notebook versus in ‘`.py`’ script file.

### Understanding the Terminal

See [directory structure in codespaces](#) in the previous chapter.

In the terminal, it always starts with:

```
@tianyuan09 /workspaces/codespaces-jupyter (main) $.
```

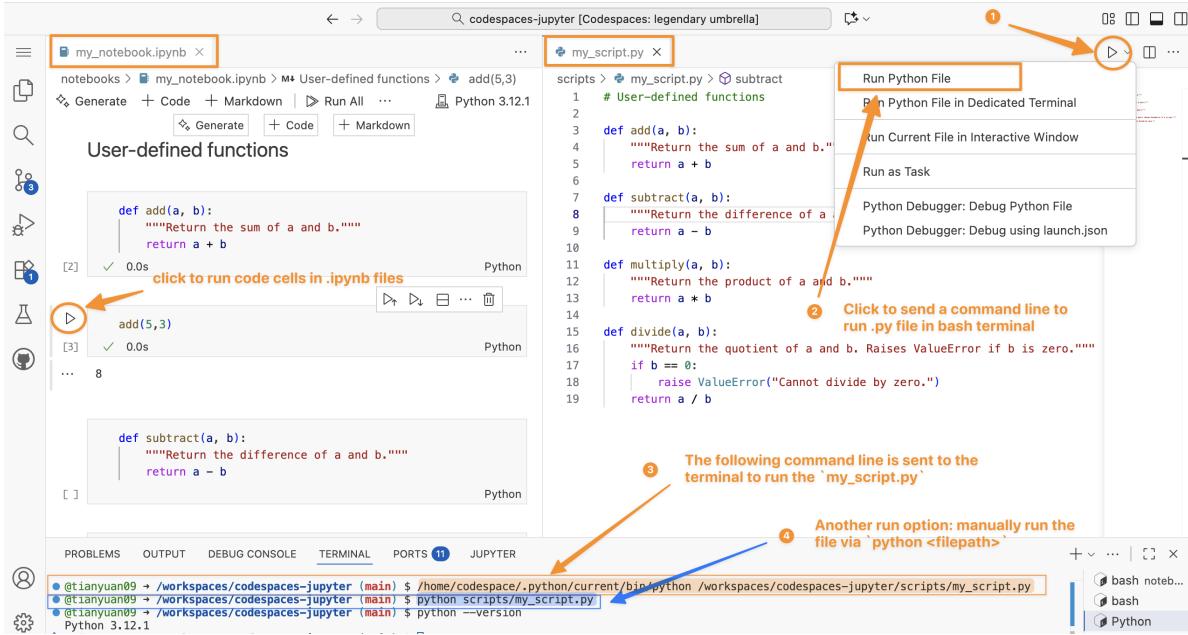


Figure 2.1: Comparison of Jupyter Notebook and Python Script formats

@tianyuan09 /workspaces/codespaces-jupyter (main) \$

Prompt symbol (\$):  
shows the terminal is ready for input

Current working directory:  
you're inside the folder "codespaces-jupyter"  
located under "/workspaces"

Arrow ( ):  
just a decorative separator in the prompt

Username (and sometimes host):  
"tianyuan09" - the current user logged into this environment

### Difference between .ipynb Notebook and .py Script File.

Feature	.ipynb (Jupyter Notebook)	.py (Python Script)
Structure	Structured JSON format combining code, text cells in Markdown, and outputs.	Plain text file containing only Python code and comments #.

Feature	.ipynb (Jupyter Notebook)	.py (Python Script)
<b>Execution</b>	Run one cell at a time, showing output immediately below each cell.	Executed all at once using a command like <code>python my_script.py</code> , seen in Figure 2.1.
<b>Use Case</b>	Ideal for data analysis, visualization, and teaching due to its interactive nature.	Better for automation, <b>deployment</b> of production-ready code.

### 2.2.1 Lab: Create and run a .py script file

First, let's create a `hello.py` under the `scripts` folder.

```
# file path: scripts/hello.py
print("Hello from Python!")
print("This script is running from the terminal.")

# Get current date and time
import datetime
now = datetime.datetime.now()
print(f"Current time: {now}")
```

You can directly use explorer or use bash command Figure 2.2.

**Expected output:**

```
Hello from Python!
This script is running from the terminal.
Current time: 2025-10-13 10:30:45.123456
```

---

## 2.3 Other Python-related Commands

### 2.3.1 Checking Your Python Version

```
# Check Python version
python --version
python3 --version
```

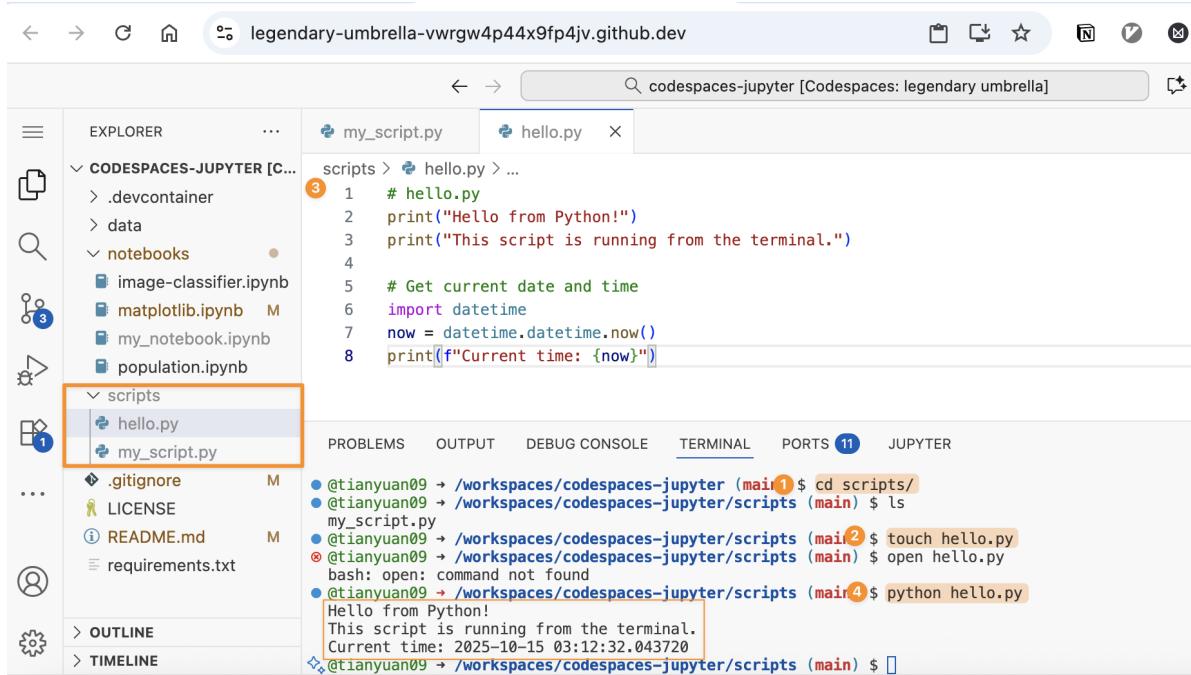


Figure 2.2: Create and run your 1st script file

```
# Check which Python executable you're using
which python
which python3
```

### 2.3.2 Different Python Commands

Depending on your system setup, you might need to use different commands:

```
# On systems with Python 3 as default
python hello.py

# OR
python3 hello.py

# OR Using specific Python version
python3.9 hello.py
python3.12 hello.py
```

### 2.3.3 Running pip command

#### ! Tip

pip is a **command-line tool**, not Python code. You actually should run `pip install ...` in your terminal.

Although you have run pip inside a code cell in Colab with !, such as `!pip install pandas`, the notebook actually sends it as a command line to the terminal to execute. It is equivalent to running `pip install pandas` in the terminal, see in Figure 2.3.

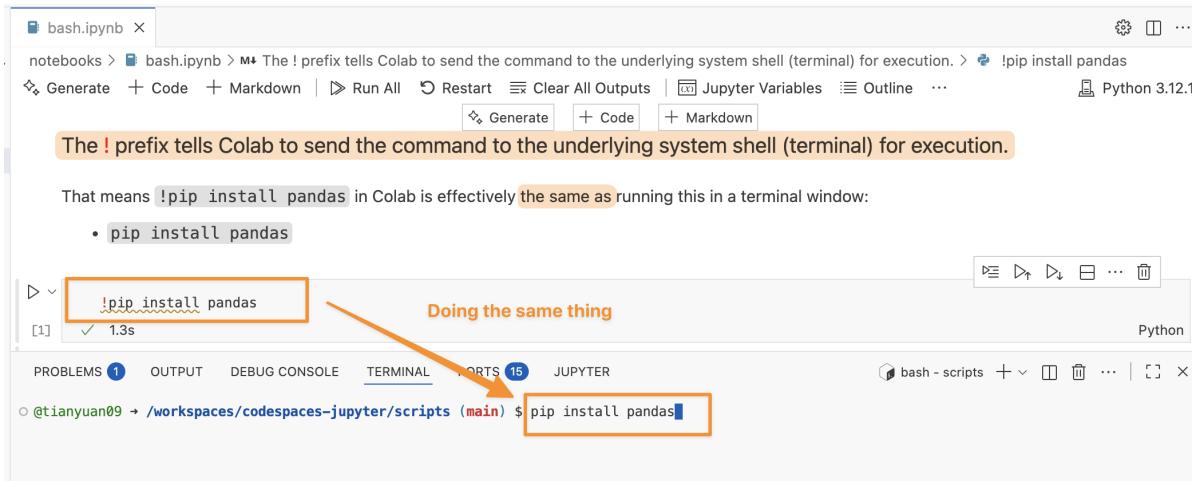


Figure 2.3: pip in terminal

#### ! How to install package for .py files?

In regular .py files (non-notebook files), pip commands **must be executed in the terminal**, not inside the script itself.

For example, to install the `streamlit` package, run this in your terminal:

```
pip install streamlit
```



List all the packages installed:

```
# Check installed packages
pip list
```

Please install streamlit in your codespaces.

## 2.4 Working with Command-Line Arguments

### 2.4.1 Creating a Script with Arguments

.py files with arguments allow the users to provide input directly when running the script. Please work on the following example.

```
# create and save in scripts/greet.py
import sys
print(sys.argv) # sys.argv is a list of string typed after python in the bash

# Check if arguments were provided
if len(sys.argv) < 2:
    print("Usage: python greet.py <name>")
    sys.exit(1)

name = sys.argv[1]
print(f"Hello, {name}!")

# Optional: Handle multiple arguments
if len(sys.argv) > 2:
    age = sys.argv[2]
    print(f"You are {age} years old.")
```

### 2.4.2 Running with Arguments

```
# Run with one argument
python greet.py Alice

# Run with multiple arguments
python greet.py Bob 25

# Without arguments (will show usage message)
python greet.py
```

The screenshot shows the VS Code interface with the following details:

- EXPLORER**: Shows a folder named "CODESPACES-JUPYTER [C...]" containing files like ".devcontainer", "data", "notebooks", "scripts" (with "greet.py" selected), "test\_logging.py", ".gitignore", "LICENSE", "README.md", and "requirements.txt".
- EDITOR**: Displays the content of "greet.py". The line `print(sys.argv)` is highlighted with an orange box.
- TERMINAL**: Shows the output of running the script. The first command is `python greet.py` followed by a usage message. The second command is `python greet.py alice 25`, which outputs "Hello, alice!" and "You are 25 years old.".

#### 2.4.2.1 sys.argv — what it really is

sys.argv is a **list of strings** containing everything typed after python in the terminal.

For example, if you run:

```
python greet.py Alice 25
```

Then in Python:

```
import sys
print(sys.argv)
# output: ['greet.py', 'Alice', '25'] # a list
```

#### 2.4.2.2 Index meaning

Index	Value	Meaning
sys.argv[0]	'greet.py'	the <b>name of the script file</b> being executed

Index	Value	Meaning
sys.argv[1]	'Alice'	the <b>first argument</b> typed after the script name
sys.argv[2]	'25'	the <b>second argument</b> (if given)

#### 2.4.2.3 why name = sys.argv[1]?

Because:

- sys.argv[0] is always the script name (`greet.py`)
- sys.argv[1] is the first real argument that the user provides. In this case, the person's name.

If you used `sys.argv[0]`, it would just say: Hello, `greet.py`!

## 2.5 Running Scripts in Different Directories.

### 2.5.1 Absolute Paths

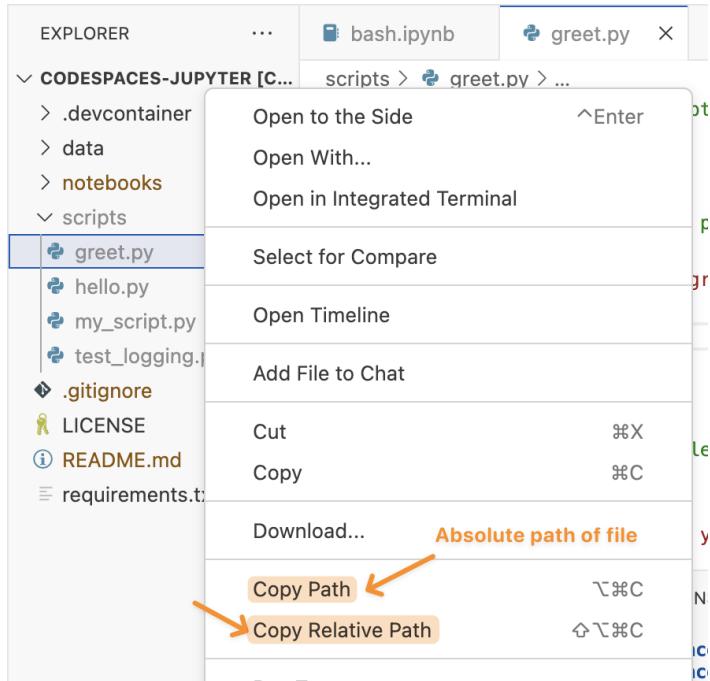
```
# Run script from anywhere using absolute path
python /Users/username/projects/my_script.py
```

/Users/username/projects/my\_script.py is a absolute file path.

Absolute paths:

- On macOS/Linux, starts with /.
- On Windows, starts with a drive letter like C:/.
- In short, it always starts from the root of the filesystem (the top level).

You can find either the relative or absolute file paths in codespaces:



### 2.5.2 Relative Paths

```
# Run script in current directory
python ./script.py

# Run script in subdirectory
python scripts/data_analysis.py

# Run script in parent directory
python ../utilities/helper.py
```

The paths above (e.g. `../utilities/helper.py`) are relative paths.

- They **don't start with /** or a drive letter (e.g. C:/).
- They may include `.` (current folder) or `..` (parent folder).
- They starts from your current working directory (`pwd`).

### 2.5.3 Difference in absolute vs relative paths

Starts With	Type	Meaning
/ (Linux/Mac)	Absolute	Starts at root of file system

Starts With	Type	Meaning
C:\ (Windows)	Absolute	Starts at root of drive
. or ..	Relative	Based on current working directory
No / or C:\	Relative	Implied to start from current folder

### 2.5.4 Changing Directories

```
# Navigate to script directory, then run
cd /path/to/scripts
python analysis.py

# Or combine in one line
cd /path/to/scripts && python analysis.py
```

## 2.6 Make a .py file as a module

### 2.6.1 Python module review

**import**

Python modules and packages generally fall into four categories: built-in, standard library, third-party, and user-defined (see in Figure 2.4). So far, you've worked with the first three — modules that come with Python (e.g., `datetime`) or are installed from external sources (e.g., `pandas`).

### 2.6.2 Create a user-defined Module in .py file

In this section, you'll learn how to create your own .py module with reusable functions – one that can be both imported into a Colab notebook and run independently for testing.

Create `my_util.py` in the `scripts` folder.

```
# scripts/my_utils.py

def greet(name):
    """Return a personalized greeting."""
    return f"Hello, {name}!"
```

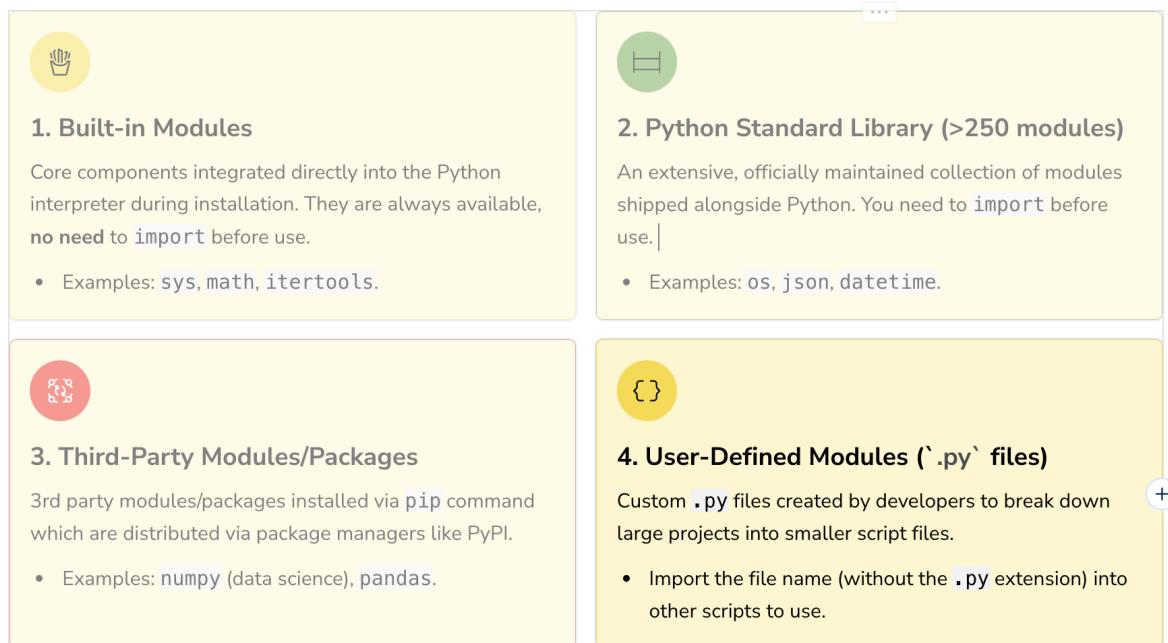


Figure 2.4: Categories of Python Modules/Packages

```

def add_numbers(a, b):
    """Return the sum of two numbers."""
    return a + b

# many functions that you may want to re-use.

# This block runs only if you execute `python my_utils.py`
# This will make the .py file both run alone or import as a module
if __name__ == "__main__":
    print("Running my_utils.py as a standalone script...")
    print(greet("Tester"))
    print("5 + 7 =", add_numbers(5, 7))

```

**Option 1: Run as a standalone .py file**

```
python scripts/my_utils.py
```

```

EXPLORER      ...
CODESPACES-JUPYTER [C...]
> .devcontainer
> data
> notebooks
scripts > my_utils.py > ...
1 # scripts/my_utils.py
2
3 def greet(name):
4     """Return a personalized greeting."""
5     return f"Hello, {name}!"
6
7 def add_numbers(a, b):
8     """Return the sum of two numbers."""
9     return a + b
10
11 # many functions that you may want to re-use.
12
13 # This block runs only if you execute python my_utils.py
14 if __name__ == "__main__":
15     print("Running my_utils.py as a standalone script...")
16     print(greet("Tester"))
17     print("5 + 7 =", add_numbers(5, 7))

PROBLEMS    OUTPUT    DEBUG CONSOLE    TERMINAL    PORTS 16
● @tianyuan09 → /workspaces/codespaces-jupyter (main) $ cd scripts
● @tianyuan09 → /workspaces/codespaces-jupyter/scripts (main) $ touch my_utils.py
● @tianyuan09 → /workspaces/codespaces-jupyter/scripts (main) $ python my_utils.py
Running my_utils.py as a standalone script...
Hello, Tester!
5 + 7 = 12
● @tianyuan09 → /workspaces/codespaces-jupyter/scripts (main) $ 

```

## Option 2: Run as a user-defined modules with reusable functions

Create a `test_util.ipynb` file in the **same** folder as your `my_utils.py` file. Then, you can do `import my_utils` to use it like any module/package that you have used before.

```

EXPLORER      ...
CODESPACES-JUPYTER [C...]
> .devcontainer
> data
> notebooks
scripts > my_utils.py > ...
1 # scripts/my_utils.py
2
3 def greet(name):
4     """Return a personalized greeting."""
5     return f"Hello, {name}!"
6
7 def add_numbers(a, b):
8     """Return the sum of two numbers."""
9     return a + b
10
11 # many functions that you may want to re-use.
12
13 # This block runs only if you execute python my_utils.py
14 if __name__ == "__main__":
15     print("Running my_utils.py as a standalone script...")
16     print(greet("Tester"))
17     print("5 + 7 =", add_numbers(5, 7))

PROBLEMS    OUTPUT    DEBUG CONSOLE    TERMINAL    PORTS 16
● @tianyuan09 → /workspaces/codespaces-jupyter (main) $ cd scripts
● @tianyuan09 → /workspaces/codespaces-jupyter/scripts (main) $ touch my_utils.py
● @tianyuan09 → /workspaces/codespaces-jupyter/scripts (main) $ python my_utils.py
Running my_utils.py as a standalone script...
Hello, Tester!
5 + 7 = 12
● @tianyuan09 → /workspaces/codespaces-jupyter/scripts (main) $ 

```

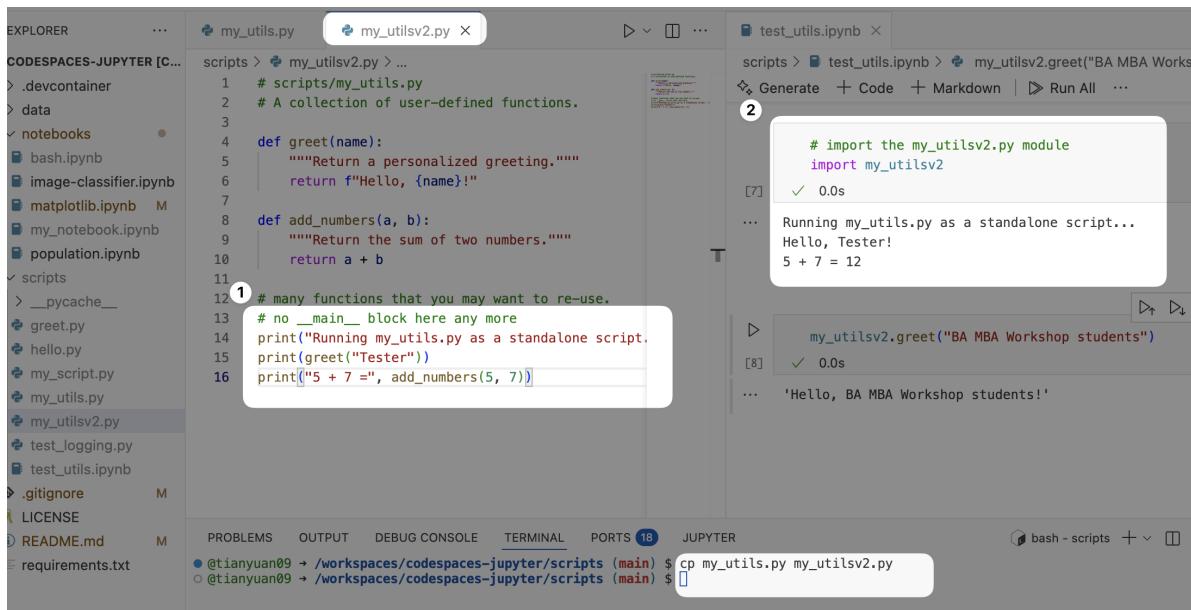
### What does `if __name__ == "__main__":` do?

`__name__` is a special variable that Python automatically sets when a file is run or imported.

- If the file is run directly (e.g., `python my_utils.py`), `__name__` becomes "`__main__`".
- If the file is imported (e.g., `import my_utils`), `__name__` becomes the module's name ("`my_utils`").
- `if __name__ == "__main__":` ensures that code inside it runs only when the file is executed directly, not when imported. This allows a `.py` file to act as both:
  - a reusable module (when imported)
  - a standalone script for testing or demos (when run directly).

### What if you remove the `if __name__ == "__main__":` line

If you do that, and then import the module, any code at the bottom of the file will **run automatically during import**, which can **cause unwanted behavior (like printing, running tests, or altering data)**, see Figure 2.5.



The screenshot shows the VS Code interface with the following details:

- EXPLORER:** Shows files like `my_utils.py`, `my_utilsv2.py`, `test_utils.ipynb`, etc.
- CODESPACES-JUPYTER [C...]:** Shows a terminal window with the following content:

  - File `my_utilsv2.py` (highlighted):

```
scripts > my_utilsv2.py > ...
1  # scripts/my_utils.py
2  # A collection of user-defined functions.
3
4  def greet(name):
5      """Return a personalized greeting."""
6      return f"Hello, {name}!"
7
8  def add_numbers(a, b):
9      """Return the sum of two numbers."""
10     return a + b
11
12  # many functions that you may want to re-use.
13  # no __main__ block here any more
14  print("Running my_utils.py as a standalone script.")
15  print(greet("Tester"))
16  print(f"{5 + 7} =", add_numbers(5, 7))
```

  - File `test_utils.ipynb`:

```
# import the my_utilsv2.py module
import my_utilsv2
...
Running my_utils.py as a standalone script...
Hello, Tester!
5 + 7 = 12
```

  - Terminal:

```
@tianyuan09 ~ /workspaces/codespaces-jupyter/scripts (main) $ cp my_utils.py my_utilsv2.py
@tianyuan09 ~ /workspaces/codespaces-jupyter/scripts (main) $
```


- PROBLEMS, OUTPUT, DEBUG CONSOLE, TERMINAL, PORTS (18), JUPYTER:** Standard VS Code navigation and development tools.

Figure 2.5: Removing `__main__`

The `if __name__ == "__main__":` line **isn't required** for a module to work, but it helps

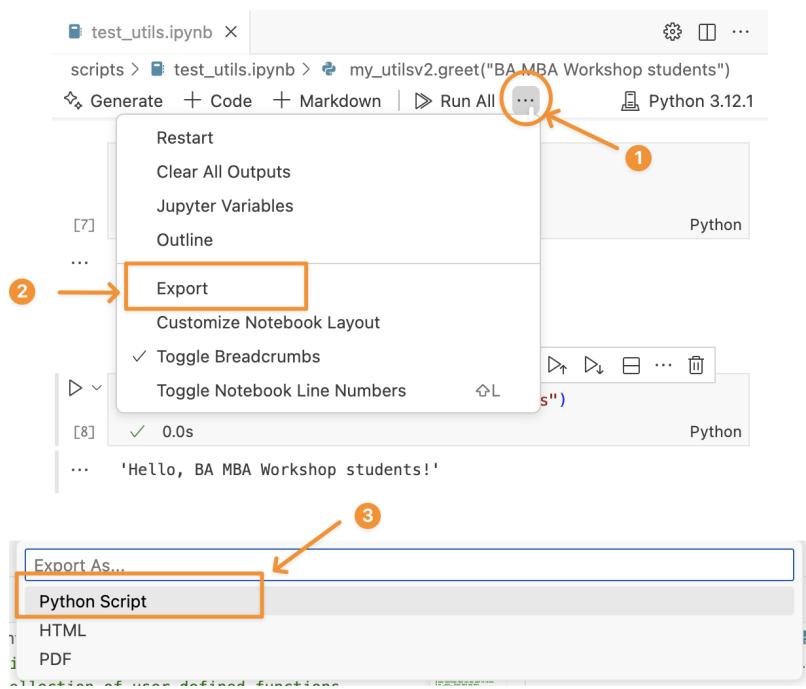
keep your code tidy and organized, allowing the file to be used both as a reusable module and as a standalone script with testing.

You also can import a single or multiple functions in a .py file.

```
# import the greet(), add_numbers() functions
from my_utils import greet, add_numbers

print(greet("Bob"))          # Output: Hello, Bob!
print(add_numbers(10, 5))     # Output: 10 + 5 = 15
```

### 2.6.3 Download .ipynb file as a .py file



# 3 Develop an app with streamlit

## 3.1 Context and Goal

### ! Goal

Transition from a prototype .ipynb file to a production-ready .py file that builds an interactive Streamlit dashboard.

Data scientists often start in Jupyter Notebooks for exploration and analysis. However, real-world applications require deployable, interactive dashboards for sharing insights with others. The goal here is to:

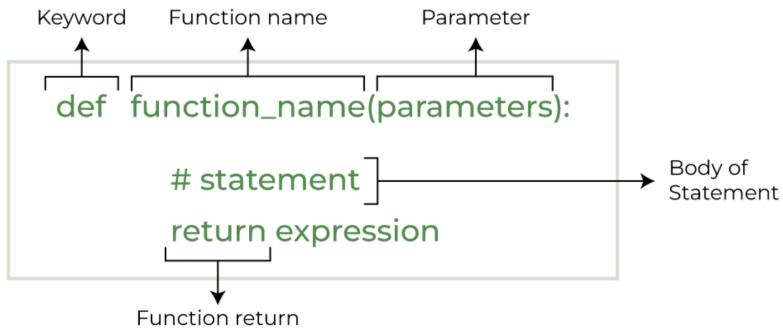
- Refactor your notebook code into modular Python functions.
- Wrap those functions inside an interactive Streamlit interface.
- Understand how to iterate quickly with streamlit run app.py.

## 3.2 Start from a .ipynb file

- Download the following files from Canvas course.
  - Compute Financial Ratios Notebook.ipynb – a Jupyter Notebook
  - sp500\_data.csv – Financial data.
  - sp500\_tickers.csv – List of tickers.
- Create a folder named **streamlit25** in the default directory using bash command.
- Drag these three files into this folder in your browser.

## 3.3 Make it a .py file with functions

The syntax of defining a python function.



- 1. Read the Compute Financial Ratios Notebook.ipynb
- 2. Add a z-score metric seen in Figure 3.1.

## Reference: Measuring financial distress



### The Altman's Z-score model

- **Z-Score** =  $1.2A + 1.4B + 3.3C + 0.6D + 1.0E$
- ✓ A = Working Capital/Total Assets  
 B = Retained Earnings/Total Assets  
 C = Earnings Before Interest & Tax/Total Assets  
 D = Market Value of Equity/Total Liabilities  
 E = Sales/Total Assets
- **A score below 1.8 means the company is probably headed for bankruptcy**, while companies with scores above 3.0 are not likely to go bankrupt.

<http://www.investopedia.com/terms/a/altman.asp>

Figure 3.1: Z-score reference

- 3. Make a empty `finratios.py` script file inside the same folder using bash command.
- 4. Re-write the notebook code into reusable functions inside `finratios.py`
  - `'fetch_data_local'`
  - `fetch_data_local_single_ticker`
  - `calculate_metrics`
  - `plot_trend`

### Good practices:

- Each function should do one clear thing (e.g., load data, compute metrics, or plot)

- When writing functions, **only use variables that come from the input parameters**. If you need to use something inside the function, then make them input parameters.

### ⚠ Be Careful with Function Inputs

Don't rely on variables that aren't passed into your function.  
If your function can't run using only its inputs, it's not truly reusable.

**Do this:**

```
def compute_margin(revenue, cost):
    return (revenue - cost) / revenue
```

**Not this:**

```
total_revenue = 1000
def compute_margin(cost):
    return (total_revenue - cost) / total_revenue
# works in notebook, breaks in module
```

- Decide on return values.
- Add a `if __name__ == "__main__":` for testing at the bottom of `finratios.py`, such as:

```
if __name__ == "__main__":
    # Simple test cases
    print(compute_pe_ratio(1000000, 50000, 30))
```

## 3.4 Learn a bit about Streamlit

### 💡 Tip

You don't know what Streamlit can do. Streamlit doesn't know what you want. But, we've gotta start *somewhere*. So let's learn a bit. Once you know **what it can do**, you'll finally know **what you can make it do** (with AI's help).

### 💡 How learn to use a new Python package?

- What is Streamlit, and where is its API reference and official documentation?
- What can Streamlit do — what kinds of apps or problems is it best at solving?

- What small examples or experiments can I build to quickly discover and learn its core features?
- **Start with the official docs and examples** — skim the Streamlit docs homepage and gallery to get a mental map of what's possible before diving into code.
- **Learn by doing small experiments** — build micro-apps (e.g., one with a button, one with a chart) to turn reading into muscle memory.
  - E.g., create `app1.py`, `app2.py` files each to test and run some micro streamlit apps.
- **Read code, not just tutorials** — explore community demos or open-source Streamlit apps to see how others structure layouts, manage state, and handle inputs.
- **Iterate with feedback loops** — run `streamlit run app.py` often and tweak one thing at a time; immediate visual feedback accelerates understanding.
- **Reflect and generalize** — after each mini-project, note what patterns repeat (e.g., sidebar widgets, caching, layout control) to build knowledge for future tools.

### 3.5 Build a Streamlit app

Here is an example. Try to build a dashboard displaying the financial metrics interactively.

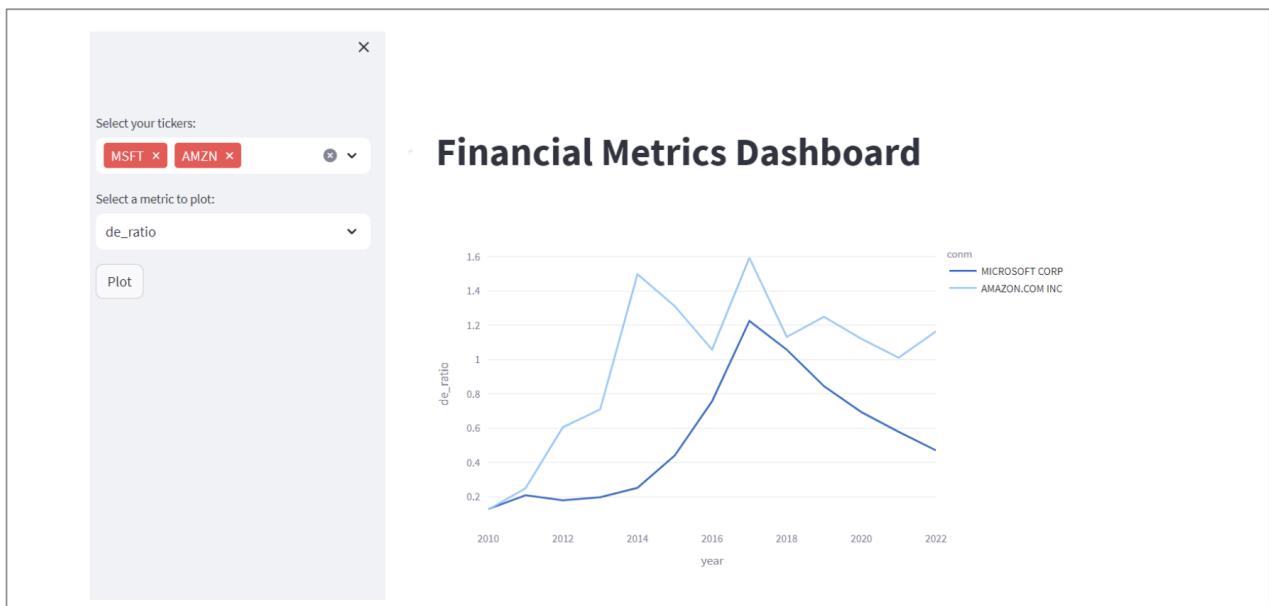


Figure 3.2: An Streamlit Example

## 3.6 Bonus: Add an AI Feature

Integrate the **Google Gemini API** to enhance your app with AI-powered capabilities.

- **Explore the API**

Learn how to use the [Google Gemini API](#) and follow the setup guide to install the SDK.

- **Get an API Key**

You can obtain a free API key using your Google account.

- **Keep It Secure**

Never share or publish your API key on GitHub or any public platform — treat it like a password. Delete it after use.

# 4 VS Code with Copilot Chat

## 4.1 A Quick Recap: VS Code, Colab and Your Python Environments

You have used VS Code with Copilot in Github codespaces to develop a dashboard app. Let's recap on a few basics based on your experience.

- Each **Github Codespace** runs on a **Linux virtual machine** that already has tools like **Python, Jupyter Notebook support, various packages, and VS Code (via the web interface)** preinstalled. When you open a Codespace, you're actually using VS Code running in your browser, connected to that remote Linux machine. So:
  - **Codespaces = a Linux system in the cloud + Python + JupyterLab + various Python packages + VS Code (IDE interface).**
- Each **Google Colab** notebook, on the other hand, also provides a **Linux-based environment with Python and Jupyter Notebooks**, but it doesn't include VS Code.
  - **Colab = a Linux system in the cloud + Python + JupyterLab + various python packages.**

### **i** Why VS Code is not in Colab Notebook?

VS Code is a Microsoft product, while Colab is a Google product — and it's unlikely Google would integrate a direct competitor's tool into its own cloud platform.

You also can set up the same development environment in your local PC. You will need to install multiple softwares and tools, such as Python, VS Code, Python extension in VS Code, and each python package that you might use (such as **pandas**).

Environment	What it includes	Notes
<b>Codespaces</b>	Linux + Python + Jupyter + various packages + <b>VS Code (web)</b>	Cloud-hosted; nothing to install locally; runs VS code interface
<b>Colab</b>	Linux + Python + Jupyter + various packages	Cloud-hosted; focuses on notebook interface

Environment	What it includes	Notes
Local PC	Whatever you install (Python, VS Code, Jupyter)	Runs directly on your machine

## 4.2 GitHub Copilot and Copilot Chat: Ask, Edit and Agent Modes

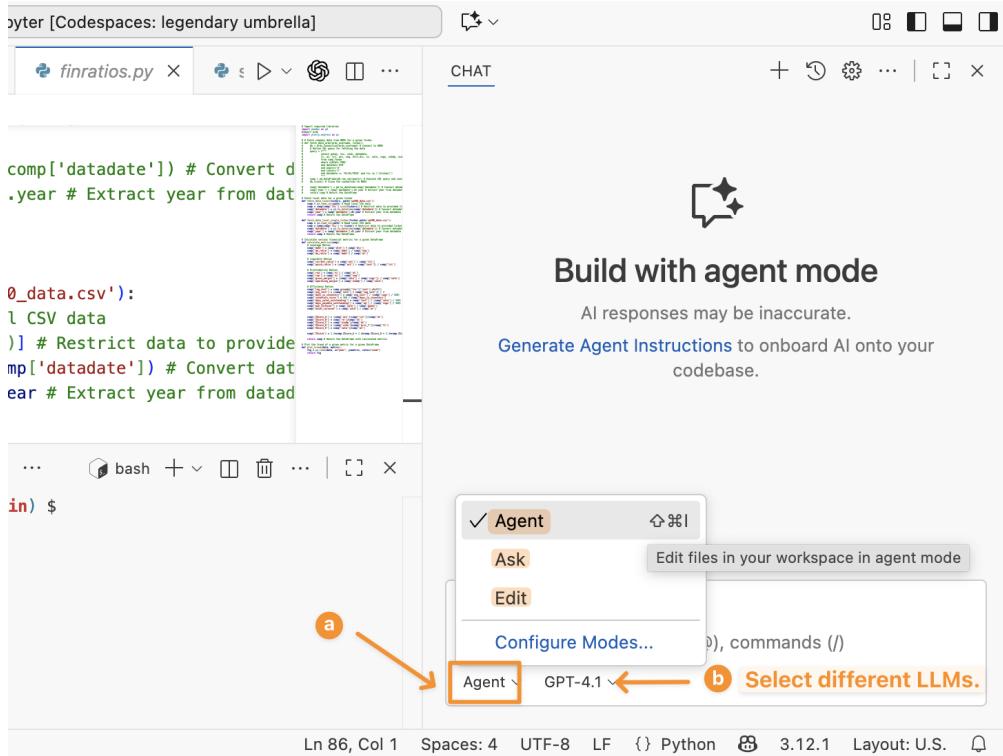
You have used Copilot on Day 1 for development of a dashboard using `streamlit`. let's review features of GitHub Copilot and Copilot Chat.

GitHub Copilot comes with four distant modes that you may use:

1. **Inline Chat or suggestions**: quick in-context code suggestions directly within VS Code using shortcuts `+I` or `Ctrl+I`.

The screenshot shows two code editors side-by-side in VS Code. The left editor has code for calculating metrics and plotting trends. A context menu is open over a specific line of code, showing options like 'Extract', 'Extract method', 'Rewrite', 'Modify', and 'Review'. The right editor shows the same code with inline suggestions. A tooltip in the right editor says: 'Use %I or Ctrl + I keyboard shortcut to start an inline ask.' An arrow points from this tooltip to the yellow icon on the suggestion card. The status bar at the bottom shows the workspace path: '@tianyuan09 + /workspaces/codespaces-jupyter (main) \$'.

2. **Ask Mode**: best for Q&A. Highlight some code, then ask Copilot questions about its logic, purpose, or brainstorm ideas implementation.
3. **Edit Mode**: give you **inline, review-ready code edits** across the files.
4. **Agent Mode**: an **autonomous mode** where Copilot **analyzes context** (e.g., files in your workspace) and **performs tasks** based on your request.



## 4.3 Tips for Using the Copilot Agent Mode

To get the best results in Agent Mode, you can provide additional context or use special commands to guide Copilot about what you want it to do.

### i What is “Context”?

Context is the information you give Copilot so it understands **what you’re working on and can respond more accurately**. In Agent Mode, **context can include the code you’ve selected**, other .py files, or any extra notes you write with #.

- Highlight code (e.g., line 57-59 of the `vscodecopilot.qmd` file) in the file will automatically add those lines of code in the context (see Figure 4.1)
- Add context with #. Add additional files that you want Copilot to read before completing the task.
- commands with /. E.g. `/explain` is a command asking for explanation of the code.

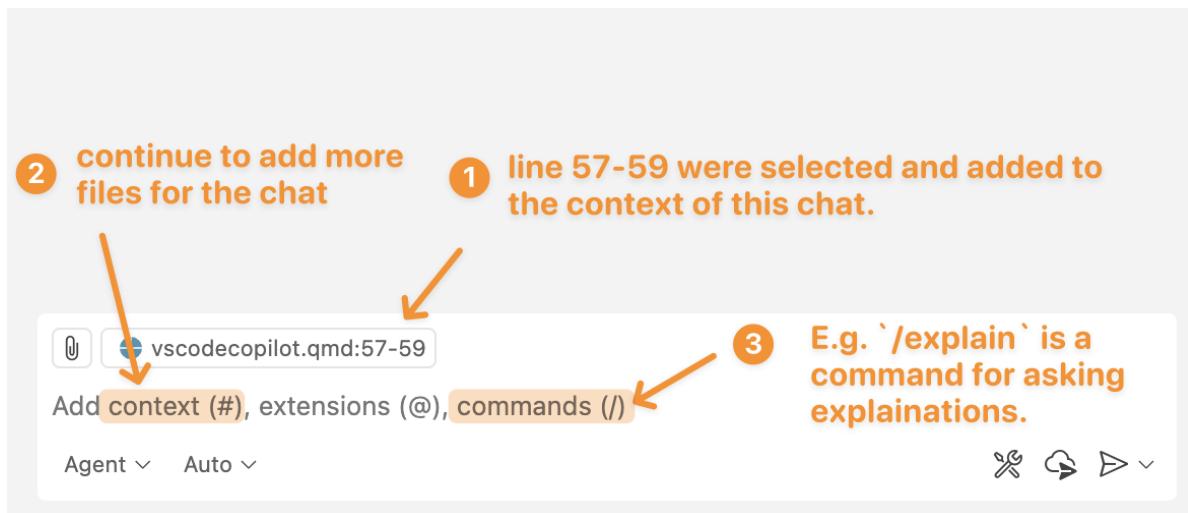


Figure 4.1: Highlight code, or add contexts or commands

## 4.4 Reflections on AI in Development Workflows

### 4.4.1 Vibe-coding vs AI-assisted Coding

On Day 1, if you used **Agent Mode** in Copilot to build your Streamlit app — **without reading or understanding any of the code** — you were **vibe-coding**. You relied on the AI to produce something that looked right without knowing how it actually worked.

However, **if you read, wrote, or edited the code** while building the app, you were doing **AI-assisted coding** — working with the AI to shape logic, fix bugs, and design structure.

Aspect	Vibe Coding	AI-Assisted Coding
<b>Definition</b>	A no-code workflow where you <b>don't read, write, or edit</b> code. You simply test the prototype or app to see if it meets your design or intent.	A coding workflow where you <b>interact with and modify code</b> using AI tools like Copilot's <b>Ask, Edit, or Inline Chat</b> .
<b>Goal</b>	Validate the “vibe” — check if the <b>prototype</b> looks, feels, and behaves as intended.	Build, refine, and ship <b>production-ready features</b> with AI support.

Aspect	Vibe Coding	AI-Assisted Coding
User Interaction	No direct code manipulation — focus is on results, not implementation.	Actively generate, read, edit, debug, and review code and suggestions with AI
AI Tools	GitHub Copilot Agent Mode	GitHub Copilot Ask Mode, Edit Mode, Inline Chat
Mindset	<i>"I don't care how it's built — does it look and work as intended?"</i>	<i>"I'll collaborate with AI to understand, fix, or enhance the code."</i>
Best For	Rapid prototyping, early design validation	Full-cycle software or data product development: feature implementation, optimization, and maintenance.
Limitations.	Ignores the complexity, lacks of consideration over performance, scalability, and maintainability.	Supports real data engineering work but still requires developer understanding and validation

- I was vibe-coding
- I was doing AI-assisted coding

Both **Vibe-coding** and **AI-assisted coding** have their place in development. Use vibe-coding for quick validation and prototyping, and AI-assisted coding for building robust, production-ready data science solutions.

Although vibe-coding feels exciting, **you can't rely on it from prototype to production, as it often makes mistakes or produces "shit code"** — duplicated logic, buggy and insecure implementations, and tangled features no one dares to maintain. In data science, that might look like a notebook full of hard-coded file paths, random seeds, and global variables — impossible to reproduce or scale.

ChatGPT can make mistakes.

**Also, don't fool yourself into thinking you're learning to code while working in Agent Mode — you're NOT building the skills yourself.** You can't learn guitar just by watching someone else play, and you can't learn piano by watching performances. **Likewise, you can't truly learn programming just by watching an Agent write code for you.** The craft lies in understanding, experimenting, and making mistakes. That's how you **move from vibe-coding prototypes to engineered, production-ready solutions.**

#### 4.4.2 Why the Basics Still Matters?

Why isn't vibe coding enough for real-world data science projects?

While **vibe coding** can accelerate prototyping and help non-technical users **validate design ideas**, it often **overlooks many critical aspects** of data engineering — such as scalability, performance, maintainability, and security. Building reliable data science solution or product remains a complex, multi-layered process that requires thoughtful coding, testing, and collaboration between designers, developers, and AI tools.

**!** Best tip for using AI:

*Stay focused on what really matters — let AI speed up the work, but make sure **you're the one driving the direction, decisions, and understanding**.*

# 5 Build Applications with LLMs and AI Agents

## 5.1 Understanding API vs. Chat in AI Tools

Many of you have already used **AI chat tools** like **ChatGPT** or **Gemini Chat** to ask questions, write code snippets, or brainstorm ideas. That's the *user* experience — you're communicating with the model to get answers.

But when you start using **LLMs and AI agents for development**, the perspective changes completely. Instead of *talking to* the AI, you're now *building with* it. You're no longer just a user — you become a **developer who leverages the model's power through APIs** to create tools, automate workflows, or build intelligent apps for others to use.

The table below compares OpenAI's ChatGPT and Google's Gemini platforms, highlighting the difference between their APIs (used by developers to build applications) and their chat interfaces (used by end users to interact with the models).

Aspect	OpenAI API	ChatGPT (OpenAI)	Gemini API	Gemini Chat
Type	Developer API	Chat Interface	Developer API	Chat Interface
Purpose	Build apps or tools using GPT models (e.g., GPT-4).	Chat directly with GPT models for writing, coding, or learning.	Build apps or workflows using Gemini models.	Chat naturally with Gemini for assistance or ideas.
How It's Used	Through code (Python, JS, etc.).	Through a chat interface (web or app).	Through code (Google AI Studio or Vertex AI).	Through chat (Gemini web app, Workspace integration).
Users	Developers, researchers.	General users, educators, professionals.	Developers, data teams.	Students, creators, general users.
Example Use	A developer calls GPT-4 via API to generate summaries or analyze data.	You ask “Explain this regression code.”	A data app uses Gemini API to summarize Google Sheets data.	You ask Gemini, “Visualize this dataset for me.”

Aspect	OpenAI API	ChatGPT (OpenAI)	Gemini API	Gemini Chat
<b>Output</b>	Fully customizable — responses formatted via code.	Natural text output in chat.	Fully customizable — can return text, JSON, or structured data.	Conversational responses, plain text or visuals.
<b>Control</b>				
<b>Goal</b>	<b>Build with the model.</b>	<b>Talk to the model.</b>	<b>Build with the model.</b>	<b>Talk to the model.</b>

### ⚠️ Summary

- **APIs are for developers** — you use them to build apps with AI features for the end users.
- **Chat tools are for the end users** — you chat with the model to get answers.
- OpenAI powers ChatGPT; Google powers Gemini; different ecosystems.

## 5.2 Lab: Enhance Your App with LLM-Powered Interpretation

In this lab, you will continue building your financial dashboard by integrating AI features with Google Gemini API.

### 5.2.1 Get Started with Gemini API

Please sign in to Google AI Studio using your Google account <https://ai.google.dev/aistudio>.

### 5.2.2 Create your Google Gemini API Key

Google has a free tier for the Gemini API that provides limited usage for development and experimentation.

You can obtain a free API key using your Google account:

- <https://aistudio.google.com/api-keys>

The screenshot shows the Google AI Studio API Keys page. The URL in the address bar is [aistudio.google.com/api-keys](https://aistudio.google.com/api-keys). On the left, there's a sidebar with options like Dashboard, API keys (which is selected), Projects, Usage & Billing, and Changelog. The main area is titled 'API Keys' and shows a table with one row. The table columns are Key, Project, Created on, and Quota tier. The data row shows '...zzeU ticker' under 'Key', 'bamba' under 'Project', 'Oct 17, 2025' under 'Created on', and 'Set up billing Free tier' under 'Quota tier'. In the top right, there are buttons for 'API quickstart' and 'Create API key', with an orange arrow pointing to the 'Create API key' button.

Please **delete your key if not in use**. Keep it secure, and **never share or publish your key**.

### 5.2.3 Lab: Run A Simple Gemini Use Case

Check out the page <<https://aistudio.google.com/app/>> for a simple use case of how to use Gemini API. You can easily create a Colab notebook and test the sample code there — since both Gemini and Colab are Google products, they integrate seamlessly for quick experimentation.

You only need to modify the following line with your `api_key` to run the sample code.

```
client = genai.Client(api_key="your_actual_api_key_here")
```

I successfully tested the Gemini Use Case.

### 5.2.4 Prompt engineering

A **prompt** is the input text or query given to a generative AI model to instruct it on what to do.

e.g., “*Write a Python function to calculate the average of a list.*”

In simple terms, **prompt engineering** is about communicating effectively with AI. It’s the skill of writing prompts so the large language models (LLMs) understands your **intent, context, and background**, and can respond accurately and usefully.

In other words:

Prompt engineering = communication skills with LLMs.

### **i Note**

You can explore prompt ideas for the Gemini API in Google AI studio. <https://ai.google.dev/gemini-api/prompts>

#### **5.2.5 Bad vs Good Prompts**

Here is a number of examples showing how vague prompts differ from well-engineered ones. AI can understand and act only as well as you communicate.

Task	Bad Prompt	Good Prompt	Why It's Better
Ask for code	“Write some Python code for data.”	“Write a Python function using <code>pandas</code> to read a CSV file, clean missing values, and calculate the average of each column.”	Gives <b>clear context</b> , <b>specific goal</b> , and <b>tools</b> to use.
Explain concept	“Explain machine learning.”	“Explain what machine learning is <b>for a high school student</b> using <b>everyday examples</b> .”	Specifies <b>audience</b> and <b>tone</b> , making the response more focused.
Generate text	“Write about climate change.”	“Write a 3-paragraph summary of climate change causes and impacts, suitable for a classroom presentation.”	Defines <b>length</b> , <b>scope</b> , and <b>audience</b> .

Task	Bad Prompt	Good Prompt	Why It's Better
Data science task	“Analyze this dataset.”	“Analyze this dataset to find the top 5 products by sales, and visualize the trend over time using matplotlib.”	Specifies the <b>goal</b> , <b>method</b> , and <b>output format</b> .

### 5.2.6 Lab: Design a Value-Adding AI Prompt for Your Dashboard

Your financial metrics dashboard already allows users to select tickers and view several metrics. Now, your goal is to design a prompt that integrates a LLM from Gemini to provide AI-generated insights that add value for the users of the dashboard.

- Design your prompt with clear intent and context.
- The prompt should generate something useful for the dashboard user.
- Integrate your prompt into your streamlit app. You can build on the simple use case you successfully tested earlier and try integrating it into your streamlit app using Copilot.
- Test your prompt in the dashboard to ensure it gives clear, relevant, and user-friendly outputs.

## 5.3 Lab: Add an AI Agent to your Dashboard (optional)

### 5.3.1 What Is an AI Agent?

An AI Agent is a system that uses an AI model—often a Large Language Model (LLM)—to **reason, decide, and take actions** toward a goal. Instead of just producing text, an agent can plan what to do next, **call external tools** (like APIs or databases), and **use the results to continue reasoning**. In other words, it’s not just “answering questions,” it’s **doing things**.

Think of an AI agent as an intelligent assistant that:

- Understands your goal (through natural language),
- Decides what steps to take,

- Executes tools or code to gather information or perform tasks,
- Reflects on results, and produces a final answer or output.

### 5.3.2 Difference between LLM and AI Agent

A Large Language Model (like Gemini, GPT, or Claude) is a text reasoning engine. It's trained to predict and generate text based on patterns in language.

An LLM by itself doesn't have access to the outside world. For example, if you ask it about today's news, it may not know the answer because its knowledge stops at a fixed cutoff date. Here are some knowledge cut-off dates for popular LLM to illustrate what they mean:

- GPT-4 (by OpenAI): Knowledge cutoff around April 2023.
- GPT-4o (OpenAI): Reported knowledge cutoff around October 2023.
- Gemini 2.0 Flash (by Google DeepMind): Knowledge cutoff reported around August 2024.
- Claude 3.5 Sonnet (by Anthropic): Knowledge cutoff around April 2024.

Concept	What it Does	Example
<b>LLM</b>	Generates and understands text	Answer "What is AI?"
<b>AI</b>	Uses the LLM's reasoning <i>plus</i> tools or	Fetch news for AAPL, analyze it,
<b>Agent</b>	actions to achieve goals	summarize findings

A LLM can't directly fetch news, query APIs, or control apps—it only works with text it's given. That's where **agents** come in. Nowadays, many modern LLMs are becoming **agentic** — meaning they can not only generate text but also decide when and how to use external tools. These models can fetch real-time information, call APIs, write and run code, and even plan multi-step reasoning tasks.

In this mini exercise, you'll see how an mini AI agent can make simple decisions before taking action. The agent will use an LLM to reason about the company's sector — if the selected ticker belongs to an IT or technology company, the model will decide to **fetch the latest news** using **yfinance** tools. Otherwise, it will decide to do nothing and respond that no action is needed. This simple logic from checks, decides, acts or not, illustrates how agents can combine reasoning and tool use to behave intelligently, even in small, rule-based workflows.

```
# mini_agent_two_actions.py
# pip install yfinance google-genai
# you may test run it in Colab to start
# then revise and consider embed it in your streamlit app.
import os, json, yfinance as yf
from google import genai
```

```

client = genai.Client(api_key="your--google--api")
MODEL = "gemini-2.0-flash"

def fetch_news(ticker: str, limit: int = 5):
    """Tool: get latest news for a ticker using yfinance."""
    try:
        news = yf.Ticker(ticker).news or []
    except Exception:
        news = []
    items = []
    for n in news[:limit]:
        item_data = {
            "title": n.get("content", {}).get("title"),
            "link": n.get("content", {}).get("clickThroughUrl"),
        }
        # Filter out entries with no title and link
        if item_data.get("title") and item_data.get("link"):
            items.append(item_data)
    print(items) # Keep print for debugging as in original code
    return items

def decide_action(ticker: str):
    prompt = f"""
You can take ONE of two actions for a given stock ticker.

1. fetch_news - if the ticker belongs to an IT or technology company
   (e.g., AAPL, MSFT, GOOG, META, NVDA, AMZN, etc.)
2. none - for any other sector or if you're unsure.

Return STRICT JSON only:
[{"action": "fetch_news" | "none", "args": [{"ticker": "<T>", "limit": <int>}]}
Use ticker="{ticker}".
"""
    resp = client.models.generate_content(
        model=MODEL,
        contents=prompt,
        config={"response_mime_type": "application/json"}
    )
    return json.loads(resp.text)

def final_answer(ticker: str, action: str, items=None):
    if action == "none":

```

```

        return f"The ticker **{ticker}** is not in the IT sector - no action taken."
    prompt = f"""
Summarize the latest news for {ticker} using ONLY this JSON list:
{json.dumps(items, indent=2)}

Return short markdown:
- 2-3 key insights
- One-line sentiment (Positive/Neutral/Negative)
- Sources as bullet links: [Publisher - Title] (URL)
"""

    resp = client.models.generate_content(
        model=MODEL,
        contents=prompt,
        config={"response_mime_type": "text/plain"}
    )
    return resp.text

def run(ticker="AAPL"):
    plan = decide_action(ticker)
    action = plan.get("action", "none")
    args = plan.get("args", {})
    if action == "fetch_news":
        items = fetch_news(args.get("ticker", ticker), int(args.get("limit", 5)))
        answer = final_answer(ticker, action, items)
    else:
        answer = final_answer(ticker, action)
    print(answer)

if __name__ == "__main__":
    #run("AAPL")  # should fetch news
    run("TLT")  # try a non-IT ticker for "none" action

```

# 6 Lab - Business Metrics Practice

## 6.1 Business Metrics

A business or data analyst's job **begins with identifying the right questions to ask**. The next step is to **find the best possible answers within the available time and resources**. Finally, the analyst must ensure that these insights lead to **practical impact by turning them into clear, actionable recommendations** that can be communicated effectively to decision-makers.

The most important question for any analyst or decision-maker is: ***What changes can we make in our business processes right now to increase revenue, improve profitability, or reduce risk?***

Business metrics provide the foundation for answering that question. By tracking and analyzing key metrics, **generally grouped into revenue, profitability, and risk**, we can identify where change is needed, measure its potential impact, and guide smarter decisions for immediate and long-term improvement.

- **Revenue metrics** focus on sales and marketing performance — they're outward-facing and show how effectively a company generates income.
  - Everything that relates directly or indirectly to selling is a revenue metric.
- **Profitability metrics** measure how efficiently a company turns resources into profit through production, logistics, and operations.
  - Examples include how often the company is unable to meet urgent customer requests and loses sales because of insufficient production or inventory.
  - These metrics highlight how effectively the business controls costs and minimizes waste to maximize profit.
- **Risk metrics** assess financial stability and exposure, mainly used by risk managers, creditors, and investors. Such as:
  - Net cash out: how many months can the company survive at the present burn rate?
  - Churn rate.
  - Debts.

A good company should track all three types of metrics.

### ! Dynamic Metrics

It's important to remember that **useful business metrics are dynamic** — they may change over time therefore **they should always be measured and interpreted within a specific time frame**.

Now, please take the in-class quiz on Canvas.

⋮	Day 2 (Build Apps with LLMs and AI Agents)	✓	+	⋮
⋮	🔗 VS Code with Chat Review	✓	⋮	⋮
⋮	🔗 Build Applications with LLMs and AI Agents (with Labs)	✓	⋮	⋮
⋮	📎 app3withoutAI.py	✓	⋮	⋮
⋮	📝 Day 2 In-class Quiz and Attendance: Business Metrics Oct 25   12 pts	✓	⋮	⋮
⋮	📝 Day 2 In-class Lab: Case Study on Business Metrics Oct 26   25 pts	✓	⋮	⋮

## 6.2 Lab: Business Metrics Dashboard

Please download and read the case package on Canvas.

⋮	Day 2 (Build Apps with LLMs and AI Agents)	✓	+	⋮
⋮	🔗 VS Code with Chat Review	✓	⋮	⋮
⋮	🔗 Build Applications with LLMs and AI Agents (with Labs)	✓	⋮	⋮
⋮	📝 Day 2 In-class Lab: Case Study on Business Metrics Oct 26   25 pts	✓	⋮	⋮

The goal of this in-class project is to **look at a few ad campaigns, analyze their current performance, identify key business metrics and create a dashboard to report them**.

### 6.2.1 Requirements

From a business perspective, specifically, you are asked to:

- Identify critical business metrics and distinguish them from mere data (5 points)
  - Calculate the metrics that are important and worth reporting (5 points)
  - Design a streamlit dashboard to display these metrics interactively (5 points)
  - Include explanations alongside each metric using text components (5 points)
    - Ensure users understand what each metric represents and how it reflects overall business performance.
    - In short, **don't just calculate metrics — demonstrate that you can interpret their meaning and implications for decision-making.**
  - Explanations can be dynamically generated using an AI-powered feature.
- Clean and well-organized code following the recommended workflow below. (5 points)

#### 💡 Tip

Developing key business metrics requires domain knowledge — understanding what drives the business. You can use EDA (Exploratory Data Analysis) and AI-powered Q&A to uncover key metrics worth tracking and reporting in the provided data.

### 6.2.2 Recommended Workflow

A structured workflow helps you move efficiently from exploration to production. It turns messy experimentation into reproducible, professional pipelines for real-world data projects.

#### Step 1. Rapid EDA in a .ipynb

- Create and Use a `eda.ipynb` notebook to inspect data quality, clean data, develop metrics, test feature ideas, and prototype formulas and metrics. **No need to do predictive modeling.**

#### Step 2. Refactor into a .py metrics module

- Move code (cleaning, feature engineering, metric formulas) from the notebook into functions in `metrics_utils.py`. Add docstrings, type hints, and tests.

### Step 3. Import the module and design the Streamlit UI

- In `app.py`, import `metrics_utils`, design and build a streamlit app that display key metrics that you identified. Choose proper features in the streamlit.

**i** Why this workflow works (the rationale)?

- **Mirrors the real development cycle:** notebooks for *development and experimentation*, .py modules for *stable logic ready for release*, and Streamlit for *production presentation*.
- **Reusability:** Metric functions can be reused across future apps and analyses.
- **Testability:** Logic in .py is easy to test (if `name == "main":`).
- **Maintainability:** Update formulas once in the module, not in multiple places.

#### 6.2.3 Project Folder Structure

create a `adsanalyses` folder in your home directory with the files structured below.

```
# suggested folder structure under your home directory
adsanalyses/
    eda.ipynb      # your EDA
    metrics_utils.py # functions for load data, and calculating metrics
    app.py          # your streamlit app
    ad_table.csv
```

#### 6.2.4 Submission

Follow the instruction of the In-class Quiz.

Assignment	Status	Actions
Day 2 (Build Apps with LLMs and AI Agents)	Completed	+
VS Code with Chat Review	Completed	...
Build Applications with LLMs and AI Agents (with Labs)	Completed	...
Day 2 In-class Lab: Case Study on Business Metrics	Completed	...

## 7 Group Project - Email Marketing and Personalization

Group Project (40 marks) + Peer Evaluation (10 marks)

Day 3 (Group Project and Presentation)				
Day 3: Hackathon Group Project - From Raw Data to Actionable Business Insights (40 marks)	Nov 1   50 pts	✓	+	:
Day 3: Peer Evaluation (10 marks)	Nov 2   10 pts	✓	+	:
Business Analytics Workshop Project Evaluation Rubric 2025.pdf		✓	+	:

# References

## 1. Basic Command Line Crash Course

- Command Line Crash Course - Learn Python the Hard Way, Appendix A

### Appendix A: Command Line Crash Course

This appendix is a quick super fast course in using the command line. It is intended to be done rapidly in about a day or two, and not meant to teach you advanced shell usage.

- [Introduction](#)
- [Exercise 1: The Setup](#)
- [Exercise 2: Paths, Folders, Directories \(pwd\)](#)
- [Exercise 3: If You Get Lost](#)
- [Exercise 4: Make A Directory \(mkdir\)](#)
- [Exercise 5: Change Directory \(cd\)](#)
- [Exercise 6: List Directory \(ls\)](#)
- [Exercise 7: Remove Directory \(rmdir\)](#)
- [Exercise 8: Moving Around \(pushd, popd\)](#)
- [Exercise 9: Making Empty Files \(Touch, New-Item\)](#)
- [Exercise 10: Copy a File \(cp\)](#)
- [Exercise 11: Moving a File \(mv\)](#)
- [Exercise 12: View a File \(less, MORE\)](#)
- [Exercise 13: Stream a File \(cat\)](#)
- [Exercise 14: Removing a File \(rm\)](#)
- [Exercise 15: Exiting Your Terminal \(exit\)](#)
- [Next Steps](#)