## Weekly Customer Information



Branch: 770 Springvale Sales Name: **Robert** Date: 05/11 to 11/11

| Walk ii | n Customer info.           |              |                | T                    |  |                                     |
|---------|----------------------------|--------------|----------------|----------------------|--|-------------------------------------|
| Date    | How did you find us        | Cemetery     | Customers Name | Phone                | Customers Enquiry                              | Sales Contract Signed YES / NO      |
| 05/11   | Holiday Melb Cup           |              |                |                      |  |                                     |
| 06/11   | Web                        | Springvale   | Kubitz         | 0418270339           | Sing Wing                                      | YES                                 |
| 07/11   | 2 <sup>nd</sup> Visit      | Springvale   | Eric           | 0413852209           | Single wing                                    | Family membersVisit Still undecided |
| 08/11   | No Customers               |              |                |                      |  |                                     |
| 09/11   | No Customers               |              |                |                      |  |                                     |
| 11/11   | Pass by                    | Springvale   | Elizabeth      | 0438 886 989         | Lawn Chinese                                   | Info for Family                     |
| Funera  | I Director Visiting info.  |              |                |                      |  |                                     |
| Date    | Funeral Director's<br>Name | Contact Pers | Phone          | Meeting<br>Durations | Potential business relationship in short terms | Sales Rep's Notes                   |
|         |                            |              |                |                      |  |                                     |
|         |                            |              |                |                      |  |                                     |
|         |                            |              |                |                      |  |                                     |
|         |                            |              |                |                      |  |                                     |
|         |                            |              |                |                      |  |                                     |