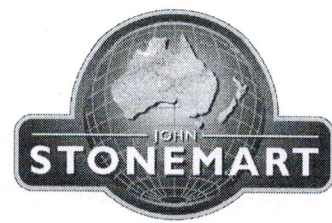


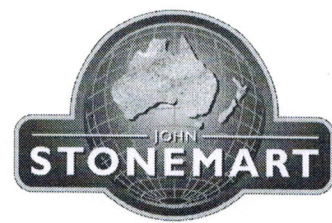
## Funeral Director Survey

Date and Time		10/10/2019 9:30am	
Funeral Company Name		Russell Brothers Funeral	
Funeral Company Location		89 Balcombe Rd Mentone	
Contact Name		Gary Anderson	
Meeting Durations		15 mins	
Funeral Conducted Per Month		10-15	
Cemetery		Bunurong & Springvale	
Which Stone mason they associated with And Why		None if Cemetery will not open Ledger they Have used AC Addison & Sons	
Any things the mason should be more aware of		For Cremations they only have wooden containers and asked if we have Bronze	
Card left	Yes	Catalogue left	Yes
Potential business relationship in short terms		Little	
<p>Sales rep Notes:</p> <p>Mainly do Creamations, have not had enquiry for Monument but will now.get customer to contact me should it arise. Very happy with catalogue</p>			
<p>Manager's Comments:</p>			



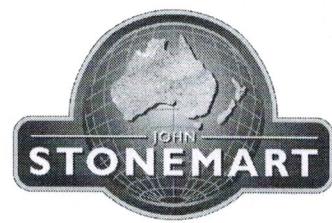
## Funeral Director Survey

Date and Time		10/10/2019 10:00am	
Funeral Company Name		W.D. Rose Funerals	
Funeral Company Location		221 Charman Rd Cheltenham	
Contact Name		Debra McAllister	
Meeting Duration's		15 minutes	
Funeral Conducted Per Month		Very Quiet at the moment	
Cemetery		Cheltenham	
Which Stone mason they associated with And Why		None	
Any things the mason should be more aware of			
Card left	YES	Catalogue left	YES
Potential business relationship in short terms		Little	
<p>Sales rep Notes:</p> <p>Mainly do Cremations but thanked me for the visit and catalogue</p>			
<p>Manager's Comments:</p>			



## Funeral Director Survey

Date and Time		10/10/2019 10:30am	
Funeral Company Name		Tobin Brothers	
Funeral Company Location		147 Park Rd Cheltenham	
Contact Name		Unfortunately Busy with Customer will call again Left my card	
Meeting Duration's		2 minutes	
Funeral Conducted Per Month			
Cemetery			
Which Stone mason they associated with And Why			
Any things the mason should be more aware of			
Card left	YES	Catalogue left	
Potential business relationship in short terms		Little	
Sales rep Notes:			



## Funeral Director Survey

Date and Time		10/10/2019 10:45am	
Funeral Company Name		Kingston Funerals	
Funeral Company Location		146 Argus St Cheltenham	
Contact Name		Terry Davis	
Meeting Durations		10 mins	
Funeral Conducted Per Month		15-20	
Cemetery		Bunurong & Springvale	
Which Stone mason they associated with And Why		None	
Any things the mason should be more aware of			
Card left	Yes	Catalogue left	Yes
Potential business relationship in short terms		Little	
<p>Sales rep Notes:</p> <p>Again Mainly do Creamations but happy to have catalogue and pass any potential to us.</p> <p>Customers mainly get info for monuments from Cemetery</p>			
<p>Manager's Comments:</p>			