

BRANCH:

Put your Director Visions into

| Date | Funeral Director's Name | Contact Person | Phone | Meeting Durations | Potential business relationship in short terms | Sales Rep's Notes |
|------|-------------------------|----------------|-------|-------------------|--|-------------------|
| | | | | | | |
| | | | | | | |

Daily Customer Information



THURSDAY

BRANCH:

Footsclay

Walk in Customer info.

| Date | How did you find us | Cemetery | Customers Name | Phone | Customers Enquiry | Sales Contract Signed YES / NO |
|-------|---------------------|-----------|-----------------------|-------|-------------------------|-----------------------------------|
| 19.12 | Passed By | Footsclay | Maria O'Brien (sc241) | | Price On How. Insurance | |
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Funeral Director visiting info.

| Date | Funeral Director's Name | Contact Person | Phone | Meeting Durations | Potential business relationship in short terms | Sales Rep's Notes |
|-------|-------------------------------------|----------------|--------------------|-------------------|--|-------------------|
| 19.12 | Boris Popovic from Serbian Friends. | | | 15min | Grave Xmas Present | |
| | Houison - RON | 15min | Grave Xmas Present | | | |
| | TRISTE - MARTIN | 30min | " | " | | |
| | TRISTE - CAROLYN | 15min | Tooated BASE | | | |

Daily Customer Information



WALKERSON

BRANCH:

FORSCY

Walk in Customer info.

| Date | How did you find us | Cemetery | Customers Name | Phone | Customers Enquiry | Sales Contract Signed YES / NO |
|-------|---------------------|----------|----------------|---------------------|--------------------------|-----------------------------------|
| 10.12 | Passed By | Seaview | MADE | Payment For Seaview | Call Jerry's Client | |
| | ✓ | Leavel | Paul Ex: 5627 | Client | Info On Insurance Claim, | |
| | | | | | | |
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|------|-------------------------|----------------|-------|-------------------|--|-------------------|
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BRANCH:

FOOTSCAY

| Date | How did you find us | Cemetery | Customers Name | Phone | Customers Enquiry | Sales Contract Signed YES / NO |
|-------|--|--------------|----------------------|-------------|-------------------|-----------------------------------|
| 17.12 | LIVE IN THE AREA PASSED BY MY HOME LOCAL | TEOTISCALCAY | BENARD MENDO ALEX | 04125220605 | INFO ON SUN | YES |
| | | WILLIAMSTOWN | BOY + WIFE + SON | 0412552818 | POCKET Dm | — |
| | | | | | | |
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Turner Directories into.

| Date | Funeral Director's Name | Contact Person | Phone | Meeting Durations | Potential business relationship in short terms | Sales Rep's Notes |
|------|-------------------------|----------------|-------|-------------------|--|-------------------|
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| | | | | | | |

Daily Customer Information



Monday.

BRANCH:

Walk in Customer info.

| Date | How did you find us | Cemetery | Customers Name | Phone | Customers Enquiry | Sales Contract Signed YES / NO |
|-------|---------------------|-----------|----------------|------------|----------------------------|-----------------------------------|
| 16.12 | Live In The Area | Kenner | David | — | Tate on dm | — |
| | Passed By | Kenner | Wanda Set 633 | — | Complaint About Casket Box | |
| | Live In The Area | Footscray | Bonnie | 0402320605 | Wanda Tate on dm | — |
| | | | | | | |
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Funeral Director visiting info.

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