

*Daily Customer Information*

Branch: Springvale Sales Name: Sean Date：13/1/20

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| **Walk in Customer info.** | | | | | | |
| **Date** | **How did you find us** | **Cemetery** | **Customers Name** | **Phone** | **Customers Enquiry** | **Sales Contract Signed  YES / NO** |
| 13/1/2020 | Pass by | Springvale | Mr. T. To | 0411 785 464 | 52 Chinese characters  Regild, quoted him $2,000. | **NO** |
| 13/1/2020 | Referral | Springvale | Jean/Ian | 0409 388 096 | Lawn monument, quoted  given. Would like to pay  today but EFTOPS not  working. Deposit on the  next day | **YES (signed up on 14/1/20)** |
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| **Funeral Director Visiting info.** | | | | | | |
| **Date** | **Funeral Director’s**  **Name** | **Contact Person** | **Phone** | **Meeting**  **Durations** | **Potential business**  **relationship in**  **short terms** | **Sales Rep’s Notes** |
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