



# PARTIAL AUTOMATION

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## MODEL– BEFORE PARTIAL AUTOMATION

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- Jobs  $j \in \mathcal{J}$  combine to produce output

$$Y = \left( \sum_j \alpha_j^{1/\sigma} Y_j^{1-1/\sigma} \right)^{\sigma/(\sigma-1)}$$

- Each job requires worker to complete tasks / components  $x \in \mathcal{T}_j$
- Workers of skill  $(a_1, a_2, \dots, a_J)$  with pdf  $f(a_1, a_2, \dots, a_J)$

Productivity  $z_j(x, a_j)$  in component  $x$  of job  $j$

Output  $Y_j(a_j; h) = G\left(\{h(x)z_j(x, a_j)\}_{x \in \mathcal{T}_j}\right)$  with  $\int_{\mathcal{T}_j} h(x)dx = 1 \rightarrow$

All tasks in a job produced by  
same worker  
(communication costs high)

Total output  $Y_j$  aggregates  $Y_j(a_j; h)$  over all workers selecting  $j$

# CORE VS PERIPHERAL TASKS

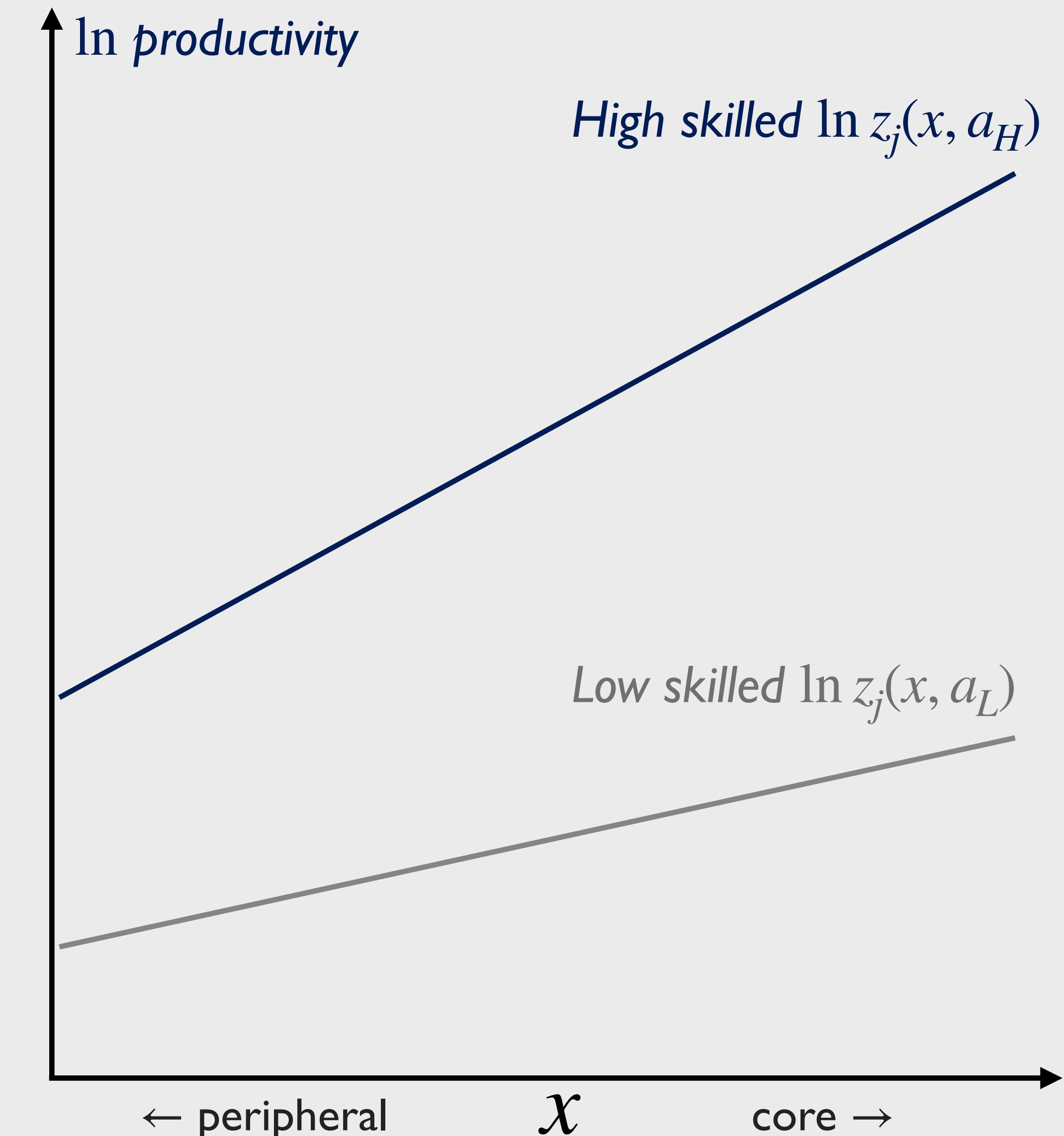
Assumption:  $z_j(x, a_j)$  is log super modular in  $x, a_j$  and increasing in  $a_j$

- High  $x$  tasks in  $\mathcal{J}_j$  are “core” component of job—the defining features of job

being a good economist means being good at *core task* of research

being a good welder means being good at *core task* of welding parts together

- Low  $x$  tasks in  $\mathcal{J}_j$  are “peripheral”—components of job that the *best workers* would outsource if you could



## EQUILIBRIUM– BEFORE PARTIAL AUTOMATION

- Job prices  $P_j$ , output  $Y$ , allocations  $\mathcal{S}_j$  such that

- Income adds up (i.e., ideal price index)

$$\sum_j \alpha_j P_j^{1-\sigma} = 1$$

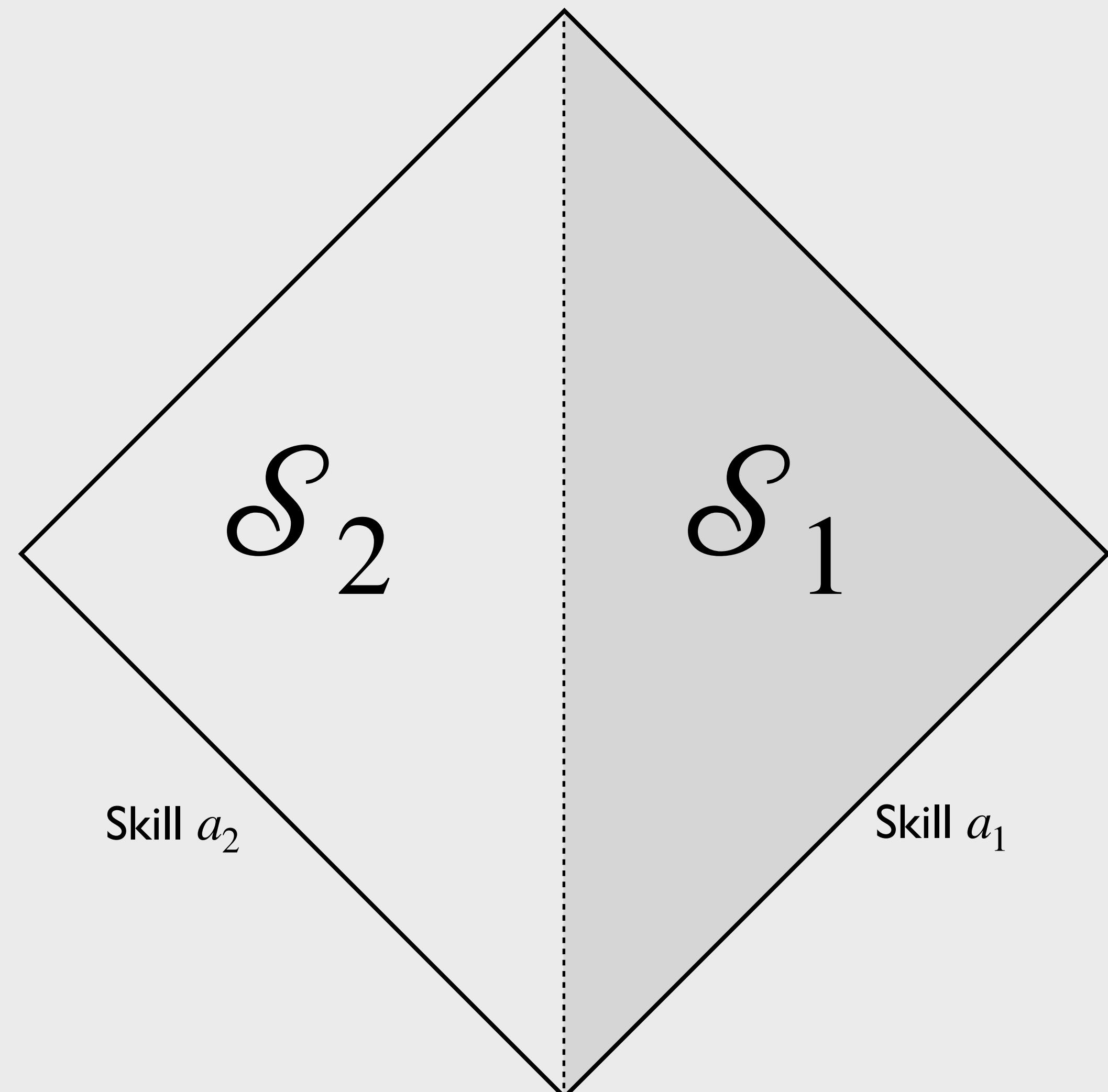
- Jobs organized optimally to max worker output

$$M_j(a_j) \equiv \max_h Y_j(a_j; h)$$

- Market for job  $j$  clears

$$\alpha_j Y P_j^{-\sigma} = \int_{a \in \mathcal{S}_j} M_j(a_j) f(a) da$$

$a \in \mathcal{S}_j$  if  $W_j(a) \geq W_k(a)$  for all  $k \in \mathcal{J}$ , where  $W_j(a) = P_j M_j(a_j)$



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Productivity  $z_j(x, a_j)$  in component  $x$  of job  $j$

$$\text{Output } Y_j(a_j; h, k) = G\left(\{h(x)z_j(x, a_j) + k(x)\psi_j z_j(x)\}_{x \in \mathcal{T}_j}\right) - \kappa \rightarrow$$

Worker | Firm can  
automate some  
components of the jobs

$$\left( \int_{\mathcal{T}_j} h(x)dx = 1 \text{ and } \kappa = \int_{\mathcal{T}_j} k(x) dx \text{ is cost of running system } \right)$$

Total output  $Y_j$  aggregates  $Y_j(a_j; h)$  over all workers selecting  $j$

## EQUILIBRIUM– WITH AUTOMATED SYSTEMS

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- Job prices  $P_j$ , output  $Y$ , allocations  $\mathcal{S}_j$  such that

- Income adds up (i.e., ideal price index)

$$\sum_j \alpha_j P_j^{1-\sigma} = 1$$

- Jobs **re-organized optimally** to max worker output

$$M_j^A(a_j) \equiv \max_{h,k} Y_j(a_j; h, k) \rightarrow \text{Only difference is here: we go from } Y_j(a_j; h) \text{ to } Y_j(a_j; h, k)$$

- Market for job  $j$  clears

$$\alpha_j Y P_j^{-\sigma} = \int_{a \in \mathcal{S}_j} M_j^A(a_j) f(a) da$$

$a \in \mathcal{S}_j$  if  $W_j(a) \geq W_k(a)$  for all  $k \in \mathcal{J}$ , where  $W_j(a) = P_j M_j^A(a_j)$

## ONE EXAMPLE

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- Suppose  $G$  is CES with EoS  $\gamma$  across tasks:

- Before  $Y_j(a_j; h) = \left( \int_{\mathcal{T}_j} [h(x) z_j(x, a_j)]^{1-1/\gamma} dx \right)^{\gamma/(\gamma-1)}$

- Optimal job **organization**:

$$h(x) = z_j(x, a_j)^{\gamma-1} / \int_{\mathcal{T}_j} z_j(s, a_j)^{\gamma-1} ds \text{ and } M_j(a_j) = \left( \int_{\mathcal{T}_j} z_j(x, a_j)^{\gamma-1} dx \right)^{1/(\gamma-1)}$$

- After  $Y_j(a_j; h, k) = \left( \int_{\mathcal{T}_j} [h(x) z_j(x, a_j) + k(x) \psi_j z_j(x)]^{1-1/\gamma} dx \right)^{\gamma/(\gamma-1)} - \kappa$

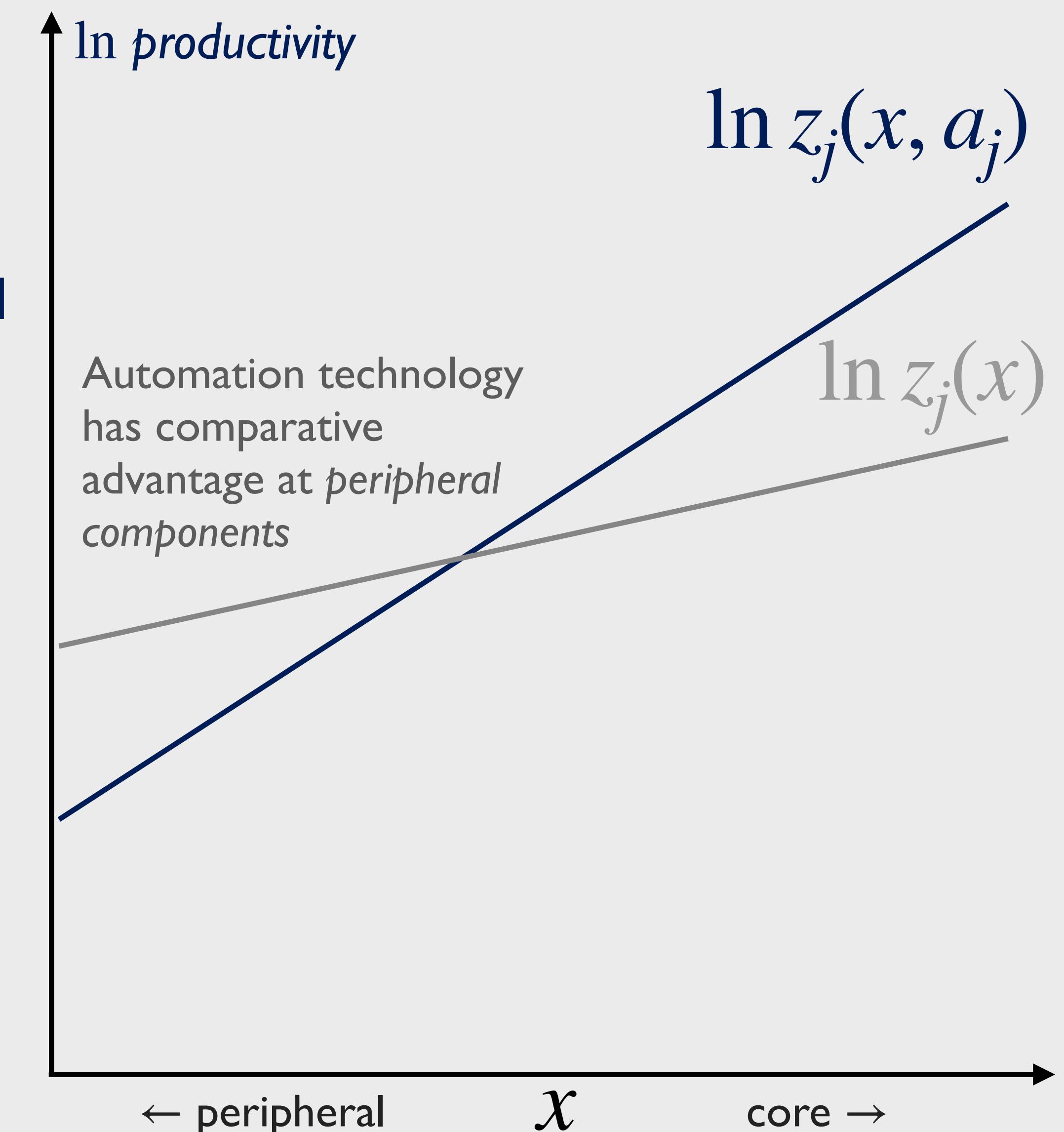
- Optimal job **re-organization**:

assign tasks with  $\frac{z_j(x, a)}{\psi_i z_j(x)} \leq \lambda_j(a)$  to automated system

## DEFINITION– PERIPHERAL AUTOMATION

Definition: A *peripheral automation system* is one with  $z_j(x, a_j)/z_j(x)$  increasing in  $x$  for all  $a_j$ .

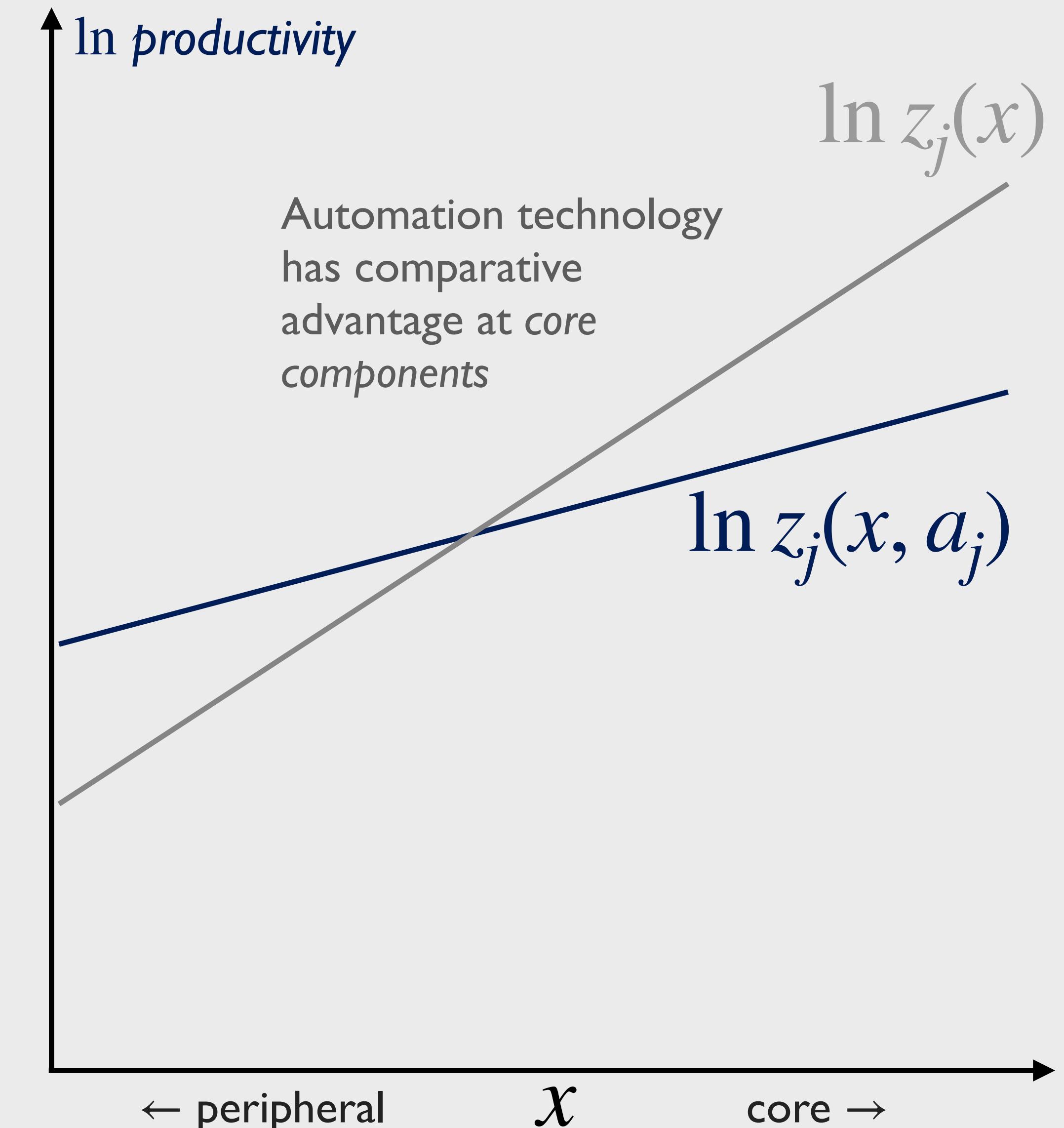
- Entails automating all components below  $\underline{x}(a)$  and focus worker effort on core ones.



## DEFINITION– CORE AUTOMATION

Definition: A core automation system is one with  $z_j(x, a_j)/z_j(x)$  decreasing in  $x$  for all  $a_j$ .

- Entails automating all components above  $\bar{x}(a)$  and focus worker effort on peripheral ones

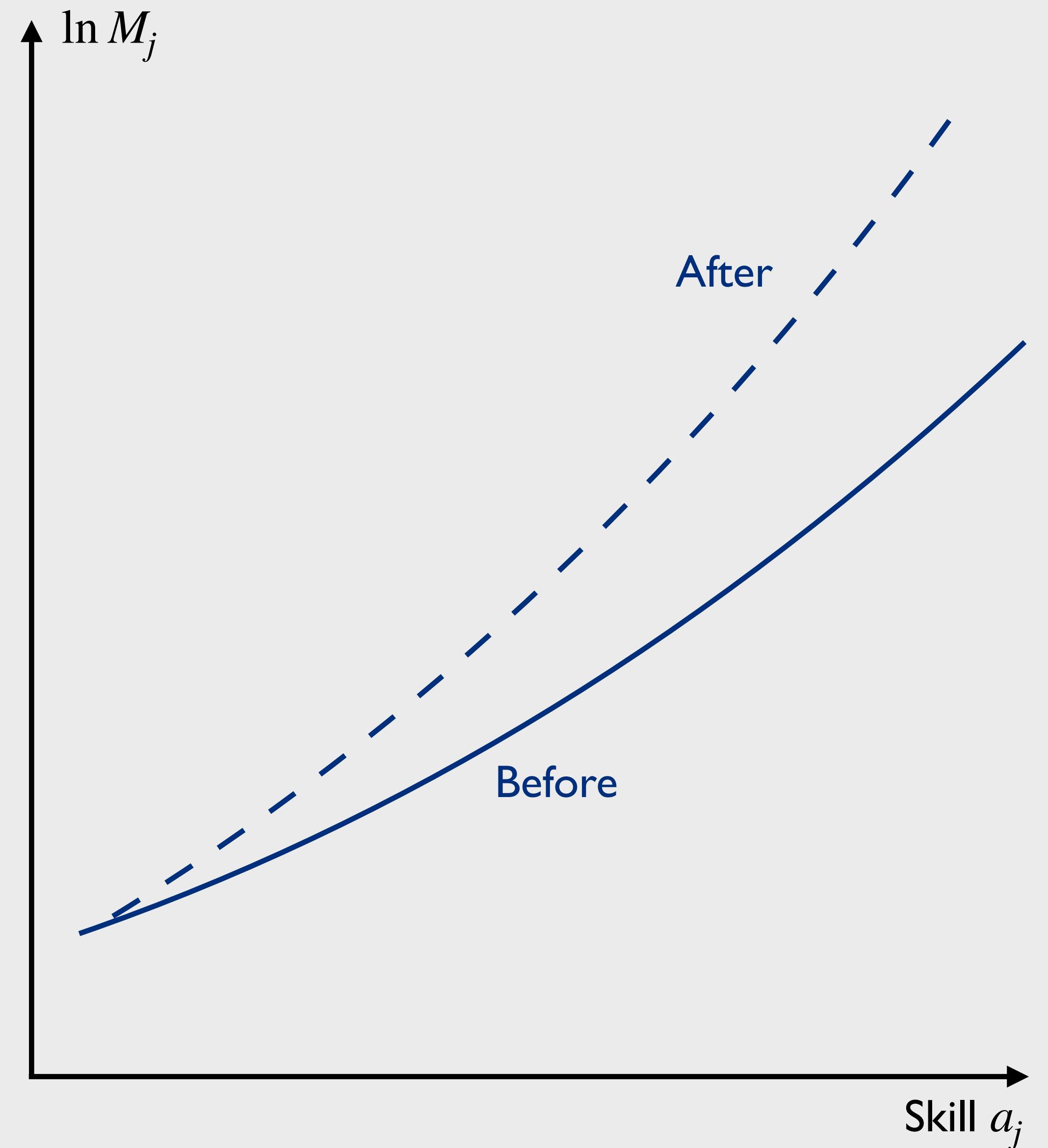


# EQUILIBRIUM– PERIPHERAL AUTOMATION

Proposition: For Peripheral automation:

- High  $a_j$  workers adopt the technology more intensively (in more tasks)
- Net worker output (their “MPL”) increases and gets convexified in  $a_j$

e.g., the increase in net worker output  
 $\Pi_j(a_j) \equiv \ln M_j^A(a_j) - \ln M_j(a_j)$  rises in  $a_j$



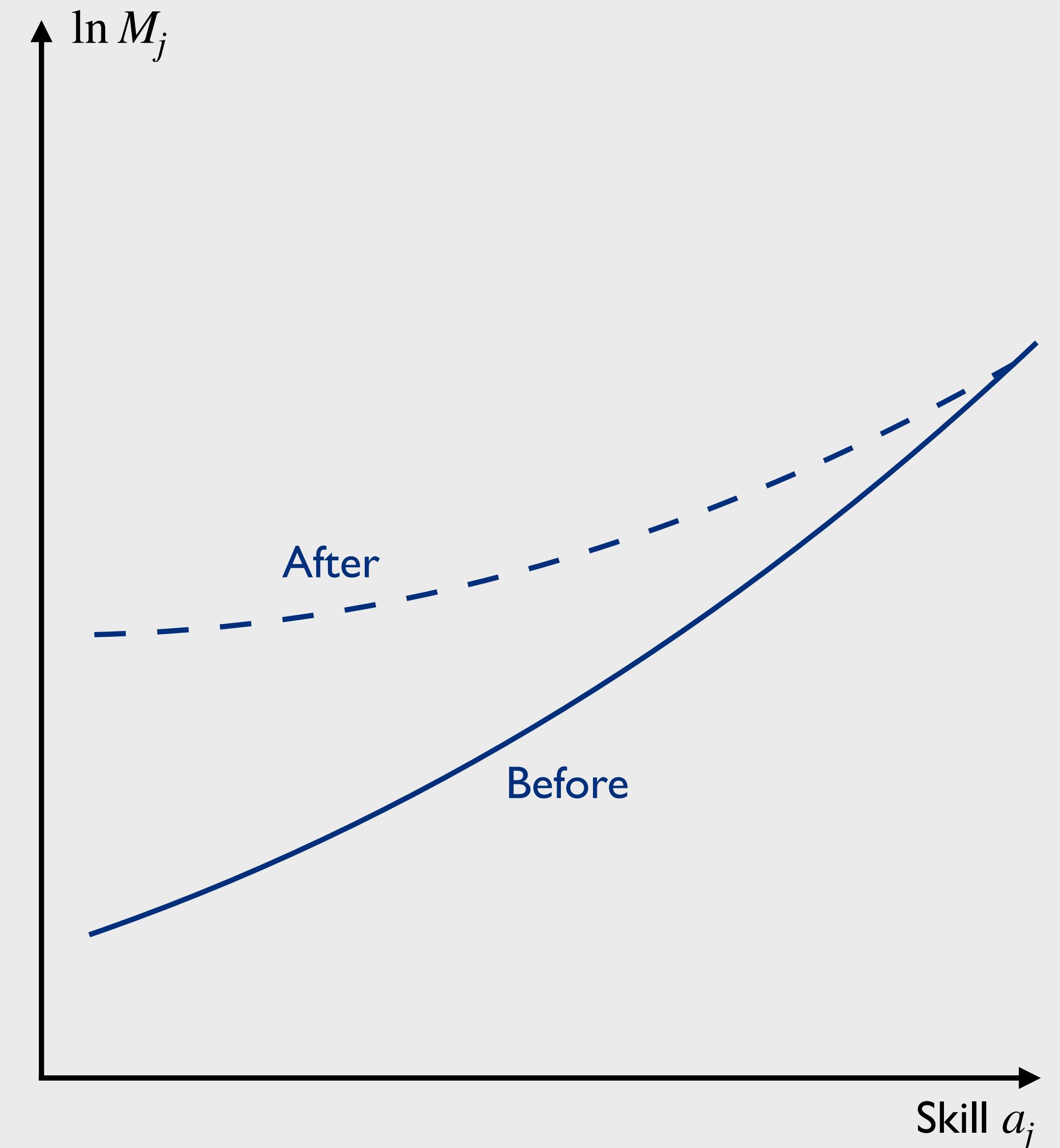
## EQUILIBRIUM– CORE AUTOMATION

Proposition: For Core automation:

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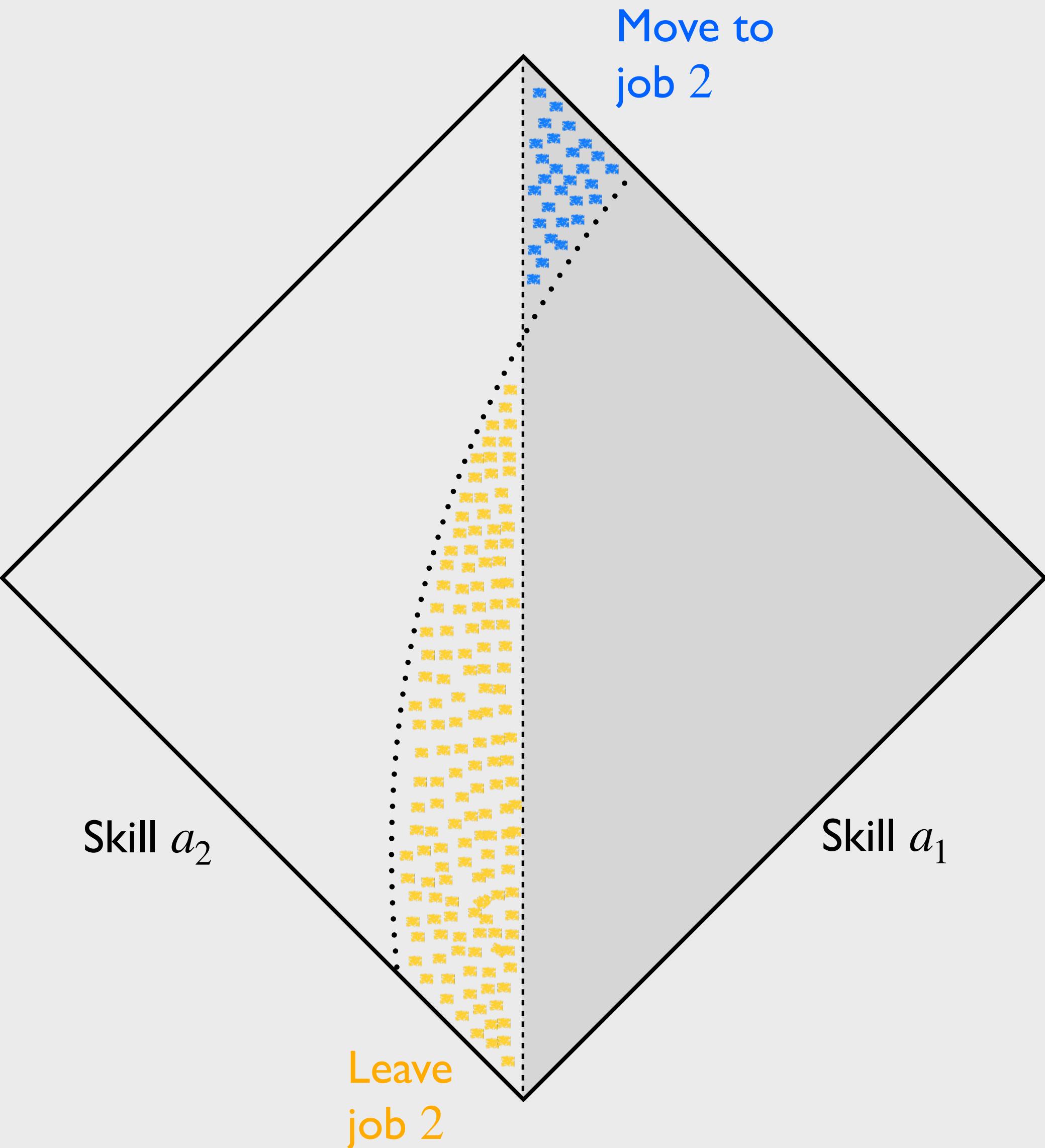
$$\Pi_j(a_j) \equiv \ln M_j^A(a_j) - \ln M_j(a_j) \text{ decreases in } a_j$$



# GENERAL EQUILIBRIUM EFFECTS OF PERIPHERAL AUTOMATION

- Suppose  $\sigma \geq 1$  (ie job demand elastic)
- Assume technology adopted by some  
*but not all* workers in  $\mathcal{S}_j$

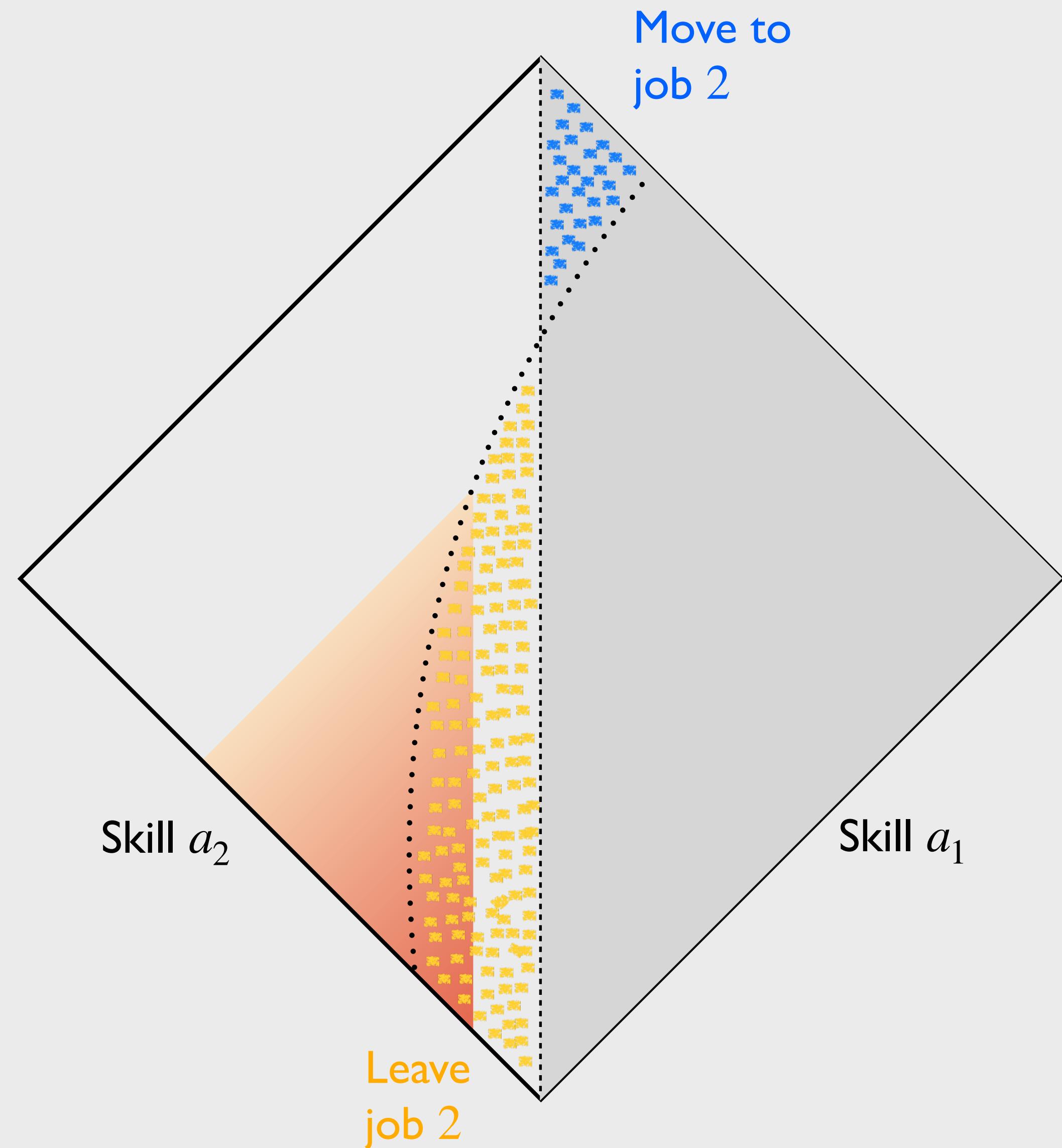
**Proposition:** Low skill marginal workers leave job  $j$  and high skill marginal workers move in.



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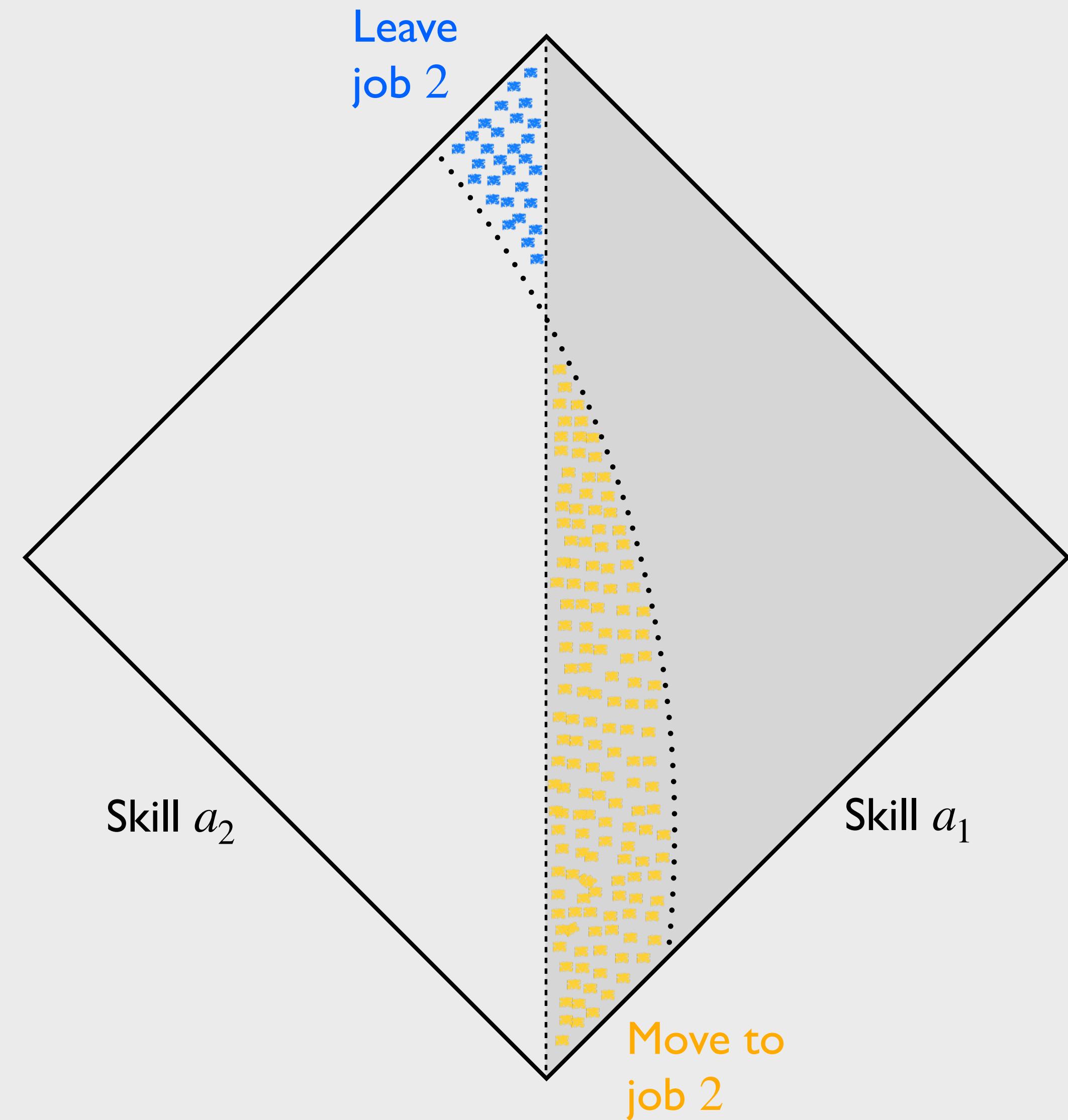
**Proposition:** Stayers (and marginal movers) with  $a_j < \underline{a}_j$  see real wage decline. All other workers benefit.



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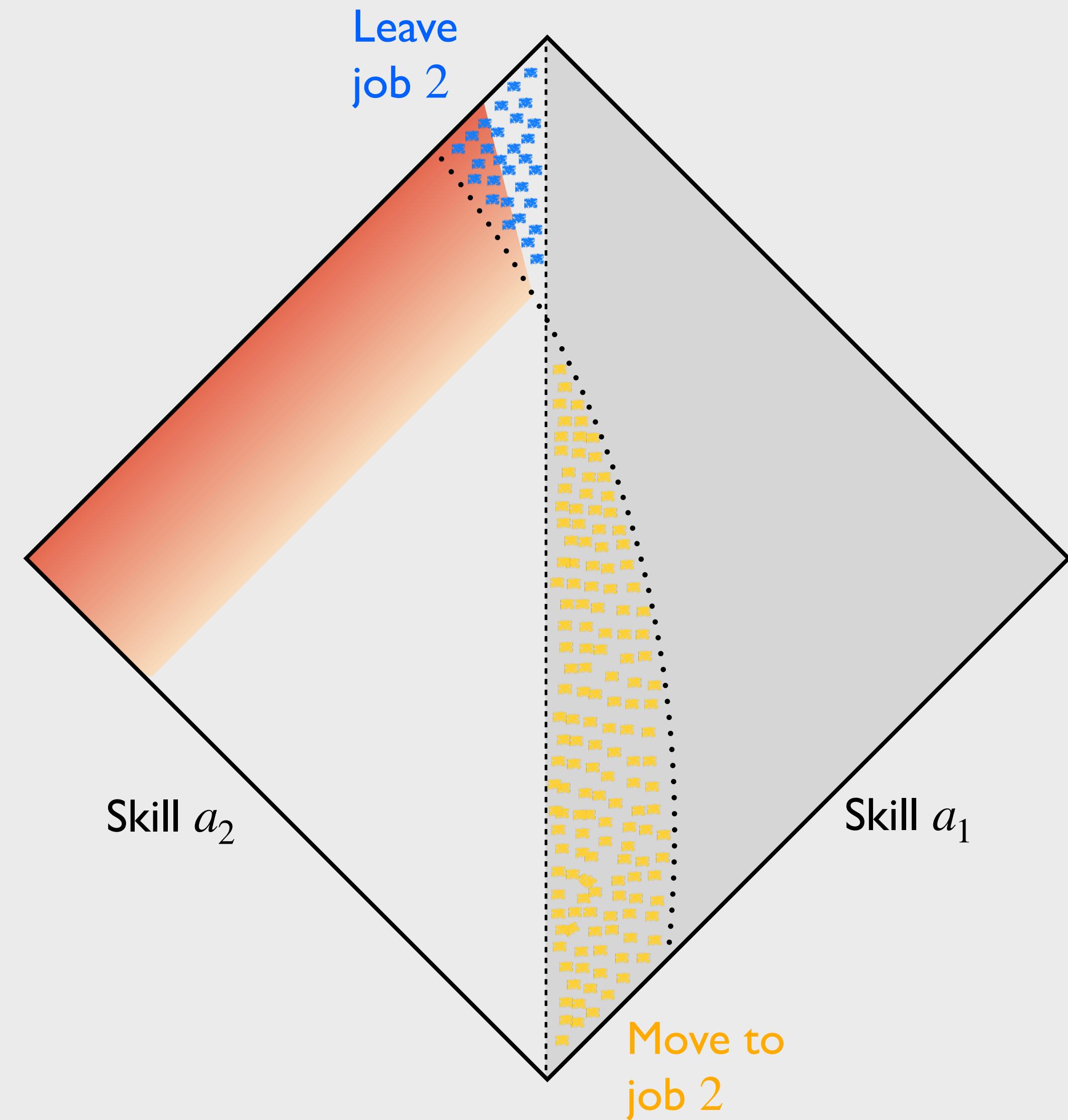
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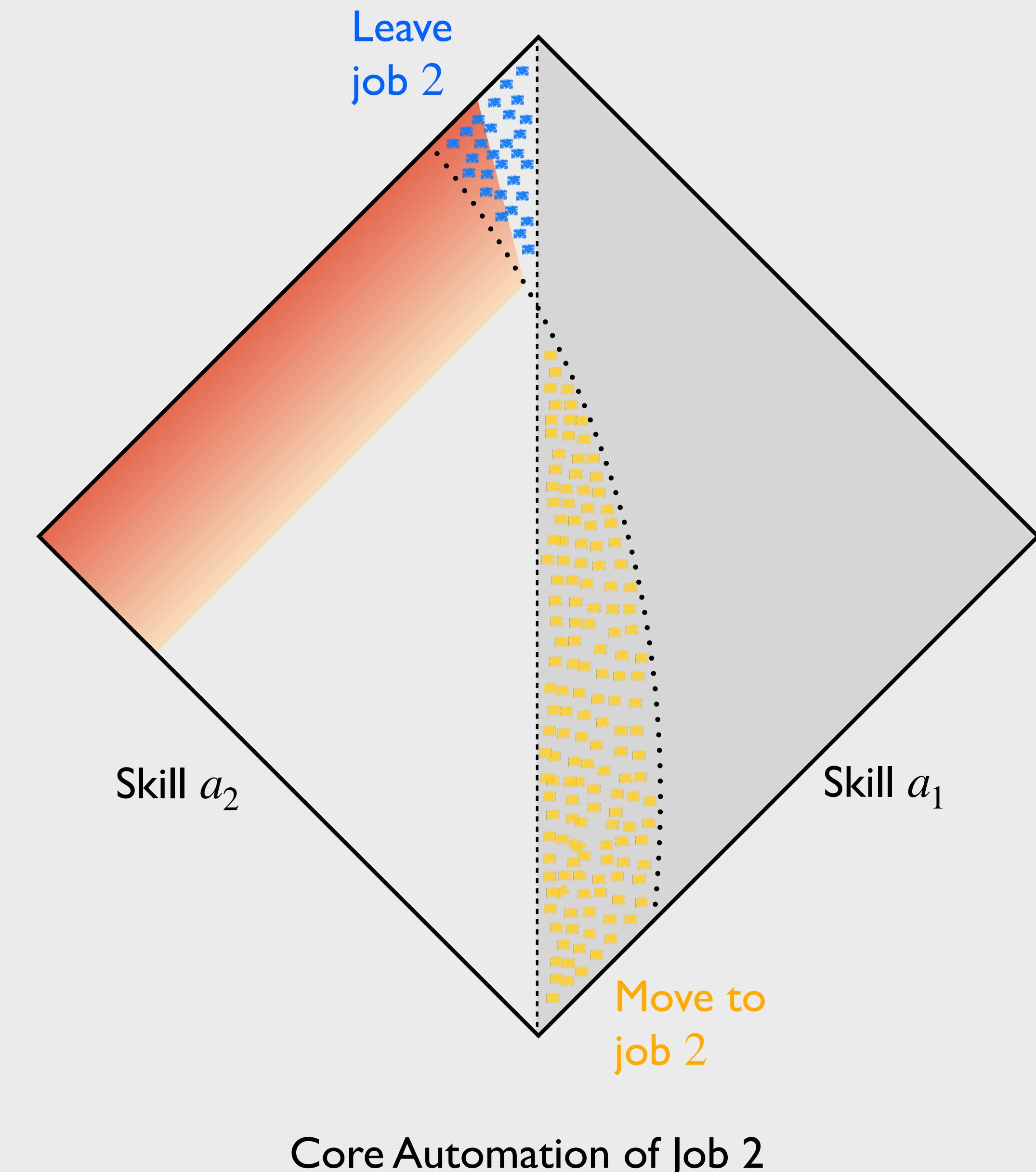
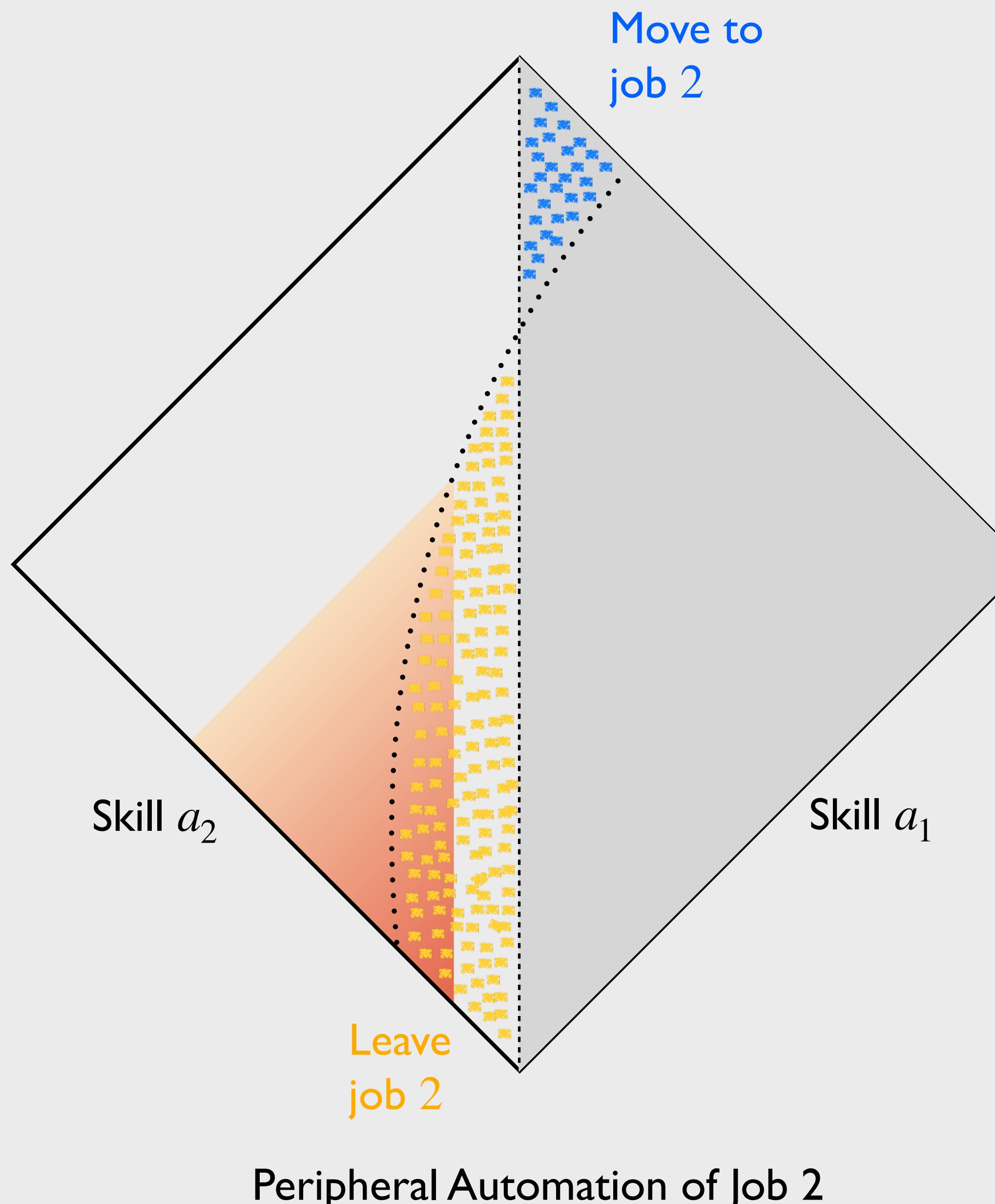
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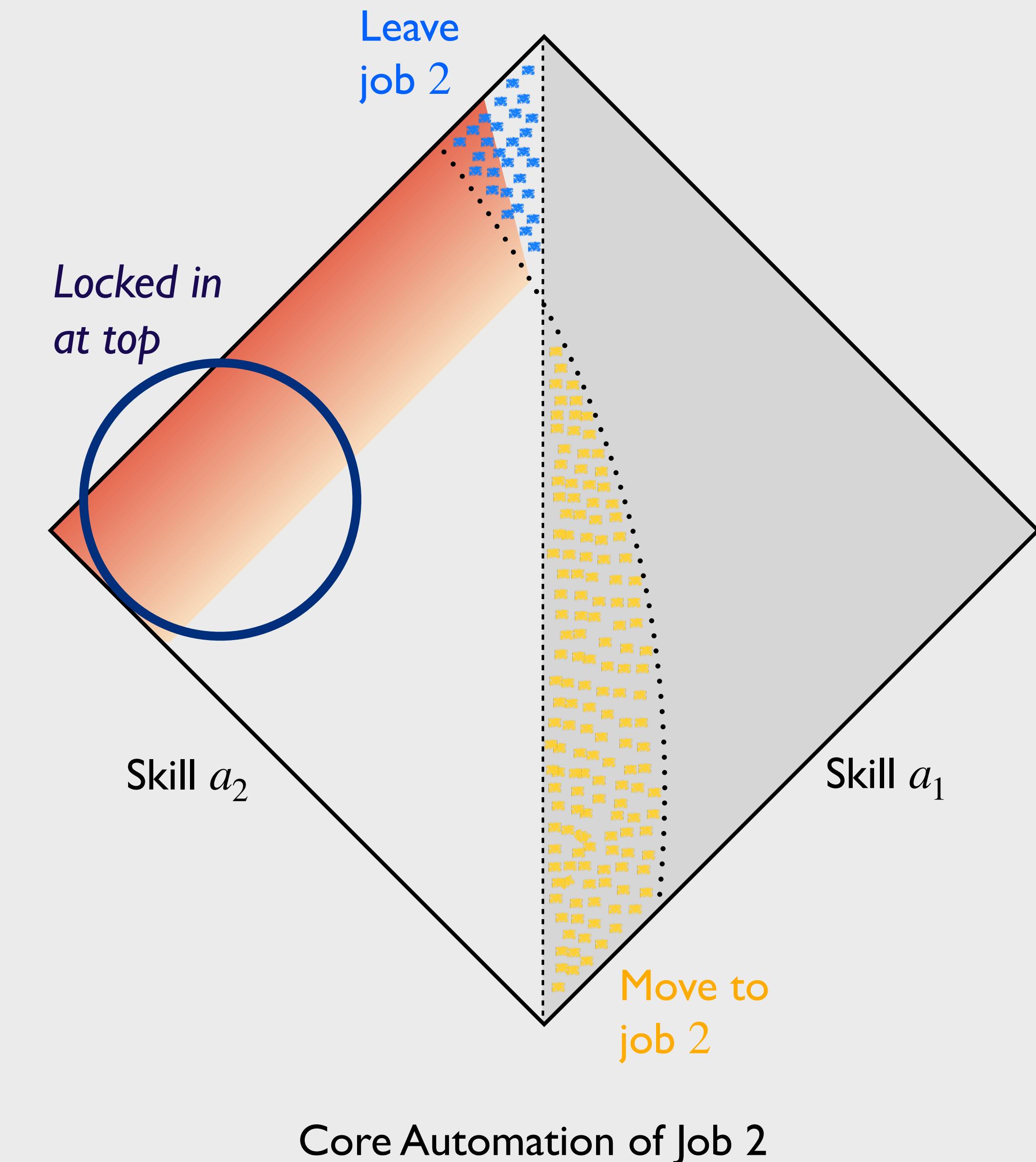
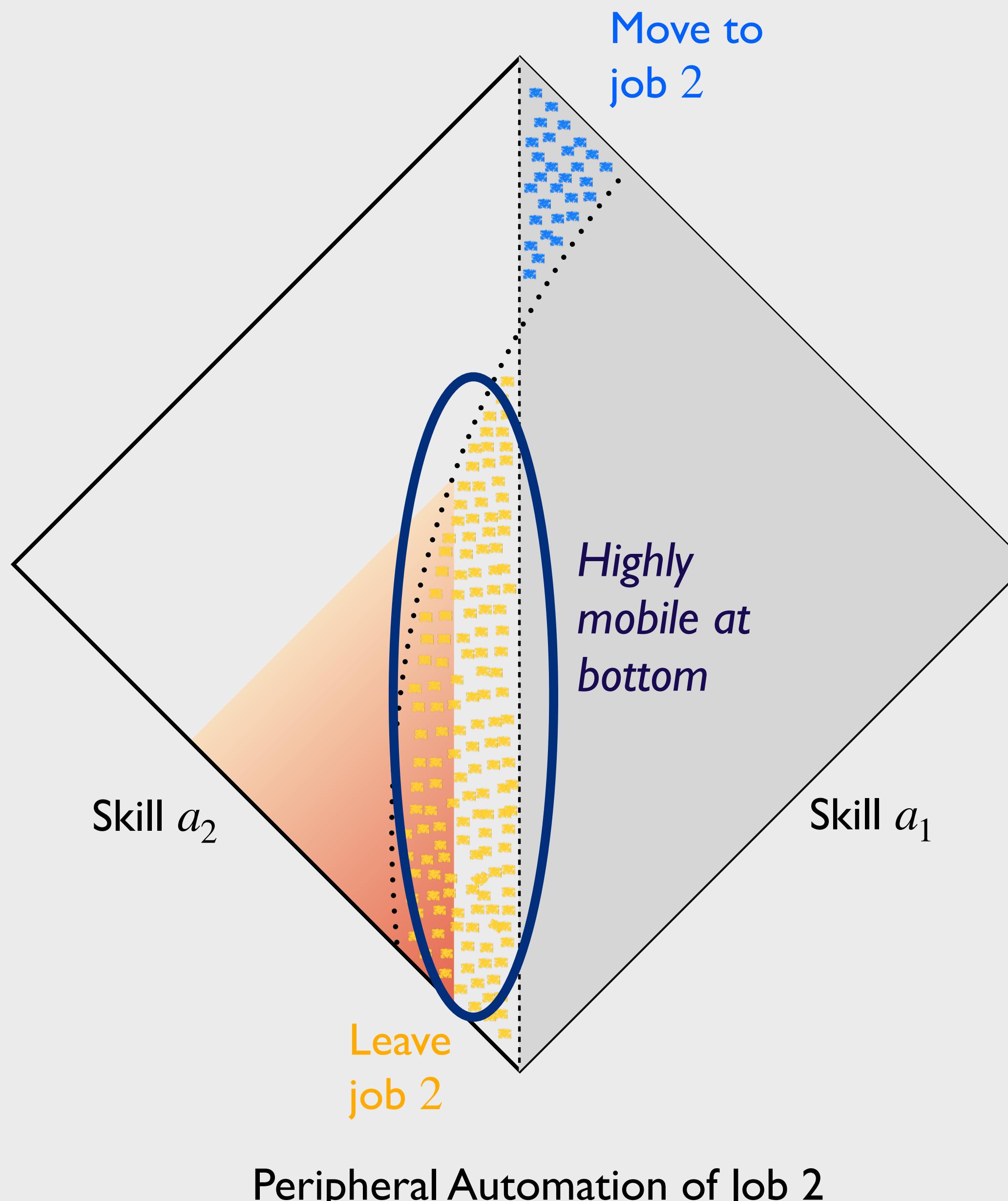
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# GENERAL EQUILIBRIUM EFFECTS: AVERAGE WAGES AND EMPLOYMENT



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## GENERAL EQUILIBRIUM EFFECTS OF CORE | PERIPHERAL AUTOMATION

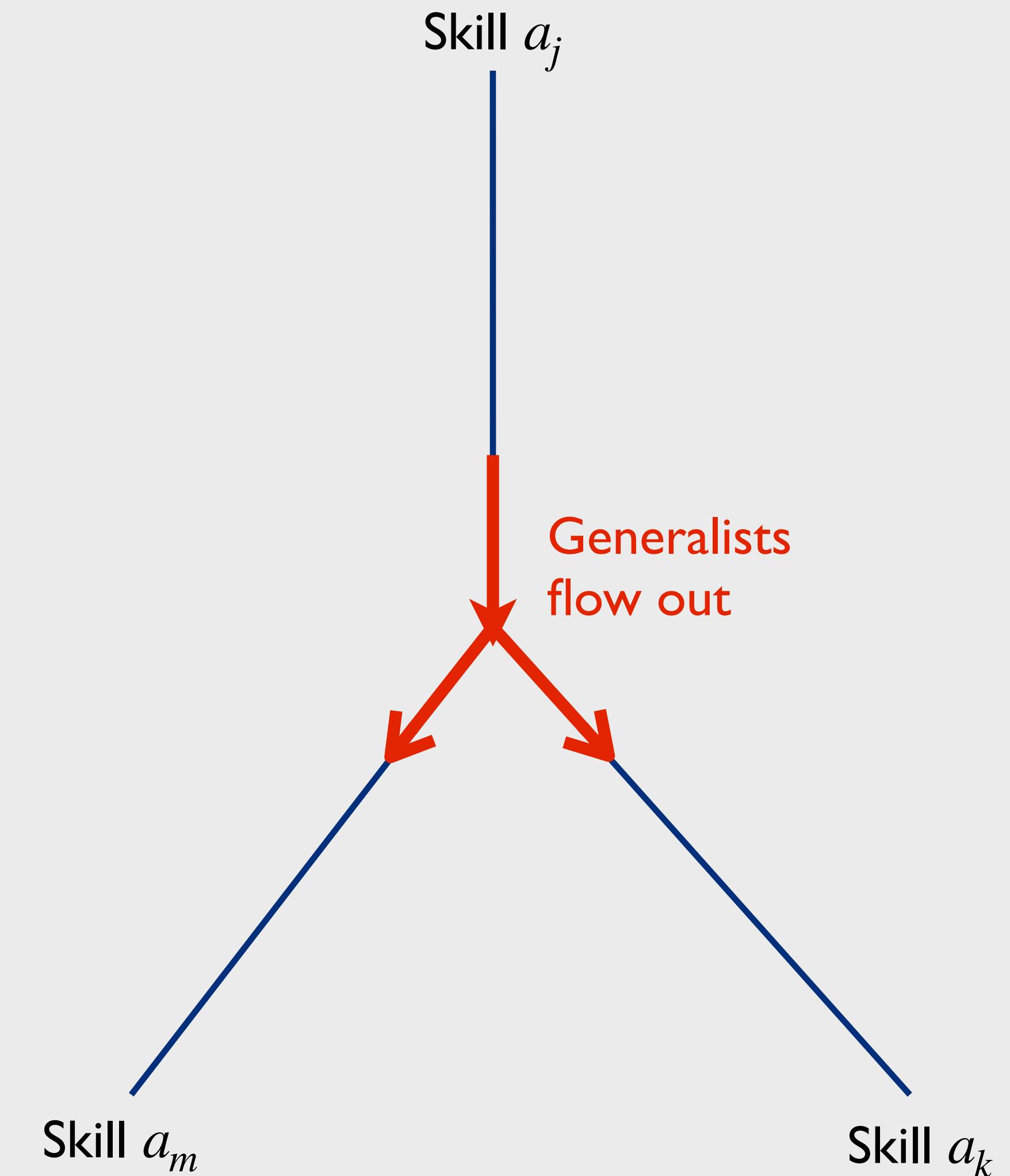
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- Approximate equilibrium responses using **Copulas** to model skill distribution such that:
  - High  $a$  level  $\Rightarrow$  low correlation across  $a_j$ s
  - Low  $a$  level  $\Rightarrow$  high correlation across  $a_j$ s
- Full analytical solution for **special case**:
  - Mass  $M \in (0,1)$  of workers are *generalists* with  $a_1 = a_2 = \dots = a_J = \underline{a}$
  - Mass  $\alpha_j (1 - M)$  are *specialists* with  $a_{-j} = 0$  and CDF  $a_j \sim F_j(a_j)$  with range  $[\underline{a}, \infty)$
  - Assume  $M$  is large enough so that all jobs employ positive mass of generalists

# GENERAL EQUILIBRIUM EFFECTS OF CORE | PERIPHERAL AUTOMATION

**Proposition:** Peripheral automation in job  $j$  has the following GE effects:

- Employment in  $j$  contracts due to outflow of generalists
- The real wage of job  $j$  specialists *increases* by
$$\Pi_j(a) = \ln M_j^A(a) - \ln M_j(a) \geq 0$$
- The real wage of all other workers remains unchanged (adjustment via quantities)



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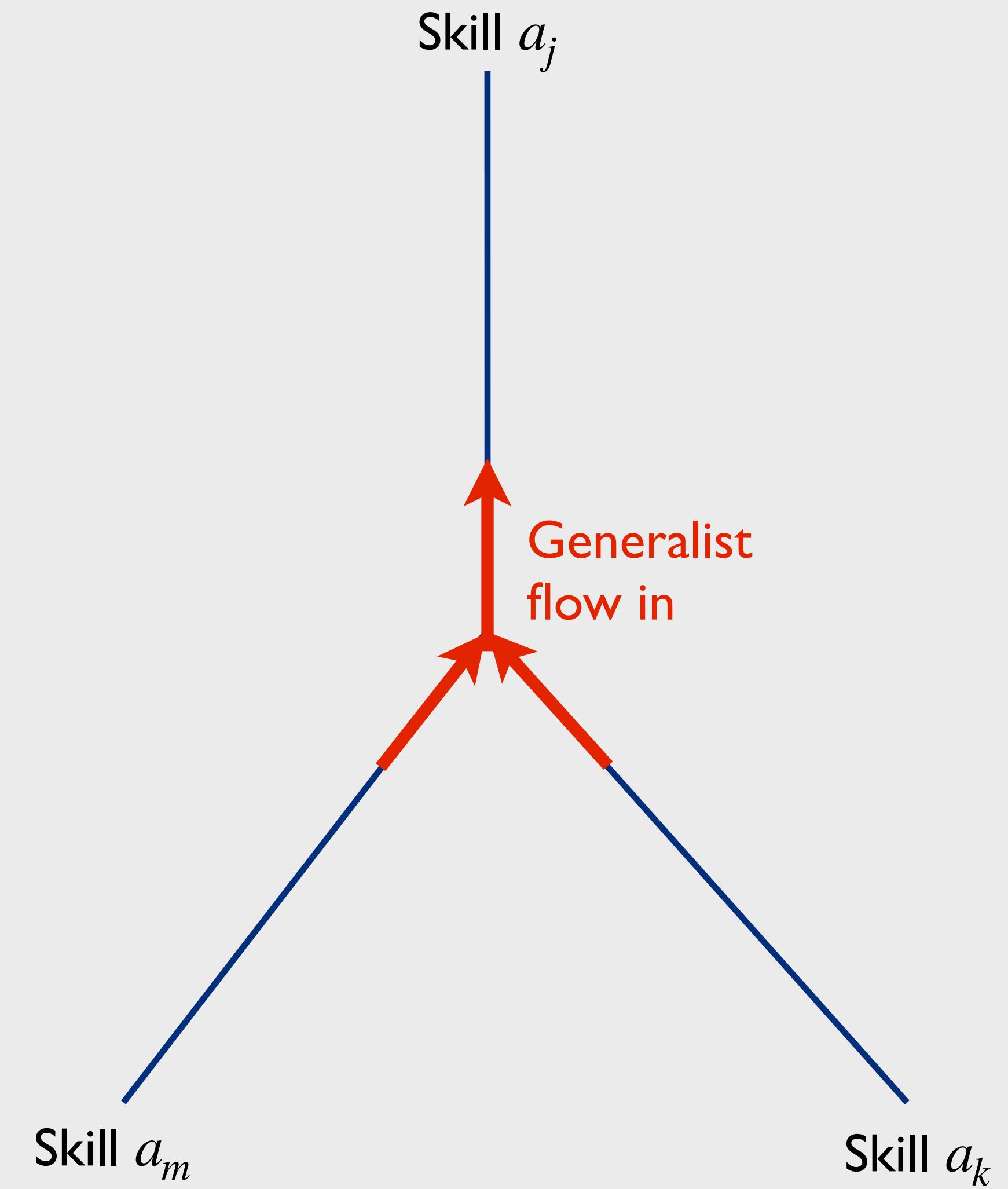
**Proposition:** Core automation in job  $j$  has the following GE effects:

- Employment in  $j$  expands due to inflow of generalists
- Let  $\Pi_j(a) = \ln M_j^A(a) - \ln M_j(a) \geq 0$ . The real wage of job  $j$  specialists changes by

$$\Pi_j(a_j) - \Pi_j(\underline{a}) + s_j \Pi_j(\underline{a})$$

and decreases at top

- The real wage of all other workers rises by  $s_j \Pi_j(\underline{a})$



## GENERAL EQUILIBRIUM EFFECTS OF CORE | PERIPHERAL AUTOMATION

- Assume correlation of skills summarized by Copula  $C(u_1, \dots, u_J)$

- $\Pr(F_1(a_1) \leq u_1, \dots, F_J(a_J) \leq u_J) = C(u_1, \dots, u_J)$

- “probability that for skill  $j$  one is among bottom  $u_j$ ”

- Define  $M_j(u) \equiv$  net output of worker of skill  $F(a_j) = u$

- Equilibrium conditions can be written as

- $\sum_j \alpha_j P_j^{1-\sigma} = 1$

- $\alpha_j Y P_j^{-\sigma} = \int_0^1 M_j(u) C_j \left( \left\{ u_k : P_k M_k(u_k) \leq P_j M_j(u_j) \right\}_{k \neq j}, u_j \right) du_j$

Probability that all my other skills are low enough, so that I select  $j$  given  $u_j$

- Partial automation is a shift up in  $M_j(u)$  of  $\frac{\Delta M_j(u)}{M_j(u)} = \delta_j(u) \geq 0$

## GENERAL EQUILIBRIUM EFFECTS OF CORE | PERIPHERAL AUTOMATION

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**Definition:** Define the *bilateral mover elasticity*  $\rho_{jk}(u)$  as the elasticity of  $C_j\left(\left\{u_k : P_k M_k(u_k) \leq P_j M_j(u_j)\right\}_{k \neq j}, u_j\right)$  with respect to  $P_k$  at  $u_j = u$ .

**Assumption:** Bilateral mover elasticity  $\rho_{jk}(u)$  decreases with  $u$ .

- In example,  $\rho_{jk}(u) = \infty$  for  $u \leq M$  (*generalists*) and  $\rho_{jk}(u) = 0$  for  $u > M$  (*specialists*)

## GENERAL EQUILIBRIUM EFFECTS OF CORE | PERIPHERAL AUTOMATION

**Proposition:** Suppose  $\sigma = 1$  (helpful benchmark).

For small  $\delta_j(u)$ , we have:

- Change in employment in job  $j$  is

$$\hat{E}_j = \sum_{k \neq j} \gamma_{jk} \text{Cov}_{q_j}(\rho_{jk}(u), \delta_j(u))$$

- Change in average real wage of incumbents is

$$\hat{W}_j^{inc} = s_j \Pi_j - \sum_{k \neq j} \gamma_{jk} \text{Cov}_{q_j}(\rho_{jk}(u), \delta_j(u))$$

- Here,  $\Pi_j = E_{q_j}[\delta_j(u)] > 0$  and  $\gamma_{jk} \geq 0$  is elasticity of relative demand curve between  $j, k$

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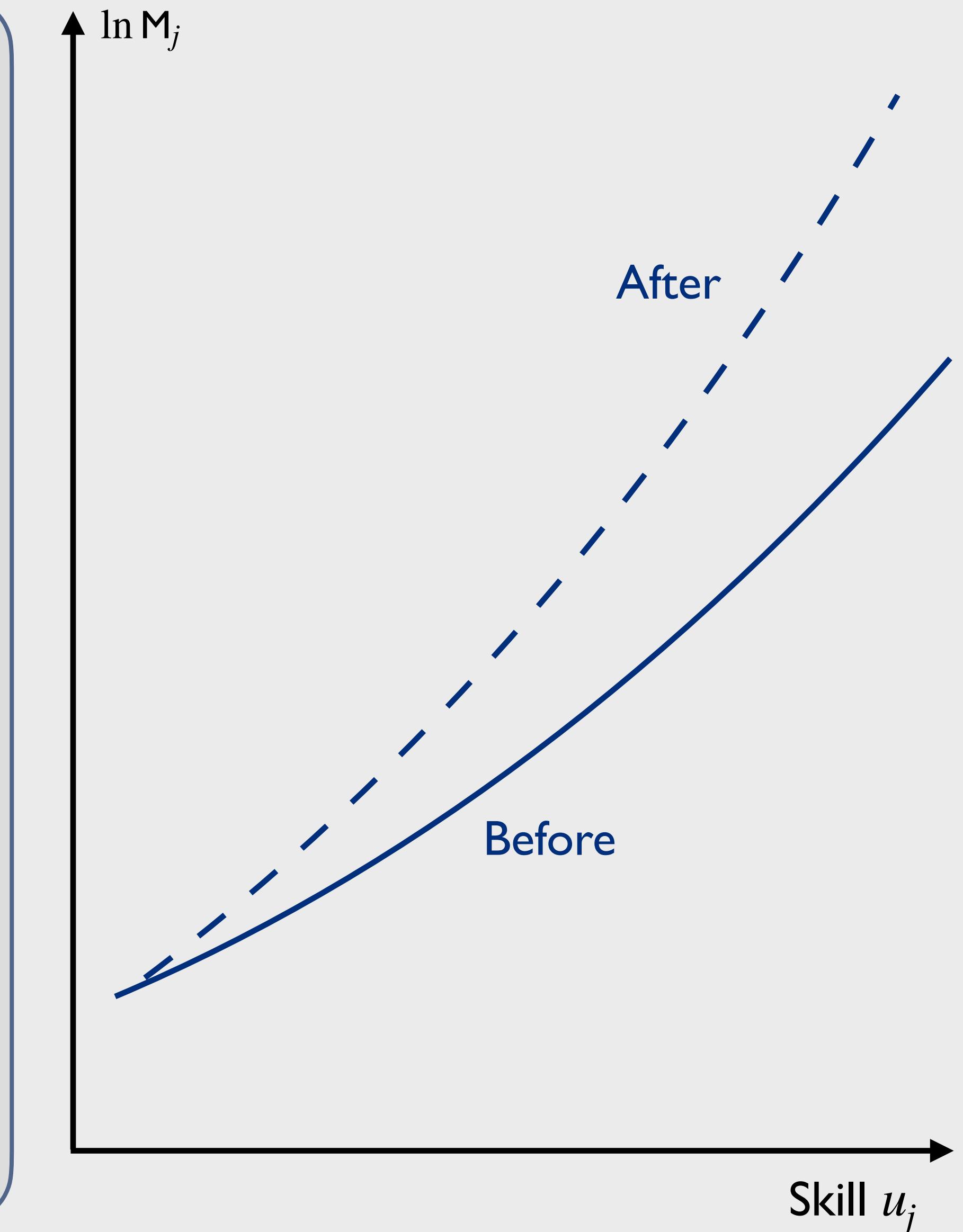
$$\hat{E}_j = \sum_{k \neq j} \gamma_{jk} \text{Cov}_{q_j}(\rho_{jk}(u), \delta_j(u))$$

↑  
Covariance  
**negative**  
for  
peripheral

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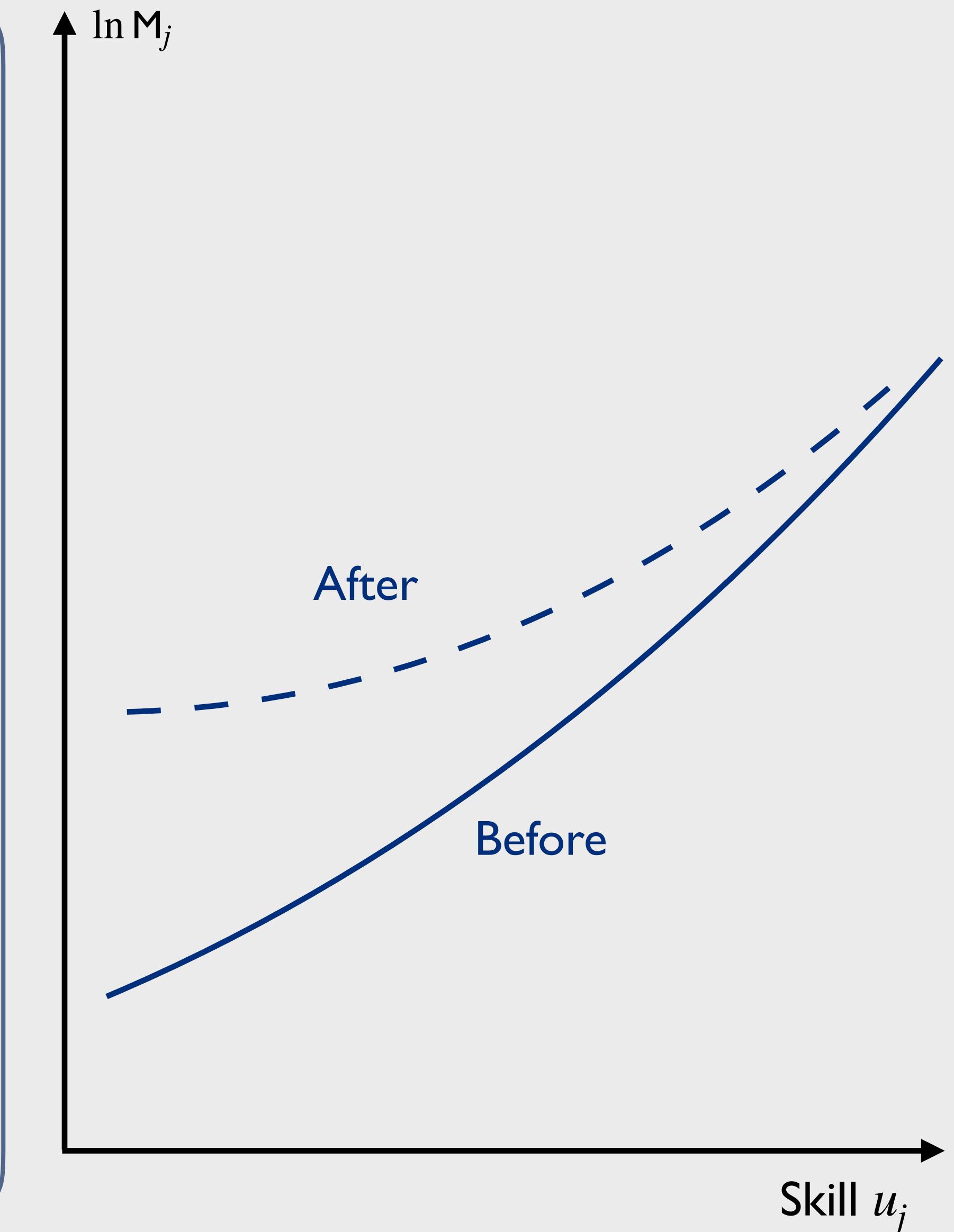
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Covariance  
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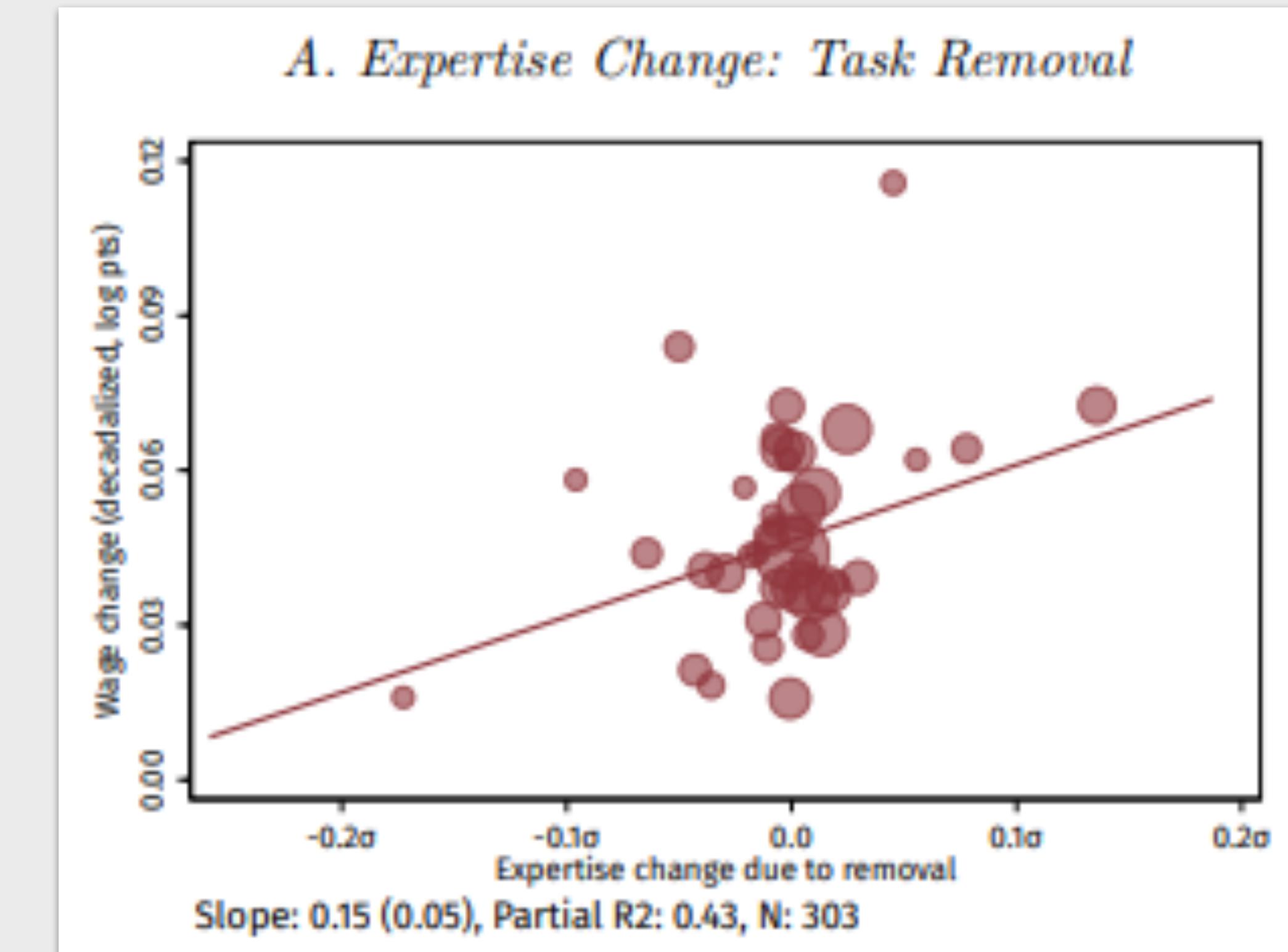
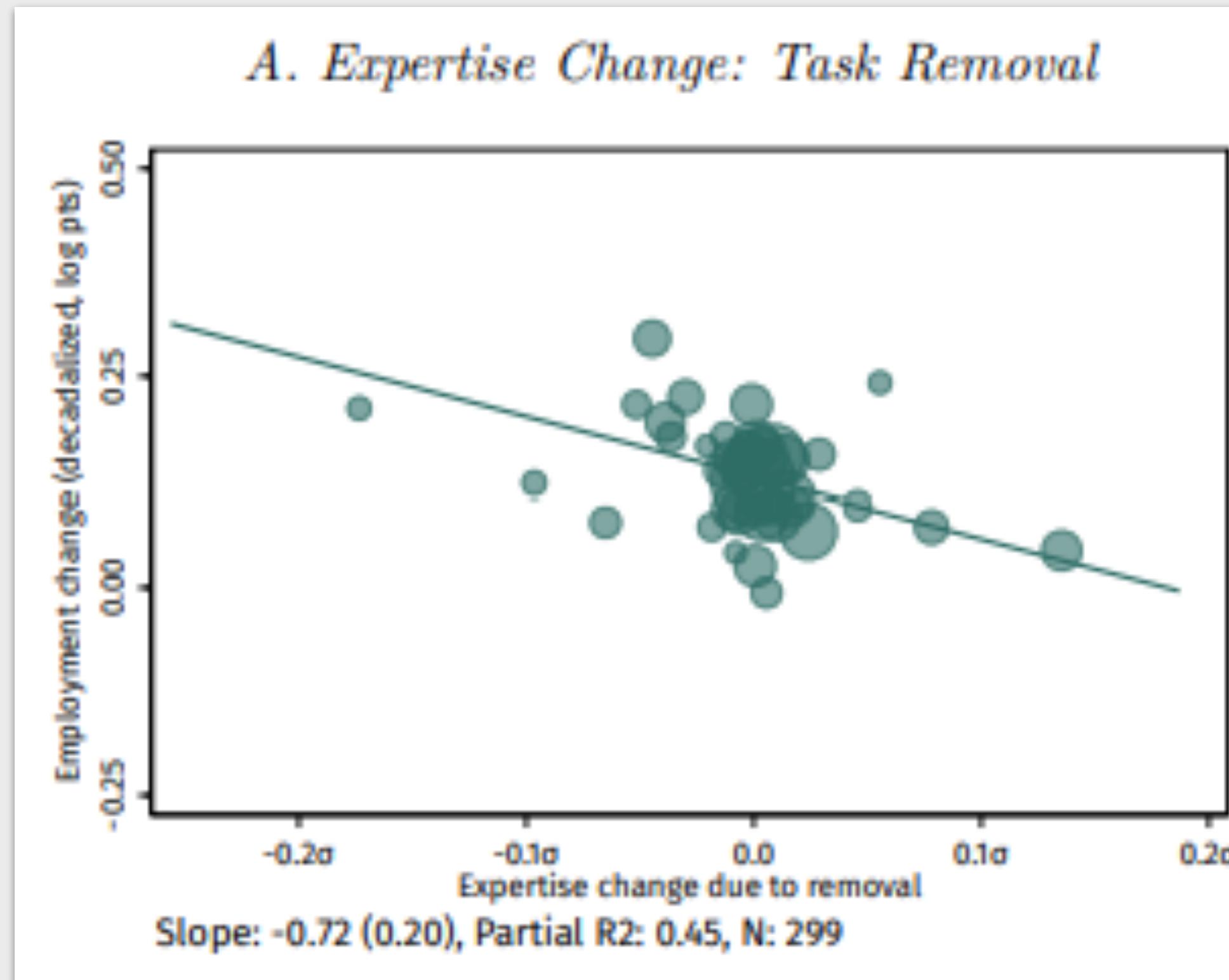
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## Summary

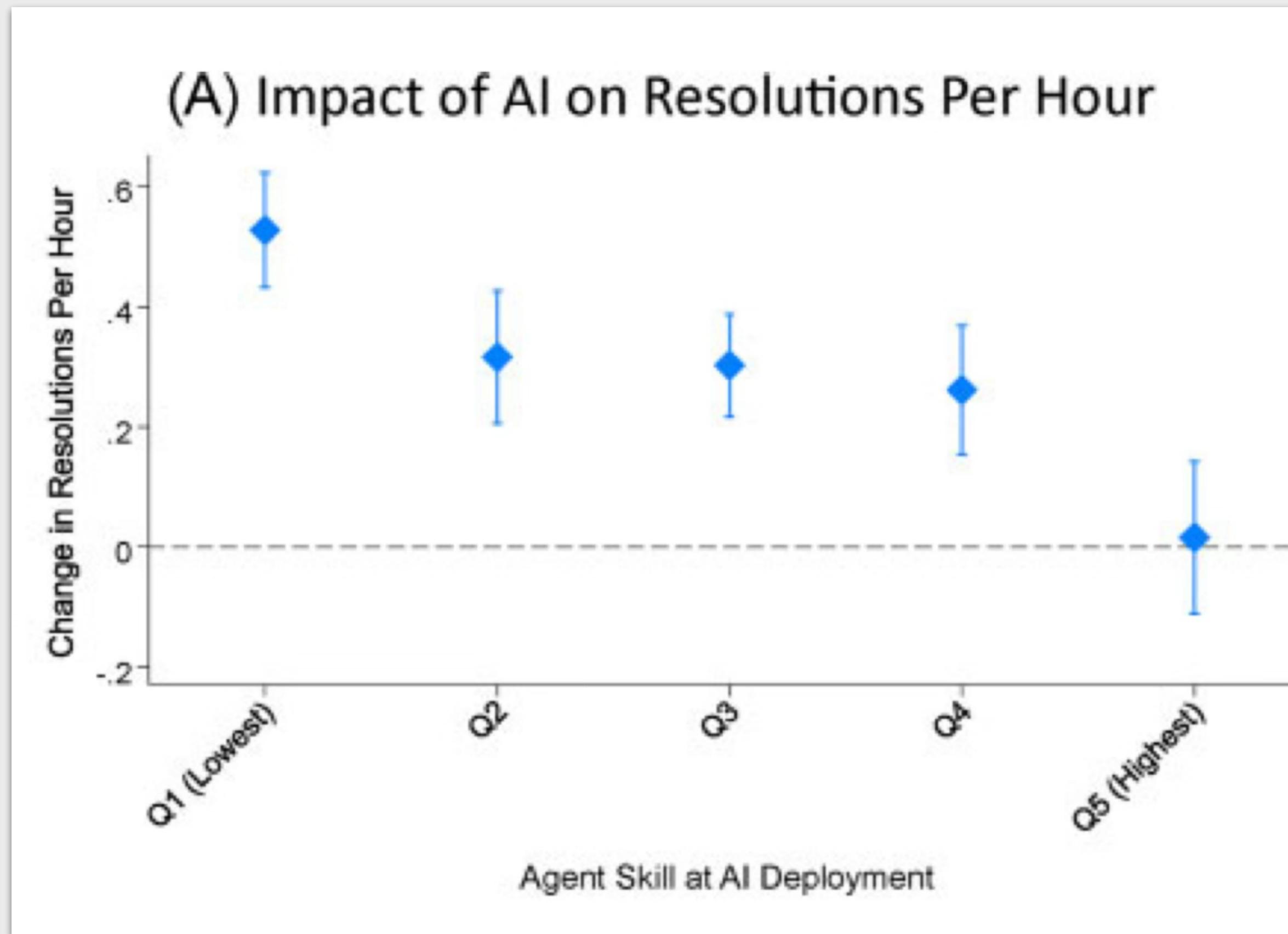
- Core and peripheral automation have different implications.
  - Core automation reduces real wages of highly skilled incumbents due to competition from generalists.
  - Peripheral automation increases real wages of highly skilled incumbents due to reduced competition from generalists
  - Core automation can bring real wage losses for specialists, since they are locked in. Possibility limited for peripheral, since generalists highly mobile.
  - Core automation expands employment, peripheral contracts it
  - Different implications for between occupation and within occupation inequality
- Aligned with evidence in *Autor-Thompson* and *Eisfeldt-Schubert-Taska-Zhang* (for hiring).

## EVIDENCE FROM AUTOR-THOMPSON

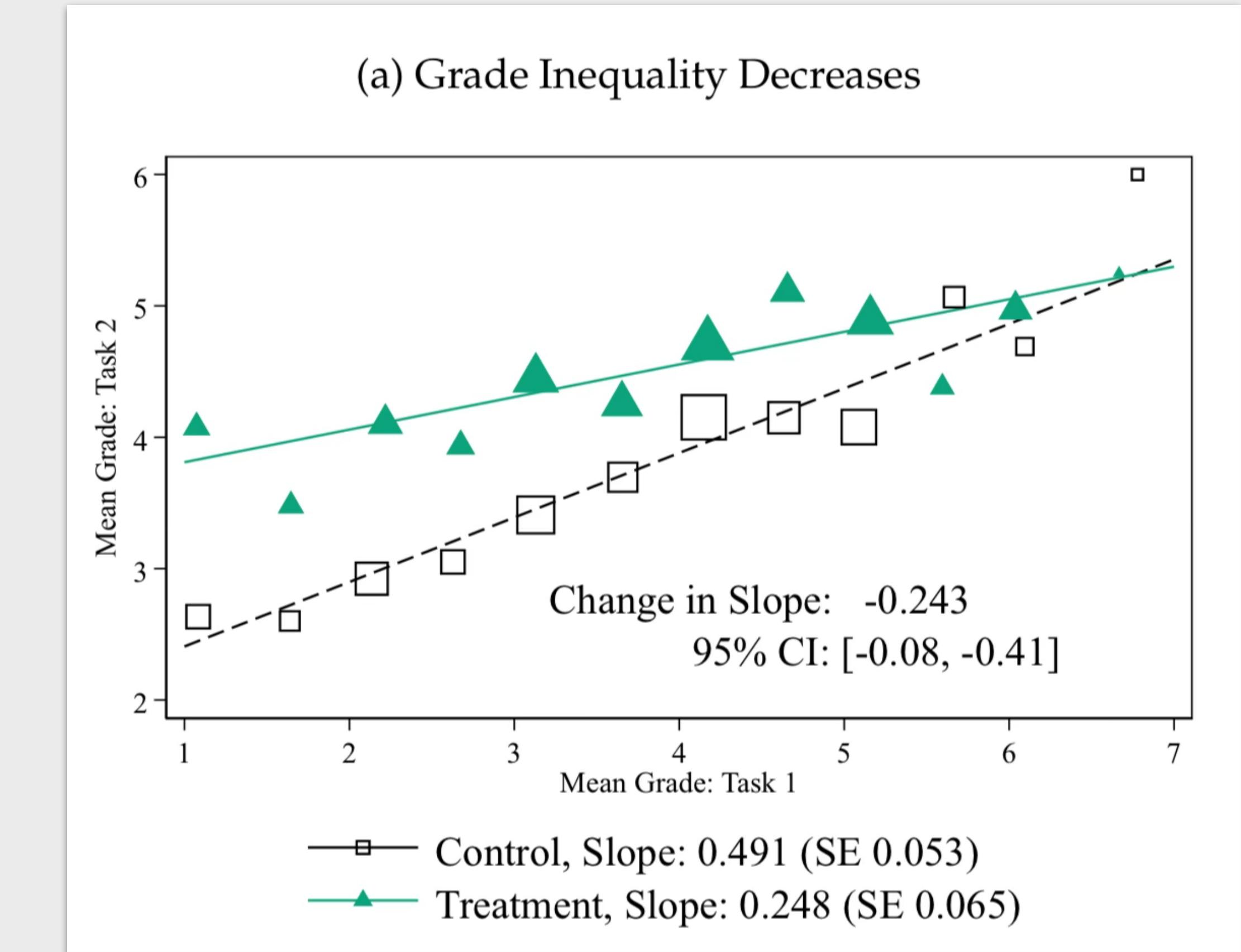
- Occupations where “non-expert” tasks removed see rising wages and decreasing employment



# ARE LLMs AUTOMATING CORE OR PERIPHERAL COMPONENTS?



LLM tool used for customer service (Brynjolfsson et al. 2025)



LLM tool for writing (Noy and Zhang 2023)