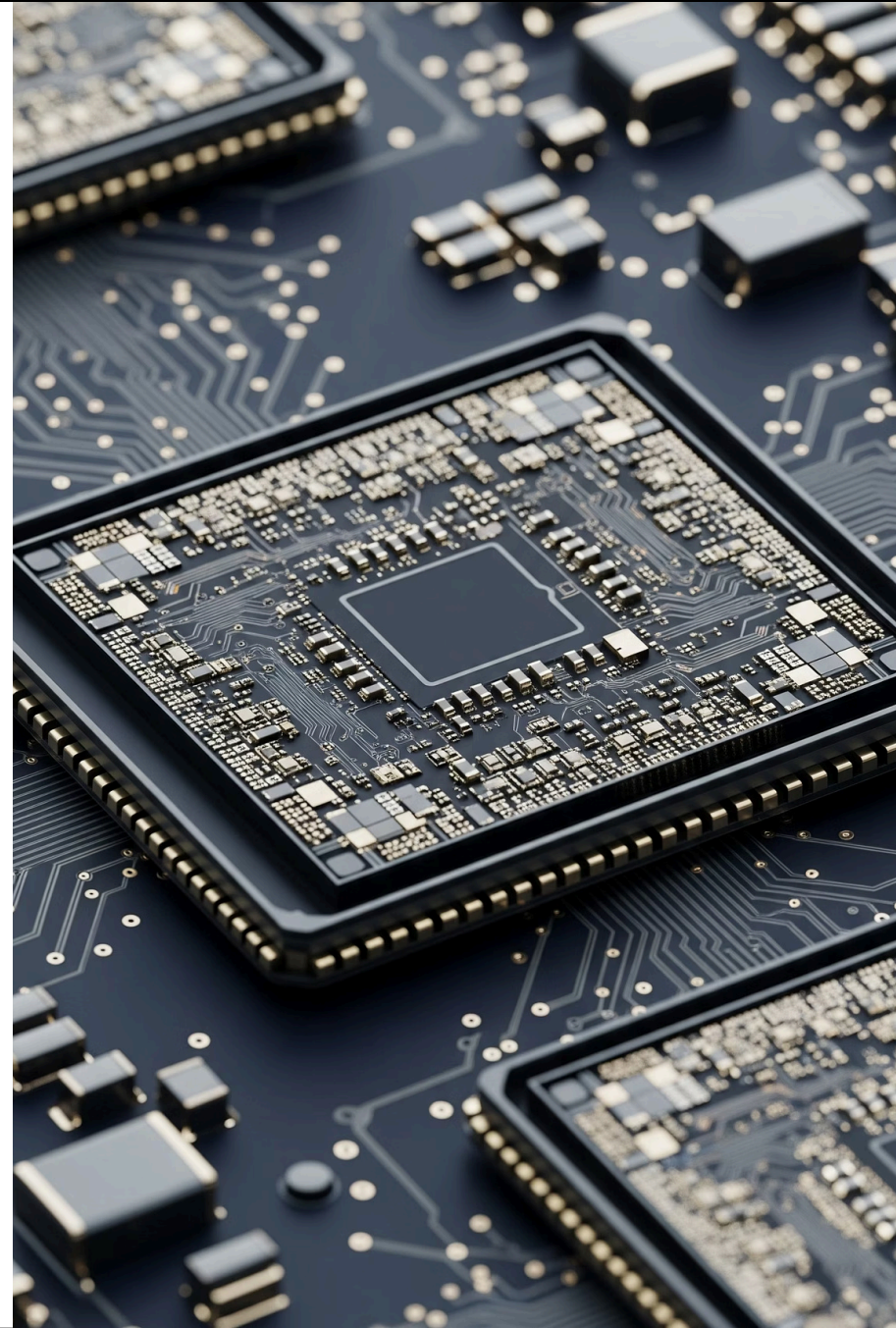


# AMD Q1 2024 Investor Briefing

Advanced Micro Devices delivers data center strength amid mixed segment performance



# Company Overview

## Core Business

AMD designs and sells high-performance computing and graphics products across four strategic segments: Data Center, Client, Gaming, and Embedded markets.

The company maintains a global operational footprint with major facilities and partnerships spanning the United States, Asia, and Europe.

## Market Position

AMD competes at the forefront of semiconductor innovation, challenging market leaders with performance-focused processors and accelerators.

The company's product portfolio addresses growing demand in AI, cloud computing, gaming, and industrial applications.

# Q1 2024 Financial Summary

**\$5.4...**    **\$34...**    **\$123M**

## Total Revenue

Up 2% year-over-year,  
down 11% quarter-  
over-quarter

## Operating Income

6% operating margin  
reflecting investment  
cycle

## Net Income

2% net margin as  
company scales AI  
initiatives

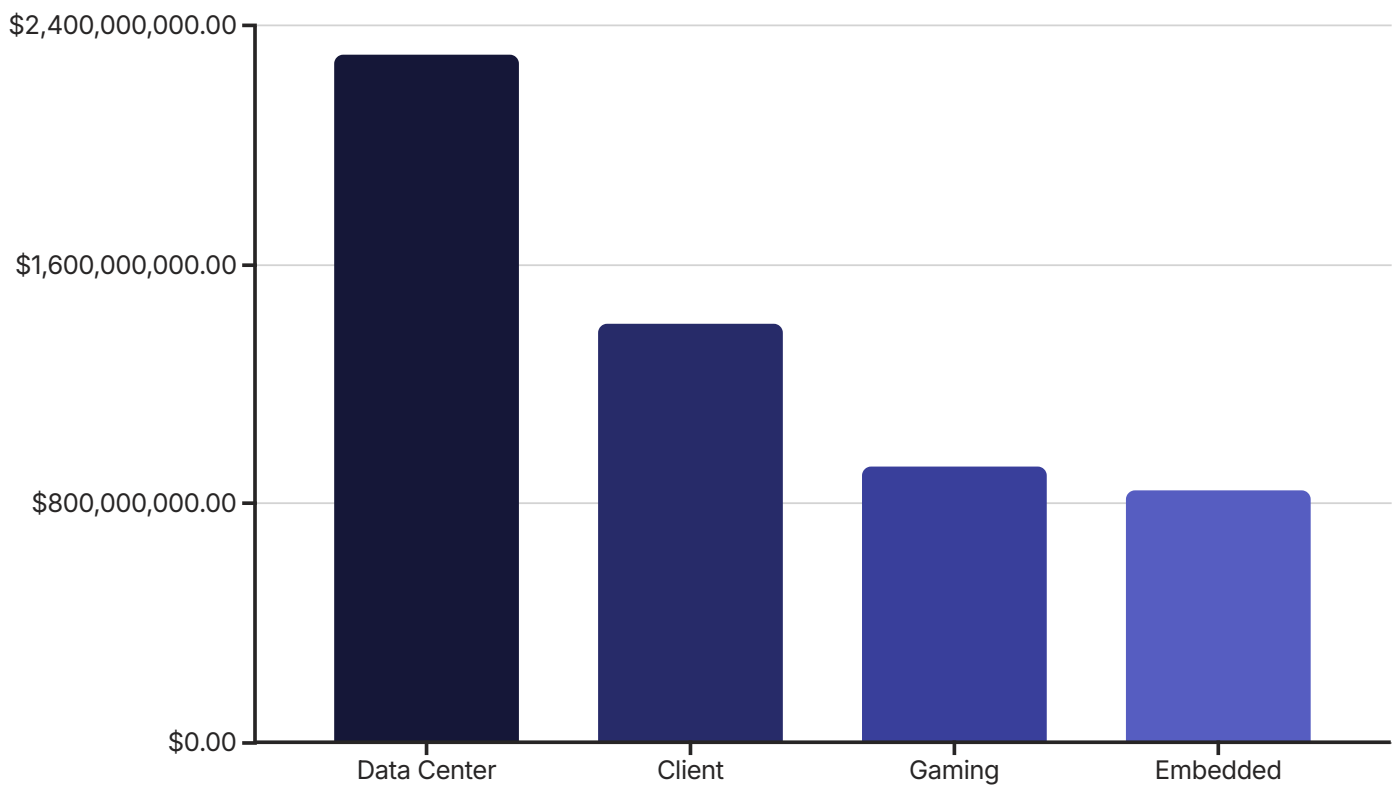
**52%**

## Gross Margin

Up 200 basis points  
year-over-year



# Segment Performance Analysis



## Data Center: +80% YoY

Exceptional growth driven by EPYC processors and accelerating MI300 GPU shipments for AI workloads



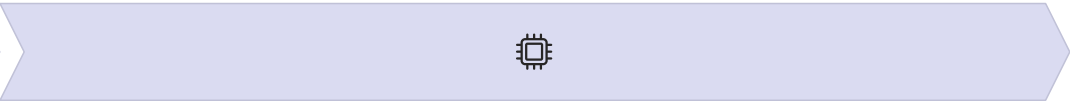
## Client: -6% YoY

PC market softness offset by early momentum in Ryzen 8000 series adoption signaling recovery



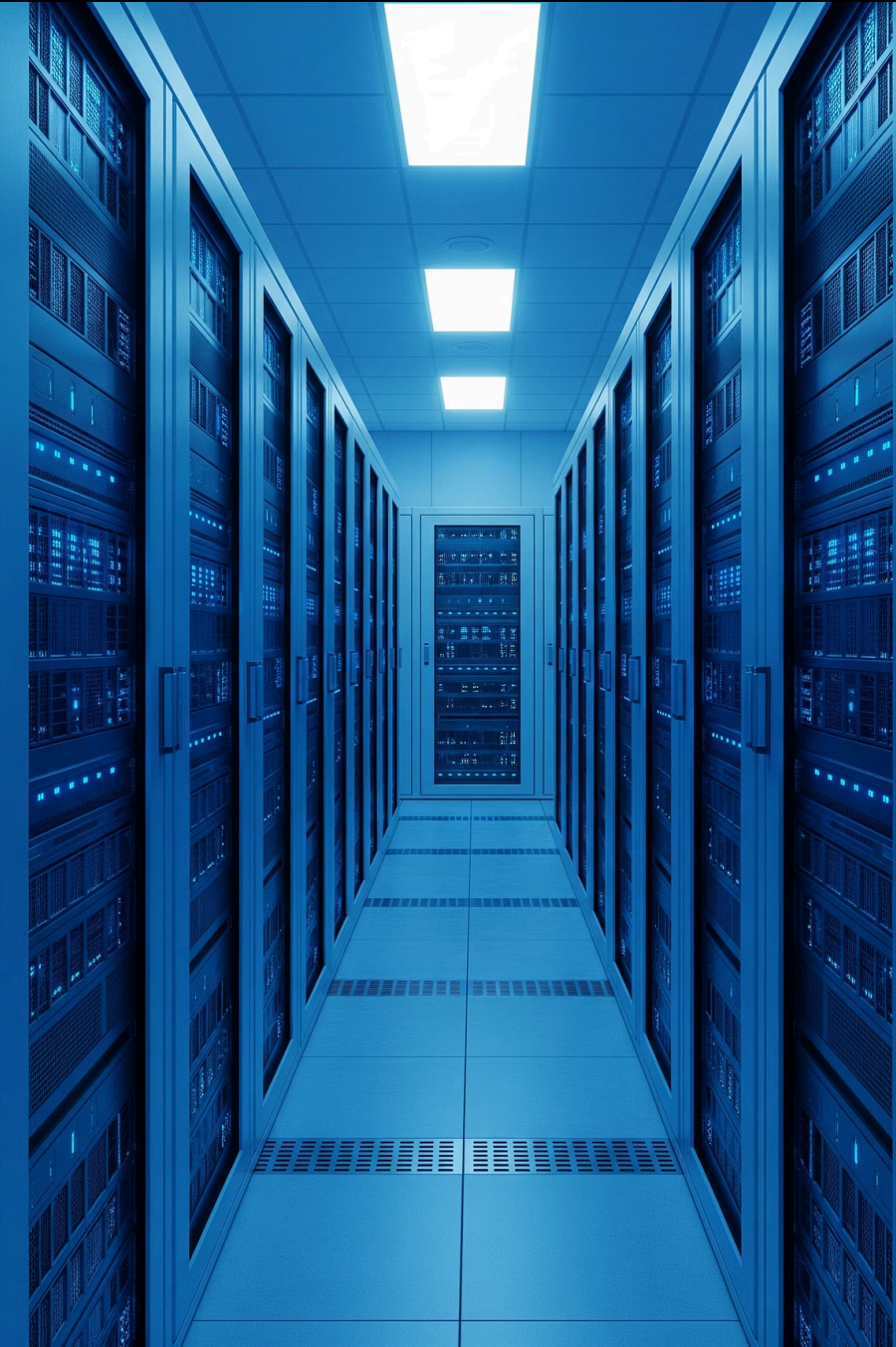
## Gaming: -48% YoY

Lower semi-custom console sales as cycle matures; discrete GPU demand stabilizing



## Embedded: -46% YoY

Post-Xilinx integration normalization; industrial and automotive segments adjusting to inventory



## Strategic Growth Drivers



### AI Acceleration

MI300 series shipments ramping rapidly across cloud hyperscalers and enterprise customers. Portfolio expansion continuing with new SKUs targeting diverse AI inference and training workloads.



### EPYC Momentum

Data center CPU market share gains continuing on strength of performance leadership and TCO advantages. Fourth-generation EPYC processors driving 80% segment growth.



### PC Recovery

Client segment showing early signs of stabilization as inventory normalizes. Ryzen 8000 series with integrated AI capabilities positioning AMD for market recovery.

# Financial Position & Cash Generation

## Strong Liquidity

Cash and equivalents: \$6.0 billion

Total debt: \$2.4 billion

Net cash position: \$3.6 billion

## Operating Cash Flow

Generated \$1.2 billion in Q1 2024

Supporting R&D investments in AI and next-generation products

## Margin Expansion

Gross margin improvement of 200 bps year-over-year demonstrates operational leverage and favorable product mix shift toward higher-margin data center solutions





# Management Perspective

CEO Lisa Su emphasized the company's strong momentum in Data Center and AI, noting that EPYC and Instinct product families are driving substantial growth. She highlighted improving conditions in the PC market as a positive indicator for the Client segment.

## AI Leadership Focus

Management emphasized AMD's expanding position in AI infrastructure with MI300 series exceeding expectations and customer pipeline building strongly

## Disciplined Execution

Company maintaining focus on controlled spending while investing strategically in high-return opportunities across product development and go-to-market initiatives

## Product Roadmap Confidence

Strong conviction in product execution across all segments with next-generation platforms on track for scheduled launches throughout 2024 and 2025



# Outlook & Investment Thesis

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## Q2 2024 Revenue Guidance

Approximately \$5.7 billion, representing continued sequential growth momentum

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## Data Center Strength Persists

Segment expected to remain primary growth engine with AI accelerator demand driving outperformance

03

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## PC Market Inflection

Client segment recovery underway as channel inventory normalizes and refresh cycle begins with AI-enabled PCs

04

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## AI Portfolio Expansion

Continued broadening of AI product offerings to capture enterprise and edge deployment opportunities

**Investment Considerations:** AMD demonstrates strong positioning in high-growth AI and data center markets with accelerating revenue momentum. Near-term headwinds in Gaming and Embedded segments offset by exceptional Data Center performance. Margin expansion trajectory and robust balance sheet support continued strategic investments.