

# Tiara J Feaster

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(Portfolio) [TIARAJFEASTER.COM](https://TIARAJFEASTER.COM) - [GITHUB.COM/TIARAFEASTER](https://GITHUB.COM/TIARAFEASTER)

## FULL STACK SOFTWARE ENGINEER

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Full stack software engineer with 10 years of sales and management experience looking to apply my knowledge and develop my skills to help solve real world problems.

## SKILLS AND TECHNOLOGY

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| <ul style="list-style-type: none"><li>• HTML</li><li>• CSS</li><li>• JAVASCRIPT</li><li>• BOOTSTRAP</li><li>• RESPONSIVE MOBILE AND WEB DESIGN</li><li>• SEARCH ENGINE OPTIMIZATION</li></ul> | <ul style="list-style-type: none"><li>• FLEXBOX</li><li>• REACT</li><li>• REACT NATIVE</li><li>• REDUX</li><li>• NODEJS</li><li>• EXPRESS</li><li>• MONGODB</li><li>• AJAX</li></ul> | <ul style="list-style-type: none"><li>• VISUAL STUDIO CODE</li><li>• POSTMAN</li><li>• GITHUB</li><li>• NETLIFY</li><li>• ANDROID AND IOS SDKs</li></ul> |
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## EDUCATION

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### NUCAMP CODING BOOTCAMP

FULL STACK WEB AND MOBILE DEVELOPMENT  
JANUARY 2021 - JULY 2021

### SHECODES CODING BOOTCAMP

FRONT END WEB DEVELOPMENT  
MARCH 2021 - JULY 2021

## PROJECTS

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### NUCAMP CAMPSITE

- Mock camping website where users are able to book a stay turned into mobile application.
- Built using React Native, Bootstrap and Redux

### WELLNESS SPA

- Mock getaway spa website.
- Built using React and Bootstrap.

### PRIDE MUSIC

- Mock music distribution/ booking website where artists can upload their music and get booked.
- Built using Bootstrap and JavaScript.

### WEATHER APP

- Weather app that allows users to check forecast by searching the city or using their current geo-location.
- Built using Bootstrap, JavaScript and weather API.

### YOGA LANDING PAGE

- Simple yoga landing page about the benefits of yoga.
- Built using Bootstrap and Javascript.

## EXPERIENCE

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### PURCHASING MANAGER

WHEELZY - ORLANDO, FL - JAN 2020 - FEB 2021

- Negotiated the lowest price possible with clients and convinced them to sell their car for that price, helping the team meet the \$120,000 revenue quota per week
- Collaborated with partner companies to coordinate pickups of purchased vehicles resulting in a 93% weekly pickup rate
- Managed and followed up with leads and partners daily through text, email, and incoming/outgoing phone calls, successfully closing an average of 5 deals per day

### ACCOUNT MANAGER

WYNDHAM DESTINATIONS - ORLANDO, FL - JUL 2019 - NOV 2019

- Generated exceptional timeshare sales through initializing transactions and utilizing proper closing techniques
- Consistently exceeded 300 cold and follow up calls weekly, helping store reach \$300,000 quota
- Earned management recognition after completing all the product knowledge training to develop better product knowledge and customer service

### STORE MANAGER

VERIZON BY GO WIRELESS - ORLANDO, FL - FEB 2018 - JUNE 2019

- Typically exceeded store sales goal of 10% within the first three months of employment
- Created and managed personal development plans for the sales team on an ongoing basis using creative tactics to increase lead conversion by 25%
- Executed CRM campaigns to upsell new and existing products to current subscribers resulting in a 15% month over month increase
- Cultivated local business partnerships for traffic-driving events increasing small business clientele to 30% of overall customers