

Tiara J Feaster

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FULL STACK SOFTWARE ENGINEER

Full stack software engineer with 10 years of sales and management experience looking to apply my knowledge and develop my skills to help solve real world problems.

SKILLS AND TECHNOLOGY

PROFICIENT: HTML, CSS, JAVASCRIPT, BOOTSTRAP, RESPONSIVE MOBILE AND WEB DESIGN, FLEXBOX, REACT, VISUAL STUDIO CODE, GITHUB, NETLIFY, JSON, SALESFORCE

EXPOSURE: SEARCH ENGINE OPTIMIZATION, REACT NATIVE, REDUX, NODEJS, MONGODB, EXPRESS, AJAX, POSTMAN, ANDROID AND IOS SDK, REST API

EDUCATION

NUCAMP CODING BOOTCAMP

FULL STACK WEB AND MOBILE DEVELOPMENT
JANUARY 2021 - JULY 2021

SHECODES CODING BOOTCAMP

FRONT END WEB DEVELOPMENT
MARCH 2021 - JULY 2021

PROJECTS

NUCAMP CAMPSITE LIVE DEMO CODE

- Mock camping website where users are able to book a stay turned into mobile application.
- Built using React Native, Bootstrap and Redux

DICTIONARY LIVE DEMO CODE

- Dictionary application.
- Built using React and Bootstrap.

PRIDE MUSIC LIVE DEMO CODE

- Mock music distribution/ booking website where artists can upload their music and get booked.
- Built using Bootstrap and JavaScript.

WEATHER APP LIVE DEMO CODE

- Weather app that allows users to check forecast by searching the city or using their current geo-location.
- Built using Bootstrap, JavaScript and weather API.

YOGA LANDING PAGE LIVE DEMO CODE

- Simple yoga landing page about the benefits of yoga.
- Built using Bootstrap and Javascript.

EXPERIENCE

PURCHASING MANAGER

WHEELZY - ORLANDO, FL - JAN 2020 - FEB 2021

- Negotiated the lowest price possible with clients and convinced them to sell their car for that price, helping the team meet the \$120,000 revenue quota per week
- Collaborated with partner companies to coordinate pickups of purchased vehicles resulting in a 93% weekly pickup rate
- Managed and followed up with leads and partners daily through text, email, and incoming/outgoing phone calls, successfully closing an average of 5 deals per day

ACCOUNT MANAGER

WYNDHAM DESTINATIONS - ORLANDO, FL - JUL 2019 - NOV 2019

- Generated exceptional timeshare sales through initializing transactions and utilizing proper closing techniques
- Consistently exceeded 300 cold and follow up calls weekly, helping store reach \$300,000 quota
- Earned management recognition after completing all the product knowledge training to develop better product knowledge and customer service

STORE MANAGER

VERIZON BY GO WIRELESS - ORLANDO, FL - FEB 2018 - JUNE 2019

- Typically exceeded store sales goal of 10% within the first three months of employment
- Created and managed personal development plans for the sales team on an ongoing basis using creative tactics to increase lead conversion by 25%
- Executed CRM campaigns to upsell new and existing products to current subscribers resulting in a 15% month over month increase
- Cultivated local business partnerships for traffic-driving events increasing small business clientele to 30% of overall customers