

# APOC

**Advanced Product Operations Computer**

AI-Powered Garment Analysis for Modern Resale

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**Tags Technologies LLC**

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# The Problem

## ■■ Time-Consuming Processing

Manual garment identification takes 3-5 minutes per item

## ■ Inconsistent Pricing

Staff expertise varies, leading to missed value or overpricing

## ■ High Labor Costs

Skilled sorters are expensive and hard to retain

## ■ Brand Misidentification

Valuable designer pieces often go unrecognized

## ■ No Data Insights

Stores lack analytics on inventory trends and performance

# The Solution: APOC

APOC (Advanced Product Operations Computer) is an AI-powered garment analysis system that automates identification, pricing, and cataloging.

## ■■ Smart Tag Reading

OCR extracts brand, size, materials, and care instructions

## ■■ Visual Recognition

AI identifies garment type, style, color, and condition

## ■ Dynamic Pricing

Real-time market data from eBay ensures optimal pricing

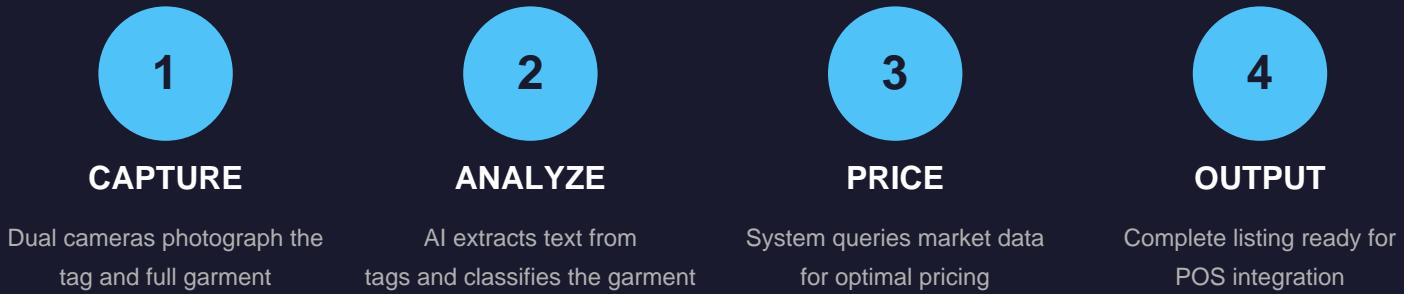
## ■ Simple Interface

Tablet-based workflow requires minimal training

## ■ 85%+ Accuracy

In controlled pilot conditions, improving with use

# How It Works



## Technology Stack

- Dual Camera System (ArduCam + Intel RealSense)
- AI Models: Google Gemini 2.0 Flash + OpenAI Vision
- Automated Elgato Lighting Control
- Real-time eBay Market Integration
- Cloud-based Learning System

# Market Opportunity

**\$53B**

US Resale Market Size

**25,000+**

Consignment Stores

**16%**

Annual Growth Rate

**\$188B**

Projected 2028 Value

## Target Segments:

Consignment Stores • Thrift Retailers • Vintage Shops • Online Resellers

# Business Model

SaaS subscription model with tiered pricing based on volume:

<b>Starter</b> <b>\$199/mo</b> Up to 500 items 1 station	<b>Professional</b> <b>\$499/mo</b> Up to 2,000 items 3 stations	<b>Enterprise</b> <b>\$1,299/mo</b> Unlimited items Unlimited stations
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■ Customer ROI: Up to \$937/month in labor savings

# Traction & Roadmap

## Current Status

- ✓ Working prototype with 85%+ accuracy
- ✓ Dual-camera hardware system operational
- ✓ AI pipeline with Gemini + OpenAI integration
- ✓ eBay market pricing integration complete
- ✓ Preparing for pilot programs

## Roadmap

<b>Q1 2025</b>	Launch pilot programs with 3-5 consignment stores
<b>Q2 2025</b>	Refine based on feedback, expand to 20 stores
<b>Q3 2025</b>	POS integrations (Shopify, Square, Lightspeed)
<b>Q4 2025</b>	Scale to 100+ stores, launch vintage authentication

# The Team

## Robert

### Founder & CEO

- 6+ years operating 'Ghosts of New York' vintage clothing business (2017-2023)
- Deep expertise in garment identification, authentication, and pricing
- Hands-on experience with resale market dynamics and pain points
- Technical background in computer vision and ML systems
- Direct understanding of what consignment stores need to succeed

**"Built by someone who's lived the problem — 6 years, 10,000+ garments."**

# The Ask

We're seeking strategic partners and early investors to:

## ■ Seed Funding

For hardware deployment and team expansion

## ■ Pilot Partners

Consignment stores ready to modernize operations

## ■ Strategic Advisors

Retail tech and resale industry expertise

### Use of Funds:

Hardware Manufacturing • Engineering Hires • Sales & Marketing • Pilot Operations

# Thank You

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**Robert**

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