TIFFANY YANG

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EDUCATION	
Hong Kong University of Science & Technology (HKUST) Dual Degree Program in Technology & Management (Integrative Systems & Design + Business)	Hong Kong 2020∼
TGA (Spring Term 2021): 4.1/4.3 CGA: 3.767/4.3	2020~
Awards: Dean's List Spring 2020-21 & HKUST University Scholarship Holder	
BINUS School Simprug	Jakarta,
IB Diploma Score: 43/45 (Top 1.99% Worldwide)	Indonesia
Valedictorian for 2020 Graduating Batch in BINUS School Simprug	2009-2020

WORKING EXPERIENCE	
Social Career (NGO): UI/UX Design Intern	Jun 2021-
• Conducted comparison analysis on CRM solutions for Social Career partners and market	Aug 2021
research on SEO marketing tools	
• Re-designed new website mockups in Figma & test build key features on Webflow	

UBS X HKUST Cloud Datastore Technology Analysis Corporate Project: Desktop Researcher	Nov 2021 -
• Profile leading Cloud database alternatives for document stores and make recommendations on most suitable platform through price-performance comparison and coding performance load testing	Jan 2022
 J.P. Morgan Fintech Mentorship Program: Wealth Management Trainee Conducted independent research on wealth management ecosystem offerings, e-trading platforms and retail investors' preferences in Hong Kong Designed interactive user interface for J.P. Morgan's proprietary e-Trading platform optimizing for the target demographic's consumer behaviours 	Oct 2021 - Jan 2022
180 Degrees Consulting Club: Internal Relations & Engagement Director	July 2021-
 Led the engagement team for the development and delivery of outreach and marketing plan in line with 180DC's strategic priorities and branding goals Increased impressions and profile visits of Instagram account by 479% and 504% respectively 	Current
 Pinocchio (Mental Health Forum): UI/UX Designer & Co-Founder Co-led a team of 14 members to launch the first mental health online forum in HKUST Developed strategic plans to introduce mental health awareness in university campus and led business pitch to investors, successfully securing a funding of HK\$35,000 	Jan 2021- Current
 Hongik (Korean F&B Wholesale) Retail: Student Project Consultant Worked with 4 other student consultants in crafting a go-to market strategy and product prioritization for market-entry into Hong Kong and Southeast Asia Designed a comprehensive APAC market entry playbook including strategic recommendations on launching their new products and go-to marketing strategies 	Sep 2021- Jan 2022
VIRO (Hong Kong-Based Tech Startup): Student Project Consultant • Performed extensive market research, situational, and feasibility analysis to design a value proposition for the company's services	Oct 2020 - Dec 2020
Energy Alternative Club: Service Coordinator • Researched and built products powered by environmentally friendly sources weekly. Examples include solar nocturnal light bulbs and piezoelectric shoes. • Led a team of 20+ students to construct 97 solar light bulbs and donated it to rural villages in Sumba, Indonesia	Sept 2018 - July 2019

ACHIEVEMENTS & AWARDS	
 Hong Kong Champion 2022 APAC J.P. Morgan Private Bank Challenge Designed diversified portfolio based on full-spectrum endowment model that takes into account systematic and unsystematic risks, ESG ratings, economic growth and future market outlook to curate the optimal portfolio for client's needs 	Mar 2022 - Apr 2022
 TOP 10 HKDAS Hackathon Winner (Hong Kong Digital Assets Society) - VC Pitch Competition Devised an information sharing system that integrates blockchain technology and IoT to mitigate bullwhip effect in the convenience food industry, with an overall aim of reducing food waste and promoting for a more sustainable supply chain mechanism 	Jan 2022 - Feb 2022
Final Winner of HKUST Sustainable Campus Competition (SSC) • Project pitch on using piezoelectric technology and motion sensor system to develop a self-sustaining art installation that will promote mental wellness for hKUST students	Sep 2020 - Sep 2021
 TOP 6 HULT Prize HKUST Project Pitch Competition (Social Entrepreneurship Competition) Start-up pitch revolving around business model that transforms undesirable ingredients (particularly unused parts of beef) into ready-made meals to reduce food waste with high carbon footprint 	Sep 2020 - Nov 2020

SKILLS, ACTIVITIES & INTEREST

Languages: English (Native), Bahasa Indonesia (Native), Chinese (Elementary), Korean (Elementary)

Skills:

- Proficiency in Microsoft Word, Powerpoint, Excel, Webflow, Wix, SolidWorks & Figma
- Basic knowledge in Video Editing (After Effects, iMovie), SEO Marketing & Python

Other Interests/ Activities:

- HKUST International Consulting Club (Project Consultant) (2020 Current)
 - Took part in training sessions, internal case competitions and weekly mock case interviews to sharpen analytical skills
- JP Morgan 2022 APAC Finance for Non-Finance Program (Participant)
- HKUST Student Ambassador (2020 Current)
- Proyek Pensil (NPO): Website Builder & Copywriter (2019-2020)
- Fund-raising Initiatives: Lead Event Coordinator (2017-2020)
 - **Books for the Blind:** Fundraised Rp 30.000.000 to donate 100 braille books, 50 audio DVDs, 5 musical instruments to blind community in Depok, Indonesia
 - Mimpi Untuk Air: Fundraised Rp 28.000.000 to build solar-powered water pump for Desa Napu in East Sumba
 - Education A Weapon to End Poverty Campaign: Fundraised Rp 26.000.000 to help support the Gakar Foundation school in Sheri, Nepal
- Volunteer Activities (2017-2020)
 - Proyek Pensil (The Pencil Project)
 - HOPE Saturday Academy
- MUN Club (2016 2017)

Certificates:

Deloitte Virtual Experience Program Participant 2020:

Participated in the open access Deloitte Virtual Experience Program with InsideSherpa

Tech Consulting Virtual Internship