

## AIRBNB SAMPLE CAPACITY EXTIMATION

### DAU / MAU

DAILY ACTIVE USERS (DAU) 10 MILL (PROPERTY OWNERS + GUESTS)  
MONTHLY ACTIVE USERS (MAU) 100 MILL (PROPERTY OWNERS + GUESTS)

### THROUGHPUT

#### WRITES PER DAY

- PO CREATE OR UPDATE PROPERTY
- G BOOK A PROPERTY

ASSUMPTIONS:

1 OF 50 USERS IS PO

$1/5 * 10 \text{ MILL} = 200\text{K PO}$

9.8 MILL ARE G

BECAUSE  $9.8 + 0.2 = 10 \text{ MILL}$

- EVERY PO CREATES OR UPDATES A PROPERTY ONCE A WEEK
- EVERY GUEST BOOKS A PROPERTY ONCE A MONTH

$200\text{K} * 1/7 = 28\text{K CREATE OR UPDATE REQUEST P DAY}$

$9.8\text{M} * 1/30 = 0.32\text{M BOOKING REQUESTS P DAY}$

**28K + 0.32M = 0.35M**

**0.35 MILL REQUEST PER DAY**

#### READS PER DAY

#### SEARCHING FOR PROPERTIES

ASSUME EACH SEARCH RETURNS 10 PROPERTIES

PROPERTY DATA 500KB

SO PER SEARCH:  $10 * 500\text{KB} = 5\text{MB}$

TOTAL GUESTS 9.8M

1 SEARCH PER GUEST PER DAY

30% OF GUESTS SEARCH PROPERTIES DAILY

SO 3M SEARCH REQUESTS PER DAY

$5\text{MB} * 3\text{M SEARCH REQUESTS PER DAY} = 15 \text{ TB PER DAY}$

#### VIEWING PROPERTIES

PROPERTY LISTING 500KB

TOTAL GUESTS 9.8M

3 VIEWS PER GUEST PER DAY  
20% OF GUESTS VIEW PROPERTIES  
SO 6M READ REQUESTS PER DAY

500 KB \* 6M VIEWING PER DAY = **3 TB PER DAY**

**TOTAL = 15 TB + 3 TB = 18 TB PER DAY**

## STORAGE

PROPERTY DATA: IMAGES 450KB + DESCRIPTION 10KB + METADATA 40KB = 500KB

TOTAL STORAGE = 500KB \* 28K REQUESTS P DAY = 14.3 GB P DAY  
TOTAL STORAGE 10 YRS = 14.3 GB P DAY \* 365 \* 10 = 52 T B FOR 10 YEARS

BOOKINGS DATA: DATES + GUEST INFO + PROPERTY DETAILS = 1KB

TOTAL STORAGE = 1KB \* 320K REQUESTS P DAY = 320 MB P DAY  
TOTAL STORAGE 10 YRS = 320MB P DAY \* 365 \* 10 = 1.2 TB FOR 10 YEARS

**TOTAL 52 TB + 1.2 TB = 53.2 TB FOR 10 YEARS**

**TOTAL P DAY = 14.3 GB + 320 MB P DAY = 14.6 GB P DAY**

## MEMORY CACHE

CACHE IS 5% OF STORAGE =  $0.05 * 14.6 \text{ GB P DAY} = 0.73 \text{ GB P DAY}$

## NETWORK BANDWITH

INGRESS (DATA INCOMING PER SECOND) =  $14.6 \text{ GB P DAY} / 24 * 60 * 60 = 169 \text{ KB P SECOND}$

EGRESS (DATA FLOWING OUT PER SECOND) =  $18 \text{ TB P DAY} / 24 * 60 * 60 = 200 \text{ MB PER SECOND}$

# Quick Estimation Guide for Storage Units (Bytes → KB → MB → GB → TB → PB)

This guide uses **rounded powers of 10** so you can do everything in your head during interviews or architecture planning.

It's intentionally approximate — don't worry about exact binary values (1024).

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## 1. The Core Mental Model

Instead of memorizing exact powers:

- 1 KB ≈ 1,000 bytes
- 1 MB ≈ 1,000 KB
- 1 GB ≈ 1,000 MB
- 1 TB ≈ 1,000 GB
- 1 PB ≈ 1,000 TB

So each step up is  $\approx \times 1,000$ , which is  $\approx \times 10^3$ .

This gives you the extremely useful rule:

**Each unit increase  $\approx +3$  zeros**

**Unit    Approx value**

1 KB  $10^3$  bytes

1 MB  $10^6$  bytes

1 GB  $10^9$  bytes

1 TB  $10^{12}$  bytes

1 PB  $10^{15}$  bytes

Easy:

**KB (3 zeros), MB (6), GB (9), TB (12), PB (15).**

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## 2. How to Convert Without Exact Math

### A. Bytes → KB (divide by ~1,000)

Examples:

- 10,000 bytes  $\rightarrow \approx 10$  KB

- 250,000 bytes → **≈250 KB**

Just **cut three zeros**.

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### B. KB → MB (divide by ~1,000)

- 2,000 KB → **≈2 MB**
- 75,000 KB → **≈75 MB**

Again, remove three zeros.

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### C. MB → GB

- 500 MB → **≈0.5 GB (half a gig)**
- 20,000 MB → **≈20 GB**

Same rule ( $\div 1,000$ ).

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### D. GB → TB

- 2,000 GB → **≈2 TB**
  - 100 GB → **≈0.1 TB**
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### E. TB → PB

- 3,000 TB → **≈3 PB**
  - 100 TB → **≈0.1 PB**
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## 3. Useful Shortcut for System Design

If you know the **GB/day** → you know **TB/month**

**1 TB ≈ 1,000 GB**

So:

- Write volume = **50 GB/day**
- Monthly volume ≈ **1,500 GB ≈ 1.5 TB**

This is helpful when estimating logs, metrics, images, user uploads, etc.

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## 4. Power-of-10 Memory Tricks

### **1 GB ≈ a billion bytes ( $10^9$ )**

Easy anchoring point.

So if someone says:

This file is 200 million bytes.

You can answer:

≈ 0.2 GB (or 200 MB).

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### **Typical object size mental anchors**

- **1 KB** → small text file / JSON
  - **100 KB** → “medium-sized” JSON or metadata blob
  - **1 MB** → image
  - **10 MB** → large image / small video chunk
  - **100 MB** → video segment
  - **1 GB** → entire movie
  - **10–100 GB** → databases / backups
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## 5. Quick Approximate Conversion Table

From	To	Shortcut
Bytes	→ KB	÷ 1,000 remove 3 zeros
KB	→ MB	÷ 1,000 remove 3 zeros
MB	→ GB	÷ 1,000 remove 3 zeros
GB	→ TB	÷ 1,000 remove 3 zeros
TB	→ PB	÷ 1,000 remove 3 zeros
Each step → divide by 1,000.		

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## 6. Putting It All Together (Example)

System receives 8 KB messages, 100,000 per second.

How much data per day?

Step 1: per second

$$100,000 \text{ msg} \times 8 \text{ KB} = \mathbf{800,000 \text{ KB}} \approx \mathbf{800 \text{ MB}}$$

Step 2: per day

$$800 \text{ MB} \times 86,400 \text{ seconds} \approx$$

$$800 \approx 10^3 \text{ MB}$$

$$86,400 \approx 10^5$$

$$\rightarrow 10^3 \times 10^5 = \mathbf{10^8 \text{ MB}}$$

$$\approx \mathbf{100,000 \text{ GB}} \approx \mathbf{100 \text{ TB/day}}$$

That's good enough as an interview answer.