

AIRBNB SAMPLE CAPACITY ESTIMATION

DAU / MAU

DAILY ACTIVE USERS (DAU) 10 MILL (PROPERTY OWNERS + GUESTS)

MONTHLY ACTIVE USERS (MAU) 100 MILL (PROPERTY OWNERS + GUESTS)

THROUGHPUT

WRITES PER DAY

- PO CREATE OR UPDATE PROPERTY
- G BOOK A PROPERTY

ASSUMPTIONS:

1 OF 50 USERS IS PO

$1/5 * 10 \text{ MILL} = 200\text{K PO}$

9.8 MILL ARE G

BECAUSE $9.8 + 0.2 = 10 \text{ MILL}$

- EVERY PO CREATES OR UPDATES A PROPERTY ONCE A WEEK
- EVERY GUEST BOOKS A PROPERTY ONCE A MONTH

$200\text{K} * 1/7 = 28\text{K CREATE OR UPDATE REQUEST P DAY}$

$9.8\text{M} * 1/30 = 0.32\text{M BOOKING REQUESTS P DAY}$

$28\text{K} + 0.32\text{M} = 0.35\text{M}$

0.35 MILL REQUEST PER DAY

READS PER DAY

SEARCHING FOR PROPERTIES

ASSUME EACH SEARCH RETURNS 10 PROPERTIES

PROPERTY DATA 500KB

SO PER SEARCH: $10 * 500\text{KB} = 5\text{MB}$

TOTAL GUESTS 9.8M

1 SEARCH PER GUEST PER DAY

30% OF GUESTS SEARCH PROPERTIES DAILY

SO 3M SEARCH REQUESTS PER DAY

$5\text{MB} * 3\text{M SEARCH REQUESTS PER DAY} = 15 \text{ TB PER DAY}$

VIEWING PROPERTIES

PROPERTY LISTING 500KB

TOTAL GUESTS 9.8M

3 VIEWS PER GUEST PER DAY
20% OF GUESTS VIEW PROPERTIES
SO 6M READ REQUESTS PER DAY

500 KB * 6M VIEWING PER DAY = **3 TB PER DAY**

TOTAL = 15 TB + 3 TB = 18 TB PER DAY

STORAGE

PROPERTY DATA: IMAGES 450KB + DESCRIPTION 10KB + METADATA 40KB = 500KB

TOTAL STORAGE = 500KB * 28K REQUESTS P DAY = 14.3 GB P DAY
TOTAL STORAGE 10 YRS = 14.3 GB P DAY * 365 * 10 = 52 T B FOR 10 YEARS

BOOKINGS DATA: DATES + GUEST INFO + PROPERTY DETAILS = 1KB

TOTAL STORAGE = 1KB * 320K REQUESTS P DAY = 320 MB P DAY
TOTAL STORAGE 10 YRS = 320MB P DAY * 365 * 10 = 1.2 TB FOR 10 YEARS

TOTAL 52 TB + 1.2 TB = 53.2 TB FOR 10 YEARS

TOTAL P DAY = 14.3 GB + 320 MB P DAY = 14.6 GB P DAY

MEMORY CACHE

CACHE IS 5% OF STORAGE = $0.05 * 14.6 \text{ GB P DAY} = 0.73 \text{ GB P DAY}$

NETWORK BANDWITH

INGRESS (DATA INCOMING PER SECOND) = $14.6 \text{ GB P DAY} / 24 * 60 * 60 = 169 \text{ KB P SECOND}$

EGRESS (DATA FLOWING OUT PER SECOND) = $18 \text{ TB P DAY} / 24 * 60 * 60 = 200 \text{ MB PER SECOND}$

Quick Estimation Guide for Storage Units (Bytes → KB → MB → GB → TB → PB)

This guide uses **rounded powers of 10** so you can do everything in your head during interviews or architecture planning.

It's intentionally approximate — don't worry about exact binary values (1024).

1. The Core Mental Model

Instead of memorizing exact powers:

- **1 KB \approx 1,000 bytes**
- **1 MB \approx 1,000 KB**
- **1 GB \approx 1,000 MB**
- **1 TB \approx 1,000 GB**
- **1 PB \approx 1,000 TB**

So each step up is $\approx \times 1,000$, which is $\approx \times 10^3$.

This gives you the extremely useful rule:

Each unit increase $\approx +3$ zeros

Unit	Approx value
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1 KB	10^3 bytes
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1 MB	10^6 bytes
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1 GB	10^9 bytes
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1 TB	10^{12} bytes
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1 PB	10^{15} bytes
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Easy:

KB (3 zeros), MB (6), GB (9), TB (12), PB (15).

2. How to Convert Without Exact Math

A. Bytes → KB (divide by $\sim 1,000$)

Examples:

- 10,000 bytes $\rightarrow \approx 10$ KB

- 250,000 bytes → **≈250 KB**

Just **cut three zeros**.

B. KB → MB (divide by ~1,000)

- 2,000 KB → **≈2 MB**
- 75,000 KB → **≈75 MB**

Again, remove three zeros.

C. MB → GB

- 500 MB → **≈0.5 GB (half a gig)**
- 20,000 MB → **≈20 GB**

Same rule ($\div 1,000$).

D. GB → TB

- 2,000 GB → **≈2 TB**
 - 100 GB → **≈0.1 TB**
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E. TB → PB

- 3,000 TB → **≈3 PB**
 - 100 TB → **≈0.1 PB**
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3. Useful Shortcut for System Design

If you know the GB/day → you know TB/month

1 TB ≈ 1,000 GB

So:

- Write volume = **50 GB/day**
- Monthly volume ≈ **1,500 GB ≈ 1.5 TB**

This is helpful when estimating logs, metrics, images, user uploads, etc.

4. Power-of-10 Memory Tricks

1 GB \approx a billion bytes (10^9)

Easy anchoring point.

So if someone says:

This file is 200 million bytes.

You can answer:

\approx 0.2 GB (or 200 MB).

Typical object size mental anchors

- **1 KB** \rightarrow small text file / JSON
 - **100 KB** \rightarrow “medium-sized” JSON or metadata blob
 - **1 MB** \rightarrow image
 - **10 MB** \rightarrow large image / small video chunk
 - **100 MB** \rightarrow video segment
 - **1 GB** \rightarrow entire movie
 - **10–100 GB** \rightarrow databases / backups
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5. Quick Approximate Conversion Table

From	To	Shortcut
Bytes	\rightarrow KB	$\div 1,000$ remove 3 zeros
KB	\rightarrow MB	$\div 1,000$ remove 3 zeros
MB	\rightarrow GB	$\div 1,000$ remove 3 zeros
GB	\rightarrow TB	$\div 1,000$ remove 3 zeros
TB	\rightarrow PB	$\div 1,000$ remove 3 zeros
Each step \rightarrow divide by 1,000.		

6. Putting It All Together (Example)

System receives 8 KB messages, 100,000 per second.

How much data per day?

Step 1: per second

$$100,000 \text{ msg} \times 8 \text{ KB} = \mathbf{800,000 \text{ KB} \approx 800 \text{ MB}}$$

Step 2: per day

$$800 \text{ MB} \times 86,400 \text{ seconds} \approx$$

$$800 \approx 10^3 \text{ MB}$$

$$86,400 \approx 10^5$$

$$\rightarrow 10^3 \times 10^5 = \mathbf{10^8 \text{ MB}}$$

$$\approx \mathbf{100,000 \text{ GB} \approx 100 \text{ TB/day}}$$

That's good enough as an interview answer.