## Machine Learning primer



**Machine learning** is a method of data analysis that automates analytical model building. Using algorithms that iteratively learn from data, **machine learning** allows computers to find hidden insights without being explicitly programmed where to look (source: SAS)

## A word about myself



- My name is Gilles, I was born in France, spend my time between the US, France and Japan
- I hold M.Sc, B.Sc in Applied Mathematics and a Business degree
- I'm using mainly: Python, Scikit-Learn, R, Keras, Theano (for Neural networks) although C++ was a long time favorite of mine
- Been doing Machine Learning and Analytics for more than 5 years mainly in Finance and Marketing
- I am currently working on connected services for a large manufacturer
- My favorite games so far are Uncharted 3 and Last of Us, I like reading about history during my free time and to make a mess in my kitchen for the purpose of cooking nice food. Last dish was grilled salmon in mango salsa.

#### Overview

#### Objective:

Develop an intuition of what Machine Learning is and does

#### Audience:

- Interest in understanding the underlying mechanisms
- Interest in using and practicing Machine Learning
- Interest in exploring the potential of Machine Learning

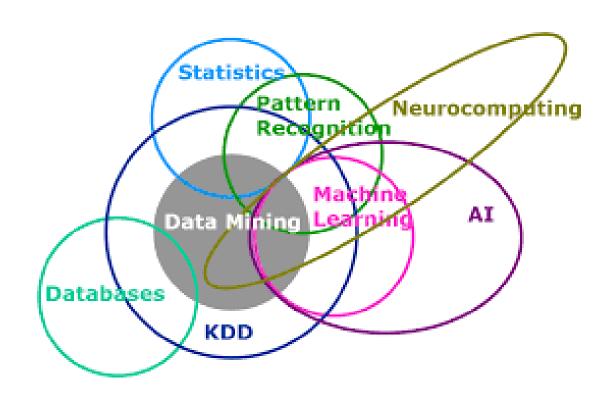
#### Content:

- Intro some comparison
- Math part:
  - Conventions
  - How it works at the core
- What it can do
- What it takes
- Challenges

# What do they say on the internet: Very different way of thinking

	MACHINE LEARNERS	STATISTICIANS
Network/Graphs vs. Models	Network/Graphs to train and test data	Models to create predictive power
Weights vs. Parameters	Weights used to maximize accuracy scoring and hand tuning	Parameters used to interpret real-world phenomena - stress on magnitude
Confidence Interval	There is no notion of uncertainty	Capturing the variability and uncertainty of parameters
Assumptions	No prior assumption (we learn from the data)	Explicit a-priori assumptions
Distribution	Unknown a priori	A-priori well-defined distribution
Fit	Best fit to learning models (generalization)	Fit to the distribution

# What do they say on the internet: Very different techniques



# What do they say on the internet: How is it done?

Supervised Machine Learning v. Econometrics/Statistics Lit. on Causality

#### Supervised ML

- Well-developed and widely used nonparametric prediction methods that work well with big data
  - Used in technology companies, computer science, statistics, genomics, neuroscience, etc.
  - Rapidly growing in influence
- Cross-validation for model selection
- Focus on prediction and applications of prediction
- Weaknesses
  - Causality (with notable exceptions, e.g. Pearl, but not much on data analysis)

#### Econometrics/Soc Sci/Statistics

- Formal theory of causality
  - Potential outcomes method (Rubin) maps onto economic approaches
- "Structural models" that predict what happens when world changes
  - Used for auctions, anti-trust (e.g. mergers) and business decisionmaking (e.g. pricing)
- Well-developed and widely used tools for estimation and inference of causal effects in exp. and observational studies
  - Used by social science, policymakers, development organizations, medicine, business, experimentation

#### Weaknesses

- Non-parametric approaches fail with many covariates
- Model selection unprincipled

# What do they (still say) on the internet: Very briefly

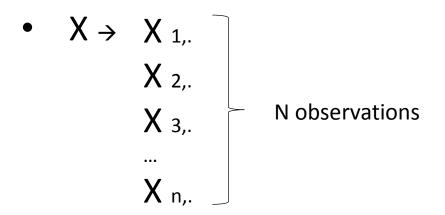
Machine learning	Statistics
network, graphs	model
weights	parameters
learning	fitting
generalization	test set performance
supervised learning	regression/classification
unsupervised learning	density estimation, clustering

## Vocabulary 1/3

- X: observations, they can have k features (parameters)
- Y: observed outcomes for observations
- Example:
  - X (average km per day, #days since installation, #maintenance days)
  - Y (useful life of part)

## Vocabulary 2/3

- X: Data
- X .,j: X .,1 X .,2 ... X .,k k Features that describe each data point



## Vocabulary 3/3

- F: Model
- Θ : Weights of the model
- Y': output of the Model
- Example:
  - Y'(useful life of part) =

12 + O<sub>1</sub> x #Km/day +O<sub>2</sub> x #days + O<sub>3</sub> x #maintenance

## What is Machine learning all about?

- We want to build a model F, such as Y' = F(X) so we can generalize for any new entry X an expected outcome Y'
- For this, we are going to train the model F by using all the outcomes Y we know about for observations X
- We will look for the Weights Oi of the model such that given Y and X, we have Y ~ Foi (X)

### In other words

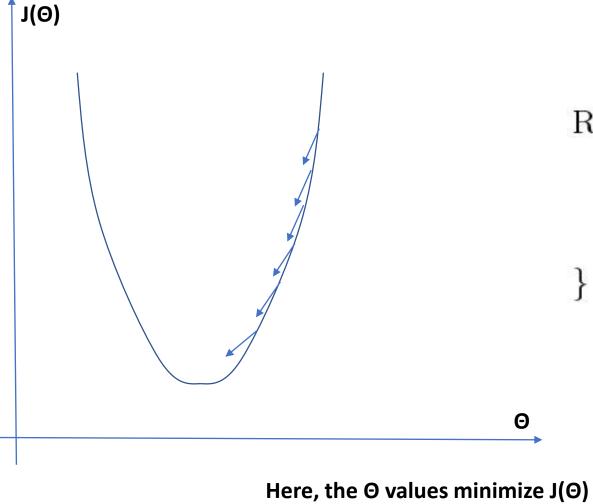
We want to minimize the expression:

$$||Y - F_{\Theta i}(X)|| \le Epsilon$$

 Given that we know X and Y while we train the model and that we are trying to determine the parameters Θi of F, this is equivalent to a minimization problem on Θ

solved by gradient descent algorithm

### Gradient descent



Repeat until convergence {

$$\theta_j \leftarrow \theta_j - \alpha \frac{\partial}{\partial \theta_j} J(\theta)$$

By iterating the algorithm on all the data points X and known outcomes Y, we can determine the model

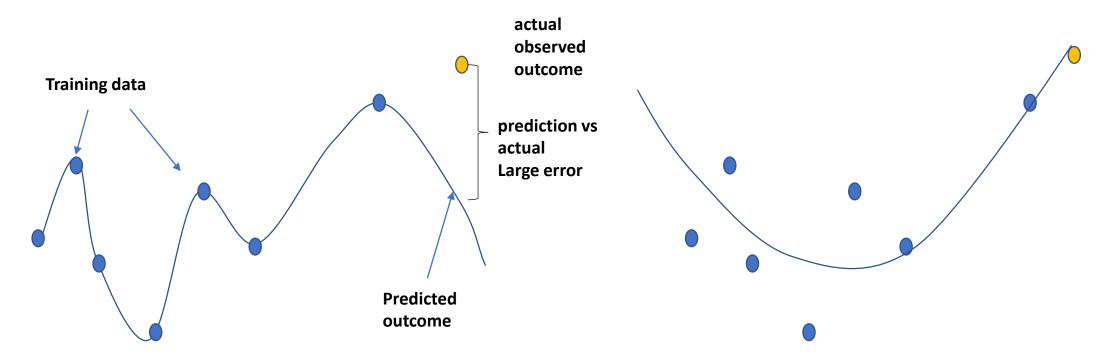
Why is it (really) state of the art now?

- We have the ability to collect a lot of data
- We have computing power
- It is a mathematical solution that can extract information quickly, elegantly, optimally without (too much) prior knowledge of the underlying phenomena

In short, this is big data

### Pitfalls

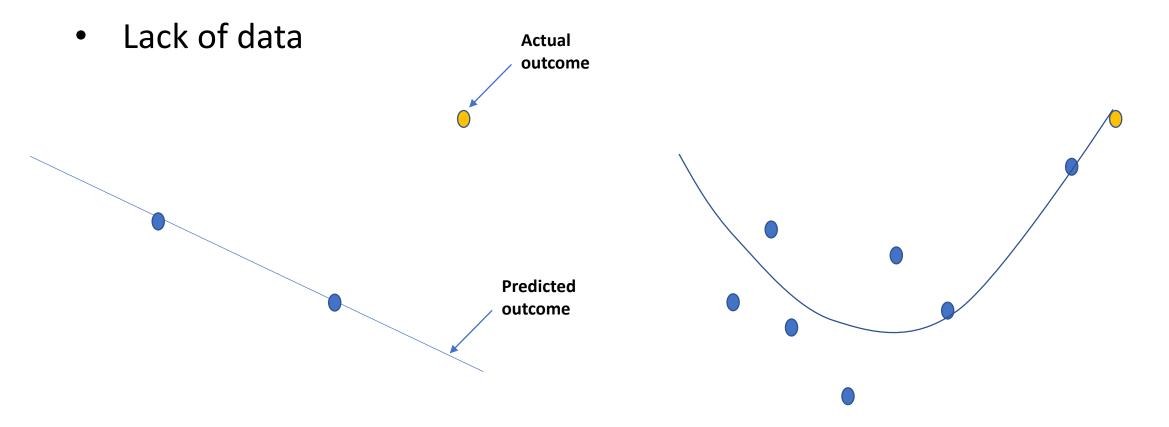
Overfitting (model is too sophisticated and doesn't generalize well)



Overfitting: model very sophisticated and fits too well the training data

Model has a larger training error but generalize better the prediction of new observations

## **Pitfalls**



Not enough data, models can be poor

Good amount of data, models are better (5,000 pts can be nice, 1,000 starts to be challenging)

## In practice

- We use 70% of the data to train the model and 30% to test its validity (confirm we do not have overfitting and model can generalize well to new data)
- Machine learners <u>cannot</u> accept overfitting and fortunately a few techniques exist to avoid it

We constantly check the training error vs generalization error

## A few points

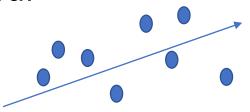
- Preferable to have numerical data (most algorithms are mathematical)
- Preferable to have lots of data (law of big numbers)
- Very important work of pre-processing the data (scaling, cleaning, missing values, handling of categorical data, dimension reduction)

## L2 regularization

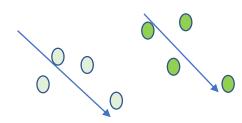
- We are trying to determine the Θs so that:
   J(Θ) is minimum
- With an L2 regularization term, we are trying to find the  $J(\Theta)$  to minimize  $J(\Theta) + \lambda/2 \times ||\Theta||^2$
- If  $\lambda$  = 0, then it is the same as normal minimization of J( $\Theta$ ), if not, it will force the  $\Theta$ s not to have large values (the only way to minimize the formula above because all terms are positive)
- In practice, the parameters of the model will not take values that have too much importance, thus reducing the

## Where's the game?

- Being able to formulate the objective (it is not trivial at all!)
- Picking the most appropriate model
- Feature engineering, if we have X:
  - we may use also X, sin(X),  $X^2$ ,...
  - Momentum, velocity, filters, pre-training, etc...
- Constantly keep in check and reduce the model error
- And be careful



Demand is increasing in total population...



Same data, if we look at females and males separately demand is actually decreasing!

## Models are used (mainly) for

- Classification (sort data according to classes)
  - customer C will be more interested in owning a car
  - customer D will be more interested in sharing a car
- Regression (predict a value)
  - Number of cars a highway restaurant is likely to receive between 6pm and 9pm the first week of August
- Clustering (automatically group customers with same underlying characteristics)
  - Customers who purchased white Leaf cars are likely to subscribe to infant service media programs
  - Automated segmentation through underlying similarities among people who showed interest in minicars

Keep in mind the words "supervised" and "unsupervised" (basically does the training requires a Y or not? Typically clusters don't) that are used in Machine Learning (question of costs. Labeled data is generally more expansive).

### A word about Neural networks

- A very nice set of tools to have:
  - It is not "standard Machine Learning" vs NN
  - Again best model should be chosen for the task at hand
- Can do (best of range and my favorites)
  - Image recognition (CNN convolutional network) it works
  - Time series and prediction (LSTM Long short term memory) it works
  - Dimension reduction, anomaly detection (SOM, Auto-encoders) it works
- Can do also
  - NLP (Natural language processing) great field for automated human machine communication (chatbots), requires a lot of expertise, still a lot of research is being done but I will wait for the libraries
  - Generative networks: create new digital material from past data (not much experience on this)

## Challenges

- Models can be (painfully) more accurate and faster than humans
- Mathematics and AI are difficult to explain, especially why they work (if you have temperature, you are sick. It is the same with ML,... it measures the symptoms of a system to understand a situation)
- Focus of ML is on the outcome, the why is complex and not primary –
  keeping in mind that the "real" human why cannot but be biased (by experience and education in the
  best cases) and is actually not always super accurate

# Big Data is challenging, many possibilities but requires a different way of thinking

### Cultural difference

#### **Traditional Statistics**

#### **Machine Learning**



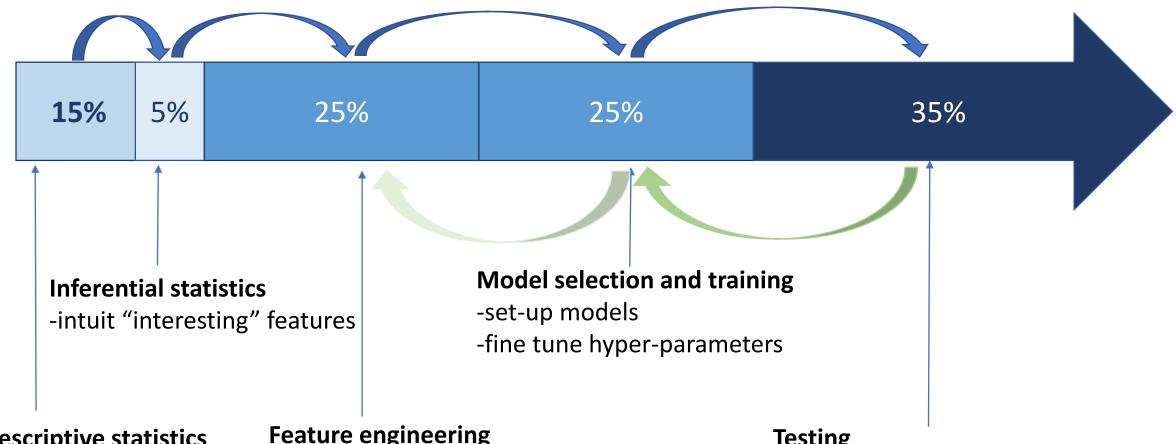
#### White-box modelling

simpler computation, emphasis on introspection, form, causal effects and processes, finding a 'correct' model

#### **Black-box modelling**

high computational complexity, emphasis on speed and quality of prediction, finding a 'performant' model

#### Machine Learner mental workload



#### **Descriptive statistics**

- -Quartiles
- -Boxplots
- -Histograms
- -Variance / mean

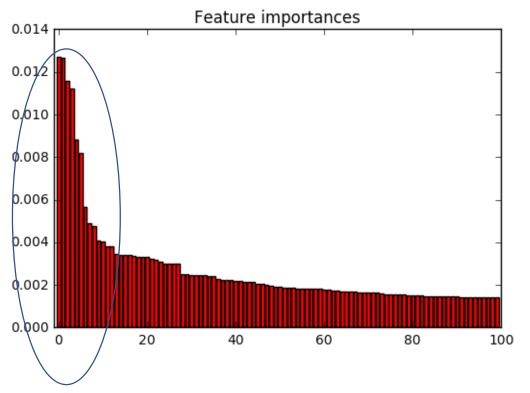
#### **Feature engineering**

- -missing values
- -categorical data
- -dimension reduction
- -data augmentation

#### **Testing**

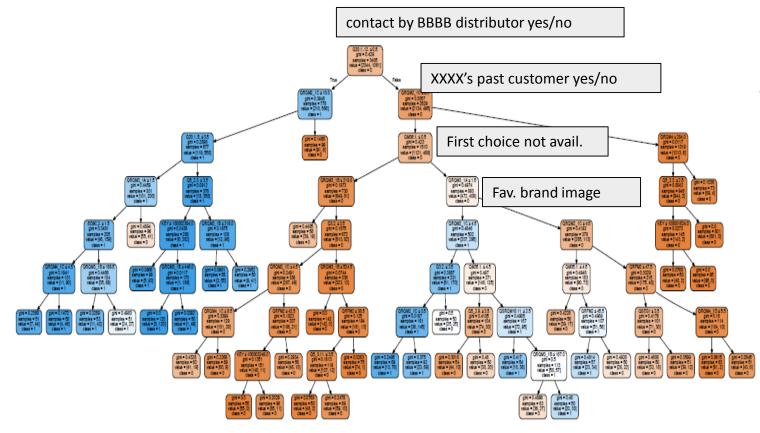
- -check prediction vs test data
- -research more performing approach

## Purchase prediction of XXXX product



- Possible to predict purchase of XXXX product with 84% accuracy (random tree forest algorithm used)
  - Less than 20 parameters really significant for prediction (dimension reduction algorithm)

# Main determining factors



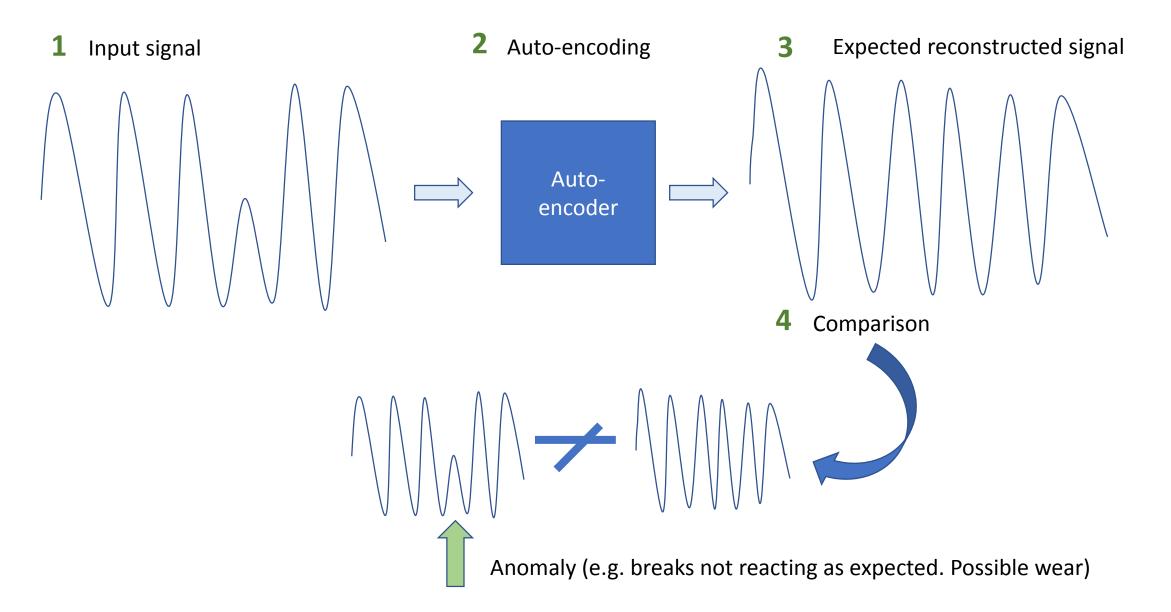
#### **Determining factors\*:**

- -Contact by BBBB distributor
- -XXXX's past customer
- -First choice of product not available
- -Favorable brand image

(Blue likelihood to purchase XXXXX product)

\*data may actually be misleading (strong warning!!! questionnaire needs clarification)

# Anomaly detections



# Many terms (view from SAS)

#### MACHINE LEARNING AND SOME OTHER TERMS YOU OFTEN HEAR

