

## Google

### Senior Product Manager, Data Protection

Jun 2022 – Jan 2023

**Created centralized infrastructure for thousands of Google systems that measurably increased their security posture by streamlining policy configuration, auditing, and enforcement.**

Evangelized 0 > 1 team and product charter to ship usable MVPs to secure staffing and cross-team commitments for scaled investment.

Extensive research allowed us to release policy templates that 80% of teams could use out of the box, with zero additional configuration.

Prioritized functionality and aligned launch plans across hundreds of product teams & data sources and regulatory frameworks.

## Goldman Sachs Marcus

### VP Product, Identity & Account Opening

Jan 2022 – Jun 2022

**Developed a customizable and centralized platform for account opening and identity management, serving 9M+ accounts while increasing signup conversion.**

Consolidated identity capabilities across 6 lines of business, aligning functional teams and tech stacks, decreasing operational costs by 30%.

Led dozens of local experiments to increase conversion by 22% and identify patterns for a next-gen multi channel onboarding UI system.

Prioritized functionality and aligned launch plans across hundreds of product teams & data sources and regulatory frameworks.

## Google

### Senior Product Manager, Identity

Oct 2017 – Oct 2021

**Responsible for the end-to-end experiences 4B+ people use to create, access and manage their Google accounts, including the underlying internal and third-party APIs.**

Optimized account messaging UI and UX to reduce account lockouts by 40% and achieved KYC outcomes for millions of accounts.

Acquired 22M business signups annually by creating SMB-tailored accounts and onboarding, growing active commercial usage by 30%.

Migrated 22Ms of accounts from three acquisitions to Google's Identity platform, streamlining platform migration as well as customer UX to convert bespoke customer records to use Google identity stack.