



NEWSLETTER

In this issue:

- New challenging project in Burkina Faso
- Sapsama again part of Sida's 1st-ranked choice
- Highs and lows over the past 25 years



Sapsama assists the Embassy of Denmark

Charles Kendall Consultants in London has engaged Sapsama in assisting DANIDA prepare for Denmark's development programme in Burkina Faso. The Danish Ministry of Foreign

Affairs is finalizing a new strategic framework for this engagement for the period 2020-25. In parallel with this process, and in order to ensure a smooth transition between the current country programme and the new bilateral support envisaged, the Embassy of Denmark in Ouagadougou is preparing the new bilateral portfolio for the estimated amount of DKK 1,050,000.000. The programme is focusing good governance and stability, water and sanitation, and economic growth and agriculture, with an emphasis on the humanitarian, development and peacebuilding nexus, climate change adaptation and building community resilience.

New framework contract with Sida

Sapsama forms part of the successful tender submitted by the international Charles Kendall & Partners for the attractive Sida framework contract. It is flattering to be selected again for this very challenging role, as Sapsama alone held this contract during 8 consecutive years from 2005 - 2013. It is an honour to be selected as one of the top sub-consultants to CKP as well as a great relief to be able to focus on technical rather than administrative matters during this contract.



Swedish University of
Agricultural Sciences

is Sweden's main agricultural university. Sapsama has helped implement numerous procurements of research equipment, machines and services over the past 20 months.



Also here, Borago Consultants engaged us following upon several earlier successfully implemented projects. '

SLU's procurement director Mr Henning Richardsson expressed his gratitude for this support from such knowledgeable, independent consultants.

Highs and lows over the past 25 years

It is 25 years ago since Sapsama started its operations. It is very difficult to name one high over this period, but the engagement as Sida's 1st-ranked experts over an 8-year consecutive period must rank as one of the best.

The firm's low was without doubt its engagement with the Kiruna municipality and the state-owned mining company LKAB. Sapsama implemented these assignments fully in line with the contracts but neither client fulfilled its payment obligations. When Sapsama after many efforts to reach an amicable settlement brought it to court, the Swedish court system also proved dysfunctional. The court decided *not* to bring up the cases in spite of the fact that the contract stated that this should have happened. This was confirmed by the honorary doctor at the most respected law school in Sweden.

The appeals to the Court of Appeal, the Supreme Court and later the European Court in Strasbourg all fell short of a decision in line with Swedish and European law. For this reason, and as neither Kiruna municipality nor LKAB respect agreements entered into; all Sapsama's Swedish operations were taken over by its mother firm based in Manchester, in the United Kingdom, which has a more solid and reliable legal system than Sweden.



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