DISCUSSION OF Consumption Wedges: Measuring and Diagnosing Distortions BY INDARTE, KLUENDER, MALMENDIER, AND STEPNER

Tim de Silva Stanford GSB & SIEPR

June 24th, 2025

WFA ANNUAL MEETING 2025

BACKGROUND: MPCs IN MACROECONOMICS

- MPC out of a temporary income shock is a key statistic in macroeconomic models
 - Old Keynesian models: structural parameter that determines fiscal multiplier
 - NK models: endogenous object that also determines monetary policy transmission
- Large body of empirical work using different variation to estimate MPCs
 - Example = Johnson et al. (2006): MPC out of \sim \$500 transfer check is \sim 0.3

BACKGROUND: MPCs in Macroeconomics

- MPC out of a temporary income shock is a key statistic in macroeconomic models
 - Old Keynesian models: structural parameter that determines fiscal multiplier
 - NK models: endogenous object that also determines monetary policy transmission
- Large body of empirical work using different variation to estimate MPCs
 - Example = Johnson et al. (2006): MPC out of \sim \$500 transfer check is \sim 0.3
- High MPCs inconsistent with PIH ⇒ incomplete markets models
 - Borrowing constraints generate high MPCs, but only for low wealth households

BACKGROUND: MPCs IN MACROECONOMICS

- MPC out of a temporary income shock is a key statistic in macroeconomic models
 - Old Keynesian models: structural parameter that determines fiscal multiplier
 - NK models: endogenous object that also determines monetary policy transmission
- Large body of empirical work using different variation to estimate MPCs
 - Example = Johnson et al. (2006): MPC out of \sim \$500 transfer check is \sim 0.3
- High MPCs inconsistent with PIH ⇒ incomplete markets models
 - Borrowing constraints generate high MPCs, but only for low wealth households
- To generate high average MPCs, literature has settled on two core models:
 - 1 One-asset incomplete markets model + heterogeneous β Auclert et al. 2025
 - 2 Two-asset (liquid + illiquid) incomplete markets model Kaplan-Violante 2014, 2022

CURRENT STATE OF THE LITERATURE: HOW TO DISTINGUISH MODELS?

- Examine other characteristics of MPCs
 - MPCs decay slowly after shock, consistent with two-asset model Auclert et al. 2024
 - MPCs non-trivial for big shocks, inconsistent with two-asset model Beraja-Zorzi 2024
 - MPCs are asymmetric, consistent with mental accounting Baugh et al. 2021
- 2 Require the model to be consistent with aggregates
 - Two-asset model can also generate a realistic wealth distribution, while one-asset model has a "missing-middle" Kaplan-Violante 2022
- 3 Examine other decisions
 - Revolving credit card borrowing suggests a role for present bias Lee-Maxted 2025

CURRENT STATE OF THE LITERATURE: HOW TO DISTINGUISH MODELS?

- Examine other characteristics of MPCs
 - MPCs decay slowly after shock, consistent with two-asset model Auclert et al. 2024
 - MPCs non-trivial for big shocks, inconsistent with two-asset model Beraja-Zorzi 2024
 - MPCs are asymmetric, consistent with mental accounting Baugh et al. 2021
- Require the model to be consistent with aggregates
 - Two-asset model can also generate a realistic wealth distribution, while one-asset model has a "missing-middle" Kaplan-Violante 2022
- 3 Examine other decisions
 - Revolving credit card borrowing suggests a role for present bias Lee-Maxted 2025

My summary: **two-asset model** is a good starting point, but still need to figure out what other ingredients are important quantitatively

CURRENT STATE OF THE LITERATURE: How TO DISTINGUISH MODELS?

- Examine other characteristics of MPCs
 - MPCs decay slowly after shock, consistent with two-asset model Auclert et al. 2024
 - MPCs non-trivial for big shocks, inconsistent with two-asset model Beraja-Zorzi 2024
 - MPCs are asymmetric, consistent with mental accounting Baugh et al. 2021
- 2 Require the model to be consistent with aggregates
 - Two-asset model can also generate a realistic wealth distribution, while one-asset model has a "missing-middle" Kaplan-Violante 2022
- 3 Examine other decisions
 - Revolving credit card borrowing suggests a role for present bias Lee-Maxted 2025
- 4 This paper: use consumption wedges!

My summary: **two-asset model** is a good starting point, but still need to figure out what other ingredients are important quantitatively

- **1** Derive an **approximation** for consumption under complete markets that is a function of β , γ , and data
- 2 Compute the "wedge" between the approximated and observed consumption using (awesome) data on consumption, income, and expectations
 - Note: BIG innovation to have the latter with the former two!
- 3 Document facts using estimated wedges:
 - Are large on average ⇒ deviate from frictionless models (less surprising)
 - $\bullet \ \, \text{Are often positive} \Rightarrow \text{borrowing constraints alone not enough } (\text{more surprising}) \\$
 - Positively correlate with MPCs, consumption commitments, and financial distress

- **1** Derive an **approximation** for consumption under complete markets that is a function of β , γ , and data
- 2 Compute the "wedge" between the approximated and observed consumption using (awesome) data on consumption, income, and expectations
- Occument facts using estimated wedges:
 - Are large on average ⇒ deviate from frictionless models (less surprising)
 - Are often positive ⇒ borrowing constraints alone not enough (more surprising)
 - Positively correlate with MPCs, consumption commitments, and financial distress

Main reaction: Awesome paper that provides new moments for models to match!

- **1** Derive an **approximation** for consumption under complete markets that is a function of β , γ , and data
- 2 Compute the "wedge" between the approximated and observed consumption using (awesome) data on consumption, income, and expectations
- Occument facts using estimated wedges:
 - Are large on average ⇒ deviate from frictionless models (less surprising)
 - Are often positive ⇒ borrowing constraints alone not enough (more surprising)
 - Positively correlate with MPCs, consumption commitments, and financial distress

Main comment: Sharpen analysis of which theories can explain results

- 1 Would increase impact by showing readers how to use wedges
- 2 This literature is **quantitative** ⇒ want to know what models predict for your facts!

- **1** Derive an **approximation** for consumption under complete markets that is a function of β , γ , and data
- 2 Compute the "wedge" between the approximated and observed consumption using (awesome) data on consumption, income, and expectations
- 3 Document facts using estimated wedges:
 - Are large on average ⇒ deviate from frictionless models (less surprising)
 - Are often positive ⇒ borrowing constraints alone not enough (more surprising)
 - Positively correlate with MPCs, consumption commitments, and financial distress

Main comment: Sharpen analysis of which theories can explain results

My discussion: A preliminary attempt at doing this

COMPUTING CONSUMPTION WEDGES IN CANONICAL MODELS

Solve and simulate several benchmark incomplete markets models



- One-asset model (Bewley): infinite horizon, stochastic and mean-reverting income, hard borrowing constraint, constant return
- **Two-asset model** (Kaplan-Violante): one-asset model + higher return illiquid asset, fixed transaction costs, stochastic arrival of adjustment opportunities
- Add "naive" present bias to both models

COMPUTING CONSUMPTION WEDGES IN CANONICAL MODELS

Solve and simulate several benchmark incomplete markets models



- One-asset model (Bewley): infinite horizon, stochastic and mean-reverting income, hard borrowing constraint, constant return
- **Two-asset model** (Kaplan-Violante): one-asset model + higher return illiquid asset, fixed transaction costs, stochastic arrival of adjustment opportunities
- Add "naive" present bias to both models
- 2 Compute frictionless consumption, following the paper as closely as possible
 - Solve models assuming rational expectations ⇒ use these to compute wedges
 - Impose perfect foresight about portfolio choice in two-asset model for $E_t R_{t+i}$
 - No inflation, so ignore it in computation
 - Approximate around model-implied steady-states
 - Note: I found this computation to be non-trivial, which is part of why an exercise along these lines in the paper would be helpful!

COMPUTING CONSUMPTION WEDGES IN CANONICAL MODELS

Solve and simulate several benchmark incomplete markets models



- One-asset model (Bewley): infinite horizon, stochastic and mean-reverting income, hard borrowing constraint, constant return
- **Two-asset model** (Kaplan-Violante): one-asset model + higher return illiquid asset, fixed transaction costs, stochastic arrival of adjustment opportunities
- Add "naive" present bias to both models
- 2 Compute frictionless consumption, following the paper as closely as possible
 - Solve models assuming rational expectations ⇒ use these to compute wedges
 - Impose perfect foresight about portfolio choice in two-asset model for $E_t R_{t+j}$
 - No inflation, so ignore it in computation
 - Approximate around model-implied steady-states

3 Compute wedges = simulated choice - frictionless choice at current states

Mean (Abs.) Median (Abs.) Fraction Positive Mean Median	Data	39.0%	35.3%	29.6%	-14.8%	-23.7%
		Mean (Abs.)	Median (Abs.)	Fraction Positive	Mean	Median

	Mean (Abs.)	Median (Abs.)	Fraction Positive	Mean	Median
Data	39.0%	35.3%	29.6%	-14.8%	-23.7%
One-Asset	60.7%	62.1%			

Unsigned wedges are too large in one-asset model

	Mean (Abs.)	Median (Abs.)	Fraction Positive	Mean	Median
Data	39.0%	35.3%	29.6%	-14.8%	-23.7%
One-Asset	60.7%	62.1%			
Two-Asset	50.1%	51.5%			

Unsigned wedges are smaller in two-asset model, but still too large

	Mean (Abs.)	Median (Abs.)	Fraction Positive	Mean	Median
Data	39.0%	35.3%	29.6%	-14.8%	-23.7%
One-Asset	60.7%	62.1%	0.0%	-60.7%	-62.1%
Two-Asset	50.1%	51.5%	0.0%	-50.1%	-51.5%

Both one-asset and two-asset models cannot generate positive wedges

	Mean (Abs.)	Median (Abs.)	Fraction Positive	Mean	Median
Data	39.0%	35.3%	29.6%	-14.8%	-23.7%
One-Asset	60.7%	62.1%	0.0%	-60.7%	-62.1%
Two-Asset	50.1%	51.5%	0.0%	-50.1%	-51.5%
One-Asset + $\hat{eta}=$ 0.8	58.3%	59.1%	0.0%	-58.3%	-59.1%

	Mean (Abs.)	Median (Abs.)	Fraction Positive	Mean	Median
Data	39.0%	35.3%	29.6%	-14.8%	-23.7%
One-Asset	60.7%	62.1%	0.0%	-60.7%	-62.1%
Two-Asset	50.1%	51.5%	0.0%	-50.1%	-51.5%
One-Asset + $\hat{eta}=$ 0.8	58.3%	59.1%	0.0%	-58.3%	-59.1%
One-Asset + $\hat{eta}=$ 0.53	55.5%	60.1%	1.2%	-55.5%	-60.1%

	Mean (Abs.)	Median (Abs.)	Fraction Positive	Mean	Median
Data	39.0%	35.3%	29.6%	-14.8%	-23.7%
One-Asset	60.7%	62.1%	0.0%	-60.7%	-62.1%
Two-Asset	50.1%	51.5%	0.0%	-50.1%	-51.5%
One-Asset + $\hat{eta}=$ 0.8	58.3%	59.1%	0.0%	-58.3%	-59.1%
One-Asset + $\hat{eta}=$ 0.53	55.5%	60.1%	1.2%	-55.5%	-60.1%
One-Asset + $\hat{eta}=$ 0.3	55.4%	59.2%	2.1%	-54.6%	-59.2%

Adding present bias helps qualitatively, but not quantitatively

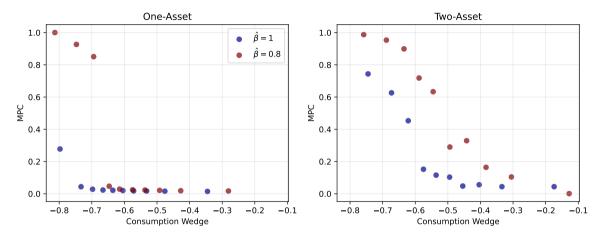
	Mean (Abs.)	Median (Abs.)	Fraction Positive	Mean	Median
Data	39.0%	35.3%	29.6%	-14.8%	-23.7%
One-Asset	60.7%	62.1%	0.0%	-60.7%	-62.1%
Two-Asset	50.1%	51.5%	0.0%	-50.1%	-51.5%
One-Asset + $\hat{eta}=$ 0.8	58.3%	59.1%	0.0%	-58.3%	-59.1%
One-Asset + $\hat{eta}=$ 0.53	55.5%	60.1%	1.2%	-55.5%	-60.1%
One-Asset + $\hat{eta}=$ 0.3	55.4%	59.2%	2.1%	-54.6%	-59.2%
Two-Asset + $\hat{eta} = 0.8$	49.9%	52.2%	1.6%	-49.8%	-52.2%

Positive wedges with less present bias in two-asset model due to higher return

	Mean (Abs.)	Median (Abs.)	Fraction Positive	Mean	Median
Data	39.0%	35.3%	29.6%	-14.8%	-23.7%
One-Asset	60.7%	62.1%	0.0%	-60.7%	-62.1%
Two-Asset	50.1%	51.5%	0.0%	-50.1%	-51.5%
One-Asset + $\hat{eta}=$ 0.8	58.3%	59.1%	0.0%	-58.3%	-59.1%
One-Asset + $\hat{eta}=$ 0.53	55.5%	60.1%	1.2%	-55.5%	-60.1%
One-Asset + $\hat{eta}=$ 0.3	55.4%	59.2%	2.1%	-54.6%	-59.2%
Two-Asset + $\hat{eta}=$ 0.8	49.9%	52.2%	1.6%	-49.8%	-52.2%
Two-Asset + $\hat{eta} = 0.53$	64.4%	68.4%	0.0%	-64.4%	-68.4%

Present bias has another effect in two-asset model: eventually, it stops saving in high return asset ⇒ lower return on savings ⇒ higher frictionless consumption

CONSUMPTION WEDGES AND MPCS: MODELS



Canonical models have correlation between wedges and MPCs with wrong sign

Tim de Silva, Stanford

6

$$\overline{C}_t = \int \underbrace{\mathcal{C}(\text{assets,income})}_{\text{consumption function}} \times \underbrace{dF_t(\text{assets,income})}_{\text{X/S distribution across states}}$$

• Want something that generates positive consumption wedges \Rightarrow \overline{C}_t **high**

$$\overline{C}_t = \int \underbrace{\mathcal{C}(\text{assets,income})}_{\text{consumption function}} \times \underbrace{dF_t(\text{assets,income})}_{\text{X/S distribution across states}}$$

- Want something that generates positive consumption wedges \Rightarrow \overline{C}_t **high**
- Present bias increases $\mathcal{C}(\cdot)$ at a given state Lee-Maxted 2025 $\Rightarrow \uparrow \overline{C}_t$

$$\overline{C}_t = \int \underbrace{\mathcal{C}(\text{assets,income})}_{\text{consumption function}} \times \underbrace{dF_t(\text{assets,income})}_{\text{X/S distribution across states}}$$

- Want something that generates positive consumption wedges \Rightarrow \overline{C}_t **high**
- Present bias increases $\mathcal{C}(\cdot)$ at a given state Lee-Maxted 2025 $\Rightarrow \uparrow \overline{C}_t$
- **Problem**: $\uparrow C(\cdot)$ shifts dF_{t+1} (assets, income) towards low-asset states $\Rightarrow \downarrow \overline{C}_t$
 - Implication: consumption wedges may be smaller not bigger!

$$\overline{C}_t = \int \underbrace{\mathcal{C}(\text{assets,income})}_{\text{consumption function}} \times \underbrace{dF_t(\text{assets,income})}_{\text{X/S distribution across states}}$$

- Want something that generates positive consumption wedges $\Rightarrow \overline{C}_t$ high
- Present bias increases $\mathcal{C}(\cdot)$ at a given state Lee-Maxted 2025 $\Rightarrow \uparrow \overline{C}_t$
- **Problem**: $\uparrow C(\cdot)$ shifts dF_{t+1} (assets, income) towards low-asset states $\Rightarrow \downarrow \overline{C}_t$
 - Implication: consumption wedges may be **smaller** not bigger!
- In words: persistent overconsumption is impossible because I'll run out of money
- Note: this is a generic for any model of overconsumption + borrowing constraints!

- In canonical one- and two-asset models:
 - 1 Naive present bias struggles to quantitatively give positive wedges in the data
 - 2 Correlation between wedges and MPCs is **negative**, independent of present bias

- In canonical one- and two-asset models:
 - 1 Naive present bias struggles to quantitatively give positive wedges in the data
 - 2 Correlation between wedges and MPCs is negative, independent of present bias
- Some other possible deviations from frictionless models to match the data:
 - Consumption inertia
 Q: how would consumption be so high in the first place?
 - Consumption commitments
 Q: why would HHs take on these commitments?

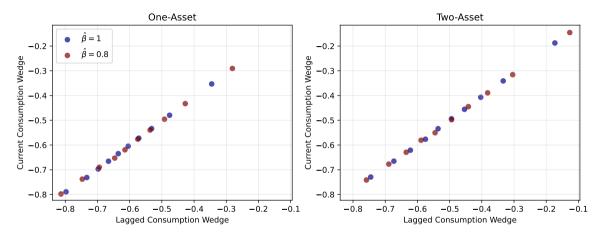
- In canonical one- and two-asset models:
 - 1 Naive present bias struggles to quantitatively give positive wedges in the data
 - 2 Correlation between wedges and MPCs is negative, independent of present bias
- Some other possible deviations from frictionless models to match the data:
 - Consumption inertia
 - Consumption commitments
 - Gul-Pescendorfer temptation utility maybe can give cov(wedge, MPC) > 0?

- In canonical one- and two-asset models:
 - 1 Naive present bias struggles to quantitatively give positive wedges in the data
 - 2 Correlation between wedges and MPCs is negative, independent of present bias
- Some other possible deviations from frictionless models to match the data:
 - Consumption inertia
 - Consumption commitments
 - Gul-Pescendorfer temptation utility
 - Misperception of borrowing and/or default costs
 - Access to lower cost informal credit/insurance
 - Measurement issues

example = missing wealth and/or income

- In canonical one- and two-asset models:
 - 1 Naive present bias struggles to quantitatively give positive wedges in the data
 - 2 Correlation between wedges and MPCs is negative, independent of present bias
- Some other possible deviations from frictionless models to match the data:
 - Consumption inertia
 - Consumption commitments
 - Gul-Pescendorfer temptation utility
 - Misperception of borrowing and/or default costs
 - Access to lower cost informal credit/insurance
 - Measurement issues
- I'd like to see more progress on **distinguishing** these/other theories
 - Suggestion: explore **panel** dimension more in data, especially persistence!

NEGATIVE WEDGES ARE VERY PERSISTENT IN MODELS: 2 YEARS



Is this true in data? If not, want to think of deviations that can break this persistence!

OTHER COMMENTS FOR AUTHORS (SKIP)

- Can you isolate the effects of beliefs by computing wedges using rational expectations? Maybe you could do this
 by replacing expectations with future realizations? Or alternatively, just ignore forward-looking expectations
 terms entirely and plug-in averages.
- Can you address concerns about not perfectly observing income and wealth by using your data to evaluate the budget constraint directly and seeing how big the residual is?
- I find the "wedge" terminology somewhat confusing when compared with other papers, like Chari et al. or Berger
 et al. In those settings, measuring the wedge <u>only</u> requires data. Here, it requires taking a stand on structural
 parameters.
- I found calling wedges "sufficient statistics" confusing. The Chetty (2009) view of a sufficient statistic is something that I can compute using only data and allows me to make directional statements about welfare. You need to take a stand on structural parameters to measure wedges, and you're not interested in using these for welfare. Instead, they are used more as a model diagnostic (which I like!), so maybe a better term is wedges as a "identifying moment" or "model diagnostic".
- Can you do anything to address the concern that your sample is potentially very selected to be the most constrained (your net worth to income ratio is quite low)?
- It's not obvious to me that the steady-state around which you linearize is going to exist generically. In some
 reasonable calibrations of an infinite-horizon one-asset model, some of my quantitative results suggested it
 might not. Maybe the infinite horizon assumption is the problem here, but it would be helpful to work this out.

Conclusion

- Nice paper that makes a step forward by providing a new set of moments for consumption-savings models to match: consumption wedges
 - Approach and findings are very thoughtful-provoking (got me to solve models!)
- Main comment: sharpen analysis of which theories work quantitatively
 - Generating persistent overconsumption is very challenging
 - Present bias doesn't seem to help, but happy to be corrected!

Conclusion

- Nice paper that makes a step forward by providing a new set of moments for consumption-savings models to match: consumption wedges
 - Approach and findings are very thoughtful-provoking (got me to solve models!)
- Main comment: sharpen analysis of which theories work quantitatively
 - Generating persistent overconsumption is very challenging
 - Present bias doesn't seem to help, but happy to be corrected!
- Three promising clues for a candidate theory:
 - **1** Canonical models: cov(MPC, wedge) < 0, Data: cov(MPC, wedge) > 0
 - 2 Canonical models = wedges are very persistent, Data = ?
 - 3 Data = positive wedges concentrated among those without mortgages

I look forward to seeing future versions of this paper and follow-ups!

CALIBRATED PARAMETERS

Parameter	One-Asset	Two-Asset	Description
δ	0.005	0.005	Quarterly death rate
β	0.995	0.985	Quarterly discount factor
γ	2.0	2.0	Relative risk-aversion
ρ	0.988	0.988	Income persistence
$\sigma_{arepsilon}^{2}$	0.0108	0.0108	Variance of income shocks
r	1.0025	0.995	Liquid asset gross return
au		0.0205	Illiquidity premium
λ		0.95	Probability of adjustment opportunity
$\kappa_{\it f}$	•	0.087	Fixed adjustment cost

◆ Back