

***Sam My***

16309 2nd PL W M3, Lynnwood WA 98087  
425-563-5201 HYPERLINK "mailto:my.samnang@gmail.com"  
[my.samnang@gmail.com](mailto:my.samnang@gmail.com)

**Objective:** To obtain a position that will incorporate my mortgage, sales, service and banking background to help the company grow by meeting company goals while at the same time satisfying my clients' needs.

**Work Experience**

**New American Funding** Federal Way, WA 800 367 2884 via The Work  
Number Aug 2023 – Current

**Loan Consultant NMLS ID 774113 –WA & CA State Licensed via NMLS, DFI**

Originate Residential Mortgage Loans

**KBHS Home Loans** Bellevue, WA 800 367 5690 via The  
Work Number May 2022 – July 2023

**Mortgage Loan Originator NMLS ID 774113**

Pre-underwrite Builder Buyers to achieve expected Gold Certified Underwriter  
Approval within expected deadline  
Maintain Pipeline Relationships with Buyers meet capture rate & ensure Loan  
Process is on track of schedule  
Provide Excellent Customer Service throughout the Build process via Follow up  
& informed advised options  
Keep Builder updated with Clear Expectations

**Alaska USA Mortgage Company DBA Procura** Bellevue, WA (425)  
649-5530 July 2021 – May 2022

Jan 2015 – Feb 2016

**Sr. Mortgage Loan Originator NMLS ID 774113 – WA State Licensed via  
NMLS, DFI – WA State Bond Certified**

Originate Residential Mortgage Loans – utilizing correspondent lending with a  
choice of many lenders  
Develop marketing campaigns to increase lead volume, maintain & expand  
partner relationships

**Wells Fargo Home Mortgage** Bothell, WA 800 367 2884 via The Work  
Number Nov 2018 – July 2021

Dec 2009 – Jan 2015

**Home Mortgage Consultant NMLSR ID 774113 –WA State Licensed via  
NMLS, DFI**

Originate Residential Mortgage Loans  
Supported Local Branch Mortgage Clients

**Bank of America** Seattle, WA 800 367 2884 via The Work  
Number Sept 2016 – Nov 2018

**Sr. Mortgage Loan Originator NMLS ID 774113**

Originate Residential Mortgage Loans  
Capitalize on opportunities in the financial centers prospecting and making follow  
up & outbound calls  
Coaching Relationship Managers on what to look for, and how to make calls

***Skills***

- Bilingual; Cambodian and English  
Point, Encompass, Loan Ace, etc.

- 70 WPM; 10-Key Proficiency  
Word, Excel, Outlook, Powerpoint CRM etc

- Proficiency in LOS: Calyx

- Well adverse in