

Sam My
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Objective: To obtain a position that will incorporate my mortgage, sales, service and banking background to help the company grow by meeting company goals while at the same time satisfying my clients' needs.

Work Experience

New American Funding Federal Way, WA 800 367 2884 via The Work Number Aug 2023 – Current

Loan Consultant NMLS ID 774113 –WA & CA State Licensed via NMLS, DFI

- Originate Residential Mortgage Loans

KBHS Home Loans Bellevue, WA 800 367 5690 via The Work Number May 2022 – July 2023

Mortgage Loan Originator NMLS ID 774113

- Pre-underwrite Builder Buyers to achieve expected Gold Certified Underwriter Approval within expected deadline
- Maintain Pipeline Relationships with Buyers meet capture rate & ensure Loan Process is on track of schedule
- Provide Excellent Customer Service throughout the Build process via Follow up & informed advised options
- Keep Builder updated with Clear Expectations

Alaska USA Mortgage Company DBA Procura Bellevue, WA (425) 649-5530 July 2021 – May 2022
Jan 2015 – Feb 2016

Sr. Mortgage Loan Originator NMLS ID 774113 – WA State Licensed via NMLS, DFI – WA State Bond Certified

- Originate Residential Mortgage Loans – utilizing correspondent lending with a choice of many lenders
- Develop marketing campaigns to increase lead volume, maintain & expand partner relationships

Wells Fargo Home Mortgage Bothell, WA 800 367 2884 via The Work Number Nov 2018 – July 2021
Dec 2009 – Jan 2015

Home Mortgage Consultant NMLSR ID 774113 –WA State Licensed via NMLS, DFI

- Originate Residential Mortgage Loans
- Supported Local Branch Mortgage Clients

Bank of America Seattle, WA 800 367 2884 via The Work Number Sept 2016 – Nov 2018

Sr. Mortgage Loan Originator NMLS ID 774113

- Originate Residential Mortgage Loans
- Capitalize on opportunities in the financial centers prospecting and making follow up & outbound calls
- Coaching Relationship Managers on what to look for, and how to make calls

Skills

- Bilingual; Cambodian and English
- 70 WPM; 10-Key Proficiency

- Proficiency in LOS: Calyx Point, Encompass, Loan Ace, etc.
- Well-versed in Word, Excel, Outlook, Powerpoint CRM etc