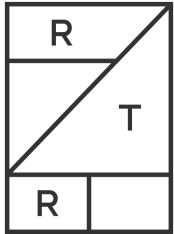


Fuss Free Fashion



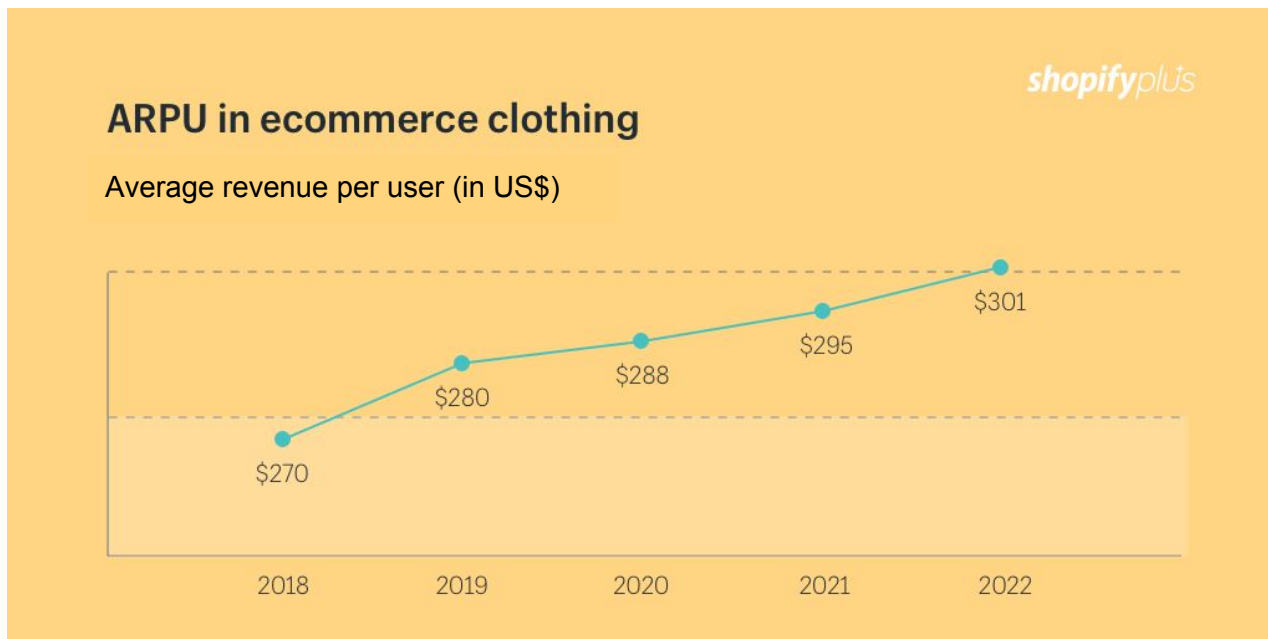
RENTHERUNWAY
love. wear. return.

“Recommending your ideal fit so you can look your best”

Timothy Fong
GA DSI 6 Capstone Presentation

Riding the global E-commerce clothing wave

Global revenue for the E-commerce clothing market will **grow by 50%** to **US\$475bn** from **2018-2022**



Source: Shopify Fashion and Apparel Industry Report

Unlocking value in E-commerce clothing (Revenue)

Getting the right clothing fit -->> higher customer satisfaction & more purchases

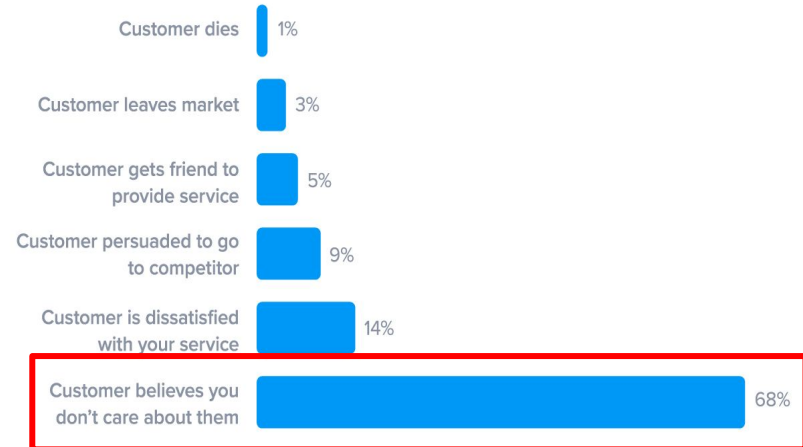
BodyLabs.com - Apparel and Footwear Retail Survey 2016

STAT

If fit was not an issue,
91% of women would purchase at least one more
article of clothing during a single transaction,
compared to only 78% for men

Survey on retail purchasing behavior from 1,130 US respondents between 6-14 April 2016

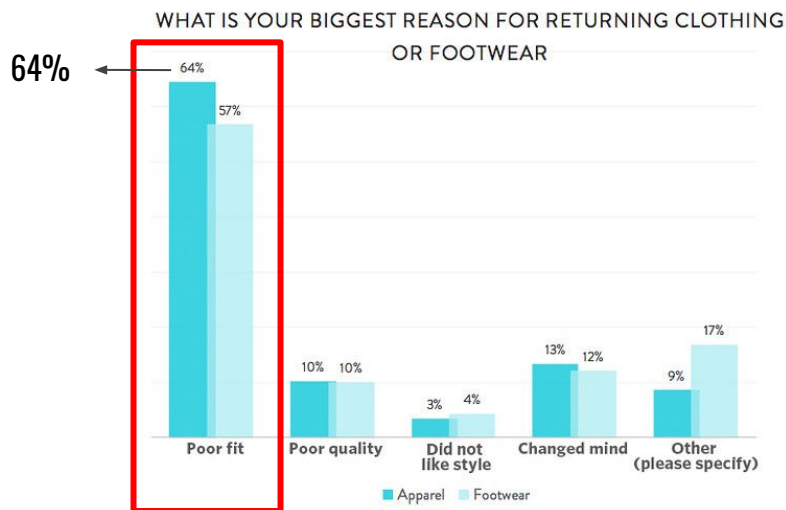
Why Do Customers Leave a Company?



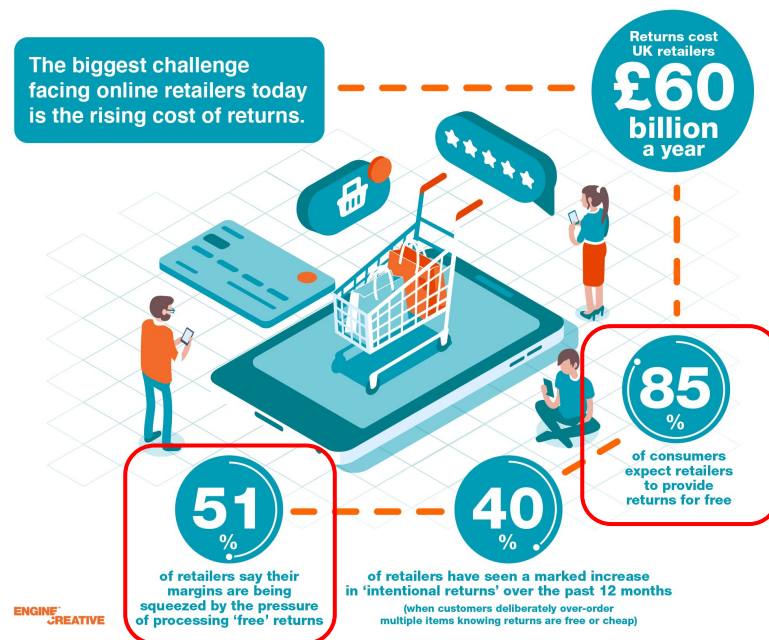
Source: [SuperOffice](#)

Unlocking value in E-commerce clothing (Costs)

Getting the right clothing fit -->> fewer returns or exchanges for clothing



BodyLabs.com - Apparel and Footwear Retail Survey 2016



Source: [EngineCreative.co](https://www.enginecreative.co)

RentTheRunway - Designer clothing & accessories rentals

Raw Dataset --> **105,508** users, **5,850** items, **192,544** user-item interactions



User attributes:

User ID, Height, Weight, Body Type,
Bust Size, Age, Reason for renting



Item attributes:

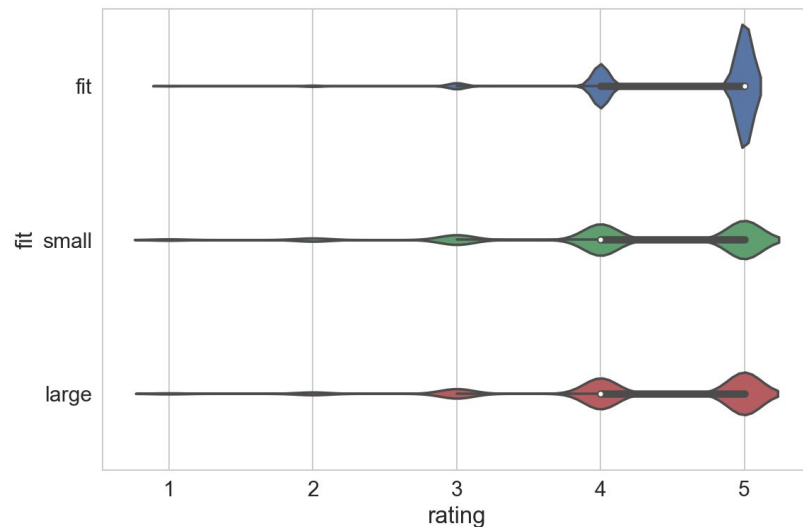
Item ID, Size, Category, Review Date, Review
Summary, Review Text, Rating, Fit

Exploratory Data Analysis (EDA)

User - Item-size ratings matrix is very sparse.

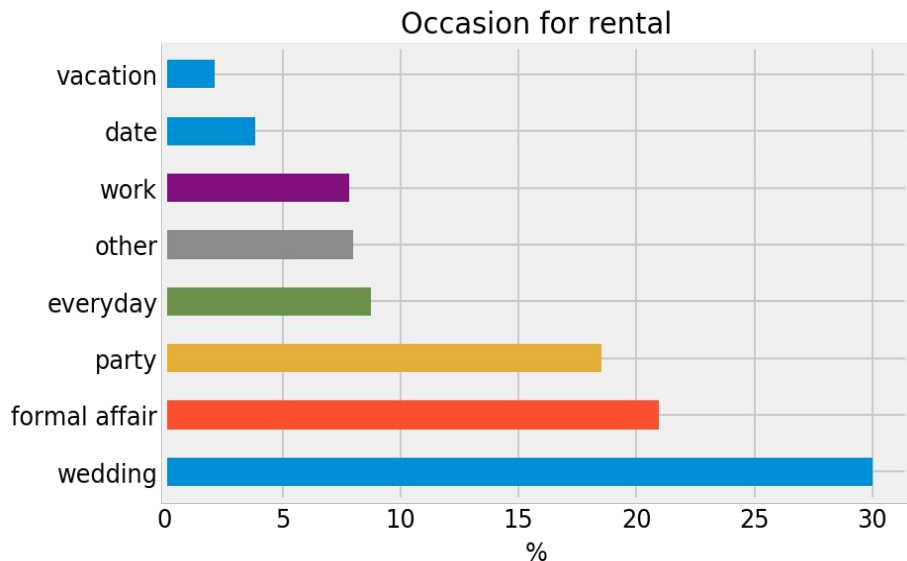
Unique classes of:	Users	Items	Item-sizes	Sparsity
At least 1 rating:	104,072	5,845	30,631	99.99%
At least 5 ratings:	5,668	4,583	10,876	99.93%
At least 10 ratings:	1,376	3,519	4,639	99.80%
At least 25 ratings:	165	1,915	1,143	99.68%

Ratings are skewed towards being more positive.

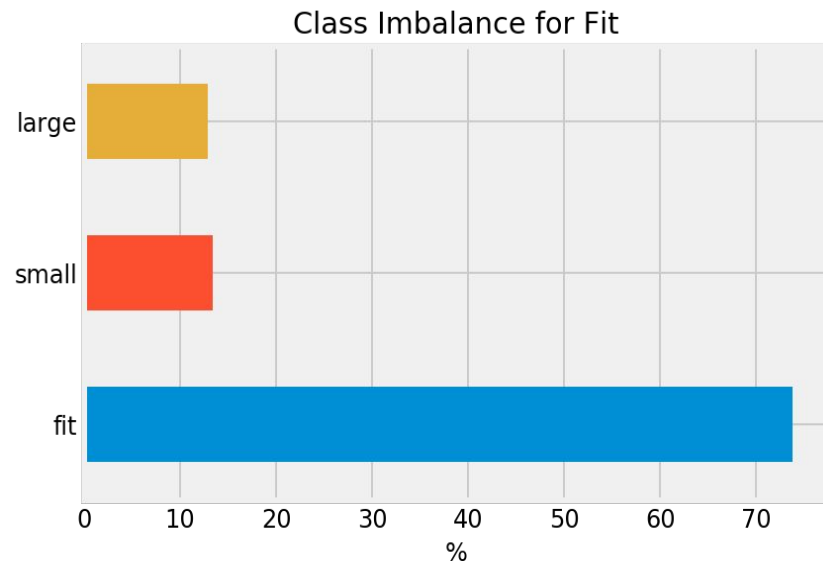


Exploratory Data Analysis (EDA)

Users generally rent for more formal occasions.

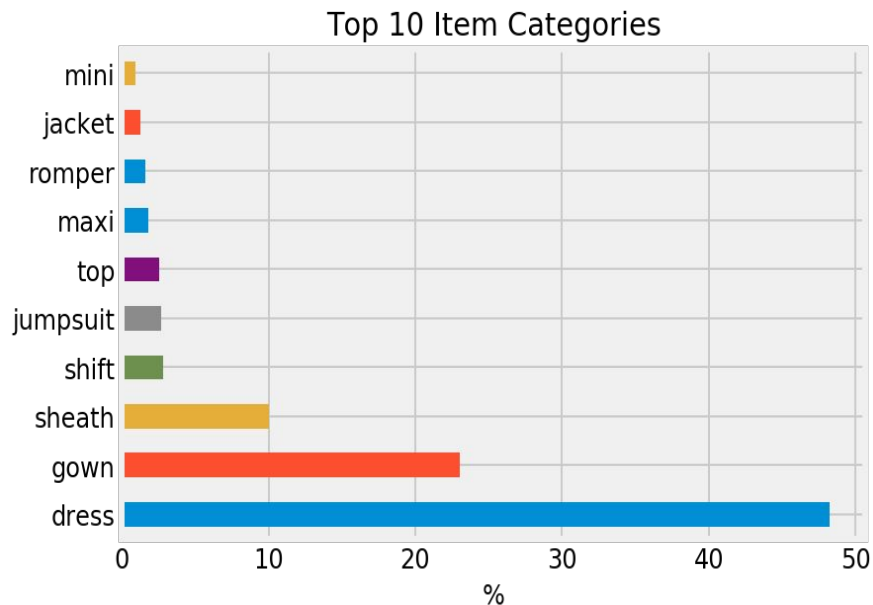


Users mainly rate their rentals as fitted.



Exploratory Data Analysis (EDA)

Users primarily rent **dresses** (48%) and **gowns** (23%).

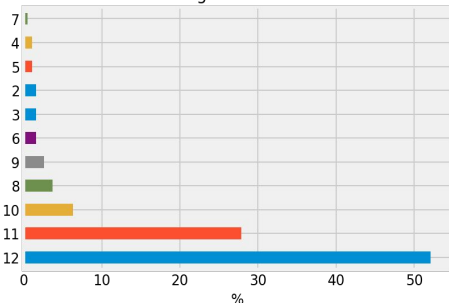


Exploratory Data Analysis (EDA)

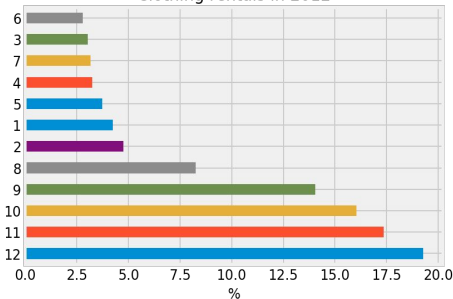
Rentals in each month have become more evenly distributed between 2011 and 2017.

The second (months 4,5,6) and fourth quarters (months 10,11,12) have more rentals.

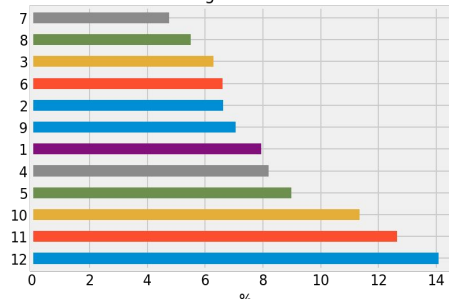
Clothing rentals in 2011



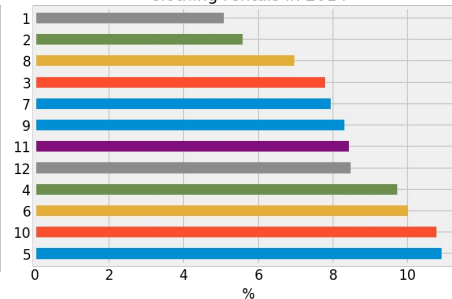
Clothing rentals in 2012



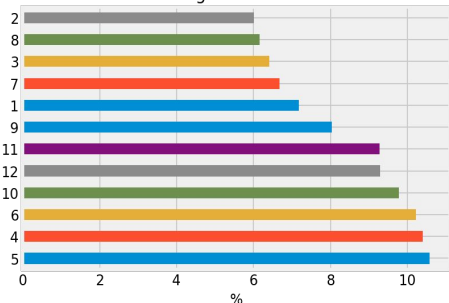
Clothing rentals in 2013



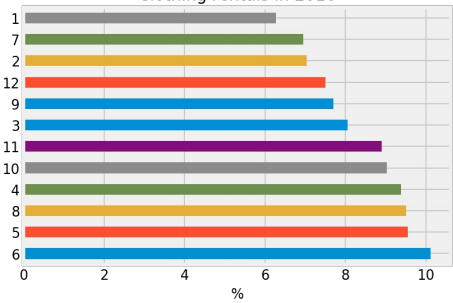
Clothing rentals in 2014



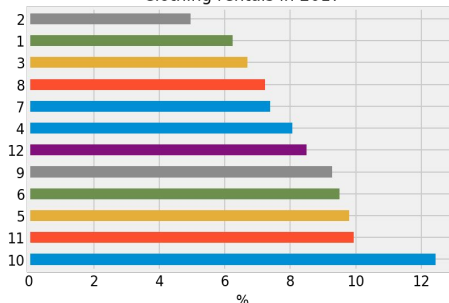
Clothing rentals in 2015



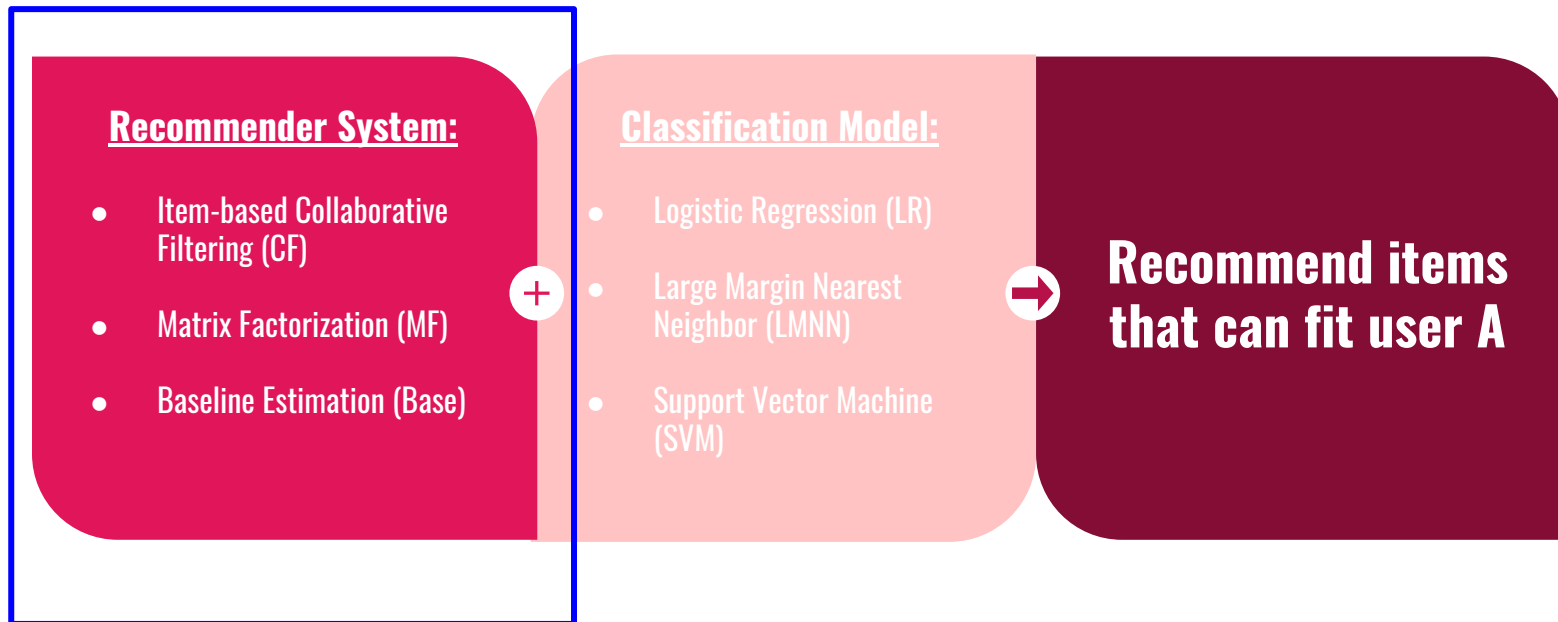
Clothing rentals in 2016



Clothing rentals in 2017

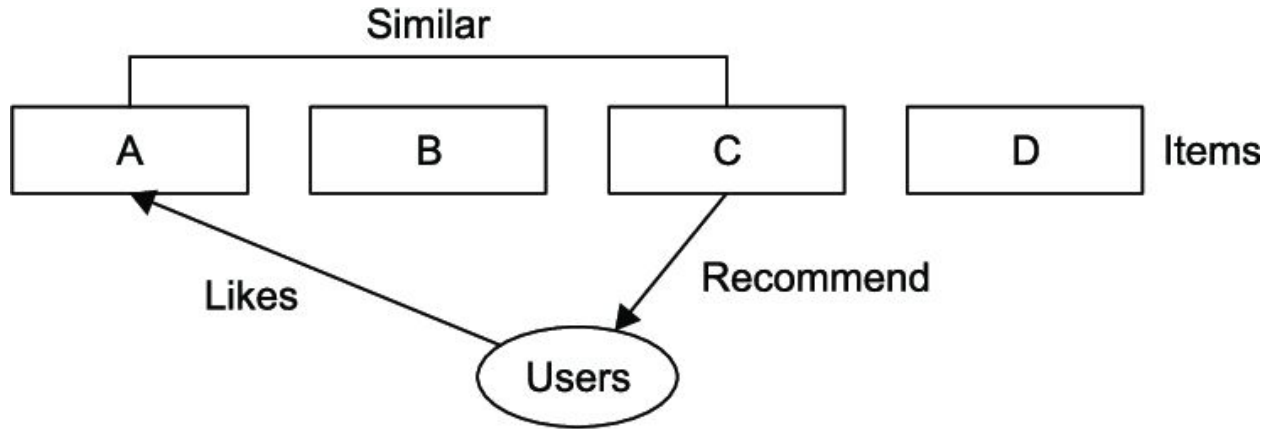


Approach - Overall



Approach - Recommender System Model

Item-based Collaborative Filtering



Approach - Recommender System Model

Matrix Factorization

m = number of users, n = number of items
choose d, the number of features

$$r_{ui}^{\wedge d=2} = q_i^T p_u$$

Approach - Recommender System

— — —

Models:

- KNNWithMeans (CF)
- KNNWithZScore (CF)
- SVD (MF)
- SVDpp (MF)
- BaselineOnly

+

Recommender Metrics:

- RMSE
- Novelty
- Item coverage
- Recall @ k



**Top N
recommendations
for user A**

Approach - Recommender Metrics

— — —

Novelty: how many unknown/less popular items are recommended to a user? -> higher novelty value (serendipity)

Item coverage: % of items in the train set that the model is able to recommend on a test set -> high coverage = better

Recall @ k:

$$\text{Recall@k} = \frac{|\{\text{Recommended items that are relevant}\}|}{|\{\text{Relevant items}\}|}$$

Relevant item -> its true rating > given threshold.

Recommended item -> its estimated rating > the threshold, and if it is among the k highest estimated ratings.

Findings - Summary

— — —
Train-test split of 80-20

Model	RMSE (test set)	Average Recall @ k	Novelty	Item Coverage
KNNWithMeans (CF)	0.7883	0.476	99.97	0.80%
KNNWithZScore (CF)	0.8605	0.481	99.97	0.80%
SVD++ (MF)	0.7276	0.302	85.38	20.5%
SVD (MF)	0.7235	0.299	84.37	16.8%
BaselineOnly (BsO)	0.7514	0.282	71.12	0.64%

Findings - Top 10 Recommendations

Further analysis into the impact of different clothing sizing across brands is required.

User: [26196](#)

Body type: [petite](#); age: [44](#); bust size: [34c](#); height: [5ft 3inches](#)

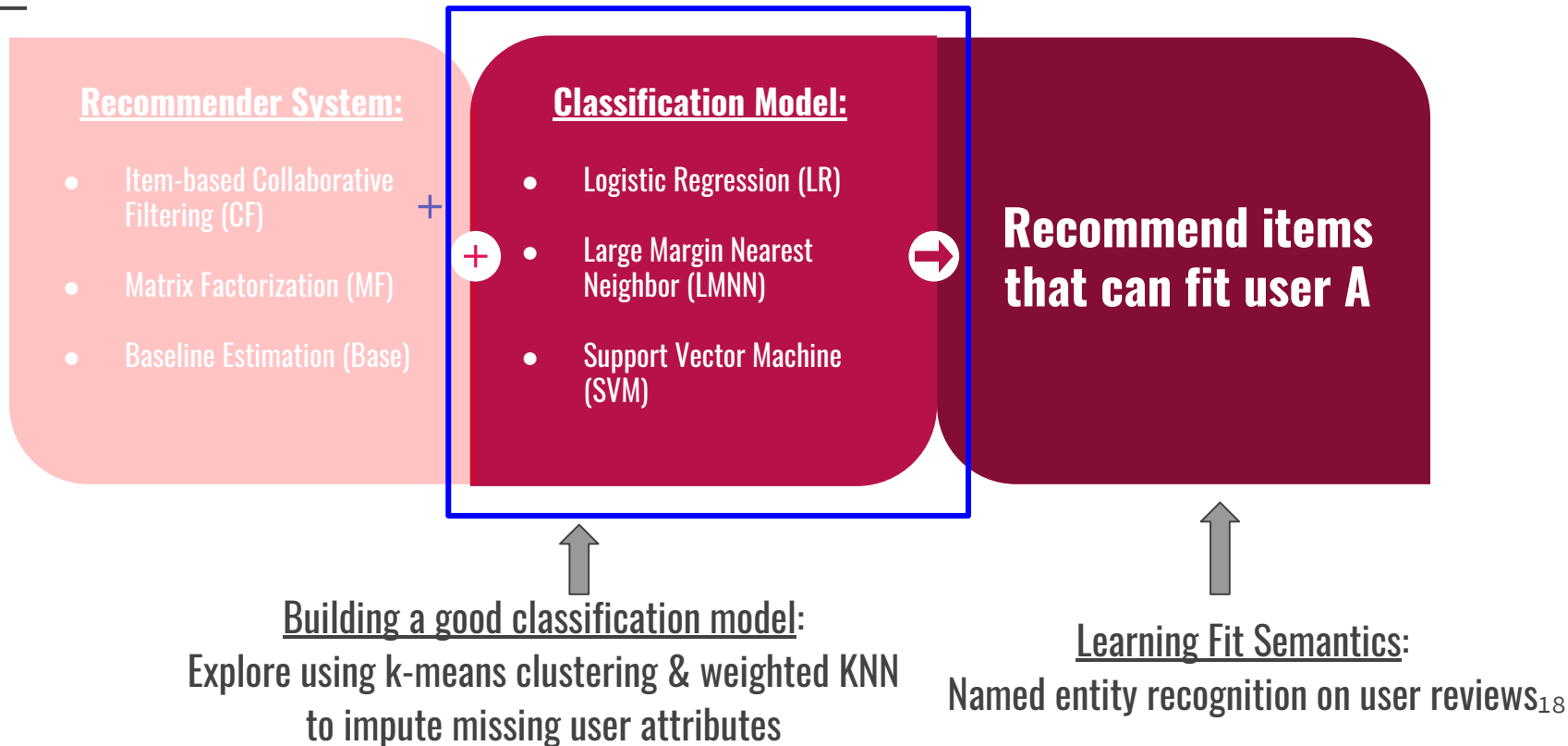
Rented between [May 2014](#) and [October 2016](#)

Existing	3886 Dress 8	212 Gown 8	2159 Dress 8	24183 Romper 8	28976 Romper 12	15587 Gown 8	971 Sheath 8	-	-	Item ID clothing Size
SVD	14597 Dress 4	27119 Jumpsuit 8	11507 Dress 14	300 Gown 8	975 Sheath 24	27357 Blazer 8	22892 Sheath 4	17925 Sheath 14	1005 Mini 4	2171 Dress 8
BsO	27119 Jumpsuit 8	11507 Dress 14	11966 Dress 8	27357 Blazer 8	4816 Sheath 8	544 Sheath 1	17879 Dress 12	528 Dress 16	10883 Sheath 4	2171 Dress 8

Project Limitations

- 1. Highly skewed ratings ->> develop more detailed rating system based on negative comments in user reviews to further segregate
- 2. Class imbalance in fit ->> learn fit semantics from user reviews to identify users who rate a fit but actually have negative size feedback
- 3. Lack of other item attributes (besides size) ->> obtain retailer's product catalog (if possible)

Next steps



Thank You!