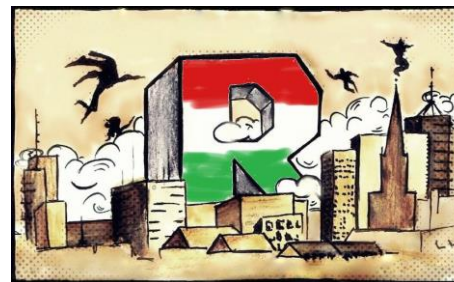


# Service & Repair Demand Forecasting

Timothy Wong (Senior Data Scientist, Centrica plc)



European R Users Meeting

14<sup>th</sup> -16<sup>th</sup> May, 2018

*Budapest, Hungary*

We supply energy and services to over 27 million customer accounts

Supported by around 12,000 engineers and technicians

Our areas of focus are Energy Supply & Services, Connected Home, Distributed Energy & Power, Energy Marketing & Trading



# Overview



Driven by many factors

Customer  
Contact

Creates

Job Demand

Booking

Initial  
Appointment

Not yet done

2<sup>nd</sup>  
Appointment

Not yet done

3<sup>rd</sup>  
Appointment

Not yet done ...

Done

Closed

Done

Closed

Done

Closed

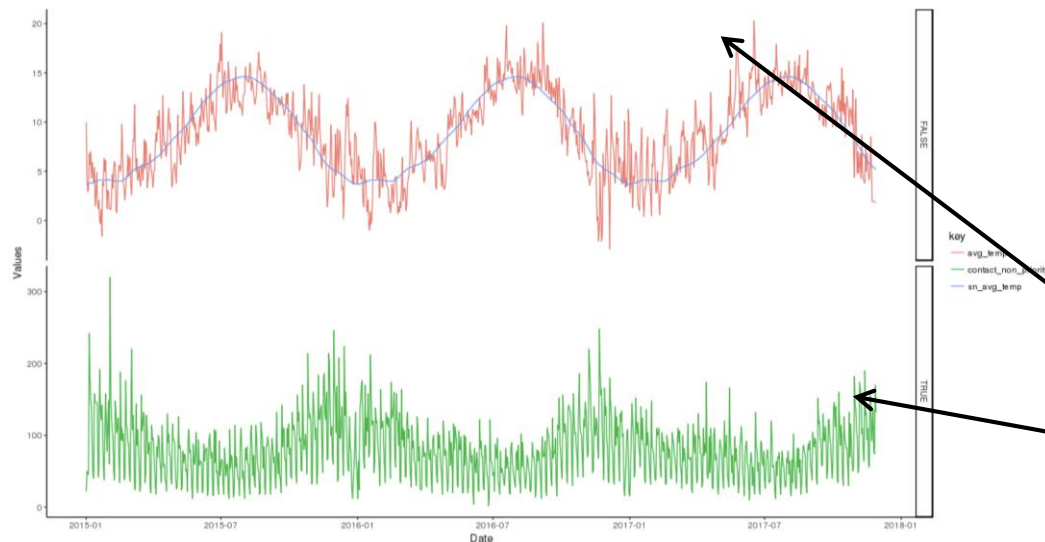
My gas boiler is  
not working.

We can help. Would  
you like to book an  
appointment?



# Gas boiler service & repair demand

- Strong causality, e.g.:
  - Cold weather → use more gas → high repair demand
  - Holiday → away from home → less repair demand
- 173 service patches in the UK
  - Each has dependent variables, e.g. weather observations.



Temperature : Independent variable

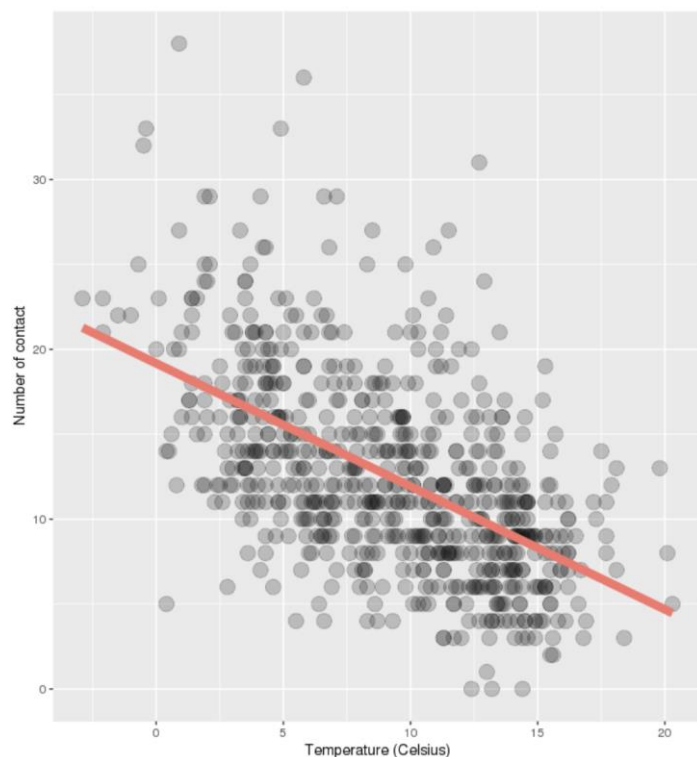
Number of contact : Dependent variable



# Linear Models

## Linear fit

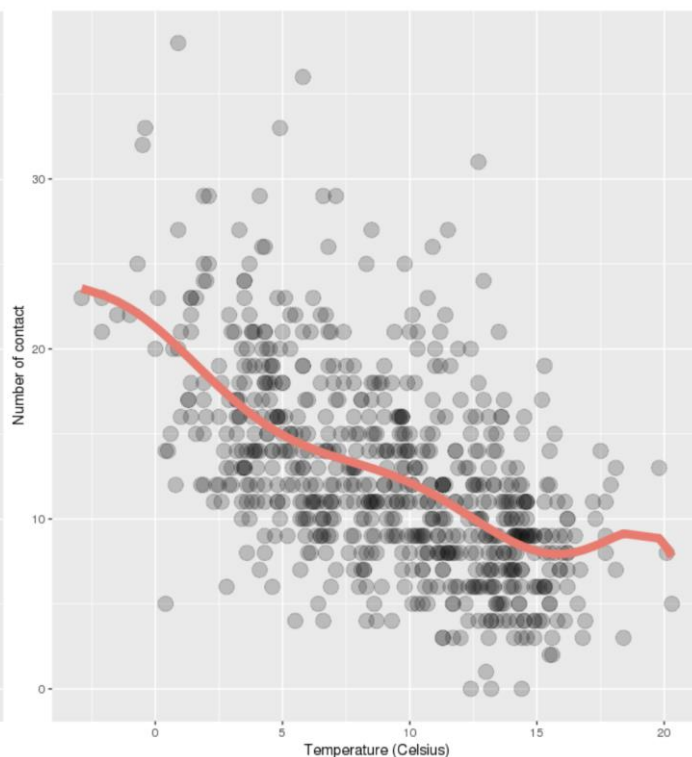
$$\hat{y} = \beta_0 + \beta_1 x$$



model Linear fit

## Polynomial fit

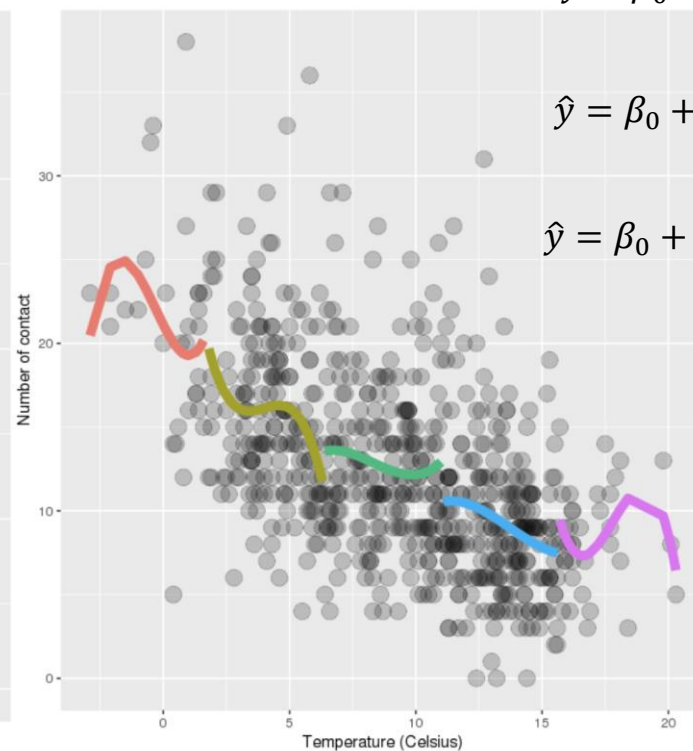
$$\hat{y} = \beta_0 + \sum_{k=1}^K \beta_k x^k$$



model Polynomial (k=7) fit

## Piecewise polynomial fit

$$\begin{aligned} \hat{y} &= \beta_0 + \sum_{k=1}^K \beta_k x^k \mid x \in (0, 5] \\ \hat{y} &= \beta_0 + \sum_{k=1}^K \beta_k x^k \mid x \in (5, 10] \\ \hat{y} &= \beta_0 + \sum_{k=1}^K \beta_k x^k \mid x \in (10, 15] \\ &\dots \end{aligned}$$



Piecewise polynomial fit (-2.92,1.74] (1.74,6.38] (6.38,11] (11,15.7] (15.7,20.3]

# Poisson Distribution

- Goodness-of-fit test for Poisson distribution

```
> summary(gf)
Goodness-of-fit test for poisson distribution
              X^2          df          P(> X^2)
Likelihood Ratio    543.702         32    2.288901e-94
```

- Poisson GLM

$$y_i = \beta_0 + x_{i,1}\beta_1 + x_{i,2}\beta_2 + \dots + \epsilon_i$$

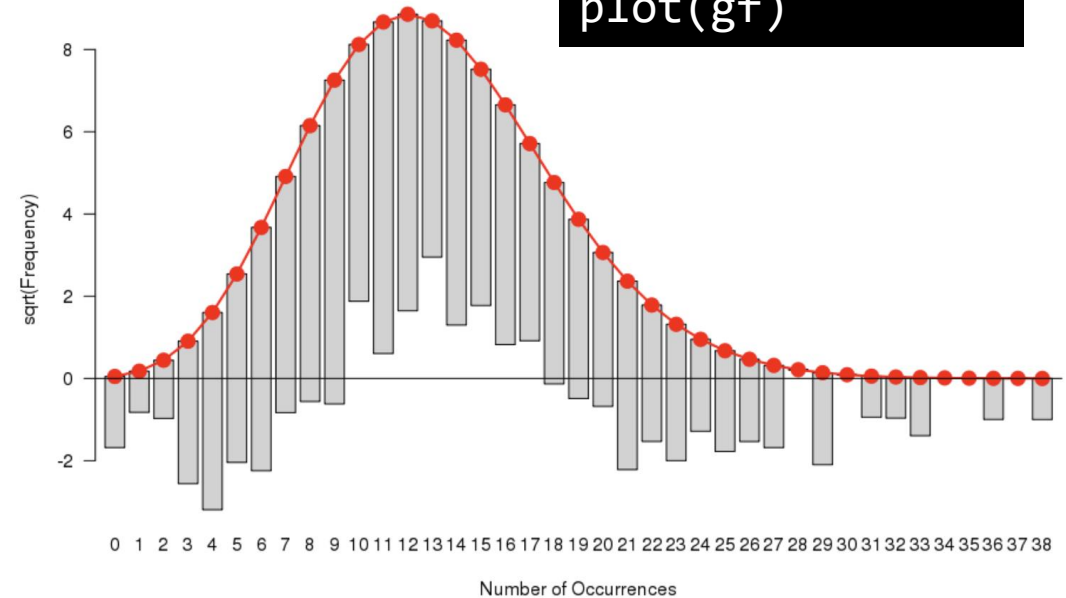
*Assumption:*

$$y_i \sim \text{Poisson}(\lambda)$$

$$\epsilon_i \sim N(0, \sigma^2)$$

- Response variable  $y_i$  is contact count.

```
library(vcd)
gf <- goodfit(x)
summary(gf)
plot(gf)
```



# Generalised Additive Model (GAM)

- Variables may have non-linear relationship

e.g. warm weather → low demand,  
but we don't expect zero demand on  
extremely hot day

- GAM deals with smoothing  
splines (basis functions)

$$s(x) = \sum_{k=1}^K \beta_k b_k(x)$$

```
Family: poisson  
Link function: log
```

```
Formula:  
contact_priority ~ s(avg_temp)
```

```
Parametric coefficients:
```

```
              Estimate Std. Error z value Pr(>|z|)  
(Intercept)  2.49418    0.01109   224.9  <2e-16 ***  
---
```

```
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
Approximate significance of smooth terms:
```

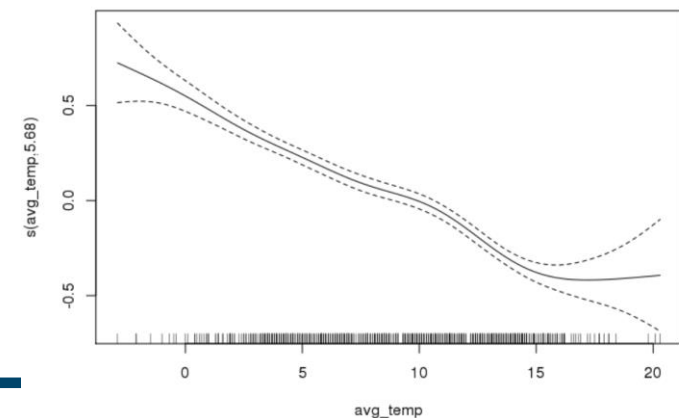
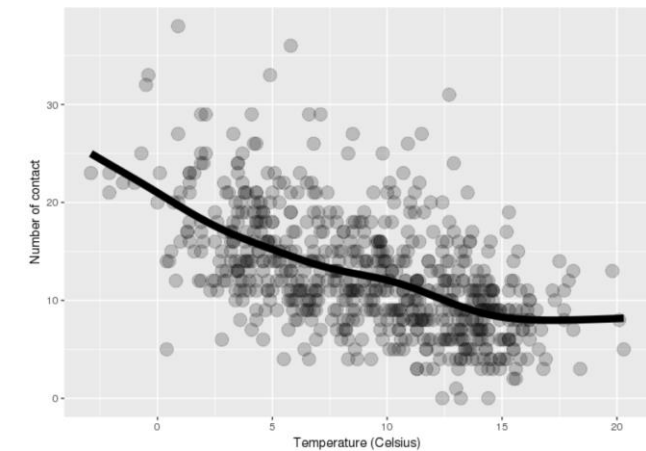
```
              edf Ref.df Chi.sq p-value  
s(avg_temp)  5.681  6.858  588.6  <2e-16 ***  
---
```

```
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
R-sq.(adj) =  0.315   Deviance explained = 31.5%
```

```
UBRE = 0.88378   Scale est. = 1           n = 694
```

## GAM: Spline function



# GLM vs GAM

AIC = 4263

```
myGLM <- glm(formula = contact_priority ~ avg_temp,  
             data = myData,  
             family = poisson())
```

AIC = 4260

```
myGAM <- gam(formula = contact_priority ~ s(avg_temp),  
            data = myData,  
            family = poisson())
```

ANOVA:

Check reduction of sum of squared

```
anova(myGLM, myGAM, test="Chisq")
```

Analysis of Deviance Table

Model 1: contact\_priority ~ avg\_temp

Model 2: contact\_priority ~ s(avg\_temp)

	Resid. Df	Resid. Dev	Df	Deviance	Pr(>Chi)
1	692.00	1307.1			
2	687.32	1294.0	4.6808	13.087	0.01813 *

---

Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

Statistically significant

# More Variables

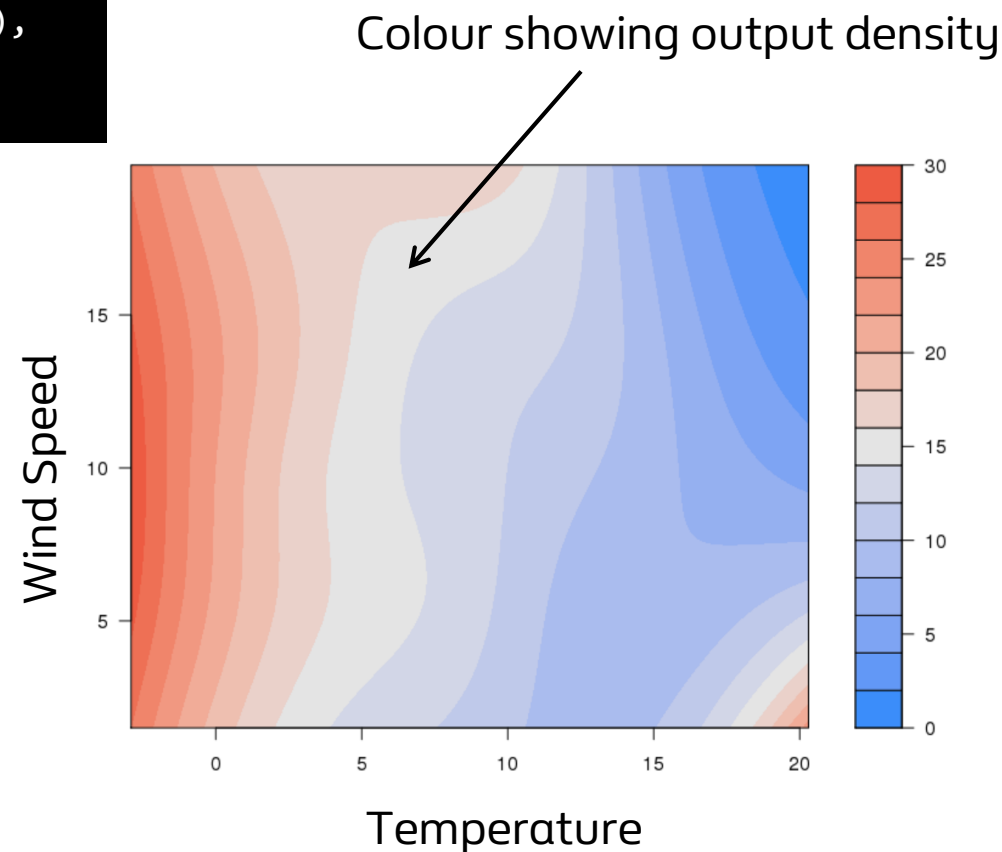
```
myGAM2 <- gam(formula = contact_priority ~ te(avg_temp, avg_wind),
               data = myData,
               family = poisson())
```

```
Family: poisson
Link function: log
Formula: contact_priority ~ te(avg_temp, avg_wind)

Parametric coefficients:
              Estimate Std. Error z value Pr(>|z|)
(Intercept)  2.4927    0.0111   224.5   <2e-16 ***
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Approximate significance of smooth terms:
              edf      Ref.df    Chi.sq    p-value
te(avg_temp,avg_wind)  14.12      16.52     613.6   <2e-16 ***
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

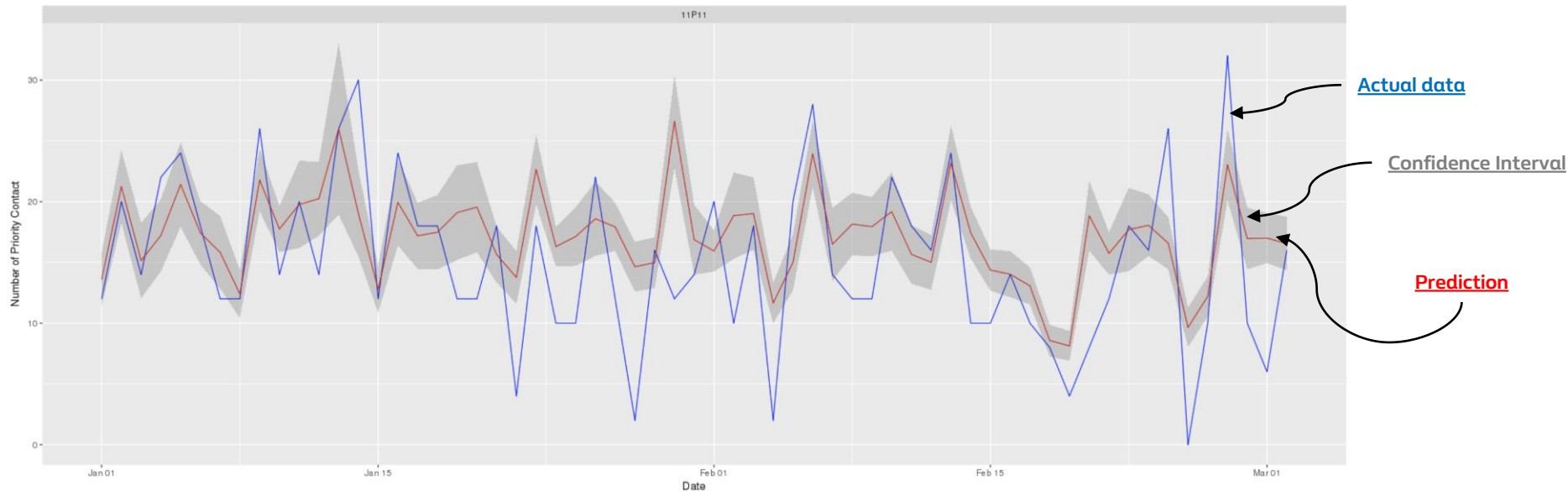
R-sq.(adj) = 0.321 Deviance explained = 33.1%
UBRE = 0.86457 Scale est. = 1 n = 694
```





# Results

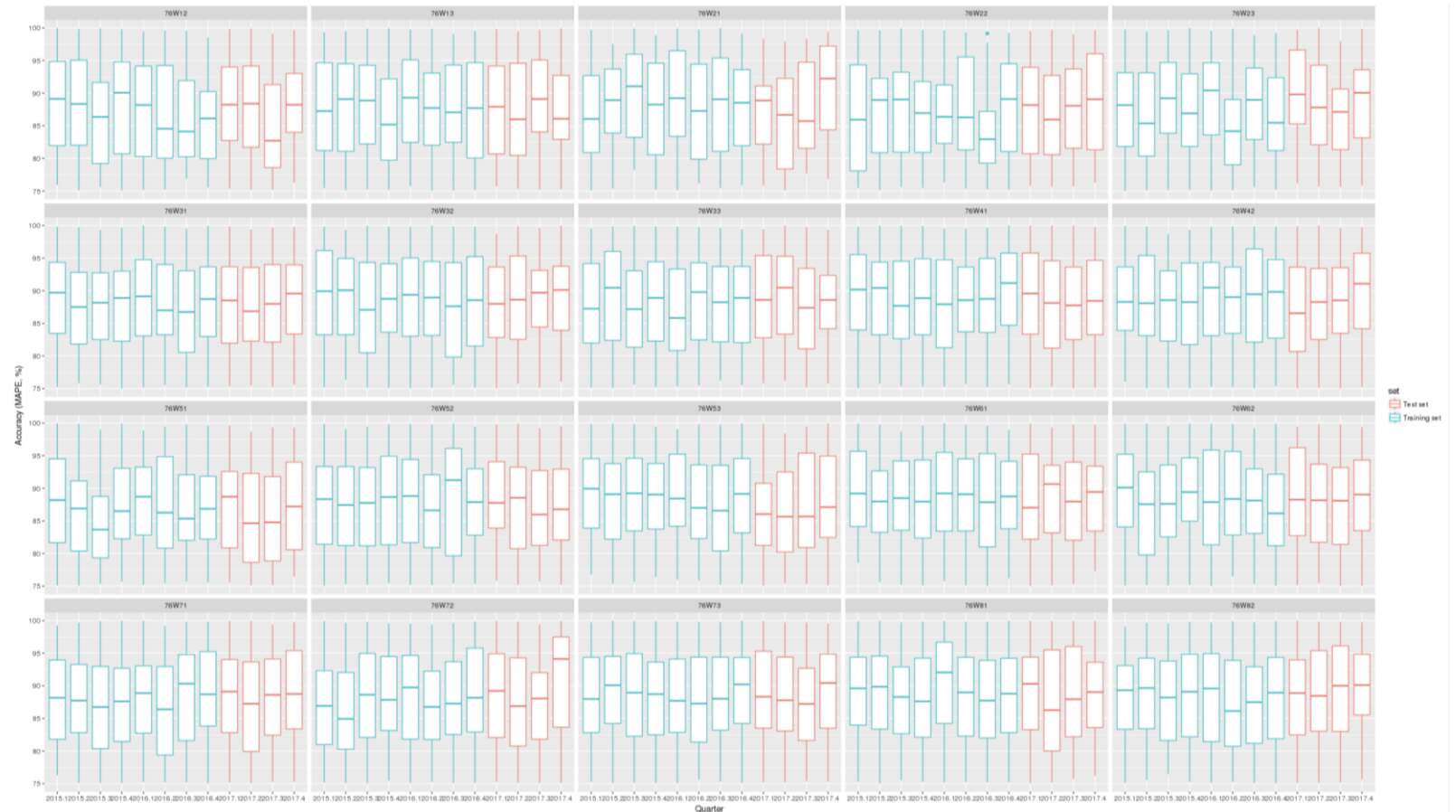
- For each response variable  $y$  we also know the standard error
  - Establish confidence interval



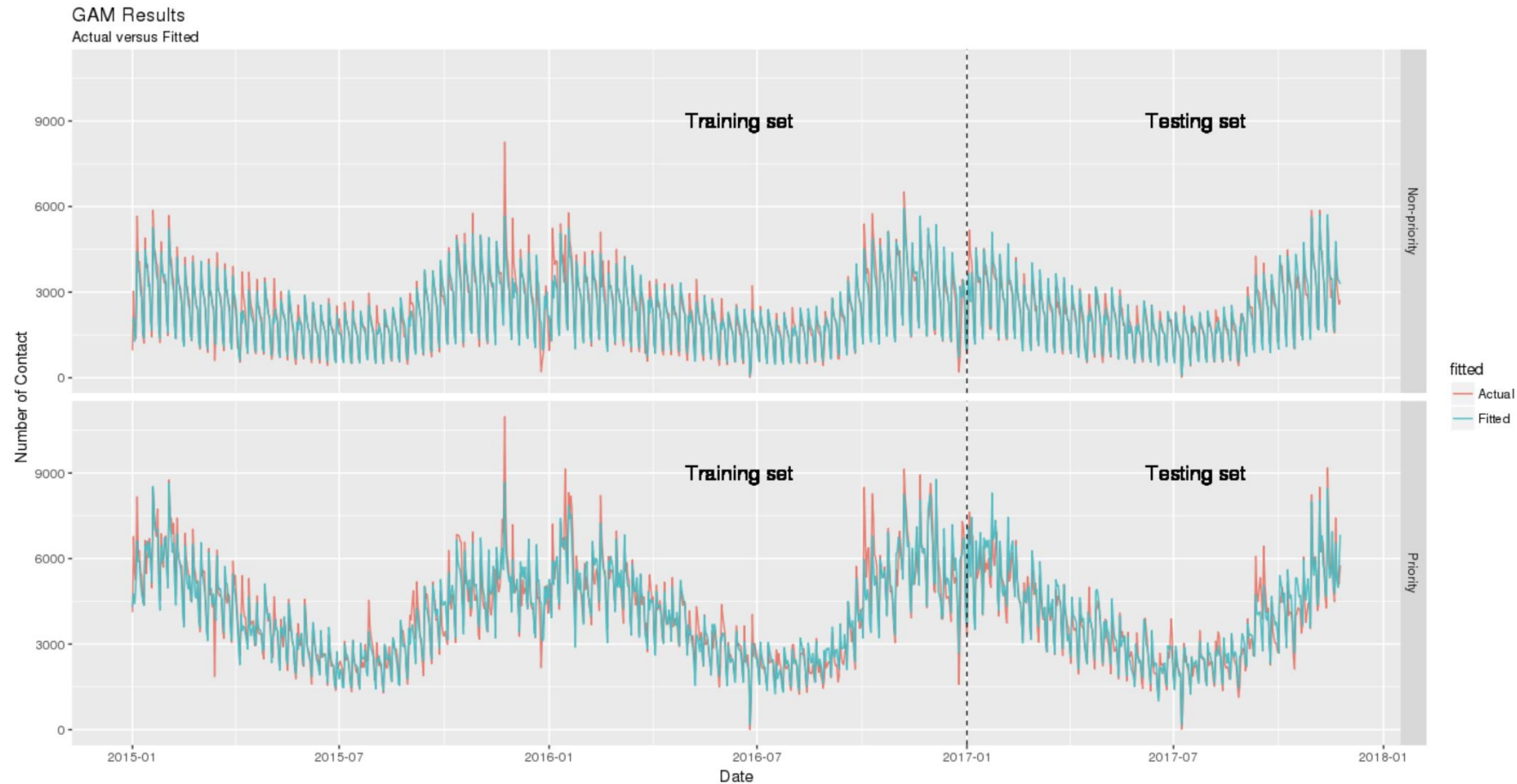
# Accuracy measurement

Consistent results across patches

**London area:**



# GAM Results: Aggregated View

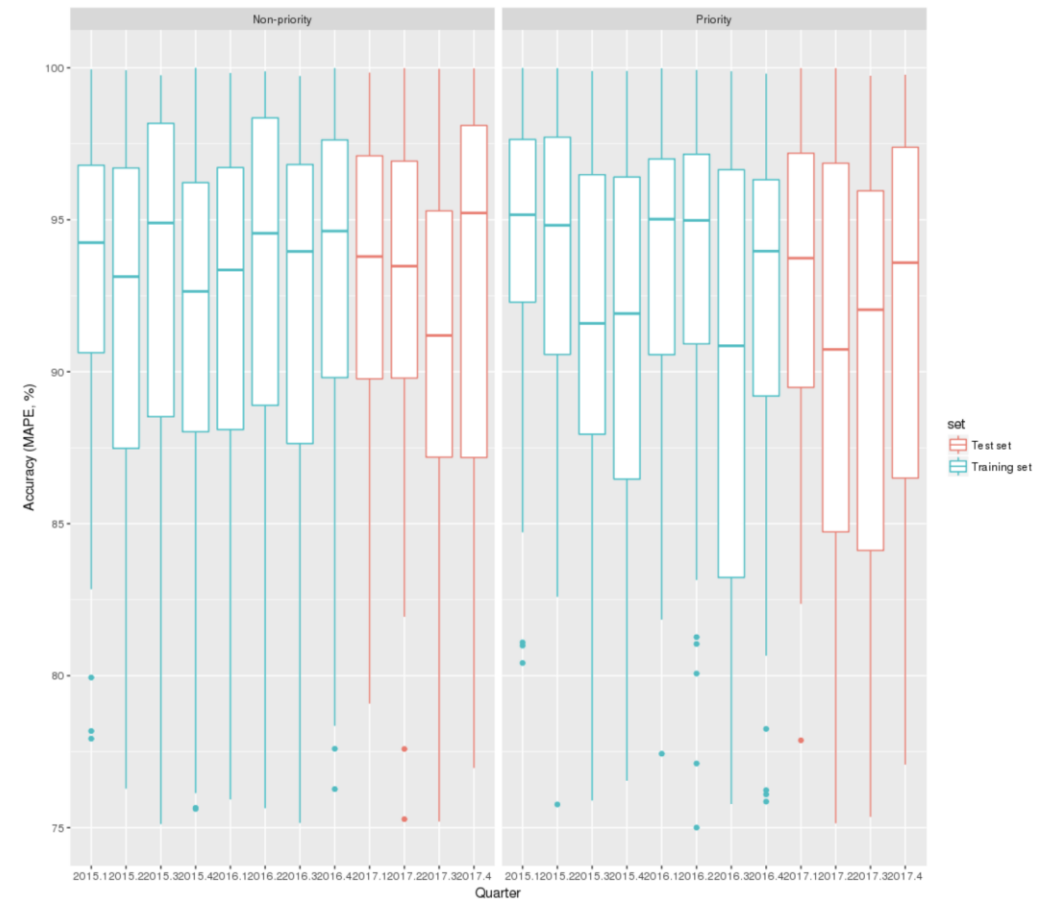


# Accuracy measurement

- Defined as 1-MAPE (%)  
 $\text{MAX}(0, 1 - \text{ABS}(\text{Forecast} - \text{Actual})/\text{Actual})$

Average accuracy of each quarter:

	year_quarter	set	`Non-priority`	Priority
*	<fctr>	<chr>	<dbl>	<dbl>
1	2015.1	Training set	90.92	92.94
2	2015.2	Training set	86.77	92.42
3	2015.3	Training set	90.48	89.41
4	2015.4	Training set	87.40	89.47
5	2016.1	Training set	87.34	92.85
6	2016.2	Training set	87.28	90.79
7	2016.3	Training set	90.06	87.99
8	2016.4	Training set	89.50	89.84
9	2017.1	Test set	90.92	92.69
10	2017.2	Test set	88.68	89.55
11	2017.3	Test set	87.90	86.42
12	2017.4	Test set	91.44	90.32



# Potential Improvements

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- Feature transformation
  - Manually hand-craft linear features
  - Combine and transform existing variables
  - Use linear methods
  - Easier to interpret
- GAM + Bagging
- Multilevel linear regression ("Mixed-effect model")
  - Service patches as groups
  - Single model for all patches





# Potential Improvements

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- Time Series Approach
    - ARMA (Auto-Regressive Moving Average) / ARIMA
    - Analyse seasonality
  - Other machine learning techniques
    - Boosted trees
    - Random Forest
      - Works nicely with ordinal/categorical variables
    - Neural net (RNNs)
      - Substantially longer model training time
- 
- Less interpretable,  
No confidence interval
-

# Thanks

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## Project Team

(Names in alphabetical order)

Angus Montgomery

Hari Ramkumar

Harriet Carmo

Kerry Wilson Morgan

Martin Thornalley

Matthew Pearce

Philip Szakowski

Terry Phipps

Timothy Wong

Tonia Ryan



## European R Users Meeting

14<sup>th</sup> -16<sup>th</sup> May, 2018

Budapest, Hungary

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