



# Tulasi



**Desired Solutions.....**

- Layer Management
- Management Software for Egg Training



- Broiler Management
- Broiler Integration



- Hatchery Management
- Feed Mill Management



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[www.tulassi.com](http://www.tulassi.com)

Pioneering ERP solutions

for veterinary industry

across the globe

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## About Tulasi Technologies:

About Tulasi - IT solutions for Poultry Solutions since 2006

Tulasi Technologies Pvt Ltd is IT Solutions Company headquartered in Bangalore. Since its inception in 2006, We utilize our proven competency in Veterinary solutions and consistently deliver cost-effective and top class solutions to our clients. In that time we have developed a full range of software systems to cover all aspects of the poultry business.

- Founded in 2006, Tulasi quickly established an excellent reputation for providing quality ERP and poultry solutions, in particular to Poultry processing and distribution companies, and is now recognized as a key software provider in the Poultry and Agri/Food market.
- In 2006 onwards software was developed which improves co-ordination and interaction between Poultry Farms/ distributed farms and the agriculture and factory planning departments of a Food Processor.
- As Tulasi Poultry Manager this application has now been used by over 400 farmers and is widely deployed in several countries like US, UK, Middle East Countries, African Continents, it is now being rolled-out globally.
- a new release of the Vehicle Management system was made available that offers Poultry Processors enhanced farms management and transaction control– now connecting it to Tulasi Technologies.
- Tulasi continues to enhance its product portfolio in all of these areas working in partnership with our customers to ensure we always provide market leading solutions.
- Our ability to utilize our software development platforms, and the comprehensive Modules and Components developed within them, accompanied with our ability to tailor and develop client specific components means we provide a unique, rapid, method of providing client-specific solutions cost effectively.

[Tulasi Technologies Pvt. Ltd](#)

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- Our ongoing success stems from our ability to provide strategic applications with first class support and with the versatility to adapt them quickly to our clients changing needs
- At Tulasi we believe that every customer should be regarded as a full partner in our future and approached as such, and that, due to our market-leading development and the strength of the business support that underlines it, we can offer our customers a real strategic benefit and added value return from implementing our solutions.

## Why Tulasi ?

### Tulasi Technologies Pvt. Ltd.,

In the hour of crisis (Raw Material shortages and Quality Manpower) Tulasi Technologies Pvt. Ltd has developed a unique software which allows clients both small and mid sized companies to go for an ERP system with dedicated support and hassle free implementation. The other advantage going with Tulasi Technologies Pvt. Ltd is top level management are in to poultry and farming since three decades, so having the knowledge and expertise they have come up with this unique tool for better operations in day to day running of the poultry.

## KEY USP FOR PMS

### A. Perpetual Inventory System of Accounting

1. Real Time Stock by quantity & Value.
2. Provision for stock adjustment
3. Inventory ledger-weighted avg./FIFO/LIFO & std Costing
4. Facilitates Stock Verification
5. Track Inventory Lot Serial No. wise
6. Warehouse wise stock control
7. Warehouse to warehouse stock transfer

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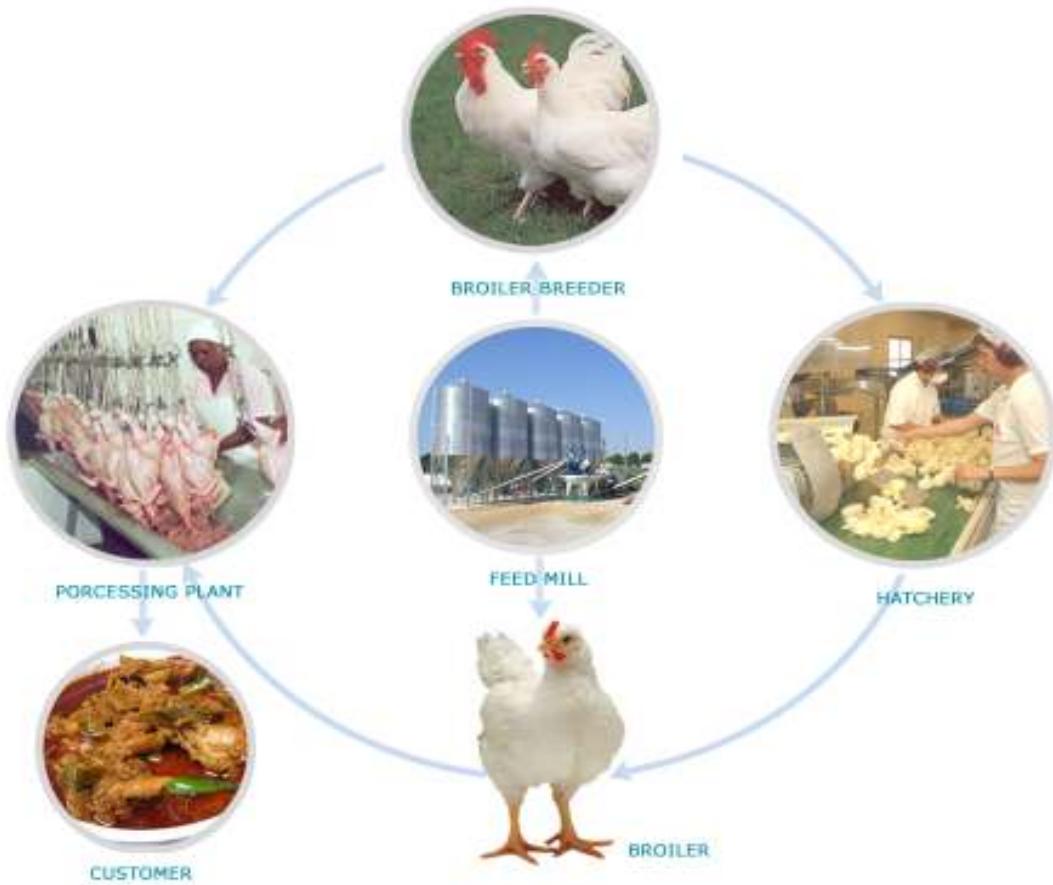
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- B. Group chart of account as per schedule VI
  - C. Balance sheet
  - D. Profit & Loss account-Yearly, Half Yearly, Quarterly, Monthly
- E. Document number driven process
- 1. Purchase request to vendor order based invoice
  - 2. Sales order to customer based invoice
- F. Customer & vendor
- 1. Ageing analysis
  - 2. Statement of account
  - 3. Ledger
- G. Production report
- 1. Flock wise
  - 2. Item wise
  - 3. Analyze performance of production through standard cost to variance
  - 4. Analyze production shed wise
- H. Architecture
- 1. Access any where any time
  - 2. No software license required
  - 3. Access through desktop windows browser
  - 4. 8am -8pm(IST) support
    - a. Maintenance
    - b. Development of new features/functionalities
    - c. Development of reports

## POULTRY MANAGEMENT FLOW



### Breeders

These are the birds producing Hatching Broiler Breeder eggs. The birds are housed on the ground with deep litter, or there may be partial or full slats. The eggs are laid in nest boxes from which they are collected frequently, then stored for transport to the hatchery. Food consumption is controlled to prevent birds becoming overweight.

At the end of their productive life, the birds are removed for processing, poultry litter (consisting of a mixture of bedding material and manure) is removed and usually sold as fertilizer. The shed is then cleaned and prepared for the next flock. Below Figure-1 explains how the breeder houses will be, Figure-2 will explain flow of Breeder farm and Figure-3 explains the Breeder Flock performance graph.



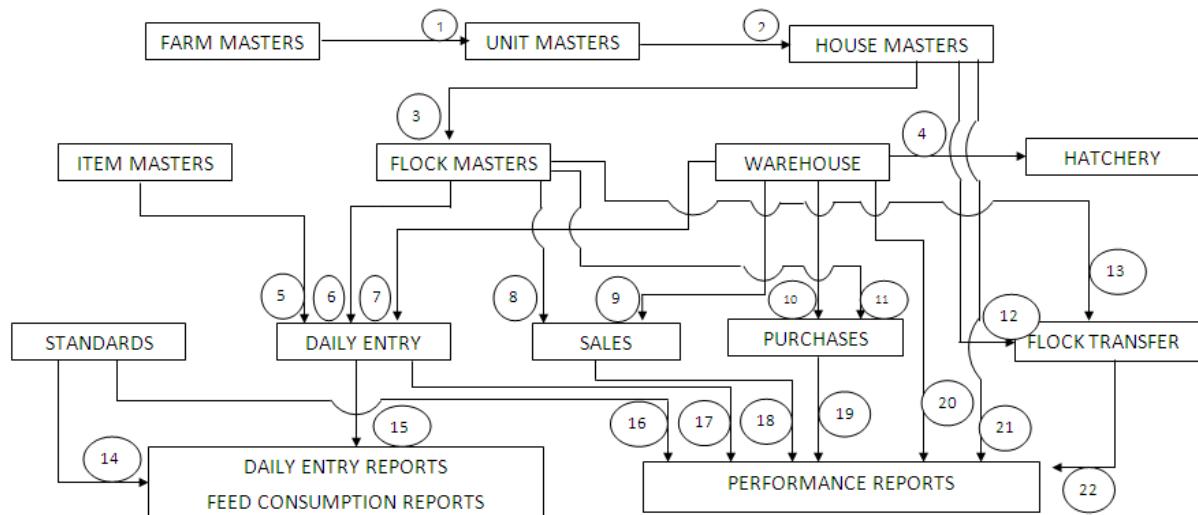
## **Chick Houses**

## **Grower Houses**

## Breeder Houses

**Figure-1**

## BREEDER FLOW CHART



- |   |  |
|---|--|
| 1) Maps all units under farm<br>2) Maps all houses under unit<br>3) Maps all flocks under house<br>4) Transfer finished goods from ware house to hatchery/cold room<br>5) Fetch relevant items from masters onto daily entry.<br>6) Fetch flocks from flock masters<br>7) Fetch warehouse for stock adjustment to daily entry<br>8) Relates flocks to Sales | 9) Links ware house to sales for stock adjustment<br>10-11). Links ware house to sales for stock adjustment<br>12-13). Links houses, flocks to flock transfer<br>14-15) Fetch standards & daily entry records onto daily entry reports and feed consumption reports<br>16-22) links standards, daily netry, sales, purchases, warehouses, house masters, flock transfers to performance reports. |
|---|--|

**Figure-2**

## Some of Our Reports and Graphs in Breeder Section

1. Breeder Day Sheet Report
2. Combined Report
3. Daily Consumption
4. CV analysis Report
5. Disinfection Report
6. Weekly Weights Report
7. Feed per Egg/Bird report
8. Hen housed Hatching Eggs and Hen housed Hatching Chicks
9. Vaccination Schedule Report
10. Weekly Disease Report
11. Flock Realization Report
  - a) Flock Information
  - b) Costing at Farm
  - c) Costing at Hatchery
  - d) Sales
  - e) Average cost of egg
  - f) Average cost per Chick
  - g) Realization cost (+/-)

### Breeder Graph

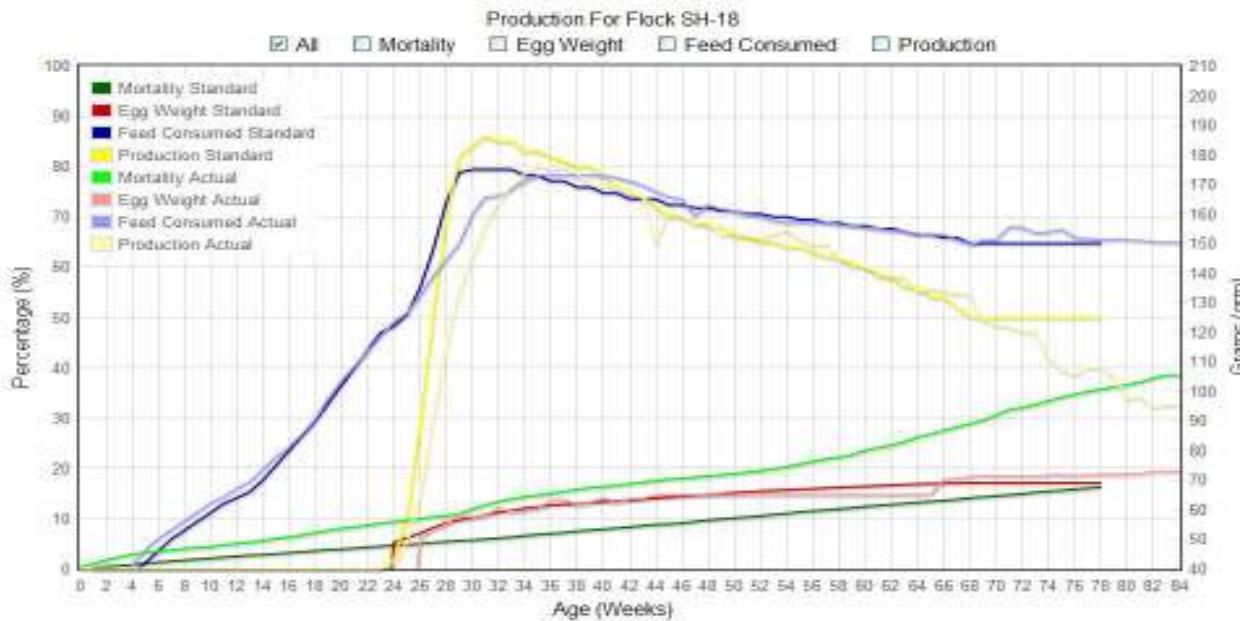


Figure-3

## Hatcheries

After collection, hatching eggs are taken to a hatchery where they are artificially incubated in machines which maintain the correct temperature and humidity for incubation to occur. Hatched chickens are usually moved off the premises to the brooding facilities within hours of hatch. Incubation takes about 21 days, and is often a two-step process. Initial incubation is done in machines known as setters. A modern setter is the size of a large room, with a central corridor and racks on either side. Eggs are held relatively tightly (large end up) in trays, which are stored in the racks. Inside the setter, temperature and humidity are closely maintained. Blowers or fans circulate air to ensure uniform temperature, and heating or cooling is applied as needed by automated controls. The racks pivot or tilt from side to side, usually on an hourly basis. On or about day 18, the eggs are removed from the setters and transferred to hatcher. These machines are similar to setters, but have larger flat-bottom trays, so the eggs can rest on their sides, and newly hatched chicks can walk. Below Figure-4 and 5 explains the Hatchery Process and Operations flow.



## Egg Setters

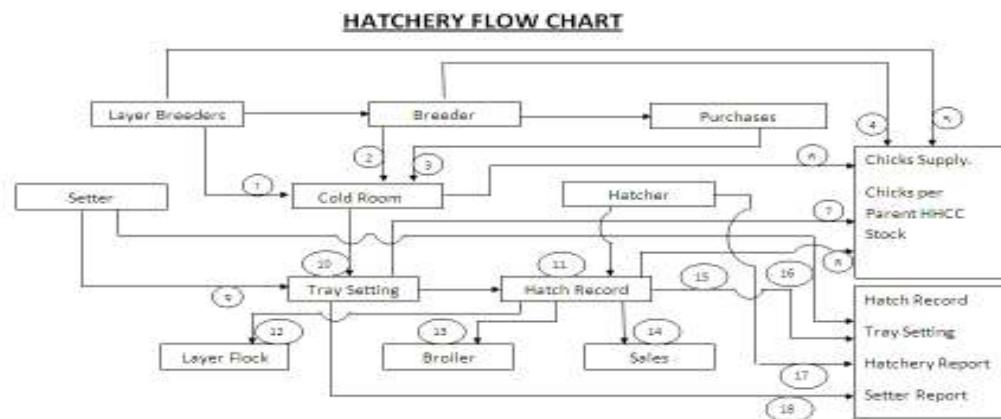


## Incubator



## Chicks

Figure-4



- 1-3). Fetch Corresponding Hatch Eggs from Layer breeder, Breeder and Purchases.
  - 4-8). Fetch Breeder, Layer Breeder, Cold room and Tray Setting for HHCC, Stock reports.
  - 9-10). Links setters to tray setting and stock from cold room.
  - 11). Hatchers to Hatchery and Eggs from tray settings.
  - 12-14). Output of Chicks from Hatchery to Layer, Broiler and Sales.
  - 15-18). Links setters; Hatchers, Tray setting & Hatch Record to Hatchery reports.

**Figure-5**



## Some of our Reports and Graphs details in Hatchery Section

1. Hatch Record
2. Chicks/Parent Report
3. Code Performance Report
  1. Hatchability & Saleable Chicks (%)
  2. Codes
2. Egg Stock Report
3. Hatchery Tray Setting Report
  1. Source Details
  2. Setting Date and Time Setting
  3. Tray setting Details
  4. 18<sup>th</sup> Day Rejection Details
  5. Chick Details

## Broilers

The overall broiler performance is dependent on several management practices. Brooder management is one of the important aspects of broiler rearing and management. The early / developmental stage becomes critical for the overall result and growth of the bird. Hence, care should be taken right from day one. The grower stage is between the 14th and 28th day of the birds life cycle. During this stage, the management objectives are to help the birds develop their immune system, uniform growth, sexual maturity and production.

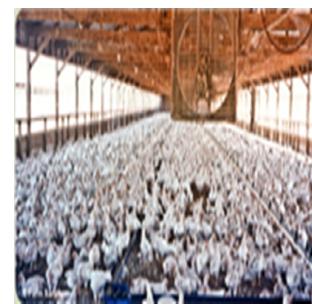
The important functions of this stage is grading of the birds on the basis of their weight, check and maintain body weight on a weekly basis, feed and water management and vaccination. The birds above 28th day of age till lifting are termed finisher. Below Figures explains the Farm and operations flow



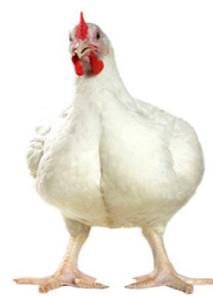
Broiler Shed



Broiler Chicks



Broiler Farm



Broiler Bird

Figure-6

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### BROILER FLOW CHART

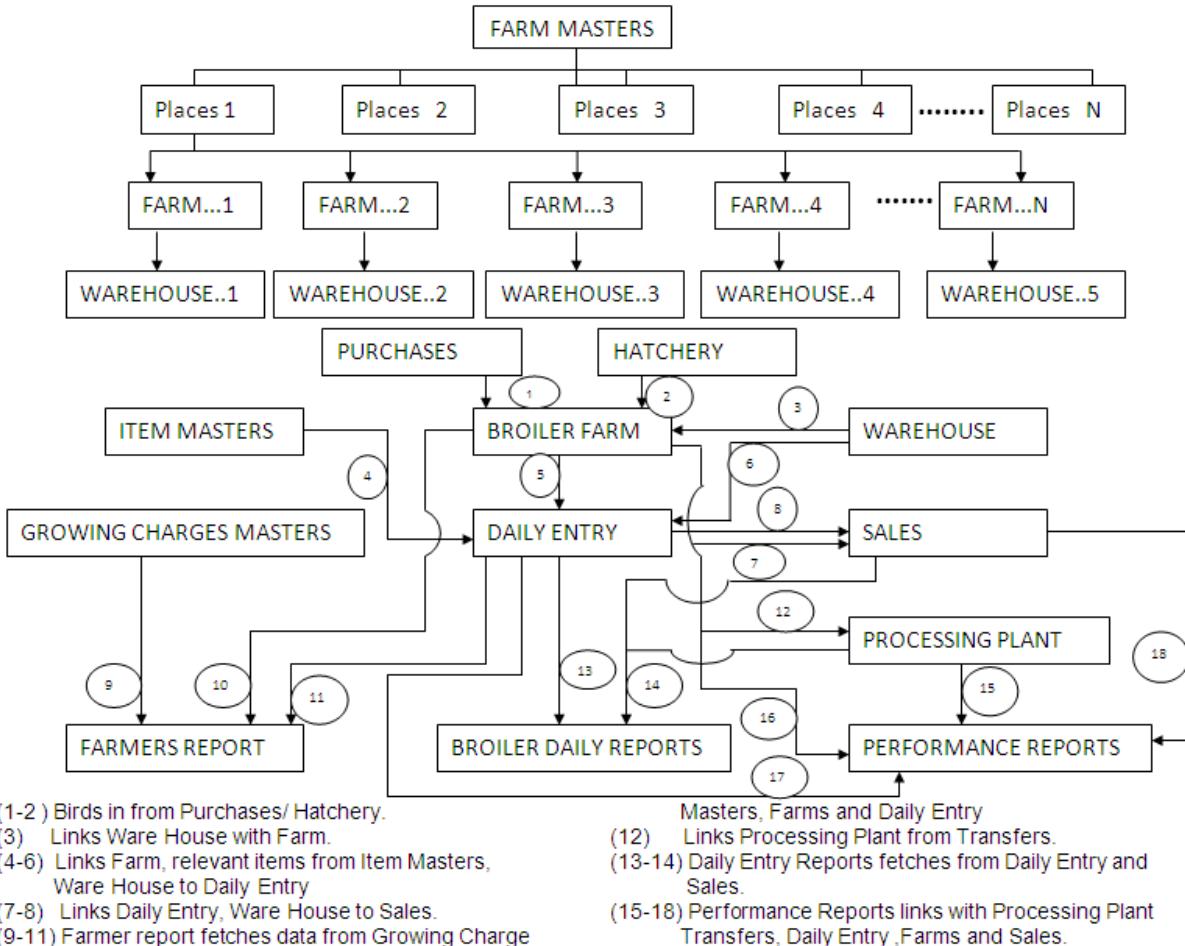


Figure-7

### Some of Our Reports and Graphs details in Broiler Section

1. Broiler Daily Sheet Report
2. Daily Broiler Mortality Report
3. Cost of Production (Live Flocks ) Report
4. Cost of Production (Cull Flocks ) Report
5. Production Cost Report
6. GAP Days
7. Medicine and Vaccine Cost Report
8. Vaccination Schedule report

### GRAPHS:

1. Broiler Body Weight Graph
2. FCR Graph
3. Mortality Comparison Graph
4. Production cost Graph

## Feed Mill

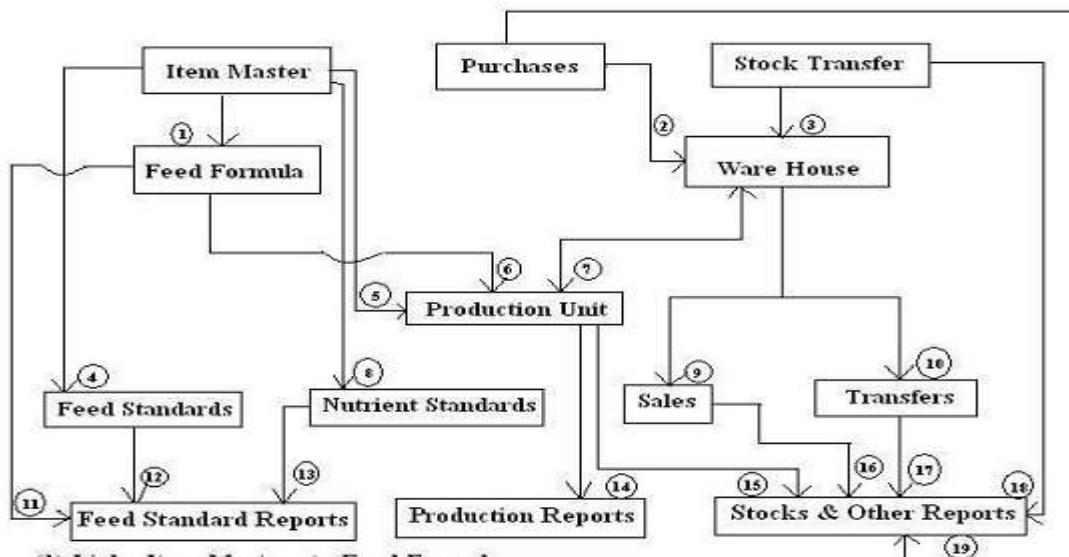
In the poultry industry, it is a well established fact that the quality of feed intake directly impacts the outcome of the product. Feed intake capacity is genetically well established. However, it is essential that due care is taken while monitoring feed to the birds throughout its lifecycle.

The chickens energy requirements through feed is determined by factors such as body weight, production rate, egg size, temperature, air movement and feathering. Essential nutrient and mineral supply through feed management defines the overall productivity of the bird. Feed types vary at different stages of the bird's lifecycle. Below Figure explains the Feed Process and Operations flow of Feed mill.



Figure-8

## Feedmill Flow chart



- (1) Links Item Masters to Feed Formula
- (2-3) Gets input of raw materials from Purchases or Stocks Transfers.
- (4) Fetch relevant feed items from Item Masters to Feed Standards.
- (5-7) Fetch Feed Formula from Formula Masters, Relevant Items from Item Masters and Stocks from ware house.
- (8) Fetch relevant raw materials from Item Masters to Nutrient Standards.
- (9-10) Links from warehouse to Sales or Transfer out.
- (11-13) Feed Standard Reports from Feed Formula, Feed Standards and Nutrient Standards.
- (14) Fetch Production Reports from Production Unit.
- (15-18) Fetch Stock and Other Reports from Purchases, Production Unit, Stock Transfer and Transfer out.

Figure-9

### Some of Our Reports in Feedmill section

1. Individual Feed Cost Report
2. Feed Cost Statement Report
3. Feed Formula
4. Feed Formula with Standards
5. Feed Formula with Costing
6. Feed Wise Raw Material Consumed Report
7. Medication Premix
8. Requirement Sheet
9. Stock Report

## Accounts

Farm accounting is measuring and recording in a systematic way

- all farm resources
- all business transactions having financial consequences

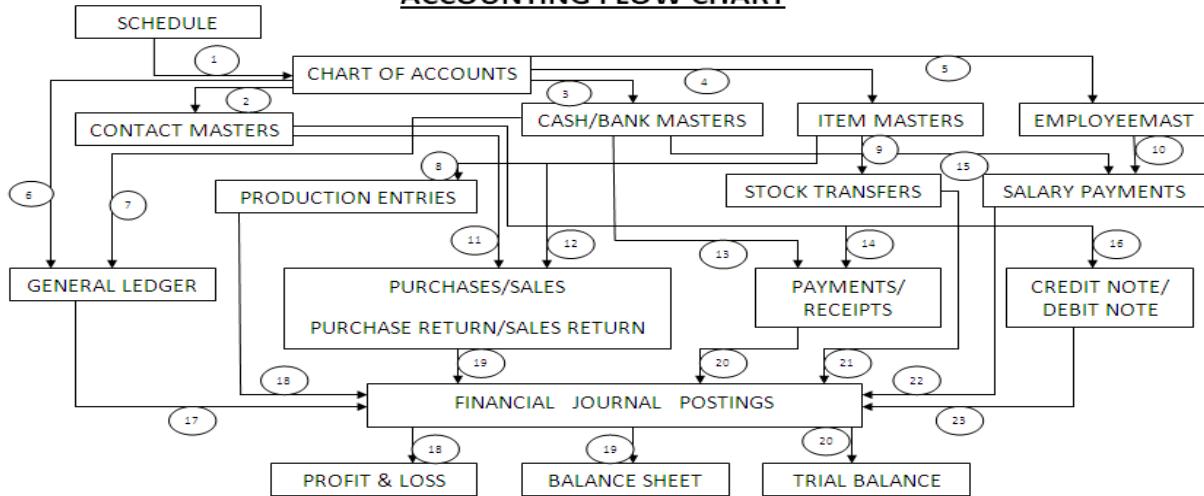
As accounting involves much time and effort on the part of the Company, there must be good reasons for keeping farm accounts. These reasons are the following (in decreasing order of importance):

1. First of all, it permits the Company to find out the size of the income which is derived from the farm. Expenses and other expenditures such as loan repayments and taxes may then be adjusted to that income. Money may be saved for investments in order to improve the farm.
2. To know the total value of the farm business and to know which part is actually owned by the Company and which by others. This information is required for making a budget and for determining the creditability of the farm business and its real sales value.
3. Farm accounts provide the indispensable tool for farm management. In other words, accounting is needed to obtain and to maintain the most profitable use of farm resources. Keeping farm accounts is the only way to reveal the weak spots in the farm's business and show where and how to improve management so as to arrive at a larger income.  
Note that accounts cannot by themselves teach a farmer how to farm, but they can without doubt assist the farmer to use agricultural knowledge to best advantage.
4. To detect loss or theft of cash or stock.
5. To provide the necessary data for a correct assessment.
6. To claim expenses for work done by others.



Figure-10

## ACCOUNTING FLOW CHART



1. Links schedule to chart of accounts
  2. Tax vendor & customer control accounts from chart of accounts to contact details
  3. Tax cash & bank control type codes to cash/bank masters
  4. Tags item accounts & its relevant codes from chart of accounts to item masters
  5. Tags salary, loan accounts from chart of accounts to employee masters
  6. Fetchs all COA's to general ledger
  7. Fetch all cash/bank codes from cash/bank masters to general ledger
  8. Fetches all items from item masters to production entries
  9. Fetchs all items from item master to stock transfer
  10. Calculate salary based on employee masters
  11. Fetch's all contacts from contact masters
  12. Fetch's item details from item masters
  13. Fetch's cash/bank codes from cash/bank masters
  14. Fetch's contacts from contact masters
  15. Fetch cash/bank codes from cash/bank masters to sal. Payment
  16. Fetch contact from contact masters
  17. & 23.) Post respective postings to financial journal postings  
Following fetches outstanding balances from journal postings
  18. Expense, Revenues
  19. Assets, Liabilities, capital a/c.
  20. Schedule wise codes
  21. Posts, profit/loss on balance sheet

Figure-11

## **Some of Our Reports in Accounts Section**

- 1 Cash Flow Statements
  - 2 Cost center wise ledger
  - 3 Period wise COA Ledger
  - 4 Payment vouchers reports
  - 5 Receipt vouchers history
  - 6 Budget analysis
  - 7 Day wise finance summary
  - 8 Trial balance date range
  - 9 Cost center wise trial balance
  - 10 Bank reconciliation
  - 11 Cost centers list
  - 12 Profit centers list

## Procurement:

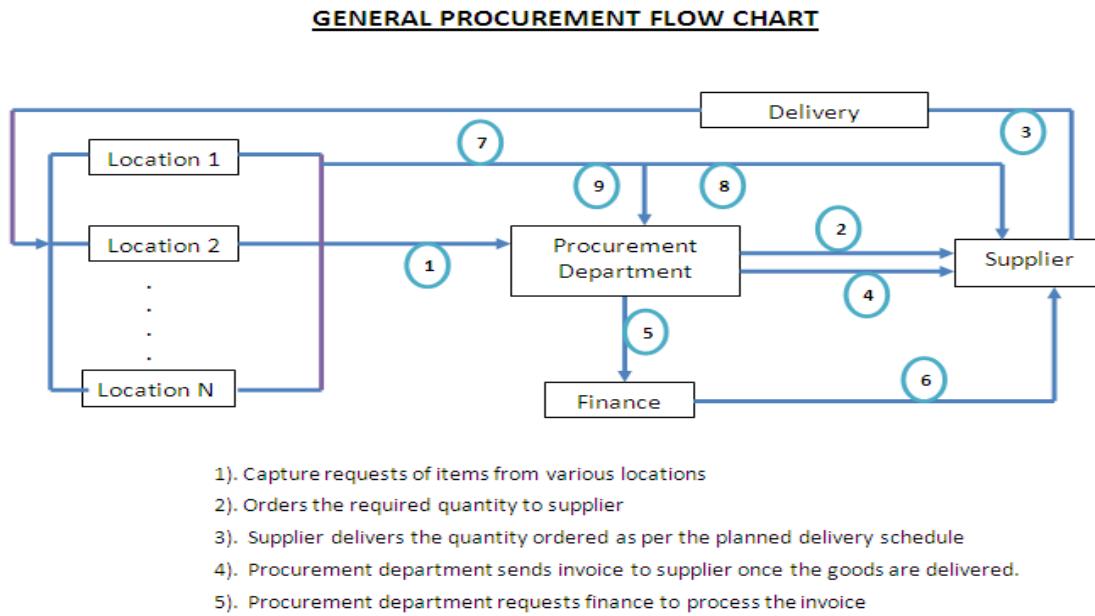


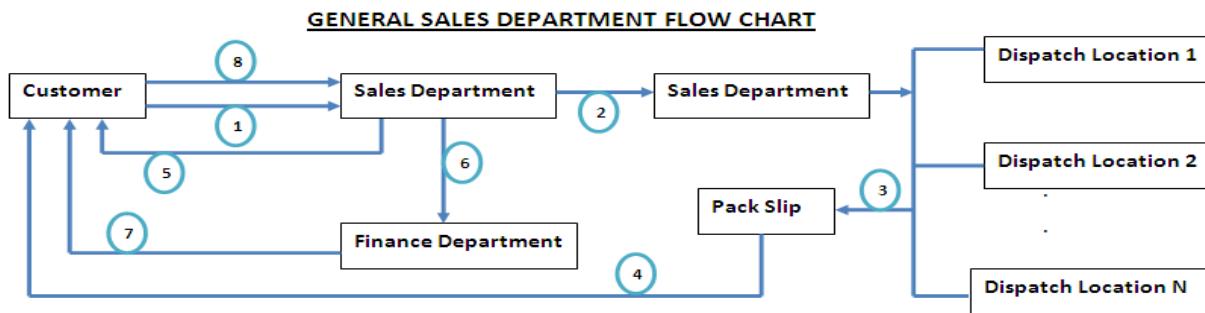
Figure-12

### Some of Our Reports in Procurement section

- 1 Ageing Analysis
- 2 Item Ledger
- 3 Supplier Ledger
- 4 Supplier statement of account
- 5 Purchase rate Analysis
- 6 Purchase register
- 7 Stock report
- 8 Payments report
- 9 Pending goods receipt
- 10 Pending PO
- 11 Purchase indent report
- 12 Purchase order report
- 13 Purchase request report
- 14 Supplier credit note
- 15 Supplier debit note



## Sales



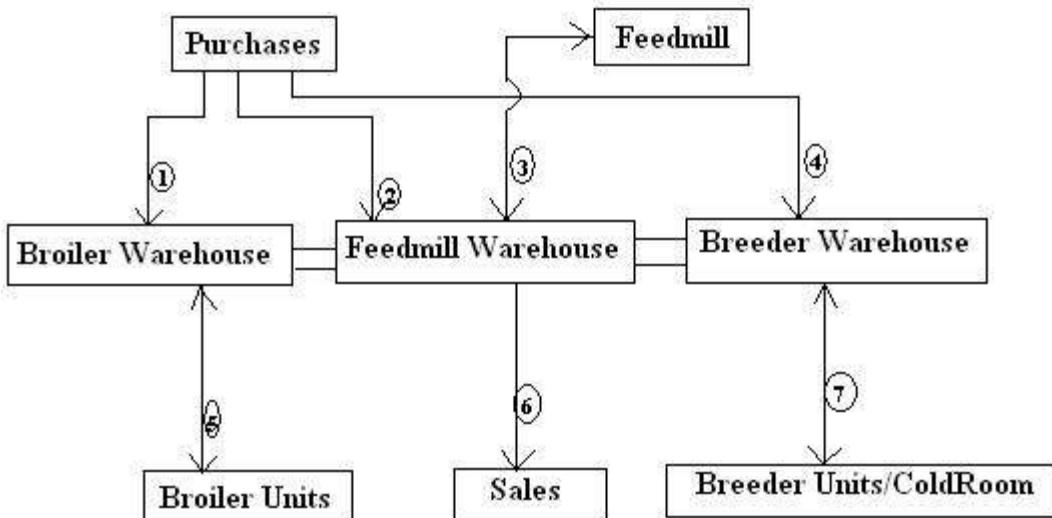
- 1). Sales Department receives orders from customers.
- 2). Sales department allocates dispatch locations with the schedule and delivery locations.
- 3). Prepares pack slip as per the delivery schedule.
- 4). Dispatched stock delivers to the customers.
- 5). Once the ordered stock is delivered to customers an invoice will be generated and delivered to customers.
- 6). Sales department updates the finance department with the invoice.
- 7). Finance department receives the amount from customers.
- 8). Customers may return the sales to sales department.

Figure-13

## Some of Our Reports in Sales section

- 1 Ageing Analysis
- 2 Customer List
- 3 Customer ledger
- 4 Customer statement of account
- 5 Customer credit note
- 6 Customer item summary
- 7 Sales rate analysis
- 8 Sales register
- 9 Sales summary
- 10 Group wise sales
- 11 Sales order
- 12 Sales receipt
- 13 Sale return report
- 14 Pending sales order
- 15 Receipts report

## INVENTORY



1. Purchase of feed to broiler warehouse.
2. Purchase of ingredients or feed to feedmill warehouse.
3. Consumption of ingredients in feedmill and production of feed to feedmill warehouse.
4. Purchase of feed to breeder warehouse.
5. Consumption of broiler feed by broiler flocks.
6. Sale of feed from feedmill warehouse.
7. Consumption of breeder feed by breeder flocks and production of eggs to breeder cold room or breeder warehouse.

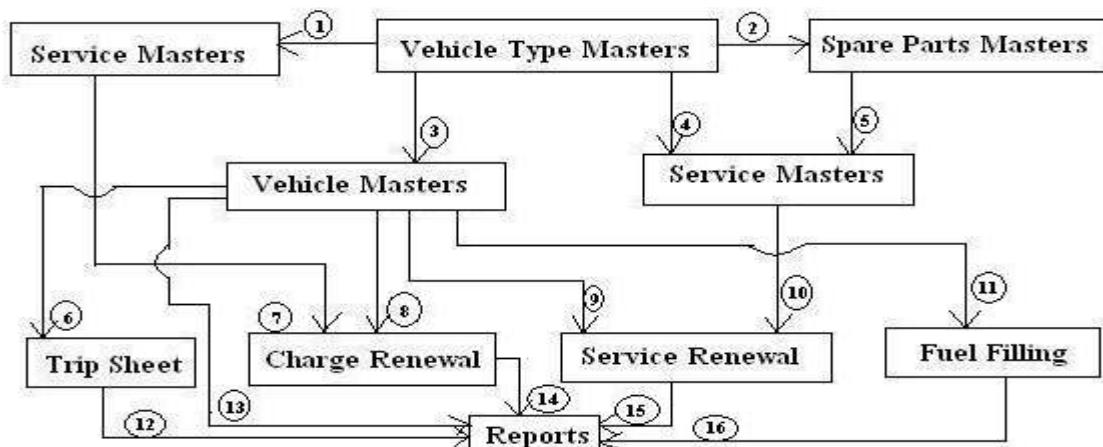
### Some of our reports in Inventory section

- 1 Item ledger
- 2 Stock transfer report
- 3 Stock report
- 4 Stock adjustment report
- 5 Egg stock report
- 6 Item stock report
- 7 Item list
- 8 Warehouse wise stock transfer report

## Vehicle Management

### Features in Vehicle Management system:

- All modules produce advanced reports
- Automatic maintenance control with inclusion of mileage and cost of repair
- Vehicle Maintenance by dates with expiry alarms
- Future maintenance reports by mileage or date
- Total mileage for every shift of each vehicle. Mileage calculator
- Expiry date alarms for important dates, insurances, checks, etc
- Expiry date alarms for driver licenses
- History of permanent and temporal drivers
- Record of days when vehicles have worked, days inactive, days crashed
- History of tires, purchase and discard dates, values, maintenance, etc
- Reports with personalized title in Access, Word, Excel o Acrobat pdf
- easy to understand and use
- Built in help in every module



- (1-3) Links Vehicle Type Masters to Service Masters, Spare Parts Masters, Vehicle Masters.
- (4-5) Fetch details from Vehicle Type Masters, Spare Parts Masters to Service Masters.
- (6) Fetch details from Vehicle Masters to Trip Sheet.
- (7-8) Links from Charge Masters, Vehicle Masters to Charge Renewal.
- (9-10) Links from Vehicle Masters, Service Masters to Service Renewal.
- (11) Links between Vehicle Masters and Fuel Filling
- (12-16) Vehicle Reports fetch details from Trip Sheet, Vehicle Masters, Charge Renewal, Service Renewal, and Fuel Filling.

Figure-14

## Some of Our Reports in Vehicle

- 1) Vehicle Maintenance reports
- 2) Fuel Consumption
- 3) Driver allocation
- 4) Individual Division vehicle
- 5) Vehicle insurance expiry (Alerts)
- 6) Type of Vehicle (tonnage)
- 7) Complete description of the vehicle
- 8) Carried Item Report
- 9) Charge Alerts Reports
- 10) Service Alerts Reports
- 11) Service Details Reports
- 12) Service Masters Report
- 13) Trip Details Reports
- 14) Vehicle List Reports

## Slaughter House

When the birds are age should 32+ days, they are shipped to processing plants/Abattoir for slaughter. When chickens arrive at the processor they Removed from transport cages then Hung up by the legs and an electrically charged water bath then birds Killed by cutting the blood vessels (Hallal) in the neck, then Plucked to remove the feathers and head and also remove the internal organs and the feet. The bird parts will move to Chilled to prevent bacterial spoiling Cut selection to divide the carcass into desired portion (breast, drumsticks etc.) then Packed (EG: plastic bags) to protect carcasses or cuts parts will be Chilled or frozen for preservation

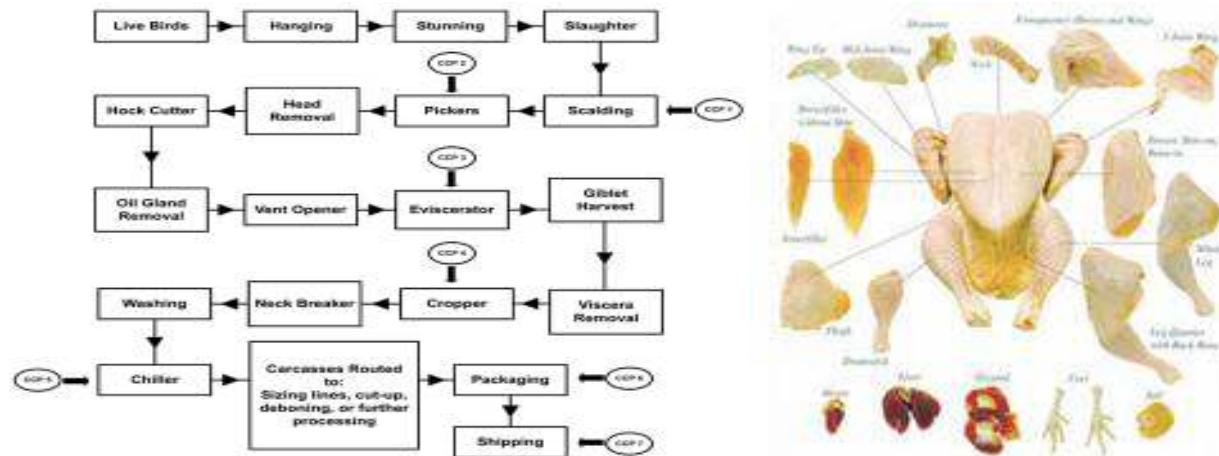


Figure-15

### SLAUGHTER HOUSE FLOW CHART

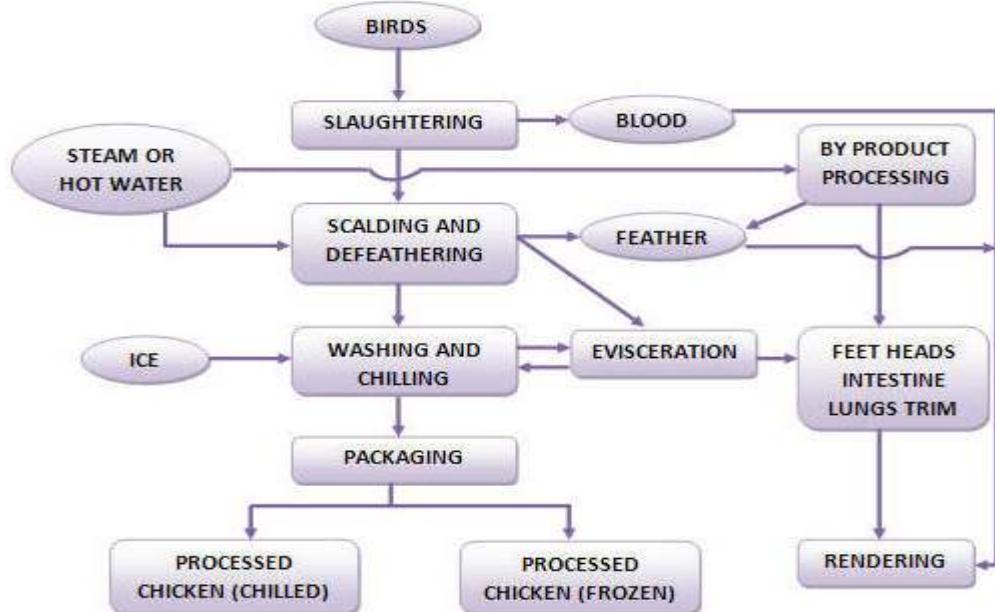


Figure-16

### Some of Our Reports in Processing Plant

1. Abattoir Stock Report
2. Birds Received
3. Category Wise Production
4. Chicken Processing Report
5. Chicken Center P&L
6. Chicken Items
7. Chicken Processing Day Sheet
8. Chicken Stock Ledger
9. Live birds transfer report
10. Shop wise sales summary
11. Processing summary with date range
12. Period wise abattoir sales report
13. Live Birds Reconciliations Report
14. Processing Summary

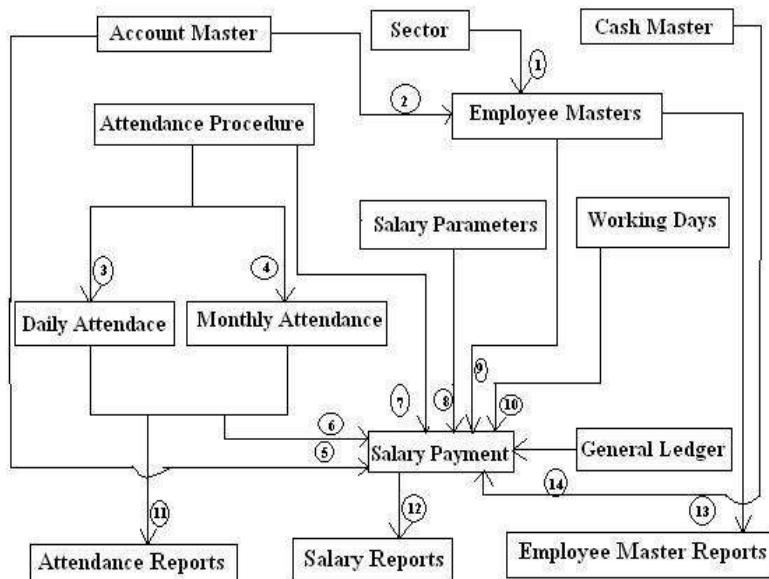
## Human Resources

The human resource department plays a major role in helping plan the system and in developing job description, job specification and performance standards. Specialists in that department may be assigned to conduct job analysis and write job descriptions in cooperation with managers, supervisors and employees. The human resource department is not involved in the actual writing of performance standards but play a diagnostic, training and monitoring role.

### JOB DESIGN

Job design is a process of determining the specific tasks and responsibilities to be carried out by each member of the organization. In simple words, the logical sequence to job analysis is job design. Job analysis provides job-related data as well as the skills and knowledge expected of the incumbent to discharge the job. Job analysis, then, involves conscious efforts to organize tasks, duties and responsibilities into a unit of work to achieve certain objectives.

HR Flow Chart



- (1) Hierarchy of Employee Masters under sector.
- (2) Links Salary Accounts, Loan Accounts to Employee Masters.
- (3-4) Depending on attendance procedure enables Daily or Monthly Attendance.
- (5-10) Fetch Salary Account from Account Masters, Procedures from Attendance Procedure, Attendance from Attendance Sheet, Salary from Employee Master, Parameters from Salary Parameters, any Loan amounts from General Ledgers and calculates salary accordingly.
- (11) Attendance reports from Attendance.
- (12) Salary reports from Salary Payment.
- (13) Employees List from Employee Masters
- (14) Links Cash from Cash Masters to Salary Payment.

Figure-17



## Some of Our Reports in Human Resources

1. Attendance Report
2. Salary Report
3. Employee Report
4. Salary Parameters Report
5. Salary Statement Report
6. Employee wise Salary Report
7. Vehicle Holders Report
8. Driving License Holders Report
9. Trip Details Report
10. Employee Recruitment Report
11. Travel and Expense Report
12. Compensation & Benefits Report
13. Employee Separation Report
14. Over Time Rule Report
15. Loan Management Report
16. Training Plan Schedule Report

## Quotation

SL.NO	Description	Rate	Amount	
			In \$	
1	ERP for Broiler Integration –Server Based (which includes Breeder, Broiler, Hatchery, Feed mill, Vehicle Management, Processing Plant, Accounts, HR and Inventory)	51,666	51,666	00
2	Training, Installation and Implementation in Al-Ajban, three executives of Tulasi Technologies will Co-ordinate*  *1 Sr. Enginner 1 Jr. Engineer and 1 Support Engineer	18,000	18,000	00
	<u>Less: 5% Special Discount</u>		3484	3484 00
	<b>Sixty six thousand one hundred and eighty two dollars only</b>	<b>66182</b>	<b>66182</b>	<b>00</b>

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Email: info@tulassi.com



## Terms and Conditions

The quotation is valid for 14 days 2. License of the software is strictly entitled to the time and date mentioned in the agreement. 3. Any dispute arising out of this transaction Dubai court will be the sole jurisdiction

Other terms and Conditions:

1. Boarding and Lodging at actual for Service engineers and Project Leaders , if any onsite visit is required to be borne by Al-Ajban Chicken Farm.
2. For Onsite Support Boarding, Lodging + local conveyance + per day \$100 per person based on the category of the person visiting at the site.
3. All VISA charges, Travelling Expenses for System study and Implementation and Installation should be borne by the client if any.
4. After the implementation at the site 6 months support will be given for the given project via email ,telephonic and Remote Desktop.
5. 22% of the AMC cost will be charged after the project support period is lapsed. This is not included Onsite support, for Onsite, above points 3,4 and 5 will be included.
6. Insurance on site for Project managers and support engineers to be provided by Al-Ajban Chicken farm.

## Payment Stages

<u>Stage</u>	<u>Stage</u>	<u>Particulars</u>	<u>Duration (Days)</u>	<u>Payment %</u>
Stage I	1	Advance		15%
	2	Project preparation	20 Days	15%
	3	Finalization of Business process	30 Days	15%
Stage II:	4	Development of primary priority Screens and show stoppers	45 Days	15%
	5	Final preparation	20 Days	15%
	6	Completion of Go-Live	60 Days	15%
	7	Post Go-Live support	120 Days	10%
TOTAL			295 Days	100%

Once approved, an agreement between Al-Ajban and M/s. Tulasi Technologies (p) Ltd, Bangalore needs to be signed

[Tulasi Technologies Pvt. Ltd](#)



## **SOFTWARES USED & HARDWARE/SOFTWARE REQUIRED**

The software's used Easy E.R.P, php as frontend and mysql as backend and the minimum system requirements will be as follows.

### **System requirements of Client Machine**

1. 1 GB RAM
2. I.E (Internet Explorer) 8.0 and above/Google chrome/  
Netscape/Mozilla Firefox/Win RAR/Team Viewer 7.0
3. Hard disk: 80 GB
4. Minimum Internet speed of 512 Kbps.

## **SYSTEM REQUIREMENTS (Server)**

### **Hardware**

1. Hard Disk: 120GB
2. Processor: Intel Xeon 2.40GHz
3. RAM: 3 GB

**Following are the software's to be installed in Dedicated Server**

### **Software for Server**

1. Windows Server 2003
2. Zend Optimizer 3.3.0
3. mysql server 5.1
4. php 5.3.0
5. Microsoft asp.net 2.0 Ajax extension
6. Mcafee antivirus/Quick heal/any other antivirus
7. IIS 6.0
8. 128 bit SSL Layer

## **Thank You**

**For more details please contact:**

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