# Does providing corruption information reduce vote share? A meta-analysis

Trevor Incerti April 10, 2019

Introduction

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- Recent ARPS review (De Vries and Solaz (2017)): "Empirical evidence to date is mixed, and it often suggests that the electoral punishment of corruption is rather mild."
- Is evidence actually mixed? What have we learned from a recent explosion of experimental research on this subject?

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## Methods

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- Includes both published articles and working papers.
- Excludes experiments that inform all respondents that the politician is corrupt.
  - E.g. Compare one type of information provision (e.g. source) to another.

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## **Analytical details**

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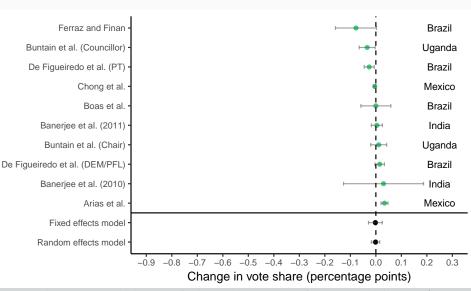
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- Studies that use non-binary vote choices are rescaled into a binary vote choice.
- Point estimates, standard errors and/or confidence intervals are not always explicitly reported (4 cases). In these cases standard errors are estimated by digitally measuring coefficient plots.

## **Results: Field Experiments**



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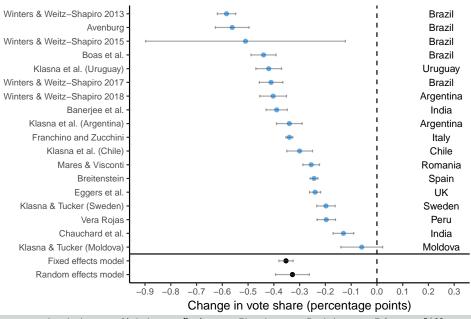
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## **Results: Survey Experiments**



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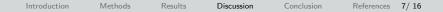
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  - 66% of the total heterogeneity across studies can be accounted for by including a dummy variable for type of experiment.
  - Point estimate of this dummy variable (0 = survey, 1 = field)is equal to 0.32 (significant at 1% level), while the overall estimate across studies is -.33.
    - Mixed effects meta-analysis with moderator.

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- Social desirability bias
- Lack of complexity in survey experiments.
- Analyzing/interpreting results of survey experiments incorrectly.

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But, differences in experimental design likely account for the difference in the magnitude of treatment effects.

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- How to overcome social desirability bias in survey experiments?
  - Perform experiments during actual elections using real candidates.
  - Use list experiments, which have been shown to make a difference in admission to vote-buying (Gonzalez-Ocantos et al. 2012).

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 But, traditional method of analysis (comparing magnitudes of individual average marginal component effects) may be misleading.

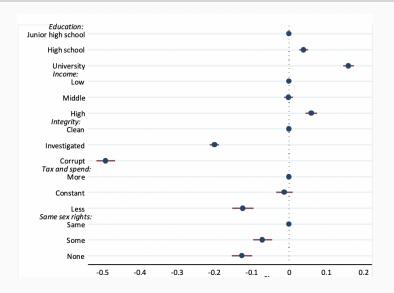
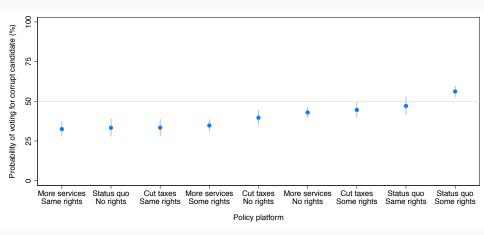


Figure 1: Franchino and Zucchini (2015) conjoint: AMCE plot

Proposal: Compare the probability of voting for a candidate with outlier characteristics such as corruption to the probability of voting for a realistic candidate without this characteristic.

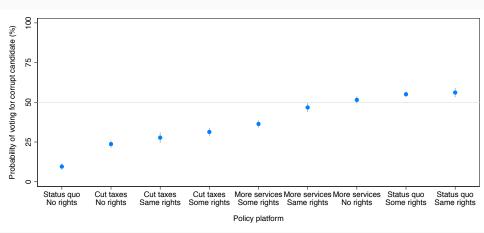
• E.g. What is the probability of a Democrat voting for a typical Democratic candidate who is corrupt?



**Figure 2:** Franchino and Zucchini (2015) conjoint: can policy positions overcome corruption (conservative respondents)?

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**Figure 3:** Franchino and Zucchini (2015) conjoint: can policy positions overcome corruption (liberal respondents)?

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  - Zero in field experiments.
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- Discrepancy does not seem to be driven by publication bias/p-hacking.
- May arise from social desirability bias, lack of complexity and/or realism of hypothetical vignettes, and misinterpretation of results from conjoint experiments.

 Vote-choice survey experiments may provide information on the directionality of informational treatments, but point estimates they provide may not be representative of real-world voting behavior.

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- Researchers should exercise caution when interpreting actions taken in hypothetical vignettes as indicative of real world behavior such as voting.

## References

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