

Trevor Incerti

CONTACT INFORMATION	University of Amsterdam, Department of Political Science Nieuwe Achtergracht 166, 1018 WV, Amsterdam The Netherlands	 <a href="mailto:t.n.incerti@uva.nl">t.n.incerti@uva.nl</a>  <a href="https://trevorincerti.com">trevorincerti.com</a>  <a href="https://github.com/tincerti">github.com/tincerti</a>
RESEARCH INTERESTS	Political economy, business & politics, money in politics, collective action, Japanese politics	
ACADEMIC APPOINTMENTS & AFFILIATIONS	<b>University of Amsterdam</b> Assistant Professor of Political Economy, Department of Political Science 2023 - Faculty Affiliate, Data Science Centre 2024 - <b>Georgetown University</b> Visiting Assistant Professor in Modern and Contemporary Japanese Politics 2025 <b>Harvard University</b> Postdoctoral Fellow, Weatherhead Center Program on US-Japan Relations 2022 - 2023 Affiliate, Research Cluster on Business & Government 2022 - 2023	
EDUCATION	<b>Yale University</b> Ph.D., Political Science 2022 <i>Committee:</i> Frances Rosenbluth (chair), P.M. Aronow, Joshua Kalla, & Susan Rose-Ackerman M.A., Political Science 2018 <b>University of California, Berkeley</b> B.A., Political Economy, Asian Studies: Japan (focus in economics) 2012	
PROFESSIONAL EMPLOYMENT	<b>Data Scientist</b> , TrueCar, Inc. 2016 - 2017 <b>Analyst</b> , Compass Lexecon LLC 2013 - 2016	
JOURNAL ARTICLES	<ol style="list-style-type: none"><li>10. <a href="#">“How firms, bureaucrats, and ministries benefit from the revolving door: Evidence from Japan.”</a> Conditionally accepted, <i>American Political Science Review</i>.</li><li>9. <a href="#">“Chinese state media persuades a global audience that the “China Model” is superior: Evidence from a 19-country experiment”</a> (with Changwook Ju, Daniel Mattingly, Colin Moreshead, Seiki Tanaka, and Hikaru Yamagishi). <i>American Journal of Political Science</i> 69.1 (2025): 1029–1046.</li><li>8. <a href="#">“Countering capture in local politics: Evidence from eight field experiments.”</a> <i>The Journal of Politics</i>, 86.4 (2024): 1603-1607.</li><li>7. <a href="#">“Dyadic clustering in international relations”</a> (with Jacob Carlson and P.M. Aronow). <i>Political Analysis</i>, 32 (2024): 186-198.</li><li>6. <a href="#">“Are regime changes always bad economics? Evidence from daily financial data”</a> (with Devin Incerti). <i>Business &amp; Politics</i>, 26 (2024): 505–528. - David P. Baron Award for best article published in <i>Business &amp; Politics</i> in 2024.</li><li>5. <a href="#">“Field Research When There’s Limited Access to the Field: Lessons From Japan”</a> (with Kenya Amano, Charles Crabtree, Melanie Sayuri Dominguez, Timothy Fraser, Etienne Gagnon, Jinhyuk Jang, Charles T. McClean, Austin M. Mitchell, Sayumi Miyano, Colin Moreshead, Harunobu Saijo, Diana Stanescu, Ayumi Teraoka, Hikaru Yamagishi, Charmaine N. Willis, and Yujin Woo). <i>PS: Political Science &amp; Politics</i>, 56.1 (2023): 99-105.</li><li>4. <a href="#">“Hawkish partisans: How political parties shape nationalist conflicts in China and Japan”</a> (with Daniel Mattingly, Frances Rosenbluth, Seiki Tanaka, and Jiahua Yue). <i>British Journal of Political Science</i>, 51.4 (2021): 1494-1515.</li><li>3. <a href="#">“Corruption information and vote share: A meta-analysis and lessons for experimental design.”</a> <i>American Political Science Review</i>, 114.3 (2020): 761-774.</li></ol>	

2. "The politics of energy and climate change in Japan under Abe" (with Phillip Y. Lipscy). *Asian Survey*, 58.4 (2018).
1. "The Fukushima disaster and Japan's nuclear plant vulnerability in comparative perspective" (with Phillip Y. Lipscy and Kenji E. Kushida). *Environmental Science & Technology*, 47.12 (2013): 6082-6088.

## BOOK CHAPTERS

"The Politics of Energy and Climate Change in Japan under the Abe Government" (with Phillip Y. Lipscy). In Takeo Hoshi and Phillip Y. Lipscy eds., *The Political Economy of the Abe Government and Abenomics Reforms*, Cambridge University Press (2021): 445-476.

"The energy politics of Japan" (with Phillip Y. Lipscy). In Hancock, Kathleen J., and Juliann Emmons Allison (eds.), *The Oxford Handbook of Energy Politics* (2020): 1-30. (Peer reviewed)

"Were Japan's Nuclear Plants Uniquely Vulnerable?" (with Phillip Y. Lipscy and Kenji E. Kushida). In Edward Blandford and Scott D. Sagan eds., *Learning from Fukushima: Improving Nuclear Safety and Security after Accidents*, Stanford University Press (2016): 157-182.

## WORKING PAPERS

"Boosting the co-production of public goods: Experimental evidence from a Lebanese recycling program" (with Salma Mousa and Kristen Kao). (under review)

"Workers are willing to trade wages for better harassment reporting procedures" (with Charles Crabtree, Rieko Kage, Frances Rosenbluth, Seiki Tanaka, and Hikaru Yamagishi). (under review)

"Amakudata: A new dataset of bureaucratic revolving door hires" (with Sayumi Miyano, Diana Stanesco, and Hikaru Yamagishi) (under review)

"How domestic politics shapes international soft power promotion: Evidence from East Asia" (with Changwook Ju, Daniel Mattingly, Colin Moreshead, Seiki Tanaka, and Hikaru Yamagishi)

## WORKS IN PROGRESS

"Foreign influencer operations: How TikTok shapes American perceptions of China" (with Jonathan Elkobi and Daniel Mattingly)

"Firm responses to tax shaming: Evidence from the European Union" (with Raphaëlle Soffe)

"Is online microtargeting increasing financial support of extreme candidates?" (with Tom Dobber)

## BOOK PROJECT

"Inside the revolving door: Government-business connections in contemporary Japan"

## OTHER WRITING

"Chinese media promoten autocratie succesvol [Chinese media promotes autocracy successfully]" (with Colin Moreshead and Seiki Tanaka). *Het Financieele Dagblad*, August 14, 2024.

"How Japan got the pandemic right - and wrong" (with Hikaru Yamagishi). *The Diplomat*, October 14, 2022.

"Protecting nuclear plants from nature's worst" (with Phillip Y. Lipscy and Kenji E. Kushida). *The Washington Post*, November 1, 2012.

## TEACHING

**Japanese Political Economy** (Graduate seminar)

Georgetown

**Japanese Politics and Policy** (Undergraduate seminar)

Georgetown

**Political Economy of East Asia** (Graduate seminar)

UvA

**Introduction to Political Economy** (Undergraduate lecture)

UvA

**The Internet & Politics** (Undergraduate lecture)

UvA

**Democracy in the Digital Age** (Undergraduate seminar)

UvA

## OTHER TEACHING

TA (for Alex Coppock), **Design and Analysis of Randomized Field Experiments** (Graduate)

Yale

TA (for P.M. Aronow), **Foundations of Statistical Inference** (Graduate)

Yale

ADVISING	PhD student committees: Hannes Bey (UvA), Giovanni D'Agostino (UvA) MA student advising: Helen Cecile Nowatka (Georgetown) BA thesis advising: 32 students total (UvA)	
OTHER AFFILIATIONS	<b>Leiden Asia Centre, Expert</b> <b>University of Tokyo, Institute of Social Science</b> , Visiting Research Fellow <b>Waseda University, Institute of Political Economy</b> , Associate Researcher <b>Stanford University, Asia-Pacific Research Center</b> , Researcher	2024 - 2020 - 2021, 2022 2020 - 2021 2012 - 2013
ACADEMIC / UNIVERSITY SERVICE	Referee: <i>Acta Politica</i> , <i>American Journal of Political Science</i> (x3), <i>American Law and Economics Review</i> , <i>American Political Science Review</i> (x3), <i>British Journal of Political Science</i> , <i>Business and Politics</i> , <i>Comparative Political Studies</i> (x3), <i>Electoral Studies</i> , <i>Japanese Journal of Political Science</i> , <i>Journal of Politics</i> (x3), <i>Political Analysis</i> , <i>Political Behavior</i> , <i>PS: Political Science &amp; Politics</i> , <i>Public Choice</i> (x2), <i>Public Opinion Quarterly</i> , <i>Social Science Japan Journal</i> , <i>Studies in Comparative International Development</i> , <i>Survey Research Methods</i>  AISSR coordinator, Social and Behavioral Data Science Center Coordinator, UvA Department of Political Science Minor Program in Political Economy Coordinator, Georgetown University Japan Chair Event Series Committee member, UvA Department of Political Science Social Safety Committee Co-organizer, <a href="#">Asian Politics Online Seminar Series</a> Coordinator, Yale Leitner Program in Political Economy Workshop Co-coordinator, Yale Quantitative Research Methods Workshop	2025 - 2026 2024 - Spring 2025 2023 - 2024 2023 - 2024 2021 - 2022 2018 - 2019
CONFERENCES AND INVITED PRESENTATIONS	<p><b>2025: Stanford University</b> Freeman Spogli Institute for International Studies, <b>European University Institute</b>, <b>Copenhagen Business School</b> Money in Politics Conference, European Political Science Association Annual Meeting (Madrid)</p> <p><b>2024: Yale University</b> Comparative Politics Workshop, <b>University of Toronto</b> Munk School of Global Affairs &amp; Public Policy Centre for the Study of Global Japan, <b>UC Berkeley</b> Initiative for Transparency in the Social Sciences, <b>Copenhagen Business School</b> Money in Politics Conference, American Political Science Association Annual Meeting (Philadelphia), <b>Columbia University</b> Department of Political Science and School of International and Public Affairs</p> <p><b>2023: Harvard University</b> Weatherhead Center for International Affairs, Combating Corruption and the Future of Democracy in Asia (<b>Harvard Kennedy School</b>), <b>Copenhagen Business School</b> Money in Politics Conference, European Association of Japanese Studies Conference (<b>Ghent University</b>)</p> <p><b>2022: Japanese Politics Online Seminar Series</b>, Junior Americanist Workshop Series (virtual), American Political Science Association Annual Meeting (Montreal), Toronto Political Behavior Workshop (<b>University of Toronto</b>), Horizons in Japanese Politics (<b>Columbia University</b>)</p> <p><b>2021: The Political Economy of the Abe Government and Abenomics Reforms</b> (virtual), <b>University of Tokyo</b> Center for Contemporary Japanese Studies (virtual), <b>Yale</b> Leitner Program in Political Economy Seminar Series (virtual)</p> <p><b>2020: American Political Science Association Annual Meeting</b> (virtual), Japanese Politics Online Seminar Series, <b>Harvard</b> Experimental Political Science Conference (virtual)</p> <p><b>2019: Yale</b> Institution for Social and Policy Studies Experiments Workshop, American Political Science Association Annual Meeting (Washington, D.C.), Northeast Workshop in Japanese Politics (<b>Dartmouth College</b>), <b>ID Insight</b> (New Delhi)</p> <p><b>2018: American Political Science Association Annual Meeting</b> (Boston), The Political Economy of Japan under the Abe Government (<b>Stanford University</b>)</p>	

---

AWARDS,  
GRANTS, AND  
FELLOWSHIPS

- Georgetown University Japan Chair research grant (\$5,000) January 2025
  - University of Amsterdam Research Priority Area Polarisation Project Grant (€20,000) April 2024
  - University of Amsterdam Research Priority Area Polarisation Seed Grant (€5000) April 2023
  - Harvard Weatherhead Research Cluster in Business & Government Grant (\$3000) December 2022
  - Japan Foundation Center for Global Partnership Grant (\$8000) November 2021
  - Yale Center for the Study of American Politics Field Experiment Grant (\$5000) June 2021
  - Japan Foundation Center for Global Partnership Grant (\$8000) November 2020
  - Japan Cabinet Office research grant (co-PI, \$90,000) Sept. 2020
  - Fox International Fellowship (\$30,000) Sept. 2020 - Sept. 2021
  - Japan Foundation Center for Global Partnership Grant (\$8000) November 2019
  - Yale MacMillan South Asian Studies Council Grant (\$4500) March 2019
  - Japan Foundation Center for Global Partnership Grant (\$8000) November 2018
  - Japan Foundation Center for Global Partnership Grant (\$8000) November 2017
  - Leitner Fellowship in Political Economy (\$5000) August 2017 - August 2019
- 

SKILLS

- **Statistical Programming and Computing:** Python, R, Stata, SQL, GIS, Advanced Excel, L<sup>A</sup>T<sub>E</sub>X
  - Python: pandas, NumPy, scikit-learn, etc.
  - R: tidyverse, data.table, etc.
- **Data Visualization:** Tableau, ggplot2, R Shiny, plotly, matplotlib, Seaborn
- **Languages:** Japanese (advanced), Dutch (lower intermediate)