Trevor Incerti

CONTACT
INFORMATION

University of Amsterdam
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RESEARCH
INTERESTS

Political economy, business & politics, money in politics, collective action, Japanese politics

ACADEMIC
APPOINTMENTS
& AFFILIATIONS

University of Amsterdam

Assistant Professor of Political Economy, Department of Political Science	2023 -
Faculty Affiliate, Data Science Centre	2024 -

Georgetown University

Visiting Assistant Professor in Modern and Contemporary Japanese Politics	2025
Faculty Affiliate, Edmund A. Walsh School of Foreign Service Asian Studies Program	2024 -

Harvard University

Postdoctoral Fellow, Weatherhead Center Program on US-Japan Relations	2022 - 2023
Affiliate, Research Cluster on Business & Government	2022 - 2023

EDUCATION

Yale University

Ph.D., Political Science — 2022
Certifications: Political Economy, Quantitative Methods, Comparative Politics
Committee: Frances Rosenbluth (chair), P.M. Aronow, Joshua Kalla, & Susan Rose-Ackerman

M.A., Political Science — 2018

University of California, Berkeley

B.A., Political Economy, Asian Studies: Japan (focus in economics) — 2012

PROFESSIONAL
EMPLOYMENT

Data Scientist, TrueCar, Inc.	2016 - 2017
Analyst, Compass Lexecon LLC	2013 - 2016

JOURNAL
ARTICLES

9. "Chinese state media persuades a global audience that the "China Model" is superior: Evidence from a 19-country experiment" (with Changwook Ju, Daniel Mattingly, Colin Moreshead, Seiki Tanaka, and Hikaru Yamagishi). *American Journal of Political Science* (2024): 1-18.

8. "Countering capture in local politics: Evidence from eight field experiments." *The Journal of Politics*, 86.4 (2024): 1603-1607.

7. "Dyadic clustering in international relations" (with Jacob Carlson and P.M. Aronow). *Political Analysis*, 32 (2024): 186-198.

6. "Are regime changes always bad economics? Evidence from daily financial data" (with Devin Incerti). *Business & Politics*, 26 (2024): 505–528.

5. "Field Research When There's Limited Access to the Field: Lessons From Japan" (with Kenya Amano, Charles Crabtree, Melanie Sayuri Dominguez, Timothy Fraser, Etienne Gagnon, Jinhyuk Jang, Charles T. McClean, Austin M. Mitchell, Sayumi Miyano, Colin Moreshead, Harunobu Saijo, Diana Stanescu, Ayumi Teraoka, Hikaru Yamagishi, Charmaine N. Willis, and Yujin Woo).
PS: Political Science & Politics, 56.1 (2023): 99-105.

4. "Hawkish partisans: How political parties shape nationalist conflicts in China and Japan" (with Daniel Mattingly, Frances Rosenbluth, Seiki Tanaka, and Jiahua Yue). *British Journal of Political Science*, 51.4 (2021): 1494-1515.

3. "Corruption information and vote share: A meta-analysis and lessons for experimental design."
American Political Science Review, 114.3 (2020): 761-774.

2. "The politics of energy and climate change in Japan under Abe" (with Phillip Y. Lipscy). *Asian Survey*, 58.4 (2018).

1. "The Fukushima disaster and Japan's nuclear plant vulnerability in comparative perspective" (with Phillip Y. Lipscy and Kenji E. Kushida). *Environmental Science & Technology*, 47.12 (2013): 6082-6088.

BOOK CHAPTERS

3. "The Politics of Energy and Climate Change in Japan under the Abe Government" (with Phillip Y. Lipscy). In Takeo Hoshi and Phillip Y. Lipscy eds., *The Political Economy of the Abe Government and Abenomics Reforms*, Cambridge University Press (2021): 445-476.

2. "The energy politics of Japan" (with Phillip Y. Lipscy). In Hancock, Kathleen J., and Juliann Emmons Allison (eds.), *The Oxford Handbook of Energy Politics* (2020): 1-30. (*Peer reviewed*)

1. "Were Japan's Nuclear Plants Uniquely Vulnerable?" (with Phillip Y. Lipscy and Kenji E. Kushida). In Edward Blandford and Scott D. Sagan eds., *Learning from Fukushima: Improving Nuclear Safety and Security after Accidents*, Stanford University Press (2016): 157-182.

WORKING PAPERS

"Who benefits from the revolving door? Evidence from Japan." (*under review*)

"Boosting the co-production of public goods: Experimental evidence from a Lebanese recycling program" (with Salma Mousa and Kristen Kao). (*under review*)

"Workers are willing to trade wages for better harassment reporting procedures" (with Charles Crabtree, Rieko Kage, Frances Rosenbluth, Seiki Tanaka, and Hikaru Yamagishi). (*under review*)

"*Amakudata*: A new dataset of bureaucratic revolving door hires" (with Sayumi Miyano, Diana Stanescu, and Hikaru Yamagishi) (*under review*)

"How domestic politics shapes international soft power promotion: Evidence from East Asia" (with Changwook Ju, Daniel Mattingly, Colin Moreshead, Seiki Tanaka, and Hikaru Yamagishi)

WORKS IN PROGRESS

"Foreign influencer operations: How TikTok shapes American perceptions of China" (with Daniel Mattingly)

"Firm responses to tax shaming: Evidence from the European Union" (with Raphaëlle Soffe)

"Is online microtargeting increasing financial support of extreme candidates?" (with Tom Dobber)

BOOK PROJECT

"Inside the revolving door: Government-business connections in contemporary Japan"

OTHER WRITING

"Chinese media promoten autocratie succesvol [Chinese media promotes autocracy successfully]" (with Colin Moreshead and Seiki Tanaka). *Het Financieele Dagblad*, August 14, 2024.

"How Japan got the pandemic right - and wrong" (with Hikaru Yamagishi). *The Diplomat*, October 14, 2022.

"Protecting nuclear plants from nature's worst" (with Phillip Y. Lipscy and Kenji E. Kushida). *The Washington Post*, November 1, 2012.

TEACHING	Japanese Politics and Policy (Undergraduate seminar)	Georgetown
	Japanese Political Economy (Graduate seminar)	Georgetown
	Political Economy of East Asia (Graduate seminar)	UvA
	Introduction to Political Economy (Undergraduate lecture)	UvA
	The Internet & Politics (Undergraduate lecture)	UvA
	Democracy in the Digital Age (Undergraduate seminar)	UvA

OTHER TEACHING	TA (for Alex Coppock), **Design and Analysis of Randomized Field Experiments** (Graduate)	Yale
	TA (for P.M. Aronow), **Foundations of Statistical Inference** (Graduate)	Yale

ADVISING	PhD student committees: Hannes Bey, Giovanni D'Agostino

OTHER AFFILIATIONS	**Leiden Asia Centre**, Expert	2024 -
	University of Tokyo, Institute of Social Science, Visiting Research Fellow	2020 - 2021, 2022
	Waseda University, Institute of Political Economy, Associate Researcher	2020 - 2021
	Stanford University, Asia-Pacific Research Center, Researcher	2012 - 2013

ACADEMIC / UNIVERSITY SERVICE

Referee: *Acta Politica*, *American Journal of Political Science* (x3), *American Law and Economics Review*, *American Political Science Review* (x3), *Comparative Political Studies* (x3), *Electoral Studies*, *Japanese Journal of Political Science*, *Journal of Politics* (x3), *Political Behavior*, *PS: Political Science & Politics*, *Public Choice*, *Social Science Japan Journal*, *Studies in Comparative International Development*

Coordinator, UvA Department of Political Science Minor Program in Political Economy	2024 -
Committee member, UvA Department of Political Science Social Safety Committee	2023 -
Co-organizer, Asian Politics Online Seminar Series	2023 -
Coordinator, Yale Leitner Program in Political Economy Workshop	2021 - 2022
Co-coordinator, Yale Quantitative Research Methods Workshop	2018 - 2019

CONFERENCES AND INVITED PRESENTATIONS

2024: Yale University Comparative Politics Workshop, **University of Toronto** Munk School of Global Affairs & Public Policy Centre for the Study of Global Japan, **UC Berkeley** Initiative for Transparency in the Social Sciences, **Copenhagen Business School** Money in Politics Conference, American Political Science Association Annual Meeting (Philadelphia), **Columbia University** Department of Political Science and School of International and Public Affairs

2023: Harvard University Weatherhead Center for International Affairs, Combating Corruption and the Future of Democracy in Asia (**Harvard Kennedy School**), **Copenhagen Business School** Money in Politics Conference, European Association of Japanese Studies Conference (**Ghent University**)

2022: Japanese Politics Online Seminar Series, Junior Americanist Workshop Series (virtual), American Political Science Association Annual Meeting (Montreal), Toronto Political Behavior Workshop (**University of Toronto**), Horizons in Japanese Politics (**Columbia University**)

2021: The Political Economy of the Abe Government and Abenomics Reforms (virtual), **University of Tokyo** Center for Contemporary Japanese Studies (virtual), **Yale** Leitner Program in Political Economy Seminar Series (virtual)

2020: American Political Science Association Annual Meeting (virtual), Japanese Politics Online Seminar Series, **Harvard** Experimental Political Science Conference (virtual)

2019: Yale Institution for Social and Policy Studies Experiments Workshop, American Political Science Association Annual Meeting (Washington, D.C.), Northeast Workshop in Japanese Politics (**Dartmouth College**), **ID Insight** (New Delhi)

2018: American Political Science Association Annual Meeting (Boston), The Political Economy of Japan under the Abe Government (**Stanford University**)

AWARDS, GRANTS, AND FELLOWSHIPS

- University of Amsterdam Research Priority Area Polarisation Project Grant (€20,000)	April 2024
- University of Amsterdam Research Priority Area Polarisation Seed Grant (€5000)	April 2023
- Harvard Weatherhead Research Cluster in Business & Government Grant ($3000)	December 2022
- Japan Foundation Center for Global Partnership Grant ($8000)	November 2021
- Yale Center for the Study of American Politics Field Experiment Grant ($5000)	June 2021
- Japan Foundation Center for Global Partnership Grant ($8000)	November 2020
- Japan Cabinet Office research grant (co-PI, $90,000)	Sept. 2020
- Fox International Fellowship ($30,000)	Sept. 2020 - Sept. 2021
- Japan Foundation Center for Global Partnership Grant ($8000)	November 2019
- Yale MacMillan South Asian Studies Council Grant ($4500)	March 2019
- Japan Foundation Center for Global Partnership Grant ($8000)	November 2018
- Japan Foundation Center for Global Partnership Grant ($8000)	November 2017

- Leitner Fellowship in Political Economy ($5000)   August 2017 - August 2019

SKILLS

- **Statistical Programming and Computing:** Python, R, Stata, SQL, GIS, Advanced Excel, LaTeX
  - Python: pandas, NumPy, scikit-learn, etc. • R: tidyverse, data.table, etc.
- **Data Visualization:** Tableau, ggplot2, R Shiny, plotly, matplotlib, Seaborn
- **Languages:** Japanese (advanced), Dutch (beginner), French (beginner)