

Subject: Application for Logistics Management Position

Dear Hiring Manager,

I am writing to express my keen interest in the Logistics Management position at Heineken Beverages (South Africa) (Pty) Ltd. With nearly 30 years in the transport and logistics industry, including 14 years in managerial roles, and a Master's degree in Supply Chain Management, I am confident that my extensive experience aligns perfectly with the requirements of this role.

My career at Delta Corporation, Zimbabwe's leading beverage producer, provided me with a comprehensive background in logistics and supply chain management. I have a proven track record of managing national freight and logistics operations, including distribution across key business units and regional logistics in South Africa and Zambia. In a leadership capacity, I have successfully managed teams of up to 155 staff, overseeing major workshops and diverse vehicle fleets. My expertise encompasses inbound and outbound logistics and distribution management, vehicle routing, scheduling, tracking, and third-party logistics (3PL) management. I have hands-on experience with ERP systems like SAP and SYSPRO, crucial for modern logistics operations.

Furthermore, I have actively contributed to process improvement, exemplified by my role in auditing logistics systems (EMS, NOSA, Quality) and analyzing failure trends to improve SOPs. I am adept at budget preparation and cost control, ensuring efficiency and performance in operations. My key achievements include being a key contributor to a fleet rebuild initiative and successfully turning around underperforming depots into high-performing ones. While my direct experience is in beverage production, I am confident my transferable skills in large-scale logistics, distribution, and fleet management within a fast-paced FMCG environment will be highly valuable to your operations.

Thank you for your time and consideration. I have attached my CV for your review and look forward to discussing how my skills and experience can benefit your team.

Sincerely,  
Hapson Marecha