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Hiring Manager
STX Next

Regarding: Application for the Head of Artificial Intelligence Position

Dear STX Next Hiring Team,

I am writing to express my enthusiastic interest in the Head of Artificial Intelligence position at STX Next. With a deep-seated passion for leveraging advanced AI to solve real-world problems, I was immediately drawn to your focus on practical innovation and helping clients build outstanding, future-focused products. I am confident that my strategic leadership experience and technical expertise in AI/ML align perfectly with the requirements of this role.

The job description emphasizes the need for a leader with an entrepreneurial mindset who can own and drive the company's AI strategy. Throughout my career, I have consistently demonstrated a strong sense of ownership and a bias for action, identifying new market opportunities and translating them into tangible, high-impact AI solutions. My approach involves a deep collaboration with sales and marketing teams to refine offerings and acting as a trusted advisor to clients, ensuring that technical strategies are always directly aligned with their core business objectives and deliver rapid value.

My expertise covers the full spectrum of modern AI, from a deep understanding of LLMs and generative AI to the practical application of classic machine learning models where they are most effective. I have a strong grasp of AI/ML architectures, cloud-based deployment, and the development of agentic AI systems. I am particularly skilled in the strategic use of off-the-shelf solutions and cloud AI platforms to accelerate project timelines and deliver scalable, high-quality solutions, a core responsibility mentioned in your posting.

I am a proven leader with experience in mentoring, scaling, and leading high-performing, cross-functional AI/ML teams. I believe in fostering a collaborative environment where innovation thrives, and I have a successful track record of overseeing end-to-end project execution—from discovery to delivery—while working closely with Data, Cloud, and Product Design units to ensure seamless integration and exceptional results. My ability to simplify complex technical concepts and communicate them clearly allows me to inspire confidence in both my team and our clients.

I am eager to bring my strategic vision and hands-on leadership to STX Next and contribute to your continued success at the forefront of AI adoption. Thank you for your time and consideration. I look forward to discussing how my skills and experience can help shape the future of technology with your team.

Sincerely,

Tinomudashe Hapson Marecha