

# Enterprise Resource Planning (ERP) Features

## 1. Financial Management

- **General Ledger:** Record all financial transactions, manage accounts, and generate financial statements.
- **Accounts Payable (AP):** Track supplier invoices, manage payments, and ensure timely disbursements.
- **Accounts Receivable (AR):** Manage customer invoices, receive payments, and track outstanding balances.
- **Bank Reconciliation:** Automatically reconcile bank statements with financial records to ensure accuracy.
- **Budgeting and Forecasting:** Create and manage budgets, forecast cash flows, and monitor financial performance.
- **Tax Management:** Automatically calculate and apply taxes to transactions, including multi-country tax compliance.

## 2. Human Resources Management (HRM)

- **Employee Records:** Maintain a centralized repository of employee data, including personal details, job history, and performance records.
- **Payroll Management:** Automate payroll calculations, deductions, tax filings, and disbursements.
- **Recruitment Management:** Manage the hiring process from posting job openings to tracking applicants and onboarding.
- **Time and Attendance Tracking:** Monitor employee work hours, attendance, leave balances, and overtime.
- **Performance Appraisal:** Set up performance reviews, track KPIs, and manage employee development plans.

## 3. Inventory and Supply Chain Management

- **Inventory Tracking:** Real-time tracking of inventory levels, stock locations, and stock movement across warehouses.
- **Stock Replenishment:** Set minimum stock levels and automate reordering when inventory falls below thresholds.
- **Supplier Management:** Manage supplier contracts, orders, and track supplier performance.
- **Warehouse Management:** Optimize warehouse operations with tools for picking, packing, and shipping.

- **Order Management:** Automate order processing from sales order creation to fulfillment and shipping.
- **Procurement:** Streamline purchasing by generating purchase orders based on inventory needs and managing supplier relations.

#### 4. Production and Manufacturing (For Manufacturing Companies)

- **Bill of Materials (BOM):** Create BOMs to manage the components required to produce finished goods.
- **Production Scheduling:** Plan production runs based on demand forecasts and capacity.
- **Work Order Management:** Generate and manage work orders for the production floor.
- **Quality Control:** Implement quality assurance checks at various stages of production to ensure product standards are met.
- **Shop Floor Control:** Monitor and track real-time production data, including labor and material consumption.

#### 5. Project Management

- **Project Planning:** Create project plans with timelines, milestones, and deliverables.
- **Resource Allocation:** Assign resources (people, equipment, materials) to specific tasks within a project.
- **Time and Expense Tracking:** Monitor time spent and expenses incurred on each project.
- **Project Financials:** Track project budgets, costs, revenue, and profitability.
- **Task Management:** Break down projects into tasks and assign them to individuals or teams with due dates and priority levels.

#### 6. Customer and Order Management

- **Order Processing:** Automate the end-to-end order processing lifecycle, including customer orders, fulfillment, and shipping.
- **Customer Relationship Tracking:** Track customer interactions, sales history, and order preferences.
- **Pricing and Discounts:** Manage pricing models, apply discounts, and configure special pricing rules for different customer segments.
- **Returns Management:** Simplify the process of managing returns and refunds, ensuring proper stock adjustment and customer notification.

#### 7. Reporting and Analytics

- **Real-time Dashboards:** Provide real-time insights into financial performance, sales, inventory levels, and other key metrics.
- **Custom Reports:** Generate custom reports across all business areas, from finance to HR to supply chain.
- **KPI Tracking:** Set and track key performance indicators (KPIs) for various departments.

- **Audit Trail:** Maintain a detailed log of all changes and transactions across the system for compliance and auditing purposes.
- **Forecasting and Predictive Analytics:** Use historical data to predict future sales, inventory needs, and market trends.

## 8. Compliance and Security

- **User Roles and Permissions:** Define user roles and set specific permissions for accessing sensitive data or functions.
- **Audit Logs:** Track system changes, approvals, and user activities for audit purposes.
- **Compliance Management:** Ensure compliance with industry standards (e.g., GDPR, SOX, ISO) and automatically apply changes to the system.
- **Data Encryption and Backup:** Encrypt sensitive data and set up automated backups for disaster recovery.

## 9. Integration Capabilities

- **API Integrations:** Support for third-party API integrations to connect the ERP system with external tools such as CRMs, e-commerce platforms, and more.
- **Financial Integration:** Connect with payment gateways, bank accounts, and other financial institutions.
- **CRM Integration:** Sync with CRM systems for seamless customer data exchange between marketing, sales, and finance departments.

## 10. Mobile Access

- **Mobile ERP App:** Access ERP features such as inventory management, order processing, and reports on mobile devices.
- **Offline Access:** Enable data entry or access in offline mode with sync functionality when back online.
- **Push Notifications:** Get real-time alerts on critical updates, inventory stockouts, or urgent tasks.