Failing Happily

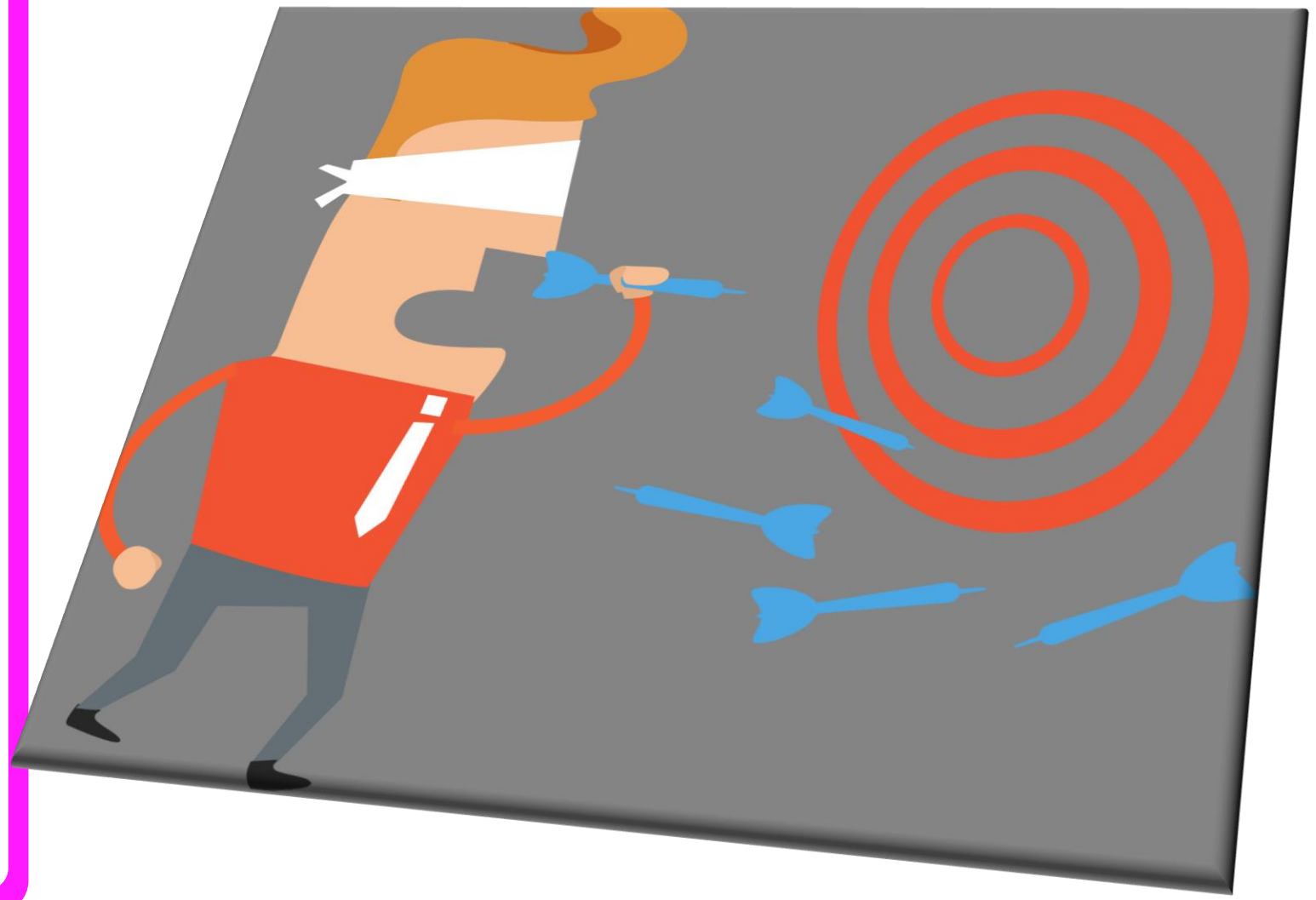
Secret Sauce Of Agility

DIFFERENCE ?

FAILING HAPPILY

KATA 1

SOLVE AN UNKNOWN PROBLEM



BLOCKERS TO ACTION

Fear of failure

Fear of criticism

Lack of a conducive environment / motivation

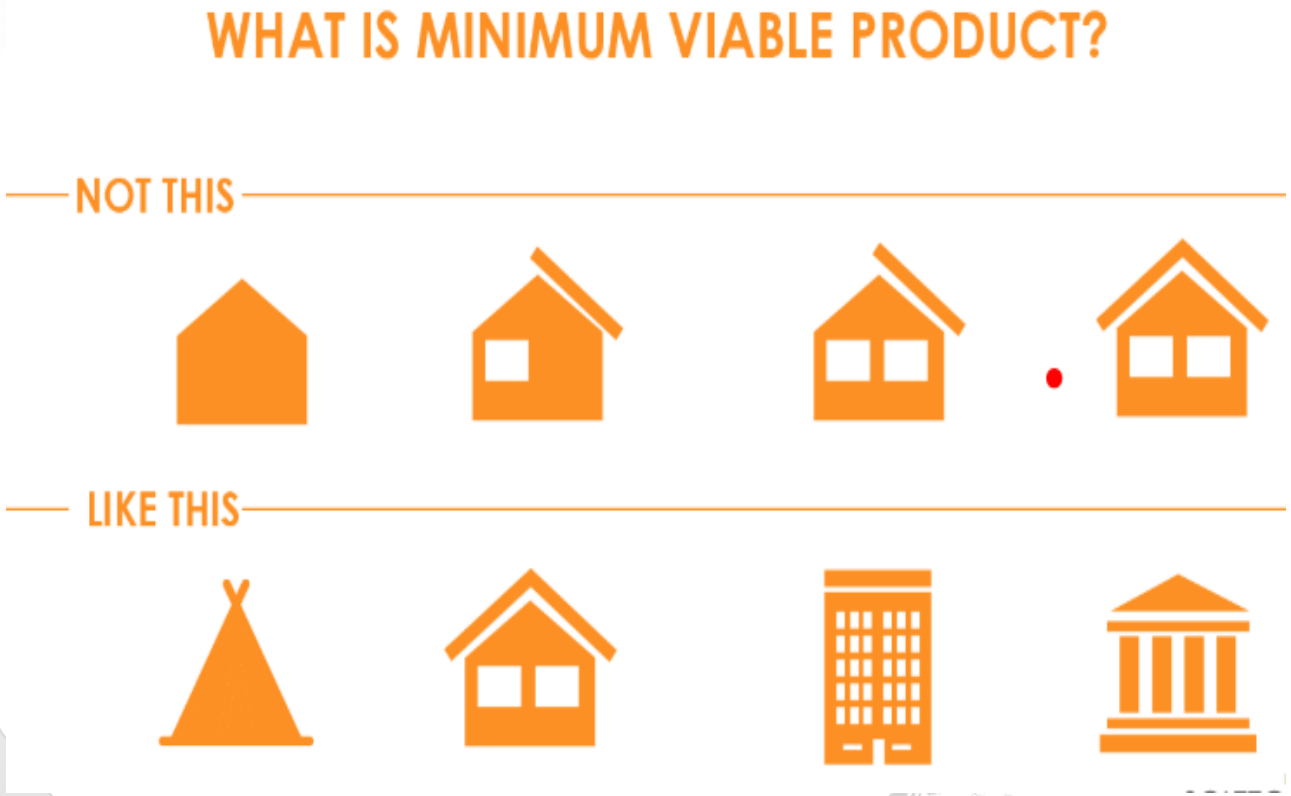
Lack of time

Team culture too focused on status quo

Lack of skills/knowledge that drives insights and ideas

'Not invented here' syndrome that prevents reuse

MAKING A MVP



Traffic Lights

Happy Bullocks

POSSIBILITY FILTER

Skills / People / Money / Time

Physical Location / Biz Area / Module / Process

Clarity of implementation / Decomposable

List Of Possibilities

ID	Description
P1	Send auto reminder to all stakeholders before the meeting
P2	When a process is missed the relevant stateholder is sent note to fix it
P3	.....
P4	.....
P5	.....

Possibility X-Ray

ID	Where	Resources Needed	How
Green	P2, P3	P2, P3	P1, P3
Yellow	P1	P4	P4
Red	P4	P1	P2

REAL LIFE SCENARIO – GENERATE POSSIBLITIES

- A mobile browser based application like Magiqspark.com which is production for 4 years.
- The application has 30 complex features / 30 medium complexity features / 40 simple features
- There is a new customer who has expressed interest if it was a native mobile application
- There 2 Full time developers but have no mobile application experience
- One part time native mobile developer who can spend 10 hours per week

Objective – Design MVP 1

Generate Possibilities

Apply Traffic Light Method Fractal

Duration of MVP to production in 2 weeks

KATA 2

IDENTIFY MVP

List Of Possibilities

ID	Description
P1	
P2	
P3	
P4	
P5	

Possibility X-Ray

ID	Where	Resources Needed	How
Green			
Yellow			
Red			

Theme – PUC Mapping

How my MVP is helping the Organization

Theme : (Give your initiative title here)

Total Revenue : (Give projected revenue)

Total Cost : (Give cost savings)

Factors For Above

- Point 1
- Point 2

PUC 1

Describe the PUC.
Describe the potential savings in effort or cost of addressing this PUC by the current MVP.

PUC 2

Describe the PUC.
Describe the potential savings in effort or cost of addressing this PUC by the current MVP.

PUC 3

Describe the PUC.
Describe the potential savings in effort or cost of addressing this PUC by the current MVP.

PUC 3

Describe the PUC.
Describe the potential savings in effort or cost of addressing this PUC by the current MVP.

PUCn MVP Roadmap

MVP1	MVP 2	MVP 3	MVP 4	MVP 5
Description	Description	Description	Description	Description
Actual Result	Expected Result	Expected Result	Expected Result	Expected Result

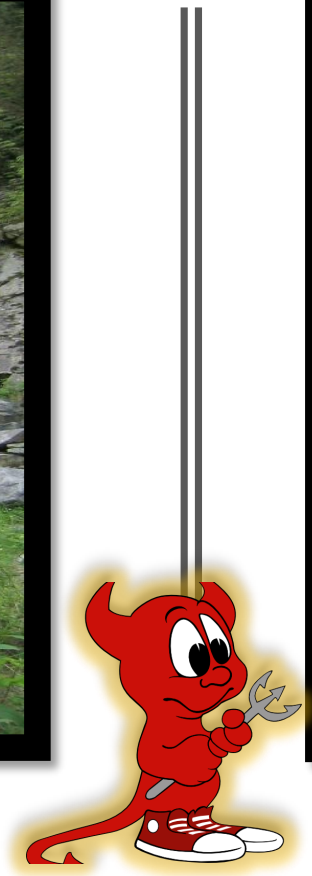
But it is hard to “Live Intentions” ?

Tiny Demon

Meet it

Slay It

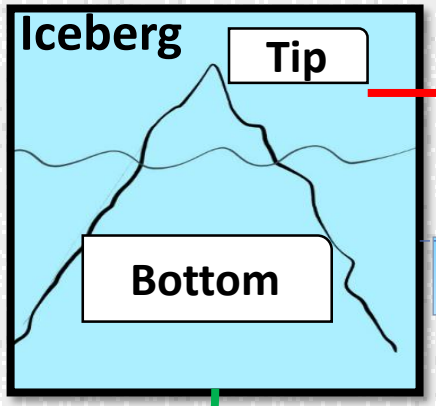
Which Path Will You Take



TINY GRIT
Build It

HiPoHa – High Performance Happily Achieved

HiPoHa Framework Overview



PROBLEM

Ship Hits Iceberg

SOLUTION

Action Oriented Mindset

Intention Oriented Mindset

Transformative

Fractal Routines** (Patent Pending)

- Mindset Fractals
- Method Fractals
- Mindset & Method Anti Fractals

1.Identify Customer Intentions

2.Customer Journey Mapping

3.Performance Undersupply X-Ray

4.Zoom in Pivot/Zoom Out Pivot [Extreme Pivot]

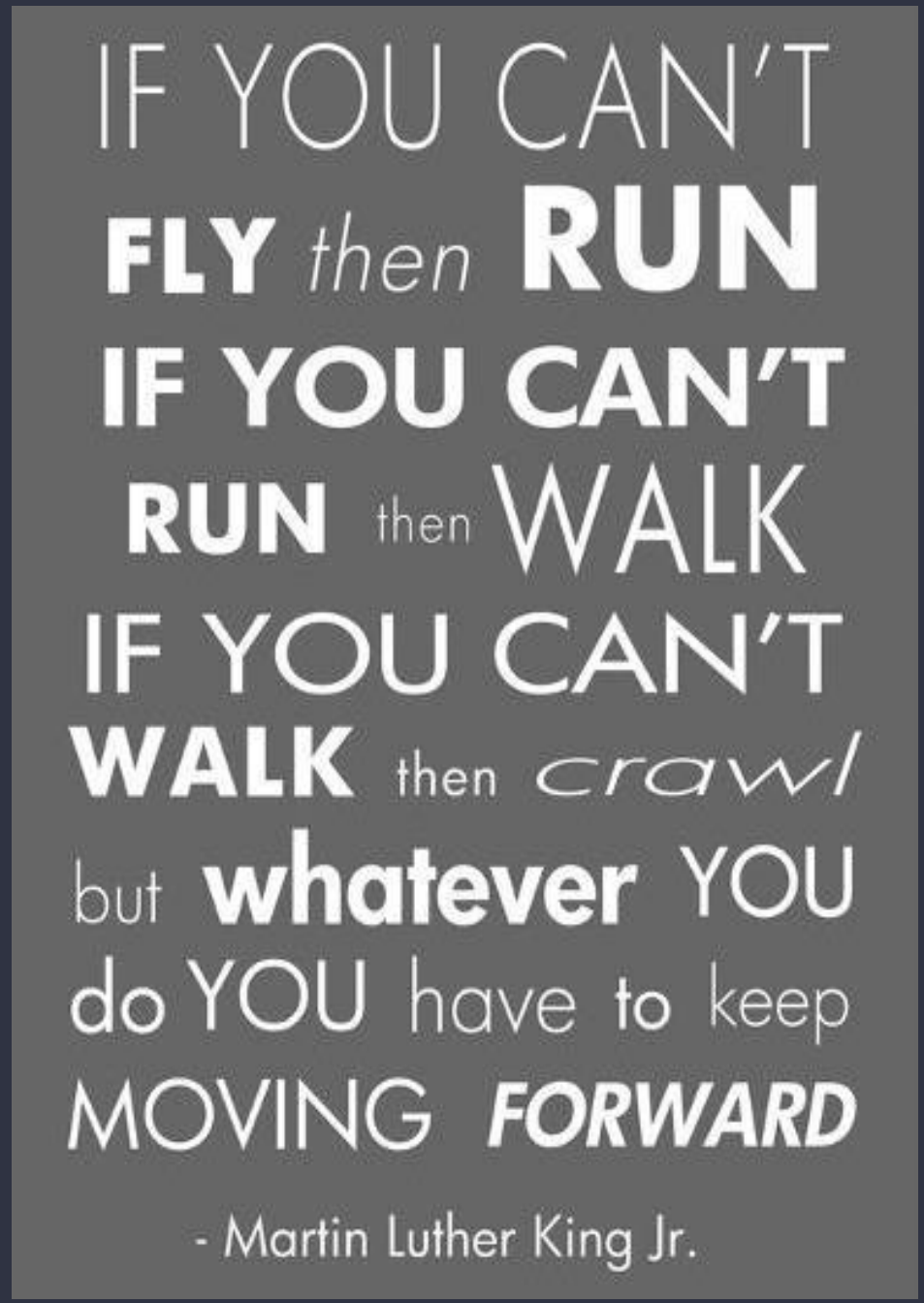
Analyze Result

5.Generate Possibilities [Future Making]

6.MVP Loop

Intention Orientation | CQA | Traffic Light Model | Happy Bullocks | Tiny Grit | Tiny Demon

BE

HAPPILY

DISSATISFIED