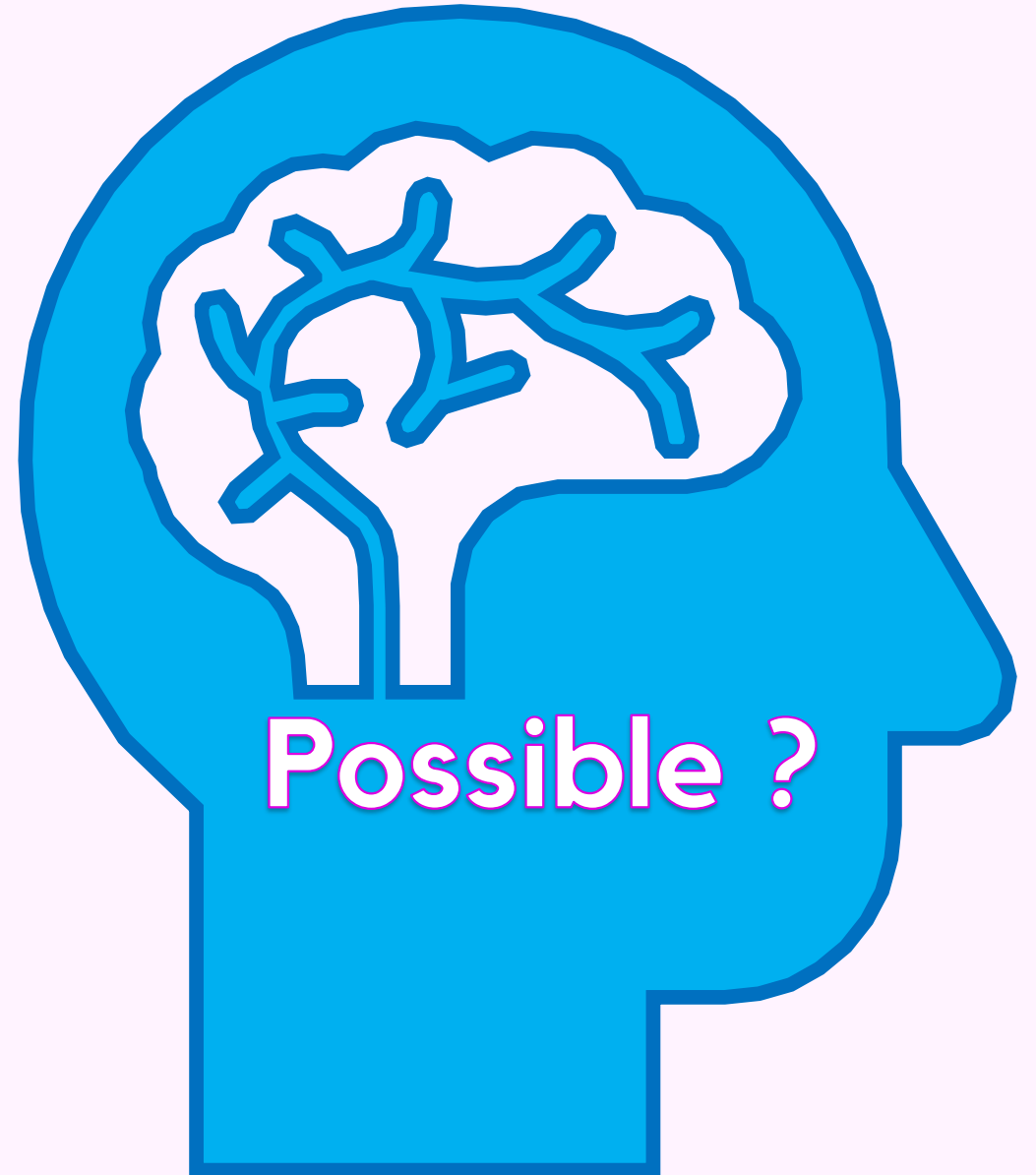


Knowing The Unknown

Getting To Know the BOI

A Phenomenon - Reading Minds





HiPoHa

Transformation

Mindset

Method

What is High Performance?

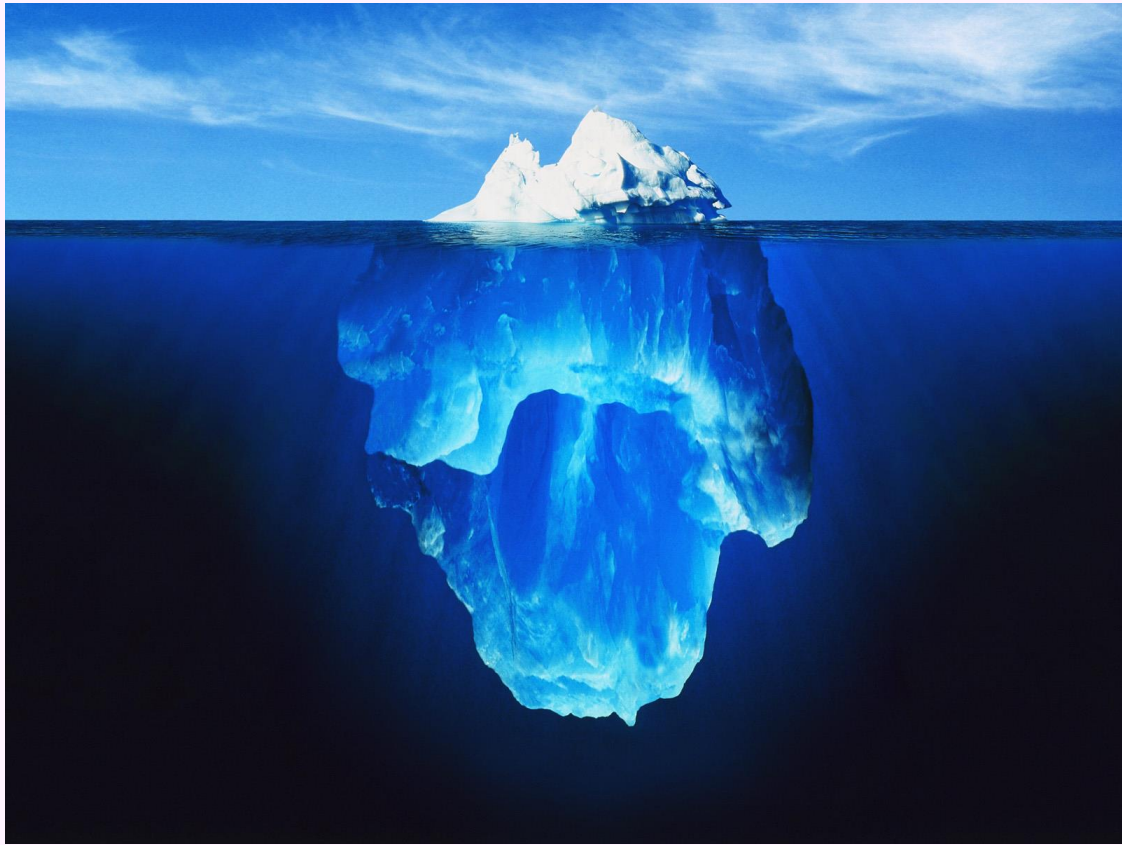
- Common Language – Why is it needed?
- Lucy Video
- Transformation Quiz - Go to "joinmyquiz.com" on your browser
- High Performance is **"Getting Better Consistently"**
- Tiny Grit is a neural circuit needed for high performance to become better for each one

PUX In Language

- It influences what we **HEAR**

- It influences what we **SEE**

- It influences what we **THINK**

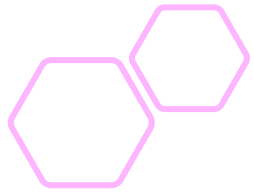


Icebergs All Around

How Many Titanics Do You See ?



Kata 1: Spot The COLOUR



Bottom Of Iceberg

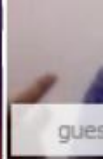


RISKS THAT CAN BE
AVOIDED



OPPORTUNITIES THAT CAN BE
USED FOR TRANSFORMATION

KATA 2



Real Signals

An illustration of an iceberg floating in a dark blue ocean under a clear blue sky. The iceberg's tip is visible above the water, while the much larger, submerged portion is shown in a darker blue. The word "Emotions" is written in a white, stylized font across the submerged part of the iceberg.

Emotions

Use Sonars — Detect BOI



CQA



INTENTION

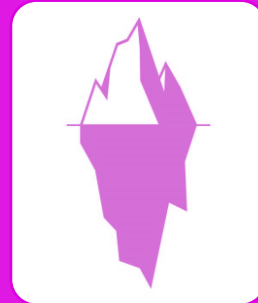
GOOD CQA ?

Data / Information (Mostly Tip)

Thoughts / Opinions

Feelings (Closest To Truth)

Intentions




A CQA which reveals a bottom... .



How to construct one ?

KATA 3

Do A CQA



Intentions

What does this mean?

A comparison



Action-Result Approach

Make \$\$ with per user
in the Payroll
processing

Intention Approach

Make Payroll
management simple

Components Of Intention

What is an Intention ?

- Should have no clear results
- Can never end



FAST (AGILE)



*EASY
(CONVENIENT)*



*FRUGAL
(ECONOMIC)*



SECURE (SAFE)



KATA 4

Discover Intention