MSC class demo on loan delinquent case study

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Load Packages

```
library(ggplot2) # For graphs and visualizations
library(caTools) # Split Data into Test and Train Set
library(rpart) # Recursive Partitioning and Regression Trees (Decision Trees)
library(rattle) # To visualize decision tree
```

Import Data

```
setwd("/home/tolu/Desktop/dddd")
loandata = read.csv('Loan_Delinquent_Dataset.csv')
```

Exploratory Data Analysis

Sanity checks

```
# Look at the first and last few rows to ensure that the data is read in properly head(loandata)
```

```
ID isDelinquent
                         term gender purpose home_ownership
                                                                     FICO
                                                              age
## 1 1
                  1 36 months Female
                                       House
                                                   Mortgage
                                                             >25 300-500
## 2 2
                  0 36 months Female
                                       House
                                                       Rent 20-25
## 3 3
                  1 36 months Female
                                       House
                                                       Rent
                                                             >25 300-500
                  1 36 months Female
                                       Car
                                                   Mortgage
                                                             >25 300-500
## 5 5
                  1 36 months Female
                                      House
                                                       Rent
                                                             >25 300-500
## 6 6
                  1 36 months
                                Male
                                         Car
                                                        Own
                                                             >25
                                                                     >500
```

tail(loandata)

```
ID isDelinquent
                                 term gender purpose home_ownership
                                                                               FICO
##
                                                                        age
## 11543 11543
                          1 36 months
                                        Male
                                                House
                                                             Mortgage
                                                                        >25
## 11544 11544
                          0 60 months
                                                             Mortgage
                                        Male
                                                other
                                                                        >25 300-500
                                                                Rent 20-25 300-500
## 11545 11545
                          1 36 months
                                        Male
                                                House
## 11546 11546
                          0 36 months Female Personal
                                                             Mortgage 20-25
                                                                               >500
## 11547 11547
                          1 36 months Female
                                                House
                                                                Rent 20-25 300-500
## 11548 11548
                          1 36 months Male Personal
                                                             Mortgage 20-25 300-500
dim(loandata)
```

```
## [1] 11548 8
```

colnames (loandata)

Descriptive Statistics

```
# Structure of data
str(loandata)
```

```
'data.frame':
                   11548 obs. of 8 variables:
                   : int 1 2 3 4 5 6 7 8 9 10 ...
##
   $ isDelinquent
                  : int
                         1 0 1 1 1 1 0 0 1 1 ...
##
                         "36 months" "36 months" "36 months" ...
   $ term
                   : chr
                         "Female" "Female" "Female" ...
##
   $ gender
                   : chr
                   : chr
                         "House" "House" "Car" ...
##
   $ purpose
   $ home_ownership: chr
                          "Mortgage" "Rent" "Rent" "Mortgage" ...
   $ age
                         ">25" "20-25" ">25" ">25" ...
##
                   : chr
## $ FICO
                   : chr
                         "300-500" ">500" "300-500" "300-500" ...
```

- The dataset has 11548 rows and 8 columns of data
- ID column does not hold any statistical significance
- isDelinquent is the dependent variable type integer.
- is Delinquent is a an integer variable and should be converted to factor for further analysis.
- All the dependent variables are of factor type.

```
# Change vaiables with character datatype to factor
loandata$isDelinquent = as.factor(loandata$isDelinquent)
loandata$term = as.factor(loandata$term)
loandata$gender = as.factor(loandata$gender)
loandata$purpose = as.factor(loandata$purpose)
loandata$home_ownership = as.factor(loandata$home_ownership)
loandata$age = as.factor(loandata$age)
loandata$FICO = as.factor(loandata$FICO)

# Remove ID Column
loandata = loandata[, -1] # Dropping ID Column

# Summary of dataset
summary(loandata)
```

```
isDelinquent
                                                                      home_ownership
                         term
                                        gender
                                                        purpose
    0:3827
                  36 months:10589
##
                                     Female:4993
                                                    Car
                                                             :2080
                                                                     Mortgage:5461
    1:7721
                  60 months: 959
##
                                     Male :6555
                                                    House
                                                             :6892
                                                                     Own
                                                                              : 871
##
                                                    Medical: 266
                                                                              :5216
                                                                     Rent
##
                                                    other
                                                                82
##
                                                    Other
                                                             : 928
##
                                                    Personal: 892
##
                                                    Wedding: 408
##
                       FICO
                  >500
                         :5178
##
    >25 :5660
    20-25:5888
##
                  300-500:6370
##
##
##
##
##
```

Observations

- $\bullet\,$ Most of the loans are for a 36 month term loan.
- Customers in the age group 20-25 are almost as many as those of age >25

- Most loan applications that we get are for house loans followed by car loans
- There are 2 levels named 'other' and 'Other' under purpose variable. Since we do not have any other information about these, we will merge these levels
- There are no missing vaues in out dataset
- Most customers have either mortgaged their houses or live on rent. Very few applicants <10% own their house

Data Cleaning

```
levels(loandata$purpose)
## [1] "Car"
                   "House"
                               "Medical"
                                           "other"
                                                       "Other"
                                                                  "Personal" "Wedding"
#Merge the purpose levels 'Other' and 'other'
levels(loandata$purpose) = c("Car", "House", "Medical", "Other", "Other", "Personal", "Wedding")
levels(loandata$purpose)
## [1] "Car"
                   "House"
                               "Medical"
                                           "Other"
                                                      "Personal" "Wedding"
summary(loandata)
                                                         purpose
    isDelinquent
                          term
                                         gender
                                                                      home_ownership
    0:3827
##
                  36 months: 10589
                                     Female:4993
                                                    Car
                                                             :2080
                                                                      Mortgage:5461
##
    1:7721
                  60 months:
                               959
                                     Male :6555
                                                    House
                                                             :6892
                                                                              : 871
                                                                              :5216
                                                    Medical: 266
##
                                                                      Rent.
##
                                                    Other
                                                             :1010
                                                    Personal: 892
##
##
                                                    Wedding: 408
                       FICO
##
    >25 :5660
                  >500
                          :5178
##
##
    20-25:5888
                  300-500:6370
##
##
##
##
```

Univariate and Bivariate analysis

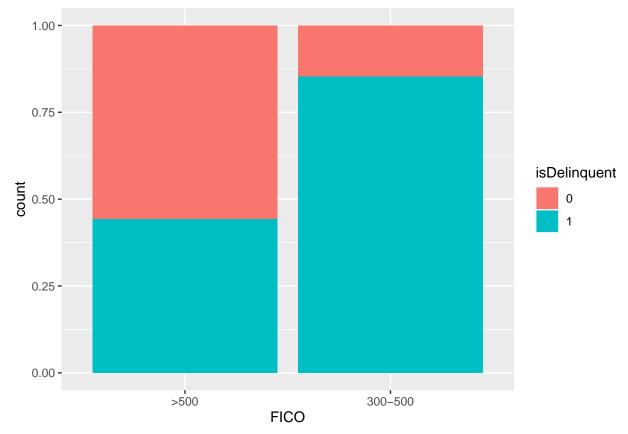
```
#Distribution of the dependent variable
prop.table(table(loandata$isDelinquent))
##
##
           Ω
                     1
## 0.3313994 0.6686006
summary(loandata)
```

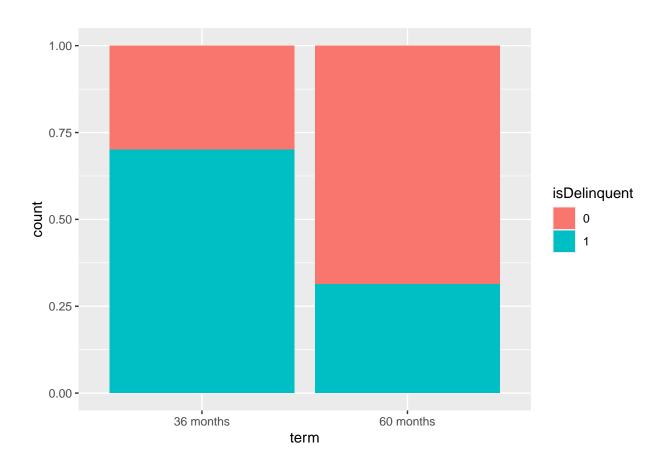
```
##
    isDelinquent
                         term
                                        gender
                                                         purpose
                                                                      home ownership
##
    0:3827
                  36 months: 10589
                                     Female:4993
                                                    Car
                                                                     Mortgage:5461
                                                             :2080
    1:7721
                  60 months: 959
                                     Male :6555
##
                                                    House
                                                             :6892
                                                                     Own
                                                                              : 871
##
                                                    Medical: 266
                                                                     Rent
                                                                              :5216
##
                                                    Other
                                                             :1010
##
                                                    Personal: 892
##
                                                    Wedding: 408
                       FICO
##
    >25
        :5660
                  >500
                         :5178
```

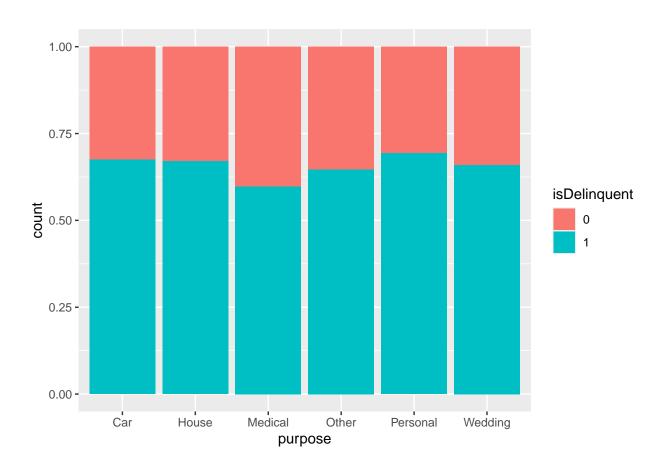
```
## 20-25:5888 300-500:6370
##
##
##
##
```

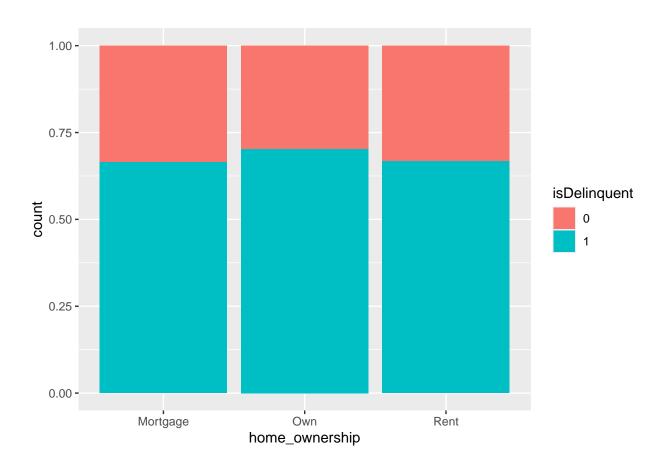
66% of the customers are delinquent.

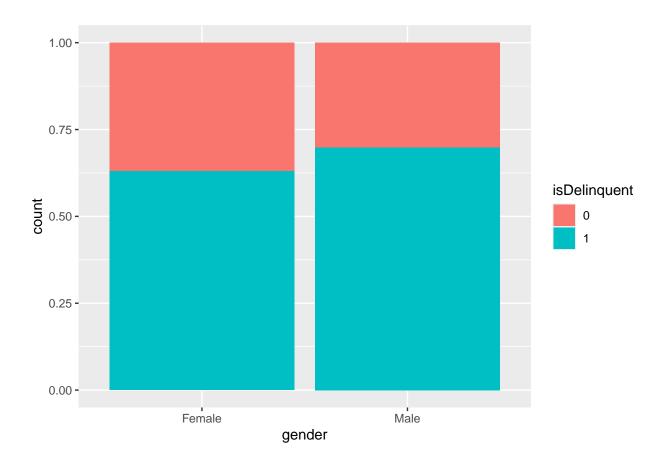
Let us plot percent stacked barchart to see the effect of independent variables on the probability of delinquency

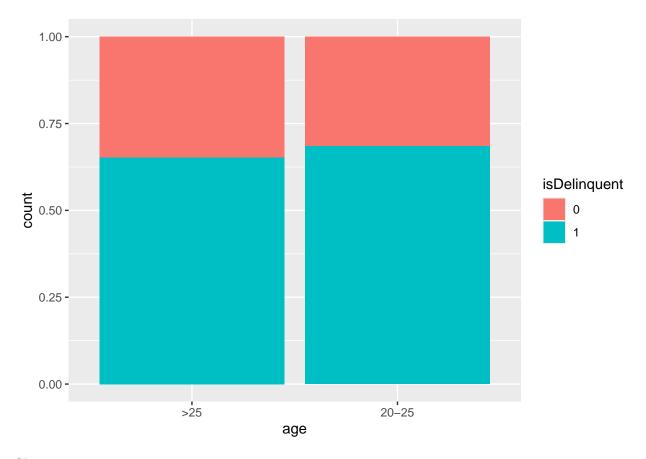








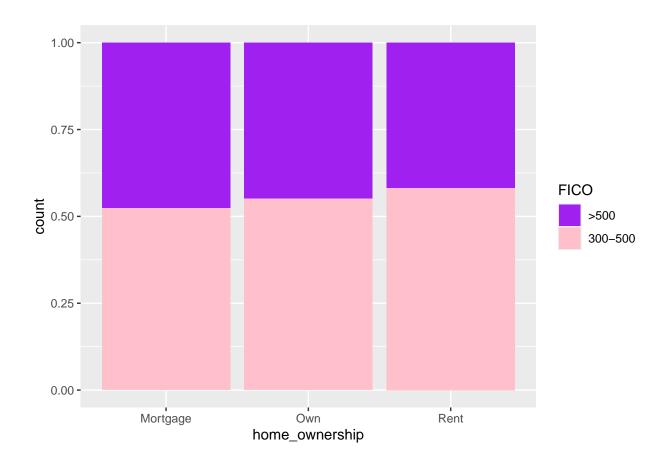


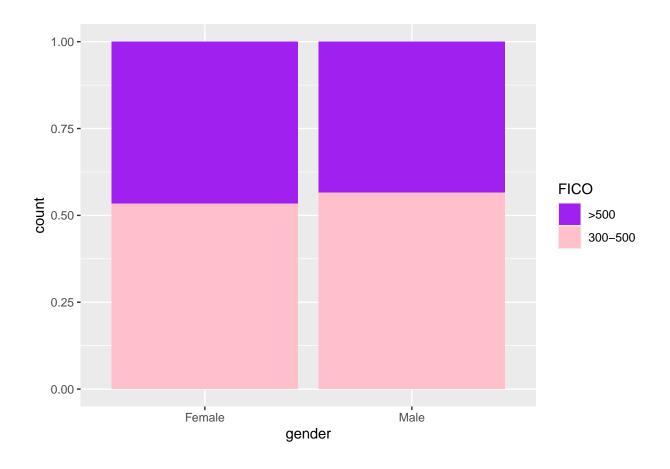


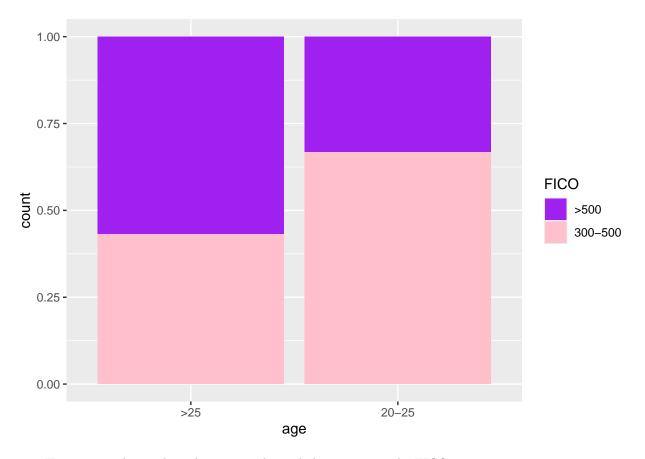
Observations

- FICO score and term of loan application appear to be very strong indicators of delinquency.
- If FICO score is >500 the chances of delinquency decrease quite a lot compared to when FICO score is between 300-500
- Similarly, loans for 60 month term loan seem to be prominently from the delinquent customers.
- Other factors appear to be not very good indicators of delinquecy. (We can use chi square tests to determine statistical significance in the association between two categorical variables)

We observed that a high FICO score means that the chances of delinquency are lower, let us see if any of the other variables indicate higher FICO scores







- 1. Home ownership and gender seem to have slight impact on the FICO scores.
- 2. Age seems to have a much bigger impact on FICO scores.

Let us check which of these differences are statistically significant.

Similar to z-tests and t-tests that we have learned for numerical variables. Chi-Square test is a statistical method to determine if two categorical variables have a significant correlation between them. (https://www.tutorialspoint.com/r/r_chi_square_tests.htm)

Null Hypothesis - There is no correlation between the two categorical variables Alternate Hypothesis - Variable A is correlated with variable B

chisq.test(loandata\$FICO,loandata\$home_ownership) #Chi-sq test between FICO and Home Ownership

```
##
## Pearson's Chi-squared test
##
## data: loandata$FICO and loandata$home_ownership
## X-squared = 36.682, df = 2, p-value = 1.083e-08
chisq.test(loandata$FICO,loandata$gender) #Chi-sq test between FICO and Gender
##
## Pearson's Chi-squared test with Yates' continuity correction
##
## data: loandata$FICO and loandata$gender
## X-squared = 11.222, df = 1, p-value = 0.0008085
```

```
chisq.test(loandata$FICO,loandata$age) #Chi-sq test between FICO and Age
```

```
##
   Pearson's Chi-squared test with Yates' continuity correction
##
##
## data: loandata$FICO and loandata$age
## X-squared = 645.18, df = 1, p-value < 2.2e-16
p-values are « 0.01
```

All the differences that we see in the 3 plots are infact statistically significant.

- 1. There is a correlation between FICO Score and house_ownership. People who have mortgaged their houses have higher FICO scores than people who own the house (peculiar!).
- 2. There is a correlation between FICO Score and gender. More females have >500 FICO scores as compared to Males.
- 3. There is a correlation between FICO Score and age. People >25 years of age have higher FICO scores as compared to people of age 20-25.

Model Building - Approach

- 1. Partition the data into train and test set.
- 2. Built a CART model on the train data.
- 3. Tune the model and prune the tree, if required.
- 4. Test the data on test set.

Split into train and test

```
set.seed(1000) #To ensure reproducibility
sample <- sample.split(loandata$isDelinquent,SplitRatio = 0.7)</pre>
train <- subset(loandata,sample == TRUE)</pre>
test <- subset(loandata,sample == FALSE)</pre>
nrow(train)
## [1] 8084
nrow(test)
## [1] 3464
# Check that the distribution of the dependent variable is similar in train and test sets
prop.table(table(loandata$isDelinquent))
##
## 0.3313994 0.6686006
prop.table(table(train$isDelinquent))
##
## 0.3313953 0.6686047
prop.table(table(test$isDelinquent))
##
##
           0
                      1
```

Build a CART model on the train dataset

We will use the "rpart" and the "rattle" libraries to build decision trees.

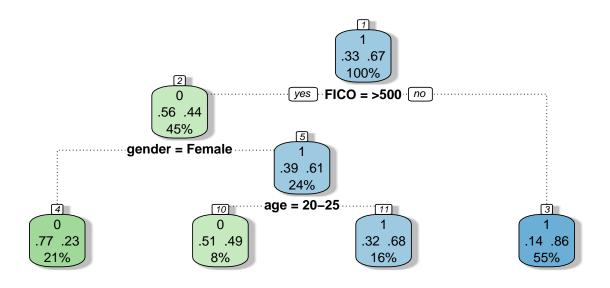
```
# One of the benefits of decision tree training is that you can stop training
# based on several thresholds.
# Setting the control parameters (to control the growth of the tree)
# minsplit - min # of obs that must exist in a node in order for a split to be attempted
# minbucket - the minimum number of observations in any terminal leaf node
# cp - complexity parameter
# xval - number of cross-validations
# The initial minsplit and minbucket parameters are set using general thumb rules
# minsplit = 2-3\% of data
# minbucket = minsplit/3
min_split = 0.2*nrow(train)
min_split
## [1] 1616.8
min_bucket = min_split/3
min_bucket
## [1] 538.9333
r.ctrl = rpart.control(minsplit = min split, minbucket = min bucket, cp = 0, xval = 10)
# Building the CART model
# formula - response variable~predictor variables
# data - dataset
# method - "class" - for classification, "anova" for regression
# control - tree control parameters
model1 <- rpart(formula = isDelinquent~., data = train, method = "class", control = r.ctrl)
model1
## n= 8084
##
## node), split, n, loss, yval, (yprob)
##
         * denotes terminal node
##
   1) root 8084 2679 1 (0.3313953 0.6686047)
##
      2) FICO=>500 3633 1589 0 (0.5626204 0.4373796)
##
        4) gender=Female 1687 393 0 (0.7670421 0.2329579) *
##
##
        5) gender=Male 1946 750 1 (0.3854060 0.6145940)
##
         10) age=20-25 678 332 0 (0.5103245 0.4896755) *
##
         11) age=>25 1268 404 1 (0.3186120 0.6813880) *
##
      3) FICO=300-500 4451 635 1 (0.1426646 0.8573354) *
```

• Let us understand the decision tree created

- node) Node number
- split split or test
- n number of entities at that node
- loss number of incorrectly classified entities at that node
- yval default classification for that node
- (yprob) the distribution of classes in that node (The distribution is ordered by the classes, and is the same order for all nodes)
- '*' denotes terminal node (i.e., the tree is not split any further at that node)
- The first node of any tree is always the root node.

Visualise the decision tree

#Displaying the decision tree
fancyRpartPlot(model1)



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```
model1$variable.importance

## FICO gender age term purpose

## 705.560017 263.221569 146.280355 61.512278 9.574277

# Variable importance is generally computed based on the corresponding reduction of predictive accuracy

# when the predictor of interest is removed.
```

The major advantage of a decision tree model over other classification models is that it gives a highly interpretable output.

We can look at the tree and determine underlaying business rules in our data.

Let us understand this tree output

```
The right most node - Condition -> FICO = >500 NO Class -> isDelinquent = 1 Actual isDelinquent = 0 -> 14\% Actual isDelinquent = 1 -> 86\% Contains 55% of the training dataset

The left most node - Condition -> FICO = >500 YES and gender = Female YES Class -> isDelinquent = 0 -> 77\% Actual isDelinquent = 0 -> 77\% Actual isDelinquent = 1 -> 23\% Contains 21% of the training dataset
```

Model Validation

```
# Predicting on the train dataset
train_predict.class1 <- predict(model1, train, type="class") # Predicted Classes
train_predict.score1 <- predict(model1, train) # Predicted Probabilities</pre>
# Create confusion matrix for train data predictions
tab.train1 = table(train$isDelinquent, train_predict.class1)
tab.train1
##
      train_predict.class1
##
         0
               1
     0 1640 1039
##
     1 725 4680
##
# Accuracy on train data
accuracy.train1 = sum(diag(tab.train1)) / sum(tab.train1)
accuracy.train1
```

[1] 0.7817912

78% accuracy is a clear improvement on the baseline model.

The baseline model for this data would predict all borrowers as delinquent.

Baseline accuracy would be 66%.

Let us see if we can improve model performance furthur by tuning the model.

Model Tuning

```
# Let us ease the control parameter restrictions to check if we can get a better better fit
r.ctrl2 = rpart.control(minsplit = 500, minbucket = 150, cp = 0, xval = 10)

# Building the CART model

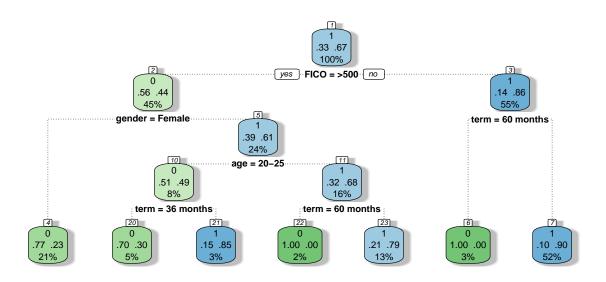
model2 <- rpart(formula = isDelinquent~., data = train, method = "class", control = r.ctrl2)
model2

## n= 8084
##
## node), split, n, loss, yval, (yprob)</pre>
```

```
##
         * denotes terminal node
##
    1) root 8084 2679 1 (0.33139535 0.66860465)
##
##
      2) FICO=>500 3633 1589 0 (0.56262042 0.43737958)
##
        4) gender=Female 1687 393 0 (0.76704209 0.23295791) *
##
        5) gender=Male 1946 750 1 (0.38540596 0.61459404)
##
         10) age=20-25 678 332 0 (0.51032448 0.48967552)
           20) term=36 months 444 134 0 (0.69819820 0.30180180) *
##
##
           21) term=60 months 234
                                    36 1 (0.15384615 0.84615385) *
##
         11) age=>25 1268 404 1 (0.31861199 0.68138801)
##
           22) term=60 months 178
                                     0 0 (1.00000000 0.00000000) *
           23) term=36 months 1090 226 1 (0.20733945 0.79266055) *
##
##
      3) FICO=300-500 4451 635 1 (0.14266457 0.85733543)
##
        6) term=60 months 232
                                 0 0 (1.00000000 0.00000000) *
##
        7) term=36 months 4219 403 1 (0.09552027 0.90447973) *
```

Visualise the decision tree

```
#Displaying the decision tree
fancyRpartPlot(model2)
```



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Model Validation

```
# Predicting on the train dataset
train_predict.class2 <- predict(model2, train, type="class") # Predicted Classes</pre>
```

```
train_predict.score2 <- predict(model2, train) # Predicted Probabilities</pre>
# Create confusion matrix for train data predictions
tab.train2 = table(train$isDelinquent, train_predict.class2)
tab.train2
##
      train_predict.class2
##
          0
     0 2014 665
##
     1 527 4878
# Accuracy on train data
accuracy.train2 = sum(diag(tab.train2)) / sum(tab.train2)
accuracy.train2
## [1] 0.8525482
Model2 is better than Model1 with a 7% improvement in accuracy on the train data.
model2$variable.importance
##
        FICO
                  term
                           gender
                                        age
                                               purpose
## 705.56002 704.41182 263.22157 146.28035 15.00767
Let us see how both the models perform on the test data (? are we actually building a better model or
leading to overfitting)
Model Evaluation
MODEL 1
# Predicting on the test dataset using MODEL 1
test_predict.class1 <- predict(model1, test, type="class") # Predicted Classes</pre>
test_predict.score1 <- predict(model1, test) # Predicted Probabilities</pre>
# Create confusion matrix for test data predictions (using MODEL 1)
tab.test1 = table(test$isDelinquent, test predict.class1)
tab.test1
```

```
# Predicting on the test dataset using MODEL 1
test_predict.class1 <- predict(model1, test, type="class") # Predicted Classes
test_predict.score1 <- predict(model1, test) # Predicted Probabilities

# Create confusion matrix for test data predictions (using MODEL 1)
tab.test1 = table(test$isDelinquent, test_predict.class1)
tab.test1

## test_predict.class1
## 0 1
## 0 671 477
## 1 313 2003

# Accuracy on train data (MODEL 1 predictions)
accuracy.test1 = sum(diag(tab.test1)) / sum(tab.test1)
accuracy.test1
## [1] 0.77194</pre>
```

MODEL 2

```
# Predicting on the test dataset using MODEL 2
test_predict.class2 <- predict(model2, test, type="class") # Predicted Classes
test_predict.score2 <- predict(model2, test) # Predicted Probabilities
# Create confusion matrix for test data predictions (using MODEL 2)</pre>
```

```
tab.test2 = table(test$isDelinquent, test_predict.class2)
tab.test2

## test_predict.class2
## 0 1
## 0 830 318
## 1 211 2105

# Accuracy on train data (MODEL 2 predictions)
accuracy.test2 = sum(diag(tab.test2)) / sum(tab.test2)
accuracy.test2
```

[1] 0.8472864

Comparing Models

```
Model_Name = c("Baseline", "Model1", "Model2")
Train_Accuracy_perc = c(66, accuracy.train1*100, accuracy.train2*100)
Test_Accuracy_perc = c(66, accuracy.test1*100, accuracy.test2*100)
output = data.frame(Model_Name,Train_Accuracy_perc,Test_Accuracy_perc)
output
```

```
## Model_Name Train_Accuracy_perc Test_Accuracy_perc
## 1 Baseline 66.00000 66.00000
## 2 Model1 78.17912 77.19400
## 3 Model2 85.25482 84.72864
```

Model2 performs very well both on the test and train data. We will use model2 as the final model.

Conclusion

- Decision Tree Model has 19% more accuracy than baseline model
- Accuracy on the Training Data: 85%
- Accuracy on the Test Data: 84%
- Accuracy for test data is almost inline with training data.
- This tells that the model is neither underfit nor overfit.

Business Insights

- FICO, term and gender (in that order) are the most important variables in determining if a borrower will get into a delinquent stage
- No borrower shall be given a loan if they are applying for a 36 month term loan and have a FICO score in the range 300-500.
- Female borrowers with a FICO score greater than 500 should be our target customers.
- The decision tree model has significant improvement over baseline in terms of accuracy.
- The model is 19% more accurate in identifying delinquent and non-delinquent customers and shall help us set better business rules.

Things to try

- Try tuning the model using the diffrent control parameters, including cp to see if you can improve it.
- Explore if Accuracy is the best performance metric for such a model (considering the business objective).