

To create a **20/100** resume, the strategy is to create a candidate who is **fundamentally unqualified** or applying for the **wrong industry** entirely. This resume has almost no overlap with the JD other than perhaps basic computer literacy or a generic engineering word.

Candidate Name

IT Support / Data Entry Operator

[City, State] | [Phone Number] | [Email Address]

Objective

To work in a reputed software company where I can use my communication skills and coding knowledge. I am looking for a desk job in software development or data administration.

Skills

- **Programming:** HTML, CSS, Basic Java.
- **Software:** Adobe Photoshop, Tally ERP 9, MS Word.
- **General:** Typing speed 40 WPM, Customer Service, Social Media Management.

Work Experience

Customer Support Executive | [BPO Company Name]

[Date] – Present

- Handling inbound calls from customers regarding billing issues.
- Updating customer details in the CRM database.
- Resolved software login issues for clients by resetting passwords.
- Maintained a 95% customer satisfaction score.

Data Entry Intern | [Local Business]

[Date] – [Date]

- Entered daily sales figures into Excel sheets.
- Managed file organization and paperwork.

Education

- **B.Sc in Computer Science** | [College Name]
 - *Focus on software coding and web design.*

Why this Resume Scores 20/100:

1. **Wrong Domain (Software vs. Hardware):**
 - The JD explicitly requires a **"Hardware Test Engineer"**¹. This resume is positioned

for IT Support or Web Development (HTML/CSS), which are irrelevant to hardware testing.

2. Fatal Skill Gaps:

- The JD requires **"Knowledge of analog and digital electronic circuit"**². This candidate lists "Adobe Photoshop" and "Tally," showing zero electronics knowledge.
- The JD requires **"Hands on experience in measuring instruments"** (like oscilloscopes)³. This candidate only offers "Typing speed."

3. Irrelevant Experience:

- The JD demands **"Minimum 3-4years of hands on experience in embedded hardware testing"**⁴. This candidate has experience in "Handling inbound calls" and "Data Entry," which offers no transferable technical value to the role.
- The JD requires **"Product validation and verification of hardware"**⁵. "Resetting passwords" is not validation.

4. Education Mismatch:

- The JD specifically asks for a **"Diploma in Electronics & Commnication"**⁶. This candidate has a B.Sc in Computer Science, lacking the necessary electrical engineering foundation.

5. The only 20 points come from:

- Having "MS Word" (matches **"Hands on experience in MS office"** ⁷).
- Having "Experience" (even though it is the wrong kind).

Would you like me to identify which specific interview questions you should ask to filter out a 50/100 candidate vs a 100/100 candidate?