# Gbenga Damilola Enoch

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#### **Education:**

## Obafemi Awolowo University (OAU) - Ile-Ife, Nigeria

April 2010 - November 2012

Masters of Managerial Psychology Degree

- **Honors:** Best student in Organization and People.
- **Extracurricular Activities:** Governor, Class of 2012
  - Co-founder/Director, Campus Business Network (November 2010 December 2012)
    - o Designed a vocational training program that successfully graduated 500 students.
    - o Secured sponsorships that helped 15% of these students to start small businesses.

September 2001 – December 2007

Bachelors of Agricultural Economics Degree

• Extracurricular Activities: Campus Facilitator, Springhill Projects (Advocacy for abstinence amongst teenagers)

### **Work Experience:**

## Quickly Media LLC - Atlanta, Georgia

May2017-Date

Quickly media is a Latino owned digital marketing start-up agency

**Business Analyst** 

- ✓ Designed an acquisition model that landed a major client-CGA reps with sales revenue of \$30 million in 2017
- ✓ Provided insights on new markets through data and analytics, resulting in a 30% boost in company growth.
- ✓ Co-led a team in designing the firm's customer service A.I-bots projected to increase customer satisfaction by 15%.

### Intercontinental Hotels Group – Atlanta, Georgia

November2016-January 2017

HR Coordinator

- ✓ Designed the first dynamic excel dashboard to track employee performance reviews across four client groups with 500+ employees.
- ✓ Spearheaded the 360-feedback project which helped 350+employees to initiate their personal development journey.
- ✓ Provided support to the vice president, employee relations and director of human resources with metrics reporting.

#### **DHL** – Atlanta, Georgia

August 2016 - November 2016

HR Coordinator

- ✓ Achieved 90% success in conducting company's employee engagement survey, ranking my location, second, amongst 7 other locations.
- ✓ Designed a new KPI framework that helped managers to quickly identify areas of strengths and weaknesses.
- ✓ Facilitated policy changes in employee corrective actions, resulting in 15% reduction in turn over in 60 days.

#### **XCEL Resources** – Houston, Texas

September2015-June2016

Xcel Resources is a training and internship provider in SAP products and other technologies.

SAP HR Intern

✓ Gathered functional requirements and developed project plans for configuration of 5 modules of SAP HR.

## Standards Organization of Nigeria (SON) – Lagos, Nigeria

May2013- January 2015

SON is a government agency that oversees the standardization of local and imported products. Standards Officer

- ✓ Designed a new reporting framework that increased efficiency of standardization activities by 35%.
- ✓ Conducted the first batch of 'new-face-of-standards' training program for 50 senior officers of the agency.
- ✓ Revamped the *Standard for Cement* document that solved the rampant problems of building collapse in 2014.

#### McOwen Consulting – Lagos, Nigeria

May 2012- April 2013

McOwen is an official partner of the government of Lagos on a World Bank education project.

Training Specialist

- ✓ Convinced 8 schools to sign-up for this project on the firm's account.
- ✓ Facilitated leadership workshops for a total of 100 principals and teachers in four batches.

#### Additional:

- Love Fellowship: Volunteer, assisting in efforts to raise funds for poor widows and orphans (2008 2013).
- **Hobbies:** Table Tennis, playing piano, and photography.
- **Extracurricular Activities:** Member of the National Association of African Americans in Human Resources. Member of Human Resources Certification Institute. Volunteer with Shift Nigeria,