

# Titouan Lamotte

BUSINESS ENGINEER · DATA INTEGRATION CONSULTANT

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## Experience

### Vinci Energies Services Gmbh - Vinci Energies

TEAMLEAD DATA INTEGRATION SAP & ERP

Frankfurt

2021- now

### VESI IT Services GmbH - Vinci Energies

SAP ANALYST - CONTROLLING & ANALYTICS

- CO/PS analyst
- Functional analyst: migration, evolution & enhancement, support

Ludwigshafen - Germany

2017- 2020

### Videobeat Networks

BUSINESS ANALYST AND CONTROLLER

- Carried the responsibility for one R&D project and the new ERP integration
- Developed several P.o.C. for clients
- Supported the french business dev. team in Paris + follow up
- Managed the DevOps and added several new tools to the company portfolio

Hamburg - Germany

2015-2016: 11m.

### Videobeat Networks

BUSINESS INTELLIGENCE INTERN

- Master-thesis (ROI Tracking)  
How to build an uplift model in order to better understand visit attribution from a TV marketing campaign
- Debugged python tools and REST APIs developed by the company
- Supported the french business dev. team based in Hamburg

Hamburg - Germany

2015-2015: 6m.

### Ciao, Leguide Group

SEARCH ENGINE MARKETING INTERN

Munich - Germany

2013-2014: 5m.

### Selfresto

BUSINESS DEVELOPMENT INTERN

Montbéliard - France

2012-2013: 3m.

### Self-employed

FREELANCE

- Business development, online marketing and consulting (IT) for Startups and SMEs

France

2012-2014: 2y.

## Formation

### ESTA: Selling Technology (École Supérieure des Technologies et des Affaires)

MASTER DEGREE LEVEL: BUSINESS ENGINEERING MANAGEMENT

- Dual commercial and technical competence
- Business administration, international law and business development, B2B marketing and engineering

Belfort, France

2012 - 2015

### UTBM (Université de Technologie de Belfort-Montbéliard)

M.SC. TECHNOLOGY MANAGEMENT

- Engineering school: dual master's degree program in technology management and industrial marketing

Belfort, France

2014 - 2015

### IUT de Belfort-Montbéliard

DUT INFORMATIQUE

- Two-year postgraduate degree: Computer sciences (project management, architecture and networks)

Belfort, France

2009 - 2012

## Language

**French** native

**German** Professional working proficiency, C1 level (WiDAF 2014) + more than two years of work experience in Germany

**English** Professional working proficiency, C1 level (TOEIC 2014) + international experience in english-speaking environments

## Functional competencies

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### Project management

- Planning, requirements definition, scheduling, control and reporting.
- Experience with IT Teams and PM tools: backlogs, gantt charts, MS project.
- In charge of clients and R&D projects.

### Analytics

- Problem analysis and problem solving attitude
- Competitive and technological intelligence, market studies, reporting

### Business development

- Intercultural skills, B2B negotiation, in the IT industry

### Marketing

- Growth hacking, Online-Advertising & B2B Marketing

## Technical skills

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### SAP

- Junior level with CO/PS Modules
- ABAP Debugging

### Microsoft

- Microsoft Office advanced level, Visual Basic Macro

### Databases

- Modeling and UML (Unified Modelling Language), SQL, MySQL, PostgreSQL, MongoDB

### Programming languages

- Mostly Python (object-oriented).
- I'm also scripting in other languages like powershell, VBA, Bash

### Server Administration

- Linux & Debian, Windows Server, VmWare und Vsphere

### Google Technologies

- Google Suite, Analytics, Tag Manager, Developer Console (Google APIs), Cloud Platform, Apps Scripts

## Certifications

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### Google Analytics

INDIVIDUAL QUALIFICATION

2016

### Google Adwords

BASICS, YOUTUBE& DOUBLE CLICK CAMPAIGN MANAGER

2015

## Extracurricular activities

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### Startupbus Europe 2016

BUSPRENEUR ON THE SWISS BUS

Europe

Aug. 2016

- Co-Founded Flightship.co in 72hours with my hulster/dev/designer team
- finished 2nd best startup over 25 teams at the Pirate Summit in Köln

### Les Négociales

B2B NEGOTIATION COMPETITION

Epinal, France

2013 - 2014

- 2014: Quarterfinalist, top 80 B2B sales negotiators within 5000 french-speaking students
- 2013: Quarterfinalist, top 120 B2B sales negotiators within 5000 french-speaking students

## Hobbies

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Traveling around the world is a great motivation and inspiration source for me. In my spare time, I am passionate about information security, OSINT, geopolitics and History. I'm also a big fan of music and saxophonist for more than 10 years.