

# TJ Kyong (경태진)

## AWS Solutions Architect

I am into tech. I am into cloud. I have accounts on AWS, GCP, Azure, and Linode. I have a F-4 VISA and am eligible to work in South Korea.

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🌐 linkedin.com/in/tjkyong

## WORK EXPERIENCE

### Consultant - Owner

#### Anselmo Consulting Group

05/2022 - Present

##### Roles

- AWS solutions architecture
- AWS Camp YouTube tutorials
- Consulting for AWS Account of Zoom Digital

### Business Development Manager

#### Zoom Digital

04/2016 - Present

San Francisco, California USA

Manufacturer and Solutions provider of commercial grade AV Systems

##### Roles

- Audio/Visual Systems Architect: Design and execution.
- Customer/Tech Support: Onsite and Remote tech support for software and hardware troubleshooting. Management of AWS Windows EC2 instances with our server software.
- Product Management: Over 100 SKUs. This includes cataloging on various platforms, inventory, direct/channel sales, marketing.
- Business Development: Focus on B2B and setting up "channel" relationships and contracts with manufacturer representatives and system integrators.
- Account Management: From first time accounts to integrators to key government accounts.
- Marketing: Creating marketing materials such as product sales sheets, brochures, videos. Management of email campaigns and social media accounts.
- Tradeshow Management: From start to finish, beginning with reserving booth space, shipping and personnel arrangements, 3rd party vendor contracts, product placement and marketing (+20 events).
- Web Master: Created and updated company website.

### Independent Freelancer

#### Kaplan, English Primary Institute, and Self

12/2010 - 04/2016

Korea, Japan, USA

English teacher at various institutions, teaching TOEFL/TOEIC. I also offered web-design services and taught basic computer skills.

## EDUCATION

### Master of Science in Education

#### Temple University

09/2012 - 08/2013

Tokyo, Japan

### Bachelor of Arts in Music

#### University of California Berkeley

08/2006 - 08/2010

Berkeley, California USA

## SKILLS

AWS Architecture

Windows/Linux/Mac OS

IT Support

SysAdmin

Product Management

Business Development

Account Management

Marketing / Content Creation

Account Acquisition

Trade Show Management

Government Contracts

## NOTABLE ACCOUNTS

NASA (Goddard, JPL, AMES, HQ), NOAA, United States Department of State, United States Mint, San Francisco Department of Technology, Samsung, Doosan, Intel, DigiBird

## CERTIFICATES

### AWS Certified Developer Associate

Expected 10/2022

### AWS Certified Solutions Architect Associate

Issued 12/17/2021

### AWS Certified Cloud Practitioner

Issued 08/30/2021

### Google Ads Display Certification

Issued Aug 2021

### Google IT Support Specialization

Issued July 2021

### Codecademy - HTML, CSS, Bootstrap

Issued June 2021

## AWS EXP

Managed Windows EC2 instances with company server software required for internal and client digital signage fleets @ Zoom Digital

Managing IAM accounts, roles, organization and Implementing VPC, RTE53, ELB, EBS for personal hands-on accounts.

Integrated EC2, S3, Lambda for website/wordpress