# The Ultimate Survival Guide to Operating Restaurants

- Las Vegas Edition

# Welcome to Las Vegas!



#### Impact of Yelp Review



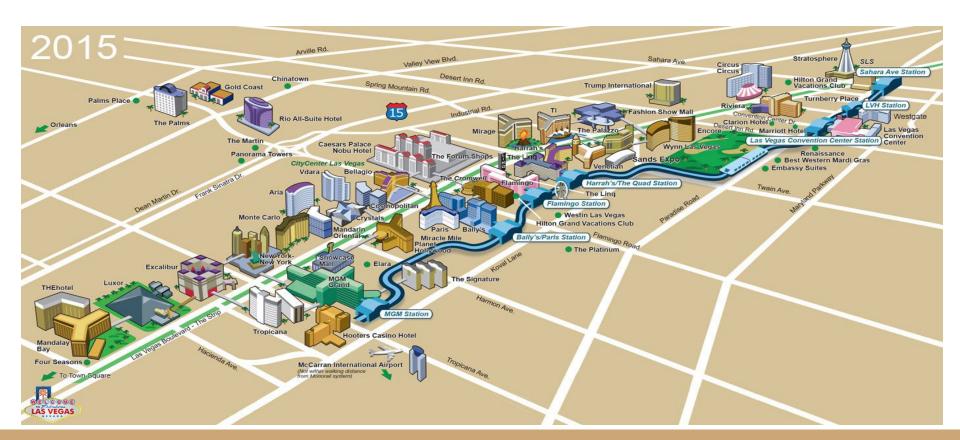


## Upscale vs Cheap Cheap





#### Does Location Matter?



## Types of Meal and Cuisine, and More...



#### Data Collection

- Yelp Dataset Challenge
- Converted from Json file
- Limited to restaurants in Las Vegas
- 5,431 data points

#### yelp\_academic\_dataset\_business.json

```
"business_id": "encrypted business id",
"name": "business name",
"neighborhood": "hood name",
"address": "full address",
"city": "city",
"state": "state -- if applicable --",
"postal code": "postal code",
"latitude":latitude,
"longitude":longitude,
"stars":star rating, rounded to half-stars,
"review_count":number of reviews,
"is_open":0/1 (closed/open),
"attributes":["an array of strings: each array element is an attribute"],
"categories":["an array of strings of business categories"],
"hours":["an array of strings of business hours"],
"type": "business"
```

# Feature Engineering

	attributes
Order	
37	[Alcohol: full_bar, BusinessAcceptsCreditCards
71	[Alcohol: none, Ambience: {'romantic': False,
72	[Ambience: {'romantic': False, 'intimate': Fal
102	[Alcohol: full_bar, Ambience: {'romantic': Fal
103	[Alcohol: none, Ambience: {'romantic': False,
154	[Alcohol: none, BusinessAcceptsCreditCards: Tr
177	[Alcohol: beer_and_wine, BusinessAcceptsCredit
179	[Alcohol: none, Ambience: {'romantic': False,
184	[Alcohol: beer_and_wine, Ambience: {'romantic'
260	[Alcohol: beer_and_wine, Ambience: {'romantic'

	categories
Order	
37	[Persian/Iranian, Restaurants, Ethnic Food, Fo
71	[Restaurants, Vegetarian, Indian]
72	[American (New), Cafes, Restaurants]
102	[Nightlife, Bars, Restaurants, Thai, Sports Bars]
103	[Chicken Wings, Fast Food, Restaurants]
154	[Barbeque, Restaurants, Southern]
177	[Restaurants, Burgers, Local Flavor, Barbeque]
179	[Desserts, Food, Pizza, Restaurants, Bakeries]
184	[Restaurants, Pizza]
260	[Restaurants, Chinese]

#### Feature Engineering

- For columns containing lists of lists and dictionaries
  - created columns for common items
  - iterated through rows and appended '1' if row contains the item
- Replaced missing categorical data with mode
- Scaled with Standard Scalar

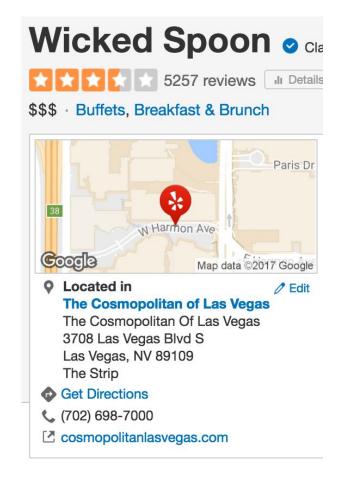
#### Target Variable

- Binary variable 'is\_open'
  - 1 if the restaurant is operating
  - **0** if the restaurant is permanently closed
- 3,849 open, 1,582 closed



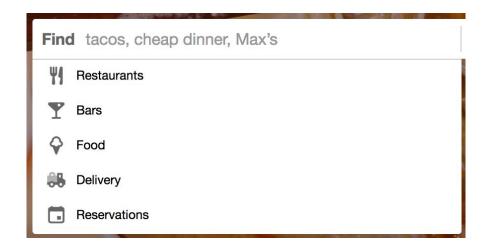
#### Features - Numeric

- Review counts
- Yelp stars
- Price range

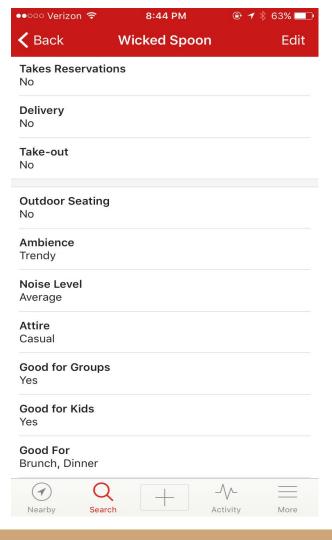


#### Features - Categorical

- Type of Meal
  - Dessert
  - Late night
  - Lunch
  - Dinner
  - Breakfast



# Sample Page from Yelp (mobile version)



#### Features - Categorical

- Restaurant Attributes
  - Downtown
  - Good For Groups
  - Take Out
  - Good For Kids
  - Attire (casual or not)
  - Reservations

- Outdoor Seating
- Delivery
- Alcohol
- Has TV
- Noise Level
- Wifi (no, free or paid)
- Ambience (casual or not)

#### Features - Categorical

- Restaurant Categories
  - Nightlife
  - Bars
  - Fast Food
  - Burgers
  - o Pizza
  - American

- Chinese
- Mexican
- Japanese
- Italian
- Sandwiches
- Seafood
- Breakfast & Brunch

#### **Building Classifiers**

- Splitted scaled data into train and test set
- GridSearch cross validated models to tune parameters
  - Logistic Regression
  - K Nearest Neighbors
  - Gaussian and Bernoulli Naive Bayes
  - Support Vector Machine
  - Decision Tree and Random Forest

#### **Evaluating Classifiers**

- Compared in sample and out of sample performance
  - Avoid overfitting
- Compared out of sample accuracy score of the best model from GridSearch for each algorithm

And the winners are...

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#### Best Classifiers

- 1. Logistic Regression (L1)
- 2. SVM
- 3. KNN

#### Ensemble

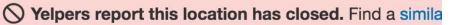
Used **Voting Classifier** to combine these 3 algorithms and smooth out some individual variances

	Dummy Classifier	Voting Classifier		
Accuracy	61%	75%		
Recall	74%	95%		

#### Voting Classifier in Work

#### Kabob Palace

- Greek/Persian/Iranian, 15 reviews, 2.5 stars
- Predicted **closed**

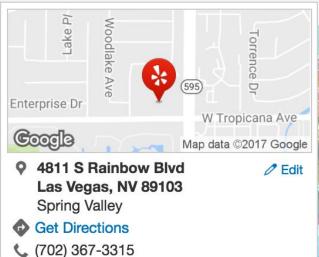


#### **Kabob Palace**



Write a Review







#### Voting Classifier in Work

Presto Calzone Bakery

- Dessert, 138 reviews, 4.5 stars
- Predicted open

#### Presto Calzone Bakery Oclaimed







**Edit** 



7501 N Cimarron Rd Ste 108 Las Vegas, NV 89131 Centennial

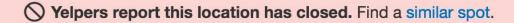
- **Get Directions**
- **(**702) 331-4975
- prestocalzonebakery.com
- Managara the business



#### Voting Classifier in Work

Bailey's Sports Bar & Eatery

- Sports bar, 9 reviews, 3.5 stars
- Predicted open



#### Bailey's Sports Bar & Eatery Oclaimed

**O** Edit



★ Write a Review





- 4341 N Rancho Dr Las Vegas, NV 89130 Northwest
- Get Directions
- **(**702) 655-7373





#### Implications - Logistic Coefficients

- Review counts +
- Is downtown +
- Free Wifi +
- Take out + and reservation -
- Dessert and breakfast +
- Ambience casual
  - romantic , classy, hipster, etc +
- Fast food, nightlife, pizza, sandwich, mexican +



"Let's open a hipster fast food place located in downtown Las Vegas, offers milkshake as dessert and hang a huge sign of "FREE WIFI" by the door!"

#### Future Work

- Interactive Visualization
- Other features
- NLP of Yelp Reviews
- Different cities
- Submit to Yelp Challenge

#### Supporting Slides - Logistic Coef

['review\_count', 1.6796259633553636. 'stars'. 0.016046647841766223. 'RestaurantsPriceRange2S', -0.0014136174164024096. 'RestaurantsGoodForGroups', -0.083467014425517086. 'RestaurantsTakeOut'. 0.065855273898838426. 'GoodForKids'. -0.038559377744888455. 'RestaurantsAttire', -0.10130848270734759, 'RestaurantsReservations'. -0.24019537125987675. 'OutdoorSeating', -0.12651453293793954. 'RestaurantsDelivery', -0.025117876085646765. 'Alcohol'.

-0.15532795290311166. 'HasTV', 0.029384740555112795. 'is dt', 0.028278272264585916, 'noise loud', 0.011457301706683194. 'quiet'. -0.086452768420441709, 'wifi free', 0.20254911100867978. 'wifi paid', 0.009279141818524626, "dessert': True", 0.15070107352726309. "latenight': True", 0.078410448220778264. "lunch': True", 0.070398532275563225,

"dinner': True". 0.081619680299880065. "breakfast': True", 0.12530781487762088, "casual: True". -0.17424131573673546. 'Nightlife', 0.21342636330047504. 'Bars', 0.022050521323724131, 'Fast Food', 0.5544480101861643, 'Burgers', -0.046353880363286561, 'Pizza'. 0.17274839420009444. 'Chinese'. 0.065623140621783635,

Mexican'. 0.15478972866888965. 'Japanese'. -0.066051049211714508. 'Italian'. -0.092850110952429468. 'Sandwiches'. 0.1668041807049824. 'Seafood'. 0.05278048044085866. 'Breakfast & Brunch'. 0.028901964932381598. 'American'. 0.00446020782700466861

## Supporting Slides - Algorithm Comparison

Accuracy	LR (L1)	LR (L2)	KNN	GNB	BNB	SVM	DT	RM
Best Out of Sample	0.744	0.74	0.73	0.61	0.72	0.74	0.56	0.71
In Sample	0.747	0.747	0.79	0.61	0.73	0.80	0.99	0.99