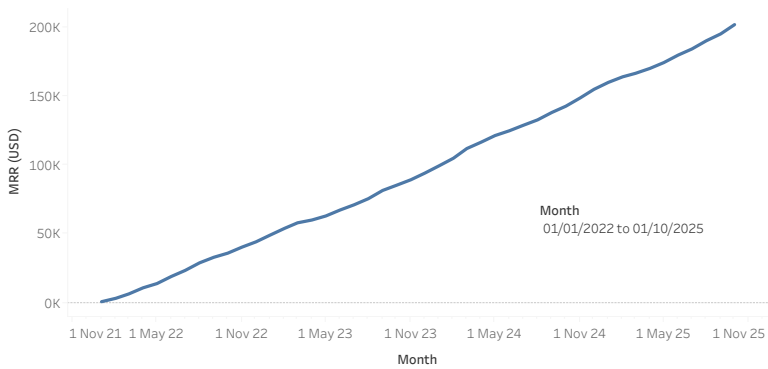
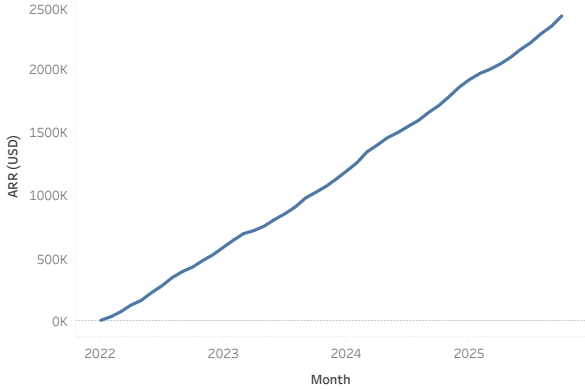


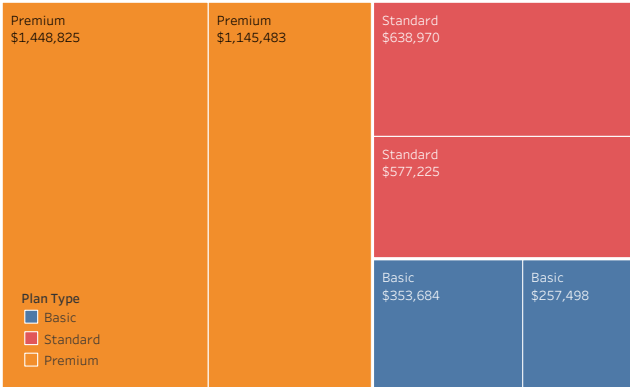
Monthly Recurring Revenue (MRR) Trend
Revenue generated from active subscriptions, shown monthly



Annual Recurring Revenue (ARR) Trend
MRR \times 12, showing long-term revenue trajectory



Plan Mix by MRR Contribution
Share of total MMR by subscription plan



MRR Waterfall (New, Expansion, Contraction & Churn)
Month-over-month MRR movement broken into components.

