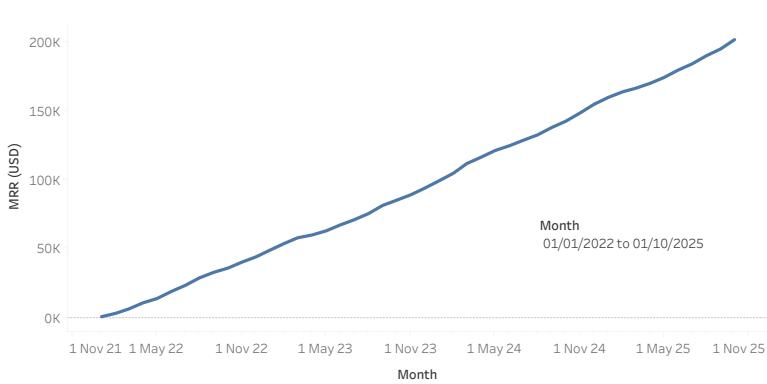


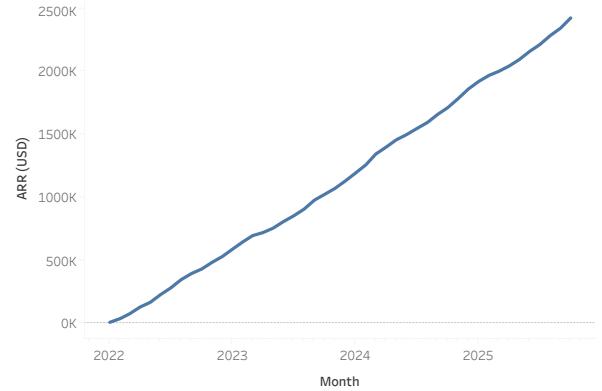
Monthly Recurring Revenue (MRR) Trend

Revenue generated from active subscriptions, shown monthly



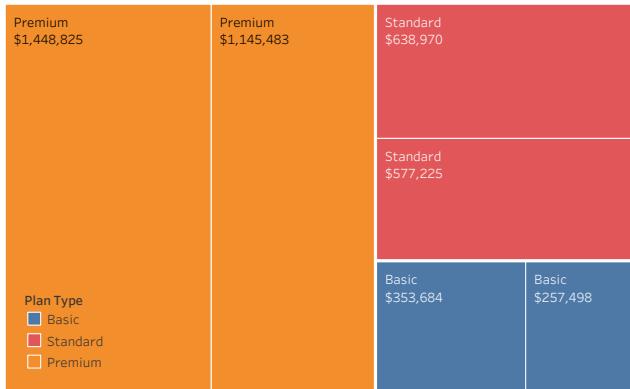
Annual Recurring Revenue (ARR) Trend

$ARR \times 12$, showing long-term revenue trajectory



Plan Mix by MRR Contribution

Share of total MMR by subscription plan



MRR Waterfall (New, Expansion, Contraction & Churn)

Month-over-month MRR movement broken into components.

